



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: March 5, 2024

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Deputy City Manager
Megan E Schubert, Assistant City Manager
Dee Ann Irby, Controller
Kurt Bovensiep, Public Works Director
Mike Verstraete, Streets and Drains Operations Manager
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Low Bidder meeting Specifications – Asphalt Patching Material – COLD

History

- Asphalt Patching Material – Cold Patch is used on a seasonal basis during colder weather as a temporary patching repair to paved surfaces as needed.
- Usage history for patching material is as follows:

	<u>Quantity (tons)</u>	<u>Price/Ton</u>	<u>Total</u>
2019	160	\$101.00	\$16,168.08
2020	50	\$95.00	\$4,924.80
2021	193	\$95.00	\$18,395.80
2022	150	\$123.25	\$18,487.50
2023	150	\$123.25	\$18,487.50

The current contract expires on April 30, 2024

Purchasing

- On February 15, 2024, a bid opening was conducted as required by City Charter/Code and bid proposals were received at the City’s request from companies interested in providing seasonal requirements of Asphalt Patching Material – COLD Patch with an option to renew for one (1) additional year.
- The bid was posted on the MITN Purchasing Group website www.bidnetdirect.com//city-of-troy-mi. One hundred and one (101) vendors were notified via the MITN website.
- Four (4) bid responses were received. Below is a detailed summary of the vendor responses:

Companies notified via MITN	101	<p><i>MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.</i></p> <p>Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.</p> <p>Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.</p> <p>Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.</p>
Troy Companies notified via MITN	2	
Troy Companies notified Active email Notification	2	
Troy Companies - Active Free	0	
Companies that viewed the bid	12	
Troy Companies that viewed the bid	1	



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Purchasing (Continued)

- Upon review of the bid proposal, it was determined that even though Pavement Maintenance Systems, LLC was the low bidder meeting specifications; it was determined that the bid from Ajax Materials Corporation, a Troy, MI company, met the local preference language which states:

“The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.”

- *Ajax Materials Corporation of Troy, MI* was within 3.5% of the low bidder and was given the opportunity and agreed to match the pricing of the low bidder; without exception and is therefore being recommended for award of this contract.
- The Asphalt Patching Material- COLD Patch will be ordered on a as need basis at the price of \$127.10/ton

Financial

Funds are budgeted and available in the General Fund under the Public Works operating budgets for the Streets and Water Divisions for the 2024 and 2025 Fiscal Years.

Recommendation

City Management recommends awarding a contract for seasonal requirements of Asphalt Patching Material – COLD, to the low bidder meeting specifications, *Ajax Materials Corporation of Troy, MI*, to be purchased on an as needed basis for an estimated total cost of \$31,775.00 as per the unit bid price contained in the bid tabulation opened February 15, 2024, not to exceed annual budget limitations.

CITY OF TROY
 BID TABULATION
 ASPHALT PATCHING MATERIAL - COLD PATCH

VENDOR NAME:	Pavement Maintenance Systems, LLC	Ace-Saginaw Paving Co.	Ajax Materials Corporation	Cadillac Asphalt, LLC
CITY:	Imlay City, MI	Saginaw, MI	Troy, MI	Farmington Hills, MI

PROPOSAL: To furnish SEASONAL REQUIREMENTS OF ASPHALT PATCHING MATERIAL - COLD PATCH with a one year renewal

Proposal A - WEEK DAY DELIVERY

Description	EST QTY (Tons)	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
QPR/UPM or Approved Alternate - Delivered	250	\$127.10	\$31,775.00	\$130.00	\$32,500.00	\$131.50	\$32,875.00	\$134.95	\$33,737.50
TOTALS:		\$31,775.00		\$32,500.00		\$32,875.00		\$33,737.50	

Please State Material QPR/ UPM or Approved Alternate:	Not Specified	Not Specified	Not Specified	Not Specified
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Minimum Load Requirement:	50 Ton Loads	50 Ton	50 Ton Train Loads	50
Contract Information: Hours of Operation:	7AM-5PM	N/A	Mon-Fri 8AM-2PM	Mon-Thurs 7AM-3PM
24 Hour Emergency Phone #:	(810) 614-1351	(989) 737-2863	(248) 388-1687	(248) 228-6281
References: Y or N	Y	Y	Y	Y
Insurance Met: Y or N	Y	Y	Y	Y
Payment Terms:	Not Specified	Net 30	Net 30 days upon receipt of invoice	Net 30
Warranty:	Not Specified	Not Specified	As per UPM requirements	N/A
Delivery Time:	7AM-5PM	2 Days	24-48 hours	7AM-2PM
Exceptions:	None	None	None	None
Acknowledgement:	Y	Y	Y	Y
Forms:	Y	Y	Y	Y

ATTEST:
 (*Bid Opening conducted via a Zoom Meeting)
 Mike Verstraete
 Andrew Chambliss
 Nellie Bert
 Heather Chomiak

Emily Frontera
 Purchasing Manager