



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: March 4, 2025



To: Frank A. Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager
 Kyle Vieth, Controller
 Kurt Bovensiep, Public Works Director
 Dennis Trantham, Deputy Public Works Director
 Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications – Fertilizer/Herbicide Application Services

History

- The Grounds Division is responsible for the maintenance of all municipal property including turf.
- In an effort to minimize weed growth and promote good turf the Parks Division contracts the application of fertilizer and herbicide to municipal property including medians, municipal buildings, parks, and athletic fields.
- Because the athletic fields are irrigated, these locations receive four annual applications and the remaining locations receive two applications.

Purchasing

- On February 20, 2025, a bid opening was conducted as required by City Charter/Code for three (3) year requirements of Fertilizer/ Herbicide Application Services.
- The bid was posted on Bidnet Direct/MITN website; www.bidnetdirect.com/mitn/city-of-troy-mi.
- Six hundred and twenty-one (621) vendors were notified via the Bidnet Direct/MITN website. Four (4) bid responses were received. Two (2) additional bids were considered non-responsive as they did not meet specifications regarding bid surety requirements. Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	621	<p><i>MITN</i> provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.</p> <p>Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.</p> <p>Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.</p> <p>Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.</p>
Troy Companies notified via MITN	7	
Troy Companies notified Active email Notification	7	
Troy Companies - Active Free	0	
Companies that viewed the bid	38	
Troy Companies that viewed the bid	2	

- After reviewing the bid proposals, *Green World of Troy, MI* was the low bidder meeting specifications and is being recommended.



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Financial

Funds are budgeted and available in the following accounts: 101.336.344.802.050 – Fire, 101.770.770.802.050 – Parks Maintenance, 202.770.780.802.070 – Street Island Maintenance, 101.804.807.802.070 – Historic Village, 234.268.802.050 – Transit Center 661.571.551.802.050 – DPW, and 101.770.759.802.070 – Athletic Fields for Fiscal Year 2025 and will be budgeted for duration of the contract.

Recommendation

City Management recommends awarding a three (3) year contract to provide Fertilizer/Herbicide Application Services to the low bidder meeting specifications; *Green World of Troy, MI* at unit prices as contained in the attached bid tabulation opened on February 20, 2025, for an estimated annual cost of \$25,165.80; not to exceed budgetary limitations.

Opening Date: 02/20/2025
 Date Reviewed: 02/20/2025

CITY OF TROY
 BID TABULATION
 FERTILIZER/HERBICIDE APPLICATION SERVICES

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VENDOR NAME:	Green World	Green Meadows Lawnscape, Inc.
CITY:	Troy, MI	Rochester Hills, MI
CHECK AMOUNT:	\$1,500.00	\$1,500.00
CHECK #:	519262344	39917851

Proposal: THREE-YEAR REQUIREMENTS OF FERTILIZER / HERBICIDE APPLICATION SERVICES

Proposals		Description	Pricing			Pricing		
Estimated Quantity		In accordance with the attached specifications	Cost per acre per application			Cost per acre per application		
			2025	2026	2027	2025	2026	2027
A	90.2 acres	Spring Application Liquid Weed and Feed	\$60.00	\$60.00	\$60.00	\$95.00	\$95.00	\$95.00
		Fall Application Liquid Weed and Feed	\$60.00	\$60.00	\$60.00	\$95.00	\$95.00	\$95.00
Estimated 3 Year Total - Proposal A:			\$32,472.00			\$51,414.00		
B	58.3 acres	Early Spring Application Fertilizer and Pre-Emergent	\$63.00	\$63.00	\$63.00	\$118.00	\$118.00	\$118.00
		Spring Application Liquid Weed and Feed	\$60.00	\$60.00	\$60.00	\$95.00	\$95.00	\$95.00
		Summer Application Fertilizer and Grub Control	\$63.00	\$63.00	\$63.00	\$118.00	\$118.00	\$118.00
		Fall Application Liquid Weed and Feed	\$60.00	\$60.00	\$60.00	\$95.00	\$95.00	\$95.00
Estimated 3 Year Total - Proposal B:			\$43,025.40			\$74,507.40		
Estimated Annual Total Proposal A & B:			\$25,165.80	\$25,165.80	\$25,165.80	\$41,973.80	\$41,973.80	\$41,973.80
Est. Grand Total 3 Year Proposal A & B:			\$75,497.40			\$125,921.40		

Site Inspection:	Y/N	N	Y
Contact Information: Hours of Operation:		8am - 5pm	7:30am - 6:30pm
24 Hr. Phone No.:		248-922-9712	586-855-3769
Pesticide Application License #:		C007060710	630375
References:	Y/N	Y	Y
Can meet Completion Schedule:	Y/N	Y	Y
Insurance Met:	Y/N	Y	Y
Proposed Herbicide Information:	Y/N	Y	Y
SDS Sheet/Sample of Labels:	Y/N	Y	Y
Payment Terms:		Net 60	Net 30
Warranty:		Upon Request	N/A
Acknowledgement:	Y/N	Y	Y
Exceptions:	Y/N	None	None
Bidder Questionnaire completed:	Y/N	Y	Y
Forms:	Y/N	Y	Y

Low Bidder Meeting Specifications

ATTEST:
 (*Bid Opening conducted via a Zoom Meeting)
 Dennis Trantham
 Andrew Chambliss
 Nellie Bert
 Dina Gates

Emily Frontera
 Purchasing Manager

CITY OF TROY
 BID TABULATION

FERTILIZER/HERBICIDE APPLICATION SERVICES

VENDOR NAME:	TruGreen	Green Acres Fertilizer Co. LLC
CITY:	Rochester Hills, MI	Ypsilanti, MI
CHECK AMOUNT:	\$1,500.00	\$1,500.00
CHECK #:	723122934	300309

Proposal: THREE-YEAR REQUIREMENTS OF FERTILIZER / HERBICIDE APPLICATION SERVICES

Proposals		Description	Pricing			Pricing		
Estimated Quantity		In accordance with the attached specifications	Cost per acre per application			Cost per acre per application		
			2025	2026	2027	2025	2026	2027
A	90.2 acres	Spring Application Liquid Weed and Feed	\$105.00	\$105.00	\$105.00	\$127.00	\$127.00	\$127.00
		Fall Application Liquid Weed and Feed	\$105.00	\$105.00	\$105.00	\$127.00	\$127.00	\$127.00
Estimated 3 Year Total - Proposal A:			\$56,826.00			\$68,732.40		
B	58.3 acres	Early Spring Application Fertilizer and Pre-Emergent	\$105.00	\$105.00	\$105.00	\$155.00	\$155.00	\$155.00
		Spring Application Liquid Weed and Feed	\$105.00	\$105.00	\$105.00	\$127.00	\$127.00	\$127.00
		Summer Application Fertilizer and Grub Control	\$157.00	\$157.00	\$157.00	\$197.00	\$197.00	\$197.00
		Fall Application Liquid Weed and Feed	\$105.00	\$105.00	\$105.00	\$127.00	\$127.00	\$127.00
Estimated 3 Year Total - Proposal B:			\$82,552.80			\$105,989.40		
Estimated Annual Total Proposal A & B:			\$46,459.60	\$46,459.60	\$46,459.60	\$58,240.60	\$58,240.60	\$58,240.60
Est. Grand Total 3 Year Proposal A & B:			\$139,378.80			\$174,721.80		

Site Inspection:	Y/N	Y	N
Contact Information: Hours of Operation:		M-F 8-5 S 9-2	M-F 8am-4pm
24 Hr. Phone No.:		248-379-9005	734-320-3322
Pesticide Application License #:		630013	810063
References:	Y/N	Y	Y
Can meet Completion Schedule:	Y/N	Y	Y
Insurance Met:	Y/N	Y	Y
Proposed Herbicide Information:	Y/N	Y	Y
SDS Sheet/Sample of Labels:	Y/N	Y	Y
Payment Terms:		60 Net	30 Days
Warranty:		30 Days	Not Specified
Acknowledgement:	Y/N	Y	Y
Exceptions:	Y/N	In the event the City should request certified copies of insurance policies, bidder will require add'l time to provide.	None
Bidder Questionnaire completed:	Y/N	Y	Y
Forms:	Y/N	Y	Y