



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: March 21, 2022

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Lisa Burnham, Controller
Brian Goul, Recreation Director
Emily Frontera, Purchasing Manager

Subject: Bid Waiver – ACCUTAB Tablets

History

- The Troy Community Center and Troy Family Aquatic Center (TFAC) currently are using ACCUTAB Units and Tablets as their chlorine feeder and tablet option.
- The ACCUTAB Feeders have been used for several years and have been very reliable.
- Aquatic Source will perform all cleaning services to the chlorine feeder which saves Facilities and Grounds staff having to do the work.
- Currently the ACCUTAB product is being purchased from Aquatic Source.
- Aquatic Source is the sole source provider of the ACCUTAB product in the State of Michigan.
- Approximate chlorine purchases per year are approximately \$9,000 at the Community Center and \$14,000 at TFAC, but will increase dramatically going forward.
- The market for chlorine is very volatile at this time and the provider has had to increase the price significantly and is only willing to extend and hold pricing through December 31, 2022.
- The current contract is expiring. New contract pricing is detailed below:

	<u>Previously</u>	<u>New Pricing</u>
Cost	\$2.03	\$3.25
Unit Measure	60lb. Bucket	60lb. Bucket
Bucket Price	\$124.98	\$195.00

- Recreation Staff looked into switching to Pulsar which is the other commercial tablet option through B & B Pools and Spas. Staff has decided switching at this time would not be recommended due to the following reasons:
 - Price would be \$3.24 or \$162.06 per 50lb. bucket for a three-year period.
 - Feeders would be free; however, the City would be required to purchase 21,600 lbs. of Pulsar chlorine over the next 3 years for the feeders to become ours. The City may not use that amount.
 - The City would need to pay the Labor and Supplies to install the new Pulsar feeders which would be \$6,000 - \$8,000.



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Purchasing

It is not possible to secure competitive bids because *Aquatic Source of Commerce Township, MI* is the sole source vendor in the State of Michigan for ACCUTAB tablets.

Financial

Funding will come from the Community Center Operating and the Aquatic Center Operating Accounts as budgeted and ACCUTAB chlorine tablets will be purchased on an as needed basis.

Recommendation

City management recommends waiving the bid process and awarding a contract for nine (9) months to supply ACCUTAB tablets and to provide chlorine feeder cleaning services for the pools at the Troy Family Aquatic Center and Troy Community Center to the sole source provider *Aquatic Source of Commerce Township, MI* at the price of \$195.00 for a 60lb bucket, with the contract expiring December 31, 2022.