



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: September 6, 2021

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Rob Maleszyk, Chief Financial Officer
Lisa Burnham, Controller
Brian Goul, Recreation Director
Emily Frontera, Purchasing Manager

Subject: Bid Waiver – Golf Course Maintenance Equipment

History

- The average age of the current ground's maintenance equipment at the Sanctuary Lake Golf courses is 15-20 years.
- The City is eligible to utilize the OMNIA Partners Purchasing Cooperative or the Indigo Golf TROON contract pricing in order to purchase replacement grounds maintenance equipment for the golf courses at the most advantageous prices for the City.
- Indigo Golf, which was recently acquired by TROON the industry leader in golf course and private club management, has secured pricing for four new pieces of machinery to replace the deteriorating equipment.
- In 2013, 2015, and 2019 the City purchased replacement equipment. (Resolution 2013-07-125-J-5, 2015-07-098-J-4b, and 2019-07-083-J-5).
- The grounds equipment needs to be replaced as it has reached the end of its lifecycle and is necessary to maintain the course landscaping.

Purchasing

- The City has the ability to purchase this equipment cooperatively utilizing the OMNIA Partners Cooperative Contract or Indigo Golf TROON National Account pricing.
- Upon analysis of the OMNIA Partners Cooperative Contract and Indigo Golf TROON National Account pricing, this purchase is recommended for award utilizing the Indigo Golf TROON National Account pricing as detailed and summarized in the attached tabulation.
- The ground maintenance equipment in total will be purchased based on the Indigo Golf contracted pricing, which includes a trade-in the amount of \$6,750 for the obsolete equipment.
- Purchasing this equipment utilizing the Indigo Golf TROON contracted pricing rather than the OMNIA Cooperative Contract will save the City an additional \$13,975.

Financial

Funds are budgeted and available in the Sanctuary Lake Capital General Equipment Fund for the 2022 fiscal year.



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Sanctuary Lake	Qty.	Equipment	Total	Project#
	1	Toro Sand Pro 5040	\$28,078.57	2022C0096
	1	Toro Reelmaster 5410-D	\$54,491.32	2022C0097
	1	Toro Multi Pro 5800-G with ExcelaRate	\$55,304.49	2022C0098
	1	Cozy Cab for Multi Pro 5800-G	\$12,612.60	2022C0163
Grand Total All Equip.			\$150,486.98	
LESS Trade-ins			\$6,750	
TOTAL PURCHASE PRICE			<u>\$143,736.98</u>	

Recommendation

City management recommends that the bid process be waived and a contract be awarded to *Spartan Distributors of Auburn Hills, MI* for the purchase of TORO grounds maintenance equipment for Sanctuary Lake Golf Course for an estimated cost of \$150,486.98, less a total trade-in amount of \$6,750.00 for a total estimated cost of \$143,736.98.

Opening Date: N/A
Date Prepared: 9/1/2021

CITY OF TROY
BID TABULATION
Grounds Maintenance Equipment - Golf Courses

Bid Waiver

QTY DESCRIPTION	TROON/TORO CONTRACTED PRICING		OMNIA Partners CONTRACT #2017025	
	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION
1 TORO Sand Pro 5040 (#08745) (1) Flex Blade (08713) (1) Front Lift Frame Assembly (08712) (1) Tooth Rake (08751) (1) Spring Rake (#08752) (1) QAS Spiker (#08755) (1) Coco Drag Mat (#087587) (1) Drag Mat Carrier System (#08756) (1) Pivot Trowel Kit (QAS Tooth Rake) (#119-7158) (3) Smooth Tire (#112-0034) (1) LED Light Kit (#08740) (1) Light Kit Harness (#140-0333)	\$28,078.57	\$28,078.57	\$30,855.01	\$30,855.01
1 TORO Reelmaster 5410-D (#03606) (5) 22" x 5" Verticutter Reel (#03618) (1) 5" Weight for CU's w/ No Attachments (#03412)	\$54,491.32	\$54,491.32	\$60,117.72	\$60,117.72
1 TORO Multi Pro 5800-G w/ ExcelaRate (#41394) (12) Gray 0.60 gpm nozzle @ 40 PSI (#120-0703) (12) White 0.80 gpm nozzle @ 40 PSI (#120-0704) (1) LED Rear Work Light Kit (#41010) (1) Foam Marker Kit (#41249) (1) 30 Gallon Fresh Water Rinse Kit (#41614) (1) Pivoting Electric Hose Reel Kit (#41621) (1) Block Fuse (#92-2641) (1) Heavy Duty Spring Kit (#120-8508) (1) Finish Kit, Foam Marker (#136-0458)	\$55,304.49	\$55,304.49	\$60,876.87	\$60,876.87
1 Cozy Cab for Multi Pro 5800-G (#A-11836) (1) Wiper Kit (#A-11838) (1) Air Conditioner Kit (#A-12235) (1) Full View Interior Mirror (#A-11840) Installation Labor	\$12,612.60	\$12,612.60	\$12,612.60	\$12,612.60
TOTAL ALL TORO ITEMS		\$150,486.98		\$164,462.20
LESS TRADE-INS		\$6,750.00		\$6,750.00
TOTAL PURCHASE PRICE		\$143,736.98		\$157,712.20
Savings utilizing Indigo Golf TROON Contracted Pricing:		\$ 13,975.22		

GRAND TOTAL FOR ALL (4) PIECES OF EQPT.

\$143,736.98

Boldface Type Denotes Lowest Contracted Pricing for the TORO equipment.

Emily Frontera
Purchasing Manager