

## CITY COUNCIL MINUTES

March 17, 2025

### Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications - Picnic Tables

Resolution #2025-03-033-J-4c

RESOLVED, That Troy City Council hereby **AWARDS** a contract for the purchase of steel picnic tables to the low bidder meeting specifications, *Essential Products of America of Louisville, KY*, for an estimated cost of \$74,397.26 at unit prices contained in the bid tabulation, a copy of which shall be **ATTACHED** to the original Minutes of this meeting; not to exceed budgetary limitations.

BE IT FURTHER RESOLVED, That the award is **CONTINGENT** upon the submission of properly executed contract documents, including insurance certificates and all other specified requirements.

# PURCHASE ORDER

No. 2025-00001218  
DATE: 03/20/2025  
PAGE: 1 of 1  
FOB DESTINATION

Ship To

CITY OF TROY  
Building Operations  
4693 ROCHESTER ROAD  
TROY, MI 48085

Bill To


CITY OF TROY  
Building Operations  
4693 ROCHESTER ROAD  
TROY, MI 48085

COUNCIL RESOLUTION  
2025-03-033-J-4c

VENDOR NO. 178569

Vendor

ESSENTIAL PRODUCTS OF AMERICA INC  
401 WINTON LANE  
LOUISVILLE, KY 40206

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
106	Each	Steel Picnic Table 6 FT Standard Rectangular	617.7100	\$65,477.26
10	Each	Steel Picnic Tables 8 FT ADA Double Overhang Rectangular	892.0000	\$8,920.00
				

Entered By: Nellie Bert

\$74,397.26

## Special Instructions:

CITY COUNCIL AWARD DATE: 03-17-2025. Contract for purchase of steel picnic tables in accordance with the specifications and completion date of ITB-COT 25-07.

## TERMS & CONDITIONS

- Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
- Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
- In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
- Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.



Opening Date - 03/06/2025  
Date Reviewed - 03/06/2025

CITY OF TROY  
BID TABULATION  
STEEL PICNIC TABLES

ITB-COT 25-07  
Pg 1 of 3

VENDOR NAME:	Elite Textile Trading LLC	Essential Products of America, Inc.	Plastic Recycling of Iowa Falls, Inc.
CITY:	Mission Viejo, CA	Louisville, KY	Iowa Falls, IA
CHECK AMT:	\$3,500.00	\$3,500.00	\$3,500.00
CHECK #:	868008595	9211130024	3738

**PROPOSAL: TO FURNISH STEEL PICNIC TABLES FOR THE CITY OF TROY PUBLIC WORKS DEPARTMENT**

**PROPOSAL A: Rectangular Steel Picnic Tables with diamond-patterned thermoplastic-coated top and benches in Dark Green and Black powder-coated steel frame - - Belson 238-V6 and Belson 238H-V8 or City Approved Equivalent.**

Qty	Description	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price
70	6 FT Standard Rectangular Steel Picnic Table	\$536.00	\$37,520.00	\$617.71	\$43,239.70	**\$794.90	\$55,643.00
30	8 FT ADA Double Overhang Rectangular Steel Picnic Table	\$611.00	\$18,330.00	\$892.00	\$26,760.00	**\$904.46	\$27,133.80
<b>GRAND TOTAL:</b>		<b>\$55,850.00</b>		<b>\$69,999.70</b>		<b>\$82,776.80</b>	
						<b>**EXCEPTION - Pricing for Plastic Picnic Tables</b>	
Manufacturer Warranty:		3 Years		Lifetime		5 yrs; 10 yrs sagging/warping; 50 yrs rot, corrosion, termite infestation	
Descriptive Literature Provided:		Y/N		Y		Y - Partial	
Contact Person:		Jesse Chen		Michael Alexander		Jane Abkes	
Hours of Operations:		8am - 4pm UTC-5		9am - 6pm Eastern		8am - 5pm	
Contact Phone No. Provided:		Y/N		Y		Y	
Product Lead Time:		60-70 Days		60 Days		4-5 Weeks	
Can Meet Completion Date:		Y/N		N		N -Approx. May 6, 2025	
Delivery Charge Acknowledgement:		Y		Y		Y	
References:		Y		Y		Y	
Payment Terms:		Net 30		2% 10, net 30		Net 30 Days	
Exceptions:		None		None		Offering our tables as an alternative choice to steel tables.	
Acknowledgements:		Y		Y		Y	
Warranty Info Provided:		Y/N		Y		Y	
Forms:		Y/N		Y		Y (one not notarized)	

**No Bid** - BSN Sports/Passon's Sports

**Non-Responsive Bid** - Global Equipment Company, Inc.  
Go Outdoors Amentities, LLC  
Jonahs Enterprises, Inc.

Attest:  
(\*Bid Opening conducted via a Zoom Meeting)

Dennis Trantham  
Andrew Chambliss  
Nellie Bert  
Bryan Pompa

Emily Frontera  
Purchasing Manager

CITY OF TROY  
 BID TABULATION  
 STEEL PICNIC TABLES

ITB-COT 25-07

Pg 2 of 3

VENDOR NAME:	webuildfun, inc.	R.J. Thomas Manufacturing Company, Inc.	Fyre Marketing, LLC
CITY:	Allen, TX	Cherokee, IA	Madeira Beach, FL
CHECK AMT:	\$3,500.00	\$3,500.00	\$3,500.00
CHECK #:	3536004307	83363	0227425

**PROPOSAL: TO FURNISH STEEL PICNIC TABLES FOR THE CITY OF TROY PUBLIC WORKS DEPARTMENT**

**PROPOSAL A: Rectangular Steel Picnic Tables with diamond-patterned thermoplastic-coated top and benches in Dark Green and Black powder-coated steel frame - - Belson 238-V6 and Belson 238H-V8 or City Approved Equivalent.**

Qty	Description	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price
70	6 FT Standard Rectangular Steel Picnic Table	\$829.00	\$58,030.00	\$868.35	\$60,784.50	\$899.99	\$62,999.30
30	8 FT ADA Double Overhang Rectangular Steel Picnic Table	\$886.00	\$26,580.00	\$949.90	\$28,497.00	\$899.99	\$26,999.70
<b>GRAND TOTAL:</b>		<b>\$84,610.00</b>		<b>\$89,281.50</b>		<b>\$89,999.00</b>	
Manufacturer Warranty:		Warranty Provided		Lifetime on the frame; 5 yrs on the top & seats		3 Years	
Descriptive Literature Provided:		Y/N	Y	Y		Y	
Contact Person:		Keith Alexander		Adam Struck		Thisal Jayasuriya	
Hours of Operations:		M-F 9-5		M-F 8am - 5 pm CST		8am - 5pm EST	
Contact Phone No. Provided:		Y/N	Y	Y		Y	
Product Lead Time:		4-6 Weeks		Ships 45 days ARO, Customer to unload		45-60 Days	
Can Meet Completion Date:		Y/N	Y	Y		Y	
Delivery Charge Acknowledgement:		Y		Y		Y	
References:		Y		Y		Y	
Payment Terms:		Net 30		Net 30		.5% in 10 Days/Net 30	
Exceptions:		None		None - *Exception noted on Specs/Literature regarding ADA table		None	
Acknowledgements:		Y		Y		2 of 3 Signatures	
Warranty Info Provided:		Y/N	Y	Y		N	
Forms:		Y/N	2 of 5 rec'd	Y		Y - 2 not certified	

CITY OF TROY  
 BID TABULATION  
 STEEL PICNIC TABLES

ITB-COT 25-07

Pg 3 of 3

VENDOR NAME:	Jamestown Advanced Products	Superior Recreational Products	Great Lakes Recreation
CITY:	Jamestown, NY	Carrollton, GA	Holland, MI
CHECK AMT:	\$3,500.00	\$3,500.00	\$3,500.00
CHECK #:	102348417	9054831390	42894

**PROPOSAL: TO FURNISH STEEL PICNIC TABLES FOR THE CITY OF TROY PUBLIC WORKS DEPARTMENT**

**PROPOSAL A: Rectangular Steel Picnic Tables with diamond-patterned thermoplastic-coated top and benches in Dark Green and Black powder-coated steel frame - - Belson 238-V6 and Belson 238H-V8 or City Approved Equivalent.**

Qty	Description	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price
70	6 FT Standard Rectangular Steel Picnic Table	\$891.25	\$62,387.50	\$891.80	\$62,426.00	\$1,500.00	\$105,000.00
30	8 FT ADA Double Overhang Rectangular Steel Picnic Table	\$943.64	\$28,309.20	\$1,085.80	\$32,574.00	\$1,577.00	\$47,310.00
<b>GRAND TOTAL:</b>		<b>\$90,696.70</b>		<b>\$95,000.00</b>		<b>\$152,310.00</b>	
Manufacturer Warranty:		Warranty provided		7 yr on Textured Polyethylene Coating; 5 Yr Powder Coating		5 Years	
Descriptive Literature Provided:		Y/N	Y	Y	Y	Y	Y
Contact Person:		Leslie Bamburoski		Jarrod Collins		Tyler Delalnz	
Hours of Operations:		M-F 8am-4:30pm		9-5 M-F		M-F 8am - 5pm	
Contact Phone No. Provided:		Y/N	Y	Y	Y	Y	Y
Product Lead Time:		45-60 days from time of order		2-4 Weeks ARO		8-10 Weeks	
Can Meet Completion Date:		Y/N	Y	Y	Y	N	N
Delivery Charge Acknowledgement:		Y		Y		Y	
References:		Y		Y		Y	
Payment Terms:		Net 30		Net 30 Days		Net 30	
Exceptions:		Our picnic tables do NOT have rounded edges		None		...alternates based on availability and warranty provide a better value	
Acknowledgements:		Y		Y		Y	
Warranty Info Provided:		Y/N	Y	Y	Y	Y	Y
Forms:		Y/N	Y - 1 not certified	2 of 3 provided		Y	



## CITY OF TROY BID PROPOSAL

ITB-COT 25-07

Page 1 of 4

The undersigned proposes to **FURNISH STEEL PICNIC TABLES FOR THE CITY OF TROY PUBLIC WORKS DEPARTMENT** in accordance with the attached bid specifications. The specifications are to be considered an integral part of this bid proposal, at the following prices:

COMPANY NAME: ESSENTIAL PRODUCTS OF AMERICA, INC.

**PROPOSAL A:**

**Rectangular Steel Picnic Tables with diamond-patterned thermoplastic-coated top and benches in Dark Green and Black powder-coated steel frame - - Belson 238-V6 and Belson 238H-V8 or City Approved Equivalent.**

QUANTITY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
70	6 FT Standard Rectangular Steel Picnic Table	\$ 617.71 /EA	\$ 43,239.70
30	8 FT ADA Double Overhang Rectangular Steel Picnic Table	\$ 892.00 /EA	\$ 26,760.00
<b>GRAND TOTAL</b>		<b>\$ 69,999.70</b>	

**NOTE:** Prices are per unit and shall include ALL charges. No additional delivery costs, handling, packaging and service charges, etc. will be accepted.

**UNIT PRICES:**

Unit prices prevail. The City of Troy Purchasing Department will correct all mathematical errors.

**ADDITIONAL INFORMATION:**

For questions about the specifications, please contact Mr. Dennis Trantham, Deputy Public Works Director at (248) 524-3503 (dennis.trantham@troymi.gov) between the hours of 8:00 AM and 4:00 PM, Monday through Friday.

**WARRANTY:**

Manufacturer Warranty: Lifetime

**APPROVED ALTERNATES:**

The City of Troy's designated department representative or his/her designee will review any alternate substitutes or comparable products submitted. Their decision as to acceptability will be deemed in the City of Troy's best interest and will be final.

**DESCRIPTIVE LITERATURE:**

Please attach descriptive or pertinent literature relevant to your company's bid proposal at the time of bid submission. It is attached and marked Technical Proposal for identification.

**ESTIMATED QUANTITIES:**

Quantities stated are estimated and not guaranteed, but will be used for award purposes. It is the intent to purchase the minimum quantities stated or more. The City of Troy will not be penalized for ordering more or less than the stated quantities.

**CONTACT INFORMATION:**

Contact Person: Michael Alexander Phone No. 502-365-3537

Hours of operation: 9 am to 6 pm Eastern 24 Hr. Phone No. 727-667-3187

**MATERIAL AVAILABILITY:**

Bidders must accept responsibility for verification of material availability, production schedules, and other pertinent data prior to submission of their bid, and confirm delivery times. It is the responsibility of the bidder to notify the City immediately if items specified are discontinued, replaced, or not available.

**PRODUCT LEAD TIME: 60 days**

**COMPLETION DATE:**

*It is preferred that all product be delivered by May 1, 2025.* It will be the successful bidder's responsibility to work with Dennis Trantham, Deputy Public Works Director, to establish an acceptable delivery schedule. The City of Troy is the only party to this contract that may authorize amendment to this schedule.

( ) Our Company can meet this delivery schedule (**May 1, 2025**)

( X ) Our Company cannot meet this delivery schedule but offers: **60 days ARO or on our around**  
**May 6, 2025**

**DELIVERY:**

All materials are to be F.O.B. delivered, freight paid, to the Troy Department of Public Works, 4693 Rochester Rd, Troy MI 48085, Attn: Dennis Trantham. Please call 24 hours prior to delivery at (248) 524-3368 to allow the City representative to meet the truck(s) at the site.

- Initial to acknowledge that delivery is to be FOB – no additional delivery charges: MA

**DOWNPAYMENTS AND PREPAYMENTS:**

Any bid submitted which requires a down payment or prepayment for services prior to performance and acceptance, as being in conformance with specifications will not be considered for award. No payments will be made until work/ service is performed to the satisfaction of the authorized City representative.

**LOCAL PREFERENCE:**

The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.

**AWARD:**

The evaluation and award of this bid shall be a combination of factors, including but not limited to: cost, professional competence, equipment, references, and the correlation of the proposal submitted to the needs of the City of Troy.

The City of Troy reserves the right to award this bid to the lowest responsible total bidder meeting specifications; to reject low bids which have major deviations from specifications; to accept a higher bid which has only minor deviations; whatever is deemed to be in the City's best interest.

COMPANY NAME: Essential Products of America, Inc.

**BID DEPOSIT AND FORFEITURE:**

The bid deposit of the lowest bidder shall be forfeit if, after bid opening, a change in the bid price or other provision of the bid is required by the bidder that is prejudicial to the interest of the City of Troy or fair competition.

**CONTRACT FORMS:**

Bidders should complete the Legal Status of Bidder, Non-Collusion Affidavit, Certification regarding Debarment, the Certification regarding "Iran Linked Business" and the Familial Disclosure forms and submit with your electronic bid proposal.

**PURCHASE ORDER:**

After the Troy City Council has approved the award recommendation, the successful bidder will receive a purchase order issued from the City of Troy, which will create a bilateral contract between the City of Troy and the successful bidder. The purchase order shall commit the bidder to perform the contract in accordance with specifications. A contract document will not be issued.

**WARRANTY:**

The warranty period shall be for a minimum of three (3) years from the date of delivery against any defects in parts, materials and workmanship. Vendor shall guarantee replacement parts availability or production for up to five (5) years from time of purchase.

**REFERENCES:**

The City of Troy requires that your company list at least three (3) clients who have recently purchased Picnic Tables from your company preferably within the State of Michigan:

COMPANY: Gulf Islands National Seashore - National Park Service  
ADDRESS: 2608 Natchez Trace Parkway, Tupelo MS 38804  
PHONE: 850-232-4630 CONTACT: Andre Ward  
EMAIL: andre\_ward@nps.gov

COMPANY: SW Idaho-Nevada Acquisition - U.S. Department of Agriculture  
ADDRESS: 1249 S Vinnell Way Suite 200, Boise ID 83709-1663  
PHONE: 208-712-8226 CONTACT: Andrea Marks-Cash  
EMAIL: andrea.marks-cash@usda.gov

COMPANY: NPS, IMR - Northern Rockies MABO - Yellowstone National Park  
ADDRESS: 22 Stable St, Yellowstone National Park, WY 82190  
PHONE: 720-520-126 CONTACT: Carla Ward  
EMAIL: carla\_ward@nps.gov

COMPANY NAME: Essential Products of America, Inc.



## SIGNATURE PAGE

### PRICES:

Prices shall remain firm for 60 days or bid award, whichever comes first, except the successful bidder whose prices shall remain firm through product delivery and final acceptance in accordance with specifications.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: Michael Alexander

### NOTE:

The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addenda as issued.

TAX ID:

65-0198748

COMPANY: Essential Products of America, Inc.

ADDRESS: 401 Winton Lane CITY: Louisville STATE: KY ZIP: 40206

PHONE: (502) 365-3537 FAX NUMBER: (502) 365-3538

REPRESENTATIVE NAME: Michael Alexander (Print)

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: Michael Alexander

PAYMENT TERMS: 2% 10, net 30 WARRANTY: ATTACH DETAILED WARRANTY INFO

BID CHECK INCLUDED: Yes \$3,500 E-MAIL: usgovvendor5n1v7@frontier.com

### EXCEPTIONS:

Any exceptions, substitutions, deviations, etc. from the City of Troy specifications and this proposal must be stated below and reason for, and are an integral part of this bid proposal offer.

There are no exceptions, substitutions, deviations, etc.

### ACKNOWLEDGEMENT:

I, Michael Alexander, certify that I have read the **Instructions to Bidders** (3 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, [www.bidnetdirect.com/city-of-troy-mi](http://www.bidnetdirect.com/city-of-troy-mi) and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: Michael Alexander

### IMPORTANT:

All City of Troy purchases require a MATERIAL SAFETY DATA SHEET, where applicable, in compliance with the MIOSHA "Right to Know" Law. Please include a copy of any relevant SDS at the time of bid submission.

### NOTE:

The City of Troy, at their discretion, may require the bidder to supply a Financial Report from an impartial Financial Credit Reporting Service before award of contract.

### U.S. FUNDS:

All prices are to be quoted in U. S. Currency.



## Legal Status of Bidder:

The Bidder shall fill out the appropriate form and strike out the other two:

---

A **corporation** duly organized and doing business under the laws of the State of FLORIDA for whom  
Michael Alexander, bearing the office title of President, whose  
signature is affixed to this proposal, is duly authorized to execute contracts.

---

~~A **partnership**, all members of which, with addresses, is:~~

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

---

~~AN **INDIVIDUAL**, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:~~

_____	_____
-------	-------



**CITY OF TROY  
OAKLAND COUNTY, MICHIGAN  
NON-COLLUSION AFFIDAVIT**

TO WHOM IT MAY CONCERN:

Michael Alexander, being duly sworn deposed, says that he  
(Print Full Name)

is President. The party making the foregoing proposal or bid,  
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

Michael Alexander  
SIGNATURE OF PERSON SUBMITTING BID

Danielle Mitro  
NOTARY'S SIGNATURE

Subscribed and sworn to before me this 25 day of Feb, 2025

In and for Jefferson County.

My commission expires:

1/13/2025

DANIELLE JOY MITRO  
Notary Public  
Commonwealth of Kentucky  
Commission Number KYNP21534  
My Commission Expires Jan 13, 2029



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## CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
2. Have not, within the three year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
3. Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
  - a. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
  - b. For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
  - c. For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

***[X] I am able to certify to the above statements.***

Essential Products of America, Inc.

---

Name of Agency/Company/Firm *(Please Print)*

Michael Alexander, President

---

Name and title of authorized representative *(Please Print)*

*Michael Alexander*

February 24, 2025

---

Signature of authorized representative

Date

***[ ] I am unable to certify to the above statements. Attached is my explanation.***



**VENDOR CERTIFICATION  
THAT IT IS NOT AN  
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	
Legal Name	Essential Products of America, Inc.
Street Address	401 Winton Lane
City	Louisville
State, Zip	KY 40206
Corporate I.D. Number/State	L63900 - Florida
Taxpayer I.D. #	65-0198748

The undersigned, with: 1.) full knowledge of all of Vendors business activities, 2.) full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent: Michael Alexander

Printed Name of Vendor's Authorized Agent: Michael Alexander

Witness Signature: Olga Alexander

Printed Name of Witness: Olga Alexander





**Proposer's Sworn and Notarized Familial Disclosure**  
***(to be provided by the Proposer)***

The undersigned, the owner or authorized officer of Essential Products of America, Inc. (the "Proposer"), pursuant to the familial disclosure requirement provided in the Request for Proposal, hereby represent and warrant, except as provided below, that no familial relationships exist between the owner(s) or any employees of Michael Alexander or any employee of Essential Products of America, Inc. and any member of the City of Troy City Council or City of Troy management.

**List any Familial Relationships:**

**BIDDER:**



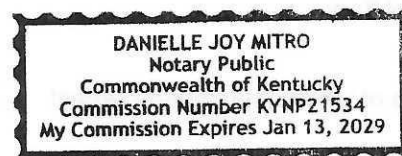
By: Michael Alexander

Its: President

STATE OF KENTUCKY

)ss.

COUNTY OF JEFFERSON



This instrument was acknowledged before me on the 29 day of Feb, 2025, by





## STATEMENT OF NO BID CITY OF TROY

**BID NUMBER:**

**ITB-COT 25-07**

**TITLE:**

**Picnic Tables**

**Please Send or Fax To:**

City of Troy Purchasing Department  
500 W. Big Beaver Rd.  
Troy, MI 48084

FAX NUMBER: (248) 619-7608

We, the undersigned, have declined to bid on the subject bid for the following reasons:

Check All That Apply	REASON
N/A	Our company does not handle the type of product / service
N/A	We cannot meet the specifications nor provide an approved alternate – please explain below
N/A	Our company is not interested in bidding at this time
N/A	Job is too small
N/A	Job is too large
N/A	Cannot be competitive
N/A	Liability Issues such as insurance, bonding, indemnification, hold harmless
N/A	Insufficient time to respond – please explain below
N/A	Our company's schedule would not permit performance of the specifications
N/A	Other – describe below

**REMARKS:** N/A  
\_\_\_\_\_  
\_\_\_\_\_

**COMPANY INFORMATION:**

COMPANY NAME: \_\_\_\_\_

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: N/A\_\_\_\_\_

TITLE: \_\_\_\_\_

COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

FAX NUMBER: \_\_\_\_\_ TELEPHONE NUMBER: \_\_\_\_\_

**IMPORTANT NOTE:** To qualify as a respondent to the bid, the vendor must submit a bid or return this completed form.

**VENDOR REGISTRATION:** The City of Troy uses the MITN website for vendor registration, bid and tabulation posting, award information and other processes. Final bid results will be posted on the MITN website after award. Please register to see results - [www.bidnetdirect.com/city-of-troy-mi](http://www.bidnetdirect.com/city-of-troy-mi)

**Technical Proposal by Essential Products of America, Inc.**

**Solicitation ITB-COT 25-07**

**Purchase Steel Picnic Tables**



This proposal is in accordance with the Information for Bid (IFB) to meet technical guidelines for Purchase of Steel Picnic Tables – Solicitation No. ITB-COT25-07 publication in MITN Purchasing Group, Purchasing Department, City of Troy, Michigan.

Each line-item component is listed per stated technical requirements of the RFQ and is for informational purposes only and may be modified according to customer objectives. Our company seeks to offer the best products and solutions with the greatest value according to the specific demands of end users.



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**Table 1: Material description for galvanized, thermoplastic coated steel picnic table**

**A. CLIN 0010 – 6' galvanized steel picnic table**

1. Brand: Custom (same as Belson)
2. Model #: GSTP-GR723030
3. Material: Expanded galvanized steel to ASTM A123
4. Coating: Thermoplastic (PVC – polyvinylchloride)
5. Hardware: 304 grade stainless steel
6. Weight: 176 lbs. - 80 kgs.
7. Size: 72" length x 30" depth x 30" height
8. Colors: Dark green with black legs
8. Quantity: 70
9. Packing: 1 piece of each component individually wrapped and boxed in heavy corrugated cardboard packed on pallets  
 Total packing pieces: 140 pieces  
 Packing cartons size: 72.75" x 30.5" x 4.75"  
 Gross carton weight is 188 lbs. per table – 85 kgs.  
 Gross weight all 13,160 lbs. – 5,976 kgs.  
 Volume on 1 piece 10.6 Cubic feet - 0.3 CBM  
 Total volume all 742 cubic feet – 21 CBM  
 Assembly: bench and column supports must be attached



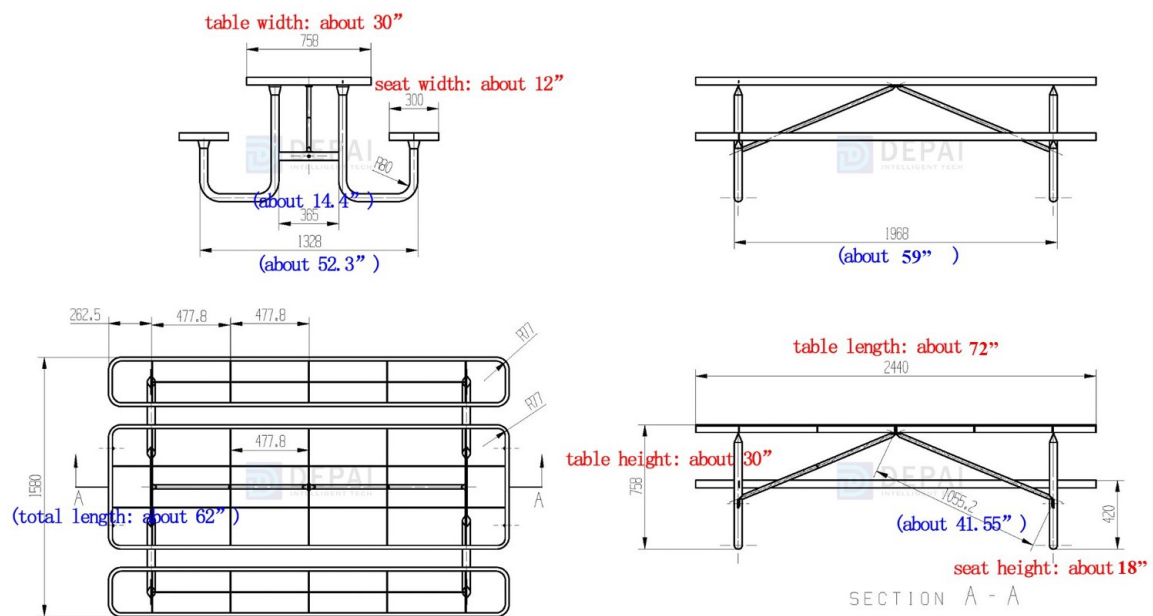
TOPS AND BENCHES PLASTIC WRAPPED THEN PACKED IN CARDBOARD  
 SUPPORT COLUMNS WRAPPED IN HEAVY TEXTILE CANVAS

**Table 1: Material description for galvanized, thermoplastic coated steel picnic table**

**DRAWING**



**SCHEMATIC DIAGRAMS**



**Table 2: Material description 8' ADA galvanized, thermoplastic coated picnic table****A. CLIN 0020 – ADA 8' galvanized steel picnic table**

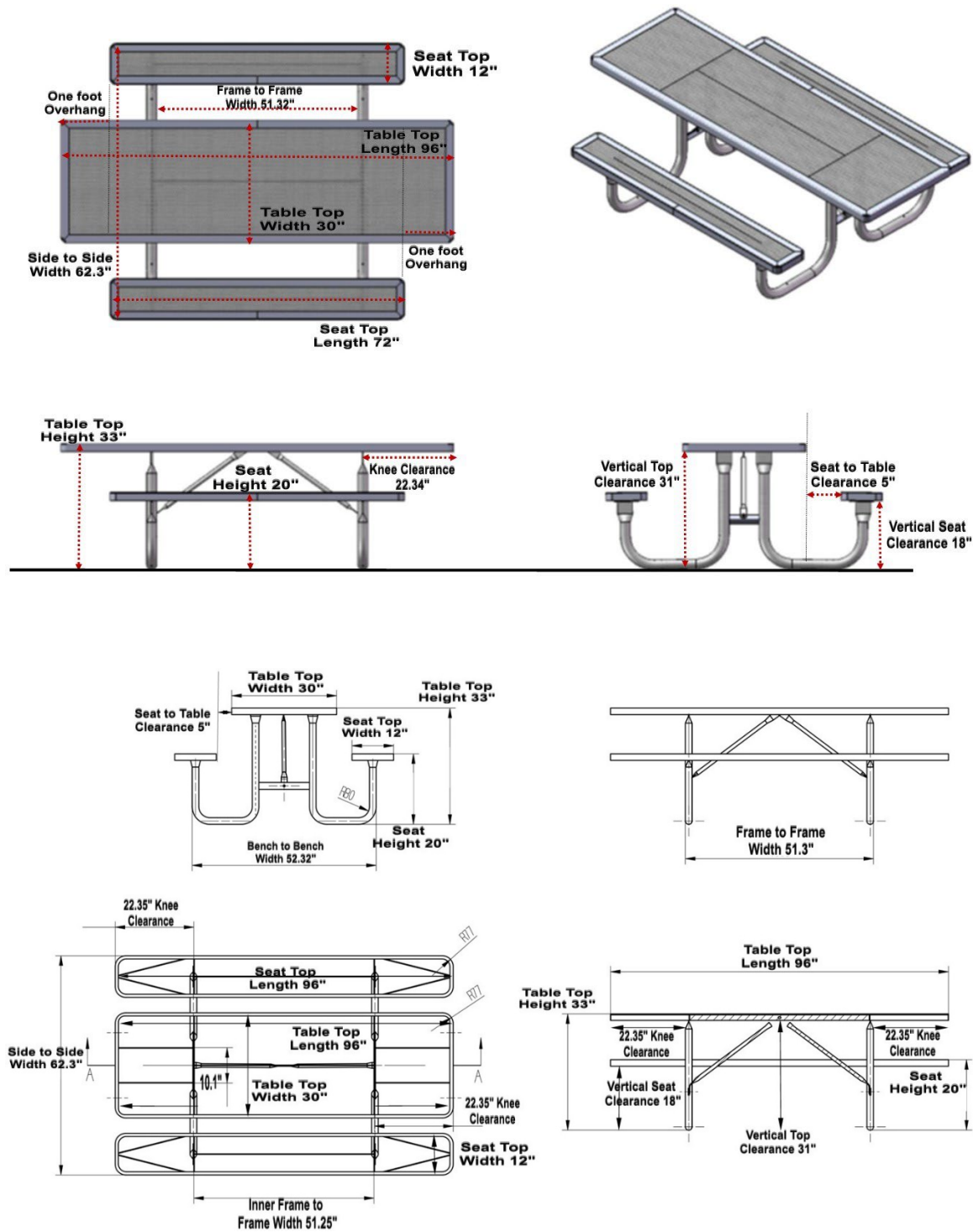
1. Brand: Custom (same as Belson)
2. Model #: GSPC-GRTP96723320
3. Style: Anchored, ADA walk-through design for 8' table
4. Clearance requirements: exceeds ADA guidelines (see Schematic Diagram)
5. Material: Expanded, ASTM-A123 galvanized steel 11-gauge (0.12" thick)
6. Coating: UV stable thermoplastic (PVC-polyvinylchloride)
7. Color: Dark green with black legs
8. Hardware: 304 grade stainless steel
9. Steel pipe legs: 2.375" diameter 11-gauge
10. Table support steel brace: 1.3125" diameter 14-gauge
11. Construction: Continuous weld
12. H-top frame construction with a snow load capacity of >1,400 lbs. per square foot
13. Weight: 214 lbs. - 97 kgs.
14. Size: 96" L x 30" W x 33" H (Bench 72"L x 12"W x 20"H)
15. Warranty: Limited Lifetime
16. Quantity: 30
17. Packing:
  - 1 piece of each component individually wrapped and boxed in heavy corrugated cardboard packed on pallets
  - Total packing pieces: 60
  - Packing cartons size: 96.75" x 30.5" x 4.75"
  - Gross carton weights are 214 lbs. per table – 97 kgs.
  - Gross weight all cartons 6,420 lbs. – 2,916 kgs.
  - Volume of 1 piece 10.6 Cubic feet - 0.3 CBM
  - Total volume all 636 cubic feet – 9 CBM
  - Assembly: bench and column supports must be attached



**TOPS AND BENCHES PLASTIC WRAPPED THEN PACKED IN CARDBOARD  
SUPPORT COLUMNS WRAPPED IN HEAVY TEXTILE CANVAS**

**Table 2: Material description 8' ADA galvanized, thermoplastic coated picnic table**

**ADA TECHNICAL DRAWINGS WITH DIMENSIONS**

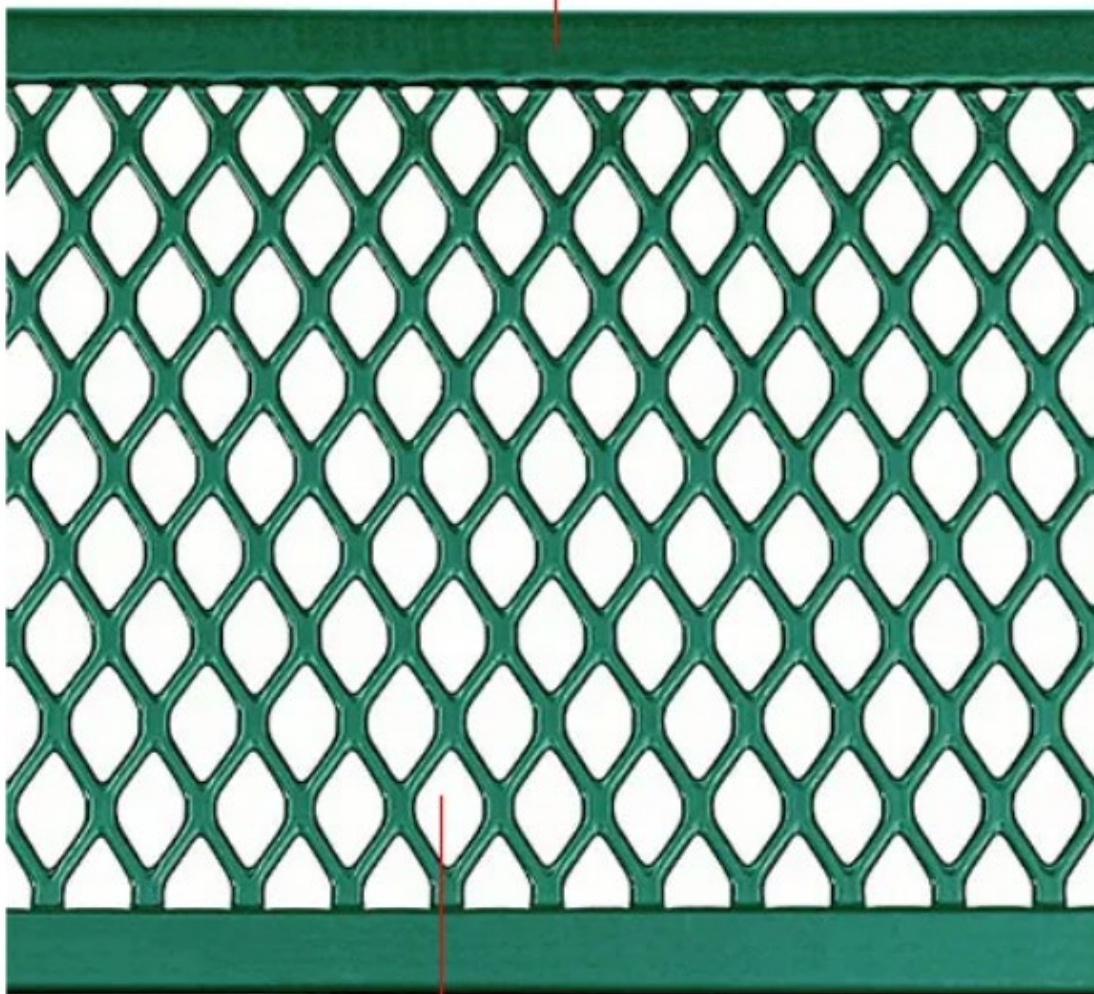




**Table 3 – Finished Table and Production Photos**

**EXPANDED THERMOPLASTIC COATED METAL**

Green Thermoplastic Coating Provides Corrosion Resistance For Lasting Reliability

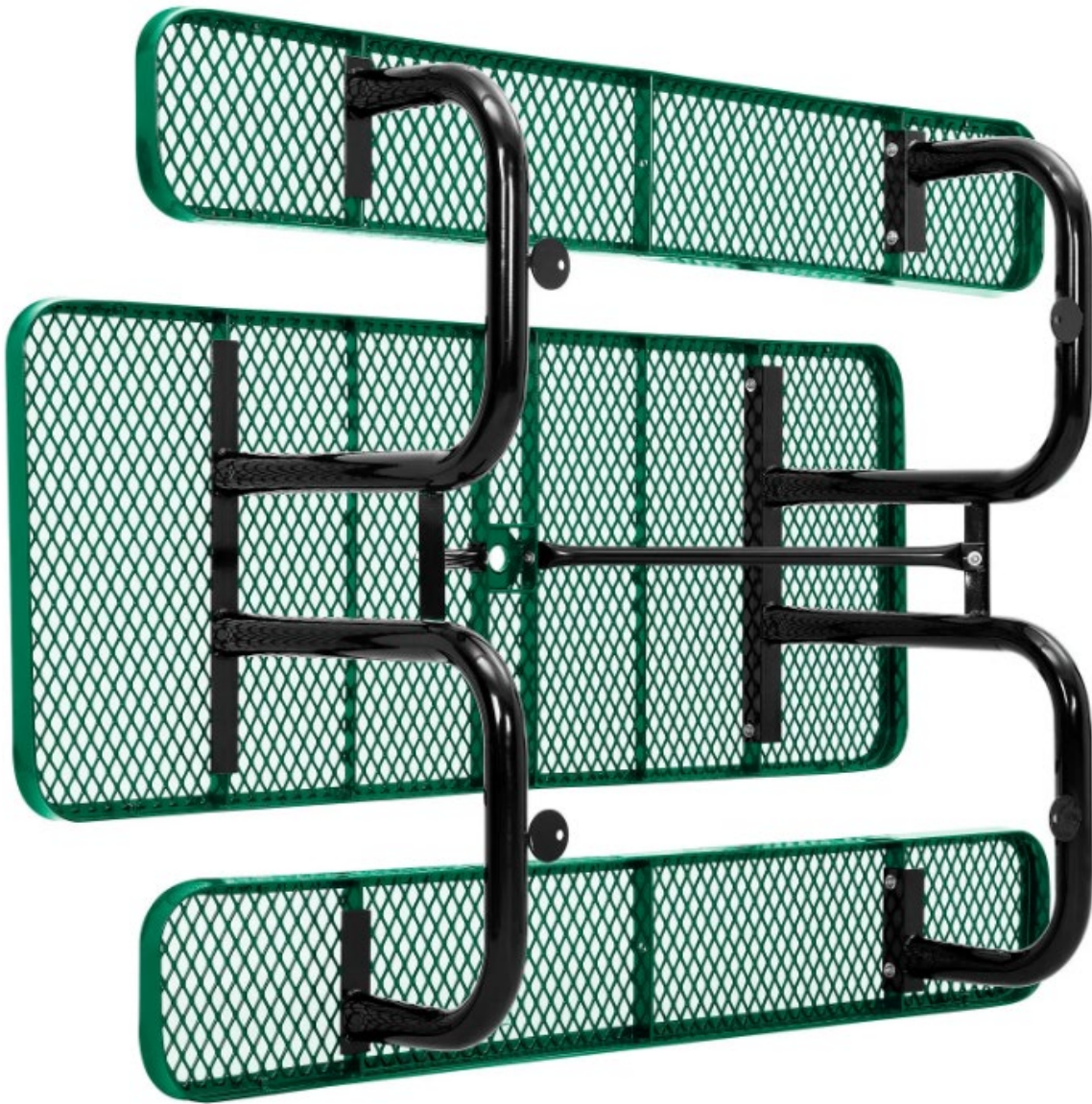


3 mm (11 Gauge) Expanded Metal Mesh Features Diamond Pattern

## EXPANDED THERMOPLASTIC COAT GALVANIZED STEEL TOP





**UNDERSIDE**

**THIS SHOWS WITH UMBRELLA RING**

**NO UMBRELLA RING WILL BE INCLUDED ON YOUR TABLES**



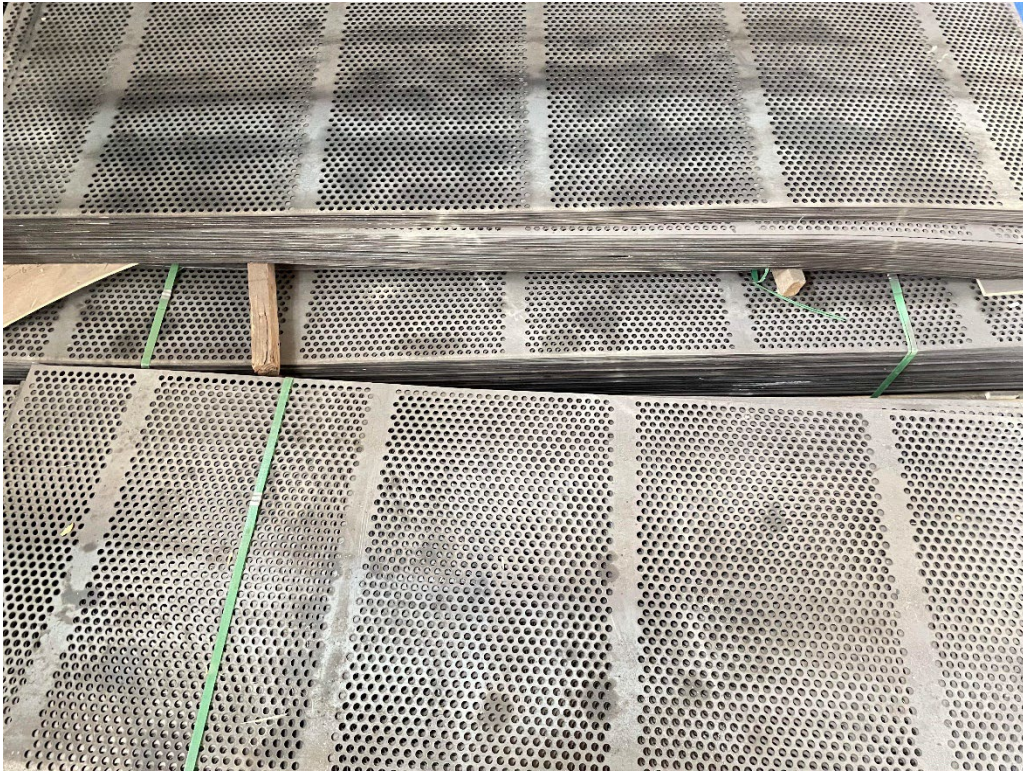
**GREEN THERMOPLASTIC COATING**

**8' GREEN DOUBLE OVERHANG ADA TABLE**



**PRODUCTION GALVANIZED STEEL TABLE UNDERSIDE**



**PRODUCTION GALVANIZED STEEL UNDERSIDE BEFORE CROSS BEAMS****TOPSIDE PERFORATED THERMOPLASTIC COATED**

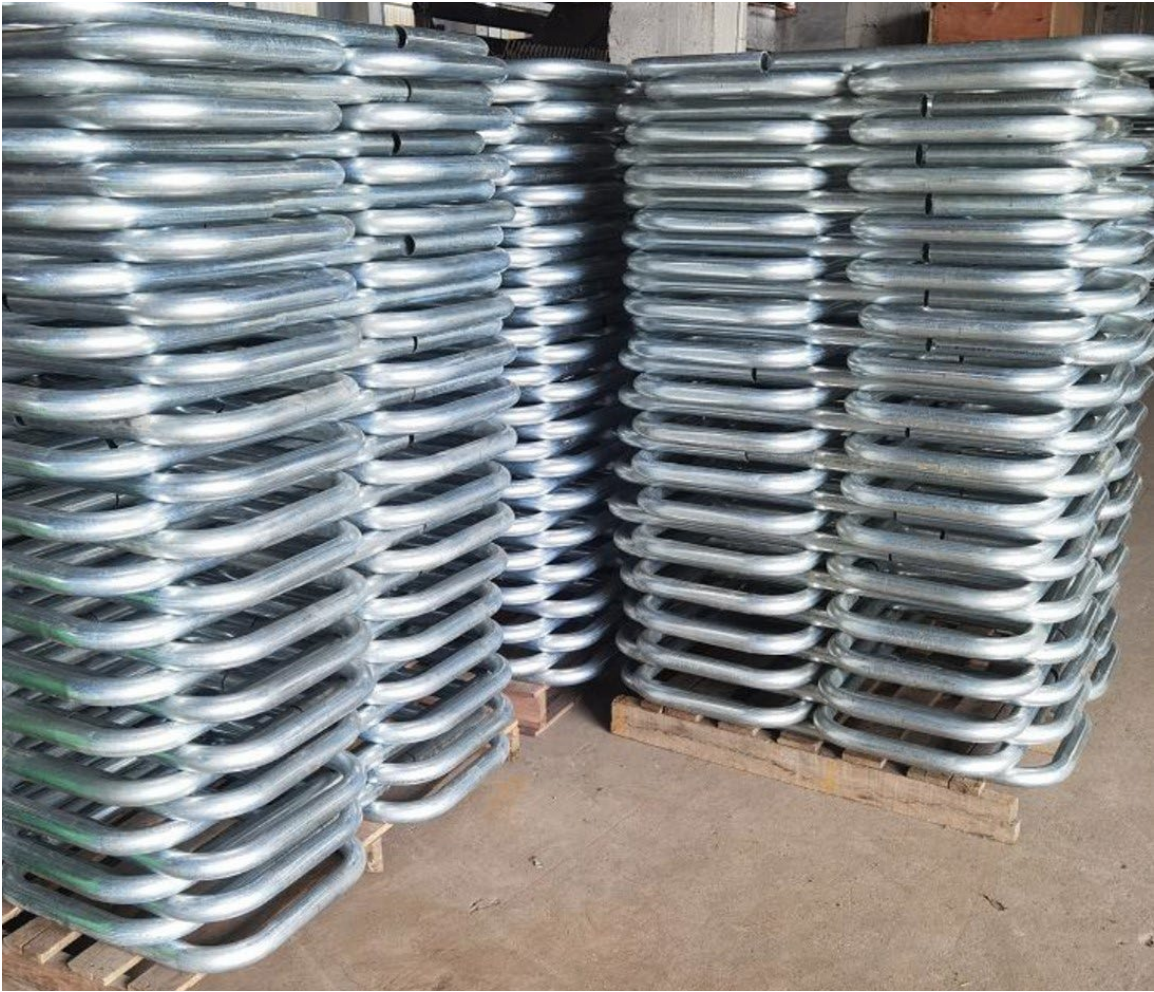


**SUPPORT COLUMN CENTER****SUPPORT COLUMN END**

**BASE SUPPORT COLUMN****THERMOPLASTIC COATING CHAMBER**



### **GALVANIZED STEEL LEG SUPPORTS**



### **304 STAINLESS STEEL HARDWARE**



**Table 3: Warranty Information – conditions of warranty****WARRANTY STATEMENT**

Contractor/Manufacturer warrants its products to be free from defects in material and workmanship for LIFETIME as long as the original customer owns and uses the product under normal conditions. If a product is defective and if written notice of the defect is given to Essential Products of America, Inc. within the applicable warranty period, contractor will, at its option, either repair or replace the defective part or product with a comparable component or product. The LIFETIME Warranty applies to all components WITHIN THE TECHNICAL PROPOSAL. This warranty does not apply to defects from normal wear and tear, accidents, negligence, abuse, shipment, handling, storage or environmental conditions nor does it apply to "Customer's Own Materials." Any modifications to our products made by the purchaser, purchaser's employees or agents, voids this warranty. This warranty extends to all products shipped after January 1, 2007 which are used for normal purposes. All claims under this warranty must be made by the original purchaser within 30 days of alleged defect. This warranty is the customer's sole remedy for product defect. No other expressed or implied warranty is provided. Essential Products of America, Inc. is not responsible for any consequential, economic or incidental damages arising from any product defect.

- A. All material is guaranteed to be delivered in pristine condition.  
Each piece is individually packed in crush proof cartons.  
Contractor/Manufacturer will provide any replacements at no cost to customer should any material be unacceptable at the time of delivery for any reason described below. Contractor



guarantees your promotional retention products against workmanship problems for LIFETIME from the date of acceptance. This does not apply to normal wear and tear or abuse.

B. This warranty does not cover:

1. Damage indirectly or directly caused by unauthorized repair, alteration or modification.
2. Any damage caused by improper handling such as objects or persons.
3. Normal wear and tear, misuse, neglect, fire or accidental damage such as surface scratches, dents, chips, markers, tears, acts of God, etc.
4. Damage caused by improper cleaning.

C. Guarantee conditions:

1. All faults/defects noted at the time of delivery should be reported within seven (7) days of the defect appearing to avoid any further damage.
2. At the time of making a claim under this guarantee, the original order docket must be presented as proof of purchase.

3. This guarantee covers faulty materials, faulty workmanship and structural defects only.
4. Contractor reserves the right to determine whether or not the product is defective and whether the fault (if any) was caused by faulty materials or workmanship.
5. Contractor reserves the right whether the goods should be repaired or replaced.
6. Contractor's liability is limited to the repair or replacement only of the goods or part thereof and no indirect or consequential loss or damage.
7. The decision made by the Contractor on any claim under this guarantee shall be final and binding.
8. This guarantee is conditional upon the product being used for the purposes and in the manner for which the product is designed.
9. Contractor reserves the right to charge for any service not covered by this guarantee.
10. This guarantee only applies to the original purchaser of the product and is not transferable.

**FOR THE ITEM(S) DESCRIBED IN THE TECHNICAL PROPOSAL**  
**SOLICITATION ITB-COT 25-07**  
**GALVANIZED, THERMOPLASTIC COATED STEEL PICNIC TABLES**  
**LIMITED WARRANTY**

Products purchased from Essential Products of America, Inc. are warranted against defects in materials and/or workmanship under normal use for a period of LIFETIME from date of purchase by the original purchaser ("Warranty Period"). If a defect arises and a valid claim is received within the Warranty Period, at its option, Essential Products of America, Inc. will either 1) repair the defect at no charge, using new or refurbished replacement parts, or 2) replace the product with a new product that is at least functionally equivalent to the original product, or 3) provide a store credit in the amount of the purchase price of the original product. A replacement product or part, including a user-installable part installed in accordance with instructions provided by Essential Products of America, Inc., assumes the remaining warranty of the original product. When a product or part is exchanged, any replacement item becomes your property and the replaced item becomes Essential Products of America, Inc. property. When a store credit is given, the original product must be returned to Essential Products of America, Inc. and becomes Essential Products of America, Inc. property.

**Limits and Exclusions:** Coverage under this Limited Warranty is limited to the United States of America, including the District of Columbia and the U.S. Territories of Guam, Puerto Rico, and the U.S. Virgin Islands.

This warranty does not apply to:

- a) Damage caused by failure to follow instructions relating to product's use or the installation of components;
- b) Damage caused by accident, abuse, misuse, fire, floods, earthquake or other external causes;
- c) Damage caused by service performed by anyone who is not a representative of Essential Products of America, Inc.;
- d) Accessories used in conjunction with a covered product;
- e) A product or part that has been modified to alter functionality or capability;
- f) Items intended to be periodically replaced by the purchaser during the normal life of the product including, without limitation, batteries or light bulbs;
- g) Any product sold "as is" including, without limitation, floor demonstration models and refurbished items; or
- h) To a product that is used commercially or for a commercial purpose.

ESSENTIAL PRODUCTS OF AMERICA, INC. SHALL NOT BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES RESULTING FROM THE USE OF THIS PRODUCT, OR ARISING OUT OF ANY BREACH OF THIS WARRANTY. TO THE EXTENT PERMITTED BY APPLICABLE LAW, ESSENTIAL PRODUCTS OF AMERICA, INC. DISCLAIMS ANY AND ALL STATUTORY OR IMPLIED WARRANTIES, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND WARRANTIES AGAINST HIDDEN OR LATENT DEFECTS. IF ESSENTIAL PRODUCTS OF AMERICA, INC. CANNOT LAWFULLY DISCLAIM STATUTORY OR IMPLIED WARRANTIES, THEN TO THE EXTENT PERMITTED BY LAW, ALL SUCH WARRANTIES SHALL BE LIMITED IN DURATION TO THE DURATION OF THIS EXPRESS WARRANTY.

Some states disallow the exclusion or limitation of incidental or consequential damages or how long an implied warranty lasts, so the above exclusions or limitations may not apply to you. This warranty gives you specific legal rights and you may also have other rights, which vary from state to state.

With the return of the Warranty Card to Essential Products of America, Inc., 401 Winton Lane, Louisville, KY 40206, the purchaser accepts the warranty terms and conditions for the purchase of their Essential Products of America, Inc. products. Please call 502-365-3537 or 727-289-2614 or fax 502-365-3538, or email [essentialproducts@frontier.com](mailto:essentialproducts@frontier.com) for further information or questions regarding the purchase of your products.

Essential Products of America, Inc. provides a LIFETIME limited repair or replacement warranty. We warrant to the initial purchaser and/or original seller that its products will be free from manufacturing defects for a period of LIFETIME from date of delivery to the original seller. This is a limited warranty and contains specific exclusions and limitations.

A. Exclusions and Limitations Repair or Replacement Warranty does not cover certain inherent characteristics including, but not limited to, those described herein, which may affect the product's appearance and/or performance over time. It does not cover tears, burns, cuts, pulls, or other damage, deterioration, stain, loss of color or appearance caused by abuse, or improper or inadequate maintenance.

B. Remedy Exclusions Liability and exclusive remedy of Essential Products of America, Inc. under this warranty is limited to actual repair or replacement. Our total liability shall not exceed the invoice amount to the original seller. We are not responsible for bodily injury, property loss or damage, removal or relocation of any item, or any incidental or consequential damages or costs associated with repair or replacement.

C. Nontransferable Warranties extended on our products are intended for the protection of the initial purchaser and are not transferable to any other party.

## **RESOLVING PROBLEMS**

If there is a problem, or if you simply need more information, please contact us. Essential Products of America, Inc. assures prompt and courteous attention.

Complaints: Any complaint related to warranties should be addressed to the original seller of your product, who is required to register it in writing to Essential Product of America, Inc. Inquiries: Essential Products of America, Inc. Consumer Affairs Department, 401 Winton Lane, Louisville, KY 40206 USA.

Returns: Should it be necessary to return your product; you first must obtain return authorization from us and comply with specific procedures.

**WARRANTY REGISTRATION CARD**

Name of Purchaser:

Telephone:

Fax:

E-Mail:

Postal Address:

Product Item Description:

Model Number:

Location of Item:

Purchase Order Number:

Date of Purchase:

Date of Warranty Claim:

Printed Authorized Name:

Authorized Purchaser's Signature:

Note: Please attach to this Warranty Registration Card to one original product label for item specification purchased plus a copy of your purchase receipt and return within thirty (30) days of purchase.

Mail to: Essential Products of America, Inc., Product Warranty Registration, 401 Winton Lane, Louisville, KY 40206 USA. Your warranty claimed may also be faxed to 502-365-3538 or emailed to [usgovvendor5n1v7@frontier.com](mailto:usgovvendor5n1v7@frontier.com) or [us.gov-vendor5n1v7@tampabay.rr.com](mailto:us.gov-vendor5n1v7@tampabay.rr.com).

**ADDENDUM TO LIMITED WARRANTY AND PART PRICE LIST**

In the event the buyer requires parts replacement due to damage or destruction to the picnic tables listed in the Technical Proposal, Essential Products of America, Inc. will supply the damaged parts required per the Parts Price List listed herein the Addendum to Warranty, or, in the event such parts are no longer available, will furnish a complete new table for the price of the parts required but not available.

**PARTS PRICE LIST**

Table top 6': \$205.90

Table top 8" ADA: \$297.33

Bench top 6': \$102.95

Legs: \$89.95

Diagonal support bar: \$13.00

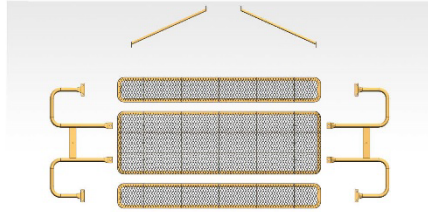
**Table 4 – Delivery**

- A. Delivery of 100 units within sixty to seventy-five (60-75) days ADO/ADC.
- B. Flatbed delivery for easy off-load with lift or loader.
- C. Upon delivery, unloading, unpacking, and placement is the responsibility of the buyer unless otherwise specified per contract order. Off-loading, distribution, assembly or installation is not a requirement unless otherwise specified per contract order.
- D. Packing: 1 piece of each component individually wrapped and boxed in heavy corrugated cardboard and stacked and packed on pallets  
Total packing pieces: 200 pieces on 7 pallets  
Packing sizes are variable according to each size  
Gross weight all 19,580 lbs. – 8,892 kgs.  
Total volume all 1,378 cubic feet – 30 CBM  
Assembly: bench and column supports must be attached
- E. Delivery Costs:
- Delivery costs are included in line-item pricing
- F. Delivery period: with sixty to seventy-five (60-75) days ADO/ADC.
- F. Delivery address:
- City of Troy Department of Public Works  
Attn: Dennis Trantham, Deputy Public Works Director  
4693 Rochester Road  
Troy, MI 48085  
248-524-3503  
dennis.trantham@troymi.gov

## Table 5 – Assembly Instructions

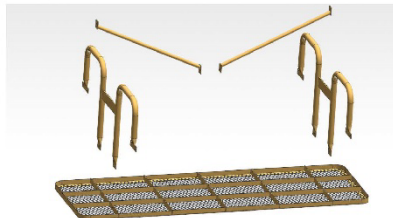
### 72"/96" Rectangular Metal Picnic Table

The product contains one 72"/96" table, two rectangular benches, two legs, two diagonal supporting, no less than 15 pairs of hexagonal nuts and matched gasket.

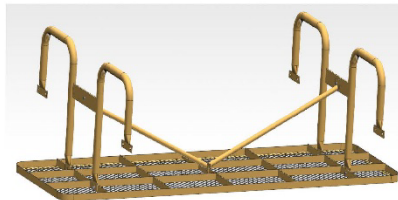


#### Step 1:

Flip the table top upside down, then install the legs and diagonal supporting.  
(Note: Please don't tighten all bolts until the installation is complete.)

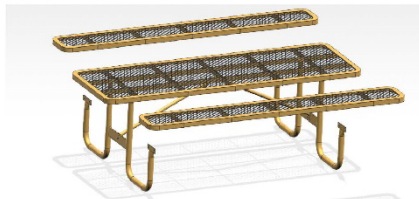


There are 7 bolts on this surface totally.



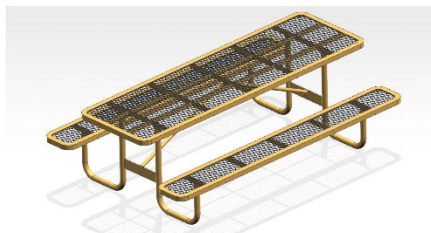
#### Step 2:

Flip the table upright, then install rectangular benches. There are 8 bolts on this surface totally.



#### Step 3:

After all bolts are in place, to ensure the table is level before tightening all bolts.  
Enjoy your new picnic table.





**COVER PAGE**  
**SOLICITATION ITB-COT 25-07**

**Furnish Steel Picnic Tables**

**CONTACT INFORMATION:**

Essential Products of America, Inc.  
Contact: Michael Alexander  
Administrative: 401 Winton Lane  
Louisville, KY 40206  
502-365-3537 (Louisville), 727-289-2614 (Saint Petersburg) phones  
502-365-3538 fax  
727-667-3187 mobile  
Email: usgovvendor5n1v7@frontier.com, us.gov-vendor5n1v7@tampabay.rr.com

**REQUIRED INFORMATION:**

ORGANIZATIONAL: for profit C Corp  
UEI: DLNNSZQE86V4  
TIN: 65-0198748  
DUNS: 62-487-2180  
CAGE: 5N1V7  
SAM registered  
CCR registered  
ORCA registered  
WAWF registered  
IPP registered (Dept. of Treasury)  
VA eCMS registered  
OKTA registered (Dept. of State)  
SPRS registered  
Federal Reporting registered  
PPIRS Registered  
DCMA registered  
Credit Card Payments Accepted

**PAYMENT AND OFFER TERMS:**

Terms of Payment: 2% 10 Net 30. Offer good until March 5, 2025

**DELIVERY SCHEDULE:**

Within sixty (60) days ADO/ADC

**CONTENTS:**

1. Solicitation document with signed, notarized affidavits
2. Cover Page, Capability Statement, Past Performance, Offerer's Reps & Certs, 252.209-7993  
Representation by Corporations Regarding an Unpaid Delinquent Tax Liability, 52.204-26  
Covered Telecommunications Equipment or Services – Representation (Oct 2020), BAA
3. Technical Proposal

# *Essential Products of America, Inc.*

*A Florida Corporation since 1990*

*Celebrating 35 Years of Service*

## **CAPABILITY/TECHNICAL STATEMENT**

### This Contract:

We are a prime, go-to supplier of steel products for the U.S. government over the years. We are positioned for timely delivery with superior quality products. We have previously supplied many contracts with campground equipment including six (6) recent contracts for regular and ADA steel picnic tables, fire rings, utility tables and grills to Shenandoah NP, Shoshone NF, Humboldt-Toiyabe NF, Gulf Islands NS, Yellowstone NP and BLM-Taos – Santa Cruz Lake, NM.

### Schedules of Supplies and Services

Delivery within sixty to seventy-five (60-75) days ADO/ADC to Troy, MI 48085.

### Performance Management Plan (PMP)

1. Product Design: see Technical Proposal with specifications and photos
2. Product Ordering: immediate production upon receiving delivery order.
3. Product Delivery: within to sixty to seventy-five (60-75) days ADO/ADC to Troy, MI 48085.

### Core Competencies:

We specialize in providing value-added, customized goods at low cost, generally saving agencies 10-40% or more on each contract awarded to our company. We achieve savings to our customers based on our 35 years' experience in working with manufacturers in key industries such as bedding, textiles, rubber and plastics, steel, furniture, appliances and other finished goods. Our previous experience in providing FF&E to the hospitality industry has translated well into our being able to provide similar goods to the U.S. Government with the same eye for providing the highest quality at the lowest cost with timely delivery.

### Differentiators:

- 35 years contracting and on-site experience in providing and installing finished goods to the hospitality industry and for 16 years the U.S. Government
- Previous experience with same type of orders for the DOD
- Personalized service and on-site quality control for each and every shipment
- Highest quality and lowest cost for quality received
- Freight logistics expertise with timely delivery and fast on-site installations

### Past Performance for picnic tables in **bold**:

See Relevant Past Performance below pp. 3-6, 9-10.

### Company Data:

Contact: Michael Alexander, Telephones: 502-365-3537 or 727-289-2614, Fax: 502-365-3538, Mobile: 727-667-3187; Emails: usgovvendor5n1v7@frontier.com or us.gov-vendor5n1v7@tampabay.rr.com; UEI: DLNNSZQE86V4, CAGE: 5N1V7, DUNS: 62-487-2180, TIN: 65- 0198748

United States Government past performance by Essential Products of America, Inc./Whole Spectrum Products CAGE 5N1V7 from most recent (total 114):

**1. BLM-NM Taos Field Office**

**310 Dinosaur Trail, Santa Fe NM 87508**

**Contract No.: 140L4023P0001**

**Contract Date: January 23, 2025**

**Contract Amount: \$40,476.00**

**Picnic tables, ADA picnic tables, AAD fire rings, ADA grills**

**Contact: Ronald D. Shumate**

**Phone: 505-263-3927**

**Email: rshumate@blm.gov**

**2. W7NG USPFO MAINE Activity ME ARNG**

**KO for MEARNG, Withrop Street Bldg. 39**

**Augusta, ME 04333-0032**

**Contract No.: W912JD25PA003**

**Contract Date: November 19, 2024**

**Contract Amount: \$119,172.72**

**Branded hoodies, t-shirts, 30 oz. SS coffee mug, 22 oz. plastic water bottle, 30 oz.**

**Nalgene water bottle, pens, reusable shopping bags, lanyards (3), wristbands (2), drawstring bags, backpacks (2), rally towels (3), notebooks, portfolios, Woobie jackets (2), multi-tool, duffel bags, beanies (3)**

**Contact: Darlene R. Howes**

**Phone: 207-430-5608**

**Email: Darlene.r.howes.civ@army.mil**

**3. American Embassy Panama City**

**Apartado 0816-02561 Attn: GSO**

**Panama**

**Contract No. 19PM0724P0984**

**Contract Date: September 30, 2024**

**Contract Amount: \$73,840.82**

**Promotional branded aluminum water bottles, mugs, t-shirts, lanyards, soccer balls, trucker hats, reusable tote bags, patches, posters, handbills, banners, stickers**

**Contact: Janine Feurtado**

**Phone: 507-317-5486**

**Email: feurtadojm@state.gov**

4. **USPFO TX Purchasing and Contracting**  
 2200 West 35<sup>th</sup> Street, Bldg. 66, Rm 213  
 Austin, TX 78703  
 Contract No. W912L124P0054  
 Contract Date: September 28, 2024  
 Contract Amount: \$207,495.00  
 Promotional branded backpacks (2), compression shorts, hoodies (3), t-shirts (3)  
 Contact: Linda S. Janak  
 Phone: 512-782-5530  
 Email: linda.s.janak.civ@army.mil
  
5. **Department of Veterans Affairs**  
 Network Contracting Office – NCO 19  
 6162 South Willow Drive, Suite 300  
 Glenwood Village, CO 80111  
 Contract No. 36C25924C0155  
 Contract Date: September 27, 2024  
 Contract Amount: \$142,220.00  
 Promotional items: Branded 7-day pill boxes, grocery totes, chip clips, stylus pens,  
 pocket flashlights, hand sanitizer, gun locks  
 Contact: Ernest K. Appiah  
 Phone: 303-712-5734  
 Email: ernest.appiah@va.gov
  
6. **SW Idaho-Nevada Acquisition Center**  
 1249 S Vinnell Way Ste 200  
 Boise ID 83709-1663  
 Contract No. 1240LR24P0165  
 Contract Date: September 19, 2023  
 Contract Amount: \$51,178.00  
 Humboldt-Toiyabe National Forest ADA picnic tables, utility tables, pedestal  
 grills, ADA fire rings, single campsite fire rings  
 Contact: Andrea Marks-Cash  
 Phone: 208-712-8226  
 Email: andrea.marks-cash@usda.gov

## 7. MICC-FT DRUM

925<sup>th</sup> CBN & MICC Ft Drum

Fort Drum, NY 13602-5434

Contract No. W911S224P1276

Contract Date: August 30, 2024

Contract Amount: \$27,155.00

Fort Jackson, SC - 500 no-bend 1" aluminum venetian mini-blinds

Contact: Michael A. Mackey

Phone: 315-772-5582

Email: Mmichael.a.mackey.civ@army.mil

## 8. NPS, IMR – Northern Rockies MABO

**PO Box 168, Mammoth Supply Center**

**22 Stable Street, Yellowstone NP, WY 82190**

**Contract No. 140P1424P0107**

**Contract Date: August 15, 2024**

**Contract Amount: \$31,374.00**

**27 ADA picnic tables**

**Contact: Carla Ward**

**Phone: 720-520-1269**

**Email: carla\_ward@nps.gov**

## 9. 42 CES/CEIH

Maxwell AFB/Gunter Annex

7675 McDonald Street Bldg 1410

Gunter AFB, AL 36115

Contract No.: GPC Purchase Order

Contract Date: July 2, 2024

Contract Amount: \$8,187.00

76 snap-hook blackout drapes

Contact: Tony Staten

Phone: 334-202-9431

Email: Anthony.staten@us.af.mil

**10. NPS, SER – West MABO****Gulf Islands National Seashore****2608 Natchez Trace Parkway****Tupelo, MS 38804****Contract No.: 140P5224P0076****Contract Date: June 27, 2024****Contract Amount: \$150,000.00****240-6' and 30-8' ADA thermoplastic coated galvanized steel picnic tables****Contact: E. Andre Ward****Phone: 850-232-4630****Email: andre\_ward@nps.gov****11. Norfolk Naval Station, NNSY Contracting****C400, Bldg. 65, 1<sup>st</sup> Floor****Portsmouth, VA 23709-1022****Contract No.: N4215824PN070****Contract Date: May 14, 2024****Contract Amount: \$53,882.10****6,165 embroidered branded Polo t-shirts – 6 colors in 6 sizes****Contact: Denise J. Swain****Phone: 757-396-2206****Email: denise.j.swain.civ@us.navy.mil****12. NAVSUP FLC Puget Sound****467 W. Street, 2<sup>nd</sup> Floor****Bremerton, WA 98314****Contract No.: N0040624P0449****Contract Date: May 2, 2024****Contract Amount: \$18,950.40****Custom made ship tarp covers****Contact: Kim L. Gripp****Phone: 425-304-4005****Email: kim.l.gripp.civ@us.navy.mil**

## 13. Norfolk Naval Station, NNSY Contracting

C400, Bldg. 65, 1<sup>st</sup> Floor

Portsmouth, VA 23709-1022

Contract No.: N4215824PN041

Contract Date: April 17, 2024

Contract Amount: 88,047.00

Embroidered branded 3,340 hoodies, 1,800 windbreakers, 1,200 rip stop jackets

Contact: Denise J. Swain

Phone: 757-396-2206

Email: denise.j.swain.civ@us.navy.mil

## 14. W912L5-USPFO-DE

USPFO for Delaware

1161 River Road, New Castle DE 19720

Contract No.: W912L524P0004

Contract Date: March 22, 2024

Contract Amount: \$25,820.00

2,000 DEARNG branded hoodies, printing and embroidery

Contact: Amy L. Kline

Phone: 302-326-7349

Email: amy.l.kline.civ@army.mil

## 15. NGAL-PFO-PC

1740 Cong. W. L. Dickenson Dr

Montgomery AL 36109-2602

Contract No.: W912JA24P0014

Contract Date: March 22, 2024

Contract Amount: \$19,228.00

2,200 branded ALARNG spill-proof stainless-steel tumblers

Contact: Kathryn P. Graham

Phone: 334-450-0463

Email: Kathryn.p.graham.civ@army.mil



16. USPFO MAINE Purchasing and Contracting

Camp Keyes

Augusta, ME 4333-0032

Contract No.: W912JD24P0032

Contract Date: November 9, 2023

Contract Amount: \$41,478.40

15,690 MEARNG branded promotional items including backpacks, yard signs, lanyards, notebooks, pens, t-shirts, hoodies, knit caps, koozies, 20 oz. & 30 oz. stainless steel tumblers & handle mugs

Contact: Darlene R. Howes

Phone: 207-430-5608

Email: Darlene.r.howes.civ@army.mil

17. NJARNG – US Property & Fiscal Office NJ

Purchasing & Contracting, 3601 Technology Drive,

Fort Dix, NJ 08640-7600

Contract No.: W912KN23A0005

Contract Date: September 29, 2023

Contract Amount: \$250,000.00

Promotional items: NJARNG branded 25 oz. stainless steel tumblers, pens, 20 oz. water bottles, lanyards, wristbands, Velcro patches

Contact: Maria Lourdes Vazquez

Phone: 609-562-0717

Email: marialourdes.o.vazquez2.civ@army.mil

18. Regional Contracting Office – MCI West

Bldg. 22180 Regional Contracts, Camp Pendleton, CA 92055-5027

Contract No.: M0068123P0061

Contract Date: September 11, 2023

Contract Amount: \$30,812.50

500 church chairs with racks and card/pencil holders, 5' diameter folding tables

Contact: Chase A. Fullerton

Phone: 760-724-4205

Email: chase.fullerton@usmc.mil

19. USDA-FS CAS Intermountain 4

324 25<sup>th</sup> St, Ogden UT 84401-2310

Contract No.: 1240LP23P0113

Contract Date: August 29, 2023

Contract Amount: \$162,740.00

158 ADA 8' thermoplastic coated galvanized steel picnic table and 158

ADA steel fire rings

Contact: Curtis R. Landreth

Phone: 308-360-1211

Email: curtis.r.landreth@usda.gov

20. National Park Service

Northeast Regional Contracting South/Philadelphia MABO

1234 Market Street, 20<sup>th</sup> Floor

Philadelphia, PA 19107

Contract No.: 140P4223P0035

Contract Date: August 8, 2023

Contract Amount: \$25,160.80

35 coated metal picnic tables for Shenandoah National Park

Contact: Ellie Delerme

Phone: None

Email: ellie\_delerme@nps.gov

**21. MICC Ft. Bliss**

111 Pershing Rd.

Ft. Bliss, TX 79916

Contract No.: W911SG23P0056

Contract Date: June 12, 2023

Contract Amount: \$76,930.00

1,050 ladder back bistro dining room chairs, 200 48" x 30" melamine tables  
with bases, includes installation and delivery

Contact: Damon J. Belanger

Phone: 915-568-6003

Email: damon.j.belanger.mil@army.mil

**22. National Park Service**

**Northeast Regional Contracting South/Philadelphia MABO**

**1234 Market Street, 20<sup>th</sup> Floor**

**Philadelphia, PA 19107**

**Contract No.: 140P4223P0012**

**Contract Date: April 5, 2023**

**Contract Amount: \$95,200.00**

**140 coated metal picnic tables for Shenandoah National Park**

**Contact: Eric Hubbell**

**Phone: (484) 269-7159**

**Email: eric\_hubbell@nps.gov**

## 23. USPFO for Ohio

2825 West Dublin-Granville Road

Columbus, OH 43235-2788

Contract No.: W9136423P0017

Contract Date: March 29, 2023

Contract Amount: \$166,985.75

173,525 OHARNG branded promotional items: 25,000 cinch sacks, 75,000 stylus pens, 75,000 lanyards, 5,000 foam footballs, 14,500 1L water bottles, 4,000 20 oz. laser-etched stainless-steel tumblers, 2,025 VIP teacher boxes to include one (1) of each: stress ball, mouse pad, tissue box, dry erase markers (4), dry eraser, sticky note pad, 70-page notebook with pen, double-sided info card, packing box

Contact: Herbert L. Brown

Phone: 614-336-7465

Email: Herbert.l.brown24.civ@army.mil

## 24. W6QM MICC – FT DRUM

KO Directorate of Contracting

45 West Street, Fort Drum, NY 13602-5220

Contract No.: W911S222P1457

Contract Amount: \$139,650.00

465,000 pcs marketing items (150,000 chip clips, 15,000 badge holders, 300,000 stadium cups)

Contact: Lora Bradford

Phone: 502-626-0691

Email: lora.i.bradford.civ@army.mil

## 25. W6QM MICC – FT DRUM

KO Directorate of Contracting

45 West Street, Fort Drum, NY 13602-5220

Contract No.: W911S222P1457

Contract Amount: \$91,500.00

150,000 US Army and ROTC branded touchscreen gloves

Contact: Lora Bradford

Phone: 502-626-0691

Email: lora.i.bradford.civ@army.mil

## 26. W6QM MICC – FT DRUM

KO Directorate of Contracting

45 West Street, Fort Drum, NY 13602-5220

Contract No.: W911S222P1201

Contract Amount: \$10,506.00

120 JROTC branded director's chairs: delivery to 26 locations

CONUS/OCONUS

Contact: Ralph Michael (Mike) Jones

Phone: 315-772-1669

Email: usarmy.drum.acc-micc.mbx.micc2@army.mil

## 27. Department of Veteran Affairs – Network Contracting Office 4

798 111 East End Blvd., Wilkes-Barre, PA 18711

Contract No.: 36C24422P0676

Contract Date: August 2, 2022

Contract Amount: \$83,683.48

181 single and double black-out roller shades – delivery and installation

Contact: Jade Groves

Phone: 412-822-3755

Email: jade.groves@va.gov

## 28. Fish and Wildlife Service

5275 Leesburg Pike, Falls Church, VA 22041

Contract No.: 140F0922P0084

Contract Date: June 17, 2022

Contract Amount: \$48,084.52

Custom made bird barrier netting (2 sizes – 50m x 215m & 100m x 100m)

Contact: Ryna Russell

Phone: 413-253-8782

Email: ryna\_russell@fws.gov

## 29. MCINCR – RCO

2010 Henderson Rd, Quantico, VA 22134

Contract No.: M0026422P0054

Contract Date: June 15, 2022

Contract Amount: \$93,526.02

8,358 MC JROTC logo branded mesh basketball shorts (8 sizes) shipped to 79 locations throughout CONUS

Contact: Sgt. Pedro L. Rivas

Phone: 703-432-1082

Email: pedro.rivas@usmc.mil

## 30. USP &amp; FO for Arkansas National Guard

Camp Robinson

North Little Rock, AR 72199-9600

Contract No.: W912JF22P0007

Contract Date: February 8, 2022

Contract Amount: \$45,000.00

ARARNG branded 5,000 30 oz. stainless steel tumblers

Contact: Ralph Grinnell

Phone: 501-212-4412

Email: ralph.d.grinnell.civ@army.mil

## 31. National Park Service

NPS-PWR – SF/SEA MABO

333 Bush Street Suite 500

San Francisco, CA 94104

Contract No.: 140P8522P0007

Contract Date: January 18, 2022

Contract Amount: \$31,391.66

Install motorized window shades in Klondike Goldrush National Park Museum  
in Seattle, WA (a National Historic Site)

Contact: Jara Woodard

Phone: 415-623-2253

Email: jara.woodard@nps.gov

## 32. USDA APHIS

250 Marquette Ave. Suite 410

Minneapolis, MN 55401

Contract No.: 12639522P0045

Contract Date: January 6, 2022

Contract Amount: \$199,933.20

370 panels 100' x 14' custom made nylon netting for delivery to Barrigada,  
Guam

Contact: Amanda K. Barbosa

Telephone: 612-635-4400

Email: Amanda.barbosa@usda.gov



33. MEF Expeditionary Contracting Platoon

2D, MLG, CLR 27

Bldg. 333 H Street

Camp LeJeune, NC 28542-0125

Contract No.: M2710022P9-8001

Contract Date: October 14, 2021

Contract Amount: \$398,979.00

9960 winter coats for delivery to Camp Upshur, Nokesville, VA 20181

Contact: Sareena R. Daniels

Telephone: 910-450-6869

Email: sareena.daniels@usmc.mil

34. W6QM MICC – Ft. Drum

KO Directorate of Contracting

45 West Street

Fort Drum, NY 13602-5220

Contract No.: W911S221P1775

Contract Date: September 22, 2021

Contract Amount: \$16,109.20

184 director chairs with JROTC logo imprint shipping to 17 separate locations for the 8<sup>th</sup> Brigade ROTC, JBLM, Washington

Contact: Darrel L. Brown

Telephone: 315-772-7272

Email: Darrell.l.brown.civ@mail.mil

## 35. M67001 Marine Corps Field Contracting Sys

Contracting Department MCI East - MCAS Beaufort

308 Holcombe Boulevard

Camp LeJeune, NC 28547-8368

Contract No.: M6700121P1207

Contract Date: August 13, 2021

Contract Amount: \$99,921.24

180 blackout roller shades, triple pinch pleat blackout drapes with tracks,  
removal, disposal, installation – BEQ Dormitory MCAS Beaufort, SC

Contact: Luis Lugo

Telephone: 843-228-6905

Email: luis.lugo@usmc.mil

## 36. USDA-FS CAS Intermountain 4

Black Hills National Forest

324 25<sup>th</sup> St.

Ogden, UT 84401-2310

Contract No.: 1240LP21P0090

Contract Date: April 29, 2021

Contract Amount: \$34,675.50

Black Hills National Forest Supervisor's Office approximately 150 roller  
shades, removal, disposal, installation

Contact: Brenda M. Oster

Telephone: 605-673-9322

Email: brenda.oster@usda.gov

## 37. FEMA HQ

Office of Chief Procurement Office

500 C St SW, 3<sup>rd</sup> Floor

Washington, DC 20472

Contract No.: 70FA4020P00000040

Contract Date: September 24, 2020

Contract Amount: \$20,872.73

100 window coverings including 200 back loop black out drapes and 100 cast iron curtain rods, removal, disposal, repair, installation (a National Historic Site)

Contact: Shawn Smith

Telephone: 202-251-4324

Email: shawn.smith@fema.dhs.gov

## 38. USCG Training Center Yorktown

1 US Coast Guard Training Center

Yorktown, VA 23690-5000

Contract No.: 70Z04120PQWE44700

Contract Date: August 11, 2020

Contract Amount: \$15,000.00

120 XL twin double sided innerspring mattresses – delivery

Contact: Juan A. Soto

Telephone: 757-831-1694

Email: juan.a.soto@uscg.mil

## 39. USCG Training Center Yorktown

1 US Coast Guard Training Center  
 Yorktown, VA 23690-5000  
 Contract No.: 70Z04119PPFC10900  
 Contract Date: September 24, 2019  
 Contract Amount: \$66,000.00  
 600 innerspring mattresses XL twin  
 Contact: Juan A. Soto  
 Telephone: 757-831-1694  
 Email: juan.a.soto@uscg.mil

## 40. M6700 Marine Corps Field Contracting Sys

PO Box 8368, Camp Lejeune, NC 28547-8368  
 Contract No.: M6700119P1145  
 Contract Date: May 24, 2019  
 Contract Amount: \$167,086.65  
 1395 XL twin double-sided mattresses – delivery, installation, removal  
 Contact: Sgt. Joshua F. Maradiaga  
 Telephone: 910-451-3017  
 Email: joshua.maradiaga@usmc.mil

## 41. MICC Fort Drum

32 Quartermaster Road, Fort Drum, NY 13692  
 Contract No.: W911S219P0958  
 Contract Date: May 1, 2019  
 Contract Amount: \$11,622.52  
 76 roller shades – delivery, installation and removal at JBLM, Washington  
 Contact: Benedict D. Tesoro  
 Telephone: 253-967-1650  
 Email: benedict.d.tesoro.civ@mail.mil

## 42. MICC Fort Drum

31 Quartermaster Road, Fort Drum, NY 13692

Contract No.: W911S219P1112

Contract Date: May 16, 2019

Contract Amount: \$4,975.93

28 roller shades – delivery, installation and removal at JBLM, Washington

Contact: Benedict D. Tesoro

Telephone: 253-967-1650

Email: benedict.d.tesoro.civ@mail.mil

## 43. MICC Fort Drum

31 Quartermaster Road, Fort Drum, NY 13692

Contract No.: W911S219P1109

Contract Date: May 16, 2019

Contract Amount: \$9,663.13

49 roller shades – delivery, installation and removal at JBLM, Washington

Contact: Benedict D. Tesoro

Telephone: 253-967-1650

Email: benedict.d.tesoro.civ@mail.mil

## 44. MICC Fort Drum

31 Quartermaster Road, Fort Drum, NY 13692

Contract No.: W911S219P1104

Contract Date: May 16, 2019

Contract Amount: \$9,712.58

86 roller shades – delivery, installation and removal at JBLM, Washington

Contact: Benedict D. Tesoro

Telephone: 253-967-1650

Email: benedict.d.tesoro.civ@mail.mil

## 45. MCINCR-RCO Quantico

Contract No: M0026418P0285

Contract Date: September 29, 2018

Contract Amount: \$26,508.69

385 mini blinds and 34 blackout roller shades – delivery and installation

Contact: Hal Jones

Telephone: 703-784-5701

Email: hal.d.jones@usmc.mil

## 46. Mission and Installation Command CMD

MICC Fort Knox

Contract No: W9124D-18-D-0030

Contract Date: August 8, 2018

Contract Amount: Total \$2,275,350.00 - \$758,450.00 for three (3) years

750,000 US Army/ROTC/ARNG branded 28 oz. water shaker bottles annually  
for three (3) years – amount as per delivery order requirement

Contact: Kevin J. Graves

Phone: 502-624-6769

Email: kevin.j.graves7.civ@mail.mil

47. 82<sup>ND</sup> CONS/LGC, Contracting Squadron

202 J Avenue, Bldg. 1662

Sheppard AFB, TX 76311-2743

Contract No.: FA3020-17-P-0094

Contract Date: September 22, 2017

Contract Amount: \$21,825.00

450 stackable banquet chairs

Contact: A1C Michael A. Cooper

Phone: 940-676-7366

Email: michael.cooper.50@us.af.mil

48. 700<sup>th</sup> Contracting Squadron, Kapaun Air Station

Bldg. 2767, D-67661 Kaiserslautern, Germany

Contract No.: FA5613-17-P-0048

Contract Date: May 23, 2017

Contract Amount: \$126,922.70

985 double-sided twin-size mattresses – delivery Einsiedlerhof Air Station,  
Germany

Contact: Samuel C. McKenzie

Phone: 49-631-536-6003

Email: samuel.mckenzie.1@us.af.mil

49. 35 CONS/LGC (Japan)

Bldg. 656, Misawa Air Base

Misawa-shi, Aomori-ken 033-0000

Contract No.: FA5205-17-P-0061

Contract Date: September 15, 2017

Contract Amount: \$166,554.06

24,325 SF solid oak hardwood flooring, 102,114 SF vinyl plank, 980 SF  
ceramic tile

Contact: Yoshikatsu Nakamura

Phone: 81 17 677 4895

Email: yoshikatsu.nakamura.jp@us.af.mil

50. ECC RCO GTMO, Directorate of Contracting

JTF GTMO, Bldg. 906. APO AE 09522-9998

Contract No.: W91WRZ-16-P-0004

Contract Date: August 14, 2017

Contract Amount: \$28,756.00

260 rolls custom made sniper netting/privacy fence screen

Contact: La Chad Jefferson

Phone: 757-458-3934

Email: lachad.c.jefferson.mil@mail.mil



## 51. MICC – Fort Jackson

4330 Magruder Ave.

Fort Jackson, SC 29207

Contract No.: W9124C-17-P-0033

Contract Date: July 13, 2017

Contract Amount: \$12,975.00

81 black out roller shades – delivery, removal, installation

Contact: Kimberly C. Marsh

Phone: 803-751-1420

Email: kimberly.c.marsh.civ@mail.mil

52. 700<sup>th</sup> Contracting Squadron, Unit 3076, APO AE 09021

Ramstein AFB, D-67661 Kaiserslautern, Germany

Contract No.: FA5613-17-P-0028

Contract Date: May 23, 2017

Contract Amount: \$63,300.00

300 double sided full size and 200 double-sided twin-size mattresses – delivery

Ramstein AFB, Germany

Contact: Micheal K. Pearson

Phone: 49-631-536-6787

Email: micheal.pearson@us.af.mil

53. 700<sup>th</sup> Contracting Squadron, Kapaun Air Station, Bldg. 2767

Ramstein AFB, D-67661 Kaiserslautern, Germany

Contract No.: FA5613-17-P-0023

Contract Date: May 19, 2017

Contract Amount: \$66,070.00

1500 bed in a bag: microfiber bed linens including comforter, decorative pillow, pillow, pillow sham, pillow case, flat sheet, fitted sheet, and mattress pad – delivery Ramstein AFB, Germany

Contact: Micheal K. Pearson

Phone: 49-631-536-6787

Email: micheal.pearson@us.af.mil

## 54. MCINCR-RCO

2010 Henderson Rd, Thea Smith

Quantico, VA 22134

Contract No.: M00264-17-P-0068

Contract Date: April 13, 2017

Contract Amount: \$5,733.00

Sheer curtains for USMC Commandant's Residence, Washington, D.C. – pre-measure, delivery, installation, removal (a National Historic Site)

Contact: Peggy Pennie

Phone: 703-784-1931

Email: [peggie.pennie@usmc.mil](mailto:peggie.pennie@usmc.mil)

## 55. 35 CONS/LGC (APO) – Misawa AB, Japan

DODAAC: FA5205

Unit 5201, Bldg. 656

APO AP 96319-5201

Contract No.: FA5205-17-P-0016

Contract Date: January 31, 2017

Contract Amount: \$19,270.00

164 pieces pinch pleat black out curtains and installation

Contact: SSGT Joshua Blalock

Phone: 315-226-4895

Email: [joshua.blalock.1@us.af.mil](mailto:joshua.blalock.1@us.af.mil)

## 56. Bureau of Reclamation – Upper Colorado Region

555 Broadway NE, Suite 100, Albuquerque, NM 87102-3129

Contract No.: R17PX00075

Contract Date: December 29, 2016

Contract Amount: \$18,785.00

281 gabions, 8 Reno mattresses, 900 SY geotextile fabric

Contact: Knichole Allen

Phone: 801-524-3691

Email: [kjallen@usbr.gov](mailto:kjallen@usbr.gov)

## 57. AFTC/PZIO Eglin – FA2823

308 West D Avenue, Suite 130 (Bldg. 260)

Eglin AFB, FL 32542-5418

Contract No: FA2823-16-P-4025

Contract Date: September 27, 2016

Contract Amount: \$48,350.00

65 Irreplaceable® XL twin size, 15 Irreplaceable® twin size, and 100

Irreplaceable® Queen Size removable pillow top mattresses

(<http://irreplaceablemattress.com>) – delivery

Contact: Carrie W. Eastburn

Phone: 850-882-0197

Email: [carrie.eastburn@us.af.mil](mailto:carrie.eastburn@us.af.mil)

## 58. ECC RCO GTMO, Directorate of Contracting

JTF GTMO, Bldg. 906. APO AE 09522-9998

Contract No.: W91WRZ-16-P-0004

Contract Date: September 20, 2016

Contract Amount: \$104,725.00

671 rolls custom made sniper netting/privacy fence screen, hog rings, snap  
hooks, zip ties

Contact: Christopher Padgett

Phone: 757-458-3381

Email: [christopher.patchett@jtfgtmo.southcom.mil](mailto:christopher.patchett@jtfgtmo.southcom.mil)

## 59. BLM-WY Worland Field OFC (WYR01)

101 S, 22<sup>nd</sup> Street, Worland, WY 82401

Contract No.: L16PX01598

Contract Date: September 1, 2016

Contract Amount: \$5,625.00

4500 SY geotextile fabric

Contact: Kelly Palmer

Phone: 307-261-7615

Email: [kpalmer@blm.gov](mailto:kpalmer@blm.gov)

60. ECC RCO GTMO, Directorate of Contracting

JTF GTMO, Bldg. 906. APO AE 09522-9998  
 Contract No.: W91WRZ-16-P-0002  
 Contract Date: June 24, 2016  
 Contract Amount: \$30,194.00  
 199 rolls custom made sniper netting/privacy fence screen  
 Contact: Christopher Padgett  
 Phone: 757-458-3381  
 Email: christopher.patchett@jtfgtmo.southcom.mil

61. Military Sealift Command, SSU San Diego

140 Sylvester Road, Building 570  
 Naval Base Point Loma  
 San Diego, CA 92106-3521  
 Contract No.: N40443-16-0242  
 Contract Date: March 16, 2016  
 Contract Amount: \$10,360.00  
 37 Irreplaceable® XL/Full-size double-sided mattresses  
 (<http://irreplaceablemattress.com>) – delivery  
 Contact: Ms Arnita Waters  
 Phone: (619) 524-9675  
 Email: arnita.waters@navy.mil

62. Mission and Installation Command

MICC Fort Knox  
 Contract No: W9124D-16-D-0011  
 Contract Date: March 1, 2016  
 Contract Amount: Total \$1,147,500.00 - \$382,500.00 for three (3) years  
 750,000 US Army branded 22 oz. water jogger bottles annually for three (3)  
 years – amount as per delivery order requirement  
 Contact: Karen E. Keys  
 Phone: 502-624-6853  
 Email: karen.e.keys.civ@mail

## 63. Contracting Department, MCAS New River

PO Box 8368 MCB

Camp LeJeune, NC 28547-8368

Contract No.: M67001-16-P-1079

Contract Date: February 5, 2016

Contract Amount: \$63,208.48

144 sets snap on tape black out curtains and tracks and 144 area rugs – pre-site measurement, delivery, and installation

Contact: Mr. Jean Wagnac

Address: MCIEast Contracting Department, 1116 Birch Street Room 108 MCB

Camp LeJeune, NC 28542

Phone: 910-451-3018

Email: jean.wagnac@usmc.mil

## 64. 42 CONS SQD

Attn: LGCA-2

50 Lemay Plaza Bldg. 804

Maxwell AFB, AL 36112-5948

Contract No: FA3300-15-P-0117

Contract Date: September 30, 2015

Contract Amount: \$32,810.85

193 sets pinch pleat black out curtains and tracks – delivery, installation, removal

Contact: Mr. Marcus Abram

Phone: 334-953-7393

Email: marcus.abram@us.af.mil

## 65. AFTC/PZIO Eglin – FA2823

308 West D Avenue, Suite 130 (Bldg. 260)

Eglin AFB, FL 32542-5418

Contract No: FA2823-15-P-4020

Contract Date: September 29, 2015

Contract Amount: \$95,504.00

248 Irreplaceable® XL twin size and 144 Queen Size removable pillow top mattresses (<http://irreplaceablemattress.com>) – delivery

Contact: Mr. Wilbert K. Glay

Phone: 850-882-9379

Email: Wilbert.glay.1@us.af.mil

## 66. Mission and Installation Contracting CMD

MICC Fort Knox

Bldg. 1109B Suite 273

199 6<sup>th</sup> Avenue

Fort Knox, KY 40121-5720

Contract No.: W9124D-15-P-0672

Contract Date: September 25, 2015

Contract Amount: \$20,356.20

840 stackable dining chairs – delivery

Contact: Ms. Leslie M. Vessels

Phone: 502-624-3127

Email: leslie.m.vessels.civ@mail.mil



## 67. Commanding Officer – NAVFAC Marianas

36 CONS LGCB

Unit 14040, Bldg. 22026

Yigo, Guam 96929

Contract No.: N40192-15-P-7046

Contract Date: September 19, 2015

Contract Amount: \$54,684.00

744 pinch pleat black out curtains, 744 premium curtain tracks – delivery

Contact: Ms. Tereseta Untalan

Phone: 671-366-2751

Email: [teresita.untalan@us.af.mil](mailto:teresita.untalan@us.af.mil)

## 68. AFTC/PZIO Eglin – FA2823

308 West D Avenue, Suite 130 (Bldg. 260)

Eglin AFB, FL 32542-5418

Contract No: FA2823-15-P-4016

Contract Date: September 18, 2015

Contract Amount: \$19,000.00

150 Irreplaceable® XL twin size removable pillow top mattresses

(<http://irreplaceablemattress.com>) – delivery

Contact: Ms. Anquanette Figueroa

Phone: 850-882-9120

Email: [anquanette.figueroa@us.af.mil](mailto:anquanette.figueroa@us.af.mil)

69. Marine Corps Regional Contracting Office

Marine Corps Base

Camp S.D. Butler

PSC 557 Box 2000

FPO AP CA 96379-2000

Contract No: M67400-15-P-0222

Contract Date: September 5, 2015

Contract Amount: \$32,794.10

2822 square meters faux marble vinyl tile, 2200 meters vinyl cove base –  
delivery Camp Mujuk, Korea

Contact: Mr. Izumo Kinjo

Phone: 011-81-98-970-8538

Email: izumi.kinjo.ja@usmc.mil

70. AFTC/PZIO Eglin – FA2823

308 West D Avenue, Suite 130 (Bldg. 260)

Eglin AFB, FL 32542-5418

Contract No: FA2823-15-P-4010

Contract Date: August 26, 2015

Contract Amount: \$28,500.00

150 Irreplaceable® XL twin size removable pillow top mattresses

(<http://irreplaceablemattress.com>) – delivery

Contact: Ms. Anquanette Figueroa

Phone: 850-882-9120

Email: anquanette.figueroa@us.af.mil

71. 92<sup>nd</sup> Contracting Squadron

Bldg. 2451

110 Went Street Suite 200

Fairchild AFB, WA 99011-8568

Contract No: FA4620-15-P-A078

Contract Date: August 23, 2015

Contract Amount: \$10,528.36

192 1" no bend aluminum mini-blinds and 2 PVC vertical slat draperies-  
delivery and installation

Contact: Ms. Audra Dorn

Phone: 509-247-2163

Email: audra.dorn.3@us.af.mil

## 72. Mission &amp; Installation Contracting CMG

MICC – Fort Benning

6600 Meloy Drive

Building 6, Suite 250

Fort Benning, GA 31905

Contract No: W911SF-15-P-0111

Contract Date: June 30, 2015

Contract Amount: \$4,623.48

108 1" aluminum mini blinds – delivery and installation

Contact: Ms. Elvira Lenoir

Phone: 706-545-4938

Email: elvira.lenoir.civ@mail.mil

## 73. NPS Nekota/MABO - Mount Rushmore National Monument/Wind Cave

National Park, 24290 Doane Mountain Road, Keystone, SD 57751

Contract No: P15PX00343

Contract Date: December 22, 2014

Contract Amount: \$19,155.00

500 finished galvanized steel fence posts with hole drilling - delivery

Contact: Mr. Bryan Peck

Phone: 605-574-3132

Email: bryan\_L\_peck@nps.gov

## 74. 18 CONS/LGCA, Kadena AB, Japan

Contract No: FA5270-14-P-0096

Contract Date: July 28, 2014

Contract Amount: \$83,780.00

270 twin XL mattresses, 220 full mattresses, and 50 wooden box springs

Contact: Christopher Reiper

Phone: 81 611 734 5274

Email: christopher.rieper.2@us.af.mil

## 75. 1SOCONS/LGCB Hurlburt Field

Contract No: FA4417-13-P-0175

Contract Date: September 10, 2013

Contract Amount: \$43,255.85

6665 (1/4" thick) coin pattern rubber flooring tiles – delivery

Contact: SrA Trevor Wilcox

Phone: 850-884-2187

Email: trevor.wilcox@hurlburt.af.mil

## 76. Mission and Installation Command

MICC Fort Knox

Contract No: W9124D-13-T-0346

Contract Date: July 16, 2013

Contract Amount: \$476,448.24

208,056 16 oz. US Army branded promotional travel tumblers – staggered deliveries (8)

Contact: Karen E. Keys

Phone: 502-624-6853

Email: karen.e.keys.civ@mail

## 77. Marine Corps MWR MCCS Procurement Management Branch

Camp Foster Camp Butler Naha Okinawa Japan

Unit 35023, FPO AP 96373-5023 USA

Contract No: BUM13-P-0207

Contract Date: July 10, 2013

Contract Amount: \$37,146.95

644 office task chairs

Contact: Liberty Kozerski

Phone: 011-81-611-745-2420

Email: liberty.kozerski.rp@okinawa.usmc-mccs.org

## 78. BLM NM – Las Cruces District Office

Contract No. L13PX00620

Contract Date: May 6, 2013

Contract Amount: \$29,879.33

269 various sets and sizes of galvanized welded gabion baskets, reno mattresses, riprap mesh and extra lacing wire - delivery

Contact: Debra Huff

Phone: 806-356-1005

Email: dlhuff@blm.gov

## 79. McAlester Contracting Office

Contract No. W44W9M-13-P-0107

Contract Date: January 14, 2013

Contract Amount: \$19,418.36

244 gabion baskets, galvanized welded and green PVC bond coated - delivery

Contact: Kent W. Hackett

Phone: 918-420-6177

Email: kent.w.hackett.civ@mail.mil

## 80. NAVSUP FLC Norfolk Contracting Norfolk Office

Contract No. N00189-12-P-1739

Contract Date: September 22, 2012

Contract Amount: \$5,745.04

106 2" faux wood Venetian blinds – delivery, installation, removal

Contact: Catherine Purvis

Phone: 757-443-1352

Email: cathy.purvis@navy.mil

## 81. American Embassy Khartoum, Sudan

Contract No. SSU40012M0440

Contract Date: September 17, 2012

Contract Amount: \$116,250.00

155 queen size Alumibedframe®(s) (<http://alumibedframe.com>) light weight high profile aluminum bed frames and 155 Irreplaceable® queen size removable pillow top mattresses (<http://irreplaceablemattress.com>) – delivery

Contact: Alganesh Gedie

Phone: 249-1-870-22019

Email: GedieAG@state.gov

## 82. 18 CONS/LGCB

Kadena AB, Japan

Contract No. FA5270-12-P-0131

Contract Date: September 17, 2012

Contract Amount: \$24,179.78

Overseas delivery and installation Kadena Air Base, Japan 195 pinch pleated black out curtains and 12 mini blinds, delivery, installation, removal

Contact: Sarah Brown

Phone: 011-81-611-734-4786

Email: sarah.brown22@us.af.mil

## 83. 18 CONS/LGCB

Kadena AB, Japan

Contract No. FA5270-12-P-0132

Contract Date: September 17, 2012

Contract Amount: \$24,179.78

Overseas delivery and installation Kadena Air Base, Japan 195 pinch pleated black out curtains and 12 mini blinds, delivery, installation, removal

Contact: Sarah Brown

Phone: 011-81-611-734-4786

Email: sarah.brown22@us.af.mil

## 84. 18 CONS/LGCB

Kadena AB, Japan

Contract No. FA5270-12-P-0134

Contract Date: September 17, 2012

Contract Amount: \$24,681.28

Overseas delivery and installation Kadena Air Base, Japan 208 pinch pleated black out curtains, delivery, installation, removal

Contact: Sarah Brown

Phone: 011-81-611-734-4786

Email: sarah.brown22@us.af.mil



## 85. BLM AZ – State OFC Administration Services (AZ951)

One N. Central Ave, Suite 1800, Phoenix, AZ 85004

Contract No. L12PX01933

Contract Date: September 10, 2012

Contract Amount: \$7,198.00

80 gabion cages, geotextile fabric and hog rings for 80 gabions – delivery

Contact: Shawna R. Rogers

Phone: 602-417-9328

Email: srogers@blm.gov

## 86. Mission Installation Contracting Command

Fort Wainwright, AK

Contract No. W912D0-12-P-0091

Contract Date: September 7, 2012

Contract Amount: \$51,875.00

2500 premium grade mattress protectors – delivery

Contact: Tiffani Brown

Phone: 907-353-1199

Email: tiffani.a.brown.civ@mail.mil

87. 90<sup>TH</sup> Contracting Squadron

FE Warren AFB WY

Contract No. FA4613-12-P-1033

Contract Date: August 17, 2012

Contract Amount: \$31,910.00

180 black out curtain panels, 195 Venetian blinds (2” faux wood), delivery and installation at 15 sites over 8 days

Contact: SSgt Yvette Dluhos

Phone: 307-773-2515

Email: Yvette.dluhos@us.af.mil

## 88. NAVSUP FLC Norfolk Contracting

Great Lake Office

Contract No. N00189-12-P-M097

Contract Date: June 16, 2012

Contract Amount: \$27,060.44

674 one-inch aluminum mini-blinds – pre-measurement, delivery

Contact: Robin Castellucci

Phone: (847) 688-6975 x27

Email: robin.castellucci@navy.mil

## 89. NAVSUP FLC Jacksonville

Corpus Christi Detachment

Contract No. N68836-12-P-1576

Contract Date: June 8, 2012

Contract Amount: \$59,295.04

142 euro-plush pillow top mattress box spring sets – delivery, installation,  
removal

Contact: Krista Slezinsky

Phone: (361) 961-2394

Email: krista.slezinsky@navy.mil

## 90. CONS/LGCS Nellis Air Force Base

Contract No. FA4861-12-P-0043

Contract Date: May 22, 2012

Contract Amount: \$8,359.50

177 1” faux wood Venetian blinds – measurement, delivery, installation,  
removal

Contact: Philip Liberati

Phone: (702) 652-0886

Email: Philip.liberati@nellis.af.mil

91. Fort Huachuca ACC-APG Garrison Commercial Acquisition, Fort Huachuca, AZ  
85613

Contract No. W9124A-12-P-0044

Contract Date: May 21, 2012

Contract Amount: \$88,699.88

289 5-drawer chest of drawers – delivery, removal, installation

Contact: Mr. Steven P. Hedin

Phone: (520) 533-3083

Email: steven.heden@us.army.mil

92. Bureau of Reclamation

Contract No. R12PX49049

Contract Date: May 7, 2012

Contract Amount: \$20,571.30

177 gabion cages – delivery

Contact: Mr. Nathan Crane

Phone (801) 379-1119

Email: ncrane@usbr.gov

93. Mission and Installation Contracting Command, MCO Fort Knox, KY 40121

Contract No. W9124D-12-P-0103

Contract Date: February 3, 2012

Contract Amount: \$25,440.00

24,000 Army Strong branded soapstone coasters – staggered deliveries (3)

Contact: Mr. Timothy J. Elder

Phone: (502) 624-6547

Email: timothy.j.elder6@us.army.mil

94. Fort Huachuca ACC-APG Garrison Commercial Acquisition, Fort Huachuca, AZ  
85613

Contract No. W9124A-12-P-0014

Contract Date: January 11, 2012

Contract Amount: \$121,997.37

1,097 compact refrigerators with freezer compartment - delivery

Contact: Mr. Steven P. Hedin

Phone: (520) 533-3083

Email: steven.heden@us.army.mil

95. Barksdale AFB

Contract No. FA4608-11-P-0036

Contract Amount: \$28,691.52

Contract Date: September 28, 2011

5140 coin flex rubber tiles – delivery

Contact: SSgt. Evan Smith

Phone: 318-456-4843

Email: evan.smith@barksdale.af.mil

96. United States Marine Corps

Marine Corps Community Services

Quantico, Virginia

Contract No. H0111-P-0082

Contract Date: September 27, 2011

Contract Amount: \$49,522.48

2570 baby blankets and 11,185 fitted crib sheets, 729 crib label holders -  
delivery to 15 locations

Contact: Mr. Jamie Fullinwider

Phone: 703-784-3804

Email: fullinwiderjl@usmc-mccs.org

## 97. NAVSUP FLC Pearl Harbor Guam Office

Andersen AFB Guam

Contract No. N0064-11-P-4170

Contract Date: September 26, 2011

Contract Amount: \$40,470.00

120-bathroom vanities and mirrored lighted wall cabinets - delivery assembled

Contact: Mr. Keith Beem

Phone: 671-366-2667

Email: keith.beem@andersen.af.mil

## 98. Glen Canyon National Recreation Area

Contract No. P11PX14679

Contract Date: September 22, 2011

Contract Amount: \$23,275.00

285 steel gabions and mattresses - delivery

Contact: Ms. LeAnn Herron

Phone: 928-608-6510

Email: leann\_herron@nps.gov

## 99. NPS Nekota/MABO - Mount Rushmore National Monument/Wind Cave

National Park, 24290 Doane Mountain Road, Keystone, SD 57751

Contract No: P11PX62038

Contract Date: June 28, 2011

Contract Amount: \$43,260.00

1,500 finished galvanized steel fence posts with hole drilling - delivery

Contact: Ms. Sue C. Bennett

Phone: 605-574-3150

Email: Sue\_C\_Bennett@nps.gov

100. MICC Fort Lee, 1830 Quartermaster Road, Fort Lee, VA. 23801-1606

Contract No. W91QF5-11-P-0054

Contract Date: April 27, 2011

Contract Amount: \$9,044.50

404 aluminum 1" mini-blinds - delivery and installation

Contact: Ms. Starleana Cooke

Phone: 804-734-4570

Email: starleana.cooke@conus.army.mil

101. Federal Bureau of Investigation, Procurement Section, Room 6823, JEH FBI  
Bldg., Washington, DC 20535

Contract No. A1FSD161

Contract Date: April 4, 2011

Contract Amount: \$12,171.00

Delivery – 3,600 towels and wash cloths - delivery

Contact: Ms. Terry Perry

Phone: 703-632-1237

Email: tperry@fbiacademy.edu

102. Fort Huachuca NCRCC, CCNC-ITC Garrison Commercial Acquisition,  
Building 22208, Fort Huachuca, AZ 85612

Contract No. W9124A-10-P-0280

Contract Date: September 22, 2010

Contract Amount: \$23,765.04

312 pinched pleated black out curtains - delivery, removal, installation

Contact: Mr. Steven P. Heden

Phone: (520) 538-0398

Email: steven.heden@us.army.mil

103. Travis AFB, Building 1348, Travis AFB, CA 94535

Contract No. FA4427-10-P-0287

Contract Date: August 20, 2010

Contract Amount: \$195,621.00

993 XL twin zipper top pillow-top spring mattresses - delivery, removal and installation

Contact: SSgt Tameshia Tufts

Phone: (707) 424-7744

Email: tameshia.tufts@us.af.mil

104. Elemendorf AFB, FA5000 – 3<sup>rd</sup> Contracting Squadron, 10480 22<sup>nd</sup> St.

Elmendorf AFB, AK 99506-2500

Contract No. FA5000-10-P-0131

Contract Date: July 15, 2010

Contract Amount: \$46,026.00

900 twin size linen bedding sets including 1800 flat & fitted sheets and pillowcases, 900 pillows, quilted comforters and mattress pads) - delivery

Contact: Mr. James M. Cohen

Phone: 907-552-5586

Email: james.cohen@elmendorf.af.mil

105. NPS Nekota/MABO - Mount Rushmore National Monument/Wind Cave National Park, 24290 Doane Mountain Road, Keystone, SD 57751

Contract No. P156010A309

Contract Date: March 4, 2010

Contract Amount: \$21,000.00

1,000 finished galvanized steel fence posts with hole drilling - delivery

Contact: Mr. Bryan Peck

Phone: 605-574-3132

Email: bryan\_L\_peck@nps.gov



## 106. Glen Canyon National Recreation Area

Contract No. P1448080073

Contract Date: December 30, 2009

Contract Amount: \$29,097.25

437 steel gabions and mattresses - delivery

Contact: Ms. LeAnn Herron

Phone: 928-608-6510

Email: leann\_herron@nps.gov

## 107. 60 CONS/LCGB

Contract No. FA4427-09-P-0337

Contract Date: September 30, 2009

Contract Amount: \$12,810.60

540 window screens – delivery and installation

Contact: Sonya Houston

Phone: 707-424-8000

Email: sonya.houston@travis.af.mil

108. FISC Puget Sound, 467 W St., 2<sup>nd</sup> Floor, Bremerton, WA 98314-5100

Contract No. N00406-09-P-A720

Contract Date: September 27, 2009

Contract Amount: \$54,969.61

Overseas delivery and installation Yokosuka Naval Base, Japan – library equipment

Contact: Ms. Jersey Kreutzer

Phone: 360-476-1129

Email: jersey.kreutzer@navy.mil

109. 75 CONS/PKA, 6038 Aspen Ave., B1289NE, Hill AFB, UT 84056-5805

Contract No. FA8201-09-0387

Contract Date: September 23, 2009

Contract Amount: \$18,150.00

Delivery: 2,420-coin flex floating tile - delivery

Contact: Ms. Hazel Christensen

Phone: 801-777-0186

Email: [hazel.christensen@hill.af.mil](mailto:hazel.christensen@hill.af.mil)

110. 55<sup>th</sup> Contracting Squadron

Contract No. FA4600-09-P-0227

Contract Date: September 21, 2009

Contract Amount: \$56,460.40

68 church pews with kneelers, book racks with pencil holders, frontal alter screen, 120 chairs – delivery and installation

Contact: Christopher Pryal

Phone: 402-294-2628

Email: [Christopher.pryal@offutt.af.mil](mailto:Christopher.pryal@offutt.af.mil)

111. FISC Puget Sound, 467 W St., 2<sup>nd</sup> Floor, Bremerton, WA 98314-5100

Contract No. N00406-09-P-A139

Contract Date: September 16, 2009

Contract Amount: \$27,073.58

Overseas delivery and installation Yokosuka Naval Base, Japan – display cases

Contact: Ms. Jersey Kreutzer

Phone: 360-476-1129

Email: [jersey.kreutzer@navy.mil](mailto:jersey.kreutzer@navy.mil)

112. (2)

Dyess AFB, 77<sup>th</sup> Contracting Office, 381 Third St, Dyess AFB, TX 79607  
Contract Nos. FA4661-09-P-0138 and

FA4661-09-P-0176 (supplemental special)

Contract Dates: September 11, 2009 and September 30, 2009, respectively

Contract Amounts: Total \$60,800.00 - \$32,000.00 and \$28,800.00,

Respectively

1520-tab top curtains (760 sets) and 760 curtain rod sets – delivery

Contact: SSgt Gregory Fortenberry or SSgt Shane Glantz

Phone: (325) 696-2288

Email: gregory.fortenberry@dyess.af.mil or shane.glantz@dyess.af.mil

113. Fort Shafter, HI., Expeditionary Contracting Command, 413<sup>th</sup> Contracting  
Support Brigade, Regional Contracting Office Hawaii, Bldg. 520, Pierce Street,  
Fort Shafter, HI.

Contract No. W912CN-09-0510

Contract Date: September 11, 2009

Contract Amount: \$8,967.50

Baby and Children high chairs, booster seats, car seats - delivery

Contact: Ms. Lois Eget-Lau

Phone: 808-438-6535

Email: lois.egetlau@us.army.mil

**Essential Products of America, Inc. Registered in SAM & ORCA**

**UEI: DLNNSZQE86V4   TIN: 65-0198748   CAGE: 5N1V7   DUNS: 624872180**

**FAR 52-212-3 Offerer Representatives and Certifications – Commercial Items**

(c) Offerors must complete the following representations when the resulting contract is to be performed in the United States or its outlying areas. Check all that apply.

(1) *Small business concern.* The offeror represents as part of its offer that it ☒ is, ☐ is not a small business concern.

(2) Veteran-owned small business concern. [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents as part of its offer that it ☐ is, ☒ is not a veteran-owned small business concern.

(3) Service-disabled veteran-owned small business concern. [Complete only if the offeror represented itself as a veteran-owned small business concern in paragraph (c)(2) of this provision.] The offeror represents as part of its offer that it ☐ is, ☐ is not a service-disabled veteran-owned small business concern.

(4) Small disadvantaged business concern. [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents, for general statistical purposes, that it ☐ is, ☒ is not, a small disadvantaged business concern as defined in 13 CFR 124.1002.

(5) Women-owned small business concern. [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents that it ☐ is, ☒ is not a women-owned small business concern.

**Note:** Complete paragraphs (c)(6) and (c)(7) only if this solicitation is expected to exceed the simplified acquisition threshold.

(6) Women-owned business concern (other than small business concern). [Complete only if the offeror is a women-owned business concern and did not represent itself as a small business concern in paragraph (c)(1) of this provision.]. The offeror represents that it ☐ is, a women-owned business concern.

(7) *Tie bid priority for labor surplus area concerns.* If this is an invitation for bid, small business offerors may identify the labor surplus areas in which costs to be incurred on account of manufacturing or production (by offeror or first-tier subcontractors) amount to more than 50 percent of the contract price:

(8) Small Business Size for the Small Business Competitiveness Demonstration Program and for the Targeted Industry Categories under the Small Business Competitiveness Demonstration Program. *[Complete only if the offeror has represented itself to be a small business concern under the size standards for this solicitation.]*

(i) [Complete only for solicitations indicated in an addendum as being set-aside for emerging small businesses in one of the designated industry groups (DIGs).] The offeror represents as part of its offer that it ☐ is, ☒ is not an emerging small business.

(ii) [Complete only for solicitations indicated in an addendum as being for one of the targeted industry categories (TICs) or designated industry groups (DIGs).] Offeror represents as follows:

(A) Offeror's number of employees for the past 12 months (check the Employees column if size standard stated in the solicitation is expressed in terms of number of employees);  
or

(B) Offeror's average annual gross revenue for the last 3 fiscal years (check the Average Annual Gross Number of Revenues column if size standard stated in the solicitation is expressed in terms of annual receipts).

*(Check one of the following):*

<b><u>Number of Employees</u></b>	<b><u>Average Annual Gross Revenues</u></b>
50 or fewer	\$1 million or less
51-100	\$1,000,001-\$2 million
101-250	\$2,000,001-\$3.5 million
251-500	\$3,500,001-\$5 million
501-750	\$5,000,001-\$10 million
751-1,000	\$10,000,001-\$17 million
Over 1,000	Over \$17 million

(9) [Complete only if the solicitation contains the clause at FAR 52.219-23, Notice of Price Evaluation Adjustment for Small Disadvantaged Business Concerns, or FAR 52.219-25, Small Disadvantaged Business Participation Program—Disadvantaged Status and Reporting, and the offeror desires a benefit based on its disadvantaged status.]

(i) *General.* The offeror represents that either—

(A) It ☐ is, ☐ is not certified by the Small Business Administration as a small disadvantaged business concern and identified, on the date of this representation, as a certified small disadvantaged business concern in the database maintained by the Small Business Administration (PRO-Net), and that no material change in disadvantaged ownership and control has occurred since its certification, and, where the concern is owned by one or more individuals claiming disadvantaged status, the net worth of each individual upon whom the certification is based does not exceed \$750,000 after taking into account the applicable exclusions set forth at 13 CFR 124.104(c)(2); or

(B) It ☐ has, ☐ has not submitted a completed application to the Small Business Administration or a Private Certifier to be certified as a small disadvantaged business concern in accordance with 13 CFR 124, Subpart B, and a decision on that application is pending, and that no material change in disadvantaged ownership and control has occurred since its application was submitted.

(ii) *Joint Ventures under the Price Evaluation Adjustment for Small Disadvantaged Business Concerns.* The offeror represents, as part of its offer, that it is a joint venture that complies with the requirements in 13 CFR 124.1002(f) and that the representation in paragraph (c)(9)(i) of this provision is accurate for the small disadvantaged business concern that is participating in the joint venture. *[The offeror shall enter the name of the small disadvantaged business concern that is participating in the joint venture:\_\_\_\_\_.]*

(10) HUBZone small business concern. [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents, as part of its offer, that--

(i) It ☐ is, ☐ is not a HUBZone small business concern listed, on the date of this representation, on the List of Qualified HUBZone Small Business Concerns maintained by the Small Business Administration, and no material change in ownership and control, principal office, or HUBZone employee percentage has occurred since it was certified by the Small Business Administration in accordance with 13 CFR part 126; and

(ii) It ☐ is, ☐ not a joint venture that complies with the requirements of 13 CFR part 126, and the representation in paragraph (c)(10)(i) of this provision is accurate for the HUBZone small business concern or concerns that are participating in the joint venture. *[The offeror shall enter the name or names of the HUBZone small business concern or concerns that are*

*participating in the joint venture:\_\_\_\_\_.*] Each HUBZone small business concern participating in the joint venture shall submit a separate signed copy of the HUBZone representation.

(d) Representations required to implement provisions of Executive Order 11246 --

(1) Previous contracts and compliance. The offeror represents that --

(i) It ☐ has, ☒ has not, participated in a previous contract or subcontract subject to the Equal Opportunity clause of this solicitation; and

(ii) It ☐ has, ☒ has not, filed all required compliance reports.

(2) *Affirmative Action Compliance.* The offeror represents that --

(i) It ☐ has developed and has on file, ☒ has not developed and does not have on file, at each establishment, affirmative action programs required by rules and regulations of the Secretary of Labor (41 CFR parts 60-1 and 60-2), or

(ii) It ☒ has not previously had contracts subject to the written affirmative action programs requirement of the rules and regulations of the Secretary of Labor.



**252.209-7991 Representation by Corporations Regarding an Unpaid Delinquent Tax Liability or a Felony Conviction under any Federal Law—Fiscal Year 2016 Appropriations.**

Include the attached provision in all solicitations, including solicitations for the acquisition of commercial items under FAR part 12, that will use funds made available by the Continuing Appropriations Act, 2016 (Pub. L. 114-53) or any other FY 2016 appropriations act that extends to FY 2016 funds the same prohibitions as contained in sections 744 and 745 of division E, title VII, of the Consolidated and Further Continuing Appropriations Act, 2015 (Pub. L. 113-235),

**REPRESENTATION BY CORPORATIONS REGARDING AN UNPAID  
DELINQUENT TAX LIABILITY OR A FELONY CONVICTION UNDER ANY  
FEDERAL LAW—  
FISCAL YEAR 2016 APPROPRIATIONS  
(DEVIATION 2016-O0002) (OCT 2015)**

(a) In accordance with section 101(a) of the Continuing Appropriations Act, 2016 (Pub. L. 114-53) and any subsequent FY 2016 appropriations act that extends to FY 2016 funds the same restrictions as are contained in sections 744 and 745 of division E, title VII, of the Consolidated and Further Continuing Appropriations Act, 2015 (Pub. L. 113-235), none of the funds made available by this or any other Act may be used to enter into a contract with any corporation that—

(1) Has any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability, where the awarding agency is aware of the unpaid tax liability, unless the agency has considered suspension or debarment of the corporation and made a determination that this further action is not necessary to protect the interests of the Government; or

(2) Was convicted of a felony criminal violation under any Federal law within the preceding 24 months, where the awarding agency is aware of the conviction, unless the agency has considered suspension or debarment of the corporation and made a determination that this action is not necessary to protect the interests of the Government.

(b) The Offeror represents that—

(1) It is ☐ is not ☒ a corporation that has any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability,

(2) It is ☐ is not ☒ a corporation that was convicted of a felony criminal violation under a Federal law within the preceding 24 months.

**COVERED TELECOMMUNICATIONS EQUIPMENT OR SERVICES - REPRESENTATION (Oct 2020)**

- (a) Definitions. As used in this provision, "covered telecommunications equipment or services" and "reasonable inquiry" have the meaning provided in the clause at 52.204-25, Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment.
- (b) Procedures. The Offeror shall review the list of excluded parties in the System for Award Management (SAM) (<https://www.sam.gov>) for entities excluded from receiving federal awards for "covered telecommunications equipment or services."
- (c) Representations.
  - (1) The Offeror represents that it \_\_\_does, does X not provide covered telecommunications equipment or services as a part of its offered products or services to the Government in the performance of any contract, subcontract, or other contractual instrument.
  - (2) After conducting a reasonable inquiry for purposes of this representation, the offeror represents that it \_\_\_does, X does not use covered telecommunications equipment or services, or any equipment, system, or service that uses covered telecommunications equipment or service.

BUY AMERICAN ACT--BALANCE OF PAYMENTS PROGRAM CERTIFICATE  
(JAN 2009)

(a) *Definitions.* “Commercially available off-the-shelf (COTS) item,” “domestic end product,” “foreign end product,” “qualifying country,” “qualifying country end product,” and “United States” have the meanings given in the Buy American Act and Balance of Payments Program clause of this solicitation.

(b) *Evaluation.* The Government—

(1) Will evaluate offers in accordance with the policies and procedures of Part 225 of the Defense Federal Acquisition Regulation Supplement; and

(2) Will evaluate offers of qualifying country end products without regard to the restrictions of the Buy American Act or the Balance of Payments Program.

(c) *Certifications and identification of country of origin.*

(1) For all line items subject to the Buy American Act and Balance of Payments Program clause of this solicitation, the offeror certifies that—

(i) Each end product, except those listed in paragraphs (c)(2) or (3) of this provision, is a domestic end product; and

(ii) For end products other than COTS items, components of unknown origin are considered to have been mined, produced, or manufactured outside the United States or a qualifying country.

(2) The offeror certifies that the following end products are qualifying country end products:

<u>Line Item Number</u>		<u>Country of Origin</u>	
0001 – 6’ picnic table		USA	
0002 – 8” ADA picnic table		USA	

(3) The following end products are other foreign end products, including end products manufactured in the United States that do not qualify as domestic end products, i.e., an end product that is not a COTS item and does not meet the component test in paragraph (ii) of the definition of “domestic end product”:

<u>Line Item Number</u>		<u>Country of Origin</u>	

(End of provision)



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

## CITY COUNCIL AGENDA ITEM



Date: March 12, 2025

To: Frank A. Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager  
Rob Maleszyk, Chief Financial Officer  
Kyle Vieth, Controller  
Kurt Bovensiep, Public Works Director  
Dennis Trantham, Deputy Public Works Director  
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications – Picnic Tables

### History

The City of Troy, Department of Public Works, Grounds Division currently maintains approximately 360 picnic tables across the parks. These tables are located under shelters as well as dispersed throughout the park properties. One of the most frequent requests received is for additional picnic tables in parks and at city facilities for use by both staff and guests.

This initial purchase will allow for the addition of new tables while also replacing some of the older traditional wooden tables. The new tables will be constructed from steel and coated with thermoplastic, which will enhance durability and significantly reduce vandalism and defacement.

### Purchasing

- On March 6, 2025, a bid opening was conducted as required by City Charter/Code for the purchase of Steel Picnic Tables.
- The bid was posted on Bidnet Direct/MITN website; [www.bidnetdirect.com/mitn/city-of-troy-mi](http://www.bidnetdirect.com/mitn/city-of-troy-mi).
- Ninety-four (94) vendors were notified via the Bidnet Direct/MITN website. Nine (9) bid responses were received as well as one (1) statement of no bid. Additionally, three (3) bids were considered non-responsive as they did not meet specifications regarding bid surety requirements. Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	94
Troy Companies notified via MITN	0
Troy Companies - Active email Notification	0
Troy Companies - Active Free	0
Companies that viewed the bid	45
Troy Companies that viewed the bid	0

***MITN** provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.*

**Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

**Active MITN non-paying members** are responsible to monitor and check the MITN website for opportunities to do business with the City.

**Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

## CITY COUNCIL AGENDA ITEM

### **Purchasing (continued)**

- After review of the bid proposals and per the attached bid tabulation, it is in the City's best interest to award to the *low responsible bidder* meeting specifications, *Essential Products of America, Inc of Louisville, KY*, whose proposal included a lifetime warranty and delivery within 60 days.

### **Financial**

Funds are budgeted and available in the Park Development Capital Fund under project number 2025C0038 for the 2025 fiscal year. Expenditures will be charged to account number 401.770.771.974.130.

### **Recommendation**

City Management recommends awarding a contract for the purchase of 10 ADA 8' picnic tables and 106 standard 6' picnic tables to the low bidder meeting specifications, *Essential Products of America of Louisville, KY*, at unit prices contained in the attached bid tabulation opened March 6, 2025 for an estimated cost of \$74,397.26; not to exceed budgetary limitations.

CITY OF TROY  
BID TABULATION  
STEEL PICNIC TABLES

VENDOR NAME:	Elite Textile Trading LLC	Essential Products of America, Inc.	Plastic Recycling of Iowa Falls, Inc.
CITY:	Mission Viejo, CA	Louisville, KY	Iowa Falls, IA
CHECK AMT:	\$3,500.00	\$3,500.00	\$3,500.00
CHECK #:	868008595	9211130024	3738

**PROPOSAL: TO FURNISH STEEL PICNIC TABLES FOR THE CITY OF TROY PUBLIC WORKS DEPARTMENT**

**PROPOSAL A: Rectangular Steel Picnic Tables with diamond-patterned thermoplastic-coated top and benches in Dark Green and Black powder-coated steel frame - - Belson 238-V6 and Belson 238H-V8 or City Approved Equivalent.**

Qty	Description	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price
70	6 FT Standard Rectangular Steel Picnic Table	\$536.00	\$37,520.00	\$617.71	\$43,239.70	**\$794.90	\$55,643.00
30	8 FT ADA Double Overhang Rectangular Steel Picnic Table	\$611.00	\$18,330.00	\$892.00	\$26,760.00	**\$904.46	\$27,133.80
<b>GRAND TOTAL:</b>		<b>\$55,850.00</b>		<b>\$69,999.70</b>		<b>\$82,776.80</b>	

				<b>**EXCEPTION - Pricing for Plastic Picnic Tables</b>
Manufacturer Warranty:		3 Years	Lifetime	5 yrs; 10 yrs sagging/warping; 50 yrs rot, corrosion, termite infestation
Descriptive Literature Provided:	Y/N	Y	Y	Y - Partial
Contact Person:		Jesse Chen	Michael Alexander	Jane Abkes
Hours of Operations:		8am - 4pm UTC-5	9am - 6pm Eastern	8am - 5pm
Phone No.:		949-899-0101	502-365-3537	641-648-5073
24 Hr. Phone No.:	Y/N	949-899-0101	727-667-3187	641-373-1853
Product Lead Time:		60-70 Days	60 Days	4-5 Weeks
Can Meet Completion Date:	Y/N	N	N -Approx. May 6, 2025	Y
Delivery Charge Acknowledgement:		Y	Y	Y
References:		Y	Y	Y
Payment Terms:		Net 30	2% 10, net 30	Net 30 Days
Exceptions:		None	None	Offering our tables as an alternative choice to steel tables.
Acknowledgements:		Y	Y	Y
Warranty Info Provided:	Y/N	Y	Y	Y
Forms:	Y/N	Y	Y	Y (one not notarized)

**No Bid** - BSN Sports/Passon's Sports

**Non-Responsive Bid** - Global Equipment Company, Inc.  
Go Outdoors Amentities, LLC  
Jonahs Enterprises, Inc.

Attest:

(\*Bid Opening conducted via a Zoom Meeting)

Dennis Trantham

Andrew Chambliss

Nellie Bert

Bryan Pompa

Emily Frontera

Purchasing Manager

CITY OF TROY  
BID TABULATION  
STEEL PICNIC TABLES

ITB-COT 25-07

Pg 2 of 3

VENDOR NAME:	webuildfun, inc.	R.J. Thomas Manufacturing Company, Inc.	Fyre Marketing, LLC
CITY:	Allen, TX	Cherokee, IA	Madeira Beach, FL
CHECK AMT:	\$3,500.00	\$3,500.00	\$3,500.00
CHECK #:	3536004307	83363	0227425

**PROPOSAL: TO FURNISH STEEL PICNIC TABLES FOR THE CITY OF TROY PUBLIC WORKS DEPARTMENT**

**PROPOSAL A: Rectangular Steel Picnic Tables with diamond-patterned thermoplastic-coated top and benches in Dark Green and Black powder-coated steel frame - - Belson 238-V6 and Belson 238H-V8 or City Approved Equivalent.**

Qty	Description	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price
70	6 FT Standard Rectangular Steel Picnic Table	\$829.00	\$58,030.00	\$868.35	\$60,784.50	\$899.99	\$62,999.30
30	8 FT ADA Double Overhang Rectangular Steel Picnic Table	\$886.00	\$26,580.00	\$949.90	\$28,497.00	\$899.99	\$26,999.70
GRAND TOTAL:		\$84,610.00		\$89,281.50		\$89,999.00	
Manufacturer Warranty:		Warranty Provided		Lifetime on the frame; 5 yrs on the top & seats		3 Years	
Descriptive Literature Provided:		Y/N	Y	Y		Y	
Contact Person:		Keith Alexander		Adam Struck		Thisal Jayasuriya	
Hours of Operations:		M-F 9-5		M-F 8am - 5 pm CST		8am - 5pm EST	
Phone No.:		734-560-5537		800-762-5002		813-753-5252	
24 Hr. Phone No.:		Y/N	734-560-5537	712-229-6325		Not Specified	
Product Lead Time:		4-6 Weeks		Ships 45 days ARO, Customer to unload		45-60 Days	
Can Meet Completion Date:		Y/N	Y	Y		Y	
Delivery Charge Acknowledgement:		Y		Y		Y	
References:		Y		Y		Y	
Payment Terms:		Net 30		Net 30		.5% in 10 Days/Net 30	
Exceptions:		None		None - *Exception noted on Specs/Literature regarding ADA table		None	
Acknowledgements:		Y		Y		2 of 3 Signatures	
Warranty Info Provided:		Y/N	Y	Y		N	
Forms:		Y/N	2 of 5 rec'd	Y		Y - 2 not certified	

CITY OF TROY  
BID TABULATION  
STEEL PICNIC TABLES

ITB-COT 25-07

Pg 3 of 3

VENDOR NAME:	Jamestown Advanced Products	Superior Recreational Products	Great Lakes Recreation
CITY:	Jamestown, NY	Carrollton, GA	Holland, MI
CHECK AMT:	\$3,500.00	\$3,500.00	\$3,500.00
CHECK #:	102348417	9054831390	42894

**PROPOSAL: TO FURNISH STEEL PICNIC TABLES FOR THE CITY OF TROY PUBLIC WORKS DEPARTMENT**

**PROPOSAL A: Rectangular Steel Picnic Tables with diamond-patterned thermoplastic-coated top and benches in Dark Green and Black powder-coated steel frame - - Belson 238-V6 and Belson 238H-V8 or City Approved Equivalent.**

Qty	Description	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price
70	6 FT Standard Rectangular Steel Picnic Table	\$891.25	\$62,387.50	\$891.80	\$62,426.00	\$1,500.00	\$105,000.00
30	8 FT ADA Double Overhang Rectangular Steel Picnic Table	\$943.64	\$28,309.20	\$1,085.80	\$32,574.00	\$1,577.00	\$47,310.00
<b>GRAND TOTAL:</b>		<b>\$90,696.70</b>		<b>\$95,000.00</b>		<b>\$152,310.00</b>	
Manufacturer Warranty:		Warranty provided	7 yr on Textured Polyethylene Coating; 5 Yr Powder Coating	5 Years			
Descriptive Literature Provided:	Y/N	Y	Y	Y			
Contact Person:		Leslie Bamburoski	Jarrod Collins	Tyler Delalnz			
Hours of Operations:		M-F 8am-4:30pm	9-5 M-F	M-F 8am - 5pm			
Phone No.:		716-483-3406	918-329-1014	616-510-6362			
24 Hr. Phone No.:	Y/N	716-720-0641	918-329-1014	616-510-6362			
Product Lead Time:		45-60 days from time of order	2-4 Weeks ARO	8-10 Weeks			
Can Meet Completion Date:	Y/N	Y	Y	N			
Delivery Charge Acknowledgement:		Y	Y	Y			
References:		Y	Y	Y			
Payment Terms:		Net 30	Net 30 Days	Net 30			
Exceptions:		Our picnic tables do NOT have rounded edges	None	...alternates based on availability and warranty provide a better value			
Acknowledgements:		Y	Y	Y			
Warranty Info Provided:	Y/N	Y	Y	Y			
Forms:	Y/N	Y - 1 not certified	2 of 3 provided	Y			