



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

## CITY COUNCIL AGENDA ITEM



Date: July 21, 2025

To: Frank A. Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager  
Chris Wilson, Assistant City Manager  
Kyle Vieth, Controller  
Joshua Jones, Chief of Police  
Frank Shuler, Police Lieutenant  
Dan Galich, Police Sergeant  
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2 – Low Bidder meeting Specifications – Police Officer Ballistic Vests

### History

In accordance to Troy Police Department policy and Michigan Law Enforcement Accreditation Standard 1.6.2, it is a requirement that the Police Department (1) provide or make ballistic vests (i.e. body armor) available to all sworn personnel; (2) mandatory wear for patrol personnel; (3) have guidelines for the use, care, maintenance, and replacement of ballistic vests; and (4) a requirement that sworn personnel engaged in pre-planned high-risk operations must wear ballistic vests while engaged in such operations.

The Police Department provides ballistic vests to all sworn personnel as well as other staff engaged in responding to calls for service. The current ballistic vests are no longer under the manufacturer's warranty, and are at the end of their life cycle necessitating the replacement of vests currently being used by the Police Department.

### Purchasing

On July 10, 2025, a bid opening was conducted as required by the City Charter/Code for the purchase of the ballistic vests for the Police Department. The bid was posted on the MITN Purchasing Group website; [www.bidnetdirect.com//city-of-troy-mi](http://www.bidnetdirect.com//city-of-troy-mi). Four hundred and seventeen (417) vendors were notified via the MITN website. Two (2) bid proposals and two (2) no bid responses were received. Below is a detailed summary of potential vendors for this bid opportunity.

Companies notified via MITN	417	<i><b>MITN</b> provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.</i> <b>Active MITN</b> members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. <b>Active MITN non-paying members</b> are responsible to monitor and check the MITN website for opportunities to do business with the City. <b>Inactive MITN member</b> status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.
Troy Companies notified via MITN	7	
Troy Companies - Active email Notification	0	
Troy Companies - Free	0	
Companies that viewed the bid	44	
Troy Companies that viewed the bid	0	



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### **Purchasing (continued)**

After reviewing the bid proposals, *Kiesler Police Supply, Inc. of Jeffersonville, IN* was the lowest bidder meeting specifications to provide three (3) year requirements of new Ballistic Vests and is being recommended for the purchase of approximately twenty-five (25) Ballistic Vests in the current 2025-2026 fiscal year, ten (10) Ballistic Vests in the 2026-2027 fiscal year, and seventeen (17) Ballistic Vest in the 2027-2028 fiscal year.

The funds for these purchases are available in the Police Department operating budgets for the fiscal years as detailed below. The below details reflect the unit prices for the ballistic vests. Quantities by year are estimated and do not include potential new hires. The quantities listed are for three (3) year requirements.

Fiscal Year	Vest Qty.	Unit Cost	Total Cost
2025-2026	25	\$1,037.30	\$25,932.50
2026-2027	10	\$1,082.40	\$10,824.00
2027-2028	17	\$1,127.50	\$19,167.50
<b>TOTAL</b>			<b><u>\$55,924.00</u></b>

### **Financial**

Funds are available in the Police Department Operating Budgets in the fiscal years as detailed above and will be charge to account number 101.301.11.324.740.010. Also note, the vest purchases are reimbursable under the Department of Justice Bulletproof Vest Partnership Grant. This grant will reimburse the City 50% of the purchase price.

### **Recommendation**

City Management recommends awarding a contract to provide three (3) year requirements of Ballistic Vests to sworn Police Officers for the Troy Police Department to the lowest bidder meeting specifications, *Kiesler Police Supply Inc., Jeffersonville, IN* for an estimated total cost of \$55,924.00 as detailed above, all at unit prices contained in the bid tabulation dated July 10, 2025.

Opening Date - 07/10/2025  
Date Reviewed - 07/10/2025

CITY OF TROY  
BID TABULATION  
BALLISTIC VESTS

ITB-COT 25-21  
Page 1 of 1

VENDOR NAME:	Kiesler Police Supply, Inc.	Michigan Police Equipment, Co.
CITY:	Jeffersonville, IN	Charlotte, MI

**PROPOSAL: FURNISH THREE (3) YEAR REQUIREMENTS OF NEW BALLISTIC VESTS FOR THE CITY OF TROY POLICE DEPARTMENT.**

Description	Est'd Qty	Year	Unit Cost (Each)	Estimated Total Cost	Unit Cost (Each)	Estimated Total Cost
<b>Description: Ballistic Vests</b>						
Safariland HARDWIRE 51 Threat Level II 1350429-M Neutral Vest Panels	25	2025-2026	\$1,037.30	\$25,932.50	\$1,453.00	\$36,325.00
1350429-U Female Vest Panels	10	2026-2027	\$1,082.40	\$10,824.00	\$1,497.00	\$14,970.00
1220916-58 HARDWIRE® Trauma Plate, 5" X 8" 1348925 M Series Concealable Carrier (color NAVY)	17	2027-2028	\$1,127.50	\$19,167.50	\$1,542.00	\$26,214.00
<b>Manufacturer: Safariland</b>						

NOTE: Include all delivery costs, handling and packaging charges in the unit cost (each) price

<b>Estimated Overall Total</b>	<b>\$55,924.00</b>	<b>\$77,509.00</b>
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SIZE AVAILABILITY:	90-150 days, may vary	Sizing chart attached
WARRANTY:	5 years on ballistics and 1 year on carriers	10 years on ballistic panels, 12 months on M series concealable carrier
AUTHORIZED DEALER:	Y/N	Y
DESCRIPTIVE LITERATURE ENCLOSED:	Y/N	Y
CONTACT INFORMATION PROVIDED:	Y/N	Y
REFERENCES:	Y/N	Y
PAYMENT TERMS:	0 net 30 days	Net 30
DELIVERY DATE:	45-90 days, may vary	Not Specified
EXCEPTIONS:	Lead times may vary. All items will ship as available	None
ACKNOWLEDGEMENT:	Y/N	Y
FORMS:	Y/N	Y

**Low Bidder Meeting Specifications**

No Bid: Galls, LLC  
Promo Solutions

Attest:  
(\*Bid Opening conducted via a Zoom Meeting)

Dan Galich  
Andrew Chambliss  
Nellie Bert  
Dina Gates

Emily Frontera  
Purchasing Manager