

AGENDA

- Intent of Focus Groups
- Background Information
- Participant Demographics
- Key Findings
- Focus Group Questions & Answers
 - Section 1: Programs & Services
 - Section 2: Library Funding
 - Section 3: Communication
- Summary of Key Findings
- Q&A



INTENT OF FOCUS GROUP

- The City of Troy conducted 3 focus groups from July 14-16, 2020.
- The goal was to gauge Troy residents' reactions & thoughts regarding possible changes to the Library's rate millage, in anticipation of the November election.
- City staff gathered this information to assist Troy City Council in making educated decisions regarding the most appropriate millage rate and duration.
- We also learned valuable information about how to best engage the community on this issue.

BACKGROUND INFORMATION

- Assistant City Manager Robert Bruner facilitated the focus group discussions.
- The focus groups were all conducted virtually on Zoom.
- All participants volunteered of their own free will and were not provided financial compensation or rewards for their participation.
- Invitees included members of:
 - The City's Financial Ideas Team
 - The City's Global Troy Advisory Board
 - Boys & Girls Club of Troy Board of Directors
 - The Troy Women's Association

PARTICIPANT DEMOGRAPHICS

Focus Group 1: 8 participants

Focus Group 2: 11 participants

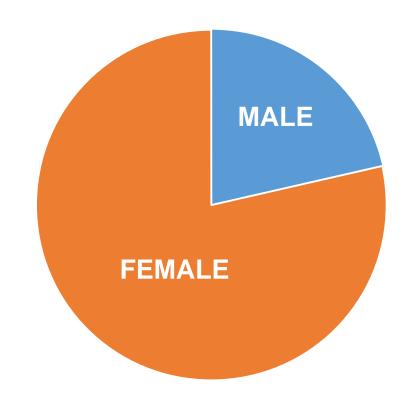
Focus Group 3: 9 participants

28 total participants took part in the focus groups.

Millennial, Generation X, and Baby Boomer generations were represented in the groups.

Gender Breakout:

- 6 Male
- 22 Female



KEY FINDINGS

The majority of the focus group participants share the following beliefs:

- Not pleased with the Library's physical building's current state (aesthetically) and would like to see it renovated.
- Will pay more in their taxes to have the best library in metro Detroit. They want to keep up the Joneses and uphold the Troy prestige.
- Would like to see a longer millage duration of 8-10 years; instead of 5 years.
- If the millage rate rises, they want to know exactly where their money is going. They
 want to know what changes are going to be made if their taxes increase.

FOCUS GROUP QUESTIONS & ANSWERS

- The questions asked in the focus groups were broken down into the following 3 sections.
 Participants were given relevant background information, prior to certain questions:
 - Section 1: Programs & Services
 - Section 2: Library Funding
 - Section 3: Communication
- We'll now go through the results question-by-question, reviewing top and common answers.

SECTION 1 RESULTS: PROGRAMS & SERVICES Troy Public Library Focus Group

Q1: Think about an ideal library. What words come to mind to describe that library?

- 1) Accessible/Convenient
- 2) Community resource/Creates a sense of community
- 3) Presentable/Safe/Welcoming/ Updated building
- 4) Variety or multitude of services and programs

- 5) Lots of meeting space
- 6) Technology is up-to-date
- 7) Current materials offered

Q2: Now think about the Troy Public Library. What words come to mind to describe the Troy Public Library?

- 1) Inviting/Welcoming/Friendly/Great staff
- 2) Outdated/Old building/Not enough rooms
- 3) Great programming and events; especially for Youth
- 4) Not open on Fridays

Q3: What are the most important things the Troy Public Library should do to be more like the ideal library?

- 1) Renovate/Update the building
- 2) Provide 7 days of service
- 3) Be current/Up-to-date with technology
- 4) Market what they offer/do well

SECTION 2 RESULTS: LIBRARY FUNDING Troy Public Library Focus Group

- A dedicated millage pays for operating and maintaining the Troy Public Library.
- Voters approved a dedicated library millage for five years in 2011 and again in 2015.
- The current library millage expires in 2021.
- In other words, your 2020 summer tax bill is the last time you will pay
 the dedicated library millage unless voters approve a new one.

- The City will be asking voters to consider a new dedicated library millage proposal on the November 2020 ballot.
- The Library will close in 2021 if the millage proposal fails so the City wants to understand the level of support residents are comfortable providing.
- The current library millage does not cover the full cost of operating and maintaining the Library so the millage rate must increase to prevent future service reductions.
- Our questions today will focus on the millage rate and duration so the City can devise a millage proposal that is likely to pass.
- Before I ask the first question, I am going to provide some information regarding similar libraries in Oakland County.

- Michigan's public libraries are divided into 6 class sizes based on population served.
- Oakland County has 35 public libraries including eight Class 5 Libraries (serve 26,000-49,999) and nine Class 6 Libraries (serve 50,000+) for a total of 17 Class 5 and 6 Libraries.
- The Troy Public Library is a Class 6 Library.
- In 2019, the average residential taxpayer in the Oakland County communities served by Class 5 and 6 Libraries paid about \$11 per month for library services.
- The average residential Troy taxpayer paid about \$7 per month for library services.

Q4: What is your reaction to learning the average residential Troy taxpayer paid 33% less than the average for Class 5 and 6 Libraries in Oakland County?

- You get what you pay for/ Less is less
- 2) Surprised/Shocked
- 3) Disappointed
- 4) Embarrassed

- 5) Funding the Library below average is competitive disadvantage
- 6) Increasing taxes would have a low impact on the taxpayer, with high reward for Library users

Q5: How would you feel about paying \$10 a month to maintain the Troy Public Library's current programs and service levels?

- 1) Majority of participants would pay \$10 a month to maintain the Troy Public Library's current programs and service levels
- 2) COVID job loss/inflation should be considered

Q6: How would you feel about paying \$11 a month to increase hours from six days a week to seven and provide improved building maintenance?

- 1) Majority of participants would pay \$11 a month to increase hours from six days a week to seven and provide improved building maintenance
- Will pay whatever TPL needs or asks for

- 3) Want to be educated on where the money will go
- 4) Look for funding from other areas like City of Troy's unassigned Fund Balance, before asking to increase

Q7: How would you feel about paying \$12 a month to increase hours from six days a week to seven, renovate areas within the Library to better meet community needs, and reduce the Library's vulnerability to future service reductions when costs increase and/or revenues decrease?

- 1) Majority of participants would pay \$12 a month to increase hours from six days a week to seven....revenues decrease
- 2) Would like to see resources/technology upgrade

- 3) Would pay more if needed
- 4) We want to know what is going to be renovated/where the money is going

Q8: What are the best arguments in support of these library funding options (\$10, \$11, or \$12 a month)?

- 1) Future generations need a library to go to/library is part of the community
- 2) Raises property value/We need to match the city's reputation
- 3) People need the library now more than ever/We can reallocate personal finances to accommodate this tax raise

- 4) Voters are experiencing millage fatigue/Feel we didn't ask for enough last millage
- 5) Don't want the library to close
- 6) Patrons will see a huge difference in the building's appearance and/or infrastructure

Q9: What are the best arguments in opposition to these library funding options?

- 1) Who needs a library anymore with the internet?
- 4) Loss of job/Timing and effects of COVID

- 2) The funding might already be there in the current budget somewhere
- 5) Don't want my taxes raised

3) Everyone is asking for money everywhere you go

- Oakland County voters have approved terms ranging from four years to twenty years.
- Ten years is common.
- Five years is short compared to others.

Vote Date	Library Name	Term (Years)
8/7/12	Brandon Township	perpetuity
8/5/14	Walled Lake City Library	10.0
8/5/14	Clarkston	8.0
8/5/14	White Lake	8.0
8/5/14	Baldwin Public	6.0
11/4/14	Addison Township	10.0
11/4/14	Bloomfield Township Public	10.0
8/2/16	Ferndale Area District Library	10.0
8/2/16	Hazel Park District Library	10.0
8/2/16	Pontiac Public Library	10.0
8/2/16	Wixom Public Library	10.0
8/2/16	Commerce Township Community Library	6.0
8/2/16	Holly Township Library	5.0
5/2/17	Lyon Township Public Library	10.0
8/7/18	Highland Township Public Library	10.0
8/7/18	White Lake Township Library	8.0

Q10: How important is the millage duration to you when deciding to vote yes or no on a new dedicated library millage?

- 1) 20%* are in favor of keeping a 5-year millage
- 2) 39%* said they would prefer an 8-year millage, over a 5-year millage
- 3) 57%* said they would prefer a 10-year millage, over a 5-year millage

*All data was gathered from notes taken from session observers. The percentages are intended to relay the general popularity of participants' and/or focus group moderator's statements across the three sessions. In no way should these figures be held accountable for absolute accuracy.

Q11: What would you need to know in order to support a new dedicated library millage?

- I want to know exactly where my money is going/What changes are going to be made
- 2) How the library has performed historically/Planned projects for the future
- 3) Millage comparisons to other libraries with similar population numbers

Q12: What would cause you to oppose a new dedicated library millage?

- 1) The library doesn't appeal to them/Serve them
- 2) If TPL closes, we can just go to another library
- 3) Unemployment due to COVID

- 4) Who needs a library in this age?
- 5) Don't want taxes to raise

SECTION 3 RESULTS: COMMUNICATION Troy Public Library Focus Group

Q13: How do you currently receive most of your information about the City?

1) Email Newsletters

4) Friends/Neighbors

- 2) Print/Troy Today/Newspapers
- 5) City Council Meetings

3) Social Media

Q14: What would be a better way for the City to share information with you about financial and budget issues?

- 1) Direct Mailings/Postcards
- 2) Troy Schools
- 3) Social Media

Q15: Are there individual community members or organizations you consider key communicators or opinion leaders?

1) TPL Director Cathy Russ

- 5) TPL's Teen Advisory Board (TAB)
- 2) Neighborhood Associations
- 3) Teachers
- 4) Local Nonprofits (Friends of the TPL/Troy Historic Village)

Q16: Any additional thoughts that you would like to share before we close?

- 1) Messaging/Communication is key
- 2) Young voices need to be heard
- 3) This is a fun way to provide input/Become more involved

SUMMARY OF KEY FINDINGS

The majority of the focus group participants share the following beliefs:

- Not pleased with the Library's physical building's current state (aesthetically) and would like to see it renovated.
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