



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

# CITY COUNCIL AGENDA ITEM



Date: January 22, 2024

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Deputy City Manager  
Megan E. Schubert, Assistant City Manager  
Dee Ann Irby, Controller  
Brian Goul, Recreation Director  
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Sole Bidder Meeting Specifications - Pulsar Chlorine Feeders and Tablets

## History

- The Troy Community Center and Troy Family Aquatic Center (TFAC) currently are using ACCUTAB Units and Tablets as their chlorine feeder and tablet option.
- Aquatic Source was the authorized dealer for this product and has recently switched to be an authorized dealer for the Pulsar product.
- The ACCUTAB Feeders have been used for several years and are reaching the need to be replaced.
- ACCUTAB will also no longer guarantee contract pricing for future purchases of the chlorine briquettes and the Pulsar product is cheaper.
- Switching to Pulsar Feeders and tablets will allow the City to get new feeders at no fee, with a two-year contract to purchase the Pulsar briquettes in 50# buckets at a guaranteed price.
- Approximate chlorine purchases per year are \$10,000 at the Community Center and \$15,000 at TFAC.
- Comparative pricing is detailed below:

	<u>Pulsar</u>	<u>ACCUTAB</u>
Cost	\$3.04/lb	\$3.20/lb
Unit Measure	50lb. Bucket	60lb. Bucket
Bucket Price	\$152.00	\$192.00

## Purchasing

On January 18, 2024, a bid opening was conducted as required by City Charter and Code for the purchase, installation and two-year contract for chlorine tablets for Pulsar chlorination systems at the Troy Family Aquatic Center and Troy Community Center. The bid was posted on the MITN Purchasing Group website; [www.bidnetdirect.com//city-of-troy-mi](http://www.bidnetdirect.com//city-of-troy-mi). Two hundred twenty-five (225) vendors were notified via the MITN website; one (1) bid proposal was received. Below is a detailed summary of potential vendors:



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## Purchasing (continued)

<b>Companies notified via MITN</b>	225
Troy Companies notified via MITN	10
Troy Companies - Active email Notification	10
Troy Companies - Active Free	0
<b>Companies that viewed the bid</b>	10
Troy Companies that viewed the bid	0

*MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.*

**Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

**Active MITN non-paying members** are responsible to monitor and check the MITN website for opportunities to do business with the City.

**Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

*Aquatic Source, LLC. Of Brighton MI* was the sole bidder meeting specifications. Aquatic Source has successfully provided services for the City of Troy.

## Financial

Funds are budgeted and available in the Community Center Operating Budgets account number 101.756.755.740.010 and the Aquatic Center Operating Budgets account number 587.787.740.010 for the 2024 fiscal year and subsequent fiscal years for the duration of the contract. The Pulsar buckets will be purchased on an as needed basis.

## Recommendation

City Management recommends awarding a contract for the Pulsar chlorination system installation and two-year maintenance and supply of Pulsar tablets at a unit price of \$152.00 per 50# bucket, to sole bidder meeting specifications *Aquatic Source, LLC of Brighton, MI* for the pools at the Troy Family Aquatic Center and Troy Community Center, at unit prices contained in the attached bid tabulation, opened January 18, 2024, contract expiring January 31, 2026.

Opening Date: 01/18/2024  
 Date Reviewed: 01/18/2024

CITY OF TROY  
 BID TABULATION  
 PULSAR CHLORINATION SYSTEMS

ITB-COT 23-40  
 Page 1 of 1

VENDOR NAME:	Aquatic Source, LLC
CITY:	Brighton, MI
CHECK NUMBER:	2017335194
CHECK AMOUNT:	\$1,500.00

**PROPOSAL: City of Troy is seeking proposals for the removal, disposal and replacement of the existing (4) Four Accu-Tab Feeders. Pulsar Feeders will be the required replacement products.**

Item	Quantity	Unit Price	Extended Price
Pulsar Precision High-Capacity Erosion Feed System (with compatible booster pumps as required)	3	\$0.00	\$0.00
Pulsar Precision 30 High Capacity Erosion Feed System (with compatible booster pumps as required)	1	\$0.00	\$0.00
Pulsar Plus Calcium Hypochlorite Briquettes (Estimated yearly quantity 8300 pounds)		\$152.00 /per 50lb Bucket	\$25,232.00
Removal and Disposal of existing (4) Four Accutab Feeders and boosters	1	\$0.00	\$0.00
<b>GRAND TOTAL:</b>		<b>\$25,232.00</b>	

Warranty:		2 Years
Authorized Dealer:	Y or N	Y
<b>Contact Information:</b> Hours of Operation:		8:00-4:00 M-F
Contact Person:		Bill Babcock
24 Hr. Contact Phone:		248-366-0606
Email:		bbabcock@aquaticsource.com
References:	Y or N	Y
Can Meet Insurance:	Y or N	Y
Acknowledgements:	Y or N	Y
Payment Terms:		Net 30
Response Time:		1 Day
Forms:	Y or N	Y

Attest:  
 (\*Bid Opening conducted via Zoom)  
 Brian Goul  
 Andrew Chambliss  
 Nellie Bert  
 Cheryl Stewart

Emily Frontera  
 Purchasing Manager