



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: March 4, 2025

To: Frank A. Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager
 Kyle Vieth, Controller
 Kurt Bovensiep, Public Works Director
 Dennis Trantham, Deputy Public Works Director
 Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Sole Bidder Meeting Specifications – Mosquito Control Services

History

- The Grounds Division is responsible for the maintenance of all municipal property including the control of pests.
- Park patrons, golf course participants, and property owners abutting some City of Troy maintained retention ponds have become accustomed to using these facilities with limited nuisances like mosquitoes.
- The objective of mosquito control is not to eradicate all mosquitoes but to limit the population to a tolerable threshold.
- The control targets both mosquito larva and adult mosquitoes.
- Although Oakland County Department of Health and Human Services recommends the best form of protection from mosquitoes is personal protection products, the mosquito control products used by professionals will decrease the mosquito population at some of our facilities.

Purchasing

- February 20, 2025, a bid opening was conducted as required by City Charter/Code and bid proposals were received at the City’s request from firms interested in providing three (3) year requirements of mosquito control services.
- The bid was posted on Bidnet Direct/MITN website; www.bidnetdirect.com/mitn/city-of-troy-mi.
- Two hundred and fifty-nine (259) vendors were notified via the Bidnet Direct/MITN website. One (1) bid response was received. One (1) additional bid was considered non-responsive as they did not meet specifications regarding bid surety requirements. Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	259
Troy Companies notified via MITN	6
Troy Companies notified Active email Notification	6
Troy Companies - Active Free	0
Companies that viewed the bid	26
Troy Companies that viewed the bid	0

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.

Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



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Financial

Funds are budgeted and available in the following accounts: 101.445.514.802.160 - Streets and Drains Retention Ponds, 101.770.770.802.160 - Parks Maintenance, 101.770.756.802.070 - Civic Center Maintenance, 101.770.757.802.050 - Cemetery Maintenance, 584.785.802.160 Sylvan Glen Contractual Services and 585.765.802.160 Sanctuary Lake Contractual Services for Fiscal Year 2025 and will be budgeted for duration of the contract.

Also, note that the City of Troy has been eligible to seek annual reimbursement of up to \$11,582 from the Oakland County Department of Health and Human Services Program for the control of mosquito larva only.

Recommendation

City Management recommends awarding a three (3) year contract for Mosquito Control Services to the sole bidder meeting specifications, *Vector Disease Control International (VDCI) of Little Rock, AR*, at unit prices as contained in the attached bid tabulation opened on February 20, 2025. The estimated annual cost is \$36,200 for 2025, \$37,200 for 2026, and \$38,375 for 2027, not to exceed budgetary limitations. VDCI services the City of Troy, along with other contracts across Metro Detroit, from its office in Brighton, Michigan.

VENDOR NAME	Vector Disease Control International (VDCI)
CITY:	Little Rock, AR
CHECK AMOUNT:	\$2,000.00
CHECK #:	1368453

Proposal: THREE-YEAR REQUIREMENTS OF MOSQUITO CONTROL

Proposal	Product Type	Est'd Acreages	Unit Pricing - Cost Per Application					
			2025		2026		2027	
			Labor	Product	Labor	Product	Labor	Product
Proposal A - Retention Ponds	Larvicide	5.6	\$150.00	\$280.00	\$150.00	\$300.00	\$150.00	\$300.00
	Adulticide	10.2	\$100.00	\$100.00	\$100.00	\$110.00	\$100.00	\$120.00
			\$250.00	\$380.00	\$250.00	\$410.00	\$250.00	\$420.00
Est Annual Cost Proposal A			\$3,150.00		\$3,300.00		\$3,350.00	
Proposal B - Parks	Larvicide	38.3	\$1,250.00	\$1,760.00	\$1,250.00	\$1,825.00	\$1,295.00	\$1,900.00
	Adulticide	290.1	\$450.00	\$160.00	\$450.00	\$180.00	\$450.00	\$200.00
			\$1,700.00	\$1,920.00	\$1,700.00	\$2,005.00	\$1,745.00	\$2,100.00
Est Annual Cost Proposal B			\$18,100.00		\$18,525.00		\$19,225.00	
Proposal C - Misc. Municipal Sites	Larvicide	4	\$85.00	\$190.00	\$85.00	\$200.00	\$85.00	\$210.00
	Adulticide	65.7	\$100.00	\$120.00	\$100.00	\$125.00	\$100.00	\$130.00
			\$185.00	\$310.00	\$185.00	\$325.00	\$185.00	\$340.00
Est Annual Cost Proposal C			\$2,475.00		\$2,550.00		\$2,625.00	
Proposal D - Cemeteries	Adulticide	9.8	\$100.00	\$100.00	\$100.00	\$105.00	\$100.00	\$110.00
Est Annual Cost Proposal D			\$1,000.00		\$1,025.00		\$1,050.00	
Proposal E - Sylvan Glen Golf Course	Larvicide	21.1	\$330.00	\$1,000.00	\$330.00	\$1,050.00	\$330.00	\$1,100.00
	Adulticide	23.5	\$100.00	\$120.00	\$100.00	\$125.00	\$100.00	\$130.00
			\$430.00	\$1,120.00	\$430.00	\$1,175.00	\$430.00	\$1,230.00
Est Annual Cost Proposal E			\$7,750.00		\$8,025.00		\$8,300.00	
Proposal F - Sanctuary Lake Golf Course	Larvicide	2.2	\$50.00	\$115.00	\$50.00	\$115.00	\$50.00	\$115.00
	Adulticide	26	\$200.00	\$120.00	\$200.00	\$130.00	\$200.00	\$140.00
			\$250.00	\$235.00	\$250.00	\$245.00	\$250.00	\$255.00
Est Annual Cost Proposal F			\$2,425.00		\$2,475.00		\$2,525.00	
Proposal G - Park Catch Basins	Larvicide Briquette	200	\$500.00	\$800.00	\$500.00	\$800.00	\$500.00	\$800.00
Est Cost Per Application Proposal G			\$1,300.00		\$1,300.00		\$1,300.00	
Estimated Annual Total:			\$36,200.00		\$37,200.00		\$38,375.00	
Estimated Grand Total 3-Years			\$111,775.00					

Site Inspection	Y/N	Y
Contact Information:	Hours of Operation:	24 Hours
	24 Hr. Phone No.:	419-722-2607
	Email Address:	tgreen@vdc.net
Can complete 100% work timely:	Y/N	Y
Can meet Completion Schedule:	Y/N	Y
Insurance Met:	Y/N	Y
References:	Y/N	Y
Deviation from Specs Section:	Y/N	Y
General Questionnaire:	Y/N	Y
Payment Terms:		Net 30
Acknowledgement:	Y/N	Y
Exceptions:	Y/N	None
Forms:	Y/N	Y

ATTEST:
 (*Bid Opening conducted via a Zoom Meeting)
 Dennis Trantham
 Andrew Chambliss
 Nellie Bert
 Dina Gates

Emily Frontera
 Purchasing Manager