

**CITY COUNCIL MINUTES**

**November 11, 2024**

**Standard Purchasing Resolution 2: Award to Sole Bidder Meeting Specifications –  
Blue Diamond Brush Cutter and Installation**

Resolution #2024-11-150-J-4a

RESOLVED, That Troy City Council hereby **AWARDS** a contract to purchase one (1) Blue Diamond Brush Cutter and Installation from *AIS Construction Equipment Corp. of New Hudson, MI* for an estimated total cost of \$23,790.00, at prices contained in the bid tabulation dated October 24, 2024, a copy of which shall be **ATTACHED** to the original Minutes of this meeting.

BE IT FURTHER RESOLVED, That the award is **CONTINGENT** upon the contractor's submission of properly executed bid and proposal documents, including insurance certificates and all other specified requirements

# PURCHASE ORDER

No. 2025-00000649

DATE: 11/14/2024

PAGE: 1 of 1

FOB DESTINATION

**Ship To**

CITY OF TROY  
Streets  
4693 ROCHESTER ROAD  
TROY, MI 48085

**Bill To**

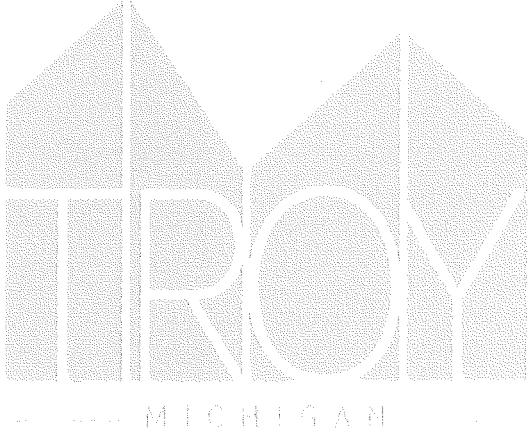
CITY OF TROY  
Streets  
4693 ROCHESTER ROAD  
TROY, MI 48085

**COUNCIL RESOLUTION**  
2024-11-150-J-4a

**VENDOR NO.** 103147

**Vendor**

AIS CONSTRUCTION EQUIPMENT CO  
56555 PONTIAC TRAIL  
NEW HUDSON, MI 48165

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
1	Each	Blue Diamond Brush Cutter	18,800.0000	\$18,800.00
1	Each	Installation of equipment	4,990.0000	\$4,990.00
				

Entered By: Nellie Bert

\$23,790.00

**Special Instructions:**

CITY COUNCIL AWARD DATE: 11-11-2024. Contract for Diamond Brush Cutter and Installation. in accordance with the specifications and completion date of ITB-COT 24-24. CERTIFICATE OF INSURANCE and ENDORSEMENTS shall be on file through contract completion.

**TERMS & CONDITIONS**

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
2. Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.



Opening Date: 10/24/2024  
 Reviewed Date: 10/24/2024

BID TABULATION  
 CITY OF TROY  
 BRUSH CUTTER

ITB-COT 24-24  
 Pg. 1 of 1

Vendor Name:	AIS Construction Equipment Corp.
City:	New Hudson, MI
Check Amount:	\$1,500.00
Check Number:	9019113572

**BID PROPOSAL: TO FURNISH 1) BLUE DIAMOND BRUSH CUTTER EXCAVATOR SEVERE DUTY 60" WITH ½ THICK DECK FOR 38K-60K MACINES 35-45 GPM AND ONE (1) PROPER INSTALLATION EQUIPMENT TO FIT A JOHN DEERE 180G WHEELED EXCIVATOR**

PROPOSAL 1: BLUE DIAMOND BUSH CUTTER EXCAVATOR SEVERE DUTY 60" WITH ½ THICK DECK FOR 38K-60K LB MACHINES 35-45 GPM 200cc (Product Number 303865)

<b>Price for one:</b>	<b>\$18,800.00</b>
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PROPOSAL 2; PROPER INSTALLATION, PARTS & EQUIPMENT TO FIT A JOHN DEERE 190G WHEELED EXCAVATOR

<b>Price for installation complete for the sum of:</b>	<b>\$4,990.00</b>
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<b>Total Cost:</b>	<b>\$23,790.00</b>
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Site Inspection:	Y or N	N
Hours of Operation:		M-F 7am-6pm
Contact Phone No.:		Craig Vier (586) 634-2760
References:	Y or N	Y
Insurance Provided:	Y or N	Y
Payment Terms:		Cash, within 30 days of delivery
Warranty:		One (1) Year Manufacturer Warranty
Delivery:		90-120 Days
Exceptions:	Y or N	None
Acknowledgement:	Y or N	Y
Forms:	Y or N	Y

**No Bid:** MacAllister Machinery Co Inc

ATTEST:  
 (\*Bid Opening conducted via a Zoom Meeting)  
 Mike Verstraete  
 Andrew Chambliss  
 Nellie Bert  
 Dina Gates

Emily Frontera  
 Purchasing Manager



CITY OF TROY  
BID PROPOSAL

ITB-COT 24-24  
Page 1 of 6

The undersigned proposes to furnish 1) BLUE DIAMOND BRUSH CUTTER EXCAVATOR SEVERE DUTY 60" WITH 1/2 THICK DECK FOR 38K-60K MACINES 35-45 GPM AND ONE (1) PROPER INSTALLATION EQUIPMENT TO FIT A JOHN DEERE 180G WHEELED EXCIVATOR, in accordance with the specifications attached hereto and to be considered an integral part of the proposal at the following price:

COMPANY NAME: ALS CONSTRUCTION EQUIPMENT CORP.

PROPOSAL 1: BLUE DIAMOND BUSH CUTTER EXCAVATOR SEVERE DUTY 60" WITH 1/2 THICK DECK FOR 38K-60K LB MACHINES 35-45 GPM 200cc (Product Number 303865)

Price for one \$ 18,800- each

PROPOSAL 2: PROPER INSTALLATION, PARTS & EQUIPMENT TO FIT A JOHN DEERE 190G WHEELED EXCAVATOR

Price for installation complete for the sum of \$ 4,990-

Total Cost: \$ 23,790-

Installation should include all labor, parts, & fabrication to retrofit the attachment to the John Deere Wheeled Excavator.

**QUANTITIES:**

Quantities stated are estimated in good faith but not guaranteed. They will be used for award purposes and are based on past usage. The City of Troy will not be penalized for buying more or less than the stated quantities

**DELIVERY:**

All equipment will be F.O.B. delivered freight paid to DPW yard, 4693 Rochester Rd. and/or City job sites in accordance with specifications on an as needed basis.

**SITE INSPECTION:** All bidders are encouraged to examine the John Deere Excavator to determine the amount of work to be done in accordance with the work specified. If a bidder does not inspect the excavator that bidder accepts full responsibility and risk for any errors or omissions in his/her bid proposal. Contact Mike Verstraete, Streets Operations Manager, 248-524-3401 to schedule an appointment.

- ( ) Our company inspected the excavator. Inspection Date: \_\_\_\_\_
- (X) Our company did not inspect the excavator.

**DOWNPAYMENTS AND PREPAYMENTS:**

Any proposal submitted which requires a down payment or prepayment of any kind prior to receipt of material and acceptance of the material as being in conformance with specifications will not be considered for award.

**AWARD:**

The City of Troy reserves the right to award this bid to the lowest total responsible bidder meeting specifications; to reject low bids which have major deviations from the specifications; to accept a higher bid which has only minor deviations.

**ADDITIONAL INFORMATION:**

For additional information or questions concerning this contract, please contact **MIKE VERSTRAETE**, at (248) 524-3501.

**CONTACT INFORMATION:**

Hours of operation: M-F 7AM-6PM Contact Phone No. 586-634-2760  
CRAIG VICK

**SUBCONTRACTORS:**

The undersigned agrees to submit a list of proposed subcontractors, if applicable, for approval by the designated City representative within 72 hours after notification of being the low qualified bidder. It will be understood that this may occur prior to bid award, but the bidder's status will not be final until approved by the Troy City Council.

It will be the successful bidder's responsibility to ensure that any subcontractor performing work on this project is capable of doing the work as specified. The designated City representative retains the right to evaluate the work performed by or on behalf of the successful bidder and reserves the right to reject any work performed that is not in accordance with the specifications or is considered to be poor workmanship. Payment will not be made until the successful bidder has corrected any deficiencies found to the satisfaction of the designated City representative.

**LOCAL PREFERENCE:**

If the bid of a local vendor, one who pays taxes to Troy, is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid, all other provisions being equal.

**CONTRACT FORMS:**

Bidders should complete the Legal Status of Bidder, Non-Collusion Affidavit, Certification regarding Debarment and the Certification regarding "Iran Linked Business" and the Familial Disclosure forms and return with your bid proposal.

**BID DEPOSIT AND FORFEITURE:**

A pdf version of the Cashier's Check or Money Order must be included with the bid submission to insure the bid. Failure to do so may result in rejection of the submitted proposal as non-responsive or incomplete. The bid deposit of the lowest bidder shall be forfeit if, after bid opening, a change in the bid price or other provision of the bid is required by the bidder that is prejudicial to the interest of the City of Troy or fair competition.

**REFERENCES:**

The City of Troy requires that your company list at least three (3) clients who have recently had similar work performed by your company.

COMPANY: MDOT BAY REGION  
ADDRESS: 3510 E. WASHINGTON CITY: SAGINAW ZIP: 48601  
TELEPHONE: 989.233.5367 CONTACT: JEFF LOAER  
EMAIL: LOAERJ@MICHIGAN.GOV

COMPANY: SARADAN CONSTRUCTION  
ADDRESS: 575 E. LAKEVILLE CITY: OXFORD ZIP: 48371  
TELEPHONE: 248.933.0321 CONTACT: D.J. WEIGOLD  
EMAIL: DAN@SARADANCONSTRUCTION.COM

COMPANY: CITY OF BURTON  
ADDRESS: 4303 S. CENTER CITY: BURTON ZIP: 48529  
TELEPHONE: 810.515.6395 CONTACT: JAKOB LEASE  
EMAIL: J.LEASE@BURTONMI.GOV

Insurance requirements shall be in accordance with the attached **SAMPLE INSURANCE CERTIFICATE** and **ENDORSEMENT**. The required Insurance Certificate and Endorsement must be submitted to the city within 5 days of the verbal/ electronic request after the bid award. The Insurance Certificate and Endorsement may be faxed to the Purchasing Department at (248) 619-7608, and is the only bid document accepted in this format.

The contractor, or any of their subcontractors, shall not commence work under this contract until they have obtained the insurance required, and shall keep such insurance in force during the entire life of this contract. All coverage shall be with insurance companies licensed and admitted to business in the State of Michigan and acceptable to the City of Troy. The requirements below should not be interpreted to limit the liability of the Contractor. All deductibles and self-insured retentions (SIR's) are the responsibility of the Contractor.

- We can meet the specified insurance requirements.
- We cannot meet the specified insurance requirements.
- We do not carry the specified limits but can obtain the additional insurance coverage of \$ \_\_\_\_\_, at the cost of \$ \_\_\_\_\_.  
**NOTE:** Please note the amendments on a sample insurance certificate and attach it to your bid proposal.
- Our proposal is reduced by \$ \_\_\_\_\_ if we lower the requirement to \$ \_\_\_\_\_.  
**NOTE:** Please note the amendments on a sample insurance certificate and attach it to your bid proposal.

**IMPORTANT:** A Certificate of Insurance on an ACORD Form showing present coverage as well as the required endorsements **SHALL** be attached to the proposal document at the time of submission of the proposal to the Office of the City Clerk.

**NOTE:** Failure on the part of any bidder to contact his/her insurance carrier to verify that the insurance carried by the bidder meets City of Troy specifications may result in this proposal being completed incorrectly.

**OTHER:** Sole proprietors must execute a certificate of exemption from Worker's Compensation requirements or provide proof of Worker's Compensation Insurance. All coverage shall be with insurance carriers licensed and admitted to do business in Michigan in accordance with all applicable statutes of the State of Michigan and acceptable to the City of Troy.

**INSURANCE VERIFICATION:**

A bidder shall complete the above portion, which details additional costs that may be incurred for specified coverage without purchasing the additional coverage prior to bid submission.

**WORKERS' COMPENSATION INSURANCE,** including Employers' Liability Coverage, in accordance with all applicable statutes of the State of Michigan.

**COMMERCIAL GENERAL LIABILITY INSURANCE** on an "Occurrence Basis" with limits of liability not less than \$1,000,000.00 per occurrence and aggregate. Coverage shall include the following extensions: (A) Contractual liability; (B) Products and Completed Operations; (C) Independent Contractors Coverage; (D) Broad Form General Liability Extensions or equivalent, if not already included; (E) Deletion of all Explosion, Collapse, and Underground (XCU) Exclusions, if applicable.

**AUTOMOBILE LIABILITY,** including Michigan No-Fault Coverages, with limits of liability not less than \$1,000,000.00 per occurrence combined single limit for Bodily Injury, and Property Damage. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.

COMPANY NAME: \_\_\_\_\_

**ADDITIONAL INSURED:**

Commercial General Liability and Automobile Liability, as described in the attached SAMPLE shall include an Additional Insured Endorsement stating the following shall be **Additional Insureds**: The City of Troy including all elected and appointed officials, all employees and volunteers, all boards, commissions, and/or authorities and council members, including employees and volunteers thereof. It is understood and agreed by naming the City of Troy as additional insured, coverage afforded is considered to be primary and any other insurance the City of Troy may have in effect shall be considered secondary and/or excess.

**CANCELLATION NOTICE:**

All policies, as described above, shall include an endorsement stating that it is understood and agreed that Thirty (30) days, Ten (10) days for non-payment of premium, Advance Written Notice of Cancellation, Non-Renewal, Reduction, and/or Material Change shall be mailed to:

City of Troy  
Purchasing Manager  
500 West Big Beaver  
Troy, MI 48084

**PROOF OF INSURANCE COVERAGE:**

The Contractor shall provide the City of Troy, at the time that the contracts are returned by him/her for execution, a Certificate of Insurance as well as the required endorsements. In lieu of required endorsements, if applicable, a copy of the policy sections where coverage is provided for additional insured and cancellation notice would be acceptable. Copies or certified copies of all policies mentioned above all shall be furnished, if so requested.

If any of the applicable coverages expire during the term of this contract, the Contractor shall deliver renewal certificates and endorsements to the City of Troy at least ten (10) days prior to the expiration date.

**LETTER VERIFICATION:**

The recommended bidder will be notified to submit a letter from the *insurance agent or carrier* that the insurance to be supplied will meet specifications. As an alternative, the recommended bidder may submit the certificate of insurance meeting specifications at this time at his/her option. ***The City must receive this letter or certificate within 5 business days after verbal / electronic notification has been delivered to the recommended bidder or the bidder will be considered non-responsive and the bid un-awardable.*** This process will occur before presentation of the award recommendation to the Troy City Council.

**FINAL INSURANCE CERTIFICATE SUBMISSION:**

After approval by Troy City Council, the City's Purchasing Manager will review the insurance certificates and endorsements to ensure all acceptable documents have been received and allow (5) additional business days after verbal / electronic notification to submit final insurance certificate(s) in accordance with specifications. The City of Troy reserves the right to WITHHOLD AND KEEP any bid surety for failure to comply. The company will be considered in default of contract and will be barred from doing business with the City of Troy for a minimum of three (3) years for failing to meet insurance requirements.

COMPANY NAME: AIS CONSTRUCTION EQUIPMENT CORP,



**SIGNATURE PAGE**

**PRICES:** Prices quoted shall remain firm for 60 days or bid award, whichever comes first, except the successful bidder(s) whose prices shall remain firm through delivery and final acceptance as operational in accordance with specifications.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: Craig Vick

**NOTE:** The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addenda as issued.

TAX ID: 38-1660905

COMPANY: AES CONSTRUCTION EQUIPMENT CORP.

ADDRESS: 56555 PONTIAC TRAIL CITY: NEW HOUSON STATE: ME ZIP: 48165

TELEPHONE #: 248.437.8121 FAX #: 248.437.9750

REPRESENTATIVE'S NAME: CRAIG VICK MO: 586.634.2760  
(Print)

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: Craig Vick

PAYMENT TERMS CASH WITHIN 30 WARRANTY: ONE (1) YEAR MANUFACTURER WARRANTY

E-MAIL: DATE OF DELIVERY DELIVERY: 90-120 DAYS

BID CHECK#: \_\_\_\_\_

**EXCEPTIONS:**

Any exceptions, substitutions, deviations, etc. from the City specifications and this proposal must be stated below. The reason(s) for the exception, substitution, or deviation are an integral part of this bid offer:

**ACKNOWLEDGEMENT:**

I, CRAIG VICK, certify that I have read the *Instructions to Bidders* (3 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, [www.mitn.info](http://www.mitn.info) and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: Craig Vick

**IMPORTANT:** All City of Troy purchases require a MATERIAL SAFETY DATA SHEETS, where applicable, in compliance with the MIOSHA "Right to Know" Law.

**NOTE:** The City of Troy, at their discretion, may require the bidder(s) to supply a Financial Report from an impartial Financial Credit Reporting Service before award of contract.

**U.S. FUNDS:** All prices quoted are to be in U.S. currency.



**Legal Status of Bidder:**

The Bidder shall fill out the appropriate form and strike out the other two:

AI'S CONSTRUCTION EQUIPMENT CORP.

A corporation duly organized and doing business under the laws of the State of MICHIGAN for whom CRAIG VICK, bearing the office title of GEN. SALES MANAGER, whose signature is affixed to this proposal, is duly authorized to execute contracts.

*Craig Vick*

~~A partnership, all members of which, with addresses, is:~~

~~\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_~~

~~AN INDIVIDUAL, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:~~

~~\_\_\_\_\_~~



CITY OF TROY  
OAKLAND COUNTY, MICHIGAN  
NON-COLLUSION AFFIDAVIT

TO WHOM IT MAY CONCERN:

CRAIG KENNETH VICK, being duly sworn deposed, says that he/she  
(Print Full Name)

is GOVERNMENTAL SALES MGR. The party making the foregoing proposal or bid,  
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

[Signature]  
SIGNATURE OF PERSON SUBMITTING BID

[Signature]  
NOTARY'S SIGNATURE

Subscribed and sworn to before me this 21<sup>st</sup> day of OCTOBER, 2024  
in and for OAKLAND County.

My commission expires:

03/15/2029

BARBARA GAIL HAND PARRACK  
NOTARY PUBLIC, STATE OF MI  
COUNTY OF OAKLAND  
MY COMMISSION EXPIRES Mar 15, 2029  
ACTING IN COUNTY OF OAKLAND



**CERTIFICATION REGARDING  
DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
2. Have not, within the three-year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
3. Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three-year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
  - a. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
  - b. For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
  - c. For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

I am able to certify to the above statements.

AIS CONSTRUCTION EQUIPMENT CORP.  
Name of Agency/Company/Firm (Please Print)

CRAIG VICK GOVERNMENTAL SALES MANAGER  
Name and title of authorized representative (Please Print)

10.21.24  
Signature of authorized representative Date

I am unable to certify to the above statements. Attached is my explanation.



**Proposer's Sworn and Notarized Familial Disclosure**  
(to be provided by the Proposer)

The undersigned, the owner or authorized officer of AES CONSTRUCTION EQUIP. (the "Proposer"), pursuant to the familial disclosure requirement provided in the Request for Proposal, hereby represent and warrant, except as provided below, that no familial relationships exist between the owner(s) or any employees of AES CONSTRUCTION EQUIPMENT CORP. and any member of the City of Troy City Council or City of Troy management.

**List any Familial Relationships:**

BIDDER: AES CONSTRUCTION EQUIPMENT CORP.

By: CRAIG VICK

Its: GOVERNMENTAL SALES MGR.

STATE OF MICHIGAN )  
)ss.  
COUNTY OF OAKLAND )

This instrument was acknowledged before me on the 21<sup>st</sup> day of OCTOBER, 2024, by

BARBARA GAIL HAND PARRACK  
NOTARY PUBLIC, STATE OF MI  
COUNTY OF OAKLAND  
MY COMMISSION EXPIRES Mar 15, 2029  
ACTING IN COUNTY OF OAKLAND




**VENDOR CERTIFICATION  
THAT IT IS NOT AN  
"IRAN LINKED BUSINESS"**

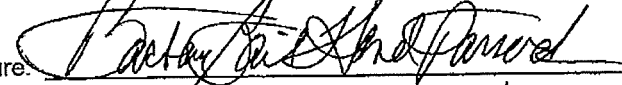
Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

<b>Vendor</b>	
Legal Name	AI'S CONSTRUCTION EQUIPMENT CORP.
Street Address	56555 PONTIAC TRAIL
City	NEW HUDSON
State, Zip	MI 48165
Corporate I.D. Number/State	
Taxpayer I.D. #	38-1660905

The undersigned, with: 1.)full knowledge of all of Vendors business activities, 2.)full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent: 

Printed Name of Vendor's Authorized Agent: CRAIG VICK

Witness Signature: 

Printed Name of Witness: BARBARA GAIL HAND-FARRACK



**GRAND RAPIDS**  
 600 AIS Drive Southwest  
 Grand Rapids, MI 49548  
 Telephone: (616) 538-2400

**SAGINAW**  
 4600 AIS Drive  
 Bridgeport, MI 48722  
 Telephone: (989) 777-0090

**TRAVERSE CITY**  
 8300 M-72 East  
 Williamsburg, MI 49690  
 Telephone: (231) 267-9513

**LANSING**  
 3600 North Grand River Avenue  
 Lansing, MI 48906  
 Telephone: (517) 321-8000

**RICHMOND**  
 65809 Gratiot Avenue  
 Lenox, MI 48050  
 Telephone: (586) 727-7502

**WEST DETROIT**  
 56555 Pontiac Trail  
 New Hudson, MI 48165  
 Telephone: (248) 437-8121

October 23, 2024

City of Troy DPW  
 4693 Rochester Road  
 Troy, MI 48085

RE: Brush Cutter Bid Proposal

AIS Construction Equipment Corp & Blue Diamond are pleased to provide the following pricing for a new brush cutter for the city's 190GW wheeled excavator:

One (1) New Blue Diamond Severe Duty 60" Brush Cutter with mounting bracket & pins  
 (item # 303865 equipped per attached equipment details)

List Price	\$ 20,451.73
Factory Freight	614.85
Sub-Total	\$ 21,066.58
Less Discount	( 2,266.58)
Sub-Total	18,800.00

One (1) Installation at AIS New Hudson (includes transportation of 190GW to & from AIS New Hudson)	4,990.00
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<b>TOTAL CASH PRICE</b>	<b>\$ 23,790.00</b>
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\*\*one (1) year manufacturer warranty\*\*

\*\*current lead time approx. 90-120 days\*\*

Please contact me any time with questions or if additional info is needed. AIS & my-self look forward to assisting you with any of your construction equipment needs!

Sincerely,  
 AIS Construction Equipment Co.

*Craig Vick*

Craig Vick  
 Governmental Sales Manager  
 586-634-2760

ckv

Line	Item	Qty
1	303865 BRUSH CUTTER EXCAVATOR SEVERE DUTY 60" WTIH 1/2 THICK DECK FOR 38K-60K LB MACHINES 35-45 GPM 200cc	1
2	820006 JOHN DEERE 180 180CW 180G 190DW 190GW 200CLC 200DLC 200G 210 210CW 210G 210P 220DW 225CR 225CRTS 225	1
3	820015-1 JOHN DEERE 160C 160D 160G 160P 590D 595D / HITACHI EX150 EX160-5 ZX160 ZX160-3 PIN KIT	1
4	299640 NYLOCK NUT 1 1/4"-7 GRADE 8 ZINC	12
5	299490 BOLT GRADE 8 HEX HEAD 1 1/4"-7 X 4 1/2" YZINC	12





500 West Big Beaver  
Troy, MI 48084  
troymi.gov

# CITY COUNCIL AGENDA ITEM

Date: November 1, 2024

To: Frank A Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager  
Rob Maleszyk, Chief Financial Officer  
Kyle Vieth, Controller  
Kurt Bovensiepe, Public Works Director  
Mike Verstraete, Streets and Drains Operations Manager  
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Sole Bidder Meeting Specifications- Blue Diamond Brush Cutter and Installation

## History

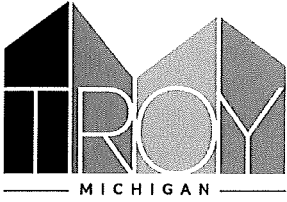
- The Streets and Drain Division is responsible for the maintenance of the City's 364 miles of Local, Major Roadways, all of which include Right-of-Way maintenance.
- The Streets and Drains Division is also responsible for the maintenance of over 170 retention and detention ponds, and various waterways.
- The Brush Cutter attachment for the John Deere G190 will allow maintaining the Rights-of-Way, ponds, and various waterways throughout the City more efficiently.

## Purchasing

- On October 24, 2024 a bid opening was conducted as required by the City Charter/Code for the purchase and installation of a Blue Diamond Brush Cutter.
- The bid was posted on the MITN Purchasing Group website; [www.bidnetdirect.com//city-of-troy-mi](http://www.bidnetdirect.com//city-of-troy-mi). Four hundred fifty-four (454) vendors were notified via the MITN website. One (1) bid proposal was received as well as one (1) statement of no bid. Below is a detail summary of the vendor responses.

Companies notified via MITN	454	<p><i>MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.</i></p> <p><b>Active MITN</b> members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.</p> <p><b>Active MITN non-paying members</b> are responsible to monitor and check the MITN website for opportunities to do business with the City.</p> <p><b>Inactive MITN member</b> status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.</p>
Troy Companies notified via MITN	10	
Troy Companies - Active email Notification	10	
Troy Companies - Active Free	0	
Companies that viewed the bid	45	
Troy Companies that viewed the bid	0	

- After a review of the bid response, *AIS Construction Equipment Corp of New Hudson, MI* is the sole bidder meeting specifications and is being recommended for award.
- AIS Construction Equipment Corp has over 60 years of supplying and servicing heavy equipment in the state of Michigan.



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

## CITY COUNCIL AGENDA ITEM

### Financial

Funds are budgeted and available in the Major Streets Capital Fund under Project Number 2025C0021 for the 2025 fiscal year. Expenditures will be charged to account number 401.449.202.978.010.

1) Blue Diamond Brush Cutter	\$18,800.00
2) Installation	<u>\$ 4,990.00</u>
<b>Estimated Total</b>	<b>\$23,790.00</b>

### Recommendation

City Management recommends awarding a contract for the purchase and installation of one (1) Blue Diamond Brush Cutter to *AIS Construction Equipment Corp. of New Hudson, Mi* for an estimated total cost of \$23,790.00 at unit prices contained in the bid tab opened October 24, 2024.

Opening Date: 10/24/2024  
 Reviewed Date: 10/24/2024

BID TABULATION  
 CITY OF TROY  
 BRUSH CUTTER

ITB-COT 24-24  
 Pg. 1 of 1

Vendor Name:	AIS Construction Equipment Corp.
City:	New Hudson, MI
Check Amount:	\$1,500.00
Check Number:	9019113572

**BID PROPOSAL: TO FURNISH 1) BLUE DIAMOND BRUSH CUTTER EXCAVATOR SEVERE DUTY 60" WITH 1/2 THICK DECK FOR 38K-60K MACINES 35-45 GPM AND ONE (1) PROPER INSTALLATION EQUIPMENT TO FIT A JOHN DEERE 180G WHEELED EXCIVATOR**

PROPOSAL 1: BLUE DIAMOND BUSH CUTTER EXCAVATOR SEVERE DUTY 60" WITH 1/2 THICK DECK FOR 38K-60K LB MACHINES 35-45 GPM 200cc (Product Number 303865)

<b>Price for one:</b>	<b>\$18,800.00</b>
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PROPOSAL 2; PROPER INSTALLATION, PARTS & EQUIPMENT TO FIT A JOHN DEERE 190G WHEELED EXCAVATOR

<b>Price for installation complete for the sum of:</b>	<b>\$4,990.00</b>
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<b>Total Cost:</b>		<b>\$23,790.00</b>
Site Inspection:	Y or N	N
Hours of Operation:		M-F 7am-6pm
Contact Phone No.:		Craig Vier (586) 634-2760
References:	Y or N	Y
Insurance Provided:	Y or N	Y
Payment Terms:		Cash, within 30 days of delivery
Warranty:		One (1) Year Manufacturer Warranty
Delivery:		90-120 Days
Exceptions:	Y or N	None
Acknowledgement:	Y or N	Y
Forms:	Y or N	Y

**No Bid:** MacAllister Machinery Co Inc

ATTEST:

(\*Bid Opening conducted via a Zoom Meeting)

Mike Verstraete

Andrew Chambliss

Nellie Bert

Dina Gates

Emily Frontera

Purchasing Manager



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
10/21/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> MARSH USA LLC. One Towne Square Suite 1100 Southfield, MI 48076 Attn: DetroitGroupCaptive.CertRequest@marsh.com  CN103114443-GAWP-GAWC-22-24	<b>CONTACT NAME:</b> <b>PHONE (A/C, No, Ext):</b> <b>E-MAIL ADDRESS:</b>	<b>FAX (A/C, No):</b>	
	<b>INSURER(S) AFFORDING COVERAGE</b>		
<b>INSURED</b> AIS Companies 600 44th Street S.W. Grand Rapids, MI 49548	<b>INSURER A:</b> National Union Fire Ins Co Pittsburgh PA		<b>NAIC #</b> 19445
	<b>INSURER B:</b> New Hampshire Insurance Company		23841
	<b>INSURER C:</b> N/A		N/A
	<b>INSURER D:</b>		
	<b>INSURER E:</b>		
	<b>INSURER F:</b>		

**COVERAGES**                      **CERTIFICATE NUMBER:** CHI-010765852-01                      **REVISION NUMBER:** 1

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			GL5180082	03/01/2024	03/01/2025	EACH OCCURRENCE	\$ 2,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 100,000
							MED EXP (Any one person)	\$ 25,000
							PERSONAL & ADV INJURY	\$ 2,000,000
							GENERAL AGGREGATE	\$ 4,000,000
							PRODUCTS - COMP/OP AGG	\$ 4,000,000
								\$
A	<input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			CA2961492	03/01/2024	03/01/2025	COMBINED SINGLE LIMIT (Ea accident)	\$ 2,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
								\$
	<input type="checkbox"/> <b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <input type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE  <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE	\$
							AGGREGATE	\$
								\$
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	WC080756153 'Does not apply to the Monopolistic' 'States (ND, OH, WA, and WY),' 'Puerto Rico, or the Virgin Islands'	03/01/2024	03/01/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT	\$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

<b>CERTIFICATE HOLDER</b>  City of Troy 500 West Big Beaver Troy, MI 48064	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE  <i>Marsh USA LLC</i>
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**ADDITIONAL REMARKS SCHEDULE**

AGENCY MARSH USA LLC.		NAMED INSURED AIS Companies 600 44th Street S.W. Grand Rapids, MI 49548	
POLICY NUMBER		EFFECTIVE DATE:	
CARRIER	NAIC CODE		

**ADDITIONAL REMARKS**

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,**  
**FORM NUMBER: 25 FORM TITLE: Certificate of Liability Insurance**

THE NAMED INSURED INCLUDES THE FOLLOWING:

- AIS COMPANIES
- AIS COMPANIES DBA: BEHRENWALD TRUCKING
- AIS CONSTRUCTION EQUIPMENT CORPORATION
- AIS CONSTRUCTION EQUIPMENT CORPORATION DBA: AIS CREATIVE ADVERTISING
- AIS CONSTRUCTION EQUIPMENT CORPORATION DBA: KRAMER MANUFACTURING COMPANY
- AIS EMPLOYMENT CORPORATION
- AIS ENGINE CORPORATION
- AIS ENGINE CORPORATION DBA: DISTRIBUTORS PARTS CORPORATION
- AIS ENGINE CORPORATION DBA: VERWYS, INC.
- BEHRENWALD FARMS, INC.
- BEHRENWALD REALTY II, LLC (GL ONLY)
- BEHRENWALD REALTY III, LLC (GL ONLY)
- BEHRENWALD REALTY, LLC (GL ONLY)
- CONTINENTAL DISTRIBUTION CORPORATION
- CONTINENTAL EQUIPMENT CORPORATION DBA: AIS/CONTINENTAL EQUIPMENT CORPORATION
- CONTINENTAL EQUIPMENT CORPORATION
- CONTRACTORS FINANCE CORPORATION
- CONTRACTORS RENTAL CORP DBA: MIDWEST EQUIPMENT CORPORATION
- CONTRACTORS RENTAL CORPORATION
- CONTRACTORS RENTAL CORPORATION DBA: NATIONWIDE RESOURCE MANAGEMENT, INC.
- CONTRACTORS RENTAL CORPORATION DBA: BEHRENWALD FARM
- DISTRIBUTING CORPORATION OF AMERICA
- JDE EQUIPMENT COMPANY
- KAYLARCO, INC.
- LARRY L. BEHRENWALD FOUNDATION
- MICHIGAN CORPORATE SERVICES, LLC
- NATIONWIDE RECRUITERS INC.
- OMNI EQUIPMENT CORPORATION