



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: March 12, 2025

To: Frank A. Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager
Rob Maleszyk, Chief Financial Officer
Kyle Vieth, Controller
Kurt Bovensiep, Public Works Director
Dennis Trantham, Deputy Public Works Director
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Sole Bidder Meeting Specifications – Portable Stages

History

The City of Troy developed Jeanne M. Stine Community Park as a dedicated space for civic gatherings. Phase I of the park focused on establishing public space with pathways, and infrastructure to support community events. Phase II, the skating amenity, now known as The Rink, and the pavilion were added, further enhancing the park's role as a hub for public activities.

Recognizing the significance of this space in fostering community connections, the Troy Community Foundation generously donated \$100,000 toward the construction of a performing arts shell. Building on this momentum, it became clear that adding a portable elevated stage would provide additional flexibility, benefiting both the performing arts shell and the event space within the Pavilion's Great Hall.

With this purchase, the City will be able to relocate its concert series from Boulan Park to Jeanne M. Stine Community Park, further solidifying the park's role as a venue for public performances and gatherings. This investment enhances the City's ability to host a variety of cultural and community events, ensuring that residents and visitors alike can continue to enjoy high-quality programming in a thoughtfully designed space.

Purchasing

- On March 6, 2025, a bid opening was conducted as required by City Charter/Code for the purchase of two (2) Portable Stages.
- The bid was posted on Bidnet Direct/MITN website; www.bidnetdirect.com/mitn/city-of-troy-mi.
- Eighty-nine (89) vendors were notified via the Bidnet Direct/MITN website. One (1) bid response was received as well as one (1) statement of no bid. Below is a detailed summary of potential vendors for this bid opportunity:



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Purchasing (continued)

Companies notified via MITN	89
Troy Companies notified via MITN	2
Troy Companies notified Active email Notification	2
Troy Companies - Active Free	0
Companies that viewed the bid	32
Troy Companies that viewed the bid	1

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.

Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

Financial

Funds are budgeted and available in the Park Development Capital Fund under Project Numbers 2025C0039 and 2025C0041 for the 2025 fiscal year. Expenditures will be charged to account number 401.770.771.974.130.

Recommendation

City Management recommends awarding a contract for the purchase of two (2) portable stages to the sole bidder meeting specifications, *StageRight Corporation of Clare, MI*, at unit prices contained in the attached bid tabulation opened March 6, 2025 for an estimated total cost of \$56,750; not to exceed budgetary limitations.

VENDOR NAME:	StageRight Corporation
CITY:	Clare, MI
CHECK AMT:	\$2,500.00
CHECK #:	39924058

BID PROPOSAL: FURNISH NEW PORTABLE STAGE – STAGE RIGHT ME AT STAGING-020525

Description	Part Number	Qty	Unit Price	Extended Price
Deck, 4'x8', Aluminum Frame with Black TechStage, 0.095" Surface, Mill Edge	AF48MN2	15	\$785.00	\$11,775.00
ME-1000, 4' x 8', 32"-48" All-Terrain Style Full Assembly without Locators	314412	6	\$1,155.00	\$6,930.00
Locator, Major Event All-Terrain Style, Single	314540	4	\$30.00	\$120.00
Locator, Major Event All-Terrain Style, Dual	314545	12	\$35.00	\$420.00
Locator, Major Event All-Terrain Style, Quad	314555	8	\$45.00	\$360.00
Stair – Folding Adjustable 32"-48" 5 Step, redesign alum. Tread	360015	1	\$1,535.00	\$1,535.00
Guardrail, 4' x 42", Stage Rail	390400	1	\$330.00	\$330.00
Guardrail, 8' x 42", Stage Rail	390402	7	\$430.00	\$3,010.00
Skirt, 4'x32"-48", Black Janus, Clip Attachment	321124	1	\$140.00	\$140.00
Skirt, 8' x 32"-48" Black Janus, Clip Attachment	321111	7	\$170.00	\$1,190.00
Transport, Utility, 4' x 8' Flat Cart	322204	3	\$855.00	\$2,565.00
GRAND TOTAL:			\$28,375.00	

Manufacturer Warranty:		1 Year
Contact Person:		Mitch Waite
Hours of Operations:		8am-5pm
Phone No.:		989-386-6310
24 Hr. Phone No.:		800-438-4499
Product Lead Time:	Y/N	30-45 Days
Can Meet Completion Date:		Y
Delivery Charge Acknowledgement:	Y/N	Y
References:	Y/N	Y
Terms:		Net 30 Days
Delivery Date(s):		45 Days ARO
Exceptions:		None
Acknowledgements:		Y
Signed Addendum:	Y/N	Y
Forms:	Y/N	Y

No Bid - Creative Windows

Attest:
 (*Bid Opening conducted via a Zoom Meeting)
 Dennis Trantham
 Andrew Chambliss
 Nellie Bert
 Bryan Pompa

Emily Frontera
 Purchasing Manager