



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: June 25, 2025

To: Frank A. Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager
Chris Wilson, Assistant City Manager
Kyle Vieth, Controller
Kurt Bovensiep, Public Works Director
Dennis Trantham, Deputy Public Works Director
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications - Pest Control Services

History

- The Building Operations Department is responsible for overseeing Pest Control Services for City facilities.
- Currently, Pest Control Services including monthly inspections and service visits are provided at City Hall, Police Department, Library, District Court, Transit Center, Community Center and Stage Nature Center. Seasonal Pest Control Services are provided at the Aquatic Center and annual services at the Fire Stations and Fire/Police Training Center.
- Additional Pest Control Services including right-of-way nest removals and services at other City facilities are utilized on an as-needed basis.
- American Pest Control of Troy Michigan has successfully been provided these services for the City with the current contract expiring June 30, 2025.

Purchasing

On June 5, 2025, a bid opening was conducted as required by the City Charter and Code for Pest Control Services for two (2) years with an option to renew for two (2) additional years. The bid was posted on the MITN Purchasing Group website; www.bidnetdirect.com/city-of-troy-mi. Three hundred sixty-five (365) vendors were notified via the MITN system. Four (4) bid proposals were received. Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	365	MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City. Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.
Troy Companies notified via MITN	7	
Troy Companies notified - Active email Notification	7	
Troy Companies - Active Free	0	
Companies that viewed the bid	15	
Troy Companies that viewed the bid	2	



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Purchasing (continued)

After reviewing the bid proposals, *American Pest Control Inc. of Troy, MI*, was the low bidder meeting all specifications and is being recommended for award to provide Pest Control Services at unit pricing as detailed in the attached bid tabulation.

Financial

Funds are available and budgeted annually in the various department's contractual services operating budgets.

Recommendation

City Management recommends awarding a contract to provide Pest Control Services on an as needed basis, for two (2) years with a two-year renewal option, to the low bidder meeting specifications; *American Pest Control Inc. of Troy MI*, for an estimated total cost of \$8,287.00 per year.

CITY OF TROY
BID TABULATION
PEST CONTROL SERVICES

Vendor Name:	Bio-Serv dba Rose Pest Solutions	Pest Killers LLC/ DBA Pest Authority	Abell Pest Control	American Pest Control
City:	Madison Hgts., MI	Troy, MI	Waterford, MI	Troy, MI
Check Number:	001873745	No Check Provided	Certified Check/Money Order not provided	001157564
Check Amount:	\$1,500.00			\$1,500.00

PROPOSAL: TO FURNISH FULL TREATMENT PEST CONTROL SERVICES FOR TWO-YEARS with One (1) Two-Year Renewal Option

Item #	Description	Troy, MI Location	Frequency	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost
1	City Hall - Pest Control Services	500 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$125.00	\$1,500.00	\$28.00	\$336.00
2	City Hall - Exterior Treatment for overwintering pests (Aug/Sep)	500 W Big Beaver Road	Annual	\$180.00	\$180.00	\$151.00	\$151.00	\$250.00	\$250.00	\$125.00	\$125.00
3	Police - Pest Control Services	500 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$28.00	\$336.00
4	Library - Pest Control Services	510 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$700.00	\$8,400.00	\$28.00	\$336.00
5	Library - Canine Bedbug Services	510 W Big Beaver Road	Monthly	\$310.00	\$3,720.00	\$175.00	\$2,100.00	\$200.00	\$2,400.00	\$28.00	\$336.00
6	Library - Spring and Fall Exterior Treatment	510 W Big Beaver Road	Semi-Annual	\$338.00	\$676.00	\$224.00	\$448.00	\$62.50	\$125.00	\$125.00	\$250.00
7	District Court - Pest Control Services	520 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$28.00	\$336.00
8	Transit Center - Pest Control Services	1201 Doyle Drive	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$100.00	\$1,200.00	\$18.00	\$216.00
9	Fire Station #1 - Pest Control Services - Exterior	1019 E Big Beaver	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
10	Fire Station #2 - Pest Control Services - Exterior	5600 Livernois	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
11	Fire Station #3 - Pest Control Services - Exterior	2400 W Big Beaver	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
12	Fire Station #4 - Pest Control Services - Exterior	2117 E Maple	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
13	Fire Station #5 - Pest Control Services - Exterior	6399 John R	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
14	Fire Station #6 - Pest Control Services - Exterior	5901 Coolidge	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
15	Fire/Police Training Center - Exterior	4850 John R Road	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$250.00	\$250.00	\$77.00	\$77.00
16	Fire/Police Training Center - Pest Control Services	4850 John R Road	Monthly	\$65.00	\$780.00	\$40.00	\$480.00	\$62.50	\$750.00	\$28.00	\$336.00
17	Community Ctr - Pest Control Services	3179 Livernois Road	Monthly	\$65.00	\$780.00	\$40.00	\$480.00	\$62.50	\$750.00	\$28.00	\$336.00
18	Aquatic Center - Pest Control Services - April-Sept	3425 Civic Center Drive	(6) Monthly	\$65.00	\$390.00	\$35.00	\$210.00	\$62.50	\$375.00	\$28.00	\$168.00
19	Nature Center - Pest Control Services	6685 Coolidge Highway	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$28.00	\$336.00
20	Department of Public Works - Pest Control Services	4693 Rochester Road	Monthly	\$65.00	\$780.00	\$40.00	\$480.00	\$100.00	\$1,200.00	\$28.00	\$336.00
21	Department of Public Works - Exterior Treatment for overwintering pests (Aug/Sep)	4693 Rochester Road	Annual	\$180.00	\$180.00	\$160.00	\$160.00	\$300.00	\$300.00	\$125.00	\$125.00
22	Parks Garage - Pest Control Services	4693 Rochester Road	Monthly	\$65.00	\$780.00	\$30.00	\$360.00	\$62.50	\$750.00	\$28.00	\$336.00
23	Fire Station #1 - Pest Control Services	1019 E Big Beaver	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
24	Fire Station #2 - Pest Control Services	5600 Livernois	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
25	Fire Station #3 - Pest Control Services	2400 W Big Beaver	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
26	Fire Station #4 - Pest Control Services	2117 E Maple	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
27	Fire Station #5 - Pest Control Services	6399 John R	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
28	Fire Station #6 - Pest Control Services	5901 Coolidge	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
29	Pavilion/Rink	241 Town Center	Monthly	\$65.00	\$780.00	\$30.00	\$360.00	\$62.50	\$750.00	\$10.00	\$120.00
30	Historic Village (5 buildings) - Main Building, Barnard, Poppleton, Church, Town Hall	60 W Wattles	Monthly	\$77.00	\$924.00	\$65.00	\$780.00	\$125.00	\$1,500.00	\$60.00	\$720.00
31	SUBTOTAL OF ITEMS 1 - 30			\$20,520.00		\$11,791.00		\$27,850.00		\$6,487.00	

CITY OF TROY
BID TABULATION
PEST CONTROL SERVICES

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Vendor Name:				Bio-Serv dba Rose Pest Solutions		Pest Killers LLC/ DBA Pest Authority		Abell Pest Control		American Pest Control	
Item #	Description	Troy, MI Location	Frequency	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost
OPTIONAL SERVICES											
32	Bee/Wasp/Hornet removal as needed	City of Troy Locations as	20 Estimated	\$80.00	\$960.00	\$70.00	\$840.00	\$150.00	\$1,800.00	\$75.00	\$900.00
33	Additional Pest Control Services as needed	City of Troy Locations as	Price Per Hour	\$156.00	\$1,872.00	\$120.00	\$1,440.00	\$150.00	\$1,800.00	\$75.00	\$900.00
34	SUBTOTAL OF ITEMS 32 AND 33			\$2,832.00		\$2,280.00		\$3,600.00		\$1,800.00	
35	TOTAL OF ALL ITEMS (SUM OF 31 and 34)			\$23,352.00		\$14,071.00		\$31,450.00		\$8,287.00	
Site Inspection Done: Provided Contact Information: References: Completed Vendor Questionnaire: Can meet Insurance Requirements: Payments Terms: Warranty: Exceptions: Acknowledgement: Forms:				N - Previously serviced City of Troy		Y		Y		Y	
				Y		Y		Y		Y	
				Y		Y		Y		Y	
				Y		Y		Y		Y	
				Y		Y		Y		Y	
				30 Days		Net 30		Net 30		NET 30	
				Not Specified		Not Specified		Dependent on service rendered		Not Specified	
				Pg 2 #8 which arises out of or is in any way connected or associated with this contract. Our legal would like this line changed to "which are caused by negligence of contractor"		Monthly service for library would include a visual inspection in common areas for bed bug activity. Canine would be utilized if signs of infestation or reports from staff indicate a bed bug presence.		None		None	
				Y		Y		Y		Y	
Y		Y		Y		Y					
Low Bidder Meeting Specifications											

Attest:
(*Bid Opening conducted via a Zoom Meeting)

Laura Campbell

Nellie Bert

Andrew Chambliss

Dina Gates

Emily Frontera
Purchasing Manager