



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: March 12, 2025

To: Frank A. Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager
Rob Maleszyk, Chief Financial Officer
Kyle Vieth, Controller
Kurt Bovensiep, Public Works Director
Dennis Trantham, Deputy Public Works Director
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications – Picnic Tables

History

The City of Troy, Department of Public Works, Grounds Division currently maintains approximately 360 picnic tables across the parks. These tables are located under shelters as well as dispersed throughout the park properties. One of the most frequent requests received is for additional picnic tables in parks and at city facilities for use by both staff and guests.

This initial purchase will allow for the addition of new tables while also replacing some of the older traditional wooden tables. The new tables will be constructed from steel and coated with thermoplastic, which will enhance durability and significantly reduce vandalism and defacement.

Purchasing

- On March 6, 2025, a bid opening was conducted as required by City Charter/Code for the purchase of Steel Picnic Tables.
- The bid was posted on Bidnet Direct/MITN website; www.bidnetdirect.com/mitn/city-of-troy-mi.
- Ninety-four (94) vendors were notified via the Bidnet Direct/MITN website. Nine (9) bid responses were received as well as one (1) statement of no bid. Additionally, three (3) bids were considered non-responsive as they did not meet specifications regarding bid surety requirements. Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	94
Troy Companies notified via MITN	0
Troy Companies - Active email Notification	0
Troy Companies - Active Free	0
Companies that viewed the bid	45
Troy Companies that viewed the bid	0

***MITN** provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.*

Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.

Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



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Purchasing (continued)

- After review of the bid proposals and per the attached bid tabulation, it is in the City's best interest to award to the *low responsible bidder* meeting specifications, *Essential Products of America, Inc of Louisville, KY*, whose proposal included a lifetime warranty and delivery within 60 days.

Financial

Funds are budgeted and available in the Park Development Capital Fund under project number 2025C0038 for the 2025 fiscal year. Expenditures will be charged to account number 401.770.771.974.130.

Recommendation

City Management recommends awarding a contract for the purchase of 10 ADA 8' picnic tables and 106 standard 6' picnic tables to the low bidder meeting specifications, *Essential Products of America of Louisville, KY*, at unit prices contained in the attached bid tabulation opened March 6, 2025 for an estimated cost of \$74,397.26; not to exceed budgetary limitations.

CITY OF TROY
 BID TABULATION
 STEEL PICNIC TABLES

VENDOR NAME:	Elite Textile Trading LLC	Essential Products of America, Inc.	Plastic Recycling of Iowa Falls, Inc.
CITY:	Mission Viejo, CA	Louisville, KY	Iowa Falls, IA
CHECK AMT:	\$3,500.00	\$3,500.00	\$3,500.00
CHECK #:	868008595	9211130024	3738

PROPOSAL: TO FURNISH STEEL PICNIC TABLES FOR THE CITY OF TROY PUBLIC WORKS DEPARTMENT

PROPOSAL A: Rectangular Steel Picnic Tables with diamond-patterned thermoplastic-coated top and benches in Dark Green and Black powder-coated steel frame -- Belson 238-V6 and Belson 238H-V8 or City Approved Equivalent.

Qty	Description	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price
70	6 FT Standard Rectangular Steel Picnic Table	\$536.00	\$37,520.00	\$617.71	\$43,239.70	**\$794.90	\$55,643.00
30	8 FT ADA Double Overhang Rectangular Steel Picnic Table	\$611.00	\$18,330.00	\$892.00	\$26,760.00	**\$904.46	\$27,133.80
GRAND TOTAL:		\$55,850.00		\$69,999.70		\$82,776.80	

				**EXCEPTION - Pricing for Plastic Picnic Tables
Manufacturer Warranty:		3 Years	Lifetime	5 yrs; 10 yrs sagging/warping; 50 yrs rot, corrosion, termite infestation
Descriptive Literature Provided:	Y/N	Y	Y	Y - Partial
Contact Person:		Jesse Chen	Michael Alexander	Jane Abkes
Hours of Operations:		8am - 4pm UTC-5	9am - 6pm Eastern	8am - 5pm
Phone No.:		949-899-0101	502-365-3537	641-648-5073
24 Hr. Phone No.:	Y/N	949-899-0101	727-667-3187	641-373-1853
Product Lead Time:		60-70 Days	60 Days	4-5 Weeks
Can Meet Completion Date:	Y/N	N	N -Approx. May 6, 2025	Y
Delivery Charge Acknowledgement:		Y	Y	Y
References:		Y	Y	Y
Payment Terms:		Net 30	2% 10, net 30	Net 30 Days
Exceptions:		None	None	Offering our tables as an alternative choice to steel tables.
Acknowledgements:		Y	Y	Y
Warranty Info Provided:	Y/N	Y	Y	Y
Forms:	Y/N	Y	Y	Y (one not notarized)

No Bid - BSN Sports/Passon's Sports
Non-Responsive Bid - Global Equipment Company, Inc.
 Go Outdoors Amentities, LLC
 Jonahs Enterprises, Inc.

Attest:
 (*Bid Opening conducted via a Zoom Meeting)
 Dennis Trantham
 Andrew Chambliss
 Nellie Bert
 Bryan Pompa

Emily Frontera
 Purchasing Manager

CITY OF TROY
 BID TABULATION
 STEEL PICNIC TABLES

VENDOR NAME:	webuildfun, inc.	R.J. Thomas Manufacturing Company, Inc.	Fyre Marketing, LLC
CITY:	Allen, TX	Cherokee, IA	Madeira Beach, FL
CHECK AMT:	\$3,500.00	\$3,500.00	\$3,500.00
CHECK #:	3536004307	83363	0227425

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Qty	Description	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price
70	6 FT Standard Rectangular Steel Picnic Table	\$829.00	\$58,030.00	\$868.35	\$60,784.50	\$899.99	\$62,999.30
30	8 FT ADA Double Overhang Rectangular Steel Picnic Table	\$886.00	\$26,580.00	\$949.90	\$28,497.00	\$899.99	\$26,999.70
GRAND TOTAL:		\$84,610.00		\$89,281.50		\$89,999.00	

Manufacturer Warranty:		Warranty Provided	Lifetime on the frame; 5 yrs on the top & seats	3 Years
Descriptive Literature Provided:	Y/N	Y	Y	Y
Contact Person:		Keith Alexander	Adam Struck	Thisal Jayasuriya
Hours of Operations:		M-F 9-5	M-F 8am - 5 pm CST	8am - 5pm EST
Phone No.:		734-560-5537	800-762-5002	813-753-5252
24 Hr. Phone No.:	Y/N	734-560-5537	712-229-6325	Not Specified
Product Lead Time:		4-6 Weeks	Ships 45 days ARO, Customer to unload	45-60 Days
Can Meet Completion Date:	Y/N	Y	Y	Y
Delivery Charge Acknowledgement:		Y	Y	Y
References:		Y	Y	Y
Payment Terms:		Net 30	Net 30	.5% in 10 Days/Net 30
Exceptions:		None	None - *Exception noted on Specs/Literature regarding ADA table	None
Acknowledgements:		Y	Y	2 of 3 Signatures
Warranty Info Provided:	Y/N	Y	Y	N
Forms:	Y/N	2 of 5 rec'd	Y	Y - 2 not certified

CITY OF TROY
 BID TABULATION
 STEEL PICNIC TABLES

	Jamestown Advanced Products	Superior Recreational Products	
VENDOR NAME:	Jamestown, NY	Carrollton, GA	Great Lakes Recreation Holland, MI
CITY:	\$3,500.00	\$3,500.00	\$3,500.00
CHECK AMT:	102348417	9054831390	42894
CHECK #:			

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Qty	Description	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price	Unit Price (Each)	Extended Price
70	6 FT Standard Rectangular Steel Picnic Table	\$891.25	\$62,387.50	\$891.80	\$62,426.00	\$1,500.00	\$105,000.00
30	8 FT ADA Double Overhang Rectangular Steel Picnic Table	\$943.64	\$28,309.20	\$1,085.80	\$32,574.00	\$1,577.00	\$47,310.00
GRAND TOTAL:		\$90,696.70		\$95,000.00		\$152,310.00	

Manufacturer Warranty:		Warranty provided	7 yr on Textured Polyethylene Coating; 5 Yr Powder Coating	5 Years
Descriptive Literature Provided:	Y/N	Y	Y	Y
Contact Person:		Leslie Bamburoski	Jarrod Collins	Tyler Delalnz
Hours of Operations:		M-F 8am-4:30pm	9-5 M-F	M-F 8am - 5pm
Phone No.:		716-483-3406	918-329-1014	616-510-6362
24 Hr. Phone No.:	Y/N	716-720-0641	918-329-1014	616-510-6362
Product Lead Time:		45-60 days from time of order	2-4 Weeks ARO	8-10 Weeks
Can Meet Completion Date:	Y/N	Y	Y	N
Delivery Charge Acknowledgement:		Y	Y	Y
References:		Y	Y	Y
Payment Terms:		Net 30	Net 30 Days	Net 30
Exceptions:		Our picnic tables do NOT have rounded edges	None	...alternates based on availability and warranty provide a better value
Acknowledgements:		Y	Y	Y
Warranty Info Provided:	Y/N	Y	Y	Y
Forms:	Y/N	Y - 1 not certified	2 of 3 provided	Y