



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: July 25, 2022



To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Rob Maleszyk, Chief Financial Officer
Dee Ann Irby, Controller
Kurt Bovensiepe, Public Works Director
Brian Varney, Fleet Manager
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 4: MITN and MiDEAL Cooperative Purchasing Agreements – Fleet Trucks with Snow Removal and De-icing Systems

History

- The Four (4) trucks being purchased replace current fleet trucks that are used on a daily basis by the DPW Streets and Drains Division for snow plowing and de-icing major and local roads, grading, material hauling, road repairs and ditch cleaning.
- These trucks have reached their intended life expectancy.
- The four (4) obsolete vehicles will be removed from service and sold at auction for the estimated total proceeds of \$62,000.00.
- The new dump trucks will have current technology which is very effective and efficient for snow and ice removal.
- This purchase replaces existing vehicles and does not increase the size of the existing Department of Public Works motor pool fleet.

Purchasing

- On February 10, 2020, the Cities of Rochester Hills, Auburn Hills, Huntington Woods, Troy, Farmington Hills, Livonia, Madison Heights and Charter Township of Bloomfield; members of the Michigan Inter-governmental Trade Network (MITN), cooperatively developed and issued a Request for Proposal (RFP) for the purchase of Single/Tandem Axle Dump Truck(s), parts, and related services, RFP-RH-20-023, utilizing the Michigan Inter-governmental Trade Network (MITN) website.
- Five (5) proposal responses were received as listed below:

Tri-County International Trucks
Wolverine Freightliner
Michigan CAT
M&K Truck Center
Truck & Trailer Specialties, Inc.



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Purchasing (continued)

- Proposals were evaluated by the City of Rochester Hills Fleet personnel and purchasing staff, as well as the representatives from the participating cooperative MITN members which were the Cities of Troy, Auburn Hills, Huntington Woods, Farmington Hills, Livonia, Madison Heights and Charter Township of Bloomfield;
- The City of Troy was instrumental in developing the Request for Proposal specifications and was also an integral part of the evaluation team with the above listed cities.
- Wolverine Freightliner-Eastside, Inc. of Mt. Clemens, MI* and *Truck and Trailer Specialties, Inc. of Howell, MI* were selected and unanimously supported by the entities as providing the best value, quality product, timely delivery, exceptional services, an ongoing training program, and also offering the most comprehensive options to meet all of the entities needs.
- Gorno Ford of Woodhaven, MI* is the total low bidder in the State of Michigan Cooperative Bid. The MiDeal Contract (ID # 071B7700181) pricing is valid thru November 30, 2022 for Ford vehicles - passenger, patrol, trucks and vans.
- City Council authorized participation in the Cooperative Purchasing Programs on November 8, 2021 (Resolution#2021-11-160)

Financial

- On February 10, 2014 City Council authorized departments to utilize sites such as GovDeals.com to dispose of City owned surplus items (Resolution# 2014-02-017-J-4a). Therefore, note that the City will utilize and market the four (4) obsolete vehicles on *GovDeals.com* site for optimal trade-in value.
- Funds are available in the Public Works Fleet Division Capital Fund for the 2023 Fiscal Year.
- Expenditures will be charged to account number 661.549.565.7981.

Qty.		Vendor	Unit Cost	Total Cost
2	Tandem Axle Truck Chassis	Wolverine Freightliner	\$114,041.00	\$228,082.00
2	Dump Body & Snow Equipment	Truck & Trailer Specialties	\$169,175.00	\$338,350.00
2	Ford F250 Pickups & Plows	Gorno Ford	\$45,090.00	\$90,180.00
Grand Total				\$656,612.00

Recommendation

City Management requests authorization to purchase two (2) Freightliner tandem axle truck chassis and two (2) tandem dump bodies with snow equipment from *Wolverine Freightliner-Eastside, Inc., of Mt. Clemens, MI* and *Truck and Trailer Specialties, Inc., of Howell, MI*, as per the MITN Cooperative Contract RFP-RH-20-023; and two (2) Ford F250 pickup trucks with plows from *Gorno Ford of Westland, MI* as per the MiDEAL Cooperative Purchasing Contract 071B7700181, for an estimated grand total cost of \$656,612.00 as detailed above; not to exceed budgetary limitations.

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Freightliner Truck with Dump Body & Snow Removal Equipment Installed



2022 Ford F250 Pickup



Western Pro Plow to be installed on F250's