

CITY COUNCIL MINUTES

February 14, 2022

**Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications -
Fire Hose and Ground Ladder Testing**

Resolution #2022-02-028-J-4c

RESOLVED, That Troy City Council hereby **AWARDS** a two (2) year contract with an option to renew for one (1) additional year to the low bidder meeting specifications, *Fire Catt, LLC of Troy, MI*, to provide annual fire hose and ground ladder testing services for an estimated total cost of \$17,600 in year 2022 and \$21,695 in year 2023 at the unit prices contained in the bid tabulation opened January 27, 2022, a copy of which shall be **ATTACHED** to the original Minutes of this meeting; contract to expire December 31, 2024.

BE IT FURTHER RESOLVED, That the award is **CONTINGENT** upon the contractor's submission of properly executed bid and proposal documents, including insurance certificates and all other specified requirements.

Opening Date: 01/27/2022
Date Reviewed: 01/27/2022

CITY OF TROY
BID TABULATION
FIRE HOSE TESTING

ITB-COT 22-04
Page 1 of 1

VENDOR NAME:	Fire Catt, LLC	Waterway of Michigan, LLC
CITY:	Troy, MI	Byron Center, MI

PROPOSAL: FURNISH ON-SITE FIRE HOSE TESTING IN ACCORDANCE WITH SPECIFICATION

DESCRIPTION	ESTIMATED QTY. (FT)	YEAR 2022	YEAR 2023	YEAR 2022	YEAR 2023
		Unit Price (Per Ft.)		Unit Price (Per Ft.)	
Remove, test and return fire hose on truck as found	55,000	\$0.32	\$0.32	Pricing Not Provided	
Estimated Total Cost		\$17,600.00	\$17,600.00		
Minimum amount of hose to be tested under this proposal (State in Feet)		55,000 FT			

OPTIONAL PROPOSAL: LADDER TESTING IN ACCORDANCE WITH SPECIFICATION NFPA 1932 TO BE PERFORMED AT SAME TIME AS HOSE TESTING

DESCRIPTION	ESTIMATED QTY. (FT)	YEAR 2022	YEAR 2023	YEAR 2022	YEAR 2023
		Unit Price		Unit Price	
Ladder Testing	2,100 FT	Free	\$1.95/FT	Pricing Not Provided	
Heat Labels	50 EA	Free	Free		
Estimated Total Cost		\$0.00	\$4,095.00		

CONTACT INFORMATION:		HOURS OF OPERATION:	9 AM - 4:30 PM M-F	Not Provided
		24 HOUR PHONE #:	248-643-7200	Not Provided
		REFERENCES:	Y or N	Not Provided
		# OF DAYS COMPLETED WITHIN	6 Days	Not Provided
		TECHNICIANS TRAINING AND CERTIFICATIONS PROVIDED:	Y or N	Not Provided
		CAN PROVIDE INSURANCE:	Y or N	Y
		AUTHORIZED FINAL INSURANCE CERTIFICATE SUBMISSION:	Y or N	Not Provided
		PAYMENT TERMS:	Upon Receipt	Net 30
		ACKNOWLEDGMENT:	Y or N	Y
		EXCEPTIONS:	None	None
		FORMS:	Y or N	Y

Attest:
(*Bid Opening conducted via Zoom)
Peter Hullinger
Heather Chomiak
Jackie Ahlstrom

Emily Frontera
Purchasing Manager

DUE 1/27/2022 10 AM



CITY OF TROY
BID PROPOSAL

ITB-COT 22-04
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The undersigned proposes to FURNISH ALL EQUIPMENT, LABOR AND MATERIALS TO PROVIDE TWO (2) YEAR REQUIREMENTS OF FIRE HOSE TESTING FOR THE CITY OF TROY FIRE DEPARTMENT, WITH AN OPTION TO RENEW FOR ONE (1) ADDITIONAL YEAR in accordance with the attached specifications that are to be considered an integral part of this proposal at the following prices:

COMPANY NAME FireCatt, LLC

PROPOSAL: FURNISH ON-SITE FIRE HOSE TESTING IN ACCORDANCE WITH SPECIFICATION

DESCRIPTION	ESTIMATED QTY. (FT)	YEAR 2022	YEAR 2023
		Unit Price (Per Ft.)	Unit Price (Per Ft.)
Remove, test and return fire hose on truck as found	55,000 FT	\$ 0.32	\$ 0.32
	Estimated Total Cost	\$ 17,600.00	\$ 17,600.00

Please indicate the minimum amount of hose to be tested under this proposal 55,000' FT
(State in Feet)

OPTIONAL PROPOSAL: LADDER TESTING IN ACCORDANCE WITH SPECIFICATION NFPA 1932 TO BE PERFORMED AT SAME TIME AS HOSE TESTING

DESCRIPTION	ESTIMATED QTY. (FT)	YEAR 2022	YEAR 2023
		Unit Price	Unit Price
Ladder Testing	2100 FT	\$ 0 /ft	\$ 1.95 /ft
Heat Labels	50 EA	\$ 0 /ea	\$ 0 /ea
	Estimated Total Cost	\$ 0	\$ 4,095.00

UNIT PRICES: Unit prices prevail. The City of Troy Purchasing Department will correct all extension errors.

ESTIMATED QUANTITIES: Quantities stated are estimated and not guaranteed. The entities will not be penalized for testing more or less than the stated quantities.

INFORMATION: For additional general information or questions about the specifications please contact Lt. Eric Emmons at (248) 524-3421 between the hours of 8:00 AM to 4:30 PM, Monday through Friday.

CONTACT INFORMATION: M-F
Hours of operation: 9am - 4:30pm 24 Hr. Phone No. 248-643-7200

SUBCONTRACTORS: The undersigned agrees to submit a list of proposed subcontractors, if applicable, for approval by the designated City representative within 72 hours after notification of being the low qualified bidder. It will be understood that this may occur prior to bid award, but the bidder's status will not be final until approved by the Troy City Council.

DOWNPAYMENTS AND PREPAYMENTS: Any proposal submitted which requires a down payment or prepayment for services prior to performance and acceptance as being in conformance with specifications will not be considered for award. No payments will be made until work/ service is performed to the satisfaction of the authorized entity representative.

REFERENCES:

The City of Troy requires that your company list at least three (3) clients who have recently had similar work performed by your company. **Please, print.**

COMPANY: Burton Fire Rescue
ADDRESS: 1320 Belsay CITY: Burton ZIP: 48509
TELEPHONE: 810.955.7443 CONTACT: A. Ch. Kirk Wilkinson
EMAIL: k.wilkinson@burtonmi.gov
COMPANY: White Lake Twp. Fire Department
ADDRESS: 7420 Highland Rd. CITY: White Lake Twp ZIP: 48383
TELEPHONE: 248.431.8703 CONTACT: Sgt. Rick Fischer
EMAIL: rfischer@whitelaketwp.com
COMPANY: City of Detroit Fire Department
ADDRESS: 1301 3rd Street CITY: Detroit ZIP: 48226
TELEPHONE: 931.474.3498 CONTACT: Dave Fornell
EMAIL: ~~forne~~ fornella@detroitmi.gov

PURCHASE ORDER:

After approval of the successful bidder by the Troy City Council, a purchase order will be issued from the City of Troy creating a bilateral contract between the parties, and commit the successful bidder to perform the contract in accordance with specifications. The Purchase order will be released upon the City's acceptance of the specified insurance. A contract document/ agreement will not be issued.

AWARD: The evaluation and award of this bid shall be a combination of factors, including but not limited to: cost, professional competence, references, and the correlation of the proposal submitted to the needs of the City of Troy. The City of Troy reserves the right to award this bid to the lowest responsible bidder meeting specifications, to reject low bids which have major deviations from the specifications; to accept a higher bid which has only minor deviations.

COMPLETION SCHEDULE: All work shall start within five (5) calendar days after receiving notice to proceed. Once on site, all work shall be completed within 6 consecutive calendar days. Equipment shall not be delivered to the site(s) until the work is to commence.

TECHNICIANS TRAINING AND CERTIFICATIONS: Bidders must provide a complete list of their service technicians and include the training and certifications held by those technicians. At the City's option, the documentation may be submitted after the bid opening but prior to bid award within 48 hours of a verbal request.

() Attached – marked _____ for identification
(X) Not Attached

LOCAL PREFERENCE: The City of Troy reserves the right to award a contract to a local business, one who pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, the local vendor is given one chance to match the low bid.

IMPORTANT: All City of Troy purchases require a MATERIAL SAFETY DATA SHEET, where applicable, in compliance with the MIOSHA "Right to Know" Law. Please include a copy of any relevant MSDS at the time of bid submission.

CONTRACT FORMS: Bidders should complete and sign the Legal Status of Bidder, Non-Collusion Affidavit, Certification regarding Debarment, the Certification regarding "Iran Linked Business" and the Familial Disclosure Forms and return with your bid proposal.

COMPANY NAME Fire Cat, LLC

INSURANCE:

Insurance requirements shall be in accordance with the attached **SAMPLE INSURANCE CERTIFICATE and ENDORSEMENT**. The required Insurance Certificate and Endorsement must be submitted to the city within 5 days of the verbal/ electronic request after the bid award. The Insurance Certificate may be faxed to the Purchasing Office at **(248) 619-7608**, and is the only bid document accepted in this format.

The contractor, or any of their subcontractors, shall not commence work under this contract until they have obtained the insurance required, and shall keep such insurance in force during the entire life of this contract. All coverage shall be with insurance companies licensed and admitted to business in the State of Michigan and acceptable to the City of Troy. The requirements below should not be interpreted to limit the liability of the Contractor. All deductibles and self-insured retentions (SIR's) are the responsibility of the Contractor.

- ☒ We can meet the specified insurance requirements.
- ☐ We cannot meet the specified insurance requirements.
- ☐ We do not carry the specified limits but can obtain the additional insurance coverage of \$_____ at the cost of \$_____.
NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.
- ☐ Our proposal is reduced by \$_____ if we lower the requirement to \$_____.
NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.

IMPORTANT: A Certificate of Insurance on an ACORD Form showing present coverage as well as required endorsements SHALL be attached to the proposal document at the time of submission of the bid proposal to the Office of the MITN website.

NOTE: Failure on the part of any bidder to contact his/her insurance carrier to verify that the insurance carried by the bidder meets City of Troy specifications may result in this bid proposal being completed incorrectly.

OTHER: Sole proprietors must execute a certificate of exemption from Worker's Compensation requirements or provide proof of Worker's Compensation Insurance. All coverage shall be with insurance carriers licensed and admitted to do business in Michigan and acceptable to the City of Troy.

INSURANCE VERIFICATION: A bidder shall complete the above portion that details additional costs that may be incurred for specified coverage without purchasing the additional coverage prior to bid submission.

WORKERS' COMPENSATION INSURANCE including Employers' Liability Coverage, in accordance with all applicable statutes of the State of Michigan.

COMMERCIAL GENERAL LIABILITY INSURANCE on an "Occurrence Basis" with limits of liability not less than \$1,000,000.00 per occurrence and aggregate. Coverage shall include the following extensions: (A) Contractual liability; (B) Products and Completed Operations; (C) Independent Contractors Coverage; (D) Broad Form General Liability Extensions or equivalent, if not already included; (E) Deletion of all Explosion, Collapse, and Underground (XCU) Exclusions, if applicable.

AUTOMOBILE LIABILITY, including Michigan No-Fault Coverages, with limits of liability not less than \$1,000,000.00 per occurrence combined single limit for Bodily Injury, and Property Damage. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.

COMPANY NAME FireCatt, LLC

ADDITIONAL INSURED: Commercial General Liability and Automobile Liability, as described in the attached SAMPLE shall include an Additional Insured Endorsement stating the following shall be *Additional Insureds*: The City of Troy including all elected and appointed officials, all employees and volunteers, all boards, commissions, and/or authorities and council members, including employees and volunteers thereof. It is understood and agreed by naming the City of Troy as additional insured, coverage afforded is considered to be primary and any other insurance the City of Troy may have in effect shall be considered secondary and/or excess.

CANCELLATION NOTICE: All policies, as described above, shall include an endorsement stating that it is understood and agreed that Thirty (30) days, Ten (10) days for non-payment of premium, Advance Written Notice of Cancellation, Non-Renewal, Reduction, and/or Material Change shall be mailed to:

City of Troy
Purchasing Manager
500 West Big Beaver
Troy, MI 48084

PROOF OF INSURANCE COVERAGE: The Contractor shall provide the City of Troy, at the time that the contracts are returned by him/her for execution, a Certificate of Insurance as well as the required endorsements. In lieu of required endorsements, if applicable, a copy of the policy sections where coverage is provided for additional insured and cancellation notice would be acceptable. Copies or certified copies of all policies mentioned above all shall be furnished, if so requested.

If any of the applicable coverages expire during the term of this contract, the Contractor shall deliver renewal certificates and endorsements to the City of Troy at least ten (10) days prior to the expiration date.

LETTER VERIFICATION:

The recommended bidder will be notified to submit a letter from the *insurance agent or carrier* that the insurance to be supplied will meet specifications. As an alternative, the recommended bidder may submit the certificate of insurance meeting specifications at this time at his/her option. *The City must receive this letter or certificate within 5 business days after verbal / electronic notification has been delivered to the recommended bidder* or the bidder will be considered non-responsive and the bid un-awardable. This process will occur before presentation of the award recommendation to the Troy City Council.

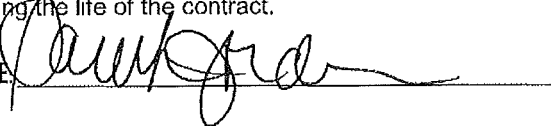
FINAL INSURANCE CERTIFICATE SUBMISSION:

After approval by Troy City Council, the City's Purchasing Manager will review the insurance certificates and endorsements to ensure all acceptable documents have been received and allow (5) additional business days after verbal / electronic notification to submit final insurance certificate(s) in accordance with specifications. The City of Troy reserves the right to WITHHOLD AND KEEP any bid surety for failure to comply. The company will be considered in default of contract and will be debarred from doing business with the City of Troy for a minimum of three (3) years for failing to meet insurance requirements.

Sarah Jordan being duly authorized to execute contracts for FireCatt, LLC
(Print Full Name) (Company Name)

hereby acknowledges that once accepted by the City of Troy, the specified insurance certificate for ITB-COT 22-04 shall remain in full force and effect during the life of the contract.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE



COMPANY NAME FireCatt, LLC

SIGNATURE PAGE

PRICES: Prices shall remain firm for 60 days or bid award, whichever comes first, except the successful bidder whose prices shall remain firm for the entire contract period in accordance with specifications. The contract shall commence on the date of award and expire December 31, 2023, with an option to renew for one additional year at 2023 prices through mutual consent of both parties within 90 days of contract expiration under the same terms and conditions. The renewal is subject to a favorable market survey and City Council approval. A request by City staff to determine the successful bidder's interest in renewing the contract in no way obligates the City. The option cannot be exercised without Troy City Council approval and a blanket purchase order issued.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: _____

NOTE: The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addendum as issued.

TAX ID#: 20-8014947

COMPANY NAME: FireCall, LLC

ADDRESS 3250 W. Big Beaver CITY Troy STATE MI ZIP 48084

PHONE NUMBER 248-643-7200 FAX NUMBER 248-643-4540

REPRESENTATIVE'S NAME Sarah Jordan

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE _____

TERMS: Upon receipt COMPLETION SCHEDULE: As Specified

E-MAIL: sjordan@firecall.com

EXCEPTIONS:

Any exceptions, substitutions, deviations, etc., from the City specifications and this proposal must be stated below. The reason(s) for the exceptions, substitutions, and/or deviations are an integral part of this bid proposal offer:

ACKNOWLEDGEMENT:

I, Sarah Jordan, certify that I have read the **Instructions to Bidders** (3 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, www.mtn.info and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: _____

NOTE: The City of Troy, at their discretion, may require the bidder(s) to supply a Financial Report from an impartial Financial Credit Reporting Service before award of contract at no cost to the City.

IMPORTANT: All City of Troy purchases require a **SAFETY DATA SHEET**, where applicable, in compliance with the MIOSHA "Right to Know" Law. Please include a copy of any relevant SDS at the time of bid submission.

U.S. CURRENCY: All prices quoted are to be in U.S. Funds.



CITY OF TROY FIRE DEPARTMENT HOSE TESTING SPECIFICATIONS

Scope of Work

The City of Troy is seeking the services from qualified companies to perform annual hose testing in compliance with the current National Fire Protection Association (NFPA) 1962 standard as per the specifications contained herein.

Contractor Qualifications

1. The Contractor and technicians shall be trained and certified to perform this work.
2. Insurance requirements shall be in accordance with the attached SAMPLE OF CERTIFICATE AND ENDORSEMENT and maintained through the entire term of the contract.

General Specifications

1. The Contractor shall perform annual fire hose testing one time per contract year. Testing shall be done between the months of April to September. Testing shall be performed Monday through Friday, 7:00 AM to 7:00 PM.
2. The successful contractor shall test hose on-site in the City of Troy at mutually agreed upon locations to stated service ratings. The apparatus and rack hose will be delivered to the location by the Troy Fire Department.
3. The test service shall be provided on consecutive days until completion.
4. The Contractor shall remove hose from apparatus, test and return back on to truck as was found (i.e. same hose load and nozzle that was removed).

Same color and lengths of hoses must be placed back in the proper locations.
All hose must be connected when returned to pre-connects and nozzles put on.

5. Hose testing shall be in compliance with the most current version of the National Fire Protection Association Standard 1962; the standard for service tests for fire hoses.
6. The City representative will work with the contractor to determine testing quantities and number of apparatuses to be pulled out of service to keep the testing moving efficiently but to also allow the City to have sufficient equipment and hose in service to respond to emergencies.
7. The Contractor shall provide a written description of the method to be utilized to identify, track and record hose test records, as well as the method and equipment to be use to perform testing.
8. A system of identification shall be provided such as barcoding.

OPTION #1

SPECIFICATIONS (continued)

Page 2 of 2

9. The Contractor shall furnish all supervision, labor, insurance, supplies, travel, fuel, per diem, equipment and incidentals necessary to test each hose length including multiple diameter lengths simultaneously to test pressures as per the most recent revision of NFPA standard 1962. The Contractor is responsible for providing proper equipment and trained personnel to execute the requirements of the contract.
10. All test technicians performing test services shall be employees of the awarded company. The awarded contractor shall not sublet, assign or transfer the contract of any portion or any payment due to the contractor there under.
11. The contractor shall furnish to the City of Troy Fire Department representative an electronic copy of the test results within three (3) weeks of testing.
12. A written report shall be provided electronically to the City's authorized representative on the test results detailing which hoses passed, failed, reason for failure, and location of hose (i.e. E-5 cross lay or Station 5 rack hose).

Optional Proposal – Ladder Testing

1. Contractor to perform on-site ground ladder testing services and relabeling with heat labels as required, to be conducted at the same time as the hose testing.
2. Ground ladder testing shall be in compliance with the most current version of the National Fire Protection Association Standard 1932; the standard for service testing for fire ground ladders.
3. All test technicians shall be employees of the awarded contractor. No subcontracting of this service will be accepted.
4. The contractor shall furnish to the City of Troy Fire Department representative an electronic copy of the test results for each tested ladder within three (3) weeks of testing.

Estimated Quantities

Quantities are estimated and not guaranteed. The City of Troy will not be penalized for testing more or less than the stated quantity.

1. The Troy Fire Department has approximately 55,000 feet of hose to be tested.
2. Hose diameter include 5", 2.5" and 1.75"
3. The Troy Fire Department has approximately 2,100 feet of ground ladders to be tested.



Legal Status of Bidder:

The Bidder shall fill out the appropriate form and strike out the other two:

A **corporation** duly organized and doing business under the laws of the State of Michigan for whom FireCat, LLC, bearing the office title of Sales whose signature is affixed to this proposal, is duly authorized to execute contracts.

A **partnership**, all members of which, with addresses, is:

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

AN **INDIVIDUAL**, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:



Proposer's Sworn and Notarized Familial Disclosure
(to be provided by the Proposer)

The undersigned, the owner or authorized officer of FireCatt, LLC (the "Proposer"), pursuant to the familial disclosure requirement provided in the Request for Proposal, hereby represent and warrant, except as provided below, that no familial relationships exist between the owner(s) or any employees of FireCatt, LLC and any member of the City of Troy City Council or City of Troy management.

List any Familial Relationships: N/A

BIDDER:

FireCatt, LLC

By: Sarah Jordan

Its: Sales

STATE OF MICHIGAN)

)ss.

COUNTY OF OAKLAND)

This instrument was acknowledged before me on the 25th day of January, 2022,

by Joanne Rae Dennington

JOANNE RAE DENNINGTON
NOTARY PUBLIC, STATE OF MI
COUNTY OF OAKLAND
MY COMMISSION EXPIRES Aug 16, 2026
ACTING IN COUNTY OF Oakland



**CERTIFICATION REGARDING
DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

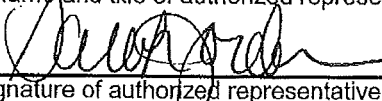
1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
2. Have not, within the three year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
3. Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
 - a. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
 - b. For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
 - c. For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

☒ **I am able to certify to the above statements.**

FireCatt, LLC
Name of Agency/Company/Firm (Please Print)

Sarah Jordan, Sales Representative
Name and title of authorized representative (Please Print)


Signature of authorized representative

1/12/2022
Date

☐ **I am unable to certify to the above statements. Attached is my explanation.**



**VENDOR CERTIFICATION
THAT IT IS NOT AN
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	
Legal Name	Fire Call, LLC
Street Address	3250 W. Big Beaver Rd Ste. #544
City	Troy
State, Zip	MI, 48084
Corporate I.D. Number/State	
Taxpayer I.D. #	20-8014947

The undersigned, with: 1.) full knowledge of all of Vendors business activities, 2.) full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent:

A handwritten signature in black ink, appearing to read 'Sarah Jordan', written over a horizontal line.

Printed Name of Vendor's Authorized Agent:

Sarah Jordan

Witness Signature:

A handwritten signature in black ink, appearing to read 'Pam Righter', written over a horizontal line.

Printed Name of Witness:

Pam Righter



CITY OF TROY
OAKLAND COUNTY, MICHIGAN
NON-COLLUSION AFFIDAVIT

TO WHOM IT MAY CONCERN:

Sarah Jordan, being duly sworn deposed, says that he/she
(Print Full Name)
is Sale Representative The party making the foregoing proposal or bid,
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

[Signature]
SIGNATURE OF PERSON SUBMITTING BID

Joanne Rae Dennington
NOTARY'S SIGNATURE

Subscribed and sworn to before me this 25th day of January, 2022 in and for Oakland County.

My commission expires:

August 16, 2026

JOANNE RAE DENNINGTON
NOTARY PUBLIC, STATE OF MI
COUNTY OF OAKLAND
MY COMMISSION EXPIRES Aug 16, 2026
ACTING IN COUNTY OF Oakland



Electronic Delivery

January 25, 2022

Eric Emmons
Lieutenant
Troy Fire Department (ITB-COT 22-04)
1019 East Big Beaver Road
Troy, MI 48083

Lieutenant Emmons:

Per your request, we are pleased to submit this proposal for your annual fire hose and ground ladder testing.

Background

FireCatt is proud to have revolutionized the fire hose testing industry. FireCatt is the sole source supplier and owner of a patented method that incorporates computerized testing technology and a software program designed to incorporate the testing standards and guidelines of NFPA 1962.

FireCatt is now testing over 18 million feet of fire hose per year in 47 States. We have been testing fire hose for more than 14 years. Customers that have come to trust FireCatt's precision testing service include: fire departments; oil refineries; nuclear power plants; and industrial operations.

We trust you will take the time to understand the value FireCatt creates by using the best technology, people and processes available to provide your critical annual services testing. FireCatt will save you manpower time, reduce liability and injuries, and create repeatable, valid test results with advanced technology and professional service.

Our testing team is structured with a team leader, an assistant leader and four hose technicians, all formally trained by FireCatt. We believe in a professionally run hose testing process starting with pre-test planning, meticulous attention to detail during the testing process and documented repacking of your equipment to the standard you require.

Who Is the FireCatt Customer?

FireCatt customers are the leaders within the fire service. They don't settle for "good enough" when it comes to the safety of their people and equipment. They want the most accurate testing option available, while receiving the most professional service. They want the most reliable and defensible third party validation. They want peace of mind, and that's what FireCatt delivers.

FireCatt will provide annual service pressure testing per the **NFPA 1962, 2018 Edition Standard** for Hose and **NFPA 1932, 2010 Edition Standard** for Ladders using patented technology test equipment designed for safety, accuracy and efficiency.

Sole Source FireCatt Specifications:

- ☐ Electronic and computerized pressure transducers shall be used to monitor and regulate pressures.
- ☐ Software controls the entire test process to ensure NFPA 1962 Standard is followed. One item to note is that during pressurization, hose will only be pressurized at 15 psi per second. Our system will meet this standard each and every test, ensuring that the fire hose will not be subjected to a shock pressure which can lead to shorter hose life expectancy.
- ☐ Air actuated and computerized valves shall be used to eliminate manual control of all valves at high pressure and provide emergency automated shut-off/shut-down capability. The use of manual valves that are less than 100% repeatable and expose personnel to unnecessary risk will not be permitted.
- ☐ Pressure release at the end of each test shall be accomplished through air actuated and computer controlled valves operated remotely. This will eliminate the need to release pressure at the end of each hose and eliminate the risk associated with exposing personnel to potential catastrophic failure while hose is fully pressurized.
- ☐ Hydrant pressure shall be monitored through the use of electronic and computerized pressure transducers. Hydrant pressure will be regulated to meet the NFPA requirement of 45 PSI at the beginning of the test.
- ☐ An amber warning beacon shall be illuminated at all times when the hose is pressurizing or at high pressure.
- ☐ Ten manifolds shall be used each with their own computerized pressure transducer and valve so that ten separate pressures can be tested simultaneously.
- ☐ Up to 3,000 feet of hose shall be tested per test cycle.
- ☐ Multiple diameter hoses shall be tested simultaneously.
- ☐ Air relief valves shall be used at the end of each hose lay per manifold.
- ☐ Computerized digital pressure readouts shall be used in order to eliminate subjective "needle bounce" of analog gauges.
- ☐ Computerized timing of tests shall be used to eliminate subjective timing devices such as manual stop watches prone to operator error.
- ☐ Heavy Duty Bar Code labels will be used on each hose for ease of Identification and Inventory Control.

NFPA Fire Hose Testing Standards

1. Each length of hose will be assigned an Identification Number using a barcode label on each coupling. That I.D. number shall also be recorded on the hose jacket at each end of the hose using a permanent ink marker.
2. Each length of hose will be inspected, both the outer jacket and inner liner.
3. All couplings and threads will be inspected.
4. All gaskets will be inspected, defective gaskets will be replaced at no extra cost.

5. FireCatt will supply hose manufacturer approved lubricant for coupling lubrication.
6. All defective hose will be tagged and removed from service and the defect location on the hose will be marked using permanent marker. The tag will be distinctive and state the reason for removal from service, date, and hose I.D. number. This information will also be contained within the test report.
7. FireCatt will supply "Never Seize" lubricant for lubricating all apparatus connection points so as to reduce galvanic reaction associated with dissimilar metal contact.
8. FireCatt will accurately record all data that will be contained in the final report which will include, Department I.D., Station or Apparatus I.D., FireCatt hose I.D., Fire Department hose I.D., Manufacturer, Date of Manufacture, Date in Service, Size, Length, Pressure, Pass/Fail, Reason for Failure, and Tread Type.
9. FireCatt will provide a hard copy of the Test Report within 1 week of test completion. The Hose Test Report is documented on a per Department basis. If you require your hose documentation broken down per apparatus or station, this service is available and must be pre-arranged.
10. FireCatt will provide internet web access to your electronic test record and protect this information using a unique login and password within 1 week of test completion. Access to the test records will be for a minimum of 7 years from date of the most recent test.
11. FireCatt will be licensed and insured to meet the State, City and Department requirements.

Pricing

Option(s)	Quantity in Feet	Price per Foot	TOTAL
1 Fire Hose Testing FireCatt provides all Labor	55,000 - Year 2022	\$0.32	\$17,600.00
	Year 2023	\$0.32	\$17,600.00
2 Ground Ladder Testing FireCatt provides all Labor	2,100 – Year 2022	FREE	FREE
	Year 2023	\$1.95	\$4,095.00

Option 1 - FireCatt will provide ALL labor to unload apparatus, lay out test, couple/uncouple, roll hose and reload apparatus. The Fire Department will provide labor only to drive apparatus to and from test site.

Option 2 - FireCatt will provide all labor to perform precision ground ladder testing via digital load cell technology that will meet NFPA1932, 2010 edition standards. FireCatt incorporates a load cell that is UL Certified to NFPA 1983, general use. There are no other charges! Heat sensor labels are included in our per foot price.

Hard Suction Hose: If utilized will be vacuum tested at the same price per foot as all other hose.

Logistics:

Prior to testing FireCatt will work with your Department to formulate and tailor a logistics plan that will work best for you. The following is an example of a typical logistics plan:

When FireCatt begins testing we will start with your *rack/auxiliary* hose then your *reserve* apparatus(s). Your tested *rack/auxiliary* hose will be ready to replace any failed hose from your apparatus(s). Once the *reserve apparatus(s)* are tested your company can take the tested reserve to replace a front-line apparatus prior to testing. Thus, we eliminate any down time in your Department for hose testing and we keep your companies in district. That way the public that you serve will not see an increase in response time during hose testing.

The Department will be responsible to provide a suitable test a location 300' in length x 100' wide, a water supply via Fire Hydrant (preferably), stand pipe, or tender, a driver to move your apparatus and a single point of contact.

Contract Term

Pricing in BLACK is for a 1-year contract with option to renew for an additional year. NOTICE: Due to the unpredictability of energy, travel, & labor expense post COVID-19, pricing is subject to annual cost of living adjustments or an appropriate surcharge.

Completion

Testing will take approximately 6 day(s) annually (weather, total feet, & test site dependent).

Summary of Benefits Received from Choosing FireCatt

- Use the best technology the industry has to offer and fully trained technicians.
- Longer life of hose due to ensuring NFPA 1962 is followed every test cycle.
- Assurance hose is tested to prescribed pressures, if not, either false positives results or premature stress and loss of hose life are the results (especially the unnecessary cost of replacing LDH – Supply Lines)
- Workers compensation injuries resulting from testing accidents, either immediate or develops after, such as back / knee strain from re-loading hose (conveyor system and turntables)
- Reduction of any overtime hours used for testing and or training, freeing up man-hours from faster re-loading and the use of two mobile test labs.
- Proven Professional Operation - experience in testing large departments.

I believe you would agree that the issues of safety, time, technology and tracking are the most important to you and your department. Our patented method, and the unique features listed above allow for the NFPA 1962 Standards to be met in the most "objective" manner possible. In comparison, other testing companies will provide you with "subjective" test results. We have designed our testing and reporting technology to meet the requirements and future needs of the industry.

Our issued and pending patents are strong evidence of the exclusive nature of our solutions. In short, we believe that no other company in the nation can match or exceed the accuracy or safety of the fire hose testing services that FireCatt can provide to your department. We have yet to encounter another hose testing company in the nation deploying a similar state-of-the-art computerized testing technology.

We are pleased to offer our services to your department and believe the investment in FireCatt generates the peace of mind for everyone that we are all creating the safest environment for the firefighter and citizens of your community.

We look forward to creating a mutually beneficial and successful long term relationship, and believe in 100% customer satisfaction. If you have any questions or comments, feel free to contact us at any time.

Respectfully submitted,

A handwritten signature in cursive script that reads "Sarah Jordan".

Sarah Jordan
Sales Assistant



500 West Big Beaver
Troy, MI 48084
troyml.gov

CITY COUNCIL AGENDA ITEM

Date: February 14, 2022

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Lisa Burnham, Controller
Chuck Riesterer, Fire Chief
Peter Hullinger, Assistant Fire Chief
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications - Fire Hose and Ground Ladder Testing

History

The Fire Department is required, by the National Fire Protection Association (NFPA), to annually test many pieces of its equipment. This includes fire hoses and ground ladders. These tests are conducted by certified and trained 3rd party companies.

Purchasing

On January 27, 2022 a bid opening was conducted, as required by City Charter and Code for two (2) year requirements of fire hose and ground ladder testing services with an option to renew for one (1) additional year. The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; www.mitn.info. One hundred fifty-four (154) vendors were notified via the MITN website. Two (2) bid responses were received. Below is a detailed summary of potential vendors for the bid opportunity.

Companies notified via MITN	154
Troy Companies notified via MITN	9
Troy Companies notified Active email Notification	9
Troy Companies - Active Free	0
Companies that viewed the bid	4
Troy Companies that viewed the bid	0

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.

Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

Waterway of Michigan, LLC failed to provide a complete proposal and therefore *Fire Catt, LLC of Troy, MI* was the lowest bidder meeting specifications and is being recommended for award. The testing will be performed in the City of Troy and within the required time frame.

Financial

Funds are budgeted and available in the Fire Department Contractual Services General Account Number 101.336.344.7802.070 for the 2022 fiscal year.



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Recommendation

City management recommends awarding a contract to furnish all equipment, material and labor for fire hose and ground ladder testing for two (2) years with an option to renew for one (1) additional year to low bidder meeting specifications *Fire Catt, LLC of Troy, MI* for an estimated total cost of \$17,600 for fiscal year 2022 year and \$21,695 for fiscal year 2023, at prices contained in the bid tabulation opened January 27th, 2022. The award is contingent upon the contractor's submission of properly executed bid documents including insurance certificates, and all specified requirements.

Opening Date: 01/27/2022
Date Reviewed: 01/27/2022

CITY OF TROY
BID TABULATION
FIRE HOSE TESTING

ITB-COT 22-04
Page 1 of 1

VENDOR NAME:	Fire Catt, LLC	Waterway of Michigan, LLC
CITY:	Troy, MI	Byron Center, MI

PROPOSAL: FURNISH ON-SITE FIRE HOSE TESTING IN ACCORDANCE WITH SPECIFICATION

DESCRIPTION	ESTIMATED QTY. (FT)	YEAR 2022	YEAR 2023	YEAR 2022	YEAR 2023
		Unit Price (Per Ft.)		Unit Price (Per Ft.)	
Remove, test and return fire hose on truck as found	55,000	\$0.32	\$0.32	Pricing Not Provided	
Estimated Total Cost		\$17,600.00	\$17,600.00		
Minimum amount of hose to be tested under this proposal (State in Feet)		55,000 FT			

OPTIONAL PROPOSAL: LADDER TESTING IN ACCORDANCE WITH SPECIFICATION NFPA 1932 TO BE PERFORMED AT SAME TIME AS HOSE TESTING

DESCRIPTION	ESTIMATED QTY. (FT)	YEAR 2022	YEAR 2023	YEAR 2022	YEAR 2023
		Unit Price		Unit Price	
Ladder Testing	2,100 FT	Free	\$1.95/FT	Pricing Not Provided	
Heat Labels	50 EA	Free	Free		
Estimated Total Cost		\$0.00	\$4,095.00		

CONTACT INFORMATION:		9 AM - 4:30 PM M-F	Not Provided
HOURS OF OPERATION:		248-643-7200	Not Provided
24 HOUR PHONE #:		Y	Not Provided
REFERENCES:	Y or N	6 Days	Not Provided
# OF DAYS COMPLETED WITHIN		N	Not Provided
TECHNICIANS TRAINING AND CERTIFICATIONS PROVIDED:	Y or N	Y	Y
CAN PROVIDE INSURANCE:	Y or N	Y	Not Provided
AUTHORIZED FINAL INSURANCE CERTIFICATE SUBMISSION:	Y or N	Upon Receipt	Net 30
PAYMENT TERMS:		Y	Y
ACKNOWLEDGMENT:	Y or N	None	None
EXCEPTIONS:		Y	Y
FORMS:	Y or N		

Low bidder meeting specifications

Attest:
(*Bid Opening conducted via Zoom)
Peter Hullinger
Heather Chomiak
Jackie Ahlstrom

Emily Frontera
Purchasing Manager



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

01/20/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER STERLING INSURANCE GROUP 13900 Lakeside Circle Sterling Heights MI 48313-1318	CONTACT NAME: Rebecca Zannetti PHONE (A/C, No, Ext): (586) 685-0152 FAX (A/C, No): (586) 323-5703 E-MAIL: rzannetti@sterlingagency.com ADDRESS: INSURER(S) AFFORDING COVERAGE INSURER A: Amerisure Insurance Company NAIC # 19488 INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:
INSURED Fire-Catt LLC 3250 W Big Beaver Troy MI 48084	

COVERAGES

CERTIFICATE NUMBER: CL221427074

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			CPP21110210102	01/11/2022	01/11/2023	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 Employee Benefits \$ 1,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY			CA21110200102	01/11/2022	01/11/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			CU21110220102	01/11/2022	01/11/2023	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/>	N/A	WC211101101	01/11/2022	01/11/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The City of Troy including all elected and appointed officials, all employees and volunteers, all boards, commissions, and/or authorities and council members, including employees and volunteers thereof are named as additional insureds with respect to general liability as required by written contract. Coverage is primary and non-contributory.

CERTIFICATE HOLDER

CANCELLATION

City of Troy Purchasing Manager 500 West Big Beaver Troy MI 48084	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
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