

CITY COUNCIL AGENDA ITEM

Date: June 21, 2021

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager

Lisa Burnham, Controller

Kurt Bovensiep, Public Works Director

Scott Carruthers, Streets & Drains Operations Manager

Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Low Bidder meeting Specification – Topsoil

History

Topsoil is used by the Department of Public Works for a variety of projects and situations such as tree
maintenance, property restoration, storm sewer repairs, snowplow damage and/or City water
and sewer infrastructure repairs.

- Topsoil is purchased on an as needed basis throughout the year and stocked piled at the Public Works vard.
- Over the last three (3) years of the current contract, the City has spent \$18,970 on topsoil.
- The current contract expires June 30, 2021.

Purchasing

- On June 17, 2021, a bid opening was conducted as required by City Charter/Code for two (2) year requirements of topsoil with an option to renew for one (1) additional year.
- The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; www.mitn.info.
- Three (3) Bid responses were received. Below is a detailed summary of potential vendors.

Companies notified via MITN			
Troy Companies notified via MITN	6		
Troy Companies - Active email Notification	5		
Troy Companies - Active Free			
Companies that viewed the bid			
Troy Companies that viewed the bid	0		

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.

Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

The following vendors responded to the Bid solicitation:

Vendor	Estimated Total (2 years)
J & H Transportation, Inc.	\$27,500
Anderson Excavating, Inc.	\$31,000
Osburn Industries, Inc.	\$35,000



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Purchasing (continued)

- The bid proposals for both Anderson Excavating, Inc. and J & H Transportation, Inc. were submitted in cubic yards. The weight of topsoil can vary greatly due to moisture content; in the dryness of the summer, the weight of a cubic yard of topsoil can drop down to below a ton, while in the spring when topsoil is damper, one cubic yard can weigh over a ton. For the purposes of this bid, we are recognizing one cubic yard to be the equivalent of one ton.
- Quantities are estimated and to be purchased on an as needed basis at unit prices as listed in the attached bid tab.

Financial

Topsoil is stocked and available on as needed basis for the Public Works Division. Inventoried topsoil is initially charged to a clearing account 1.2220. As projects arise and topsoil is required, the cost of topsoil is charged to the appropriate department. Examples of situations where topsoil is used are as follows:

Department Maintenance/restoration where topsoil would be needed

Streets Snowplow damage Drains Storm drain repairs

Parks Tree maintenance/stump grinds Water & Sewer Water tap/water main repairs

Funds are available through the operating budgets for Major and Local Streets, Streets and Drains, Parks, Water and Sewer Divisions; as required and as needed.

Recommendation

City Management recommends awarding a two (2) year contract to provide topsoil on as needed basis with an option to renew for one (1) additional year to the low bidder meeting specifications; *J & H Transportation, Inc. of Sterling Heights, MI* for an estimated total cost of \$27,500 at the unit prices contained in the bid tabulation opened June 17, 2021.

Opening Date - 06/17/2021 Date Reviewed - 06/17/2021

CITY OF TROY BID TABULATION TOPSOIL

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VENDOR NAME:		J&H Transportation, Inc.	Anderson Excavating, Inc.	Osburn Industries, Inc.			
CITY:		Sterling Heights, MI	Waterford, MI	Taylor, MI			
PROPOSAL: FURNISH TWO (2) YEAR REQUIREMENTS OF TOPSOIL WITH AN OPTION TO RENEW FOR ONE (1) ADDITIONAL							
Est Qty	Description	Delivered	YEAR. UNIT PRICE/ YARDS	UNIT PRICE/YARDS	UNIT PRICE/TONS		
1,000	TOPSOIL	2021/2022	\$13.50	\$15.50	\$17.00		
1,000	TOPSOIL	2022/2023	\$14.00	\$15.50	\$18.00		
ESTIMATED GRAND TOTAL:		\$27,500.00	\$31,000.00	\$35,000.00			
DELIVERY: Minimum Shipment:		40	40	50			
Hours of Phone Release		24 Hours	48 Hours	48 Hours			
CONTACT INFORMATION:							
Hours of Operation		630AM-430PM	8AM-430PM	8AM-5PM			
Phone Number		248-804-1886	248-682-7900	313-292-4140 x102			
	INSURANCE MET:	Y or N	Υ	Υ	Υ		
	REFERENCES:	Y or N	Υ	Υ	Υ		
PAYMENT TERMS:		Net 30	Net 30	Net 30			
WARRANTY:		None	None	None			
	EXCEPTIONS:	Y or N	N	N	N		
	ACKNOWLEDGEM	ENT: Y or N	Υ	Υ	Υ		
	FORMS:	Y or N	Υ	Υ	Υ		

Low Bidder Meeting Specificatons

ATTEST:

(*Bid Opening conducted via a Go-To Meeting)

Beth Zaccardelli

Kaitlin Sackner

Jackie Ahlstrom

Emily Frontera
Purchasing Manager