



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: January 6, 2020

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Robert C. Maleszyk, Chief Financial Officer
Lisa Burnham, Accounting Manager
Kurt Bovensiepe, Public Works Director
Brian D Varney, Fleet Operations Manager
MaryBeth Murz, Purchasing Manager

Subject: Standard Purchasing Resolution 4: Award – State of Michigan MIDEAL and MITN Cooperative Purchasing Agreements – Fleet Vehicles – DPW and Fire Departments

History

- The thirteen (13) vehicles being purchased are replacement vehicles for the Department of Public Works fleet and Fire Department staff.
- Thirteen (13) obsolete vehicles will be removed from service and sold at auction with estimated proceeds of \$52,000.00.
- This purchase replaces thirteen (13) existing vehicles and will not increase the size of the existing Department of Public Works motor pool or Fire Department fleets.
- Vehicles will be used by Department of Public Works and Fire Department.

Purchasing

- *Berger Chevrolet of Grand Rapids, MI. and Gorno Ford of Woodhaven, MI.* are the low total bidders in the State of Michigan MIDEAL Cooperative Bid. MIDEAL Contract ID numbers 071-B7700177 and 071-B7700181.
- The contract pricing is valid thru 2020 model year Chevrolet and Ford vehicles.
- The Cities of Auburn Hills, Farmington Hills, Madison Heights, Midland, St. Clair Shores, Troy, and Warren; members of the Michigan Inter-governmental Trade Network (MITN) cooperatively developed and issued a Request for Proposal (RFP) for the purchase of Single/Tandem Axle Dump Truck(s), parts, and related services.
- Request for Proposals were solicited utilizing the Michigan Inter-governmental Trade Network (MITN) website.
- Five (5) proposal responses were received as listed below:

*International Truck Company
Wolverine Freightliner
Knapheide Truck Equipment Bell
Equipment Company
Truck & Trailer Specialties, Inc.*

- The proposal review process consisted of three stages; proposal review, interviews, and site visits.



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- Proposals were evaluated by the City of Rochester Hills Fleet personnel and purchasing staff, as well as all the representatives from the participating cooperative MITN members which were the cities of Auburn Hills, Farmington Hills, Madison Heights, Midland, St. Clair Shores, Troy and Warren.
- The City of Troy was instrumental in developing the Request for Proposal specifications and was also an integral part of the evaluation team with the above listed cities.
- Trailer Specialties, Inc. of Howell, MI* was selected and unanimously supported by the entities as providing the best value, quality product, timely delivery, exceptional services, an ongoing training program, and also offering the most comprehensive options to meet all of the entities needs.
- On February 10, 2014 City Council authorized departments to utilize sites such as *GovDeals.com* to dispose of City owned surplus items (Resolution# 2014-02-017-J-4a). Therefore note that the City will utilize and market the thirteen (13) obsolete vehicles on *GovDeals.com* site for optimal trade-in value.

Financial

Funds are available in the Public Works Fleet Division Capital Account. Project #'s are detailed below:

| Qty. | | Vendor | Unit Cost | Total Cost | Project# | Budget |
|------|----------------------|-----------------------------|-------------|--------------------|-----------|---------------------|
| 1 | Ford Explorer | Gorno Ford | \$33,795.00 | \$33,795.00 | 2020C0083 | \$35,000.00 |
| 1 | Truck Chassis w/plow | Berger Chevrolet | \$34,668.00 | \$34,668.00 | 2020C0084 | |
| 1 | Dump Body | Truck & Trailer Specialties | \$19,865.00 | \$19,865.00 | 2020C0084 | |
| | Project Total | | | \$54,533.00 | | \$58,000.00 |
| 1 | Truck Chassis w/plow | Berger Chevrolet | \$34,668.00 | \$34,668.00 | 2020C0085 | |
| 1 | Dump Body | Truck & Trailer Specialties | \$19,865.00 | \$19,865.00 | 2020C0085 | |
| | Project Total | | | \$54,533.00 | | \$55,000.00 |
| 2 | Standard Cab Pickup | Berger Chevrolet | \$21,164.00 | \$42,328.00 | 2020C0089 | \$48,000.00 |
| 1 | Cargo Van | Gorno Ford | \$35,774.00 | \$35,774.00 | 2020C0090 | |
| 1 | Cargo Van | Berger Chevrolet | \$27,187.00 | \$27,187.00 | 2020C0090 | |
| 1 | Double Cab Pickup | Berger Chevrolet | \$25,030.00 | \$25,030.00 | 2020C0090 | |
| | Project Total | | | \$87,991.00 | | \$102,000.00 |
| 3 | Standard Cab Pickup | Berger Chevrolet | \$21,164.00 | \$63,492.00 | 2020C0091 | \$90,000.00 |
| 2 | Pickup w/Plow | Berger Chevrolet | \$33,449.00 | \$66,898.00 | 2020C0092 | \$70,000.00 |

Recommendation

City management requests authorization to purchase eleven (11) Chevrolet vehicles from *Berger Chevrolet of Grand Rapids, MI* as per the State of Michigan MIDEAL Cooperative Bid for an estimated total cost of \$294,271.00 and two (2) Ford vehicles from *Gorno Ford of Woodhaven, MI* as per the State of Michigan MIDEAL Cooperative Bid for an estimated total cost of \$69,569.00. City management further requests authorization to purchase two (2) single dump bodies from *Truck and Trailer Specialties Inc. of Howell, MI* for an estimated price of \$39,730.00, which is an estimated grand total cost of \$403,570.00 for all thirteen (13) vehicles as per the MIDEAL and MITN cooperative purchasing group RFP pricing as detailed above.

Bid Award 19-20 Award Standard Purchasing Resolution 4 State of Michigan_MIDEAL_DPW Vehicles Memo



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