



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: January 10, 2022



To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Rob Maleszyk, Chief Financial Officer
Lisa Burnham, Controller
Emily Frontera, Purchasing Manager
Dennis Trantham, Facilities and Grounds Operations Manager
Scott Carruthers, Streets and Drains Operations Manager
Kurt Bovensiep, Public Works Director

Subject: Standard Purchasing Resolution 5: Approval to Expend Budgeted Funds – Snow Removal Services

History

- The Facilities and Grounds Division is responsible for the snow and ice removal on all municipal property, which includes parking lots, building entrances, and sidewalks.
 - Locations include; City Hall, Library, 52-4 District Court, Police Department, Community Center, Troy Historic Village, Stage Nature Center, Transit Center, Fire Stations, Fire and Police Training Center, Camp Ticonderoga.
- The Streets and Drains Division is responsible for the snow and ice removal on all municipal owned sidewalks at detention/retention ponds, vacant property, median crossings, park property, and cemeteries.
 - There are over 100 separate locations totaling 22 miles worth of city owned sidewalks.
 - Sidewalks are cleared when accumulations exceed 2 inches.
- On October 11, 2021, City Council approved a contract with Premier Group of Detroit, MI, to perform snow and ice removal services for city owned facilities, Proposal A, and Xpert Lawn and Snow of Warren, MI, to perform snow and ice removal services for city owned sidewalks, Proposal B (**RESOLUTION# 2021-10-148-J4b**).
- Much like most of the service industry, Premier Group and Xpert Lawn and Snow are having difficulty staffing its operations to meet the standards set forward in its contract.
 - Not fully staffing the operation is negatively impacting the city providing safe parking lots, sidewalks, and entryways.
- Services that require immediate action often have a secondary or alternate contractor to limit the disruption of services to residents.
 - Local Road snow removal has the same arrangement where the city can extend the contractor pricing to other available contractors.



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Purchasing

On September 16, 2021, a bid opening was conducted as required by City Charter and Code for seasonal requirements of Snow Removal Services with an option to renew for two (2) additional seasons. The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; www.mitn.info. Two (2) bid responses were received for City Owned Properties (Proposal A), three (3) bid responses were received for City Owned Sidewalks (Proposal B), and three (3) bid responses were received for Local Roads (Proposal C).

- Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	212	<p>MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.</p> <p>Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.</p> <p>Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.</p> <p>Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of</p>
Troy Companies notified via MITN	4	
Troy Companies notified Active email Notification	3	
Troy Companies notified Active Free	1	
Companies that viewed the bid	31	
Troy Companies that viewed the bid	1	

City Council approved a contract with, *Premier Group of Detroit, MI* for Proposal A and *Xpert Lawn and Snow of Warren, MI* for Proposal B (**RESOLUTION# 2021-10-148-J4b**).

Financial

Funds are budgeted and available for snow and ice removal services through the Public Works operating budgets for the Facilities and Grounds Division and Streets and Drains Division.

Recommendation

City Management recommends the approval to allow City administration to extend the pricing established in Proposal A and Proposal B to other vendors for snow and ice removal on city owned facilities and grounds.

BID TABULATION
 SNOW REMOVAL SERVICES
 CITY OF TROY

VENDOR NAME:	Premier Group	Xpert Lawn and Snow,	Cardinal Clearing, LLC	DiPonio Contracting,
CITY:	Detroit, MI	Warren, MI	Troy, MI	Shelby Township, MI

PROPOSAL (A): City Owned Properties – Parking Lots, Building Entrances and Sidewalks

Item	Type of Equipment	Unit	# Dedicated to Troy	Cost (Hourly rates all inclusive)	# Dedicated to Troy	Cost (Hourly rates all inclusive)	# Dedicated to Troy	Cost (Hourly rates all inclusive)	# Dedicated to Troy	Cost (Hourly rates all inclusive)				
Parking Lots:														
1	5-10 Yd. Capacity Truck w/Salting Capabilities	Hour	3	\$125.50	1	\$175.00	Not Specified	Not Specified						
2	Front End Loader - 5 yd. Capacity w/Snow Pusher	Hour	1	\$260.00	2	\$250.00								
3	Front End Loader - 3 yd. Capacity w/Snow Pusher	Hour	1	\$200.00	2	\$225.00								
4	Skid Steer with Snow Pusher	Hour	1	\$160.00	3	\$150.00								
5	Pickup with 8 ft. Blade	Hour	2	\$125.00	10	\$150.00								
6	Truck with 10 ft. Snowplow	Hour	1	\$200.00	1	\$150.00								
7	Parking Lot Salt	Ton	1	\$150.00	500	\$180.00								
Sidewalks:														
8	Utility Vehicle with 5' Snow Plow	Hour	2	\$180.00	3	\$150.00								
9	Utility Vehicle with Salt Spreader	Hour	2	\$170.00	3	\$150.00								
10	Utility Vehicle w/ 5' Snow Plow & Salt Spreader	Hour	1	\$200.00	3	\$150.00								
11	Utility Tractor Mounted Snow Blower	Hour	Not Specified		2	\$175.00								
12	Walk-Behind Snow Blower	Hour	5	\$85.00	10	\$75.00								
13	Snow Shovel and Operator	Hour	10	\$65.00	10	\$50.00								
14	Walk-Behind Salt Spreader with Operator	Hour	4	\$70.00	50	\$50.00								
15	Sidewalk Snow and Ice Melter	50lb Bag		\$25.00	2000	\$30.00								
ESTIMATED GRAND TOTAL - PROPOSAL A:			\$2,015.50		\$2,110.00									

Proposal (B): City Owned Properties - Sidewalks (Various locations within the City of Troy)

Item	Description	Unit	Sidewalks Deicing	Sidewalks Plowing	Sidewalks Deicing	Sidewalks Plowing	Sidewalks Deicing	Sidewalks Plowing	Sidewalks Deicing	Sidewalks Plowing
1	Less than One (1) inch or Icy Conditions, Includes Ice Melting Product	LF.	\$3.00		\$0.10		\$0.75		Not Specified	
2	Two (2) inches to Six (6) inches	LF.	\$2.50	\$2.00	\$0.10	\$0.10	Not Specified	\$0.18		
3	Greater than Six (6) inches	LF.	\$2.50	\$3.75	\$0.10	\$0.20	Not Specified	\$0.22		
ESTIMATED GRAND TOTAL - PROPOSAL B:			\$8.00	\$5.75	\$0.30	\$0.30	\$0.75	\$0.40		

Proposal (C): Snow Removal Services - Local Roads Emergency Basis

Type of Equipment	# of Available Pieces of Equipment	Hourly Rate Per Single Piece of Equipment	# of Available Pieces of Equipment	Hourly Rate Per Single Piece of Equipment	# of Available Pieces of Equipment	Hourly Rate Per Single Piece of Equipment	# of Available Pieces of Equipment	Hourly Rate Per Single Piece of Equipment
Front End Loader: Minimum Size 3 Yards								
5 Yd Capacity	1	\$260.00	2	\$350.00	Not Specified		5	\$205.00
3 Yd Capacity	1	\$200.00	2	\$325.00			1	\$190.00
Other Size:	Not Specified		Not Specified				Not Specified	
Other Size:	Not Specified		Not Specified				Not Specified	
Pick up with Minimum 8 ft Blade (to assist loaders only)								
Pick up with minimum 8 ft Blade	2	\$125.00	10	\$250.00	1	\$125.00		
Road Grader with Minimum Size of 6 Wheels								
20,000 GVW Grader	1	\$450.00	1	\$450.00	Not Specified			
Other Size:	Not Specified		Not Specified		Not Specified			
Truck with 10 ft Snowplow								
Truck with 10 ft Snowplow	1	\$200.00	1	\$250.00	1	\$158.00		
ESTIMATED GRAND TOTAL - PROPOSAL C:			\$1,235.00		\$1,625.00		\$678.00	

SITE VISIT:	Y/N	N	Y	Y	N
DAYTIME PHONE #:		313-963-1700	248-721-0794	248-613-1566	810-240-6662
CONTACT NAME:		Katie Lanza	Nick Solomon	Drew Sackner	Mike Knapp
24-HOUR PHONE #:		586-339-6717	248-721-0794	248-613-1566	810-240-6662
CONTACT NAME:		Phill Lovati	Nick Solomon	Drew Sackner	Mike Knapp
INSURANCE MET:	Y/N	Y	Y	Y	Y
REFERENCES:	Y/N	Y	Y	Y	Y
PAYMENT TERMS:		Net 30	Net 30	Not Specified	30 Days
EXCEPTIONS:	Y/N	N	N	N	N
ALL OR NONE AWARD:	Y/N	N	N	N	N
ACKNOWLEDGEMENT:	Y/N	Y	Y	Y	Y
VENDOR QUESTIONNAIRE:	Y/N	Y	Y	Y	Y
FORMS:	Y/N	Y	Y	Y	Y

Attest: **Low Bidders Meeting Specifications**

(*Bid Opening conducted via a Go-To Meeting)
 Scott Carruthers
 Andrew Chambliss
 Jackie Ahlstrom
 Heather Chomiak

Emily Frontera
 Purchasing Manager