



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: March 14, 2022



To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Rob Maleszyk, Chief Financial Officer
Lisa Burnham, Controller
Kurt Bovensiepe, Public Works Director
Scott Carruthers, Streets and Drains Operations Manager
Dennis Trantham, Facilities and Grounds Operations Manager
Emily Frontera, Purchasing Manager

Subject: **Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications – Mowing Landscape Services**

History

- The City of Troy maintains 569.56 acres of turf that requires a regular mowing schedule. These locations include Parks, Cemeteries, Detention/Retention Ponds, Fire Stations, City owned vacant property, and other Municipal Facilities.
- The locations are divided into different proposals based on mowing frequency.
- The scope of work includes all labor, tools, equipment, chemicals, transportation, and landscape maintenance services including mowing for municipal grounds.
- Note that this mowing contract *excludes* the DDA and the Civic Center Campus, which is held by a separate contractor.
- The current contract expired December 31, 2021.

Purchasing

On March 3, 2022 a bid opening was conducted as required by City Charter and Code for Mowing Landscape Services. The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; www.bidnetdirect.com/city-of-troy-mi. Three hundred and twenty (320) vendors were notified via the MITN website. Six (6) bid responses were received. Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	320
Troy Companies notified via MITN	5
Troy Companies notified - Active email Notification	4
Troy Companies notified - Active non-paying	1
Companies that viewed the bid	27
Troy Companies that viewed the bid	0

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. **Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. **Active MITN non-paying members** are responsible to monitor and check the MITN website for opportunities to do business with the City. **Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



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Purchasing (continued)

After review of the bid proposals, *Green Meadows Lawnscape, Inc. of Rochester Hills, MI* is the low bidder meeting all specifications for Proposals A, B, and C and is being recommended to provide all labor, tools, equipment, chemicals, transportation and landscape maintenance services including mowing for three (3) years with the option to renew for two (2) additional years at unit pricing as detailed in the attached bid tabulation.

Financial

Funds are available through the Public Works, Streets and Drains and Grounds operating budgets.

Recommendation

City management recommends awarding a contract for providing Mowing and Landscape Services to; *Green Meadows Lawnscape, Inc. of Rochester Hills, MI* for proposals A, B and C, per unit bid pricing; for an estimated total cost of \$469,487.94 for 2022, \$469,487.94 for 2023, and \$469,487.94 for 2024; not to exceed budgetary limitations at prices contained in the bid tabulation opened March 3, 2022. The award is contingent upon the contractors' submission of properly executed bid documents including insurance certificates, and all other specified requirements.

Vendor Name:	Green Meadows Lawnscape, Inc.	Brantley Development LLC	Ace Outdoor Services
City:	Rochester Hills, MI	Inkster, MI	Flint, MI
Check #:	35806559	01-2000267140	9070232200
Check Amount:	\$10,000.00	\$10,000.00	\$10,000.00

Proposal A – MEDIANS, PARKS, MUNICIPAL PROPERTY - SPLIT MOWING SCHEDULE

YEAR	ESTIMATED ACRES	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 313.56 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 313.56 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 313.56 acres)
2022	313.56 acres	\$34.00	\$10,661.04	\$45.00	\$14,110.20	\$46.00	\$14,423.76
2023	313.56 acres	\$34.00	\$10,661.04	\$45.00	\$14,110.20	\$46.00	\$14,423.76
2024	313.56 acres	\$34.00	\$10,661.04	\$45.00	\$14,110.20	\$46.00	\$14,423.76

Proposal B – DETENTION/RETENTION/VACANT PROPERTY – TWICE-A-MONTH MOWING SCHEDULE

YEAR	ESTIMATED ACRES	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 199.90 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 199.90 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 199.90 acres)
2022	199.90 acres	\$33.00	\$6,596.70	\$39.00	\$7,796.10	\$46.00	\$9,195.40
2023	199.90 acres	\$33.00	\$6,596.70	\$39.00	\$7,796.10	\$46.00	\$9,195.40
2024	199.90 acres	\$33.00	\$6,596.70	\$41.00	\$8,195.90	\$46.00	\$9,195.40

Proposal C – IRRIGATED ATHLETIC FIELDS – BI-WEEKLY MOW

YEAR	ESTIMATED SQ. FT.	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 56.1 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 56.1 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 56.1 acres)
2022	56.1 acres	\$32.00	\$1,795.20	\$37.00	\$2,075.70	\$48.00	\$2,692.80
2023	56.1 acres	\$32.00	\$1,795.20	\$37.00	\$2,075.70	\$48.00	\$2,692.80
2024	56.1 acres	\$32.00	\$1,795.20	\$39.00	\$2,187.90	\$48.00	\$2,692.80

NOTE: For award purposes only, City of Troy will use the following frequency for each Proposal:

Proposal A 26 mowings per season			
Proposal B 15 mowings per season			
Proposal C 52 mowings per season			
Total 2022	\$19,052.94	\$23,982.00	\$26,311.96
Total 2023	\$19,052.94	\$23,982.00	\$26,311.96
Total 2024	\$19,052.94	\$24,494.00	\$26,311.96
GRAND TOTAL ALL PROPOSALS:	\$57,158.82	\$72,458.00	\$78,935.88

Site Inspection:	Y	Y	Not Specified
Hours of Operation:	7:30AM - 6:30PM	7AM - 7PM	Mon - Sun
24 Hr. Phone No.:	586-855-3769	810-610-0427	810-429-7798
E-mail Address:	greenmeadowslawnscape@yahoo.com	Brantley_Development@yahoo.com	Rfletcher@aceoutdoorservice.com
Pesticide License #:	630375	Not Specified	Not Specified
Can Provide Insurance:	Y	Y	Y
Payment Terms:	Net 30	2% 10 Days	Not Specified
Exceptions:	None	None	None
Acknowledgement:	Y	N	Y
Vendor Questionnaire:	Y	Y	Y
References:	Y	Y	Y
Equipment List Provided:	Y	Y	Y
Forms:	Y	Y	Y

Low Bidder Meeting Specifications

Opening Date - 03/03/2022
Date Reviewed - 03/03/2022

CITY OF TROY
BID TABULATION
MOWING AND LANDSCAPING SERVICES

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Vendor Name:	RNA Facilities Management	EQ Grounds, LLC	Premier Group Associates, LC
City:	Ann Arbor, MI	Auburn Hills, MI	Detroit, MI
Check #:	9037126715	4001400016	2015542602
Check Amount:	\$10,000.00	\$10,000.00	\$10,000.00

Proposal A – MEDIANS, PARKS, MUNICIPAL PROPERTY - SPLIT MOWING SCHEDULE

YEAR	ESTIMATED ACRES	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 313.56 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 313.56 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 313.56 acres)
2022	313.56 acres	\$60.50	\$18,970.38	\$60.00	\$18,813.60	\$3,700.00	\$1,160,172.00
2023	313.56 acres	\$61.25	\$19,205.55	\$61.50	\$19,283.94	\$3,848.00	\$1,206,578.88
2024	313.56 acres	\$62.00	\$19,440.72	\$63.00	\$19,754.28	\$4,001.92	\$1,254,842.04

Proposal B – DETENTION/RETENTION/VACANT PROPERTY – TWICE-A-MONTH MOWING SCHEDULE

YEAR	ESTIMATED ACRES	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 199.90 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 199.90 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 199.90 acres)
2022	199.90 acres	\$74.00	\$14,792.60	N/A		\$1,840.00	\$367,816.00
2023	199.90 acres	\$75.00	\$14,992.50			\$1,913.60	\$382,528.64
2024	199.90 acres	\$76.00	\$15,192.40			\$1,990.14	\$397,828.99

Proposal C – IRRIGATED ATHLETIC FIELDS – BI-WEEKLY MOW

YEAR	ESTIMATED SQ. FT.	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 56.1 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 56.1 acres)	Unit price COST PER ACRE	TOTAL COST (Cost per acre x 56.1 acres)
2022	56.1 acres	\$50.00	\$2,805.00	\$58.50	\$3,281.85	\$5,500.00	\$308,550.00
2023	56.1 acres	\$51.00	\$2,861.10	\$60.00	\$3,366.00	\$5,720.00	\$320,892.00
2024	56.1 acres	\$52.00	\$2,917.20	\$61.50	\$3,450.15	\$5,948.80	\$333,727.68

NOTE: For award purposes only, City of Troy will use the following frequency for each Proposal:

Proposal A 26 mowings per season
Proposal B 15 mowings per season
Proposal C 52 mowings per season

Total 2022	\$36,567.98	\$22,095.45	\$1,836,538.00
Total 2023	\$37,059.15	\$22,649.94	\$1,909,999.52
Total 2024	\$37,550.32	\$23,204.43	\$1,986,398.70
PROPOSALS:	\$111,177.45	\$67,949.82 (Proposal B not included)	\$5,732,936.22

Site Inspection:	Y	Y	Y
Hours of Operation:	24/7	6AM - 7PM Mon-Sat	7AM - 6PM
24 Hr. Phone No.:	313-802-5085	248-710-8000	Not Specified
E-mail Address:	wbingham@rnafm.com	MJF@egggrounds.com	Sales@pgalc.com
Pesticide License #:	820034/DOWNRIVER	630016 - TruGreen (Artistic Outdoor Services Inc.)	820389
Can Provide Insurance:	Y	Y	Y
Payment Terms:	N 30	Cashiers Check - Mercantile	Net 30
Exceptions:	None	Willing to fix 2024 pricing for 2025 & 2026 if the City considers a 5 Year Contract	None
Acknowledgement:	Y	Y	Y
Vendor Questionnaire:	Y	Y	Y
References:	Y	Y	Y
Equipment List Provided:	Y	Y	Y
Forms:	Y	Y	Y

Attest:

(*Bid Opening conducted via Zoom)

Andrew Chambliss
Kurt Bovensiepe
Dennis Trantham
Scott Carruthers
Heather Chomiak

Emily Frontera
Purchasing Manager