



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

## CITY COUNCIL AGENDA ITEM



Date: September 2, 2021

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager  
Lisa Burnham, Controller  
Kurt Bovensiepe, Public Works Director  
Paul Trosper, Water and Sewer Operations Manager  
Emily Frontera, Purchasing Manager

Subject: Bid Waiver – Water Valve Equipment and Parts

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### **History**

The Water and Sewer Division of the Department of Public Works is responsible for installing, maintaining, and repairing all water valves within the City of Troy. Troy currently has 11 pressure reducing vaults which store a total of 23 pressure reducing valves (PRVs). In order to properly maintain water pressure and flow within the City, it is critical that these valves remain in operation. The PRVs require frequent maintenance and replacement of complete internal wearable parts on an annual basis. The City of Troy water system currently has three types of PRVs, manufactured by three different companies. The breakdown of the PRVs are as follows:

- (15) Ross Valve Manufacturing Company Inc. of Troy, NY
- (4) GA (Golden Anderson) Industries, Inc. of Cranberry, PA
- (4) Cla-Val Company of Costa Mesa, CA

Due to the frequency of valve maintenance and the large number of Ross valves in the system, it is in the City's best interest to have a blanket contract with Ross Valve as a sole source provider. This is particularly important during instances of unforeseen issues that require immediate maintenance; it will allow us to expedite parts for critical repairs to avoid any long-term disruptions in water service.

### **Purchasing**

- Both scheduled and unforeseen repairs, replacements, and maintenance on PRVs dictates the need to purchase Ross valves and parts on an as needed basis.
- *Ross Valve Manufacturing Company Inc. of Troy, NY* has authorized the City of Troy to purchase directly and receive distributor discounted pricing for its equipment and replacement parts.
- It is not possible to secure competitive bids because Ross Valve is the sole source manufacturer for Ross brand valves and parts. By purchasing directly from the manufacturer, the City is receiving a greater discount than through distribution.
- A bid waiver is requested to purchase on an as needed basis valves and the associated parts from *Ross Valve Manufacturing Company Inc. of Troy, NY* on an ongoing basis, not to exceed budgetary limitations.



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### **Financial**

Funds for the purchase of water valves and parts are budgeted and available in the Water Division Maintenance of Mains operating account number 591.537.541.7740.010.

### **Recommendation**

City Management recommends that the bid process be waived and an ongoing contract be established with *Ross Valve Manufacturing Company Inc. of Troy, NY* for the purchase of Ross Valve equipment and associated parts on an as needed basis, not to exceed budget limitations.