



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

## CITY COUNCIL AGENDA ITEM



Date: March 6, 2023

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager  
Rob Maleszyk, Chief Financial Officer  
Dee Ann Irby, Finance Manager  
Frank Nastasi, Chief of Police  
Mike Villerot, Police Sergeant  
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications –  
Riflescopes and Mounting Rings – Troy Police Department

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### History

Currently, the Troy Police Department Tactical Support Team (TST) employs an element of trained snipers who have specific, precision long range rifles assigned to each member for their use in critical emergency incidents or planned high risk events. The current issue rifles and their optics (riflescopes) have been in service for approximately 13 years. Officer Robert Smith and I (Sgt. Villerot) have been to several sniper-based trainings involving long distance and moving object shooting. The current optic reticle on the assigned sniper rifles, although adequate, could be upgraded to a better, more accurate user-friendly option. In many of the trainings we have attended, the optics have been equipped with the ability to range objects via the lens reticles. Rifle optics can be equipped with milliradian (MIL-DOT) reticles (metric) or minutes-of-angle (MOA) reticles (imperial) to allow the sniper to range objects at distance and in quick measure without having to use a separate mechanism. In many of the trainings, ranging has been taught using markings within the optic reticle which further allows the sniper to accurately range objects and acquire them at distance. These optic reticles would greatly improve the TST-sniper members in the functionality and success of their job function.

After conducting research and speaking with people knowledgeable on the subject matter, it was the conclusion that the **Nightforce ATACR – 4-20x50 F1** riflescope with the **MOAR F1** reticle would best suit the needs of this request. This riflescope has received high praise for its capability and operational use. It is a *first focal plane* reticle with the ability to scale back to 4x power for close ranging and out to 20x power for longer distance target engagement. The reticle is measured in minutes-of-angle which is consistent with our current riflescope reticles, so no additional training is required for transition of measurement and can be employed rather quickly once acquired.

### Purchasing

- On February 16, 2023 a bid opening was conducted as required by City Charter and Code, for the purchase of Nightforce ATACR – 4-20x50 MOAR F1 riflescopes, Nightforce X-Treme Duty Ultralite One-Piece Magmount 34mm, 1.5”, O MOA riflescope mounts, and Nightforce X-Treme Duty 34mm Top Half Rings with level.



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## Purchasing (continued)

- The bid was posted on Bidnet Direct/MITN website; [www.bidnetdirect.com/mitn/city-of-troy-mi](http://www.bidnetdirect.com/mitn/city-of-troy-mi).
- Forty (40) vendors were notified via the Bidnet Direct/MITN website. Five (5) bid responses were received. Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	40
Troy Companies notified via MITN	2
Troy Companies notified Active email Notification	2
Troy Companies - Active Free	0
Companies that viewed the bid	19
Troy Companies that viewed the bid	0

**MITN** provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

**Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

**Active MITN non-paying members** are responsible to monitor and check the MITN website for opportunities to do business with the City.

**Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

- After review of the bid proposals, the two lowest bidders *H.L. Davis, Inc.* and *Clyde Armory Inc* have extended lead times and are unable to provide product for approximately 6-8 months which is outside of the 2023 fiscal year and would not benefit the Troy Police Tactical Support Team for an extended amount of time.
- *Mile High Shooting Accessories LLC*, the third lowest bidder, is able to fulfill the product order within 30 days, which is within the 2023 fiscal year and provides the Tactical Support Team the product within a much shorter time frame. Therefore, *Mile High Shooting Accessories LLC of Frederick, Colorado* is the low bidder meeting the specifications for the purchase of the Nightforce riflescopes and mounting rings and is being recommended for award.

## Financial

Funds are budgeted and available in the Police Department Forfeiture Fund under Project Number 2023C0118 for the 2023 fiscal year. Expenditures will be charged to account number 265.321.7740.046.

## Recommendation

City Management recommends awarding a contract for the purchase of riflescopes and accessories to the low bidder meeting specifications; *Mile High Shooting Accessories LLC of Frederick, CO* for an estimated cost of \$12,500, at unit prices contained in the bid tabulation opened February 16, 2023; not to exceed budgetary limitations.

Opening Date: 02/16/2023  
 Date Reviewed: 02/16/2023

CITY OF TROY  
 BID TABULATION  
 RIFLESCOPE & ACCESSORIES

ITB-COT 23-04  
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VENDOR NAME:	H.L. Davis, Inc.	Clyde Armory Inc.	Mile High Shooting Accessories LLC
CITY:	Long Island, NY	Athens, GA	Frederick, CO

**PROPOSAL: TO FURNISH NEW RIFLE ACCESSORIES (not reconditioned) FOR THE TROY POLICE DEPARTMENT**

**RIFLE ACCESSORIES**

DESCRIPTION	UNIT	EST QTY	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION
Riflescope - Nightforce ATACR 4-20x50 with MOAR F1 – 30 MOA scale below center SKU: C642	Each	4	\$2,405.25	\$9,621.00	\$2,550.00	\$10,200.00	\$2,750.00	\$11,000.00
Accessory - Nightforce X-Treme Duty Ultralite One-Piece Magmount 34mm, 1.5" Height with 0 MOA Taper, SKU: A361	Each	4	\$221.28	\$885.12	\$236.00	\$944.00	\$295.00	\$1,180.00
Accessory – Nightforce X-Treme Duty 34mm Top Half Ring, with level (four (4) screw count) SKU: A270	Each	4	\$64.14	\$256.56	\$68.00	\$272.00	\$80.00	\$320.00

<b>ESTIMATED TOTAL COST OF ACCESSORIES:</b>	<b>\$10,762.68</b>	<b>\$11,416.00</b>	<b>\$12,500.00</b>
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Authorized Dealer:	Y or N	Y	Y	Y
Warranty:		Limited Lifetime Warranty	Manufacturers Limited Lifetime	Manufacturers Warranty
<b>Contract Information:</b>				
Name(s):		Neil Howell	Robert Ford	Kelly Hamilton
Hours of Operation:		M-F 8:45AM-5:30PM	M-F 9-6	M-F 9AM-6PM
24 Hr. Phone Number:		519-527-7500	706-549-1842 x210 (not 24 hours)	303-255-9999
Time period for allowed additional orders:		180 days	Until 01/01/2024	180 days
References Provided:	Y or N	Y	Y	Y
Payment Terms:		Net 30 days	Net 30	Net 30
Delivery Date:		Delivery of Line 1 is 28-30 weeks; Delivery of Line 2 & 3 is 60 days	6-8 months per Nightforce	<b>30 days after PO</b>
Exceptions:			None	None
Acknowledgement:	Y or N	Y	Y	Y
Forms:	Y or N	Y	Y	Y

*Low Bidder Meeting Specifications*

Attest:  
 (\*Bid Opening conducted via a Zoom Meeting)  
 Michael Villerot  
 Heather Chomiak

Emily Frontera  
 Purchasing Manager

VENDOR NAME: <u>Kiesler Police Supply Inc.</u>	CMP Distributors, Inc.
CITY: <u>Jeffersonville, IN</u>	Lansing, MI

**PROPOSAL: TO FURNISH NEW RIFLE ACCESSORIES (not reconditioned) FOR THE TROY POLICE DEPARTMENT**

**RIFLE ACCESSORIES**

DESCRIPTION	UNIT	EST QTY	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION
Riflescope - Nightforce ATACR 4-20x50 with MOAR F1 – 30 MOA scale below center SKU: C642	Each	4	\$3,000.00	<b>\$12,000.00</b>	\$3,599.00	<b>\$14,396.00</b>
Accessory - Nightforce X-Treme Duty Ultralite One-Piece Magmount 34mm, 1.5" Height with 0 MOA Taper, SKU: A361	Each	4	\$295.00	<b>\$1,180.00</b>	\$398.25	<b>\$1,593.00</b>
Accessory – Nightforce X-Treme Duty 34mm Top Half Ring, with level (four (4) screw count) SKU: A270	Each	4	\$80.00	<b>\$320.00</b>	\$108.00	<b>\$432.00</b>

<b>ESTIMATED TOTAL COST OF ACCESSORIES:</b>	<b>\$13,500.00</b>	<b>\$16,421.00</b>
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Authorized Dealer:	Y or N	Y	N
Warranty:		Limited Lifetime Warranty	Manufacturers Warranty
<b>Contract Information:</b>			
Name(s):		Brittany A.L. Girdler	Catherine Parks
Hours of Operation:		M-F 8AM-5PM EST	M-F 8AM-4:30PM
24 Hr. Phone Number:		N/A	517-974-4276
Time period for allowed additional orders:		Not Specified	6 months
References Provided:	Y or N	Y	Y
Payment Terms:		0 net 30 days	Net 30 days
Delivery Date:		30-60 days ARO	90-120 days ARO
Exceptions:		None	None
Acknowledgement:	Y or N	Y	Y
Forms:	Y or N	Y	Y