



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: October 13, 2025

To: Frank A. Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager
Chris Wilson, Assistant City Manager
Kyle Vieth, Controller
Kurt Bovensiep, Public Works Director
Mike Verstraete, Streets and Drains Operations Manager
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Sole Bidder Meeting Specifications – Major and Local Street Pavement Marking

History

- Pavement markings are installed per the Michigan Manual of Uniform Traffic Control Devices (MMUTCD) and are used to convey messages to roadway users on what part of the road to use and also to communicate conditions ahead.
- Major Street Pavement Markings are completed on an as-needed basis throughout the year.
- Pavement marking cost history by year is detailed below:
 - 2022 \$257,949.57
 - 2023 \$239,013.92
 - 2024 \$54,393.26
 - 2025 \$150,372.00
- PK Contracting is the current awarded Major Streets Pavement Markings Contractor.
- The current contract expired June 30, 2025.

Purchasing

- On September 25, 2025 a bid opening was conducted as required by City Charter/Code to furnish Major and Local Street Pavement Markings for two (2) years with an option to renew for one (1) additional year.
- The bid was posted on Bidnet Direct/MITN Purchasing Group website; www.bidnetdirect.com//city-of-troy-mi.
- One hundred and seventeen (117) vendors were notified via the MITN website. One (1) bid response was received. Below is a detailed summary of potential vendors:



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Purchasing (continued)

Companies notified via MITN	117
Troy Companies notified via MITN	5
Troy Companies - Active email Notification	5
Troy Companies - Free	0
Companies that viewed the bid	13
Troy Companies that viewed the bid	1

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. **Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. **Active MITN non-paying members** are responsible to monitor and check the MITN website for opportunities to do business with the City. **Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

- Upon review of the bid proposal, it was determined that *P.K. Contracting, Inc.*, a Troy, MI company, meets all bid specifications and is qualified to perform the work as specified.
- *P.K. Contracting, Inc. of Troy, MI* has successfully provided Street Pavement Marking services for the City of Troy and is being recommended for award.

Financial

Funds are budgeted and available in the Major and Local Street Funds for the 2026 Fiscal Year. Expenditures will be charged to account numbers 202.449.477.802.070 and 203.449.497.802.070.

Recommendation

City Management recommends awarding a two (2) year contract with the option to renew for one (1) additional year to sole bidder meeting specifications; *PK Contracting, Inc. of Troy, MI* to provide Major and Local Street Pavement Marking services at unit prices as detailed in the bid tabulation opened September 25, 2025 and as detailed below by year. Note that the renewal option will have *Year 2* increases as specified in the bid tabulation. Pavement Marking Services will be installed on an as needed basis, not to exceed budgetary limitations with the contract expiring June 30 2028.

<u>2 Yr. Contract</u>	<u>Amount</u>
1	\$ 700,000.00
2	\$ 700,000.00
Total 2 Yr. Contract	\$1,400,000.00
1 Year Renewal	\$ 700,000.00

Opening Date: 09/25/2025
Date Reviewed: 09/25/2025

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VENDOR NAME:	P.K. Contracting, LLC
CITY:	Troy, MI
CHECK #:	6196604046
AMOUNT:	\$5,000.00

PROPOSAL - Two-Year Requirements of Major & Local Streets Pavement Marking with an Option to Renew for One Additional Year.

MAJOR STREETS

PROPOSAL A: RETRACE EXISTING MARKINGS - Sprayable Thermoplastic

ITEM	EST QTY (Lineal Feet)	DESCRIPTION	Year 1 (2025)		Year 2 (2026)	
			Unit Price/L.F.	Annual Total	Unit Price/L.F.	Annual Total
1	350,000	4" Solid White, Pavement Marking	\$0.22	\$77,000.00	\$0.24	\$84,000.00
2	200,000	4" Skip White, Pavement Marking	\$0.22	\$44,000.00	\$0.24	\$48,000.00
3	30,000	6" Solid White, Pavement Marking	\$0.30	\$9,000.00	\$0.32	\$9,600.00
4	30,000	6" Skip White, Pavement Marking	\$0.30	\$9,000.00	\$0.32	\$9,600.00
5	30,000	6" Solid Yellow, Pavement Marking	\$0.30	\$9,000.00	\$0.32	\$9,600.00
6	30,000	6" Skip Yellow, Pavement Marking	\$0.30	\$9,000.00	\$0.32	\$9,600.00
7	1,000	Removal of Pavement Marking 6" Yellow and/or White	\$0.68	\$680.00	\$0.70	\$700.00
8	281,000	4" Solid Yellow, Pavement Marking	\$0.22	\$61,820.00	\$0.24	\$67,440.00
9	33,000	4" Skip Yellow, Pavement Marking	\$0.22	\$7,260.00	\$0.24	\$7,920.00
10	1,000	Removal of Pavement Marking 4" Yellow and/or White	\$0.68	\$680.00	\$0.70	\$700.00
PROPOSAL A ESTIMATED TOTAL:			\$227,440.00		\$247,160.00	

PROPOSAL B: MARKING NEW PAVEMENT - Sprayable Thermoplastic

ITEM	EST QTY (Lineal Feet)	DESCRIPTION	Year 1 (2025)		Year 2 (2026)	
			Unit Price/L.F.	Annual Total	Unit Price/L.F.	Annual Total
1	500	4" Solid White	\$0.35	\$175.00	\$0.36	\$180.00
2	500	4" Skip White	\$0.35	\$175.00	\$0.36	\$180.00
3	500	4" Solid Yellow	\$0.35	\$175.00	\$0.36	\$180.00
4	500	4" Skip Yellow	\$0.35	\$175.00	\$0.36	\$180.00
PROPOSAL B ESTIMATED TOTAL:			\$700.00		\$720.00	

PROPOSAL C: PAVEMENT MARKING LEGEND - REMOVAL

ITEM	EST QTY	DESCRIPTION	UNIT	Year 1 (2025)		Year 2 (2026)	
				Unit Price	Annual Total	Unit Price	Annual Total
1	2	School Legend	EA	\$60.00	\$120.00	\$62.00	\$124.00
2	20	Only Legend	EA	\$50.00	\$1,000.00	\$52.00	\$1,040.00
3	400	Right Arrow & Left Arrow	EA	\$45.00	\$18,000.00	\$47.00	\$18,800.00
4	20	Straight Left turn or Right turn	EA	\$70.00	\$1,400.00	\$72.00	\$1,440.00
5	3,500	Stop Bars (Major Rd.) - 24"	LF	\$3.50	\$12,250.00	\$3.55	\$12,425.00
6	5,000	Curing Compound Removal	LF	\$2.00	\$10,000.00	\$2.05	\$10,250.00
7	7,500	Cross Walk (Major Rd.) - 24"	LF	\$3.50	\$26,250.00	\$3.55	\$26,625.00
PROPOSAL C ESTIMATED TOTAL:				\$69,020.00		\$70,704.00	

PROPOSAL D: PAVEMENT MARKING TAPE - 3M Stamark Tape Series 270 ES or Alternative Material

				Year 1 (2025)		Year 2 (2026)	
ITEM	EST QTY	DESCRIPTION	UNIT	Unit Price	Annual Total	Unit Price	Annual Total
1	5	School Legend	EA	\$250.00	\$1,250.00	\$255.00	\$1,275.00
2	20	Only Legend	EA	\$180.00	\$3,600.00	\$185.00	\$3,700.00
3	400	Right Arrow & Left Arrow	EA	\$180.00	\$72,000.00	\$185.00	\$74,000.00
4	20	Straight Left turn or Right turn	EA	\$250.00	\$5,000.00	\$255.00	\$5,100.00
5	5,000	Stop Bars (Major Rd.) - 24"	LF	\$12.00	\$60,000.00	\$12.50	\$62,500.00
6	10,000	Cross Walk (Major Rd.) - 24"	LF	\$12.00	\$120,000.00	\$12.50	\$125,000.00
PROPOSAL D ESTIMATED TOTAL:				\$261,850.00		\$271,575.00	
Manufacturer/Product #				3M/A270			

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VENDOR NAME:
CITY:

P.K. Contracting, LLC
Troy, MI

PROPOSAL E: RECESSED Polyurea PAVEMENT MARKING - Per MDOT Specifications

ITEM	EST QTY	DESCRIPTION	UNIT	Year 1 (2025)		Year 2 (2026)	
				Unit Price	Annual Total	Unit Price	Annual Total
1	2	School Legend	EA	\$300.00	\$600.00	\$305.00	\$610.00
2	10	Only Legend	EA	\$270.00	\$2,700.00	\$275.00	\$2,750.00
3	35	Right Arrow & Left Arrow	EA	\$270.00	\$9,450.00	\$275.00	\$9,625.00
4	2	Straight Left turn or Right turn	EA	\$300.00	\$600.00	\$305.00	\$610.00
5	330	Stop Bars (Major Rd.) - 24"	LF	\$15.75	\$5,197.50	16	\$5,280.00
6	450	Cross Walk (Major Rd.) -24"	LF	\$15.75	\$7,087.50	\$16.00	\$7,200.00

PROPOSAL E ESTIMATED TOTAL:

\$25,635.00

\$26,075.00

PROPOSAL F: 03T811 (A10) RECESSING PAVEMENT MARKINGS 03T811 (A90) PRIMERLESS PATTERNED TAPE - as per MDOT Traffic and Safety Special Provisions (2020)

ITEM	EST QTY (Lineal Feet)	DESCRIPTION	Year 1 (2025)		Year 2 (2026)	
			Unit Price/L.F.	Annual Total	Unit Price/L.F.	Annual Total
1	1,000	Recessing Pavement Marking	\$1.15	\$1,150.00	\$1.20	\$1,200.00
2	1,000	Primerless Patterned 4" Tape	\$5.00	\$5,000.00	\$6.00	\$6,000.00

PROPOSAL F ESTIMATED TOTAL:

\$6,150.00

\$7,200.00

	Year 1 (2025)	Year 2 (2026)
PROPOSAL A - F (Major Streets) ANNUAL TOTALS:	\$590,795.00	\$623,434.00
ESTIMATED GRAND TOTAL - PROPOSALS A - F - TWO YEARS:	\$1,214,229.00	

LOCAL STREETS

PROPOSAL G: RETRACE EXISTING MARKINGS - Sprayable Thermoplastic

ITEM	EST QTY (Lineal Feet)	DESCRIPTION	Year 1 (2025)		Year 2 (2026)	
			Unit Price/L.F.	Annual Total	Unit Price/L.F.	Annual Total
1	5,000	4" Solid White, Pavement Marking	\$0.55	\$2,750.00	\$0.60	\$3,000.00
2	5,000	4" Skip White, Pavement Marking	\$0.55	\$2,750.00	\$0.60	\$3,000.00
3	5,000	6" Solid White, Pavement Marking	\$0.55	\$2,750.00	\$0.60	\$3,000.00
4	5,000	6" Skip White, Pavement Marking	\$0.55	\$2,750.00	\$0.60	\$3,000.00
5	5,000	6" Solid Yellow, Pavement Marking	NO BID*			
6	5,000	6" Skip Yellow, Pavement Marking				
7	2,000	Removal of Pavement Marking 6" Yellow and/or White				
8	3,000	4" Solid Yellow, Pavement Marking				
9	10,000	4" Skip Yellow, Pavement Marking				
10	1,000	Removal of Pavement Marking 4" Yellow and/or White	\$0.68	\$680.00	\$0.70	\$700.00

PROPOSAL G - ESTIMATED TOTAL:

\$11,680.00

\$12,700.00

* Note: Items 5-9 cannot be applied with sprayable thermoplastic

PROPOSAL H: PAVEMENT MARKING TAPE - 3M Stamark Tape Series 270 ES or Alternative Material

ITEM	EST QTY	DESCRIPTION	UNIT	Year 1 (2025)		Year 2 (2026)	
				Unit Price	Annual Total	Unit Price	Annual Total
1	5	School Legend	EA	\$250.00	\$1,250.00	\$255.00	\$1,275.00
2	4	Only Legend	EA	\$180.00	\$720.00	\$185.00	\$740.00
3	5	Right Arrow & Left Arrow	EA	\$180.00	\$900.00	\$185.00	\$925.00
4	5	Straight Left turn or Right turn	EA	\$250.00	\$1,250.00	\$255.00	\$1,275.00
5	2,500	Stop Bars (Major Rd.) - 24"	LF	\$12.00	\$30,000.00	\$12.50	\$31,250.00
6	2,000	Cross Walk (Major Rd.) - 24"	LF	\$12.00	\$24,000.00	\$12.50	\$25,000.00

PROPOSAL H - ESTIMATED TOTAL:

\$58,120.00

\$60,465.00

Tape Bid Manufacturer/Product #

3M/A270

PROPOSAL G - H (Local Streets) ANNUAL TOTALS:

\$69,800.00

\$73,165.00

EST'D GRAND TOTAL - ALL PROPOSALS - TWO YEARS:

\$1,357,194.00

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VENDOR NAME:		P.K. Contracting, LLC
CITY:		Troy, MI
Proposed Payment Schedule:		Net 30
Contact Information Provided:	Y/N	Y
Years of Experience:		45+
Pre-qualified MDOT Classification:		N-3
Company Numerical Rating:		\$332,612,000
List of Equipment Provided:	Y or N	Y
References:	Y or N	Y
Insurance Met:	Y or N	Y
Warranty:		Per Specs
Exceptions:		None
Acknowledgements:	Y or N	Y
Forms:	Y or N	Y

Attest:

(*Bid Opening conducted via a Zoom Meeting)

Mike Verstraete

Andrew Chambliss

Nellie Bert

Stephanie Kerr

Emily Frontera

Purchasing Manager