



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

## CITY COUNCIL AGENDA ITEM



Date: August 30, 2021

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager  
Rob Maleszyk, Chief Financial Officer  
Lisa Burnham, Controller  
Kurt Bovensiep, Public Works Director  
Scott Carruthers, Streets and Drains Operations Manager  
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 4: State of Michigan MiDeal Purchasing Cooperative-  
Felling Dump Trailer - DPW

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### **History**

The Streets and Drains Division routinely completes work that requires excavation of soil and organic material and debris that is cleared from easements on private property and out of the way locations on public property. These locations are easily reached with utility vehicles that need to be transported to the job site on a trailer. The Felling dump trailer could also be used to transport excavated soils and debris from the work site to the DPW yard for disposal as well as transport the utility vehicle to and from the job site.

### **Purchasing**

- Pricing to purchase the Felling Dump Trailer model FT-12 DT HD has been secured from *AIS Construction Equipment Corporation of New Hudson, MI* through the State of Michigan MiDeal Purchasing Cooperative contract #071B7700090 and as per the detailed quote dated August 3, 2021.
- City Council authorized participation in the Cooperative Purchasing Programs on November 9, 2020 (Resolution #2020-11-165-J-8).

### **Financial**

Funds are budgeted and available in the Streets General Equipment Capital Fund under Project Number 2022C0033 for the 2022 fiscal year. Expenditures will be charged to account number 401.447.479.7978.010.

### **Recommendation**

City management recommends waiving the bid process and awarding a contract to purchase one (1) Felling Dump Trailer model FT-12 DT HD from *AIS Construction Equipment Corporation of New Hudson, MI*, as detailed in the attached quote and as per the MiDeal Contract #071B7700090 for an estimated total cost of \$15,473.39.



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**GRAND RAPIDS**

600 AIS Drive Southwest  
Grand Rapids, MI 49548  
Telephone: (616) 538-2400

**LANSING**

3600 North Grand River Avenue  
Lansing, MI 48906  
Telephone: (517) 321-8000

**SAGINAW**

4600 AIS Drive  
Bridgeport, MI 48722  
Telephone: (989) 777-0090

**RICHMOND**

65809 Gratiot Avenue  
Lenox, MI 48050  
Telephone: (586) 727-7502

**TRAVERSE CITY**

8300 M-72 East  
Williamsburg, MI 49690  
Telephone: (231) 267-9513

**WEST DETROIT**

56555 Pontiac Trail  
New Hudson, MI 48165  
Telephone: (248) 437-8121

August 3, 2021

Mr. Scott Carruthers  
City of Troy  
4693 Rochester Road  
Troy, MI 48085

RE: State of Michigan MiDeal pricing for new Felling model FT-12 DT HD trailer.  
MiDeal contract # 071B7700090

AIS Construction Equipment Corp & Felling are pleased to provide you the following pricing for a new Felling model FT-12 DT HD dump trailer.  
Pricing is current MiDeal State Contract Pricing and as such will be firm until there is a manufacturer list price increase.

One (1) New Factory Order Felling FT-12DT HD Dump Trailer equipped per attached build sheet;

List Price	\$ 16,421.00
Less State Contract Discount (8%)	( 1,313.68)
Sub-Total	\$ 15,107.32
PDI 1%	151.07
Delivery	200.00
Michigan Title Fee	15.00
TOTAL DELIVERED PRICE (cash)	\$ 15,473.39

As AIS is authorized vendor for MiDeal contract # 071B7700090, if PO is issued it should be made out to:

AIS Construction Equipment Corp.  
56555 Pontiac Trail  
New Hudson, MI 48165

Please contact me any time with questions or if additional info is needed. AIS & my-self look forward to assisting you with any of your construction equipment needs!

Sincerely  
AIS Construction Equipment Co.

*Craig Vick*

Craig Vick  
Governmental Sales Manager  
586-634-2760

ckv