



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: August 30, 2021

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Rob Maleszyk, Chief Financial Officer
Lisa Burnham, Controller
Kurt Bovensiep, Public Works Director
Scott Carruthers, Streets and Drains Operations Manager
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 4: State of Michigan MiDeal Purchasing Cooperative-
Felling Dump Trailer - DPW

History

The Streets and Drains Division routinely completes work that requires excavation of soil and organic material and debris that is cleared from easements on private property and out of the way locations on public property. These locations are easily reached with utility vehicles that need to be transported to the job site on a trailer. The Felling dump trailer could also be used to transport excavated soils and debris from the work site to the DPW yard for disposal as well as transport the utility vehicle to and from the job site.

Purchasing

- Pricing to purchase the Felling Dump Trailer model FT-12 DT HD has been secured from *AIS Construction Equipment Corporation of New Hudson, MI* through the State of Michigan MiDeal Purchasing Cooperative contract #071B7700090 and as per the detailed quote dated August 3, 2021.
- City Council authorized participation in the Cooperative Purchasing Programs on November 9, 2020 (Resolution #2020-11-165-J-8).

Financial

Funds are budgeted and available in the Streets General Equipment Capital Fund under Project Number 2022C0033 for the 2022 fiscal year. Expenditures will be charged to account number 401.447.479.7978.010.

Recommendation

City management recommends waiving the bid process and awarding a contract to purchase one (1) Felling Dump Trailer model FT-12 DT HD from *AIS Construction Equipment Corporation of New Hudson, MI*, as detailed in the attached quote and as per the MiDeal Contract #071B7700090 for an estimated total cost of \$15,473.39.



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM





GRAND RAPIDS
600 AIS Drive Southwest
Grand Rapids, MI 49548
Telephone: (616) 538-2400

LANSING
3600 North Grand River Avenue
Lansing, MI 48906
Telephone: (517) 321-8000

SAGINAW
4600 AIS Drive
Bridgeport, MI 48722
Telephone: (989) 777-0090

RICHMOND
65809 Gratiot Avenue
Lenox, MI 48050
Telephone: (586) 727-7502

TRAVERSE CITY
8300 M-72 East
Williamsburg, MI 49690
Telephone: (231) 267-9513

WEST DETROIT
56555 Pontiac Trail
New Hudson, MI 48165
Telephone: (248) 437-8121

August 3, 2021

Mr. Scott Carruthers
City of Troy
4693 Rochester Road
Troy, MI 48085

RE: State of Michigan MiDeal pricing for new Felling model FT-12 DT HD trailer.
MiDeal contract # 071B7700090

AIS Construction Equipment Corp & Felling are pleased to provide you the following pricing for a new Felling model FT-12 DT HD dump trailer. Pricing is current MiDeal State Contract Pricing and as such will be firm until there is a manufacturer list price increase.

One (1) New Factory Order Felling FT-12DT HD Dump Trailer equipped per attached build sheet;

List Price	\$ 16,421.00
Less State Contract Discount (8%)	(1,313.68)
Sub-Total	\$ 15,107.32
PDI 1%	151.07
Delivery	200.00
Michigan Title Fee	15.00
TOTAL DELIVERED PRICE (cash)	\$ 15,473.39

As AIS is authorized vendor for MiDeal contract # 071B7700090, if PO is issued it should be made out to:

AIS Construction Equipment Corp.
56555 Pontiac Trail
New Hudson, MI 48165

Please contact me any time with questions or if additional info is needed. AIS & my-self look forward to assisting you with any of your construction equipment needs!

Sincerely
AIS Construction Equipment Co.

Craig Vick

Craig Vick
Governmental Sales Manager
586-634-2760

ckv