



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: September 30, 2021

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Lisa Burnham, Controller
Kurt Bovensiepe, Public Works Director
Dennis Trantham, Facilities and Grounds Operations Manager
Scott Carruthers, Streets and Drains Operations Manager
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Low Bidders Meeting Specifications – Snow Removal Services

History

- The Facilities and Grounds Division is responsible for the snow and ice removal on all municipal property, which includes parking lots, building entrances, and sidewalks.
 - Locations include; City Hall, Library, 52-4 District Court, Police Department, Community Center, Troy Historic Village, Stage Nature Center, Transit Center, Fire Stations, Fire and Police Training Center, Camp Ticonderoga.
- The Streets and Drains Division is responsible for the snow and ice removal on all municipal owned sidewalks at detention/retention ponds, vacant property, median crossings, park property, and cemeteries.
 - There are over 100 separate locations totaling 22 miles worth of City owned sidewalk.
 - Sidewalks are cleared when accumulations exceed 2 inches.
- The Streets and Drains Division is responsible for the snow and ice removal on subdivision roads (local roads) when accumulations exceed 4 inches and continued below freezing conditions are predicted.
 - Troy has over 265 miles of local roads.
 - Objective is to clear all local roads within 24-48 hours after the snow stops.
 - Contractors assist City of Troy crews in completing this objective.

Purchasing

On September 16, 2021, a bid opening was conducted as required by City Charter and Code for seasonal requirements of Snow Removal Services with an option to renew for two (2) additional seasons. The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; www.mitn.info. Two (2) bid responses were received for City Owned Properties (Proposal A), three (3) bid responses were received for City Owned Sidewalks (Proposal B), and three (3) bid responses were received for Local Roads (Proposal C).



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Purchasing (Continued)

- Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	212	MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City. Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of
Troy Companies notified via MITN	4	
Troy Companies notified Active email Notification	3	
Troy Companies notified Active Free	1	
Companies that viewed the bid	31	
Troy Companies that viewed the bid	1	

After reviewing the bid responses, *Premier Group of Detroit, MI* was the low bidder meeting specifications for Proposal A, *Xpert Lawn and Snow of Warren, MI* was the low bidder meeting specifications for Proposal B, and *DiPonio Contracting of Shelby Township, MI*, *Premier Group of Detroit, MI* and *Xpert Lawn and Snow of Warren, MI* were low bidders for the individual pieces of equipment as indicated in the bid tab for Proposal C.

Financial

Funds are budgeted and available for snow and ice removal services through the Public Works operating budgets for Streets and Drains, and Facilities and Grounds Divisions.

Recommendation

City management recommends awarding a contract to provide seasonal requirements of snow removal services with an option to renew for two (2) additional seasons to *Premier Group of Detroit, MI* for Proposal A; *Xpert Lawn and Snow of Warren, MI* for Proposal B; *DiPonio Contracting of Shelby Township, MI* for Front End Loader with a 3-yard capacity, Front End Loader with 5-yard capacity, Pickup with 8 foot blade, and Truck with 10 foot snowplow; *Premier Group of Detroit, MI* for Pickup with 8 foot Blade and 20,000 GVW Road Grader with Minimum Size of 6 Wheels; and *Xpert Lawn and Snow of Warren, MI* for 20,000 GVW Road Grader with Minimum Size of 6 Wheels for Proposal C, at prices detailed and contained in the attached bid tabulation. In addition, City management is recommending the approval to allow City administration to extend the pricing established in Proposal C to other vendors for emergency conditions of snow and ice removal.

BID TABULATION
SNOW REMOVAL SERVICES
CITY OF TROY

VENDOR NAME:	Premier Group	Xpert Lawn and Snow,	Cardinal Clearing, LLC	DiPonio Contracting,
CITY:	Detroit, MI	Warren, MI	Troy, MI	Shelby Township, MI

PROPOSAL (A): City Owned Properties – Parking Lots, Building Entrances and Sidewalks

Item	Type of Equipment	Unit	# Dedicated to Troy	Cost (Hourly rates all inclusive)	# Dedicated to Troy	Cost (Hourly rates all inclusive)	# Dedicated to Troy	Cost (Hourly rates all inclusive)	# Dedicated to Troy	Cost (Hourly rates all inclusive)
Parking Lots:							Not Specified	Not Specified		
1	5-10 Yd. Capacity Truck w/Salting Capabilities	Hour	3	\$125.50	1	\$175.00				
2	Front End Loader - 5 yd. Capacity w/Snow Pusher	Hour	1	\$260.00	2	\$250.00				
3	Front End Loader - 3 yd. Capacity w/Snow Pusher	Hour	1	\$200.00	2	\$225.00				
4	Skid Steer with Snow Pusher	Hour	1	\$160.00	3	\$150.00				
5	Pickup with 8 ft. Blade	Hour	2	\$125.00	10	\$150.00				
6	Truck with 10 ft. Snowplow	Hour	1	\$200.00	1	\$150.00				
7	Parking Lot Salt	Ton	1	\$150.00	500	\$180.00				
Sidewalks:										
8	Utility Vehicle with 5' Snow Plow	Hour	2	\$180.00	3	\$150.00				
9	Utility Vehicle with Salt Spreader	Hour	2	\$170.00	3	\$150.00				
10	Utility Vehicle w/ 5' Snow Plow & Salt Spreader	Hour	1	\$200.00	3	\$150.00				
11	Utility Tractor Mounted Snow Blower	Hour	Not Specified		2	\$175.00				
12	Walk-Behind Snow Blower	Hour	5	\$85.00	10	\$75.00				
13	Snow Shovel and Operator	Hour	10	\$65.00	10	\$50.00				
14	Walk-Behind Salt Spreader with Operator	Hour	4	\$70.00	50	\$50.00				
15	Sidewalk Snow and Ice Melter	50lb Bag		\$25.00	2000	\$30.00				
ESTIMATED GRAND TOTAL - PROPOSAL A:			\$2,015.50		\$2,110.00					

Proposal (B): City Owned Properties - Sidewalks (Various locations within the City of Troy)

Item	Description	Unit	Sidewalks Deicing	Sidewalks Plowing	Sidewalks Deicing	Sidewalks Plowing	Sidewalks Deicing	Sidewalks Plowing	Sidewalks Deicing	Sidewalks Plowing
1	Less than One (1) inch or Icy Conditions, Includes Ice Melting Product	LF.	\$3.00		\$0.10		\$0.75		Not Specified	Not Specified
2	Two (2) inches to Six (6) inches	LF.	\$2.50	\$2.00	\$0.10	\$0.10	Not Specified	\$0.18		
3	Greater than Six (6) inches	LF.	\$2.50	\$3.75	\$0.10	\$0.20	Not Specified	\$0.22		
ESTIMATED GRAND TOTAL - PROPOSAL B:			\$8.00	\$5.75	\$0.30	\$0.30	\$0.75	\$0.40		

Proposal (C): Snow Removal Services - Local Roads Emergency Basis

Type of Equipment	# of Available Pieces of Equipment	Hourly Rate Per Single Piece of Equipment	# of Available Pieces of Equipment	Hourly Rate Per Single Piece of Equipment	# of Available Pieces of Equipment	Hourly Rate Per Single Piece of Equipment	# of Available Pieces of Equipment	Hourly Rate Per Single Piece of Equipment
Front End Loader: Minimum Size 3 Yards					Not Specified			
5 Yd Capacity	1	\$260.00	2	\$350.00		5	\$205.00	
3 Yd Capacity	1	\$200.00	2	\$325.00		1	\$190.00	
Other Size:	Not Specified		Not Specified			Not Specified		
Other Size:	Not Specified		Not Specified			Not Specified		
Pick up with Minimum 8 ft Blade (to assist loaders only)								
Pick up with minimum 8 ft Blade	2	\$125.00	10	\$250.00		1	\$125.00	
Road Grader with Minimum Size of 6 Wheels								
20,000 GVW Grader	1	\$450.00	1	\$450.00		Not Specified		
Other Size:	Not Specified		Not Specified					
Truck with 10 ft Snowplow								
Truck with 10 ft Snowplow	1	\$200.00	1	\$250.00	1	\$158.00		
ESTIMATED GRAND TOTAL - PROPOSAL C:		\$1,235.00	\$1,625.00		\$678.00			

SITE VISIT:	Y/N	N	Y	Y	N
DAYTIME PHONE #:		313-963-1700	248-721-0794	248-613-1566	810-240-6662
CONTACT NAME:		Katie Lanza	Nick Solomon	Drew Sackner	Mike Knapp
24-HOUR PHONE #:		586-339-6717	248-721-0794	248-613-1566	810-240-6662
CONTACT NAME:		Phill Lovati	Nick Solomon	Drew Sackner	Mike Knapp
INSURANCE MET:	Y/N	Y	Y	Y	Y
REFERENCES:	Y/N	Y	Y	Y	Y
PAYMENT TERMS:		Net 30	Net 30	Not Specified	30 Days
EXCEPTIONS:	Y/N	N	N	N	N
ALL OR NONE AWARD:	Y/N	N	N	N	N
ACKNOWLEDGEMENT:	Y/N	Y	Y	Y	Y
VENDOR QUESTIONNAIRE:	Y/N	Y	Y	Y	Y
FORMS:	Y/N	Y	Y	Y	Y

Attest:

(*Bid Opening conducted via a Go-To Meeting)

Scott Carruthers
Andrew Chambliss
Jackie Ahlstrom
Heather Chomiak

Low Bidders Meeting Specifications

Emily Frontera
Purchasing Manager