



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: September 24, 2025

To: Frank A. Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager
Chris Wilson, Assistant City Manager
Rob Maleszyk, Chief Financial Officer
Kyle Vieth, Controller
Kurt Bovensiep, Public Works Director
Brian D. Varney, Fleet Division Manager
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 4: State of Michigan MiDEAL Extended Purchasing Program – Police Department Replacement Vehicles

History

- Eleven (11) vehicles being purchased are planned replacement vehicles used by the Police Department.
- Eleven (11) obsolete vehicles will be removed from service and sold at auction with estimated proceeds of \$55,000.00.
- This purchase will replace Eleven (11) existing vehicles that will reach intended life expectancy and will not increase the size of the existing vehicle fleet.

Purchasing

- *Berger Chevrolet of Grand Rapids, MI* is the awarded bidder in the State of Michigan MiDEAL contract #240000001191, pricing is valid thru August 31, 2029 on selected Chevrolet vehicles.
- *Gorno Ford of Woodhaven, MI* is the awarded bidder in the State of Michigan MiDEAL contract #240000001193, pricing is valid thru August 31, 2029 on selected Ford patrol vehicles.
- *LaFontaine Chrysler Dodge Jeep Ram of Lansing, MI* is the awarded bidder in the State of Michigan MiDEAL contract #240000001206, pricing is valid thru August 31, 2029 on selected Dodge vehicles.
- Pricing to purchase selected vehicles has been secured from *Berger Chevrolet of Grand Rapids, MI*, *Gorno Ford of Woodhaven, MI* and *LaFontaine Chrysler Dodge Jeep Ram of Lansing, MI* as per the State of Michigan MiDEAL contracts and as detailed in the attached quotes.
- City Council authorized participation in the Cooperative Purchasing Programs on February 5, 2024 (Resolution #2024-02-031-J-5)

Financial

- On February 10, 2014 City Council authorized departments to utilize sites such as GovDeals.com to dispose of city owned surplus items (Resolution #2014-02-017-J-4a). Therefore, note that the City will utilize and market eleven (11) obsolete vehicles on GovDeals.com site for optimal trade-in value and transparency.



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Financial Cont.

- Funds are budgeted and available in the Public Works Capital Fund for the 2026 fiscal year with associated project numbers below.
- Expenditures of \$468,293.00 will be charged to Account Number 661.571.565.981.

Berger Chevrolet	Unit Cost	Est. Total	Project#
(1) Chevrolet Equinox SUV	\$29,427.00	\$29,427.00	2026C0056
(1) Chevrolet Blazer SUV	\$37,156.00	\$37,156.00	2026C0056
(1) Chevrolet Traverse SUV	\$40,718.00	\$40,718.00	2026C0056
Berger Chevrolet Total		\$107,301.00	
Gorno Ford	Unit Cost	Est. Total	Project#
(6) Ford Explorer SUV Utility	\$47,595.00	\$285,570.00	2026C0055
(1) Ford Bronco Sport SUV	\$37,685.00	\$37,685.00	2026C0056
Gorno Ford Total		\$323,255.00	
LaFontaine CDJR	Unit Cost	Est. Total	Project#
(1) Dodge Durango SUV	\$37,737.00	\$37,737.00	2026C0056
LaFontaine CDJR Total		\$37,737.00	
Grand Total		\$468,293.00	

Recommendation

- City Management recommends awarding a contract to purchase one (1) Chevrolet Silverado Equinox SUV, one (1) Chevrolet Blazer SUV and one (1) Chevrolet Traverse SUV from *Berger Chevrolet of Grand Rapids, MI* as per the State of Michigan MiDEAL Cooperative Purchasing contract #240000001191 for an estimated total cost of \$107,301.00 as detailed above; not to exceed budgetary limitations.
- City Management recommends awarding a contract to purchase six (6) Ford Explorer SUV Utility vehicles and one (1) Bronco Sport SUV from *Gorno Ford of Woodhaven, MI* as per the State of Michigan MiDEAL Cooperative Purchasing contract #240000001193 for an estimated total cost of \$323,255.00 as detailed above; not to exceed budgetary limitations.
- City Management recommends awarding to purchase one (1) Dodge Durango SUV vehicle from *LaFontaine Chrysler Dodge Jeep Ram of Lansing, MI* as per the State of Michigan MiDEAL Cooperative Purchasing contract # 240000001206 for an estimated total cost of \$37,737.00 as detailed above; not to exceed budgetary limitations.



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Chevrolet Equinox



Chevrolet Blazer



Chevrolet Traverse



Ford Explorer



Ford Bronco



Dodge Durango

(Not Actual Vehicles – Examples Only)

BID PER ENCLOSED SPECIFICATIONS

Cost per vehicle \$29,427.00

Number of units 1

Total Bid Amount \$29,427.00

Vehicle Description:

Year 2026

Make Chevrolet

Model Equinox LT AWD

Vendor:

Berger Chevrolet Inc.

Address 2525 28th Street S.E.

Grand Rapids, MI 49512

Phone (616) 949-5200

Fax (616) 988-9178

Bid Prepared For :

City of Troy

Price includes title fee and delivery. Price based on
Municipal discount from State of Michigan contract
number MA240000001191.

Signature *Robert Evans*

Printed Signature Robert M. Evans

Date 8/28/2025

BID PER ENCLOSED SPECIFICATIONS

Cost per vehicle \$37,156.00

Vehicle Description:

Number of units 1

Year 2025

Make Chevrolet

\$37,156.00

Model Blazer LT AWD

Vendor:

Berger Chevrolet Inc.

Bid Prepared For :

Address 2525 28th Street S.E.

Troy

Grand Rapids, MI 49512

Phone (616) 575-9629

Price includes title fee and delivery. Price based on
Municipal discount in the State of Michigan.

Fax (616) 988-9178

Signature *Robert Evans*

Printed Signature Robert M. Evans

Date 8/28/2025

BID PER ENCLOSED SPECIFICATIONS

Cost per vehicle \$40,718.00

Number of units 1

Total Bid Amount \$40,718.00

Vehicle Description:

Year 2026

Make Chevrolet

Model Traverse LT AWD
w/2 extra fobs

Vendor:

Berger Chevrolet Inc.

Address 2525 28th Street S.E.

Grand Rapids, MI 49512

Phone (616) 949-5200

Fax (616) 988-9178

Bid Prepared For :

City of Troy

Price includes title fee and delivery. Price based on
Municipal discount from State of Michigan contract
number MA240000001191.

Signature *Robert Evans*

Printed Signature Robert M. Evans

Date 8/28/2025

EDDIE WILLIAMS MICHIGAN CONTRACT HOLDER
GOVERNMENT SALES
GORNO FORD
WOODHAVEN, MI



PH 734-671-4893,



CELL 313-319-3431



e-mail

eddiewilliams@gornoford.com

BRIAN VARNEY, 248-524-3390
CITY OF TROY
EMAIL brian.varney@troymi.gov

8/4/2025

2026 FORD UTILITY AWD SUV , MIDEAL #MA240000001193

3.3L V6, 10 SPD AUTO TRANS, POWER WINDOWS, DOOR LOCKS, MIRRORS, &
POWER DRIVER'S SEAT, SPEED CONTROL, AM/FM STEREO, TIRE PRESSURE
MONITORING SYSTEM , ROLL STABILITY SYSTEM, , BACK UP CAMERA ,
SYNC, CLOTH FRONT/VINYL REAR, , SYNC 3, PRIVACY GLASS REAR, REAR
CRASH TESTED TO 75 MPH, KEYLESS ENTRY, WIG WAG CIRCUIT, CARGO
LIGHT, UPFITTER INTERFACE SYSTEM, CROSS TRAFFIC BRAKE ASSIST, 8"
SYNC 4 DISPLAY

BLACK "UM ".- EXT COLOR,

3.3L V6, GAS ENGINE

DUAL SPOT LIGHTS

COURTESY LIGHTS IN-OP

HEATED EXT MIRRORS

FLEET KEY, CODE 1111X

REAR WINDOW AND DOOR HANDLES IN-OP

KEYLESS ENTRY

TAILLIGHT PREP

BLISS

REAR A/C & HEAT

H8 AGM BATTERY

PRE COLLISION MITIGATION SYSTEM

POLICE ENGINE IDLE SYSTEM

POWER PASSENGER FRT SEAT

MUNI PRICE, TOTAL, PER UNIT \$47,595.00

SINCERELY
EDDIE WILLIAMS
GOVERNMENT SALES
CELL 313-319-3431

EDDIE WILLIAMS
GOVERNMENT SALES
GORNO FORD
WOODHAVEN, MI
CELL 313-319-3431
FAX 734-671-4375

9/9/2025

BRIAN VARNEY
TROY DPW/FLEET OPERATIONS
TROY, MI
CELL 248-524-3390
Email brian.varney@troymi.gov

2026 FORD BRONCO SPORT AWD, MIDEAL #MA240000001193
1.5I ECO BOOST, AUTO, A/C, STEREO, POWER GROUP, SPEED CONTROL,
BUCKETS W/CONSOLE, ROLLSTABILITY, SIDE CURTAIN AIR BAGS, FORD
SYNC 4 SYSTEM, ABS, , BACK UP CAMERA

CHANGES

GRAY EXT
FORD CO-PILOT 360 ASSIST
REAR PARKING SENSORS
13" CENTER STACK DISPLAY
110V/400 WATT INVERTER
BRUSH GUARD
CARGO MAT
UNDER ENGINE SKID PLATE PKG
17" ALUMINUM GRAY WHEELS
225/65R X 17 ALL TERRAIN TIRES
LED FOG LAMPS
8 WAY POWER DRIVER'S SEAT
HEATED FRT SEATS
PREM WRAPPED STEERING WHEEL
ALL WEATHER FLOOR MATS

MUNI PRICE

\$37,685.00

SINCERELY

EDDIE WILLIAMS
GOVERNMENT SALES
CELL 313-319-3431

LaFontaine CDJR-Lansing

6131 S. Pennsylvania Ave.

Lansing, MI 48911

517-394-1022-Direct

517-394-1205-Fax

mdeacon@lafontaine.com

Name: City of Troy

Address: _____

City: _____ State: _____ Zip: _____

Contact: Brian Varney

Phone: 248.524.3390

Email: brian.varney@troymi.gov

Date: 9/23/2025

Quote 092325

State of Michigan Contract 240000001206		
2026		
WDEH75	Dodge Durango GT AWD	\$37,192.00
2BD	3.6L V6	
PDN	Destroyer Grey	\$395.00
Per contract delivery is \$2.00 a mile one way mileage.		\$150.00
By signing the purchase agreement you agree to purchase of the vehicle or		
vehicles X _____		
Total Cost:		\$37,737.00

Signed Michelle Deacon

Please note payment is due within 30 days of delivery. Any invoices paid after 30 days may be subject to a 1.5% late fee