



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: February 28, 2022



To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Robert C. Maleszyk, Chief Financial Officer
Lisa Burnham, Controller
Chief Frank Nastasi, Police Department
Captain Andy Satterfield, Police Department
Lt. Michael Giorgi, Police Department
David Druyor, Police IT Manager
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 4: Cooperative Purchasing Contracts OMNIA Partners and State of Michigan MiDeal – Server Upgrade and Extended Service Warranty Contract – Troy Police Department

History

The City of Troy Police Department maintains its own surveillance network for CCTV cameras. This is managed through servers and storage devices. In October of 2017, the system was upgraded from the Pelco Endura camera system to the Pelco VideoXpert (VX). The current configuration provides no redundancy in the case of server failure.

The proposed quote from Wadsworth is to acquire one (1) additional server and one (1) master workstation. Each of these devices are integral to the VX camera system. The server will act as a redundancy for the main server and load balance cameras for streaming. The master workstation will be an upgrade from the originally implemented Windows 7 machine which is now a security threat as it is no longer supported by Microsoft. The workstation is used as the Police Department Communications Video Wall for general surveillance of city buildings.

On July 27, 2020, Troy City Council approved the purchase of additional storage equipment for the Troy Police Department (Resolution #2020-07-105-J-4a). The three Nexsan storage devices are maintained by the Troy Police Department Research and Technology Section and are used for retaining video and audio footage, crime files, maps, and other information used by officers on a daily basis. Each of these units require service agreements that provide warranty coverage for technical support, hard drive replacements and device component part replacements. The proposed maintenance agreement from CDW-G will extend current service coverage to June 30, 2024 for all three units. After which, the storage devices will have reached end of life and expected to be replaced in fiscal year 2024/2025.

Purchasing

- Pricing to furnish and install the Pelco Enhanced CMG Server and VideoXpert Workstation has been secured from *Wadsworth Solutions of Southgate, MI* as per the OMNIA Partners Cooperative Purchasing Contract #R170504 for an estimated total cost of \$18,993 as detailed in the attached quote SECMJH22-015.



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Purchasing (continued)

- Pricing to provide extended service warranty coverage for the three Nexsan BT60 storage devices has been secured through *CDW Government, LLC of Vernon Hills, IL* as per the State of Michigan MiDeal contract #071B6600110 for an estimated total cost of \$20,990 as detailed in the attached quote dated 2/17/2022.
- City Council authorized participation in Cooperative Purchasing Programs on November 8, 2021 (Resolution #2021-11-160).

Financial

Funds are budgeted and available in the Troy Police Department Capital Fund under Project Number 2022C0014 for the 2022 fiscal year. Expenditures will be charged to account 401.301.11.325.7980.025.

Recommendation

City management recommends awarding contracts for the purchase and installation of the server and workstation at the Troy Police Department to *Wadsworth Solutions of Southfield, MI* for an estimated total cost of \$18,993 as per the OMNIA Partners Cooperative Purchasing Contract #R170504; and to *CDW Government of Vernon Hills, IL* for the extended service warranty contract for an estimated total cost of \$20,990 as per the State of Michigan MiDeal Cooperative Contract #071B6600110.



PROPOSAL

City of Troy City Police Add CMG and Workstation

February 8, 2022

Quote: SECMJH22-015

To: City of Troy
500 Big Beaver Road
Troy, Michigan 48084

Attention: Matt Heasley

All quotations are for acceptance within 30 days. Contracts are not binding until this company has approved buyer's credit.
Unless shown, prices quoted do not include federal or state sales taxes.

Cleveland

7851 Freeway Circle
Middleburg Heights, OH 44130
(216) 391-7263

Columbus

9022 Cotter Street
Lewis Center, OH 43035
(380) 390-0260

Toledo

1500 Michael Owens Way
Perrysburg, OH 43551
(419) 861-8181

Youngstown

909 Sahara Trail, Unit C
Boardman, OH 44514
(204) 201-8820

Scope of Work:

Wadsworth Solutions is pleased to present a proposal to provide (1) Pelco Enhanced Core Media Gateway (CMG), Windows Server 2019 Standard, dual 550W power supplies, Intel Xeon Silver processor, 64GB ECC RAM, two 1GbE NIC's, two 10GbE SFP+ports, iDRAC. 3-year warranty, and (1) Pelco VideoXpert Workstation (1RU) with VxOpsCenter, Windows 10 IoT 2019, 16GB RAM, two NVIDIA Quadro P620 2GB GPU's, supports 4 mons direct or 8 mons with 2 direct and 6 Enc Decoders and a 3-year warranty. This quotation includes the labor to install both items and program. This quotation does not include any network switches or cabling that may be necessary.

TOTAL AMOUNT FOR EQUIPMENT AND SERVICES LISTED ABOVE:.....\$18,993

All quotations are for acceptance within 30 days. Contracts are not binding until this company has approved buyer's credit. Unless shown, prices quoted do not include federal or state sales taxes.

Submitted By,

MJ Hill
Senior Account Executive
Tel (419) 873-6907
Fax (419) 861-3282
Cell (419) 654-1867
Email: mjhill@wadsworthsolutions.com

CUSTOMER

WADSWORTH SOLUTIONS

Accepted By: _____

Approved By _____

Date: _____

Date: _____

Name: _____

Name: _____

Title: _____

Title: _____

WADSWORTH SOLUTIONS SECURITY SYSTEM WARRANTY

Security systems which are installed by Wadsworth Solutions on the premises of the ultimate user and within years after system commissioning fails because of defective workmanship, materials, design, or installation to operate at specified performance standards will be repaired or replaced without charge at the site. 3- Year Pelco Manufacture Equipment Warranty. 1-Year Wadsworth Solutions Labor Warranty. Warranty repairs will be performed under normal working hours (7:30-4:30PM EST). Projects, which require a phased start up, the warranty period will commence at the owner's beneficial use of the system or subsystems that have been commissioned. Unless otherwise stipulated in a written sales contract covering the Security devices, the phrase "specified performance standards" means that items will conform with data and specifications published by their manufacturer which are current when Wadsworth Solutions contracts to sell them. No failure of a control device or Security system shall affect any postponement of the time when payment is due under the contract whereby the same was sold by Wadsworth Solutions; No warranty service shall be provided for any control device or control system on which payment is overdue. Except for aforementioned, Wadsworth Solutions makes no warranty, either express or implied in fact or by law, with respect to any of the Security devices or control systems sold pursuant to this instrument as to the merchantability thereof, their fitness for the purpose for which they are sold, or in any other respect. The liability of Wadsworth Solutions Northwest resulting from any breach of any warranty shall be limited to Wadsworth Solutions insurance limits and to claims which are presented to Wadsworth Solutions in writing promptly upon discovery by the claimant.

Wadsworth Solutions would like to say thank you for the opportunity to work with you on this project. We appreciate and value your business. If you have any questions or concerns you may contact us directly at 419-861-8181.



Quote

Prepared For : **City of Troy**
Customer # :
Attention : **Matt Heasley**
Project : **Nexsan Co-Term**
Date : **2/17/2022**

Michigan MiDeal Contract

Name **Jeff Jones**
Phone **866.668.9487**
email: jeffjon@cdw.com

Qty.	Part #	Description	Unit Price	Extended Price
1	OSP-BT60-R	PREMIUM 24X7 4HR ONSITE SVCSVCS RNWL s/n 405501 Term: 12/27/2021 to 6/30/2024 (916 Days)	\$ 11,425.00	\$11,425.00
1	OSE-BT60X-R	ENHANCED NBD ONSITE SVC RNWL SVCS S/N NXS00609887 Term: 10/2/2022 to 6/30/2024 (637 Days)	\$ 4,350.00	\$4,350.00
1	OSE-BT60-R	ENHANCED NBD ONSITE SVC RNWL SVCS S/N: NXS00609893 Term: 10/2/2022 to 6/30/2024 (637 Days)	\$ 5,215.00	\$5,215.00

Grand Total:	\$20,990.00
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*Prices are contingent on final pricing approval from Manufacturer
Quote provided based on specification provided by customer. No workload validation has been done.
The terms and conditions subject to <http://www.cdw.com/content/terms-conditions/default.aspx>*