



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: April 26, 2021

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Lisa Burnham, Accounting Manager
Kurt Bovensiepe, Public Works Director
Scott Carruthers, Streets & Drains Operations Manager
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Low Bidder meeting Specifications – Aggregates

History

- Aggregate material is used by the Department of Public Works to maintain City infrastructure including underground systems.
- These systems require specific materials to meet different compaction ratings.
- The type of project or maintenance will dictate what type of aggregate is required.
- Aggregates are purchased on an as needed basis throughout the year to meet these demands and to replenish an inventory located at the Public Works yard.
- The current contract expires April 30, 2021.

Purchasing

- On April 1, 2021 a bid opening was conducted as required by City Charter/Code for one (1) year requirements of aggregates with an option to renew for one (1) additional year.
- The bid was posted on the Michigan Intergovernmental Trade Network (MITN); www.mitn.info.
- One hundred and thirty-four (134) vendors were notified via the MITN website.
- Five (5) bid responses were received. Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	134
Troy Companies notified via MITN	1
Troy Companies notified - Active email Notification	1
Troy Companies - Active Free	0
Companies that viewed the bid	13
Troy Companies that viewed the bid	1

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.

Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



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Purchasing (continued)

- Upon review of the bid proposals, it was determined that even though the bid could be awarded low bid as specified by line item; the bid from *Maloney Trucking, LLC a Troy, MI* vendor, met the local preference bid language which states:

“The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.”

- Based on the local preference language *Maloney Trucking, LLC of Troy, MI* who was low bid as specified by Proposal A line items 2 and 7 and Proposal B line item 5 was given the opportunity to match the pricing of the low bidders by line item, without exception for Proposal A line items 1 and 3 of Proposal A.
- Maloney Trucking, LLC* agreed to meet the low bid pricing by line for Proposal A items 1 and 3 and is therefore being recommended for award of these items as specified and as per the pricing listed below.
- After reviewing the bid proposals, it is being recommended to award contracts to the following four (4) low bidders meeting specifications by line item at the unit prices as detailed below:

Proposal A:

Item	Est Qty per Ton	Price per Ton	Est Total Cost
Maloney Trucking			
1. 6A Slag	350	\$21.58	\$7,553.00
2. 22A Gravel	700	\$14.75	\$10,325.00
3. Pea Gravel	300	\$22.22	\$6,666.00
7. 21AA Limestone	700	\$17.25	\$12,075.00
			\$36,619.00
AMS Grounds			
4. 60/40 Gravel	100	\$21.75	\$2,175.00
5. Fill Sand	2,500	\$9.60	\$24,000.00
			\$26,175.00
Osburn Industries			
6. Crushed Concrete 1”-3”	100	\$17.35	\$1,735.00
9. Mason Sand	100	\$14.90	\$1,490.00
			\$3,225.00
Richmond Transport			
8. 2NS Sand	200	\$15.75	\$3,150.00
			\$3,150.00
Proposal A Estimated Total Cost:			\$69,169.00

Proposal B

Item	Est Qty per Ton	Price per Ton	Est Total Cost
Osburn Industries			
2. Athletic Meal	100	\$29.00	\$2,900.00
			\$2,900.00
Maloney Trucking			
5. Crusher Dust	100	\$12.00	\$1,200.00
			\$1,200.00
Proposal B Estimated Total Cost:			\$4,100.00



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Financial

Funds are available through the Public Works operating budgets for the Streets and Water Divisions.

Recommendation

City Management recommends awarding one (1) year contracts with the option to renew for one (1) additional year to the low bidders meeting specifications and local preference requirements, *Maloney Trucking, LLC of Troy, MI* for line items 1-3, and 7 for Proposal A and item 5 for Proposal B. *AMS Grounds of Ypsilanti, MI* for items 4 and 5 from Proposal A. *Osburn Industries of Taylor, MI* for items 6,9 from Proposal A and item 2 from Proposal B. *Richmond Transport of Lenox, MI* for item 8 from Proposal A. Proposal B line items 1, 3 and 4 received no bids and will be purchased on an as needed basis. Aggregates are to be purchased as specified on as needed basis and as per unit bid prices listed in the attached bid tabulation opened April 1, 2021; contracts to expire April 30, 2023.

<u>Company</u>	<u>Items</u>	<u>Estimated Total Cost</u>
<i>Proposal A</i>		
Maloney Trucking	1, 2, 3, 7	\$36,619.00
AMS Grounds	4,5	\$26,175.00
Osburn Industries	6, 9	\$3,225.00
Richmond Transport	8	\$3,150.00
<i>Proposal B</i>		
Osburn Industries	2	\$2,900.00
Maloney Trucking	5	<u>\$4,100.00</u>
Estimated Total Cost		\$73,269.00

VENDOR NAME:	Edw. C. Levy Co.	Osburn Industries, Inc.	Maloney Trucking	Richmond Transport, Inc.	AMS Grounds
CITY:	Dearborn, MI	Taylor, MI	Troy, MI	Lenox, MI	Ypsilanti, MI

PROPOSAL: One-Year Requirements of Aggregates with an Option to Renew for one (1) additional year.

Proposal A: GENERAL DPW AGGREGATES

Item	Est. Qty. (Tons)	Description	Price/ Ton	Extension Price	Price/ Ton	Extension Price	Price/ Ton	Extension Price	Price/ Ton	Extension Price	Price/ Ton	Extension Price
1.	350	6A SLAG	\$21.58	\$7,553.00	\$21.60	\$7,560.00	\$22.35	\$7,822.50				
2.	700	22A GRAVEL			\$18.50	\$12,950.00	\$14.75	\$10,325.00	\$14.95	\$10,465.00	\$22.55	\$15,785.00
3.	300	PEA GRAVEL	\$22.22	\$6,666.00	\$22.80	\$6,840.00	\$22.75	\$6,825.00	\$23.25	\$6,975.00	\$24.90	\$7,470.00
4.	100	60/40 GRAVEL	\$24.97	\$2,497.00	\$25.55	\$2,555.00	\$23.95	\$2,395.00	\$25.00	\$2,500.00	\$21.75	\$2,175.00
5.	2,500	FILL SAND	\$10.12	\$25,300.00	\$10.70	\$26,750.00	\$10.50	\$26,250.00	\$10.75	\$26,875.00	\$9.60	\$24,000.00
6.	100	CRUSHED CONCRETE, 1" - 3"			\$17.35	\$1,735.00	\$19.95	\$1,995.00	\$17.50	\$1,750.00	\$19.45	\$1,945.00
7.	700	21AA LIMESTONE			\$18.10	\$12,670.00	\$17.25	\$12,075.00	\$18.05	\$12,635.00	\$18.95	\$13,265.00
8.	200	2NS SAND	\$16.97	\$3,394.00	\$16.75	\$3,350.00	\$16.95	\$3,390.00	\$15.75	\$3,150.00	\$18.10	\$3,620.00
9.	100	MASON SAND	\$15.87	\$1,587.00	\$14.90	\$1,490.00	\$16.95	\$1,695.00			\$15.55	\$1,555.00
Discount if Awarded All Items:			0.00%		0.00%		Not Specified		0.00%		Not Specified	
ESTIMATED TOTAL:			\$46,997.00		\$75,900.00		\$72,772.50		\$64,350.00		\$69,815.00	

Proposal B: ATHLETIC FIELD MATERIALS

Item	Est. Qty. (Tons)	Description	Price/ Ton	Extension Price	Price/ Ton	Extension Price	Price/ Ton	Extension Price	Price/ Ton	Extension Price	Price/ Ton	Extension Price
1.	100	30A BALL DIAMOND SLAG										
2.	100	ATHLETIC MEAL			\$29.00	\$2,900.00	\$34.95	\$3,495.00			\$39.00	\$3,900.00
3.	100	INFIELD MIX										
4.	100	CLAY TRACKER SURFACER CTS-20										
5.	100	CRUSHER DUST					\$12.00	\$1,200.00				
Discount if Awarded All Items:					Not Specified		Not Specified				Not Specified	
ESTIMATED TOTAL:					\$2,900.00		\$4,695.00		\$0.00		\$3,900.00	
ESTIMATED GRAND TOTAL:			\$46,997.00		\$78,800.00		\$77,467.50		\$64,350.00		\$73,715.00	

Minimum Order Requirements:	50 tons	Approx. 50 tons	50 tons	50 tons	15 tons
# of Hours Within Request:	24 hrs	48 hrs	As Needed	24 hrs	24 hrs
Contact Information:					
Hrs. of Operation	6AM - 5PM	8 - 5	7AM - 5PM	7AM - 5PM	24/7
24 Hr. Phone No.	313-429-2263	313-363-0077	248-379-6565	586-727-1627	734-330-0000
References:	Y or N	Y	Y	Y	Y
Insurance Met:	Y or N	Y	Y	Y	Y
Warranty:		Not Specified	Not Specified	N/A	Not Specified
Payment Terms:		0, Net 30	Net 30	Net 30	Net 30 days
Delivery Time:		7AM - 5PM within 24 hrs of notice	48 hrs after order	As Needed	within 24 hrs
Exceptions:	Y or N	Exceptions listed in proposal	None	None	None
Acknowledgement:	Y or N	Y	Y	Y	Y
Forms:	Y or N	Y	Y	Y	Y

Local Preference Within 5%

ATTEST:

(*Bid Opening conducted via a Go-To Meeting)

Cheryl Stewart
Scott Carruthers
Kaitlin Sackner
Kristine Kallek
Jackie Ahlstrom

Emily Frontera
Purchasing Manager