



500 West Big Beaver
Troy, MI 48084
troyml.gov

CITY COUNCIL AGENDA ITEM

Date: September 14, 2020

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Rob Maleszyk, Chief Financial Officer
Lisa Burnham, Controller
Elaine Bo, Recreation Director
MaryBeth Murz, Purchasing Manager

Subject: Bid Waiver – Grounds Maintenance Equipment



History

- The average age of the current grounds maintenance equipment at both Sylvan Glen and Sanctuary Lake Golf courses is twelve years.
- The City is eligible to utilize the National IPA Cooperative or Billy Casper Golf contracted pricing in order to purchase replacement grounds maintenance equipment for the golf courses at the most advantageous prices for the City.
- Billy Casper Golf has acquired pricing for four new pieces of machinery to replace this deteriorating equipment that is at the end of its life cycle.

Purchasing

- The City has the ability to purchase this equipment cooperatively utilizing the National IPA Cooperative Contract or Billy Casper National Account pricing.
- Upon analysis of the National IPA Cooperative Contract and Billy Casper National Account pricing these purchases are recommended for award utilizing the Billy Casper National Account pricing as detailed and summarized in the attached tabulation.
- Four (4) pieces of equipment in total will be purchased based on the Billy Casper contracted pricing, which includes a trade-in amount of \$750.00 for the obsolete equipment.
- Purchasing this equipment utilizing the Billy Casper contracted pricing will save the City an additional \$5,388.44.



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Financial

Funds for this equipment as detailed below are available in the Sylvan Glen General Equipment fund 584.788.7978.010 and the Sanctuary Lake Capital General Equipment fund 583.768.7978.010 in Fiscal Year 2021.

Golf Course	Qty.	Equipment	Total	Budget	Project#
Sylvan Glen	1	TORO Reelmaster S410-D 3300 Hydraulic (#03606)	\$52,704.08	\$53,000.00	2021C0093
Sylvan Glen	1	TORO Workman HDX - 2WD (Kubota Gas) (#07384)	\$33,375.00	\$33,500.00	2021C0092
Sylvan Glen	1	2019 20' Deck Over Tandem Axle Trailer	\$11,153.76	\$11,200.00	2021C0094
Sanctuary Lake	1	TORO Workman GTX EFI (#07409) Range Picker Cart	\$11,606.78	\$11,610.00	2021C0089
Grand Total All Equip.			\$108,839.62		
LESS Trade-ins			-\$750.00		
TOTAL PURCHASE PRICE			\$108,089.62	\$109,310.00	

Recommendation

City management recommends in the best interest of the City that the bid process be waived and a contract be awarded to *Spartan Distributors of Sparta, MI* for the purchase of four (4) pieces of Grounds Maintenance equipment for an estimated total cost of \$108,839.62; less a total trade-in amount of \$750.00 for a total estimated cost of \$108,089.62.

Opening Date: N/A
Date Prepared: 9/14/20

CITY OF TROY
BID TABULATION
Grounds Maintenance Equipment - Golf Courses

			BILLY CASPER CONTRACTED PRICING	National IPA CONTRACT #2017025
QTY	DESCRIPTION	Golf Course Project#	Unit Price	Unit Price
1	TORO Reelmaster S410-D 3300 Hydraulic (#03606) (5) 22"11- x 5" Vericutter Reel (#03618) (1) 5" Powered Rear Roller Brush (Kit of 5) (#034406) (5) Heavy Duty Brush for 22" Rear Roller Brush Kit (#137-0842)	SG 2021C0093	\$52,704.08	\$57,117.16
1	TORO Workman HDX - 2WD (Kubota Gas) (#07384) (1) High Flow Hydraulics Kit (#07316) (1) Hand Throttle Kit (#07408) (1) 2" Receiver Hitch Kit (#117-4831) (5) Complete Cargo Bed Service ASM (#127-7384) (5) Cargo Bed Retrofit Kit (#127-7385)	SG 2021C0092	\$33,375.00	\$34,033.99
1	2019 20' Deck Over Tandem Axle Trailer Vin IL 9UF2OZ4KN381090 (6) Chamber ASM (w/Decals), New Deep Deck Style (#127-63891)	SG 2021C0094	\$11,153.76	\$11,153.76
1	TORO Workman GTX EFI (#07409) Range Picker Cart (1) Bucket Seat Kit (#07409) (1) Cargo Bed (#07046) (1) Range Cage (#07161)	SL 2021C0089	\$11,606.78	\$11,923.15
TOTAL ALL ITEMS			\$108,839.62	\$114,228.06
LESS TRADE-INS			-\$750.00	-\$750.00
3	Ryan Aerator, John Deere 2343 w/Verticuts, and Handicap Cart.			
GRAND TOTAL FOR ALL PIECES OF EQPT.			\$108,089.62	\$113,478.06
Savings utilizing Billy Gasper Contracted Pricing:			-\$5,388.44	

Boldface Type Denotes Lowest Contracted Pricing for the Equipment.