



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: April 25, 2022

To: Mark F. Miller, City Manager

From: Bob Bruner, Assistant City Manager
Dee Ann Irby, Controller
Kurt Bovensiep, Public Works Director
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Low Bidder meeting Specifications –
Aggregates

History

- Aggregate material is used by the Department of Public Works to maintain City infrastructure including underground systems.
- These systems require specific materials to meet different compaction ratings.
- The type of project or maintenance will dictate what type of aggregate is required.
- Aggregates are purchased on an as needed basis throughout the year to meet these demands and to replenish an inventory located at the Public Works yard.
- The current contract expires April 30, 2022.

Purchasing

- On March 31, 2022, a bid opening was conducted as required by City Charter/Code for one (1) year requirements of aggregates with an option to renew for one (1) additional year.
- The bid was posted on the MITN Purchasing Group website www.bidnetdirect.com/mitn/city-of-troy-mi
- Two hundred and thirty-one (231) vendors were notified via the MITN website.
- Seven (7) bid responses were received.
- Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	231
Troy Companies notified via MITN	7
Troy Companies notified - Active email Notification	7
Troy Companies - Active Free	0
Companies that viewed the bid	11
Troy Companies that viewed the bid	1

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. **Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. **Active MITN non-paying members** are responsible to monitor and check the MITN website for opportunities to do business with the City. **Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



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Purchasing (continued)

- Upon review of the bid proposals, it was determined that the bid from *Maloney Trucking, LLC a Troy, MI* vendor for Proposal A- Item 2, 22A Gravel, met the local preference bid language which states:

“The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.”

- *Maloney Trucking, LLC* agreed to meet the low bid pricing by line for Proposal A- Item 2 and is therefore being recommended for award of this item as specified and as per the pricing listed below.
- After reviewing the bid proposals, it is being recommended to award contracts to the following five (5) low bidders meeting specifications by line item at the unit prices as detailed below:

Proposal A:

Item	Est Qty per Ton	Price per Ton	Est Total Cost
Maloney Trucking 2. 22A Gravel	700	\$17.20	\$12,040.00
Osburn Industries Inc. 3. Pea Gravel	300	\$23.00	\$6,900.00
4. 60/40 Gravel	100	\$26.90	\$2,690.00
7. 21AA Limestone	700	\$20.00	\$14,000.00
AMS Grounds 6. Crushed Concrete 1"-3"	100	\$18.80	\$1,808.00
9. Mason Sand	100	\$15.53	\$1,553.00
Edwin. C. Levy Co. 1. 6A Slag	350	\$25.02	\$8,757.00
8. 2NS Sand	200	\$18.40	\$3,680.00
Tri-City Aggregates Inc. 5. Fill Sand	2500	\$10.25	\$25,625.00
Proposal A Estimated Total Cost			<u>\$77,053.00</u>

Proposal B:

Item	Est Qty per Ton	Price per Ton	Est Total Cost
Osburn Industries Inc. 1. 30A Ball Diamond Slag	100	\$24.25	\$2,425.00
2. Athletic Meal	100	\$33.00	\$3,300.00
Proposal B Estimated Total Cost			<u>\$5,725.00</u>



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Financial

Funds are budgeted and available through the Public Works operating budgets for the Streets, Parks and Water Divisions for the 2022 and 2023 Fiscal Years.

Recommendation

City Management recommends awarding one (1) year contracts with the option to renew for one (1) additional year to the low bidders meeting specifications and local preference requirements, *Maloney Trucking, LLC of Troy, MI* for line item 2 Proposal A, *Osburn Industries of Taylor, MI* for items 3, 4, and 7 from Proposal A and item 1 and 2 from Proposal B, *AMS Grounds of Ypsilanti, MI* for items 6 and 9 from Proposal A, *Edw. C. Levy Co. of Dearborn, MI* for item 1 and 8 from Proposal A, and *Tri-City Aggregates Inc. of Holly, MI* for item 5. Line items 3, 4, and 5 in Proposal B received no bids and will be purchased on an as needed basis using the informal three-quote process. Aggregates are to be purchased as specified on as needed basis and as per unit bid prices listed in the bid tabulation opened March 31, 2022; contracts to expire April 30, 2024.

<u>Company</u>	<u>Items</u>	<u>Estimated Total Cost</u>
<i>Proposal A</i>		
Maloney Trucking	2	\$12,040.00
Osburn Industries	3, 4, 7	\$23,590.00
AMS Grounds	6, 9	\$3,361.00
Edwin C. Levy	1, 8	\$12,437.00
Tri-City Aggregates Inc.	5	\$25,625.00
<i>Proposal B</i>		
Osburn Industries	1, 2	\$5,725.00
Estimated Total Cost		\$82,778.00

VENDOR NAME:	Osburn Industries, Inc.	AMS Grounds	Edw. C. Levy Co.	Maloney Trucking Inc.
CITY:	Taylor, MI	Ypsilanti, MI	Dearborn, MI	Troy, MI

PROPOSAL: One-Year Requirements of Aggregates with an Option to Renew for one (1) additional year.

Proposal A: GENERAL DPW AGGREGATES

Item	Est. Qty. (Tons)	Description	Price/Ton	Extension Price	Price/Ton	Extension Price	Price/Ton	Extension Price	Price/Ton	Extension Price
1.	350	6A SLAG	NO BID		NO BID		\$25.02	\$8,757.00	\$27.55	\$9,642.50
2.	700	22A GRAVEL	\$19.50	\$13,650.00	\$17.20	\$12,040.00	NO BID		\$17.35	\$12,145.00
3.	300	PEA GRAVEL	\$23.00	\$6,900.00	\$26.49	\$7,947.00	\$24.35	\$7,305.00	\$25.85	\$7,755.00
4.	100	60/40 GRAVEL	\$26.90	\$2,690.00	\$27.25	\$2,725.00	NO BID		\$28.95	\$2,895.00
5.	2,500	FILL SAND	\$11.25	\$28,125.00	\$10.50	\$26,250.00	\$12.77	\$31,925.00	\$12.75	\$31,875.00
6.	100	CRUSHED CONCRETE, 1" - 3"	\$18.35	\$1,835.00	\$18.08	\$1,808.00	NO BID		\$20.00	\$2,000.00
7.	700	21AA LIMESTONE	\$20.00	\$14,000.00	\$20.99	\$14,693.00	NO BID		\$23.10	\$16,170.00
8.	200	2NS SAND	\$18.50	\$3,700.00	\$20.16	\$4,032.00	\$18.40	\$3,680.00	\$20.00	\$4,000.00
9.	100	MASON SAND	\$15.75	\$1,575.00	\$15.53	\$1,553.00	NO BID		\$20.00	\$2,000.00
Discount if Awarded All Items:			\$0.00		Not Specified		\$0.00		Not Specified	
ESTIMATED TOTAL PROPOSAL A:			\$72,475.00		\$71,048.00		\$51,667.00		\$88,482.50	

Proposal B: ATHLETIC FIELD MATERIALS

Item	Est. Qty. (Tons)	Description	Price/Ton	Extension Price	Price/Ton	Extension Price	Price/Ton	Extension Price	Price/Ton	Extension Price
1.	100	30A BALL DIAMOND SLAG	\$24.25	\$2,425.00	\$33.50	\$3,350.00	NO BID		\$25.70	\$2,570.00
2.	100	ATHLETIC MEAL	\$33.00	\$3,300.00	\$40.65	\$4,065.00	NO BID		\$38.25	\$3,825.00
3.	100	INFIELD MIX	NO BID		NO BID		NO BID		NO BID	
4.	100	CLAY TRACKER SURFACER CTS-20	NO BID		NO BID		NO BID		NO BID	
5.	100	CRUSHER DUST	NO BID		NO BID		NO BID		NO BID	
Discount if Awarded All Items:			\$0.00		Not Specified		\$0.00		Not Specified	
ESTIMATED TOTAL PROPOSAL B:			\$5,725.00		\$7,415.00		\$0.00		\$6,395.00	
ESTIMATED GRAND TOTAL:			\$78,200.00		\$78,463.00		\$51,667.00		\$94,877.50	

Minimum Order Requirements:		50 tons approx.	45 tons	50 tons	50 tons
# of Hours Within Request:		48 hours	24 hours	24 hours	As Needed
Contact Information:					
Hrs. of Operation		8-5	24/7	6AM - 5PM	7AM - 5PM
24 Hr. Phone No.		313-363-0080	734-330-0000	313-429-2200	248-379-6565
References:	Y or N	Y	Y	Y	Y
Insurance Met:	Y or N	Y	Y	Y	Y
Warranty:		Not Specified	Not Specified	Not Specified	Not Specified
Payment Terms:		Net 30	Net 30	Net 30	Net 30
Delivery Time:		48 hours	Not Specified	8AM - 5PM	As Needed
Exceptions:		Items not bid are not available	None	Pricing not valid during frost days. Fuel surcharges will apply after diesel fuel Midwest average reaches 4.101. Based on product availability.	None
Acknowledgement:	Y or N	Y	Y	Y	Y
All or None Award:	Y or N	N	N	N	N
Forms:	Y or N	Y	Y	Y	Y

Awarded Bid
 Local Preference Within 5%

VENDOR NAME:	Latigo Transport Inc.	Richmond Transport, Inc.	Tri-City Aggregates Inc.
CITY:	Imlay City, MI	Lenox, MI	Holly, MI

PROPOSAL: One-Year Requirements of Aggregates with an Option to Renew for one (1) additional year.

Proposal A: GENERAL DPW AGGREGATES

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1.	350	6A SLAG	NO BID		NO BID		NO BID			
2.	700	22A GRAVEL	\$19.00	\$13,300.00	\$20.25	\$14,175.00				
3.	300	PEA GRAVEL	\$26.00	\$7,800.00	\$27.00	\$8,100.00				
4.	100	60/40 GRAVEL	\$28.25	\$2,825.00	\$28.25	\$2,825.00				
5.	2,500	FILL SAND	\$15.00	\$37,500.00	\$13.00	\$32,500.00			\$10.25	\$25,625.00
6.	100	CRUSHED CONCRETE, 1" - 3"	\$26.00	\$2,600.00	\$21.00	\$2,100.00			NO BID	
7.	700	21AA LIMESTONE	\$22.40	\$15,680.00	\$22.90	\$16,030.00				
8.	200	2NS SAND	\$19.00	\$3,800.00	\$20.30	\$4,060.00				
9.	100	MASON SAND	\$18.00	\$1,800.00	\$19.50	\$1,950.00				
Discount if Awarded All Items:			\$0.00		Not Specified		Not Specified			
ESTIMATED TOTAL:			\$85,305.00		\$81,740.00		\$25,625.00			

Proposal B: ATHLETIC FIELD MATERIALS

Item	Est. Qty. (Tons)	Description	Price/ Ton	Extension Price	Price/ Ton	Extension Price	Price/ Ton	Extension Price
1.	100	30A BALL DIAMOND SLAG	NO BID		NO BID		NO BID	
2.	100	ATHLETIC MEAL						
3.	100	INFIELD MIX						
4.	100	CLAY TRACKER SURFACER CTS-20						
5.	100	CRUSHER DUST						
Discount if Awarded All Items:								
ESTIMATED TOTAL:								
ESTIMATED GRAND TOTAL:			\$85,305.00		\$81,740.00		\$25,625.00	

Minimum Order Requirements:		50 tons	50 tons	50 tons
# of Hours Within Request:		48 hours	24 hours	48 hours
Contact Information:				
Hrs. of Operation		As Needed	7AM - 5PM	6AM - 4PM
24 Hr. Phone No.		810-343-3371	586-727-1627	248-634-8276
References:	Y or N	Y	Y	Y
Insurance Met:	Y or N	Y	Y	Y
Warranty:		Not Specified	N/A	Not Specified
Payment Terms:		Net 30	Net 30 Days	30 Days
Delivery Time:		48 hours	Within 24 hours	48 hours
Exceptions:		None	None	None
Acknowledgement:	Y or N	Y	Y	Y
All or None Award:	Y or N	N	N	N
Forms:	Y or N	Y	Y	Y

ATTEST:
 (*Bid Opening conducted via a Go-To Meeting)
 Scott Carruthers
 Andrew Chambliss
 Beth Zaccardelli

Emily Frontera
 Purchasing Manager