

CITY COUNCIL AGENDA ITEM

Date: March 21, 2022

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager

Lisa Burnham, Controller Chuck Riesterer, Fire Chief

Peter Hullinger, Assistant Fire Chief Emily Frontera, Purchasing Manager

Subject: Bid Waiver – MSA G1 SCBA Batteries – Fire Department (Introduced by Chuck

Riesterer, Fire Chief)

History

The fire department utilizes Self-Contained Breathing Apparatus (SCBA) for respiratory protection when working in immediately dangerous to life and health (IDLH) incidents. This has been an industry standard for decades. Safety and protection of our firefighters is of the utmost importance.

The Fire Department purchased new MSA SCBA several years ago (Resolution #2019-06-066-J-5). That purchase allowed us to upgrade for better protection for the firefighters, and for ease of use. At the time, these new SCBA units were purchased with alkaline batteries. This was a serious consideration since replacing alkaline batteries, over using rechargeable batteries, was more cost effective. However, after several years of use, the price of batteries has increased and the alkaline battery's life has diminished. Changing to the MSA G1 rechargeable battery packs will be more cost effective in the long-term ownership of the SCBA units. It also allows the fire stations to change out the battery packs on a more regular basis ensuring each SCBA has full power when needed.

It is recommended to purchase the MSA G1 rechargeable batteries and charging stations, and replace the alkaline batteries.

Purchasing

- Apollo Fire Equipment Company of Romeo, MI is the sole authorized distributor for MSA SCBA and SCBA accessory equipment for Municipal Fire Service Market for Oakland County, MI.
- It is in the best interest of the City to waive the bid process and purchase one hundred sixty-eight (168) MSA G1 rechargeable batteries and six (6) chargers from *Apollo Fire Equipment Company* for an estimated total cost of \$65,689.32 as detailed in the attached quote.

Financial

Funds are budgeted and available in the General Fund under the Fire Department Operating Supplies Fire Equipment account number 101.336.338.7740.115 for fiscal year 2022.



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Recommendation

City management, in the best interest of the City, recommends that the bid process be waived and a contract be awarded to *Apollo Fire Equipment Company of Romeo, MI*, the sole authorized distributor of SCBA accessories for Oakland County, MI, for the purchase of the MSA G1 rechargeable batteries and chargers for an estimated total cost of \$65,689.32, as detailed in the attached quote.



QUOTATION

TOTAL

\$65,689.32

Apollo Fire Equipment Company Apollo Fire Apparatus Repair, Inc 12584 Lakeshore Drive, Romeo. MI Ph

Apollo Fire Apparatus Repair, Inc.		DATE:	2/10/2022
12584 Lakeshore Drive, Romeo, MI 48065		TERMS:	NET 30
Phone: (800) 626-7783 Fax: (586) 752-6907		F.O.B:	
		VALID FOR:	30 days
QUOTE #:		LEAD TIME:	
BILL TO: TROY FD	SHIP TO:		
ADDRESS:	ADDRESS:		
ATTN:	ATTN:		

PHONE:		FAX: E-MAIL:		
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
400	40440744 OD	MOA OA RECUAROARI E RATTERY	\$005.74	#04_400_00
168	10148741-SP	MSA G1 RECHARGABLE BATTERY	\$365.71	\$61,439.28
6	10158385	MSA G1 BATTERY CHARGING STATION	\$708.34	\$4,250.04
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		1	SUBTOTAL	\$65,689.32
			SHIPPING	TBD
Thank	you for the op	portunity to quote on your Fire Department needs.	TAX	
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Cell: (810) 877-5501 dduddles@apollofire.com