

CITY COUNCIL AGENDA ITEM

Date: May 19, 2022

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager

Subject: Business Community Engagement and Priority Assessment

(Introduced by: Robert J. Bruner, Assistant City Manager)

On June 22, 2020, City Council awarded contracts to Cobalt Community Research ("Cobalt") for a resident survey, business survey, and library survey. The library survey was conducted in July 2020 and the resident survey was conducted in January and February 2021. Cobalt Community Research Executive Director William SaintAmour presented the results to City Council on April 12, 2021.

City staff presented and City Council discussed a draft business survey at the December 13, 2021 regular City Council meeting. City staff then worked with Cobalt to finalize and distribute the survey. Cobalt conducted the first mailing to 2,050 businesses in January and a second mailing in February to those who had not yet responded. Data entry and analysis was completed in April and the results are attached. Cobalt Community Research Executive Director William SaintAmour will deliver the attached presentation on May 23.



City of Troy 2022 Business Engagement and Priority Study

Troy is working to strengthen its understanding and support of businesses in our community. Your assessment of our community from a business perspective is vital. All answers will remain completely confidential.

	About Your Business
1.	Which industry category best describes your business? (Mark all that apply.) Professional, Scientific, and Technical Services Retail Trade Health Care and Social Assistance Retail Trade Health Care and Social Assistance
2.	What type of space or spaces do you use for your place of business in Troy? (Mark all that apply.) Commercial Office Retail space Home office Storage space Land
3.	Do you rent or own your place of business in Troy? (Mark all that apply.) Own Both
4.	How long has your business been in Troy? One year or less 1-5 years 6-10 years More than 10 years
5.	How many employees work for your business in Troy? 1-9 10-49 50-99 100-249 250-499 500 or more
6.	In which ZIP Code is your business located? (Mark all that apply.) 48083 48084 48085 48098
	About Troy
7.	First, rate Troy's economic health in the last 2 years. Use a scale from 1 to 10, where 1 means " Poor " and 10 means " Excellent. " If you are not sure, please mark " Don't Know. "
	Business growth
	Job growth
	Level of unemployment
	Strength of local economy
8.	Next, rate the <i>economic outlook</i> of Troy for the next 2 years on the following: Excellent
	Poor=1 2 3 4 5 6 7 8 9 10 Know
	Business growth
	Employment levels
	Strength of local economy

9.	Rate the <i>business infrastructure</i> in Troy on the follo	wing:										
		Poor= 1	2	3	4	5	6	7	8	9	Excellent= 10	Don't Kno
	Availability of services to support business growth	Щ	Щ	Щ	Щ	Щ	Ш	Щ	Ш	Щ	Щ	Щ
	Cell phone reception	Щ	Ц	Щ	Щ	Щ	Щ	Щ	Ц	Щ	Ш	Ц
	Speed of your internet connection	Щ	Щ	Щ	Щ	Щ	Щ	Щ	Щ	Щ	Щ	Ш
	Variety of options available for access to the internet		Ш									
10.	Rate the <i>business space</i> in Troy on the following:											
		Poor= 1	2	3	4	5	6	7	8	9	Excellent= 10	Don't Kno
	Affordability of working space for businesses											
	Availability of working space for businesses											
	Quality of working space for businesses											
	Affordability of warehouse/storage space											
	Availability of warehouse/storage space											
	Quality of warehouse/storage space											
11.	Rate the cooperative and collaborative environment	t in Troy	on the	followir	ng:							
	·	Poor= 1	2	3	4	5	6	7	8	9	Excellent= 10	Don't Know
	Welcoming attitude toward businesses											
	City's responsiveness to business needs											
	Opportunities to participate in the City's planning and development process											
	Helpfulness of Troy's economic development website for information businesses may need											
				/ [N	11			,			
	Which local business associations/organizatio	ns ao yo	u beloi	ig to: (F	riease s	peli oui	any ac	ronyms	.)			
12.	Please rate Troy emergency services (law enforcem	ent, fire,	emerg	ency m	edical)	on the f	ollowir	ng attrib	utes:			
		Poor= 1	2	3	4	5	6	7	8	9	Excellent= 10	Don't Know
	Emergency medical services response time											
	Fire response time											
	Police response time											
13.	Rate Troy's <i>local government</i> on the following:											
		Poor= 1	2	3	4	5	6	7	8	9	Excellent= 10	Don't Know
	Being well-managed (efficient, organized)											
	Communicating effectively to the community											
	Having leaders who are trustworthy											
	Spending dollars wisely											
14	Now, think about the <i>transportation infrastructure</i>	in Trov a	nd rate	it on tl	ne follo	wing.						
≖ -T•	and a sear the transportation infrastracture	Poor= 1	. IG I GU		.c 10110		4	7	8	9	Excellent= 10	Don't Kno
	Road pavement condition	F001 = 1		3		5	6	7				DOLL KNO
	Traffic congestion on the roads			H	H	H	H	Ħ			H	H
	Public transportation options		H	H	H	H	H	H	H	H	H	H
	Accommodation for bicycle and foot traffic		H			H		H				H
	recommodation for bicycle and foot traine											

15.	Next, rate the $\it utility services$ (electricity, natural ga	as, water	and se	wer) or	n the fol	lowing:					
		Poor= 1	2	_3_	4	_5	_6	7	_ 8	9	Excellent= 10 Don't Know
	Reliability of utility services						Щ			Щ	
	Adequacy of utility services to support your business	Щ	Ш	Щ	Щ	Щ	Ш	Щ	Ш	Ш	
	Affordability of City water and sewer rates	Щ	Щ	Щ	Ц.	Щ	Ц	Щ		Щ	
	Ease of paying City water and sewer bills										
16.	Rate the $\emph{regulatory environment}$ in Troy on the follows:	owing:									
		Poor= 1	2	3	4	5	6	7	8	9	Excellent= 10 Don't Know
	Clarity of City regulations affecting your business	Щ.	Щ	Ц.	Ц.	Щ	Ц	Ц.	Ц.	Щ	
	Ease of complying with City regulations affecting your business	Ш	Ш	Ш	ш	Ш	Ш	Ш	Ш	Ш	
	Fairness of City regulations										
	Value of City services for the fees and taxes you pay										
17.	Please note any City regulatory issues negatively	impactin	g your	busines	ss:						
18	On a scale where 1 means "Strongly Disagree" and	10 mean	s "Stro	nalv Aa	ree " rat	e vour la	evel of	agreem	ent with	n each	statement
10.	below regarding doing business in Troy:	10 mean	13 3110	ייפיי רפי	icc, rac	c your i	200101	agreen	iciic witi	reacii	Statement
		Strongly Disagree= 1	2	_3	4	_5	6_	7	_8	9	Strongly Agree= 10 Don't Know
	Troy regulations are fair										
	Troy regulations encourage growth	Щ	Щ	Щ	Ш	Щ	Щ	Ц	Ц	Ш	$\sqcup \sqcup$
	Level of code enforcement is reasonable	Ц.	Ц.	Ц.	Ц.	Ц_	Щ	Ц.	Ц.	Щ	
	Signage regulations are reasonable	Ш			Ш						
19.	What are 3 things Troy does well to attract and re	tain busi	nesses	?							
20.	What could Troy do better to attract and retain bu	ısinesses	s?								
	,										
0.4		Tuoyaga	م مامم	+0 do b		and water	.::	aa a 10		ابد مام	
21.	Consider all your experiences in the last year with "Very Dissatisfied" and 10 means "Very Satisfied."	rroy as a	а ріасе	to do b	usmess	and rate	e it usi	ig a 10	point sca	ле, wi	iere i means
	Very Dissatisfied= 1 2 3 4	Г	5	6	٦	7		8	Г	9	Very Satisfied= 10
22	Consider all of the expectations you have about Tr	_ ovasar	 place to	 do bus	_ siness l	LSing a 1	0 noir	t scale v	where 1	mean	S "Falls Short of
	Your Expectations" and 10 means "Exceeds Your Ex										
	Falls Short= 1 2 3 4	Г	5	6	٦	7		8	Г	9	Exceeds= 10
23.	Imagine an ideal community in which to do busine	L ss. How	l closelv	∟ does T	rov com	npare wi	th tha	t ideal?	Please u	 .se a 1	.0 point scale
	where 1 is "Not Very Close to the Ideal" and 10 is "V				,	.,,				.00 0	
	Not Close= 1 2 3 4	Г	5	6	7	7		8	Γ	9	Very Close= 10
24.	How likely are you to recommend Troy to a friend	or collea	 igue co	 nsideri	」 ng Trov	as a plac	ce for t	heir bu	l siness?		
••	0= Not at All Likely 1 2 3	4	_	5 	6	Г	7	8	7	9	10= Very Likely

25.	which City programs or services are utilized most by your business?
26.	What could the City of Troy do to positively impact your business?
	Communication Preferences
27.	Where do you go most often for local news? (Mark all that apply.)
	TV stations Newspapers Family/friends/ Social media Social
	Radio stations Internet None of these
28.	How do you prefer to receive information from the City (events, programs, updates, etc.)? (Mark all that apply.)
	Newspaper Electronic Facebook/social Troy YouTube U.S. mail WTRY Government
	Email Print newsletter MITroy App Phone voice Text message Access
	City website message Troy Today
29.	Which social media do you use? (Mark all that apply.)
	Facebook YouTube Snapchat NextDoor Other (note below)
	Twitter Instagram LinkedIn
30.	Which TV stations do you use for local news? (Mark all that apply.)
	WDIV Channel 4 WXYZ Channel 7 Fox Channel 2 PBS Other (note below)
0.4	·
31.	Which newspapers (print or online) or blogs do you use for local news? (Mark all that apply.) The Free Press The Oakland Oakland County Troy-Somerset Troy Today Other (note
	Press Times Gazette Gazette Detroit
	The Detroit News MLive Craim's Detroit Business None
32.	Other: Which additional sources do you use?
	The following questions are for analysis only and will not be used in any way to identify your business
33.	Which of the below best describe your role in your organization?
	Owner/partner/principal Executive/manager Other staff
34.	Where does your company do business?
	Mainly in Troy only Across the state Worldwide
	In the areas near Troy Across the U.S.
35.	Over the next year, what are you anticipating for your company's <u>employment levels</u> ?
	Growing Staying the same Contracting Don't know
36.	Over the next year, what are you anticipating for your company's <u>business space needs</u> ?
	Growing Staying the same Contracting Don't know
	Contact Information (will not be linked to your responses)
37.	Did you know Troy has an Economic Development Specialist on staff to assist with any issues your business may be having?
	Yes No
38.	Would you like to be contacted by the City of Troy?
	Yes No
39	If you marked the above as "Yes," please provide your contact information (name, phone, email):
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Supporting Decisions | Inspiring Ideas

City of Troy Business Community Engagement and Priority Assessment

May 2022



Background on Cobalt Community Research

- 501c3 not for profit research coalition
- Mission to provide research and education
- Developed to meet the research needs of schools, local governments, and nonprofit organizations

Measuring Where You Are: Why Research Matters

- Understanding community values and priorities helps you plan and communicate more effectively about community decisions
- Perception impacts behaviors you care about
- Understanding community perception helps you improve and promote the community
- Community engagement improves support for difficult decisions
- Reliable data on community priorities aids in balancing demands of vocal groups with the reality of limited resources
- Bottom line outcome measurement of service and trust: Good administration requires quality measurement and reporting

Study Goals

- Support budget and strategic planning decisions
- Ensure baseline service measures are established and monitored
- Determine if the presumed service experiences are accurate
- Identify which aspects of respondents' experience provide the greatest leverage on overall satisfaction and outcomes such as remaining in the community and recommending the community to others
- Benchmark performance against a standardized performance index where available

Bottom Line

- City outperforms overall public sector benchmarks
- There are several areas where improvement can have significant impact on engagement.

2022 Drivers:

Regulatory Environment

Doing Business in the City

Cooperative/Collaborative Environment

City Management

Economy

- Optimistic view of the year ahead:
 - 46% increasing employment, 4% contracting
 - 19% increasing space needs, 6% reducing
- Limited awareness of City's economic development specialist
- Comment themes on Troy positives: Location, road maintenance, police/fire responsiveness
- Comment themes on Troy negatives: Awareness of regulatory requirements, sign regulation, would like more small business support

Scores in Context

Cobalt Community Research Government Benchmarks	U.S. Benchmark (25k-100k)	Midwest Benchmark (25k-100k)	MI Benchmark (25k-100k)	2021 Troy Residential	2022 Troy Business
Scale 0-100 (Perfect=100)	Overall	Overall	Overall	Overall	Overall
Local Government Satisfaction	65	65	60	72	70
Being Well-Managed	62	64	59	72	73
Community Satisfaction	63	65	61	73	72
County Government Satisfaction	60	57	57	-	-
State Government Satisfaction	57	56	55	-	-
IRS (Small/Large Business Filers)	65/62	-	-	-	-
ACSI National Index Overall (includes private)	75	-	-	-	-

Methodology

- Mailed to 2,050 business addresses from the City Assessor's Office
- Conducted using two mailings in January and February 2022.
 Responses either online or via postage-paid envelope.
- Valid response from 146 businesses, providing a margin of error of +/- 6.7 percent
- Most responses from businesses with 1-49 employees

Two factors reducing response levels: High turnover/changes from COVID, lack of individual contact names in database of businesses

Preserving Voice: Looking Into Detail

		Ecor	omic H	ealth		Economic Outlook					Business Infrastructure					
2022 Troy, Michigan Means Questions Response Count: 146 +/- 6.7% (90% Confidence)		Economic Health Overall	Business growth	Job growth	Level of unemployment	Strength of local economy	Economic Outlook Overall	Business growth	Job growth	Employment levels	Strength of local economy	Overall Business Infrastructure	Availability of services to support business growth	Cell phone reception	Speed of your internet connection	Variety of options available for access to the internet
	Overall	61	62	60	58	64	67	67	67	64	69	75	72	79	76	73
	One year or less*	58	67	67	33	67	72	72	72	72	72	71	70	67	74	74
Time in Business	1-5 years*	61	69	60	44	71	71	68	68	66	82	73	79	78	72	62
Tillle III Dusilless	6-10 years*	56	54	54	58	58	67	68	67	64	68	70	67	73	70	70
	More than 10 years	62	62	61	60	66	66	67	67	64	68	76	72	80	78	76
	1-9	61	61	60	59	66	65	66	63	63	69	73	70	77	74	70
	10-49	61	62	61	58	61	72	71	74	70	71	79	76	82	79	79
Employees	50-99*	64	71	58	53	72	69	71	71	61	72	79	80	82	79	76
Employees	100-249*	62	62	58	60	67	62	62	60	60	64	72	67	71	73	78
	250-499*	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	500 or more*	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Checkered Scores that Vary by Demographics

Consistent Scores Regardless of Demographics





Perceived Performance

Understanding the Charts: Community Questions – Long-term Drivers

High scoring areas that are optimized and do not currently have a large impact on engagement relative to the other areas.

High impact areas where the City received high scores. They have a high impact on engagement if improved.

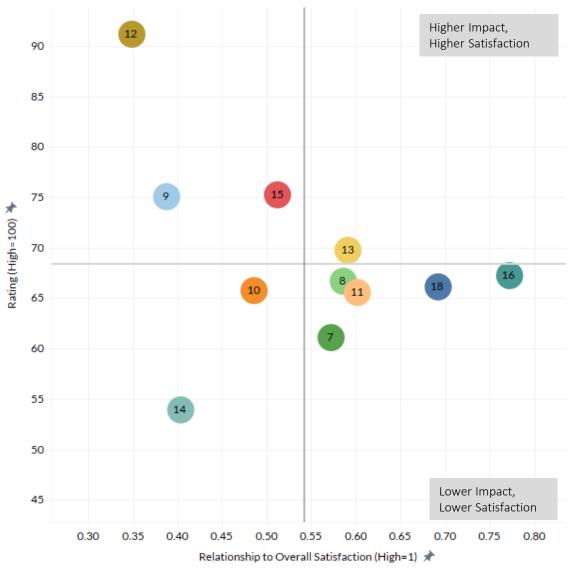
Low scoring areas relative to the other areas with low impact on engagement.

High impact on engagement and a relatively low score.

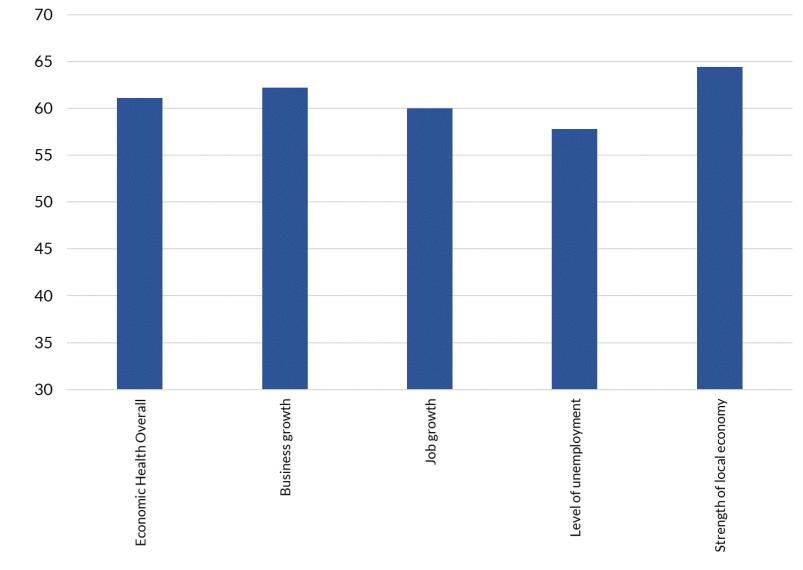
Impact

Strategic Priorities

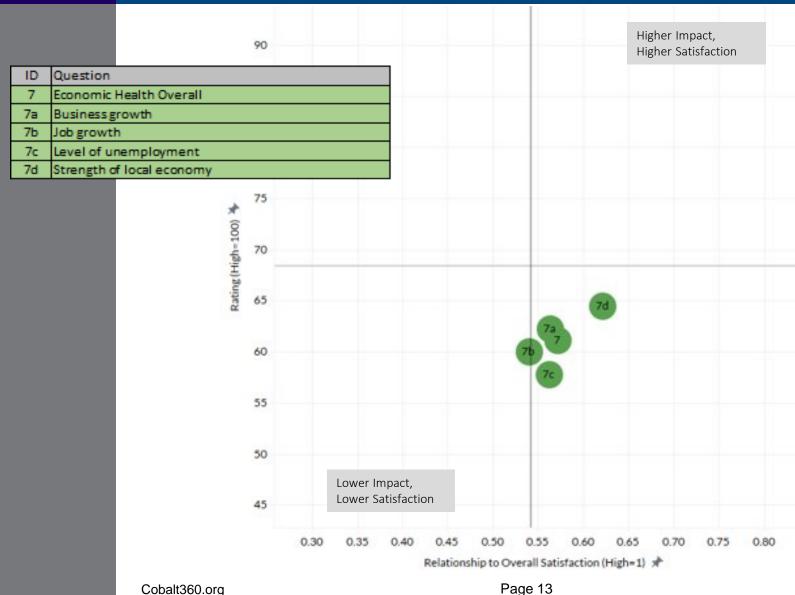
1[*	Question
7	Economic Health Overall
8	Economic Outlook Overall
9	Overall Business Infrastructure
10	Overall Business Space
11	Overall Cooperative and Collaborative Environment
12	Overall Empergency Services
13	Overall Local Government
14	Overall Transportation Infrastructure
15	Overall Utility Services
16	Overall Regulatory Environment
18	Overall Agreement about Doing Business



Drivers of Satisfaction and Behavior: Economic Heath Overall

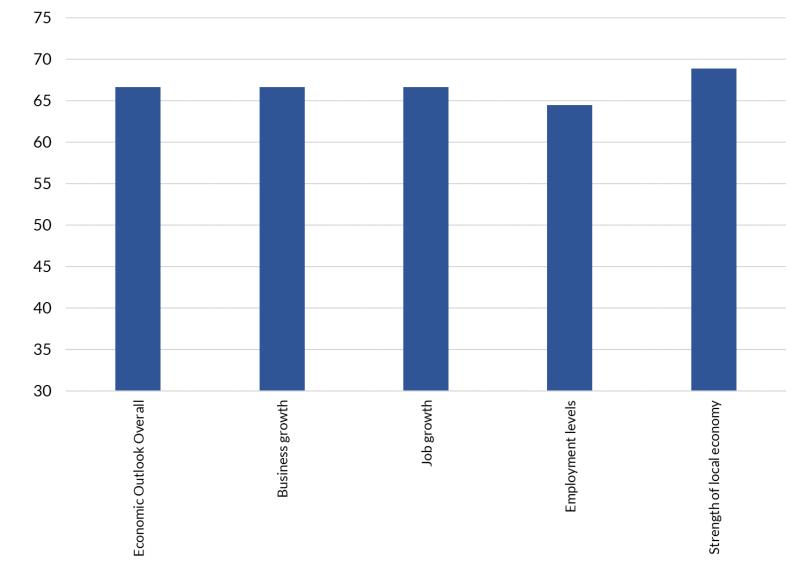


Economic Health Overall

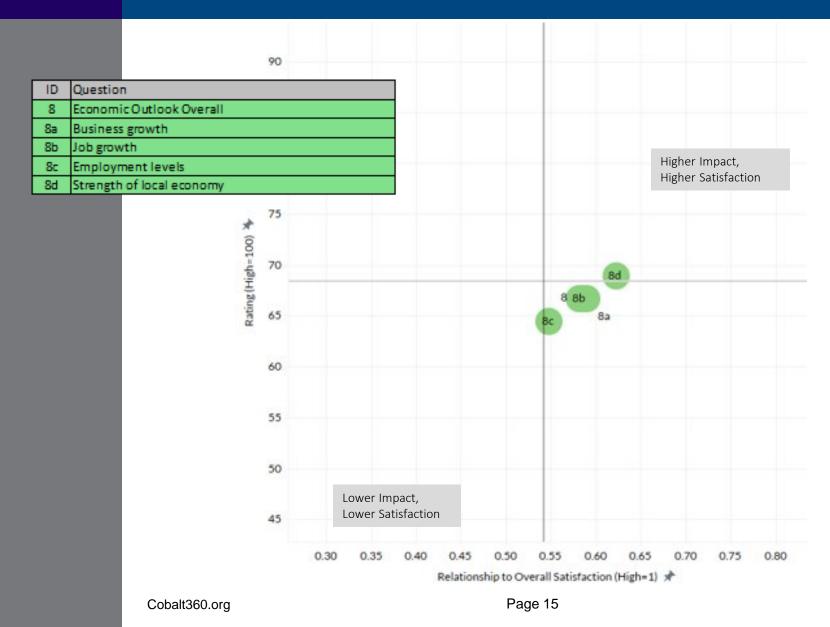


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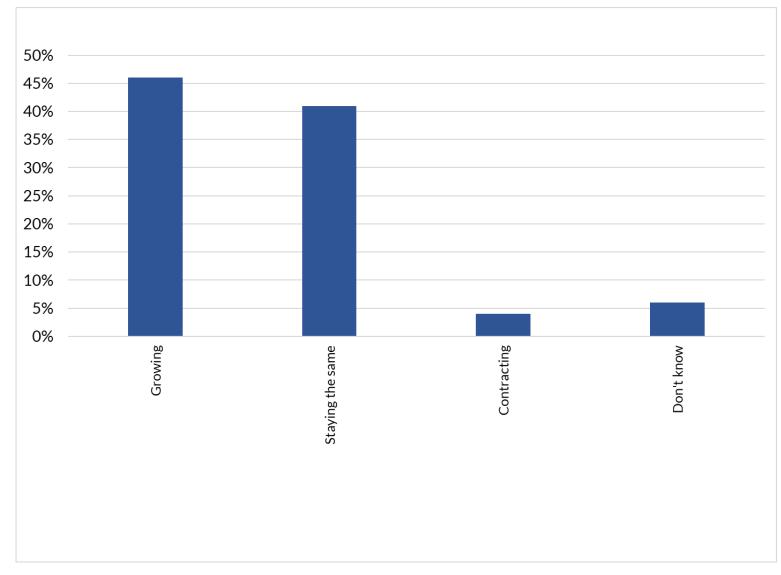
Economic Outlook Overall



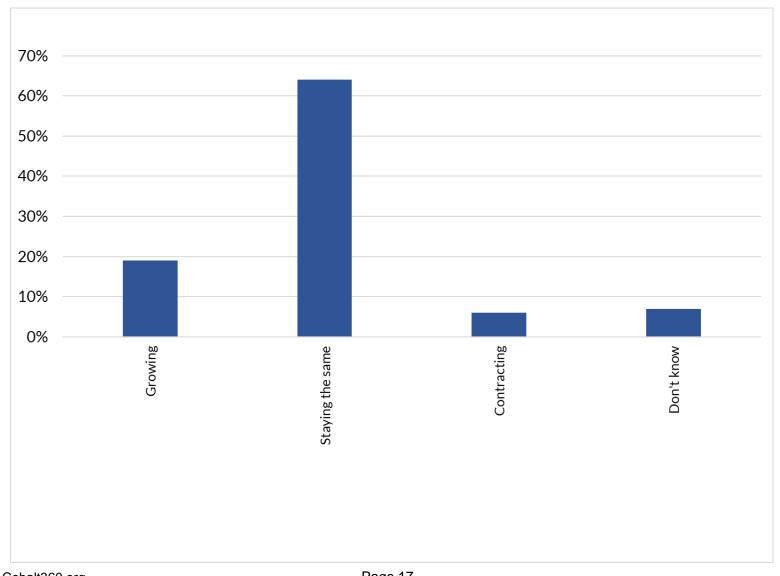
Economic Outlook Overall



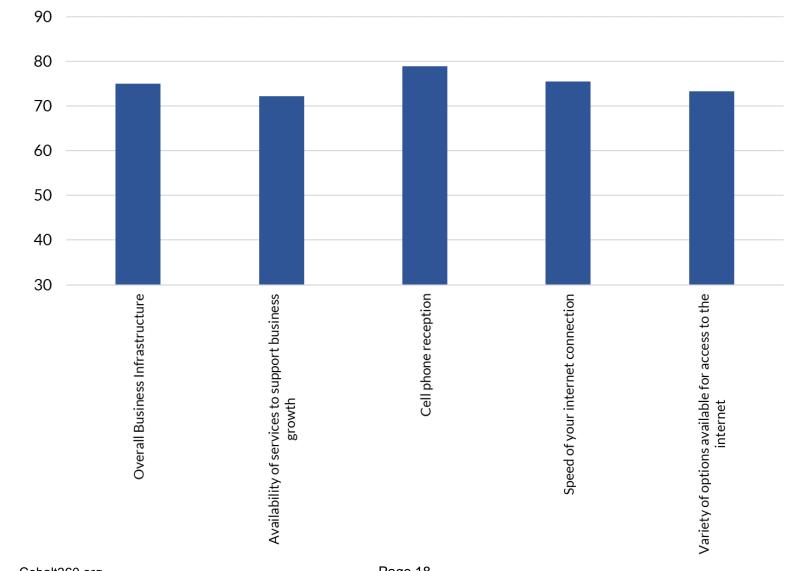
Employment Levels for Next Year



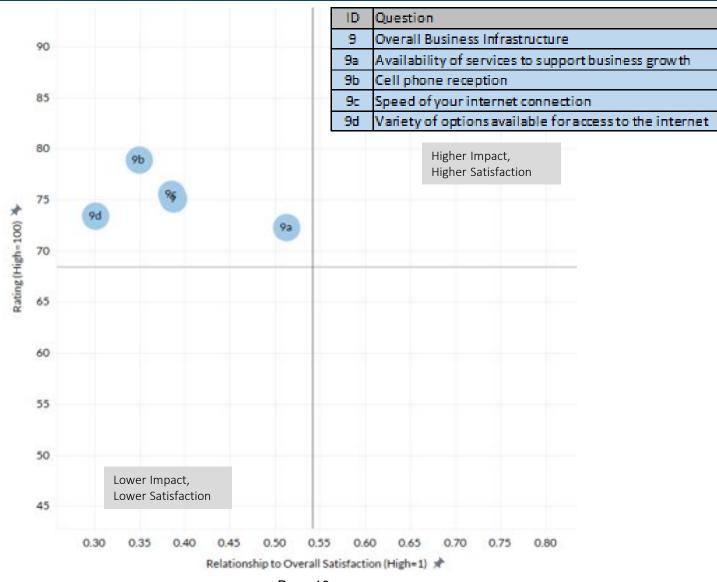
Space Needs for Next Year



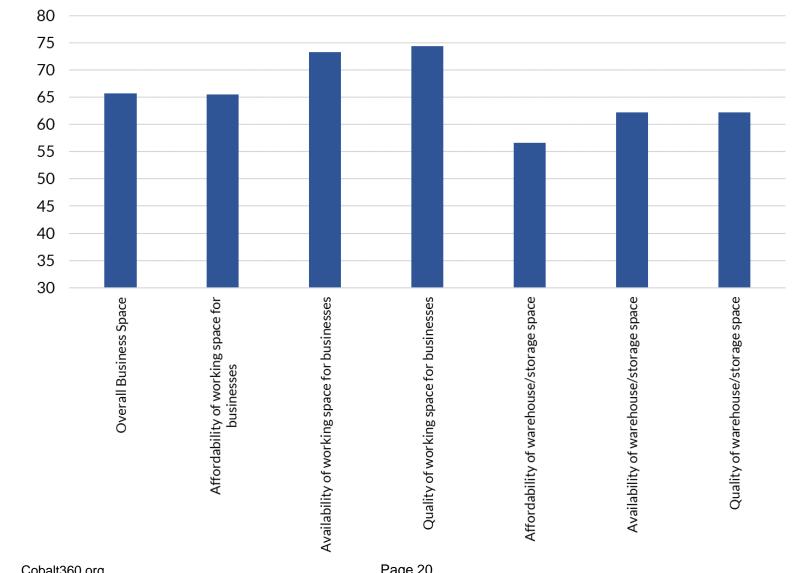
Overall Business Infrastructure



Overall Business Infrastructure

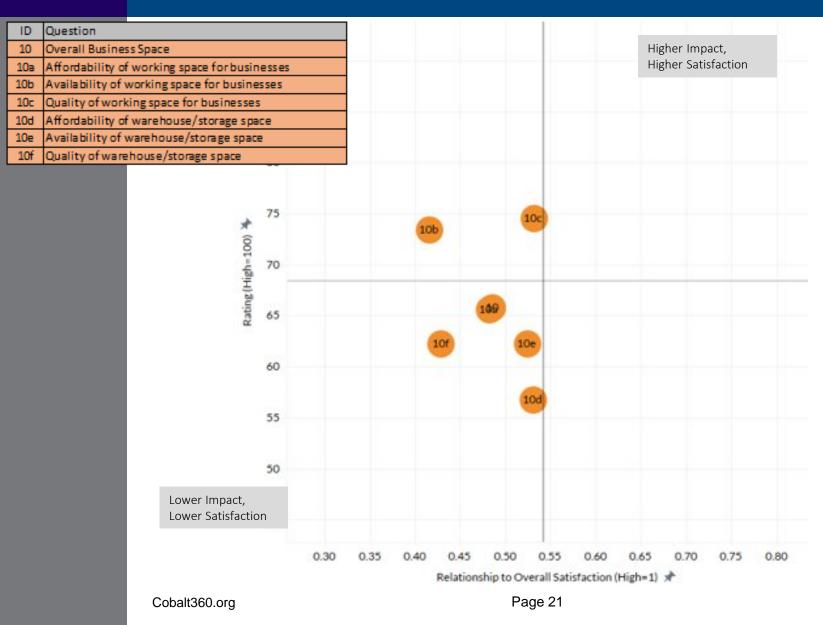


Drivers of Satisfaction and Behavior: Overall Business Space

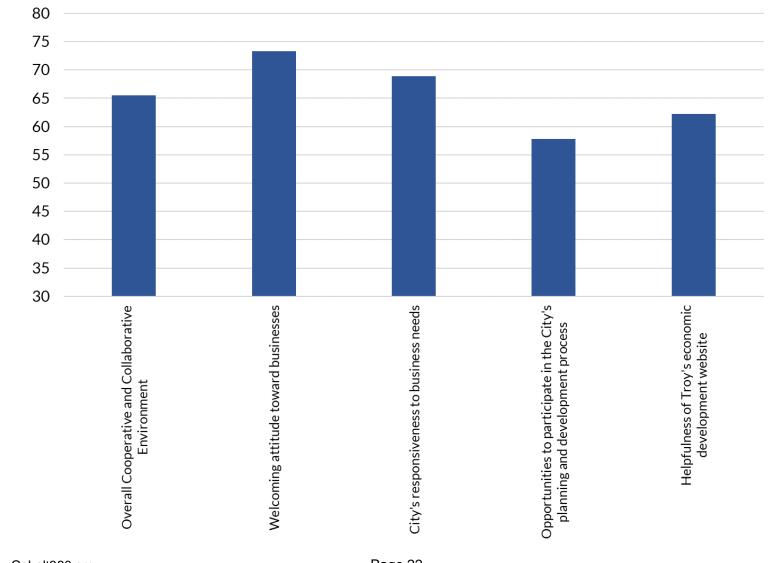


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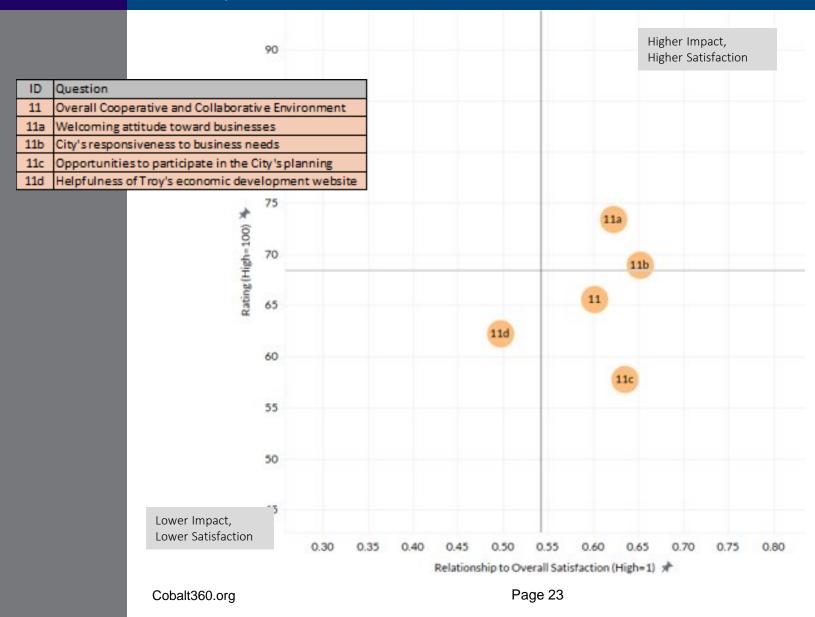
Overall Business Space



Cooperative and Collaborative Environment



Cooperative and Collaborative Environment



Word Cloud:

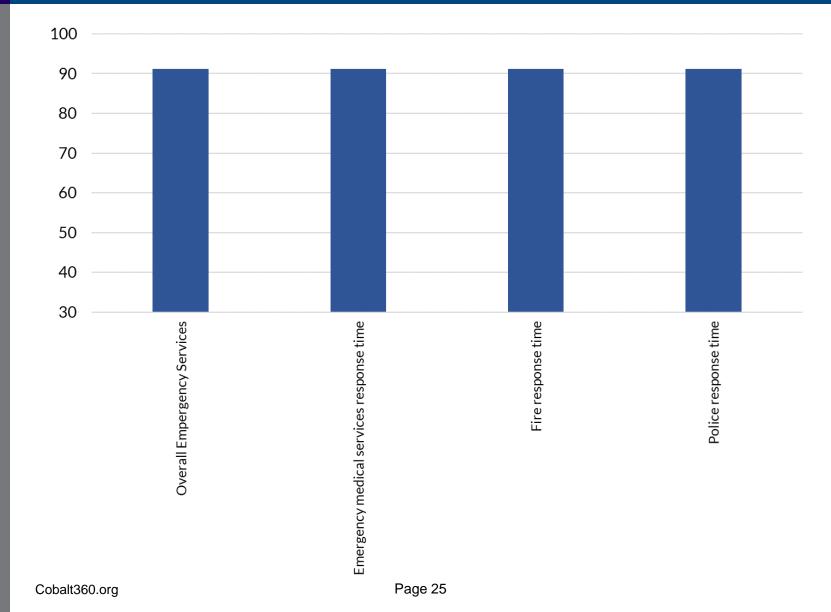
Local business associations/organizations

<u>Top Themes:</u>

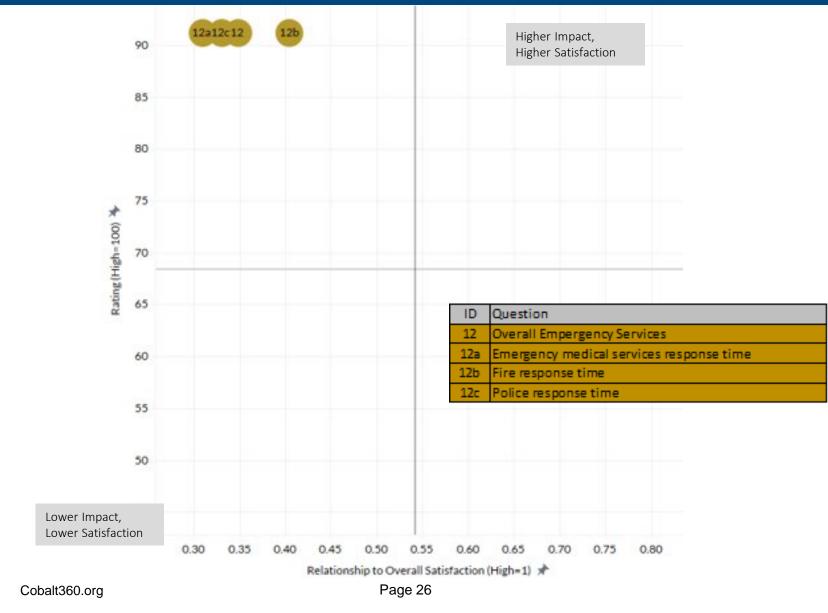
- 1. Troy Chamber of Commerce
- 2. Michigan CPA/business associations
- 3. BBB (Better Business Bureau)



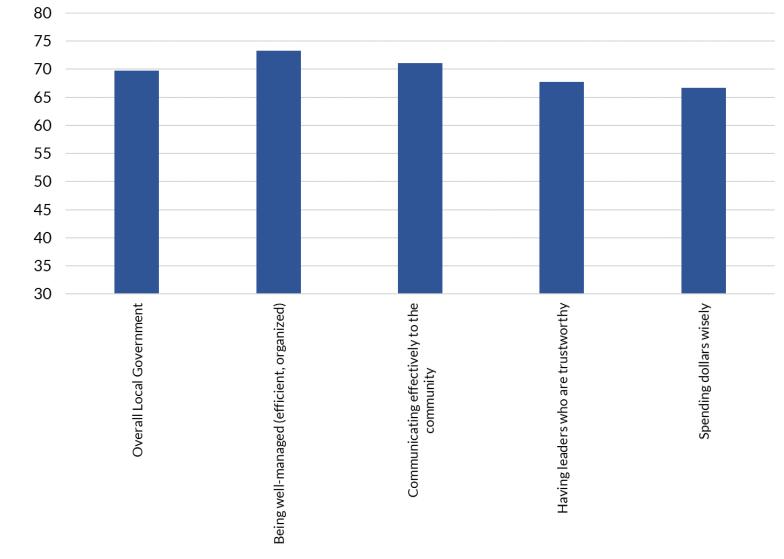
Overall Emergency Services



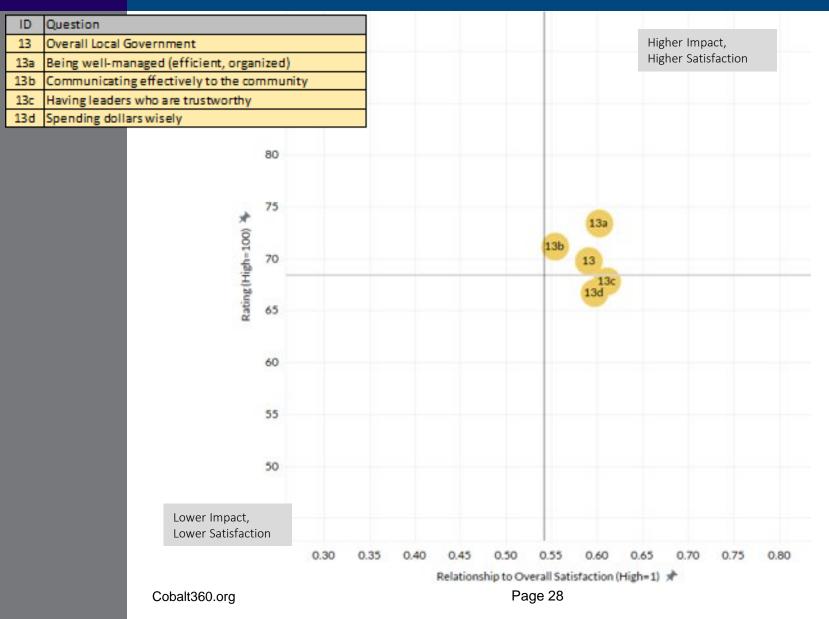
Overall Emergency Services



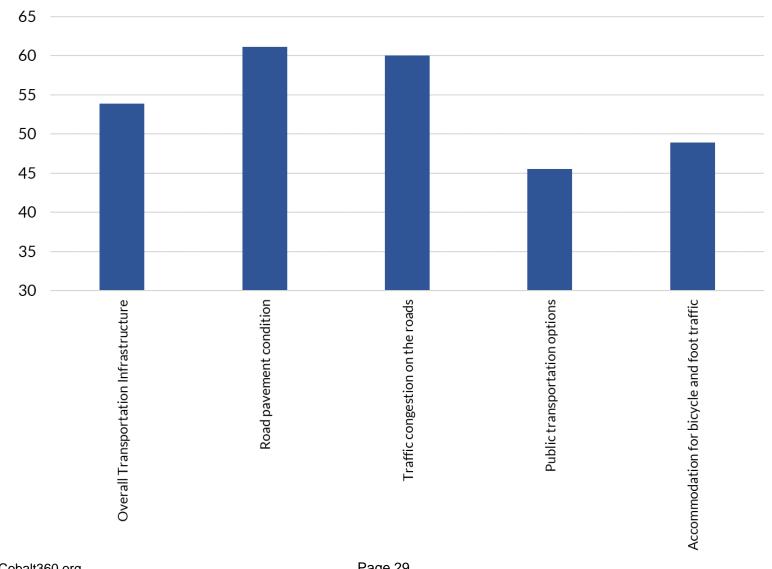
Overall Local Government



Overall Local Government

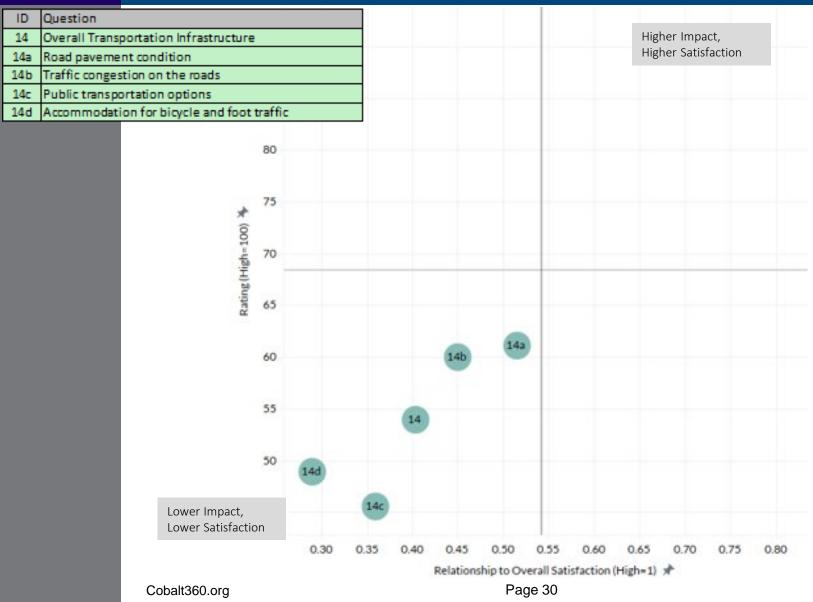


Overall Transportation Infrastructure

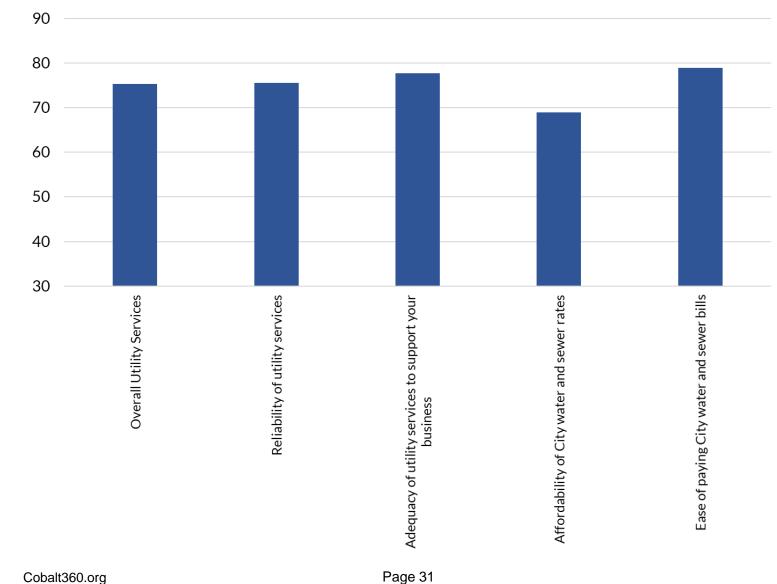


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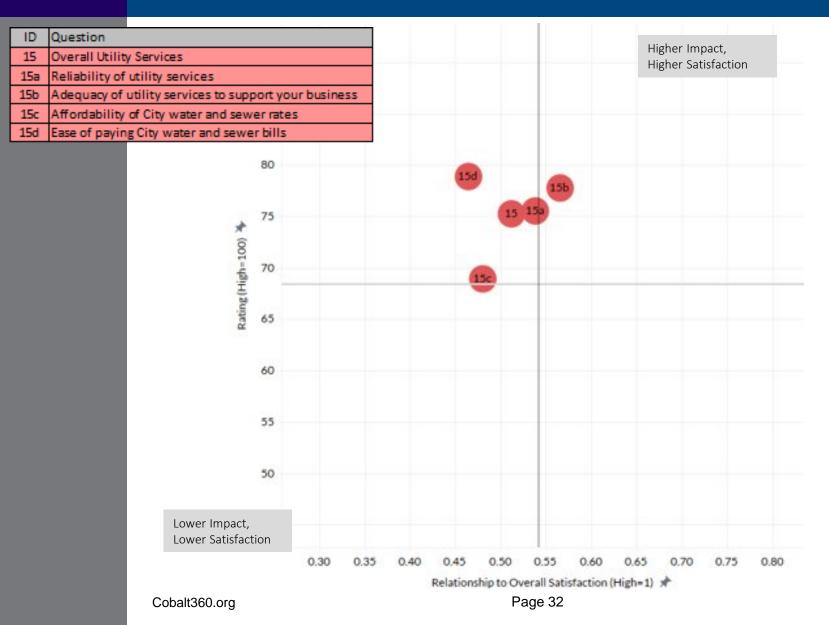
Overall Transportation Infrastructure



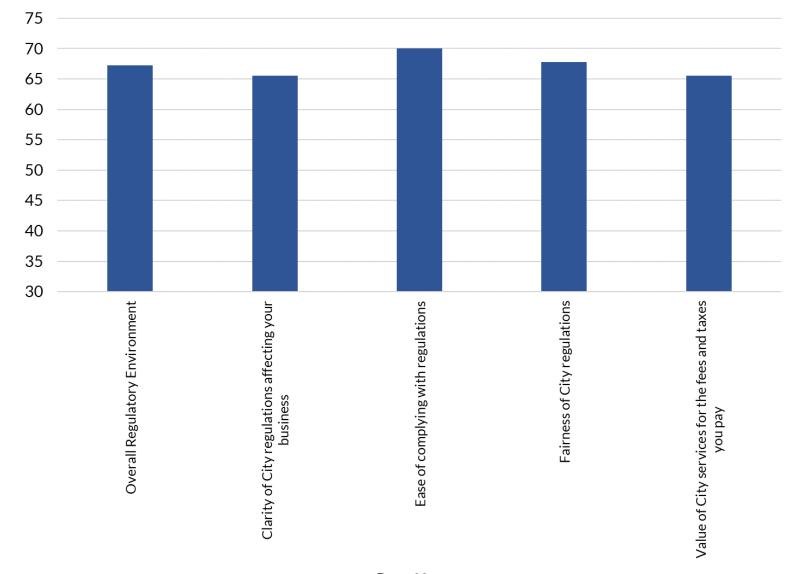
Drivers of Satisfaction and Behavior: Overall Utility Services



Utility Services

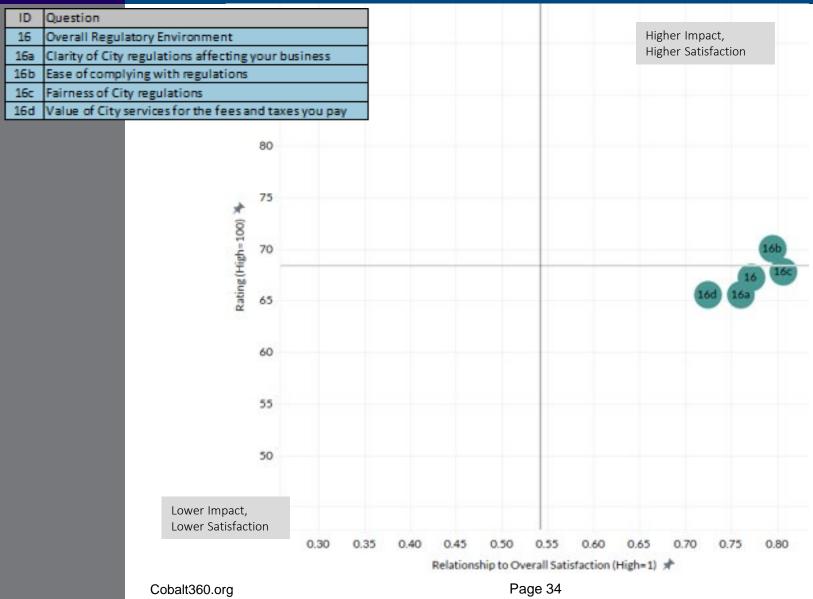


Overall Regulatory Environment



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Overall Regulatory Environment



Word Cloud:

Regulatory issues negatively impacting business:

City regulatory issues

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Allowing landlords to charge more than just rent to business owners

As a home-based business, many regulations of commercial, storefront properties probably do not apply to my company's situation. It would be helpful to allow home-based businesses to have some sort of modest-size signage that would not disturb the pleasant appearance of the neighborhood.

Concrete permit process is a disaster. Still waiting on permit referrals from summer.

Dealing with the Building Department is a nightmare

Do not know any

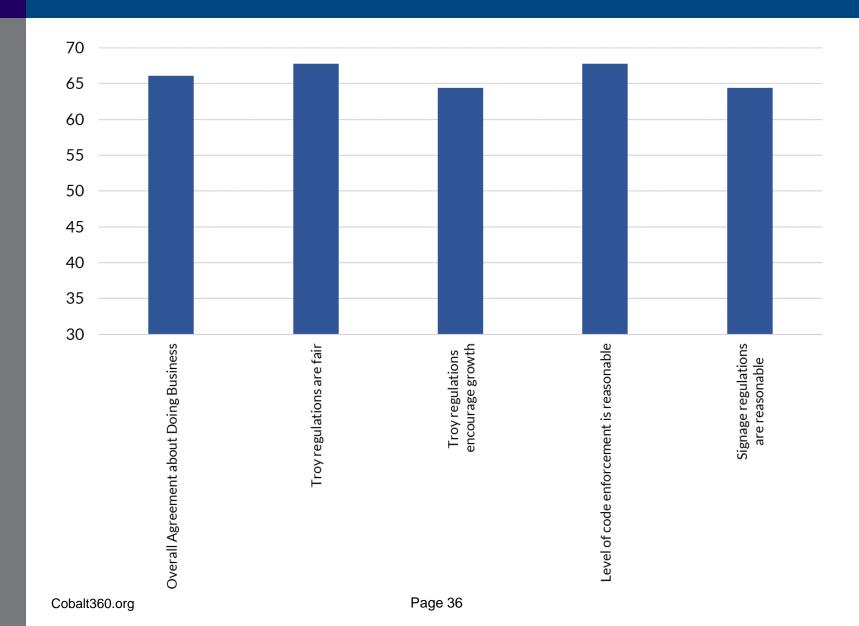
none

Personal property taxes cost more to administer than \$ generated!

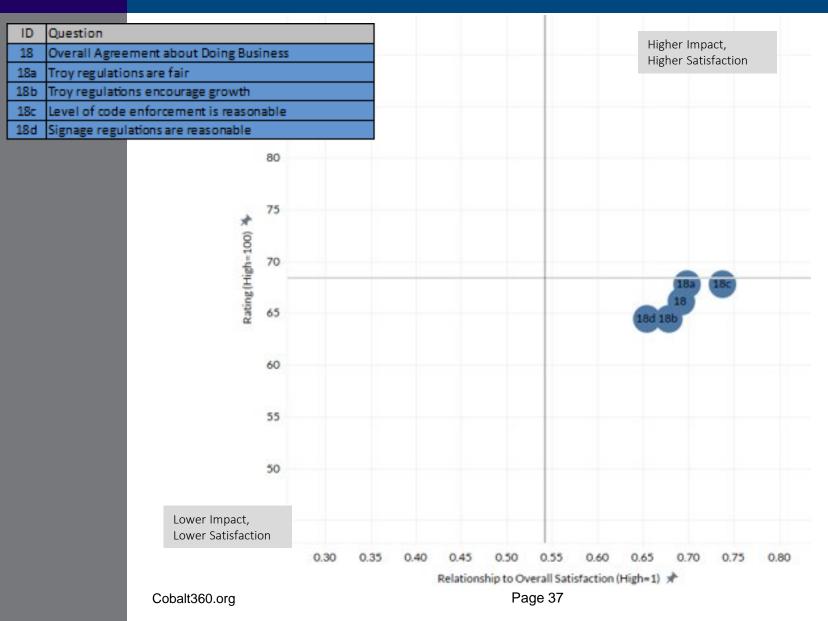
Signage types of lights

Tax rates are the same in all areas within the city while all the focus and improvement on Big Beaver. The rest of the city gets only minimum attention

Overall Agreement on Business



Overall Agreement on Business

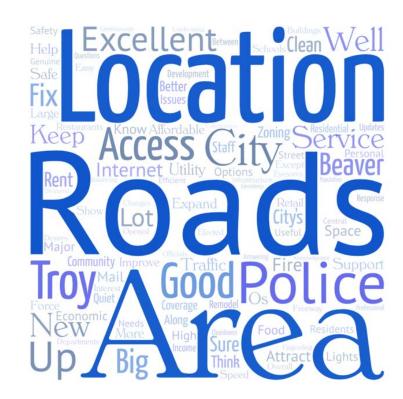


Word Cloud:

What Troy does well to attract and retain businesses?

Top Themes:

- 1. Location: next to I75 and big beaver is significant
- 2. Roads: maintenance, cleanliness & improvement to landscaping help keep Troy looking well maintained
- 3. Police: excellent police and fire departments, very responsive, good police/fire support



Word Cloud: How to attract and retain businesses

Top Themes:

- 1. Signage: owners want less signage rules for businesses. They feel restricted with their current advertising rules
- 2. Regulation: request for 'business regulation checklist'; they don't know what has to be done, where to go, and who to get ahold of for building expansions, permits, and regulations
- 3. Road: continue to fix the roads, sidewalks, and travel pathways to businesses; tired of seeing constant construction when roads are seemingly worked on every year



Word Cloud:

Programs or services are utilized most by your business?



Word Cloud: How to positively impact your business?

<u>Top Themes:</u>

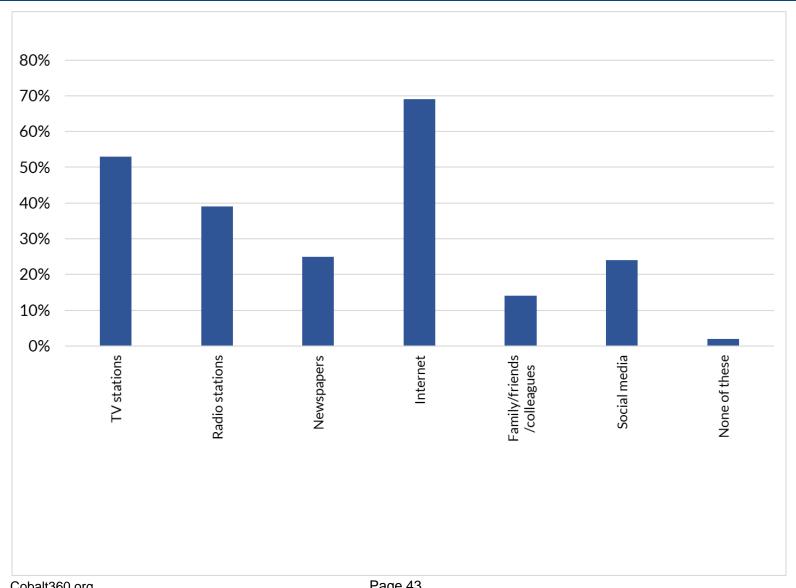
- 1. Small Business: owners would like to see small businesses get a shoutout, advertising, help getting customers/work to their door; more programs to aid small business.
- 2. Tax: lowering/reducing tax rates
- 3. Roads: continuing to improve road quality and ease congestion



Communication Preferences

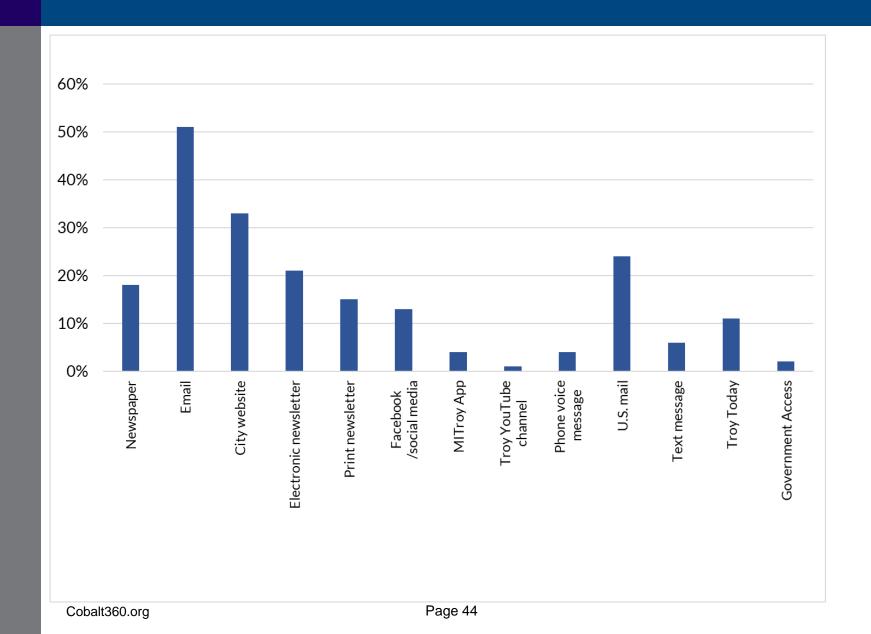
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Sources of Local News

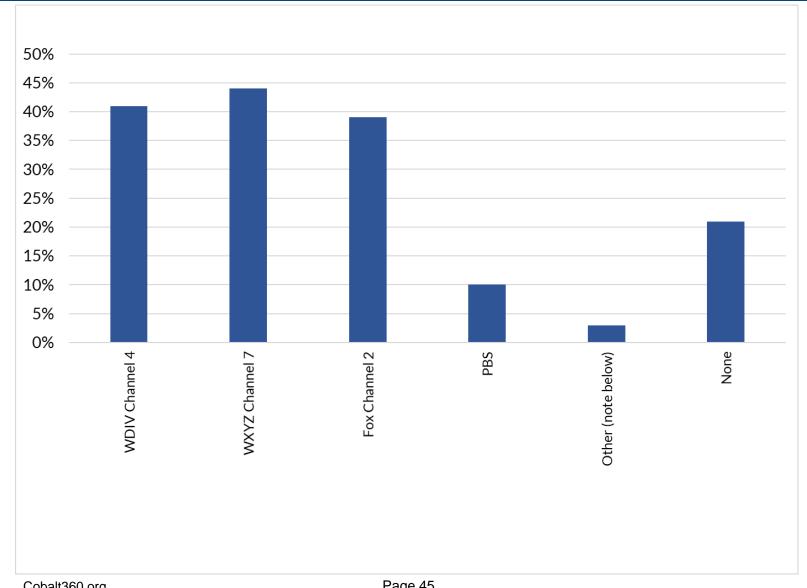


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Preference for Information from the City

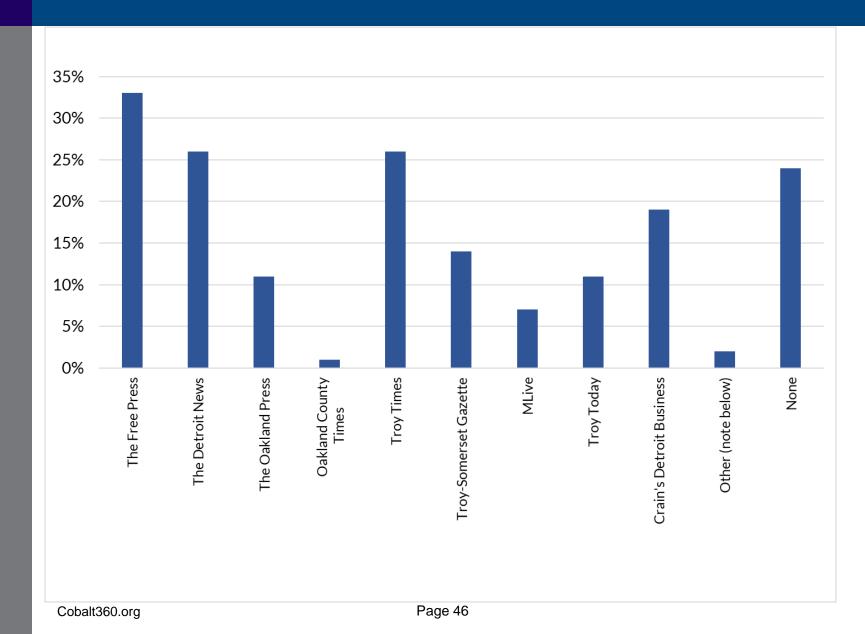


Television Station Preference



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Newspaper/Blogs Used



Other: Which additional sources do you use?



Questions

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		Economic Health Economic Outlo								utlook	
	22 Troy, Michigan	Economic Health Overall	£		Level of unemployment	Strength of local economy	Economic Outlook Overall	÷		els	Strength of local economy
Me	ans Questions	£ 0	Business growth	۸ŧ	ployı	э) есс	ok C	Business growth	۸th	Employment levels	al ecc
	esponse Count: 146	Hea	ess g	Job growth	ınem	floca	Outk	ess g	Job growth	mer	f loca
	.7% (90% Confidence)	omic	usin	Job	lofu	ît o	mic (usin	Job	\oldı	th o
	,	SOUC	В		Leve	treng	ouo	В		п	treng
		ш				S	й				S
	Overall	61	62	60	58	64	67	67	67	64	69
	Professional, Scientific, Technical	62	63	61	61	63	68	69	67	66	72
	Retail Trade*	47	46	37	51	54	41	40	38	39	46
	Health Care and Social Assistance*	56	56	58	43	66	66	64	66	66	68
	Construction*	58	64	53	48	67	57	61	53	53	61
	Accommodation and Food Services*	59	53 70	59	61	61	65	61	73 89	61	63
	Real Estate Rental and Leasing* Finance and Insurance*	68 85	86	78 80	50 86	73 88	80 87	74 87	86	74 90	81
Industry	Wholesale Trade*	75	74	86	63	78	67	67	67	70	63
madse. y	Manufacturing*	54	51	54	60	52	60	58	59	60	62
	Transportation and Warehousing*	52	56	42	42	67	43	50	42	33	48
	Arts, Entertainment, and Recreation*	58	67	56	44	67	67	81	61	44	81
	Information*	75	89	78	67	67	75	78	78	78	67
	Education*	37	22	22	-	67	100	100	100	100	100
	Nonprofit, governmental*	50	11	-	-	89	67	44	-	-	89
	Other*	57	60	56	51	60	63	66	64	58	63
	Commercial office	63	66	62	58	67	72	72	71	70	73
	Retail space* Home office*	50	46	48	48	59 70	53 73	51	53 71	50	57
Space Type	Manufacturing space*	64 51	64 49	56 49	67 53	53	62	73 60	61	68	78 64
	Storage space*	53	59	44	50	60	57	60	54	52	60
	Land*	62	67	56	59	67	56	59	59	48	59
	Own	60	61	60	59	59	63	63	63	61	64
Own/Rent	Rent	60	61	58	56	67	69	69	68	67	72
	Both*	71	68	76	70	71	70	70	78	67	67
	One year or less*	58	67	67	33	67	72	72	72	72	72
Time in Business	1-5 years*	61	69	60	44	71	71	68	68	66	82
	6-10 years*	56	54	54	58	58	67	68	67	64	68
	More than 10 years 1-9	62 61	62 61	61	60 59	66 66	66 65	67 66	67	64	68 69
	10-49	61	62	61	58	61	72	71	74	70	71
	50-99*	64	71	58	53	72	69	71	71	61	72
Employees	100-249*	62	62	58	60	67	62	62	60	60	64
	250-499*	-	-	-	-	-	-	-	-	-	-
	500 or more*	-	-	-	-	-	-	-	-	-	-
	48083	60	62	61	54	61	65	67	64	63	67
ZIP	48084	63	62	58	66	68	72	71	72	71	74
	48085*	55	51	56	50	64	63	57	64	62	67
	48098* Owner/partner/principal	73 61	77 62	71 59	67 60	76 64	66 66	68 67	63	61	71 69
Role	Executive/manager	66	66	68	60	69	69	67	71	69	71
	Other staff*	43	53	44	28	44	51	56	56	44	50
	Mainly in Troy only	56	56	56	53	61	66	64	68	63	67
	In the areas near Troy*	68	69	68	66	69	70	71	70	69	71
Area of doing Business	Across the state*	63	66	59	57	69	66	67	66	61	72
	Across the U.S.*	69	71	67	66	71	72	72	71	72	71
	Worldwide*	53	53	56	53	51	57	58	54	57	59
Econ Dev Specialist?	Yes	69	71	73	62	68	75	74	76	73	77
	No e level which may increase score variation	60	60	57	58	64	64	64	63	62	67

		В	usines	s Infras	tructu	e e
Me Re	22 Troy, Michigan ans Questions esponse Count: 146 .7% (90% Confidence)	Overall Business Infrastructure	Availability of services to support business growth	Cell phone reception	Speed of your internet connection	Variety of options available for access to the internet
	Overall	75	72	79	76	73
	Professional, Scientific, Technical	77	72	78	81	76
	Retail Trade*	58	49	62	61	58
	Health Care and Social Assistance*	68	64	72	67	67
	Construction*	81	78	82	82	83
	Accommodation and Food Services*	59	59	57	60	59
	Real Estate Rental and Leasing*	91	78	96	96	96
	Finance and Insurance*	81	84	83	79	76
Industry	Wholesale Trade*	72	67	84	73	62
	Manufacturing*	74	71	80	71	74
	Transportation and Warehousing*	67	67	70	70	61
	Arts, Entertainment, and Recreation*	66	56	70	70	67
	Information*	89	100	83	89	83
	Education*	68	63	67	67	74
	Nonprofit, governmental*	75	100	100	7.4	100
	Other*	74	69	78	74	76
	Commercial office	78	77	81	79	77
	Retail space* Home office*	61	56	67	59	61
Space Type	Manufacturing space*	83	84	81	87 74	79
	Storage space*	77 75	76 70	83 76	73	76 81
	Land*	84	74	89	86	86
	Own	77	73	81	77	77
Own/Rent	Rent	74	71	78	74	71
OWNINCITE	Both*	77	62	80	83	81
	One year or less*	71	70	67	74	74
	1-5 years*	73	79	78	72	62
Time in Business	6-10 years*	70	67	73	70	70
	More than 10 years	76	72	80	78	76
	1-9	73	70	77	74	70
	10-49	79	76	82	79	79
	50-99*	79	80	82	79	76
Employees	100-249*	72	67	71	73	78
	250-499*	-	-	-	-	-
	500 or more*	-	-	-	-	-
	48083	74	71	77	73	74
ZIP	48084	77	77	82	78	71
ZIF	48085*	78	73	84	79	77
	48098*	70	64	71	77	69
	Owner/partner/principal	74	71	78	76	70
Role	Executive/manager	79	76	81	79	82
	Other staff*	71	67	73	73	69
	Mainly in Troy only	67	61	71	69	66
	In the areas near Troy*	80	81	84	80	76
Area of doing Business	Across the state*	78	78	82	78	73
	Across the U.S.*	80	76	81	80	82
	Worldwide*	76	73	80	78	74
Econ Dev Specialist?	Yes	82	79	84	82	82
	No e level which may increase score variation	73	70	78	74	71

				Puc	inoss Sr	2260		
			<u>.</u>	Bus	iness Sp	Jace	g)	
Me Re	22 Troy, Michigan ans Questions esponse Count: 146 .7% (90% Confidence)	Overall Business Space	Affordability of working space for businesses	Availability of working space for businesses	Quality of working space for businesses	Affordability of warehouse/storage space	Availability of warehouse/storage space	Quality of warehouse/storage space
	Overall	66	66	73	74	57	62	62
	Professional, Scientific, Technical	69	70	77	77	61	66	64
	Retail Trade*	54	49	60	61	46	54	51
	Health Care and Social Assistance*	68	66	76	76	66	68	60
	Construction*	72	77	83	86	61	64	61
	Accommodation and Food Services*	62	54	64	68	37	70	78
	Real Estate Rental and Leasing*	76	81	84	84	67	67	70
	Finance and Insurance*	81	73	83	82	50	100	100
Industry	Wholesale Trade*	56	49	62	71	44	44	67
	Manufacturing*	61	62	67	68	52	56	59
	Transportation and Warehousing*	55	53	59	70	42	50	53
	Arts, Entertainment, and Recreation*	39	33	59	63	0	44	33
	Information*	89	89	89	89	89	89	89
	Education*	49	52	67	63	22	44	44
	Nonprofit, governmental*	72	94	94	100	-	40	0
	Other*	56	53	61	62	52	49	57
	Commercial office	72	71	78	79	66	69	69
	Retail space*	55	52	63	64	43	56	53
Space Type	Home office*	56	62	78	76	44	37	41
	Manufacturing space* Storage space*	60	64	63	64	52	54	60
		70	68 72	76 72	73 72	64 72	69 72	69
	Land*	72					59	72
Own/Rent	Own Rent	66	72 64	74 73	74	58 54		59 62
Owii/Reiit	Rent Both*	65 68	61	73	74 69	67	61 67	71
	One year or less*	53	70	74	74	33	33	33
	1-5 years*	65	67	76	74	56	59	59
Time in Business	6-10 years*	64	63	64	66	61	64	63
	More than 10 years	67	67		77	56	62	63
	1-9	64	64	76 74	76	52	60	60
	10-49	73	71	78	76	71	72	72
	50-99*	61	61	67	70	56	56	56
Employees	100-249*	38	59	44	51	22	22	30
	250-499*	-	-	-	-	-	-	-
	500 or more*	-	_	-	-	-	-	-
	48083	63	63	70	72	54	59	61
	48084	68	68	74	76	63	63	63
ZIP	48085*	80	76	84	81	78	81	78
	48098*	66	68	78	78	44	61	67
	Owner/partner/principal	64	67	73	74	51	59	60
Role	Executive/manager	69	66	76	76	67	67	67
	Other staff*	63	60	69	70	59	61	61
	Mainly in Troy only	61	60	69	71	49	62	58
	In the areas near Troy*	69	63	76	76	68	63	69
Area of doing Business	Across the state*	64	67	72	73	56	59	56
	Across the U.S.*	73	77	80	81	60	67	71
	Worldwide*	64	63	72	70	56	56	64
5 D 0 111	Yes	72	77	78	78	66	66	68
Econ Dev Specialist?	No	64	63	72	73	53	60	60
*Cabaut baalaway yaasaa	e level which may increase score variation							

		Cooper	ative and	Collabra	tive Envir	onment	t Emergency Services						
Me Re	22 Troy, Michigan ans Questions sponse Count: 146 7% (90% Confidence)	Overall Cooperative and Collaborative Environment	Welcoming attitude toward businesses	City's responsiveness to business needs	Opportunities to participate in the City's planning and development process	Helpfulness of Troy's economic development website	Overall Empergency Services	Emergency medical services response time	Fire response time	Police response time			
	Overall	66	73	69	58	62	91	91	91	91			
	Professional, Scientific, Technical	65	72	68	59	60	89	89	89	89			
	Retail Trade*	60	67	53	62	59	90	87	97	86			
	Health Care and Social Assistance*	64	82	71	52	52	89	87	93	88			
	Construction*	82	86	78	72	92	100	100	100	100			
	Accommodation and Food Services*	59	59	58	62	56	97	97	97	97			
	Real Estate Rental and Leasing*	79	87	94	50	86	87	83	89	89			
	Finance and Insurance*	66	79	70	62	51	92	92	91	93			
Industry	Wholesale Trade*	49	61	70	33	33	91	89	89	96			
	Manufacturing*	62	64	60	60	63	91	92	90	90			
	Transportation and Warehousing*	62	64	72	52	59	90	83	89	97			
	Arts, Entertainment, and Recreation*	56	56	56	-	-	99	97	100	100			
	Information*	100	100	100	-	100	100	100	100	100			
	Education*	70	63	63	83	-	100	100	100	100			
	Nonprofit, governmental*	99	100	94	100	100	100	100	100	100			
	Other*	67	72	73	52	71	90	89	90	92			
	Commercial office	70	79	73	62	67	92	91	93	91			
	Retail space*	63	69	64	61	57	91	89	94	89			
	Home office*	66	81	74	56	52	89	93	81	93			
Space Type	Manufacturing space*	62	67	63	53	63	87	89	87	87			
	Storage space*	67	63	59	67	78	93	92	94	91			
	Land*	68	70	67	70	67	96	100	100	89			
	Own	65	73	70	54	61	92	94	90	92			
Own/Rent	Rent	67	76	69	61	63	90	89	91	90			
OWI // Nem	Both*	53	59	59	44	48	98	98	98	98			
	One year or less*	71	78	78	61	67	100	100	100	100			
-	1-5 years*	66	77	69	53	66	87	91	81	90			
Time in Business	6-10 years*	69	76	68	62	71	87	84	90	86			
-	More than 10 years	64	72	69	58	59	92	92	92	92			
	1-9	64	73	69	57	59	91	91	92	91			
-	10-49	69					92	92	92	92			
	50-99*	66	77 72	70 67	62 63	69 61	86	87	87	86			
Employees	100-249*	61	64	69	49	61	88	87	87	91			
	250-499*	- 01	04	07	47	01	00	- 67	07	71			
-	500 or more*	_	-	_	-	-	_	_		_			
	48083	65	70	68	59	64	91	91	91	91			
	48084	64	76	69	57	56	90	90	90	90			
ZIP	48084*	71	86	72	52	72	90	90	96	90			
	48098*	67	79	77	63	49	93	94	90	94			
	Owner/partner/principal	64	79	68	56	59	93	92	90	92			
Role	Executive/manager	72	79	74	63	72	89	87	91	89			
Role		58	63	56	56	59	89	89	89	89			
	Other staff*												
	Mainly in Troy only	63 73	69	66	57	62	92 96	91 97	94 98	90			
Area of doing Rusings	In the areas near Troy*		79	81	66	68							
Area of doing Business	Across the State*	61	77	64	49	52	89	89	86	91			
	Across the U.S.*	64	76	70	56	53	89	89	88	90			
	Worldwide*	67	68	68	60	71	91	91	88	94			
Econ Dev Specialist?	Yes	74	77	78	68	74	94	93	93	94			
	No Nevel which may increase score variation	61	72	66	52	56	90	90	90	90			

			Local	Govern	nment			Tra	nsporta	tion	
	22 Troy, Michigan	Overall Local Government	Being well-managed (efficient, organized)	Communicating effectively to the community	Having leaders who are trustworthy	isely	Overall Transportation Infrastructure	Road pavement condition	Traffic congestion on the roads	Public transportation options	Accommodation for bicycle and foot traffic
Me	ans Questions	over	ged (e	fectiv nity	's wh	Spending dollars wisely	rall Transporta Infrastructure	ıtcon	nont	ation	orbio
Re	esponse Count: 146	cal G	ganiz	ngef	adei	llop :	rans	men	stio	port	dation for b foot traffic
	.7% (90% Confidence)	P P	all-m	catir	ng le trus	ding	all T	заvе	onge	ans	odat
	,	vera	S W	nuni	Havi	pen	Over	oad	fic co	lic t	mu
		Ó	Beir	omo:	_	0,		ă.	Traf	Pub	Acco
	Overall	70	73	71	68	67	54	61	60	46	49
	Professional, Scientific, Technical	66	69	68	63	62	56	66	64	44	49
	Retail Trade*	67	67	67	70	64	59	62	57	54	61
	Health Care and Social Assistance*	74	78	71	73	72	53	61	63	40	49
	Construction*	68	64	70	67	72	60	70	70	56	44
	Accommodation and Food Services*	73	78	73	73	67	47	59	54	31	44
	Real Estate Rental and Leasing*	82	86	81	81	81	53	64	53	56	39
	Finance and Insurance*	84	84	79	86	89	59	67	56	53	60
Industry	Wholesale Trade*	48	63	48	37	44	56	53	61	72	39
	Manufacturing*	63	67	64	61	58	48	52	48	42	48
	Transportation and Warehousing*	62	67	64	59	59	54	59	44	67	44
	Arts, Entertainment, and Recreation*	78	100	100	56	56	26	37	26	14	28
	Information*	100	100	100	100	-	42	72	78	0	17
	Education*	72	78	89	67	56	71	78	67	50	89
	Nonprofit, governmental*	94	94	94	94	94	58	67	67	56	44
	Other* Commercial office	71 70	73 72	76 70	68 70	68	44	47 64	47 63	41 50	41 52
	Retail space*	68	72	70	63	68	58 51	59	56	42	48
	Home office*	75	81	78	67	73	46	62	58	34	31
Space Type	Manufacturing space*	67	70	68	68	62	53	57	51	48	58
	Storage space*	73	71	70	76	76	53	61	59	47	47
	Land*	70	70	70	70	70	42	44	52	28	44
	Own	71	74	72	70	69	51	58	58	44	44
Own/Rent	Rent	70	72	71	69	67	55	63	60	47	50
	Both*	57	67	56	53	51	57	53	61	48	64
	One year or less*	77	72	86	78	72	60	67	74	50	48
Time in Business	1-5 years*	73	73	73	73	73	47	62	58	29	38
Time in Dusiness	6-10 years*	67	69	68	69	62	47	51	50	36	50
	More than 10 years	70	74	71	68	67	56	63	62	50	50
	1-9	69	72	71	67	67	55	63	61	48	48
	10-49	76	80	74	78	70	54	60	60	43	54
Employees	50-99*	53	48	53	53	56	45	57	56	40	29
	100-249*	66	78	61	64	59	48	42	51	42	56
	250-499*	-	-	-	-	-	-	-	-	-	-
	500 or more*	72	74	72	71	- 60	50	- 61	- 57	47	- 17
	48083 48084	63	70	73 61	71 62	69 59	53 58	61 62	64	47 48	47 56
ZIP	48085*	76	79	80	70	73	52	60	66	38	46
	48083	67	70	74	56	69	53	64	63	44	39
	Owner/partner/principal	68	72	69	66	64	59	64	64	52	53
Role	Executive/manager	76	77	78	77	74	44	57	50	31	40
	Other staff*	66	72	67	61	63	36	40	42	28	33
	Mainly in Troy only	69	71	73	66	67	56	63	60	50	52
	In the areas near Troy*	71	76	69	72	67	48	62	62	28	39
Area of doing Business	Across the state*	76	80	76	77	73	50	57	53	41	49
	Across the U.S.*	67	70	66	66	66	51	63	56	38	46
	Worldwide*	58	64	63	53	51	57	58	68	56	47
Econ Dev Specialist?	Yes	75	78	78	72	71	60	66	64	57	52
	No Relevel which may increase score variation	67	71	68	66	64	51	60	58	40	47

			Util	ity Serv	/ices			Regulato	ory Envi	ronmen	t
Me Re	22 Troy, Michigan ans Questions esponse Count: 146 .7% (90% Confidence)	Overall Utility Services	Reliability of utility services	Adequacy of utility services to support your business	Affordability of City water and sewer rates	Ease of paying City water and sewer bills	Overall Regulatory Environment	Clarity of City regulations affecting your business	Ease of complying with regulations	Fairness of City regulations	Value of City services for the fees and taxes you pay
	Overall				69	79	67	66	70	68	66
	Professional, Scientific, Technical	78	78	81	72	80	70	66	73	71	70
	Retail Trade*	67	66	66	62	74	57	49	64	64	50
	Health Care and Social Assistance*	81	83	84	74	81	71	72	73	69	70
	Construction*	79	74	86	69	87	66	70	68	64	63
	Accommodation and Food Services*	70	73	60	67	80	63	66	70	62	53
	Real Estate Rental and Leasing*	79	76	82	76	82	59	44	63	63	63
	Finance and Insurance*	84	88	88	78	81	73	71	70	72	78
Industry	Wholesale Trade*	78	82	89	60	81	50	50	59	59	33
	Manufacturing*	62	63	64	50	70	60	59	63	68	49
	Transportation and Warehousing*	71	78	78	56	72	58	53	59	63	56
	Arts, Entertainment, and Recreation*	61	64	52	56	70	22	22	22	22	22
	Information*	81	83	83	78	78	-	-	-	-	-
	Education*	74	74	74	67	81	71	52	100	78	52
		94	94	100	89	94	99	100	100	100	94
	Nonprofit, governmental*	74	76	79							
	Other*				66	76	66	63	68	67	67
	Commercial office	80	80	83	74	81	71	69	73	71	69
	Retail space*	71	73	72	64	74	62	54	69	67	57
Space Type	Home office*	79	78	81	78	81	63	62	66	53	72
	Manufacturing space*	63	63	64	56	68	58	59	60	62	51
	Storage space*	72	68	76	66	78	60	59	62	59	59
	Land*	71	74	74	67	70	77	83	83	83	59
	Own	72	69	71	70	79	60	57	60	62	61
Own/Rent	Rent	76	79	81	68	78	70	69	73	70	67
	Both*	74	67	72	72	86	62	59	64	63	60
	One year or less*	80	78	81	81	81	81	81	81	81	81
Time in Business	1-5 years*	78	76	81	76	81	73	77	72	73	70
Time in Dusiness	6-10 years*	73	72	76	67	79	56	52	64	54	53
	More than 10 years	75	77	78	68	78	67	64	69	69	66
	1-9	75	77	78	68	78	66	63	70	67	66
	10-49	78	77	79	73	82	69	70	72	70	66
Empleyees	50-99*	64	59	76	59	63	66	67	67	64	67
Employees	100-249*	71	69	76	59	80	52	50	48	61	50
	250-499*	-	-	-	-	-	-	-	-	-	-
	500 or more*	-	-	-	-	-	-	-	-	-	-
	48083	73	73	74	67	78	65	63	67	67	63
	48084	78	79	82	71	79	66	62	71	64	66
ZIP	48085*	83	80	83	79	89	73	74	72	74	70
	48098*	74	81	82	64	69	70	68	76	68	70
	Owner/partner/principal	76	76	78	71	79	65	63	68	66	64
Role	Executive/manager	76	78	81	67	80	70	69	72	72	67
	Other staff*	70	71	76	60	73	59	59	63	56	59
	Mainly in Troy only	73	77	73	67	74	61	58	66	63	59
	In the areas near Troy*	80	78	82	73	87	80	76	83	80	81
Area of doing Business		1									
Area or doing Business	Across the state*	74	76	79	68	73	65	64	69	66	62
	Across the U.S.*	77	73	79	73	82	67	64	64	66	73
	Worldwide*	76	77	79	66	82	63	66	66	66	56
Econ Dev Specialist?	Yes	77	77	79	69	82	73	71	73	78	71
	No e level which may increase score variation	75	76	78	69	78	64	62	68	63	62

		Assoic	ation to	wards do Troy	ing Busi	ness in		Overa	II ACSI	
Me Re	22 Troy, Michigan ans Questions esponse Count: 146 .7% (90% Confidence)	Overall Agreement about Doing Business	Troy regulations are fair	Troy regulations encourage growth	Level of code enforcement is reasonable	Signage regulations are reasonable	Overall ACSI	Satisfaction	Expectation	Compared with Ideal
	Overall	66	68	64	68	64	72	74	71	70
	Professional, Scientific, Technical	69	71	68	70	69	72	77	70	69
	Retail Trade*	61	62	56	68	58	68	72	67	66
	Health Care and Social Assistance*	67	68	69	71	60	73	79	71	70
	Construction*	78	78	78	78	78	72	71	70	76
	Accommodation and Food Services*	59	62	66	62	46	67	71	67	62
	Real Estate Rental and Leasing*	59	59	59	59	59	81	76	82	87
	Finance and Insurance*	75	73	76	72	78	80	83	81	74
Industry	Wholesale Trade*	66	61	56	81	64	64	73	62	58
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Manufacturing*	59	66	54	59	57	62	62	62	61
	Transportation and Warehousing*	67	67	61	76	64	80	87	78	76
	Arts, Entertainment, and Recreation*	55	72	44	56	48	55	56	56	53
	Information*	-	-	-	-	40	63	78	56	56
	Education*	25	56	22	22	0	58	63	59	52
	Nonprofit, governmental*	100	100	100	100	100	81	89	72	83
	Other*	67	64	67	70	68	73	73	72	74
	Commercial office	72	73	70	73	71	74	78	74	71
	Retail space*	54	58	53	59	48	66	71	64	62
Space Type	Home office*	64	66	60	59	72	71	76	68	70
Space Type	Manufacturing space*	55	60	51	52	57	63	62	64	63
	Storage space*	61	60	56	66	63	69	76	68	64
	Land*	76	89	89	89	39	71	74	74	63
	Own	63	67	62	63	60	67	67	66	68
Own/Rent	Rent	68	70	66	69	68	74	78	73	71
	Both*	61	59	61	67	59	67	74	63	63
	One year or less*	72	72	72	72	72	81	81	81	81
	1-5 years*	75	76	76	76	73	78	81	76	77
Time in Business	6-10 years*	67	70	63	71	64	66	68	66	63
	More than 10 years	65	67	63	66	64	72	74	71	70
	1-9	67	68	66	68	66	71	74	70	70
	10-49	69	71	67	73	66	73	77	73	70
	50-99*	65	69	67	56	69	61	64	63	56
Employees	100-249*	51	56	47	49	51	69	70	70	67
	250-499*	-	-	-	-	-	-	-	-	-
	500 or more*				_			_	_	
	48083	66	68	64	68	62	69	71	68	69
		67		63		69	73		74	
ZIP	48084 48085*		68		69		73	77 76	72	69
	48085° 48098*	64	67	67	63	61	76			76
		73	73	70	71	78		80	76	73
Dele	Owner/partner/principal	64	68	62	66	62	71	73	71	70
Role	Executive/manager	72	70	72	74	70	73	77	71	70
	Other staff*	58	56	59	59	59	70	69	71	69
	Mainly in Troy only	61	63	59	62	58	69	71	68	68
	In the areas near Troy*	73	72	68	81	71	74	79	71	71
Area of doing Business	Across the state*	63	64	68	61	60	70	74	70	67
	Across the U.S.*	68	69	66	69	68	74	76	74	73
	Worldwide*	71	76	66	71	71	70	70	71	68
Econ Doy Specialist?	Yes	69	72	67	71	64	78	81	79	74
Econ Dev Specialist?	No	65	67	63	67	63	70	72	69	68
*0.1	level which may increase score variation	-								

Distribution Questions Response Count: 146 1/-6.7% (90% Confidence) Page Pag	201	22 Troy, Michigan			Lo	ocal Ne	ws		
Professional, Scientific, Technical 53% 36% 30% 70% 13% 23% 48% 40% Retail Trade" 53% 33% 20% 53% 25% 30% Helath Care and Social Assistance" 55% 20% 25% 75% 25% 30% Construction" 63% 63% 23% 75% 25% 50% Accommodation and Food Services" 43% 57% 29% 29% 29% 57% Real Estate Rental and Leasing" 20% 20% 40% 80% 20% Finance and Insurance" 27% 27% 45% 73% 9% 18% Finance and Insurance" 27% 27% 45% 73% 9% 18% Finance and Insurance" 27% 27% 45% 73% 9% 18% Finance and Insurance" 27% 27% 45% 73% 9% 18% Finance and Insurance" 27% 27% 45% 73% 9% 18% Finance and Insurance" 27% 27% 45% 73% 9% 18% Finance and Insurance" 27% 27% 45% 73% 9% 18% Finance and Insurance" 27% 27% 45% 73% 9% 18% Transportation and Warehousing" 50% 50% 50% 50% 50% 50% Arts, Entertainment, and Recreation" 50% 25% 25% 50% Education" 33% 67% 33% 67% 33% 33% 33% Retail space" 55% 31% 23% 57% 23% 33% 33% Commercial office 50% 44% 31% 63% 31% 19% 6% Manufacturing space" 55% 31% 24% 58% 33% 31% 19% 6% Manufacturing space" 55% 53% 33% 57% 33% 57% Land" 100% 67% 33% 67% 33% 67% 13% 33% 57% Own 68% 65% 25% 70% 18% 23% 57% Own 68% 65% 25% 70% 13% 23% 57% Own 68% 65% 25% 70% 13% 23% 57% One year or less" 100% 67% 33% 67% 13% 23% 57% One year or less" 100% 67% 33% 67% 13% 52% 57% One year or less" 100% 63% 43% 25% 57% 13% 23% 57% One year or less" 100% 63% 63% 25% 65% 65% 13% 25% 55% 13% 13% 13% One	Distri R	bution Questions esponse Count: 146	TV stations	Radiostations	Newspapers	Internet	Family/friends /colleagues	Social media	None of these
Retail Trade*		Overall	53%	39%	25%	69%	14%	24%	2%
Health Care and Social Assistance*		Professional, Scientific, Technical	53%	36%	30%	70%	13%	23%	4%
Construction*		Retail Trade*	53%	13%	20%	53%	7%	40%	-
Accommodation and Food Services* 43% 57% 29% 29% 29% 57% 1.0 Real Estate Rental and Leasing* 20% 20% 40% 80% 20% Finance and Insurance* 27% 27% 45% 73% 9% 18% Wholesale Trade* 60% 60% 60% 53% 11% 21% 5% Manufacturing* 63% 67% 63% 53% 11% 21% 5% Transportation and Warehousing* 50% 50% 50% 100% 25% 50% Arts, Entertainment, and Recreation* 50% 25% 50% Education* 33% 67% 33% 53% 33% 33% Education* 33% 67% 33% 67% 33% 33% 33% - Commercial office 53% 43% 27% 72% 16% 23% 1% Commercial office 53% 43% 27% 72% 16% 23% 1% Retail space* 55% 53% 51% 53% 51% 15% 5% - Home office* 55% 63% 38% 88% 13% 19% 6% Storage space* 75% 63% 38% 88% 13% 13% - Land* 100% 67% 33% 67% 33% 67% - Own/Rent Rent 46% 35% 26% 69% 14% 26% 1% Both* 43% 43% 43% 25% 69% 14% 26% 1% Time in Business 6-10 years* 54% 23% 23% 67% 13% 23% 23% 1 % Employees 10-9 48% 32% 27% 67% 13% 23% 23% 23% 24% 23%		Health Care and Social Assistance*	55%	20%	25%	75%	25%	30%	-
Real Estate Rental and Leasing* 20% 20% 40% 80% 20%		Construction*	63%	63%	25%	75%	13%	-	-
Finance and Insurance* 27% 27% 45% 73% 79% 18%		Accommodation and Food Services*	43%	57%	29%	29%	29%	57%	-
Industry		Real Estate Rental and Leasing*	20%	20%	40%	80%	20%	-	-
Manufacturing*		Finance and Insurance*	27%	27%	45%	73%	9%	18%	-
Transportation and Warehousing*	Industry	Wholesale Trade*	60%	100%	20%	100%	40%	40%	-
Arts, Entertainment, and Recreation* Information* Education* 33% 67% 33% 67% 33% 33% . Bellocation* 33% 67% 33% 67% 33% 33% . Nonprofit, governmental* 50% 50% Other* 67% 33% 43% 27% 72% 16% 23% 1% 23% 67% . Commercial office 53% 43% 22% 72% 16% 23% 1% 1% 63% 13% 15% . Retail space* 55% 31% 21% 55% 11% 15% 55% . Home office* 50% 44% 31% 63% 11% 15% 5% . Boundarduring space* 68% 63% 21% 63% 11% 15% 5% . Storage space* 75% 63% 33% 88% 13% 13% . Land* 100% 67% 33% 67% 33% 67% 33% 67% . Land* 100% 67% 33% 67% 33% 67% . Both* 43% 45% 14% 57% 14% . Own 68% 45% 25% 70% 18% 22% 5% . One year or less* 100% 33% 67% 33% 67% . Time in Business 6-10 years* 19% 31% 22% 69% 19% 31% 13% . 1-5 years* 19% 31% 22% 69% 19% 31% 13% . More than 10 years 56% 43% 22% 69% 15% 22% 1 . More than 10 years 56% 43% 22% 67% 13% 23% 5% . 10-49 48% 32% 27% 67% 13% 23% 5. More than 10 years 56% 43% 22% 67% 13% 23% 5. 10-49 48% 32% 27% 67% 13% 23% 5. More than 10 years 56% 43% 22% 67% 13% 23% 5. Arcos the Us.* 40% 60% 1. 80% 40% 40% 1 Area of doing Business Across the Us.* 43% 65% 54% 29% 32% 54% 88% 21% 5 Arcas of doing Business Across the Us.* 43% 65% 54% 29% 32% 68% 48% 14% 48% 14% 48% 14% 67% 50% 11% 11% 11% 11% 11% 11% 11% 11% 11% 1		Manufacturing*	63%	74%	16%	53%	11%	21%	5%
Information*		Transportation and Warehousing*	50%	50%	50%	100%	25%	50%	-
Education* 33% 67% 33% 67% 33% 33% Nonprofit, governmental* 50% 50% Other* 67% 33% 27% 72% 16% 23% 13% Retail space* 55% 31% 21% 59% 14% 45% Retail space* 55% 31% 21% 59% 14% 45% Home office* 50% 44% 31% 63% 31% 13% 17% 65% Manufacturing space* 68% 63% 21% 63% 11% 16% 5% Storage space* 75% 63% 38% 88% 13% 13% 13% 13% Land* 100% 67% 33% 67% 33% 67% Own/Rent Rent 46% 35% 26% 69% 14% 26% 1% Both* 43% 43% 14% 57% 14% One year or less* 100% 33% 25% 69% 14% 26% 1% Deeps		Arts, Entertainment, and Recreation*	50%	25%	25%	50%	-	25%	-
Nonprofit,governmental* 50% - - 50% - - - Other* 67% 33% - 83% 8% 33% - Commercial office 53% 43% 27% 72% 16% 23% 1% Retail space* 55% 31% 21% 59% 14% 45% - Home office* 50% 44% 31% 63% 31% 19% 6% Manufacturing space* 68% 63% 21% 63% 11% 16% 5% Storage space* 75% 63% 33% 88% 13% 13% - Land* 100% 67% 33% 67% 33% 67% - Own 68% 45% 25% 70% 18% 23% 5% Both* 43% 43% 44% 57% - 14% - Both* 43% 43% 14% 57% - 14% - Despace 1-5 years* 19% 31% 25% 69% 15% 22% 1% Time in Business 6-10 years* 54% 29% 17% 71% 8% 22% - More than 10 years 56% 43% 28% 69% 15% 22% 1% 10-49 63% 54% 27% 77% 14% 31% 23% 28 100-249* 40% 60% - 80% 40% 40% - Employees 100-249* 40% 60% - 80% 43% 14% 31% 31% 148083 51% 35% 24% 69% 15% 21% 33% 34% 48084 45% 37% 26% 79% 16% 21% 33% Area of doing Business Across the state* 64% 54% 39% 71% 14% 18% 7% Area of doing Business Across the state* 64% 54% 39% 71% 14% 18% 7% Across the U.S.* 43% 29% 22% 68% 4% 14% 7% Across the U.S.* 43% 29% 22% 68% 48% 14% 7% Across the U.S.* 43% 29% 22% 68% 48% 14% 7% Across the U.S.* 43% 29% 22% 68% 48% 14% 7% Across the U.S.* 43% 29% 22% 68% 48% 14% 48% 7% Across the U.S.* 43% 29% 22% 68% 48% 14% 48% 7% Worldwide* 61% 67			-	-	-	100%	-	-	-
Commercial office									-
Commercial office									
Retail space* 55% 31% 21% 59% 14% 45% Home office* 50% 44% 31% 63% 31% 19% 65% Manufacturing space* 68% 63% 21% 63% 11% 16% 55% Storage space* 75% 63% 38% 88% 13% 13% Land* 100% 67% 33% 67% 33% 67% Own 68% 45% 25% 70% 18% 23% 5% Own/Rent Rent 46% 35% 26% 69% 14% 26% 18 Both* 43% 43% 14% 57% 14% One year or less* 100% 33% 67% 33% 67% Time in Business 6-10 years* 54% 29% 17% 71% 88 25% More than 10 years 56% 43% 28% 69% 15% 22% 13% 1-9 48% 32% 27% 67% 13% 23% 28 10-49 63% 54% 23% 77% 14% 31% 50-99* 71% 43% 29% 43% 14% 14% 550-499* 21P 48083 51% 55% 21% 63% 13% 31% 38 48083 51% 35% 21% 63% 13% 31% 38 A8084 45% 37% 26% 79% 16% 21% 38 A8085* 71% 43% 43% 86% 21% 21% A8084 45% 37% 26% 79% 16% 21% 38 Area of doing Business Across the U.S.* 43% 29% 32% 68% 4% 14% 4% Area of doing Business Across the U.S.* 43% 29% 32% 68% 4% 14% 4% Worldwide* 61% 67% 65% 72% 22% 39%									
Home office*									1%
Manufacturing space* 68% 63% 21% 63% 11% 16% 5%		•							-
Storage space* 75% 63% 38% 88% 13% 13% 1	Space Type								
Land* 100% 67% 33% 67% 33% 67%									
Own/Rent A 68% 45% 25% 70% 18% 23% 5% Both* 46% 35% 26% 69% 14% 26% 1% Both* 43% 43% 44% 57% - 14% - One year or less* 100% 33% - 67% 33% 67% - 1-5 years* 19% 31% 25% 69% 19% 31% 13% 6-10 years* 54% 29% 17% 71% 8% 25% - More than 10 years 56% 43% 28% 69% 15% 22% 1% 1-9 48% 32% 27% 67% 13% 23% 2% 10-49 63% 54% 23% 77% 14% 31% - 14% 100-249* 40% 60% - 80% 40% 40% - - - - - - -									
Own/Rent Rent 46% 35% 26% 69% 14% 26% 1% Both* 43% 43% 14% 57% - 14% - Time in Business 1-5 years* 100% 33% - 67% 33% 67% - 1-5 years* 19% 31% 25% 69% 19% 31% 13% 6-10 years* 54% 29% 17% 71% 8% 25% - More than 10 years 56% 43% 28% 69% 15% 22% 1% 1-9 48% 32% 27% 67% 13% 23% 2% 10-49 63% 54% 23% 77% 14% 31% - 50-99* 71% 43% 29% 43% 14% - 14% 250-499* - - - - - - - - - - - - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Both*	Oum/Bont								
Time in Business 1-5 years* 19% 31% 25% 69% 19% 31% 13% 6-10 years* 54% 29% 17% 71% 8% 25% 5 More than 10 years 56% 43% 28% 69% 15% 22% 1% 1-9 48% 32% 27% 67% 13% 23% 2% 10-49 63% 54% 23% 77% 14% 31% 50-99* 71% 43% 29% 43% 14% - 14% 100-249* 40% 60% - 80% 40% 40% 5 250-499*	Own/Rent								
Time in Business 1-5 years* 5-10 years* 5									-
## Time in Business 6-10 years* 54% 29% 17% 71% 8% 25%		·							120/
More than 10 years	Time in Business								13/0
T-9									1%
To-49		•							
Employees									
Employees 100-249* 40% 60% - 80% 40% 40% - 250-499* 500 or more* 48083 51% 35% 21% 63% 13% 31% 3% 48084 45% 37% 26% 79% 16% 21% 3% 48085* 71% 43% 43% 86% 21% 21% - 48098* 69% 69% 23% 54% 8% 8% - Owner/partner/principal 51% 37% 30% 71% 13% 20% 3% Role Executive/manager 54% 40% 14% 63% 17% 31% - Other staff* 67% 50% 17% 67% 17% 50% - Mainly in Troy only 47% 26% 28% 67% 16% 37% - In the areas near Troy* 59% 36% 9% 64% 18% 9% - Area of doing Business Across the U.S.* 43% 29% 32% 68% 4% 14% 4% Worldwide* 61% 67% 67% 67% 72% 22% 39% -									14%
Z50-499* - - - - - - - - -	Employees								-
Table Tabl			-		-	-	-	-	-
A8083 51% 35% 21% 63% 13% 31% 38% 48084 45% 37% 26% 79% 16% 21% 3% 48085* 71% 43% 43% 86% 21% 21% - 48098* 69% 69% 69% 23% 54% 88% 88% - 48098* 69% 69% 69% 23% 54% 88% 88% - 48098* 69% 69% 69% 23% 54% 88% 88% - 48098* 69% 69% 69% 23% 54% 88% 88% - 48098* 69% 69% 69% 23% 54% 88% 88% - 48098* 69% 69% 23% 54% 88% 88% - 48098* 69% 69% 23% 54% 88% 88% - 48098* 69% 69% 23% 54% 88% 88% - 48098* 69% 69% 69% 23% 69% 69% 31% 69% 6			-	-	-	-	-	-	-
ZIP 48084 45% 37% 26% 79% 16% 21% 386 48085* 71% 43% 43% 86% 21% 21% - 48098* 69% 69% 23% 54% 8% 8% - Owner/partner/principal 51% 37% 30% 71% 13% 20% 3% 71% 13% 20% 3% 71% 13% - Other staff* 67% 50% 17% 67% 17% 50% - Mainly in Troy only 47% 26% 28% 67% 16% 37% - In the areas near Troy* 59% 36% 9% 64% 18% 9% - In the areas the state* 64% 54% 39% 71% 14% 18% 7% Across the U.S.* 43% 29% 32% 68% 4% 14% 4% Worldwide* 61% 67% 67% 72% 22% 39% -			51%	35%	21%	63%	13%	31%	3%
A8085*			_						
Owner/partner/principal 51% 37% 30% 71% 13% 20% 3%	ZIP	48085*	71%	43%	43%	86%	21%	21%	-
Owner/partner/principal 51% 37% 30% 71% 13% 20% 3%									-
Area of doing Business Across the U.S.* Worldwide* Other staff* 67% 50% 17% 67% 17% 67% 17% 67% 17% 67% 17% 67% 16% 37% - 16% 37% - 16% 37% - 16% 37% - 16% 18% 9% - 18% 9% - 18% 9% - 18% 9% - 18% 9% - 18% 9% - 18% 9% - 18% 9% - 18% 9% - 18% 9% - 18% 9% - 18% 9% - 18% 9% - 18% 18% 9% - 18% 18% 9% - 18% 18% 9% - 18% 18% 9% - 18% 18% 9% - 18% 18% 9% - 18% 18% 9% - 18% 18% 18% 9% - 18% 18% 18% 18% 18% 18% 18%		Owner/partner/principal	51%	37%	30%	71%	13%	20%	3%
Mainly in Troy only	Role	Executive/manager	54%	40%	14%	63%	17%	31%	-
Area of doing Business Across the U.S.* Worldwide* Across the U.S.* Company C		Other staff*	67%	50%	17%	67%	17%	50%	-
Area of doing Business Across the state* 64% 54% 39% 71% 14% 18% 7% Across the U.S.* 43% 29% 32% 68% 4% 14% 4% Worldwide* 61% 67% 6% 72% 22% 39% -		Mainly in Troy only	47%	26%	28%	67%	16%	37%	-
Business Across the state* 64% 54% 39% 71% 14% 18% 7% 47% 47% 48% 49% 32% 68% 4% 14% 4% 48% 48% 49% 49% 49% 49% 49% 49% 49% 49% 49% 49		In the areas near Troy*	59%	36%	9%	64%	18%	9%	-
Across the U.S.* 43% 29% 32% 68% 4% 14% 4% Worldwide* 61% 67% 6% 72% 22% 39% -		Across the state*	64%	54%	39%	71%	14%	18%	7%
M	Dasmess	Across the U.S.*	43%	29%	32%	68%	4%	14%	4%
Voc. 1997 5397 3597 4497 0497		Worldwide*	61%	67%	6%	72%	22%	39%	
Econ Dev res 68% 52% 35% 87% 16% 26%	Econ Dev	Yes	68%	52%	35%	87%	16%	26%	-
Specialist? No 49% 35% 21% 64% 14% 23% 3% **Cohort has lower response level which may increase score variation			49%	35%	21%	64%	14%	23%	3%

201	22 Troy, Michigan						Info	from	City					
Distri R	bution Questions esponse Count: 146 5.7% (90% Confidence)	Newspaper	Email	City website	Electronic newsletter	Print newsletter	Facebook /social media	MITroy App	Troy YouTube channel	Phone voice message	U.S. mail	Textmessage	Troy Today	Government Access
	Overall	18%	51%	33%	21%	15%	13%	4%	1%	4%	24%	6%	11%	2%
	Professional, Scientific, Technical	19%	43%	36%	30%	9%	13%	4%	-	-	15%	2%	17%	2%
	Retail Trade*	20%	60%	27%	27%		20%	7%	-	-	27%	20%	7%	
	Health Care and Social Assistance*	20%	55%	30%	10%	10%	20%	-	-	5%	45%	5%	10%	-
	Construction*	25%	50%	50%	25%	13%	-	1	-	-	25%	-	-	-
	Accommodation and Food Services*	14%	43%	14%	14%	43%	29%	14%	-	-	14%	14%	-	14%
	Real Estate Rental and Leasing*	-	60%	40%	-	20%	-	-	-	-	20%	-	-	-
	Finance and Insurance*	27%	64%	27%	18%	36%	18%	9%	-	9%	27%	18%	9%	-
Industry	Wholesale Trade*	-	40%	20%	40%	-	20%	-	-	20%	20%	-	-	20%
	Manufacturing*	16%	53%	32%	21%	-	-	-	-	-	32%	-	-	-
	Transportation and Warehousing*	<u> </u>	75%	75%	50%	-	25%	-	-	-	-	25%	-	-
	Arts, Entertainment, and Recreation*	-	50%	-	25%	-	25%	-	-	-	50%	-	-	-
	Information*	-	100%	50%	50%	-	-	-	-	-	-	-	-	-
	Education*	33%	67%	-	33%	-	-	-	-	33%	33%	-	33%	-
	Nonprofit, governmental*	-	-	-	- 470/	50%	-	-	-	-	50%	-	- 0.50/	-
	Other*	25%	42%	50%	17%	42%	8%	8%	8%	8% 4%	25%	-	25%	40/
	Commercial office	16%	53%	35%	23%	13%	16%	6%	-		19%	5%	11%	1%
	Retail space*	21%	41%	24%	14% 25%	10%	24%	3%	/0/	10%	38%	10%	10%	3%
Space Type	Home office*	31%	56% 58%	25%	21%	19%	6%	6% 5%	6%	6% 5%	19% 32%	6%	25% 11%	6%
	Manufacturing space* Storage space*	25%	75%	75%	63%	J/0 -	-	25%	-	3/0	32/0	-	13%	-
	Land*	2370	67%	33%	-	-	33%	33%	-	-	-		10/0	
	Own	23%	63%	28%	13%	20%	5%	5%	-	-	25%	10%	10%	5%
Own/Rent	Rent	16%	46%	35%	24%	12%	16%	4%	1%	4%	24%	4%	12%	1%
	Both*	-	71%	29%	29%	14%	14%	-	-	14%	29%	-	-	-
	One year or less*	33%	67%	-	-	33%	-	-	-	33%	-	-	33%	-
	1-5 years*	6%	44%	44%	25%	6%	19%	-	6%	-	31%	-	6%	-
Time in Business	6-10 years*	21%	38%	38%	25%	4%	21%	13%	-	4%	25%	-	17%	-
	More than 10 years	19%	56%	31%	21%	18%	10%	3%	-	3%	24%	8%	9%	3%
	1-9	20%	47%	28%	22%	18%	15%	3%	-	3%	27%	5%	11%	3%
	10-49	17%	63%	46%	17%	6%	11%	9%	3%	3%	20%	6%	9%	-
Employees	50-99*	14%	43%	43%	29%	-	-	-	-	-	14%	14%	14%	-
Linployees	100-249*	-	80%	20%	40%	20%	-	-	-	20%	20%	-	20%	-
	250-499*	-	-	-	-	-	-	-	-	-	-	-	-	-
	500 or more*	-	-	-	-	-	-	-	-	-	-	-	-	-
	48083	13%	56%	36%	21%	17%	11%	7%	1%	-	25%	4%	8%	3%
ZIP	48084	16%	45%	29%	24%	8%	21%	3%	-	8%	24%	8%	16%	3%
	48085*	29%	57%	29%	7%	14%	7%	-	-	7%	29%	7%	14%	-
	48098*	38%	46%	31%	31%	15%	8%	-	-	8%	15%	8%	8%	-
	Owner/partner/principal	20%	53%	29%	22%	14%	11%	3%	-	4%	23%	7%	10%	3%
Role	Executive/manager	11%	49%	43%	20%	17%	14%	9%	3%	-	31%	3%	11%	-
	Other staff*	17%	33%	50%	17%	17%	33%	-	-	-	-	-	17%	-
	Mainly in Troy only	19%	56%	28%	21%	19%	23%	-	-	5%	35%	12%	14%	2%
Area of doing	In the areas near Troy*	14%	36%	27%	18%	14%	14%	5%	-	9%	23%	704	1400	5%
Business	Across the state*	21%	64%	36%	25%	7%	7%	11%	-	40/	18%	7%	11%	10/
	Across the U.S.* Worldwide*	21%	43% 56%	36% 44%	21%	25%	7% 6%	4% 6%	6%	4%	21% 17%	4%	21%	4%
	vvoridwide · Yes	16%	71%	39%	13%	23%	16%	6%	-	3%	16%	-	13%	3%
Econ Dev Specialist?	No Yes	18%	46%	31%	24%	12%	12%	4%	1%	4%	27%	7%	10%	2%
	INO use level which may increase score variation	10/0	40/0	51/0	∠+/0	12/0	12/0	470	1/0	7/0	2//0	7 70	10/0	270

20	22 Troy, Michigan				Soc	cial Me	edia			
Distri R	ibution Questions esponse Count: 146 6.7% (90% Confidence)	Facebook	Twitter	YouTube	Instagram	Snapchat	LinkedIn	NextDoor	Other (note below)	None
	Overall	56%	18%	31%	26%	8%	46%	19%	3%	19%
	Professional, Scientific, Technical	53%	19%	30%	19%	11%	62%	19%	2%	19%
	Retail Trade*	73%	7%	47%	40%	7%	27%	13%	7%	13%
	Health Care and Social Assistance*	45%	20%	30%	25%	5%	50%	40%	-	10%
	Construction*	38%	13%	13%	-	-	25%	-	-	38%
	Accommodation and Food Services*	57%	29%	57%	43%	-	-	14%	-	29%
	Real Estate Rental and Leasing*	40%	-	40%	40%	20%	40%	20%	20%	20%
	Finance and Insurance*	45%	9%	27%	18%	9%	55%	27%	-	27%
Industry	Wholesale Trade*	80%	40%	60%	20%	-	60%	-	-	-
	Manufacturing*	53%	21%	11%	16%	-	47%	11%	5%	21%
	Transportation and Warehousing*	75%	25%	75%	25%	-	50%	-	-	25%
	Arts, Entertainment, and Recreation*	100%	-	25%	50%	-	25%	50%	-	-
	Information*	50%	-	-	50%	-	50%	-	-	50%
	Education*	100%	-	33%	-	-	-	33%	-	-
	Nonprofit, governmental*	-	-	50%	-	-	50%	50%	-	-
	Other*	50%	17%	33%	33%	17%	17%	8%	-	33%
	Commercial office	51%	21%	32%	26%	9%	54%	21%	2%	18%
	Retail space*	69%	10%	41%	38%	7%	24%	14%	3%	17%
Space Type	Home office*	63%	25%	44%	31%	13%	69%	31%	-	13%
	Manufacturing space*	58%	21%	26% 38%	21%	5% 13%	42%	16%	5%	21%
	Storage space* Land*	63%	33%	67%	13% 33%	13%	25% 33%	13%	-	38%
	Own	53%	18%	25%	18%	8%	50%	13%	5%	23%
Own/Rent	Rent	57%	16%	33%	31%	9%	46%	21%	2%	18%
Own, Kent	Both*	43%	29%	43%	14%	-	29%	43%	-	14%
	One year or less*	67%	33%	33%	33%	-	33%	33%	-	33%
	1-5 years*	50%	19%	44%	44%	25%	31%	25%	6%	19%
Time in Business	6-10 years*	58%	33%	38%	29%	17%	42%	21%		13%
	More than 10 years	55%	14%	27%	22%	3%	51%	18%	3%	20%
	1-9	54%	14%	34%	26%	8%	48%	21%	4%	20%
	10-49	57%	20%	26%	29%	6%	40%	17%	-	17%
	50-99*	57%	57%	14%	14%	29%	57%	14%		14%
Employees	100-249*	60%	20%	40%	20%	-	60%	20%	-	20%
	250-499*	-	-	-	-	-	-	-	-	-
	500 or more*	-	-	-	-	-	-	-	-	-
	48083	53%	15%	35%	27%	11%	44%	15%	4%	21%
	48084	61%	26%	32%	37%	5%	55%	21%	3%	11%
ZIP	48085*	57%	7%	21%	14%	7%	50%	36%	-	14%
	48098*	54%	23%	23%	-	-	38%	23%	-	31%
	Owner/partner/principal	56%	17%	31%	21%	4%	47%	22%	2%	19%
Role	Executive/manager	51%	20%	31%	40%	17%	43%	11%	6%	17%
	Other staff*	83%	17%	50%	17%	17%	67%	17%	-	-
	Mainly in Troy only	56%	16%	37%	40%	5%	30%	26%	-	14%
	In the areas near Troy*	73%	5%	18%	18%	9%	41%	23%	-	27%
Area of doing Business	Across the state*	46%	18%	29%	21%	7%	57%	14%	7%	21%
	Across the U.S.*	54%	25%	25%	18%	18%	64%	18%	7%	18%
	Worldwide*	56%	28%	44%	22%	-	50%	11%	-	17%
Econ Dev	Yes	61%	26%	35%	26%	3%	55%	10%	3%	13%
Specialist?	No	55%	16%	30%	26%	9%	45%	22%	3%	20%

201	22 Troy, Michigan			TV for	· News	;	
Distri R	bution Questions esponse Count: 146 5.7% (90% Confidence)	WDIV Channel 4	WXYZ Channel 7	Fox Channel 2	PBS	Other (note below)	None
	Overall	41%	44%	39%	10%	3%	21%
	Professional, Scientific, Technical	34%	38%	21%	9%	6%	30%
	Retail Trade*	33%	33%	33%	7%	7%	33%
	Health Care and Social Assistance*	50%	35%	35%	15%	10%	30%
	Construction*	38%	63%	38%	13%	-	25%
	Accommodation and Food Services*	29%	29%	57%	-	-	29%
	Real Estate Rental and Leasing*	Ŀ	20%	40%	-	-	40%
	Finance and Insurance*	45%	64%	45%	9%	-	-
Industry	Wholesale Trade*	60%	60%	80%	-	20%	-
	Manufacturing*	42%	53%	53%	16%	-	5%
	Transportation and Warehousing*	50%	50%	50%	-	25%	50%
	Arts, Entertainment, and Recreation*	50%	75%	50%	25%	-	-
	Information*	-	-	-	-	50%	50%
	Education*	33%	33%	33%	-	-	33%
	Nonprofit, governmental*	50%	50%	-	-	-	50%
	Other*	50%	58%	58%	8%	-	-
	Commercial office	44%	47%	35%	9%	4%	21%
	Retail space*	34%	38%	41%	7%	3%	34%
Space Type	Home office*	44%	56%	31%	19%	-	19%
	Manufacturing space*	32%	47%	58%	11%	-	5%
	Storage space*	50%	75%	63%	25%	-	13%
	Land*	67%	67%	67%	33%	-	
Over /Death	Own	30%	55%	45%	18%	5%	5%
Own/Rent	Rent	44%	40%	34%	7%	2%	30%
	Both*	43%	43%	43%	-	-	14%
-	One year or less* 1-5 years*	67% 25%	67% 13%	31%	13%	-	56%
Time in Business	6-10 years*	42%	67%	29%	13%	8%	13%
-	More than 10 years	42%	44%	43%	13%	2%	19%
	1-9	35%	41%	36%	8%	2%	27%
	10-49	54%	54%	43%	17%	6%	11%
	50-99*	57%	29%	43%	14%	-	14%
Employees	100-249*	20%	60%	40%	-	-	-
	250-499*	-	-	-	-	-	-
	500 or more*	-	-	-	-	-	-
	48083	37%	41%	44%	11%	4%	17%
	48084	37%	39%	18%	5%	-	32%
ZIP	48085*	64%	57%	57%	14%	7%	21%
	48098*	38%	69%	38%	15%	-	15%
	Owner/partner/principal	39%	41%	36%	12%	2%	22%
Role	Executive/manager	43%	49%	46%	6%	6%	20%
	Other staff*	67%	67%	50%	-	-	17%
	Mainly in Troy only	40%	37%	40%	9%	5%	28%
	In the areas near Troy*	36%	41%	45%	9%	5%	18%
Area of doing Business	Across the state*	46%	46%	39%	14%	-	21%
<u> Dasiness</u>	Across the U.S.*	46%	50%	36%	11%	-	14%
	Worldwide*	33%	56%	33%	6%	6%	17%
	Worldwide	0070					
Econ Dev	Yes	55%	55%	52%	10%	3%	6%

						News	papers	/Blogs				
Distri R	22 Troy, Michigan bution Questions esponse Count: 146 6.7% (90% Confidence)	The Free Press	The Detroit News	The Oakland Press	Oakland County Times	Troy Times	Troy-Somerset Gazette	MLive	Troy Today	Crain's Detroit Business	Other (note below)	None
	Overall	33%	26%	11%	1%	26%	14%	7%	11%	19%	2%	24%
	Professional, Scientific, Technical	34%	17%	13%	2%	30%	13%	6%	21%	15%	2%	19%
	Retail Trade*	13%	20%	-	-	27%	20%	13%	7%	-	-	47%
	Health Care and Social Assistance*	20%	35%	10%	-	40%	25%	5%	15%	10%	5%	30%
	Construction*	38%	38%	13%	-	1	-	1	1	38%	25%	-
	Accommodation and Food Services*	14%	29%	14%	-	29%	29%	-	-	14%	-	14%
	Real Estate Rental and Leasing*	40%	40%	20%	-	-	-	-	-	20%	-	40%
	Finance and Insurance*	55%	55%	18%	-	18%	18%	-	9%	64%	-	9%
Industry	Wholesale Trade*	40%	40%	-	-	-	40%	-	-	20%	-	20%
	Manufacturing*	32%	26%	5%	-	26%	5%	11%	-	5%	-	37%
	Transportation and Warehousing*	-	50%	-	-	-	50%	-	25%	-	-	25%
	Arts, Entertainment, and Recreation*	50%	-	-	-	-	-	-	-	-	-	50%
	Information*	Ŀ	-	-	-	-	-	-	-	-	-	100%
	Education*		33%	33%	-	33%	-	-	33%	-	-	33%
	Nonprofit, governmental*	-	-	-	-	-	-	-	-	50%	-	50%
	Other*	42%	25%	17%	8%	33%	25%	17%	17%	8%	-	25%
	Commercial office	36%	30%	13%	2%	20%	13%	9%	13%	27%	2%	20%
	Retail space*	21%	21%	7%	-	38%	24%	3%	10%	-	-	38%
Space Type	Home office*	31%	25%	6%	-	56%	-	19%	31%	13%	6%	25%
	Manufacturing space*	42%	26%	16%	-	26%	5%	11%	11%	5%	-	26%
	Storage space*	38%	38%	13%	-	13%	13%	13%	25%	13%	-	13%
	Land*	33%	33%	-	-	-	33%	-	33%	-	-	33%
0 (0)	Own	30%	28%	8%	-	23%	15%	3%	10%	20%	5%	30%
Own/Rent	Rent	35%	29%	13%	2%	30%	13%	10%	13%	16%	1%	22%
	Both*	29%	-	-	-	14%	14%	-	- 000/	43%	-	14%
	One year or less*	-	33%	33%	-	33%	33%	400/	33%	400/	-	33%
Time in Business	1-5 years*	19%	19%	4.00/	407	19%	- 00/	13%	6%	13%	-	44%
	6-10 years*	38%	29%	13%	4%	29%	8%	13%	13%	13%	20/	33%
	More than 10 years 1-9	35%	27%	11%	1%	27%	17%	5%	11%		3%	18%
		29% 37%	26%	9% 17%	1% 3%	20%	15%	7% 11%	13% 9%	16% 20%	2% 3%	24%
	10-49 50-99*	57%	29%	14%	3%	29%	14%	11%	14%	29%	3%	14%
Employees	100-249*	40%	20%	14/0	-	40%	-	-	14/0	40%	-	14/0
	250-499*	-	-	-	-	-	-	-	-	40%	-	-
	500 or more*		_	-	_	_	-		-	_	-	_
	48083	31%	29%	7%	-	20%	13%	7%	11%	17%	1%	29%
	48084	37%	18%	16%	5%	32%	11%	11%	13%	29%	-	18%
ZIP	48085*	29%	29%	14%	-	43%	29%	7%	21%	2770	7%	14%
	48098*	38%	38%	15%	-	31%	8%	-	8%	15%	8%	15%
	Owner/partner/principal	33%	30%	7%	-	26%	15%	5%	11%	17%	2%	21%
Role	Executive/manager	34%	17%	17%	3%	23%	9%	9%	11%	23%	3%	29%
	Other staff*	33%	33%	33%	17%	67%	17%	33%	17%	17%	-	33%
	Mainly in Troy only	26%	26%	14%	2%	35%	23%	9%	14%	14%	-	19%
	In the areas near Troy*	23%	23%	9%	-	14%	18%	-	-	14%	5%	41%
Area of doing	Across the state*	46%	32%	7%	-	32%	7%	4%	11%	14%	4%	25%
Business	Across the U.S.*	36%	21%	11%	4%	25%	7%	7%	21%	36%	-	25%
	Worldwide*	39%	33%	11%	-	17%	6%	17%	6%	11%	6%	17%
Econ Dev	Yes	48%	42%	23%	3%	39%	13%	10%	16%	16%	-	13%
Specialist?	No	28%	21%	7%	1%	23%	13%	7%	10%	19%	3%	28%
*Cohort has lower respon	nse level which may increase score variation	-								<u> </u>		

2022 Troy, Michigan Distribution Questions Response Count: 146 +/- 6.7% (90% Confidence)		Employment Levels in Coming Year			Space Needs in Coming Year			Aware of Economic Dev. Specialist		Wish to be Contacted by City of Troy			
		Growing	Staying the same	Contracting	Don't know	Growing	Staying the same	Contracting	Don'tknow	Yes	°N	Yes	°N
	Overall	46%	41%	4%	6%	19%	64%	6%	7%	22%	76%	14%	82%
	Professional, Scientific, Technical	51%	47%	-	-	21%	66%	6%	4%	17%	83%	17%	83%
	Retail Trade*	20%	53%	13%	7%	7%	67%	7%	20%	-	100%	33%	60%
	Health Care and Social Assistance*	40%	40%	10%	5%	25%	70%	-	5%	10%	90%	25%	75%
	Construction*	50%	50%	-	-	13%	63%	13%	13%	13%	88%	25%	75%
	Accommodation and Food Services*	43%	14%	-	43%	-	57%	-	43%	14%	71%	14%	71%
	Real Estate Rental and Leasing*	20%	60%	-	-	20%	80%	-	-	40%	60%	-	100%
_	Finance and Insurance*	45%	45%	-	9%	18%	73%	9%	-	27%	64%	27%	73%
Industry	Wholesale Trade*	60%	20%	20%	-	40%	20%	20%	-	20%	80%	-	100%
_	Manufacturing*	47%	42%	-	5%	21%	63%	-	11%	42%	58%	11%	74%
_	Transportation and Warehousing*	50%	25%	25%	-	25%	50%	25%	-	25%	75%	25%	75%
	Arts, Entertainment, and Recreation*	25%	50%	-	25%	25%	25%	-	50%	25%	75%	25%	75%
_	Information*	100%	-	-	-	-	100%	-	-	-	100%	-	100%
_	Education*	67%	33%	-	-	33%	33%	-	33%	-	100%	67%	33%
_	Nonprofit, governmental*	-	50%	-	-	-	50%	-	-	-	100%	-	100%
	Other*	50%	50%	-	-	17%	75%	8%	-	33%	67%	-	100%
_	Commercial office	53%	40%	3%	1%	23%	66%	7%	1%	22%	77%	16%	82%
_	Retail space*	28%	45%	7%	17%	10%	62%	3%	21%	10%	86%	24%	69%
Space Type	Home office*	38%	44%	6%	6%	25%	56%	6%	6%	13%	88%	13%	88%
_	Manufacturing space*	53%	37%	-	5%	32%	53%	5%	5%	42%	58%	16%	68%
-	Storage space*	63%	38%	-	-	38%	50%	-	13%	13%	88%	13%	75%
	Land* Own	33% 53%	67% 35%	3%	5%	20%	100% 60%	8%	8%	33%	67% 70%	33% 13%	67% 83%
Own/Rent	Rent	42%	45%	4%	5%	18%	67%	7%	7%	18%	80%	16%	80%
OWITKEIL	Both*	57%	29%	-	14%	43%	43%	-	14%	29%	71%	-	100%
	One year or less*	100%	-	-	1470	33%	67%	-	-	33%	67%	33%	67%
	1-5 years*	44%	25%	6%	13%	38%	44%	-	6%	6%	94%	6%	88%
Time in Business	6-10 years*	58%	38%	4%	-	38%	58%	-	4%	13%	88%	21%	75%
	More than 10 years	41%	47%	3%	6%	11%	69%	9%	8%	26%	72%	14%	83%
	1-9	36%	47%	5%	8%	14%	67%	5%	9%	16%	82%	17%	79%
	10-49	60%	34%	-	3%	29%	60%	6%	6%	31%	69%	11%	83%
	50-99*	71%	29%	-	-	29%	43%	29%	-	29%	71%	-	100%
Employees	100-249*	80%	20%	-	-	40%	60%	-	-	40%	60%	-	100%
	250-499*	-	-	-	-	-	-	-	-	-	-	-	-
	500 or more*	-	-	-	-	-	-	-	-	-	-	-	-
	48083	37%	49%	5%	4%	16%	69%	4%	8%	24%	75%	17%	79%
710	48084	74%	24%	3%	-	29%	58%	11%	-	16%	84%	13%	84%
ZIP	48085*	36%	43%	-	21%	14%	64%	7%	14%	29%	71%	7%	86%
	48098*	23%	46%	-	15%	15%	54%	8%	15%	15%	77%	8%	92%
Role	Owner/partner/principal	50%	34%	5%	8%	17%	63%	6%	9%	18%	80%	16%	79%
	Executive/manager	34%	60%	-	-	23%	66%	9%	3%	26%	74%	9%	91%
	Other staff*	33%	67%	-	-	17%	83%	-	-	50%	50%	17%	83%
	Mainly in Troy only	42%	37%	7%	12%	14%	72%	-	14%	16%	81%	19%	72%
	In the areas near Troy*	50%	45%	-	-	23%	59%	9%	5%	14%	86%	14%	82%
Area of doing Business	Across the state*	43%	39%	4%	11%	25%	50%	11%	7%	25%	71%	14%	86%
	Across the U.S.*	57%	39%	-	-	11%	75%	11%	4%	25%	75%	14%	86%
	Worldwide*	39%	56%	6%	-	33%	61%	6%	-	39%	61%	6%	94%
Econ Dev	Yes	48%	45%	3%	-	26%	61%	10%	3%	100%	-	6%	90%
Specialist?	No	46%	41%	4%	6%	18%	65%	6%	7%	-	100%	17%	80%

2022 Troy, Michigan Respondents

Response Count: 146 +/- 6.7% (90% Confidence)

Percentage	Count
Respondents	Respondents

17- 0.7% (70% Confidence)			Res
Overall			146
	Professional, Scientific, Technical Services	33%	47
	Retail Trade*	10%	15
	Health Care and Social Assistance*	15%	21
	Construction*	6%	8
	Accommodation and Food Services*	5%	7
	Real Estate Rental and Leasing*	3%	5
	Finance and Insurance*	8%	11
Industry	Wholesale Trade*	3%	5
	Manufacturing*	15%	21
	Transportation and Warehousing*	3%	4
	Arts, Entertainment, and Recreation*	3%	4
	Information*	1%	2
	Education*	2%	3
	Nonprofit, governmental*	1%	2
	Other*	8%	12
	Commercial office	67%	96
	Retail space*	20%	29
Change Trans	Home office*	11%	16
Space Type	Manufacturing space*	15%	21
	Storage space*	6%	8
	Land*	2%	3
	Own	29%	41
Own/Rent	Rent	66%	94
	Both*	5%	7
	One year or less*	2%	3
Time in Business	1-5 years*	11%	16
Tille III Busilless	6-10 years*	17%	24
	More than 10 years	69%	99
	1-9	65%	93
	10-49	26%	37
Empleyees	50-99*	5%	7
Employees	100-249*	3%	5
	250-499*	-	-
	500 or more*	-	-
	48083	55%	78
ZIP	48084	27%	38
ZIF	48085*	10%	14
	48098*	9%	13
	Owner/partner/principal	69%	98
Role	Executive/manager	24%	35
	Other staff*	4%	6
	Mainly in Troy only	30%	43
	In the areas near Troy*	15%	22
Where doing business	Across the state*	20%	28
	Across the U.S.*	20%	28
	Worldwide*	13%	18
Know of Economic	Yes	22%	31
Development Specialist?	No	75%	107

^{*}Cohort has lower response level which may increase score variation

Associations/Organizations

Alignable

American Dental Association, Michigan Dental Association

Automation Alley

BBB

BOMA

Chamber of Commerce

Chamber of Commerce

Chamber of Commerce

Chamber of Commerce

Chamber of Commerce - Troy

Connecting Blox, LLC

I am a tailor men's suits

Inforum

Life Time / Troy Neighborhood.

MAHB BBB

Mich Business

Michigan Association of CPAs, Troy Chamber of Commerce

Michigan Otolaryngological Society

NECA, SEMC, MCCC, DDP, Detroit 2030

Nil

None

SBAM, Detroit Chamber, Troy Chamber, Auburn Hills Chamber

SEMCO

Troy Chamber

Troy Chamber of Commerce

Troy Chamber of Commerce

Used to belong to the Chamber of Commerce

City regulatory issues

Allowing landlords to charge more than just rent to business owners

As a home-based business, many regulations of commercial, storefront properties probably do not apply to my company's situation. It would be helpful to allow home-based businesses to have some sort of modest-size signage that would not disturb the pleasant appearance of the neighborhood.

Concrete permit process is a disaster. Still waiting on permit referrals from summer.

Dealing with the Building Department is a nightmare

Do not know any

none

Personal property taxes cost more to administer than \$ generated!

Signage types of lights

Tax rates are the same in all areas within the city while all the focus and improvement on Big Beaver. The rest of the city gets only minimum attention

The city of operate perfectly

What are 3 things Troy does well to attract and retain business?

1. Cleanliness 2. Police support 3. Fire support

Cohesiveness between departments, excellent police force/safety, economic development.

Location to freeways, excellent schools, excellent Police and Fire Departments

Offer good police protection. Maintain buildings so they don't become eyesores. Ease of access from main roads to businesses.

Seems to have good police/emergency response, I think roads are better than a lot of other areas, keeps up property values by keeping infrastructure decent and enforces zoning reg's

What could Troy do better to attract and retain businesses?

1. Advertise in Crains 2. Advertise at airport 3. Become more of a leader

Address the blight in the area

Allow businesses more signage

Allow larger business signs on buildings, NOT ticket business owners selling their used vehicles on their own property.

allow signage

Allowing businesses to have less rule to advertise for businesses

As demand for office space declines (nationally), look toward loosening restrictions (or enhancing/updating) to assist office owners with alternative uses.

Avoid power outages - seems to happen way to often

Be more flexible in zoning and uses in commercial zoning.

Better roads, need a downtown

Bolster the availability of general labor by improving transportation from the urban core to Troy.

Chamber is pay to play scam

Cheaper rent, better parking

Clearer or more readily regulation access would be great. Welcome packets, perhaps a checkoff list of items needed to be completed by businesses to ensure all regulations have been followed.

Cut utility cost...Be more flexible if a business want to remodel or add or expand his business...free advertisements on city's website for Troy business

Do not follow what Oakland county mandates regarding COVID.

Don't know

Eliminate personal property taxes

Expand the "downtown" atmosphere on Big Beaver and Crooks. Expand sidewalks in older neighborhoods. We often live here as well and Finch Rd is dangerous for walkers and kids.

Have a downtown such as Royal Oak or Birmingham

Have Building Inspectors that are more accessible and reasonable

Help us!

I like having our company in Troy but am not sure about this.

175 completed! Big Beaver Pavement

Improve health insurances (city and county must control them)

Improve traffic flow, road condition improvements that last longer than a season (many roads are constantly being worked on), encourage small businesses/entrepreneurs: There's not enough restaurant options, especially quick, healthy food. Maybe offer space for small start-ups to do a pop-up for a couple of months (at a deep discount). Do something about the old Kmart Headquarters.

Improved road maintenance. Road materials do not last long enough!

It's a pandemic! Too many restaurants and not enough parking.

Less closure of I-75

Lower cost of retail/restaurant space

Lower tax

Lower taxes

lower taxes, stop building apartments and focus on city core duties - such as provide a full time Fire Department

Maintain current status which itself takes lot of work, what you have works continue with it. Do not try to chase some other concept which might not work well for Troy.

Maintain roadways. Allow for more green space.

Maybe care more

More events to connect businesses.

More public transport, accessibility

N/A - perhaps lower taxes

Ni

Not sure

Not sure

Nothing

Offer incentives or grants for business start up/growth.

Offer training

Providing information/ data

Rent price - should be less

Run ads - signage - city events - DDA stuff

Snow and ice removal. Road conditions

startup incubators, digital transformation, market the city of Troy

tax benefits

Tax cuts and incentives, especially for small business owners

The City of Troy's master plan update should help with this because it ideally would be based on research to examine emerging trends and to forecast needs over the few decades, while taking into account what Troy uniquely can offer businesses as part of the larger region. There was a period in recent years in which the city's Planning Commission and City Council were hamstrung by the city's own ordinances into allowing a glut of congregate-living facilities in areas that did not fit the character of the surrounding neighborhoods. The city also went through a period along the Big Beaver corridor of allowing so many dining establishments to open that they began to cannibalize each other, taking business away from each other, with all of them then suffering during the COVID-19 pandemic, causing a blow to the city's business tax revenues.

The fairly recent chaos in the local government doesn't present a good image

There is no loyalty to businesses in Troy, no pizazz. No small town friendliness, just give me money feeling from the city. Only big business matters.

They are doing great in my opinion

Treat businesses like valued participants in the economy

Work with DTE to eliminate power outages and surges

City programs or services you use

1. City inspections on commercial property construction projects.

Email when I have an issue, always get a resposne

Engineering

General community public works

I do not utilize any of the city programs.

I don't have any idea I am a tailor

I don't know

I don't know of any

I often consult with property owners, so I review code and public records/tax assessments

Internet

Landord is responsible for utility services so I cannot address those. We rent park space annually for company picnic.

Library, parks

Library, public works, city clerk's office, economic development and community affairs office, parks

N/A

None

Payment drop off

police

Police

Police and AT&T

Recruiting networking groups, Chamber of Commerce

Ro

Roads, utilities

Roads/infrastructure

Small business loans

Streets

The ones that stay out of my way.

Water and sewer, snow plowing!, police

Water, sewer, garbage, electric

What could the City of Troy do to positively impact your business

Advertise about Co. and what they do and have to offer!

Better crime prevention

Cheaper Taxes

Correct street signage on Woodslee, just west of John R (drive on 1 end, street on the other)

Cut utility cost...Be more flexible if a business want to remodel or add or expand his business...free advertisements on city's website for Troy business

Do a shine on small business. Bring them to the attention of the residents.

Don't know

Eliminate the "small convenience fee" to get public records from BSAonline.com

Feature it in a future issue of Troy Today magazine as a business that has been in the community for more than 35 years. Offer bidding opportunities to small businesses for services that the city needs.

Free advertising

Help urban core job seekers without private transportation reach jobs in Troy.

Help with small business programs

Hire more inspectors.

Improve the quality of the roads!

Keep out of my way.

Keep Troy safe

Let me sell my building and MOVE from Troy

Lower tax rate

Make it easy for us to find spaces.

Make the concrete permits easier

Make things more affordable.

N/A

N/A

Nil

Not a whole lot

Not sure

Not sure/it's a doctors office?

Nothing

Nothing, is perfect the way it is *****

Offer welcome packages the business can provide to individual who relocate to Troy.

Organize and offer disc. space on large digital signage for small bus 300.00 or less

Reduced tax rates!

Road conditions for employee commute

Road maintenance

Roads: longevity of improvements and ease traffic congestion.

State govt should control insurance policies.

That is more than 1 line

Ways to promote local growth. Maybe a city article.

would be great if we had a place to fly drones.

Troy is completely lacking small biz compared to Rochester

Other information sources you use

ABC

Advertising billboards

Apple news

Automotive news/NY Times/WSJ/Many others

Charlie Letnuff/No B.S. News, M.L. Elrich - Soul of Detroit, Drew and Mike podcast

CNN

Internet

Local OE papers

N/A

Neighbors sharing via word of mouth, city officials giving updates

New Yoork Times, Economist

New York Times, Mother Jones, AARP

Nil

None

NYT; WAPO

online only: NPR, WDIV, PBS
Reputation and road growth
There is no other services I use

Tiktok