



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: July 9, 2025

To: Frank A. Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager
Chris Wilson, Assistant City Manager
Rob Maleszyk, Chief Financial Officer
Kyle Vieth, Controller
Joshua Jones, Chief of Police
Frank Shuler, Police Lieutenant
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 4: GSA Cooperative Purchase – Lenco BearCat G2 – Troy Police Department and Budget Amendment (Introduced by: Frank Shuler, Police Lieutenant)

History

The Troy Police Department Tactical Support Team (TST) handles incidents such as high-risk warrant service, barricaded subjects, hostage situations, civil disturbances, etc. With the world events of today, the team has taken on additional responsibilities relating to homeland security, such as incidents involving explosives and weapons of mass destruction. TST is also tasked with preparing for and responding to any school related mass casualty incidents, to include the rescue of children and staff while in a potential hot zone. In preparation for these types of incidents, the Troy Police has to review the training opportunities and equipment available to its officers - which includes armored rescue vehicles.

The main mission for the Troy Police and TST is to protect human life and to ensure its officers are equipped with the most current and tactically sound equipment available. The absence of an armored rescue vehicle makes officers vulnerable in the event of a mass casualty type incident. The addition of this vehicle would protect our first responders when used for these types of incidents.

The Lenco BearCat G2 is the proposed vehicle for use by the TST. Lenco BearCat G2 is an armored rescue vehicle built from the ground up to help law enforcement officers resolve the most challenging scenarios safely and efficiently. Since the early 2000's, the Lenco BearCat G2 has become a common sight at the frontline of America's homeland security and national defense. Unmatched performance, protection and reliability has made the Lenco BearCat G2 the preferred tactical armored vehicle of the Los Angeles PD, New York PD and Boston PD, as well as more than 1,000 Federal, State, and Local Law Enforcement agencies across the US.

Additionally, because of the Lenco BearCat G2's extreme maneuverability and armor characteristics, it serves as an excellent tool to assist law enforcement with rescuing citizens that find themselves in harm's way such as severe winter storms, tornadoes and other natural disasters, such as the flood



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History (continued)

that occurred in Troy in 2014 when unfortunately, no such vehicle was available for use and the Troy Police had to rely on Fire Department apparatus.

Furthermore, the proposed armored rescue vehicle will be configured for medical treatment and moderate fire extinguishing use. The vehicle equipment will include MedEvac benches, trauma lighting, IV hooks and a fire hose nozzle.

Purchasing

- Through the U. S. General Services Administration (GSA) Governmental Purchasing Cooperative, pricing has been secured for the purchase of a Lenco BearCat G2 in the amount of \$426,108.00 as detailed in the attached quote and as per the GSA Cooperative Contract #GS-07F-169DA.
- *Lenco Industries, Inc. of Pittsfield, MA* is the awarded vendor per the GSA Cooperative Governmental Purchasing Program.

Financial

Funds are budgeted in the Police Department Drug Forfeiture Fund under Project Number 2026DF0001 for the 2026 fiscal year in the amount of \$400,000.00. The acquisition will require a budget amendment in the amount of \$26,108.00. Expenditures will be charged to the Police Department Drug Forfeiture Fund.

Recommendation

City Management recommends that a contract be awarded to *Lenco Industries, Inc. of Pittsfield, MA* for the purchase of a Lenco BearCat G2 for an estimated cost of \$426,108.00 as detailed in the attached proposal and as per the GSA Cooperative Purchasing Contract # GS-07F-169DA. It is also recommended that City Council approve a budget amendment to the Police Department Drug Forfeiture Fund in the amount of \$26,108.00.



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive - Pittsfield, MA 01201

PH: 413-443-7359 - FAX: 413-445-7865

Quotation 110048

Customer Code: TRLMI

Quotation Date: 06/18/25

Lenco Tax ID#: 04-2719777

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Bill To

Troy Police Department
500 W Big Beaver Rd.
Troy, MI 48084 USA

Ship To

Troy Police Department
500 W Big Beaver Rd.
Troy, MI 48084 USA

Payment Terms	Shipping Terms	Ship Via
Net 30 Days	FOB: Destination	Common Carrier
Estimated Completion	Lenco Contact	Inspection & Acceptance
18 Months (+ or -) ARO	Jim Massery	At Lenco's Facility, Pittsfield, MA

Item:	Product #	Qty	Unit Price	Total
Vehicle configuration	4288			
Lenco BearCat	BC55003-BASE	1	\$264,310.00	\$264,310.00
Options:				
LED Red and Blue	LED_RED_BLUE	1		
Exterior Paint Color: Charcoal Gray	CHARCOAL_GRAY	1		
Diesel Engine, 6.7L Turbo	BCDLEN	1	\$9,995.00	\$9,995.00
4-Door Configuration	BC4DR	1	\$9,823.00	\$9,823.00
(1) 7" Vertical GunPort Upgrade	BCGP7	8	\$228.00	\$1,824.00
360 Camera System	BC360DEG	1	\$4,422.00	\$4,422.00
Rear A/C - Heating System: High Capacity Upgrade	BCHACUP	1	\$8,250.00	\$8,250.00
Hydraulic Front Mounted Receiver with Ram Post and Plate	BCHYDRAM	1	\$16,975.00	\$16,975.00
Gas Injector Unit	BCGIU	1	\$14,552.00	\$14,552.00
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	1	\$6,102.00	\$6,102.00
Roof Mounted Remote Control Spot Light - LED	BCSLLED	2	\$1,404.00	\$2,808.00
AC-DC Power Inverter w/ Auto Eject	BCINV2000	1	\$6,387.00	\$6,387.00
Armored Oil Pan Guard	BCAOPG	1	\$1,936.00	\$1,936.00
Intercom System Inside to Outside	BCINT	1	\$3,280.00	\$3,280.00
MedEvac Benches	BCMEDBENCH	1	\$6,528.00	\$6,528.00
Trauma Lighting (6) Overhead Dome White w/Hi/Low/Red	BCLTMED	1	\$4,996.00	\$4,996.00
IV Hooks - Ceiling Mounted	BCIVHOOK	1	\$1,400.00	\$1,400.00
Water Monitor (Integration) w/ Joy Stick Control: Bumper-Mounted Nozzle	BCMONBMN	1	\$48,720.00	\$48,720.00
Whole Vehicle Bedrock Paint	BCPJWV	1	\$10,000.00	\$10,000.00
Configuration Subtotal:				\$422,308.00
Lenco BearCat	NEWCONFIG	1	\$422,308.00	\$422,308.00
Freight Out - SWAT	FREIGHTOUT-VEHICLE	1	\$3,800.00	\$3,800.00
Net Total				\$426,108.00

Notes:

GSA Federal Acquisition Service - Multiple Award Schedule
Contract Number: GS-07F-169DA
Current Option Period End Date: August 22, 2026

WARNING: Information Subject to Export Control Laws

The written approval of the Directorate of US Defense Trade Controls and Lenco Industries, Inc. must be obtained before reselling, transferring, transshipping or disposing of a defense article to any end user, end use or destination other than as stated on this Lenco quote or the shipper's export declaration in cases where an exemption is claimed under this subchapter ITAR 123.9(A).

Acceptance of this quotation or entering into a purchase agreement with Lenco, the purchaser agrees to Lenco's full Terms and Conditions of Sale, available upon request. This quote will be valid for 60 days.

ACCEPTANCE OF PROPOSAL

Authorized

Signature: _____

Please sign and return

Authorized

Signature: James Massery
Jim Massery

Thank you



BEARCAT G2

LENCO
ARMORED ★ VEHICLES

URBAN TACTICAL APC EXTERIOR FEATURES

- 1 Rotating Roof Hatch
- 2 Water Monitor*
- 3 LED Spot Lights*
- 4 .50 cal/NIJ IV Armor Protection
- 5 Integrated Visor Lights*
- 6 Hydraulic Ram Bar*
- 7 4 Door Configuration*
- 8 Intercom (Inside to Out)*
- 9 4WD Shift on the Fly
- 10 Wrap-Around Running Boards



FORD WARRANTY

Safety Restraint & Powertrain: **5 Years / 60,000 Miles**

Bumper-to-Bumper: **3 Years / 36,000 Miles**

Diesel Engine (Optional): **5 Years / 100,000 Miles**

Lenco U.S. 3 Year Warranty Unlimited Miles



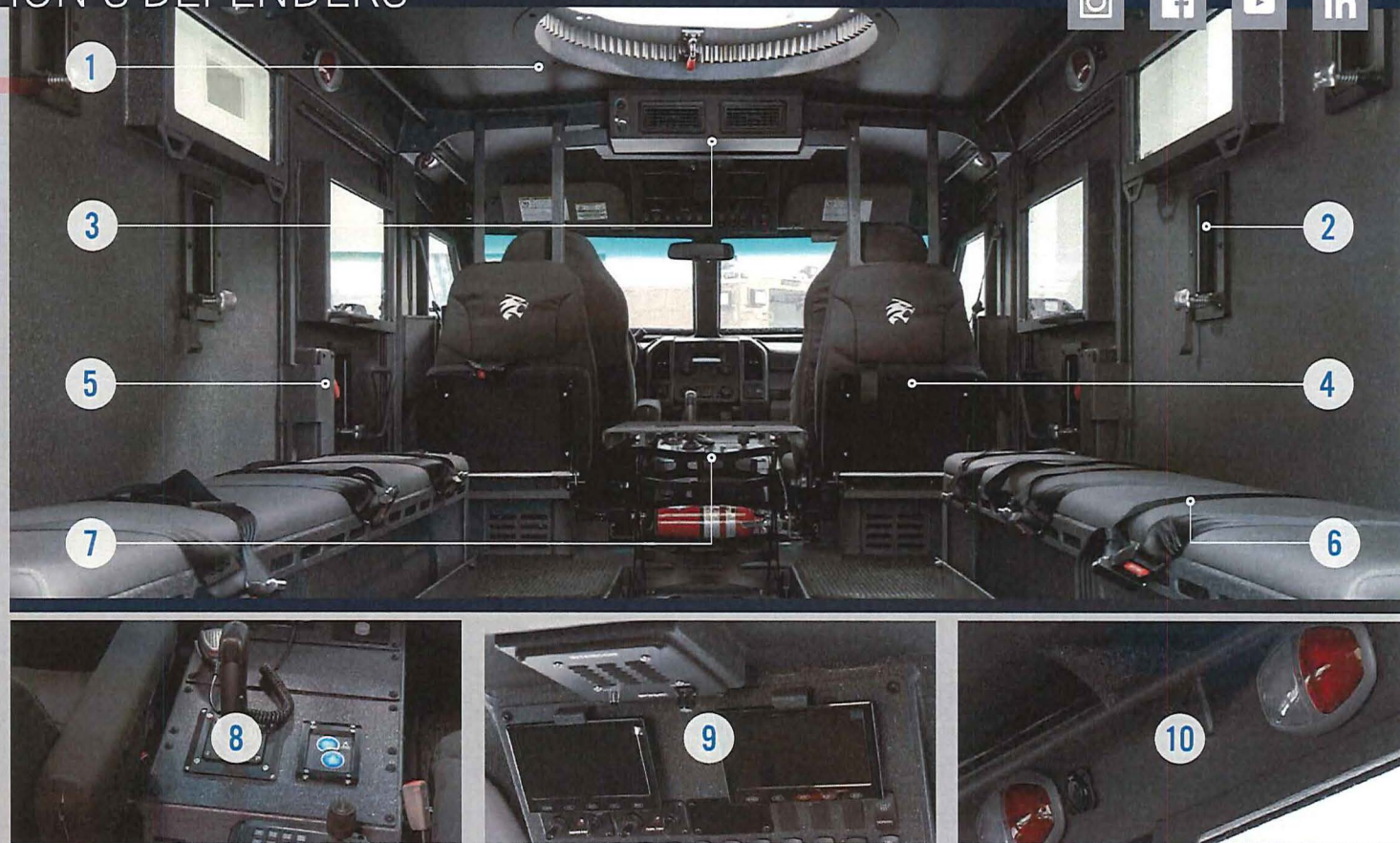
*optional equipment shown

PROTECTING OUR NATION'S DEFENDERS



INTERIOR FEATURES

- 1 Rotating Roof Hatch
• Lockable Positions
- 2 Lockable Gunports
- 3 Rear A/C & Heat*
- 4 Rear Facing Flip Down Seats*
- 5 Battle Bolts
- 6 Bench Seating w / Storage
- 7 Height Adjustable Gunner Stand
- 8 4-Panel Center Console w / PA
- 9 Header Panel*
- 10 Red / White Interior Lighting



LENCO BEARCAT G2 FEATURES

POWERTRAIN (4x4)

7.3L V8 Gas	6.7L V8 Turbo Diesel (optional)
• 350 HP	• 330 HP
• 468 ft-lb Torque	• 825 ft-lb Torque
TorqShift 10 Speed Auto-Transmission w / OD	
397-amp Dual Alternators	
(2) 750-CCA / 78 amp-hr 12V Batteries	

PERFORMANCE DATA

Fuel Capacity - 40 gallons (Upgrade Available)
Approach Angle: 41 Degrees
Ground Clearance: 10.13"
Side Slope: 38 Degrees
Gradient: > 60 Percent

PERFORMANCE DATA (cont.)

Fording Depth: 28"
Speed: 75 MPH w / bursts to 90 MPH
Turning Radius - 19.4 ft

BALLISTIC DEFEAT

Body & Glass - NIJ IV / .50 CAL BMG
Floor & Fuel Tank - Armored to Blast
Rotating Roof Hatch
Gunports: Sides; Rear; Hatch

TIRE & WHEELS

Standard - 245 / 70R x 19.5
(Optional) Runflats - Hutchinson CRF

POWER

HVAC: Front Air Conditioning & Heating
(Optional) Dual - Front & Rear A / C & Heat
Strobe Lights (2) Front & (2) Rear
Interior Lights: (8) White / Red Lenses
Siren / PA System: Multi-Tone - 200 Watt Speaker
(Optional) AC / DC Power Inverter

INTERIOR

Seating - 2 Front / 8 - 12 Rear on Benches
Gear Storage Under Seats & Tie-offs
Height Adjustable Gunner Stand
4-Panel Center Console w / PA
Insulation: Full Ceiling w / Headliner

*optional equipment shown

DIMENSIONS (Inches)

Length: 259 1/2
Width: 98 3/4
Height: 106 / 119 Turret
Wheel Base: 131

OPTIONAL FEATURES

Winch	HD Cam Devices
CBRNE	Thermal Camera
4-Doors	Intercom System
RAM Camera	
Riot Control	
LRAD System	
Gas Injection	