



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

# CITY COUNCIL AGENDA ITEM



Date: March 3, 2021

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager  
Lisa Burnham, Controller  
Frank Nastasi, Chief of Police  
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2 – Award to Low Bidder Meeting Specifications – Patrol Rifle – Police Department

## History

- Patrol rifles have become the standard in law enforcement for situations requiring a response to critical incidents such as active shooters.
- Properly equipped patrol rifles are tactically superior in regards to accuracy and ammunition capability.
- The rifles currently in service are equipped with the minimum basic accessories including factory installed iron sights and only a few have mounted light systems.
- Currently the Troy Police Department has equipped their officers since 2007.
- The rifles are pool weapons which are shared by all officers.
- Troy Police Department currently has (56) Smith & Wesson M&P15 rifles assigned to the Operations Division which are approximately 15 years old and have reached their end of life.
- Troy Police Department is looking to purchase (45) new rifles and trade-in the (56) 15-year-old rifles. Downsized due to the departments individual rifle purchase program.

## Purchasing

On February 18, 2021 a bid opening was conducted as required by City Charter/Code and bid proposals were received at the City’s request from firms interested in providing Patrol Rifles for the City of Troy Police Department. Companies were notified via the Michigan Intergovernmental Trade Network (MITN); [www.mitn.info](http://www.mitn.info). 66 vendors were notified via the MITN website. Three (3) bid responses were received. Below is a detailed summary of the vendor responses.

<b>Companies notified via MITN</b>	66
Troy Companies notified via MITN	1
Troy Companies notified Active email Notification	1
Troy Companies - Active Free	0
<b>Companies that viewed the bid</b>	15
Troy Companies that viewed the bid	0

**MITN** provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

**Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

**Active MITN non-paying members** are responsible to monitor and check the MITN website for opportunities to do business with the City.

**Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



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### **Purchasing (continued)**

- *Michigan Police Equipment Company of Charlotte, MI* is the low bidder meeting specifications for the FN 15 SRP G2 Tactical Rifle and attachments in the amount of \$75,439.80.
- *Michigan Police Equipment Company* also offered the most advantageous trade in value for the Department's current Smith & Wesson M&P15 Rifles for an estimated total of \$27,160.00, contingent on the condition of the rifles traded in.
- The difference between the estimated bid prices and the estimated trade-in value is \$48,279.80.
- A detailed description of value, weapons specifications, and quantities are detailed in the attached bid tab summary.

### **Financial**

Funds are budgeted and available in the Police Department Forfeiture Account for the 2021 fiscal year.

### **Recommendation**

City Management recommends awarding a contract to the low bidder meeting specifications *Michigan Police Equipment Company of Charlotte, MI* to supply the Police Department with the Patrol Rifles and Attachments for an estimated total amount of \$75,439.80, less estimated trade-in value of \$27,160.00 for an estimated total final cost of \$48,279.80.

VENDOR NAME:	Michigan Police Equipment Company	Kiesler Police Supply	CMP Distributors, Inc.
CITY:	Charlotte, MI	Jeffersonville, IN	Lansing, MI
CHECK NUMBER:	66723	34290536	1539568
CHECK AMOUNT:	\$4,000.00	\$4,000.00	\$4,000.00

**PROPOSAL: To furnish NEW PATROL RIFLES FOR THE TROY POLICE DEPARTMENT**

**PROPOSAL A: RIFLES**

DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION
FN 15 SRP G2 Tactical Rifle	45	\$795.00	\$35,775.00	\$795.27	\$35,787.15	\$911.68	\$41,025.60
<b>TOTAL COST:</b>		<b>\$35,775.00</b>		<b>\$35,787.15</b>		<b>\$41,025.60</b>	

**PROPOSAL B: ATTACHMENTS**

DESCRIPTION	QUANTITY	UNIT PRICE	EXTESION	UNIT PRICE	EXTESION	UNIT PRICE	EXTESION
Sure Fire M600 Scout Light	45	\$217.00	\$9,765.00	\$219.63	\$9,883.35	\$217.75	\$9,798.75
Sure Fire dual switch tailcap assy	45	\$117.00	\$5,265.00	\$131.82	\$5,931.90	\$145.38	\$6,542.10
Magpul M-Lok, Cantilever rail light MRA	45	\$26.20	\$1,179.00	\$10.09	\$454.05	\$27.95	\$1,257.75
Magpul Ambidextrous sling attach point	45	\$21.24	\$955.80	\$18.50	\$832.50	\$21.95	\$987.75
Savvy sniper quad qd with hidden black Sling (ambidextrous)	45	\$55.50	\$2,497.50	\$66.13	\$2,975.85	\$74.50	\$3,352.50
Ambidextrous Mag Release	45	\$38.00	\$1,710.00	\$39.96	\$1,798.20	\$49.68	\$2,235.60
Ambidextrous Safety selector assembly	45	\$33.00	\$1,485.00	\$63.00	\$2,835.00	\$37.53	\$1,688.85
Trijicon MRO 2.0 adjustable Red-Dot Sight with full co witness mount	45	\$373.50	\$16,807.50	\$400.68	\$18,030.60	\$414.49	\$18,652.05
<b>TOTAL COST:</b>		<b>\$39,664.80</b>		<b>\$42,741.45</b>		<b>\$44,515.35</b>	

**PROPOSAL C: TRADE IN FOR RIFLES - State TRADE-IN VALUE at current market value for current department M&P15 Weapons. Quantities are estimates and may vary.**

MODEL #	QUANTITY	Trade-In Unit Value	Total Trade-In Value	Trade-In Unit Value	Total Trade-In Value	Trade-In Unit Value	Total Trade-In Value
Smith & Wesson M&P15 Rifle	56	\$485.00	\$27,160.00	\$300.00	\$16,800.00	\$375.00	\$21,000.00

<b>TOTALS FOR PROPOSALS A &amp; B:</b>	<b>\$75,439.80</b>	<b>\$78,528.60</b>	<b>\$85,540.95</b>
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<b>ESTIMATED GRAND TOTAL WITH TRADE IN VALUE:</b>	<b>\$48,279.80</b>	<b>\$61,728.60</b>	<b>\$64,540.95</b>
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Authorized Dealer:	Y or N	Y	Y	N
Warranty:		Full Manufacturer's Warranty	Manufacturer Warranty	Manufacturer Warranty
Descriptive Literature Provided:	Y or N	N	Y	N
<b>Contract Information:</b>				
Name(s):		Sena Parks	Crystal Laasanen; Brian Califf	Catherine Parks
Hours of Operation:		8:30AM - 5PM	8AM - 5PM	M-F 8:30AM - 5PM
24 Hr. Phone Number:		517-322-0443; cell 313-600-7484	N/A	517-974-4276
Provided References:	Y or N	Y	Y	Y
Payment Terms:		Net 30 Days	Net 30	Net 30 Days
Delivery Date:		FN 90 days Trijicon 90-120 days Surefire, Magpul, Savvy, 30-45 days.	90-120 days	180 days ARO
Exceptions:		None	None	None
Acknowledgement:	Y or N	Y	Y	Y
Addendum:	Y or N	Y	Y	Y
Forms:	Y or N	Y	Y	Y

Attest:  
(\*Bid Opening conducted via a Go-To Meeting)  
Sergeant Dan Galich  
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Kristine Kallek  
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Beth Zaccardelli  
\_\_\_\_\_  
Jackie Ahlstrom  
\_\_\_\_\_

\_\_\_\_\_  
Emily Frontera  
Purchasing Manager