



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: March 21, 2022

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Lisa Burnham, Controller
Chuck Riesterer, Fire Chief
Peter Hullinger, Assistant Fire Chief
Emily Frontera, Purchasing Manager

Subject: Bid Waiver – MSA G1 SCBA Batteries – Fire Department (Introduced by Chuck Riesterer, Fire Chief)

History

The fire department utilizes Self-Contained Breathing Apparatus (SCBA) for respiratory protection when working in immediately dangerous to life and health (IDLH) incidents. This has been an industry standard for decades. Safety and protection of our firefighters is of the utmost importance.

The Fire Department purchased new MSA SCBA several years ago (Resolution #2019-06-066-J-5). That purchase allowed us to upgrade for better protection for the firefighters, and for ease of use. At the time, these new SCBA units were purchased with alkaline batteries. This was a serious consideration since replacing alkaline batteries, over using rechargeable batteries, was more cost effective. However, after several years of use, the price of batteries has increased and the alkaline battery's life has diminished. Changing to the MSA G1 rechargeable battery packs will be more cost effective in the long-term ownership of the SCBA units. It also allows the fire stations to change out the battery packs on a more regular basis ensuring each SCBA has full power when needed.

It is recommended to purchase the MSA G1 rechargeable batteries and charging stations, and replace the alkaline batteries.

Purchasing

- *Apollo Fire Equipment Company of Romeo, MI* is the sole authorized distributor for MSA SCBA and SCBA accessory equipment for Municipal Fire Service Market for Oakland County, MI.
- It is in the best interest of the City to waive the bid process and purchase one hundred sixty-eight (168) MSA G1 rechargeable batteries and six (6) chargers from *Apollo Fire Equipment Company* for an estimated total cost of \$65,689.32 as detailed in the attached quote.

Financial

Funds are budgeted and available in the General Fund under the Fire Department Operating Supplies Fire Equipment account number 101.336.338.7740.115 for fiscal year 2022.



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Recommendation

City management, in the best interest of the City, recommends that the bid process be waived and a contract be awarded to *Apollo Fire Equipment Company of Romeo, MI*, the sole authorized distributor of SCBA accessories for Oakland County, MI, for the purchase of the MSA G1 rechargeable batteries and chargers for an estimated total cost of \$65,689.32, as detailed in the attached quote.

