

CITY COUNCIL MINUTES

October 14, 2024

Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications – Patrol Rifles with Accessories – Troy Police Department

Resolution #2024-10-139-J-4d

RESOLVED, That Troy City Council hereby **AWARDS** a contract for the purchase of the patrol rifles with accessories to low bidder meeting specifications, *Precision Arms of Indiana LLC, dba PAI Defense of Columbia, IN*, for an estimated total amount of \$161,001.26, at unit prices contained in the bid tabulation opened October 3, 2024; a copy of which shall be **ATTACHED** to the original Minutes of this meeting.

BE IT FURTHER RESOLVED, That the award is **CONTINGENT** upon submission of properly executed bid and contract documents and all other specified requirements.

PURCHASE ORDER

No. 2025-00000579
 DATE: 11/07/2024
 PAGE: 1 of 1
 FOB DESTINATION

Ship To
 CITY OF TROY
 Police
 500 W BIG BEAVER RD
 TROY, MI 48084

Bill To
 CITY OF TROY
 Police
 500 W BIG BEAVER RD
 TROY, MI 48084

COUNCIL RESOLUTION
 2024-10-139-J-4D

VENDOR NO. 177658

Vendor
 PRECISION ARMS OF INDIANA LLC
 DBA PAI DEFENSE
 204 E CHICAGO ST
 COLUMBIA CITY, IN 46725

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
1	Lump Sum	POLICE DEPT - PATROL RIFLES Quote date: 10/21/2024	161,001.2600	\$161,001.26

Entered By: Nellie Bert

\$161,001.26

Special Instructions:

CITY COUNCIL AWARD DATE: 10-14-2024. Contract for Patrol Rifles in accordance with the specifications and completion date of ITB-COT 24-18.

TERMS & CONDITIONS

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
2. Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.

Nellie Bert

Opening Date: 10/03/2024
 Date Reviewed: 10/03/2024

CITY OF TROY
 BID TABULATION
 PATROL RIFLES & ACCESSORIES

VENDOR NAME:	PAI Defense	PAI Defense	Courage Tactical LLC DBA CopsPlus	Kiesler Police Supply Inc.
CITY:	Columbia City, IN	Columbia City, IN	Grosse Pte Farms, MI	Jeffersonville, IN
CHECK NUMBER:	565017	565017	2018004074	39410153
CHECK AMOUNT:	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00

PROPOSAL: TO FURNISH NEW PATROL RIFLES & ACCESSORIES FOR THE TROY POLICE DEPARTMENT

PROPOSAL A: RIFLES									
DESCRIPTION	QTY	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION
Rifle System, Geissele Super Duty MOD 1, 14.5", P&W-BLK, Product #: 08-396B	64	\$1,384.95	\$88,636.80	\$1,384.95	\$88,636.80	\$1,575.15	\$100,809.60	NO BID	
PROPOSAL A TOTAL PRICE:		\$88,636.80		\$88,636.80		\$100,809.60			

PROPOSAL B: ATTACHMENTS									
DESCRIPTION	QTY	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION
Front Sights MBUS 3 Black, Product #: MAG 1166	64	\$28.95	\$1,852.80	\$28.95	\$1,852.80	\$26.00	\$1,664.00	\$23.73	\$1,518.72
Rear Sights MBUS 3 Black, Product Number: MAG1167	64	\$44.99	\$2,879.36	\$44.99	\$2,879.36	\$39.00	\$2,496.00	\$35.61	\$2,279.04
EOTECH XPS 2, Product #: XPS2	64	\$449.95	\$28,796.80	\$479.95	\$30,716.80	\$500.00	\$32,000.00	\$471.70	\$30,188.80
Surefire, M640DFT PRO Scout Light, Flashlight, 1000 Lumens, Z68 On/Off Tailcap, Anodized Finish, Black, Includes MLOK Adapter & 18650 Rechargeable Battery, Product #: M640DFT-BK-PRO	64	\$282.35	\$18,070.40	\$282.35	\$18,070.40	\$265.00	\$16,960.00	\$379.05	\$24,259.20
Surefire, Part, Black, Replacement Cap for M300 & M600 with switch, Product #: UE-SR07-BK	64	\$121.95	\$7,804.80	\$121.95	\$7,804.80	\$115.00	\$7,360.00	\$141.55	\$9,059.20
Bravo Company, MLOK Rail QD Sling Mount, Sling Swivel, Black, Fits Mlok, Low Profile QD Sling Mount, Matte, Product #: BCM-MCMRSM	64	\$16.99	\$1,087.36	\$16.99	\$1,087.36	\$15.00	\$960.00	\$13.30	\$851.20
Black Savvy Sniper Sling Quad QD with Hidden HK Nexus (Black), Product #: 42201	64	\$68.99	\$4,415.36	\$68.99	\$4,415.36	NO BID		\$64.80	\$4,147.20
Bulldog Cases, Deluxe Tactical Rifle Case, Fits Single Rifle, Three Front Acc. Pockets, Large Main Front Pocket, Back Pack Straps, 36" Soft Case, Black, Product #: BDT35-36B	117	\$63.74	\$7,457.58	\$63.74	\$7,457.58	\$60.00	\$7,020.00	\$73.36	\$8,583.12
PROPOSAL B TOTAL PRICE:		\$72,364.46		\$74,284.46		\$68,460.00		\$80,886.48	
TOTALS FOR PROPOSALS A & B:		\$161,001.26		\$162,921.26		\$169,269.60		\$80,886.48	

Authorized Dealer:	Y or N	Y	Y	Y	Y
Warranty:		Geissele/Manufacturer	Geissele/Manufacturer	Standard Manufacturer Warranty	Factory Warranty
Name(s):		Justin Russ	Justin Russ	Matthew Bell	Brittany A.L. Girdler
Hours of Operation:		M-F 10am - 6pm	M-F 10am - 6pm	M-F 0800-1630	M-F 8-5
24 Hr. Phone Number:		517-652-4670	517-652-4670	800-330-6422	N/A
References:	Y or N	Y	Y	Y	Y
Payment Terms:		Net 30	Net 30	Net 30	0 Net 30 Days
Delivery Date:		12-16 weeks depending on manufacturer	12-16 weeks depending on manufacturer	60 Days ARO	30-120 Days
Exceptions:		None	None	CopsPlus wishes to offer a "No Bid" for the sling due to lack of access to that specific model	Lead time is 30-120 days depending on item. Lead time may vary.
Acknowledgement:	Y or N	Y	Y	Y	Y
Forms:	Y or N	Y	Y	Y	Y

Attest:
 (*Bid Opening conducted via a Go-To Meeting)
 Dan Galich
 Frank Shuler
 Roland Gungab
 Andrew Chambliss
 Nellie Bert

Emily Frontera
 Purchasing Manager



CITY OF TROY
 BID PROPOSAL

ITB-COT 24-18
 Page 1 of 4

The undersigned proposes to FURNISH **NEW PATROL RIFLES & ACCESSORIES (not reconditioned)** FOR THE TROY POLICE DEPARTMENT, in accordance with the specifications to be considered an integral part of the proposal documents at the following prices:

COMPANY NAME: PAT Defense

PROPOSAL: To furnish **NEW PATROL RIFLES & ACCESSORIES & ACCESSORIES FOR THE TROY POLICE DEPARTMENT**. The undersigned, as bidder, declares that he/she has examined the specifications, including related documents. Being familiar with the City of Troy Police Department, the bidder hereby proposes to furnish and deliver Glock's and supplies as specified in the bid proposal documents, at the prices stated below.

PATROL RIFLES & ACCESSORIES— In accordance with specifications. NO SUBSTITUTES

Proposal A Rifles			
Description	Qty.	Unit Price	Extension
Rifle System, Geissele Super Duty MOD 1, 14.5", P&W-BLK, Product #: 08-396B	64	\$1384 ⁹⁵	\$88,636. ⁸⁰
(Proposal A) Total Price			

\$88,636.⁸⁰

Proposal B Attachments			
Description	Qty.	Unit Price	Extension
Front Sights MBUS 3 Black, Product #: MAG 1166	64	\$28 ⁴⁵	\$1,852. ⁸⁰
Rear Sights MBUS 3 Black, Product Number: MAG1167	64	\$44 ⁹⁹	\$2,879. ³⁶
EOTECH XPS 2, Product #: XPS2	64	\$449. ⁹⁵	\$28,796. ⁸⁰
Surefire, M640DFT PRO Scout Light, Flashlight, 1000 Lumens, Z68 On/Off Tailcap, Anodized Finish, Black, Includes MLOK Adapter & 18650 Rechargeable Battery, Product #: M640DFT-BK-PRO	64	\$282. ³⁵	\$18,070. ⁴⁰
Surefire, Part, Black, Replacement Cap for M300 & M600 with switch, Product #: UE-SR07-BK	64	\$121. ⁹⁵	\$7,804. ⁸⁰
Bravo Company, MLOK Rail QD Sling Mount, Sling Swivel, Black, Fits Mlok, Low Profile QD Sling Mount, Matte, Product #: BCM-MCMRSM	64	\$16. ⁹⁹	\$1,087. ³⁶
Black Savvy Sniper Sling Quad QD with Hidden HK Nexus (Black), Product #: 42201	64	\$68. ⁷⁵	\$4,415. ³⁶
Bulldog Cases, Deluxe Tactical Rifle Case, Fits Single Rifle, Three Front Acc. Pockets, Large Main Front Pocket, Back Pack Straps, 36" Soft Case, Black, Product #: BDT35-36B	117	\$63. ⁷⁴	\$7,457. ⁵⁸
(Proposal B) Total Price			\$161,001.²⁶

\$72,364.⁴⁶

(Proposals A + B) GRAND TOTAL PRICE

\$161,001.²⁶

UNIT PRICES: Unit prices prevail. The City of Troy Purchasing Department will correct all extension errors.
Note: Include all delivery costs, handling, packaging and service charges, if any.

AUTHORIZED DEALER: Our Company is an authorized distributor of this equipment
 Our Company is not an authorized distributor of this equipment

STATE WARRANTY: Geissle / Manufacturer

CONTACT INFORMATION:

Name: Justin Ross

Hours of operation: M-F 10 AM - 6 PM 24 Hr. Contact Phone No. 517 652 4670

DELIVERY:

The **PATROL RIFLES & ACCESSORIES** will be F.O.B. delivered inside freight paid in accordance with bid specifications after the bid award ATTN: **Sgt. Dan Galich**, Troy Fire and Police Training Center, 4850 John R, Troy, MI 48085. (Inside delivery required).

ADDITIONAL INFORMATION:

For additional general information or questions about the specifications, please contact **Sgt. Dan Galich** at (248) 515-9369 between the hours of 8:00 am to 4:00 pm, Monday through Friday.

ALTERNATES:

No substitutes or alternates will be accepted.

LOCAL PREFERENCE:

The City of Troy reserves the right to award a contract to a local business, one who pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.

AWARD:

The evaluation and award of this bid shall be a combination of factors, including but not limited to: cost, professional competence, equipment as specified, warranties, and the correlation of the proposal submitted to the needs of the City of Troy.

The City of Troy reserves the right to award this bid to the lowest responsible bidder(s) meeting specifications for the purchase of **PATROL RIFLES & ACCESSORIES** or to combine the items in whatever manner is deemed to be in the City of Troy's best interest; to reject low bids which have major deviations from the specifications; to accept a higher bid which has only minor deviations; to accept or reject the trade-in offers. This award will be provided in its entirety by a single vendor. This will not be a split award.

PURCHASE ORDER:

After approval of the successful bidder(s) by the Troy City Council, purchase order(s) issued from the City of Troy to those bidder(s) will create bilateral contract(s) between both parties; and the successful bidder(s) shall commit to perform the contract(s) for the **PATROL RIFLES & ACCESSORIES** in accordance with specifications.

COMPANY NAME: PAI Defense

INVOICING:

The successful bidder(s) is to use the City of Troy assigned purchase order number on all orders awarded by this bid proposal.

ESTIMATED QUANTITIES:

Quantities stated are estimated and not guaranteed, but will be used for award purposes. The City of Troy will not be penalized for ordering more than the stated quantities.

DOWNPAYMENTS AND PREPAYMENTS:

Any bid submitted which requires a down payment or prepayment of any kind prior to delivery of the items and acceptance, as being in conformance with specifications will not be considered for an award.

CONTRACT FORMS:

Bidders should complete and sign the Legal Status of Bidder, Non-Collusion Affidavit, Certification regarding Debarment, the Certification regarding "Iran Linked Business: and the Familial Disclosure Forms and submit with your bid proposal.

IMPORTANT:

All City of Troy purchases require a MATERIAL SAFETY DATA SHEET, where applicable, in compliance with the MIOSHA "Right to Know" Law. Please include a copy of any relevant MSDS at the time of bid submission.

CURRENCY: All figures quoted are to be in U.S. Funds.

NOTE: The City of Troy, at their discretion may require the bidder(s) to supply a Financial Report from an impartial Financial Credit Reporting Services before award of contract.

REFERENCES:

Please list at least three (3) Police departments with at least 75 uniformed employees that have had similar work completed by your company.

COMPANY: Troy Police Department Michigan
ADDRESS: 4350 John R Troy MI 48065
CONTACT: LT Frank Schuler PHONE: _____
EMAIL: 248-670-4287 frank.schuler@troymi.gov

COMPANY: Westfield Police Department
ADDRESS: 17535 Hartown Rd
CONTACT: Sgt Song Kang PHONE: 317 690 5565
EMAIL: S.Kang@Westfield.IN.gov

COMPANY: St Ann Police Department
ADDRESS: 10405 St Charles Ruck Rd
CONTACT: Joe Bene PHONE: 314 581-1571
EMAIL: Jbene@stannmo.org

COMPANY NAME: PAI Defense

SIGNATURE PAGE

PRICES:

Prices quoted shall remain firm for 60 days or bid award, whichever comes first, except the successful bidder(s) whose prices shall remain firm through delivery and final acceptance as operational in accordance with specifications.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: _____ 

NOTE:

The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addenda as issued.

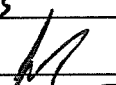
TAX ID: 47-0956779

COMPANY PAI Defense

ADDRESS 204 E Chicago st CITY Columbia ^{city} STATE IN ZIP 46728

TELEPHONE NUMBER (517) 652 4670 FAX NUMBER () _____

REPRESENTATIVE NAME Justin Ross

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE _____ 
(Print)

PAYMENT TERMS Net 30 DELIVERY DATE: 12-16 weeks depending on

WARRANTY Manufacturer E-MAIL: Justin@paidefense.com ^{Manufacturer}

BID CHECK DEPOSIT \$ 5000⁰⁰

EXCEPTIONS:

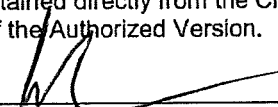
Any exceptions, substitutions, deviations, etc. from City specifications and this proposal must be stated below. The reason(s) for the exception, substitution, and/or deviation are an integral part of this bid offer:

No Exceptions

Check this box if your bid is not to be broken up by item and based on an all or none award.

ACKNOWLEDGEMENT:

I, Justin Ross, certify that I have read the **Instructions to Bidders** (3 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, www.mitn.info and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED REPRESENTATIVE _____ 

IMPORTANT: All City of Troy purchases require a SAFETY DATA SHEET, where applicable, in compliance with the MIOSHA "Right to Know" Law. Please include a copy of any relevant SDS at the time of bid submission.

U.S. FUNDS: All prices quoted are to be in U.S. Currency.



Legal Status of Bidder:

The Bidder shall fill out the appropriate form and strike out the other two:

A **corporation** duly organized and doing business under the laws of the State of Indiana for whom Justin Ross, bearing the office title of Managing Member, whose signature is affixed to this proposal, is duly authorized to execute contracts.

A **partnership**, all members of which, with addresses, is:

~~_____~~ ~~_____~~
~~_____~~ ~~_____~~
~~_____~~ ~~_____~~
~~_____~~ ~~_____~~
~~_____~~ ~~_____~~
~~_____~~ ~~_____~~

AN **INDIVIDUAL**, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:

~~_____~~



**CERTIFICATION REGARDING
DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
2. Have not, within the three-year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
3. Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three-year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
 - a. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
 - b. For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
 - c. For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

I am able to certify to the above statements.

PAE Defense

Name of Agency/Company/Firm (Please Print)

Justin Ross Managing Member

Name and title of authorized representative (Please Print)

Signature of authorized representative

9-19-2024

Date

I am unable to certify to the above statements. Attached is my explanation.



**VENDOR CERTIFICATION
THAT IT IS NOT AN
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	
Legal Name	Precision Arms of Indiana LLC DBA PAI Defense
Street Address	204 East Chicago St
City	Columbis City
State, Zip	IN 46725
Corporate I.D. Number/State	0122372239
Taxpayer I.D. #	47-0956779

The undersigned, with: 1.)full knowledge of all of Vendors business activities, 2.)full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent: _____

Printed Name of Vendor's Authorized Agent: Justin L Ross

Witness Signature: _____

Printed Name of Witness: Todd Franks



Proposer's Sworn and Notarized Familial Disclosure
(to be provided by the Proposer)

The undersigned, the owner or authorized officer of PAI Defense (the "Proposer"), pursuant to the familial disclosure requirement provided in the Request for Proposal, hereby represent and warrant, except as provided below, that no familial relationships exist between the owner(s) or any employees of

Justin L Ross
or PAI Defense or its employees and any member of the City of Troy City Council or City of Troy management.

List any Familial Relationships:

None

BIDDER: PAI Defense

By: Justin L Ross

Its: Managing Member

STATE OF ~~MICHIGAN~~
Indiana

COUNTY OF Whitley

)SS.



Chocca Marie Johnson, Notary Public
Commission Number: NP0713532
My Commission Expires: 05/16/2026
Residing in Whitley County, IN

This instrument was acknowledged before me on the 23rd day of September, 2024, by

[Signature]



CITY OF TROY
OAKLAND COUNTY, MICHIGAN
NON-COLLUSION AFFIDAVIT

TO WHOM IT MAY CONCERN:

Justin L Ross, being duly sworn deposed, says that he/she
(Print Full Name)

is Managing Member. The party making the foregoing proposal or bid,
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

[Signature]
SIGNATURE OF PERSON SUBMITTING BID

[Signature]
NOTARY'S SIGNATURE

Subscribed and sworn to before me this 23rd day of September, 2024 in and for Ind
Whitley County.

My commission expires:
May 16 2026



Chocca Marie Johnson, Notary Public
Commission Number: NP0713532
My Commission Expires: 05/16/2026
Residing in Whitley County, IN



FROM:
PAI Defense
204 E Chicago St
Columbia City, IN 46725

SHIP TO:
 Troy Police Department
 500 West Big Beaver Road,
 Troy, MI 48084

INVOICE DATE: 10/1/2024 **REQUISITIONER:** Purchasing **SHIPPED VIA:** Common Carrier **FOB POINT:** N/A **TERMS:** Net 30

QTY:	PRODUCT #:	NOMENCLATURE:	PRICE:	TOTAL:
64	08-396B	RIFLE SYSTEM, SUPER DUTY MOD 1, 14.5", P&W - BLK	\$ 1,384.95	\$ 88,636.80
64	M640DFT-BK-PRO	Surefire, M640DFT Scout Light, Flashlight, 1000 Lumens, Z68 On/Off Tailcap, Anodized Finish, Black, Includes MLOK Adapter & 18650 Rechargeable Battery	\$ 282.35	\$ 18,070.40
64	UE-SR07-BK	Surefire, Part, Black, Replacement Cap for M300 & M600 with switch	\$ 121.95	\$ 7,804.80
64	BCM-MCMR-SM	Bravo Company, MLOK Rail QD Sling Mount, Sling Swivel, Black, Fits Mlok, Low Profile QD Sling Mount, Matte	\$ 16.99	\$ 1,087.36
64		Black Savvy Sniper Sling Quad QD with Hidden HK Nexus (Black)	\$ 68.99	\$ 4,415.36
64	MAG1166	Front Sight MBUS 3 Black	\$ 28.95	\$ 1,852.80
64	MAG1167	Rear Sight MBUS 3 Black	\$ 44.99	\$ 2,879.36
64	XPS2	EOTECH XPS 2	\$ 449.95	\$ 28,796.80
117	BDT35-36B	Bulldog Cases, Deluxe Tactical Rifle Case, Fits Single Rifle, Three Front Acc. Pockets, Large Main Front Pocket, Back Pack Straps, 36" Soft Case, Black	\$ 63.74	\$7,457.58

SUBTOTAL: \$161,001.26

SHIPPING: \$0.00

FEES: \$0.00

TRADE IN: \$0.00

TOTAL: \$161,001.26

1. Property Remains that of PAI until paid in full
2. All payments are to be paid to "PAI" via check, money order, or cash. Credit cards will also be accepted with an additional 3% fee.
3. 10% Late Fee on past due invoices
4. Trade in shipping covered by trading agency



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: October 8, 2024

To: Frank Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager
Rob Maleszyk, Chief Financial Officer
Kyle Vieth, Controller
Joshua Jones, Acting Chief of Police
Frank Shuler, Police Lieutenant
Dan Galich, Police Sergeant
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2 – Award to Low Bidder Meeting Specifications – Patrol Rifles with Accessories – Troy Police Department

History

Responding to an increase in international and domestic terrorism as well as armed suspects using assault rifles to commit various crimes including assaults on peace officers, the City of Troy authorized our Police Department to carry patrol rifles in 2007. Over the last 16 years, we have implemented training and deployment policies based on best practices from research conducted across the country and around the world. Presently, the use and issuance of departmental semi-automatic patrol rifles is an industry-standard amongst law enforcement agencies across the country.

In 2021, we purchased 45 patrol rifles to replace 14-year-old rifles that were issued to officers. Although the initial goal was to replace rifles that were reaching the end of their useful service life, this still left over 50 officers without issued patrol rifles. As a supplement, officers are currently given the option to participate in the patrol rifle purchase program which allows officers to purchase and carry a rifle, optic and flashlight of their choice once approved.

We have 59 officers without issued patrol rifles. We need an additional 5 rifles to account for future staffing increases as well as to replace broken rifles or rifles placed in evidence which consequently totals 64 rifles to complete the process of issuing every police officer at the Police Department with a patrol rifle.

The Police Department is requesting the purchase of 64 Geissele Super Duty Rifles with accessories for an estimated total of \$161,000. This would complete the process of issuing every police officer at the Troy Police Department a patrol rifle. These rifles would include optics, flashlights and slings to function the same as all other issued rifles in the department.



500 West Big Beaver
 Troy, MI 48084
 troymi.gov

CITY COUNCIL AGENDA ITEM

Purchasing

On October 3, 2024, a bid opening was conducted as required by the City Charter/Code for the purchase of the patrol rifles and accessories for the Police Department. The bid was posted on the MITN Purchasing Group website; www.bidnetdirect.com//city-of-troy-mi. One hundred seventy-eight (178) vendors were notified via the MITN website. Four (4) bid proposals were received. Two (2) additional bids were non-responsive, as they did not provide the bid surety as specified. Below is a detailed summary of potential vendors for this bid opportunity.

Companies notified via MITN	178	<p>MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City. Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.</p>
Troy Companies notified via MITN	3	
Troy Companies - Active email Notification	3	
Troy Companies - Free	0	
Companies that viewed the bid	36	
Troy Companies that viewed the bid	0	

The bid responses were reviewed and *Precision Arms of Indiana LLC, dba PAI Defense of Columbia City, IN* is the total low bidder meeting specifications and is being recommended for award per their bid proposal amount of \$161,001.26. PAI Defense has successfully provided for the City of Troy on past purchases meeting all contract requirements.

Financial

Funds are budgeted in the Police Department Drug Forfeiture Fund under Project Number 2025DF0003 for the 2025 fiscal year.

Recommendation

City Management recommends awarding a contract to the low bidder meeting specifications; *Precision Arms of Indiana LLC, dba PAI Defense of Columbia, IN* to provide the Police Department with patrol rifles with accessories, at unit prices contained in the bid tabulation, opened October 3, 2024 for an estimated total amount of \$161,001.26.

CITY OF TROY
BID TABULATION
PATROL RIFLES & ACCESSORIES

VENDOR NAME:	PAI Defense	PAI Defense	Courage Tactical LLC DBA CopsPlus	Kiesler Police Supply Inc.
CITY:	Columbia City, IN	Columbia City, IN	Grosse Pte Farms, MI	Jeffersonville, IN
CHECK NUMBER:	565017	565017	2018004074	39410153
CHECK AMOUNT:	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00

PROPOSAL: TO FURNISH NEW PATROL RIFLES & ACCESSORIES FOR THE TROY POLICE DEPARTMENT

PROPOSAL A: RIFLES									
DESCRIPTION	QTY	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION
Rifle System, Geissele Super Duty MOD 1, 14.5", P&W-BLK, Product #: 08-396B	64	\$1,384.95	\$88,636.80	\$1,384.95	\$88,636.80	\$1,575.15	\$100,809.60	NO BID	
PROPOSAL A TOTAL PRICE:		\$88,636.80		\$88,636.80		\$100,809.60			

PROPOSAL B: ATTACHMENTS									
DESCRIPTION	QTY	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION
Front Sights MBUS 3 Black, Product #: MAG 1166	64	\$28.95	\$1,852.80	\$28.95	\$1,852.80	\$26.00	\$1,664.00	\$23.73	\$1,518.72
Rear Sights MBUS 3 Black, Product Number: MAG1167	64	\$44.99	\$2,879.36	\$44.99	\$2,879.36	\$39.00	\$2,496.00	\$35.61	\$2,279.04
EOTECH XPS 2, Product #: XPS2	64	\$449.95	\$28,796.80	\$479.95	\$30,716.80	\$500.00	\$32,000.00	\$471.70	\$30,188.80
Surefire, M640DFT PRO Scout Light, Flashlight, 1000 Lumens, Z68 On/Off Tailcap, Anodized Finish, Black, Includes MLOK Adapter & 18650 Rechargeable Battery, Product #: M640DFT-BK-PRO	64	\$282.35	\$18,070.40	\$282.35	\$18,070.40	\$265.00	\$16,960.00	\$379.05	\$24,259.20
Surefire, Part, Black, Replacement Cap for M300 & M600 with switch, Product #: UE-SR07-BK	64	\$121.95	\$7,804.80	\$121.95	\$7,804.80	\$115.00	\$7,360.00	\$141.55	\$9,059.20
Bravo Company, MLOK Rail QD Sling Mount, Sling Swivel, Black, Fits Mlok, Low Profile QD Sling Mount, Matte, Product #: BCM-MCMRSM	64	\$16.99	\$1,087.36	\$16.99	\$1,087.36	\$15.00	\$960.00	\$13.30	\$851.20
Black Savvy Sniper Sling Quad QD with Hidden HK Nexus (Black), Product #: 42201	64	\$68.99	\$4,415.36	\$68.99	\$4,415.36	NO BID		\$64.80	\$4,147.20
Bulldog Cases, Deluxe Tactical Rifle Case, Fits Single Rifle, Three Front Acc. Pockets, Large Main Front Pocket, Back Pack Straps, 36" Soft Case, Black, Product #: BDT35-36B	117	\$63.74	\$7,457.58	\$63.74	\$7,457.58	\$60.00	\$7,020.00	\$73.36	\$8,583.12
PROPOSAL B TOTAL PRICE:		\$72,364.46		\$74,284.46		\$68,460.00		\$80,886.48	
TOTALS FOR PROPOSALS A & B:		\$161,001.26		\$162,921.26		\$169,269.60		\$80,886.48	

Authorized Dealer:	Y or N	Y	Y	Y	Y
Warranty:		Geissele/Manufacturer	Geissele/Manufacturer	Standard Manufacturer Warranty	Factory Warranty
Name(s):		Justin Russ	Justin Russ	Matthew Bell	Brittany A.L. Girdler
Hours of Operation:		M-F 10am - 6pm	M-F 10am - 6pm	M-F 0800-1630	M-F 8-5
24 Hr. Phone Number:		517-652-4670	517-652-4670	800-330-6422	N/A
References:	Y or N	Y	Y	Y	Y
Payment Terms:		Net 30	Net 30	Net 30	0 Net 30 Days
Delivery Date:		12-16 weeks depending on manufacturer	12-16 weeks depending on manufacturer	60 Days ARO	30-120 Days
Exceptions:		None	None	CopsPlus wishes to offer a "No Bid" for the sling due to lack of access to that specific model	Lead time is 30-120 days depending on item. Lead time may vary.
Acknowledgement:	Y or N	Y	Y	Y	Y
Forms:	Y or N	Y	Y	Y	Y

Attest:
(*Bid Opening conducted via a Zoom Meeting)
Dan Galich
Frank Shuler
Roland Gungab
Andrew Chambliss
Nellie Bert

Low Bid Meeting Specifications

Emily Frontera
Purchasing Manager