

CITY COUNCIL AGENDA ITEM

Date: April 26, 2021

From: Robert J. Bruner, Assistant City Manager

Mark F. Miller, City Manager

Rob Maleszyk, Chief Financial Officer

Lisa Burnham, Controller

Kurt Bovensiep, Public Works Director

Brian Varney, Fleet Manager

Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 4: Cooperative Contract Award - MITN - Tandem Axle

Dump Trucks with snow removal and deicing systems.

History

To:

 The two (2) dump/salt trucks being replaced are used on a daily basis by the DPW Streets and Drains Division for snow plowing and de-icing major and local roads, grading, material hauling, road repairs and ditch cleaning.

- The City's snowplow truck fleet has a 15-year life expectancy.
- The two (2) trucks being replaced are 2003 and 2005 model year Sterling dump trucks.
- These trucks have reached their intended life expectancy.
- The two (2) obsolete vehicles will be removed from service and sold at auction for the estimated total proceeds of \$46,000.00.
- The new dump trucks will have current technology which is very effective and efficient for snow and ice removal.
- Spare tires and wheels will be included.

Purchasing

- On February 10, 2020, the Cities of Rochester Hills, Auburn Hills, Huntington Woods, Troy, Farmington Hills, Livonia, Madison Heights and Charter Township of Bloomfield; members of the Michigan Inter-governmental Trade Network (MITN), cooperatively developed and issued a Request for Proposal (RFP) for the purchase of Single/Tandem Axle Dump Truck(s), parts, and related services, RFP-RH-20-023.
- Request for Proposals were solicited utilizing the Michigan Inter-governmental Trade Network (MITN) website.
- Five (5) proposal responses were received as listed below:

Tri-County International Trucks Wolverine Freightliner Michigan CAT M&K Truck Center Truck & Trailer Specialties, Inc.



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Purchasing (continued)

- The proposal review process consisted of three stages; proposal review, interviews, and site visits.
- Proposals were evaluated by the City of Rochester Hills Fleet personnel and purchasing staff, as well as all the representatives from the participating cooperative MITN members which were the Cities of Troy, Auburn Hills, Huntington Woods, Farmington Hills, Livonia, Madison Heights and Charter Township of Bloomfield;
- The City of Troy was instrumental in developing the Request for Proposal specifications and was also an integral part of the evaluation team with the above listed cities.
- Wolverine Freightliner-Eastside, Inc. of Mt. Clemens, MI and Truck and Trailer Specialties, Inc.
 of Howell, MI were selected and unanimously supported by the entities as providing the best
 value, quality product, timely delivery, exceptional services, an ongoing training program, and
 also offering the most comprehensive options to meet all of the entities needs.

Financial

- On February 10, 2014 City Council authorized departments to utilize sites such as GovDeals.com to dispose of City owned surplus items (Resolution# 2014-02-017-J-4a). Therefore, note that the City will utilize and market the two (2) obsolete vehicles on GovDeals.com site for optimal trade-in value.
- This purchase replaces existing vehicles and does not increase the size of the existing Department of Public Works motor pool fleet.
- Total available budget \$460,000.00 in project # 2021C0114.
- Funding is available in the Fleet Operations Capital Fund.

Qty.		Vendor	Unit Cost	Total Cost
2	Tandem Axle Truck Chassis	Wolverine Freightliner	\$102,128.00	\$204,256.00
2	Dump Body & Snow Equipment	Truck & Trailer Specialties	\$126.680.00	\$253,360.00
Grand Total – 2 Dump Trucks with Snow Removal & Deicing Systems				\$457,616.00

Recommendation

City management request authorization to award a contract to purchase two (2) tandem axle truck chassis, at \$102,128 each from *Wolverine Freightliner-Eastside, Inc., of Mt. Clemens, MI* for an estimated total price of \$204,256 and a contract to purchase two (2) tandem dump bodies with snow equipment for \$126,680 each from *Truck and Trailer Specialties, Inc., of Howell, MI* for an estimated total price of \$253,360, for an estimated grand total cost of \$457,616 for two (2) dump trucks with snow removal and deicing systems as per the MITN cooperative purchasing group pricing detailed above.



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