



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

# CITY COUNCIL AGENDA ITEM



Date: March 11, 2024

To: Mark F. Miller, City Manager

From: Robert Bruner, Deputy City Manager  
Megan E. Schubert, Assistant City Manager  
Rob Maleszyk, Chief Financial Officer  
Dee Ann Irby, Controller  
Kurt Bovensiep, Public Works Director  
Mike Verstraete, Streets and Drains Operations Manager  
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 4: OMNIA Partners Cooperative Purchase – TrafficJet Printer and Laminator for the Department of Public Works

## History

- The Streets and Drains Division maintains 16,947 street signs throughout the City of Troy.
- The Printer and Laminator has new state of the art technology, allowing for the sign making process to be more efficient.
- Lamination is a critical process in enhancing the lifespan and durability of printed materials like street signs and banners.
- The printer also brings a new ability of making banners for the City.
- The old printer and Laminator are obsolete and no longer serviceable.

## Purchasing

- Pricing to purchase one (1) TrafficJet Xpert TJ 1638 Printer and one (1) TrafficJet 64" Media Width Laminator has been secured from *Traffic and Parking Control Co., Inc (TAPCO) of Brown Deer, WI* as detailed in the attached quote Q23007459 based on the OMNIA Partners Cooperative Purchasing Contract #2020-200.
- TAPCO was selected and unanimously supported by the Barron County Highway Department as providing the best value, quality product, timely delivery, exceptional services, an ongoing training program, and also offering the most comprehensive options for Traffic Control Products and Related Products and Solutions.
- City Council authorized participation in the Cooperative Purchasing Programs on February 5, 2024 (Resolution #2024-02-031-J-5).

## Financial

Funds are budgeted and available in the in the Capital Projects Fund – Streets Major Roads under Project Number 2024C0018 for the 2024 fiscal year. Expenditures will be charged to account number 401.449.202.978.010.

	<b><u>Estimated Total</u></b>
1 TrafficJet Printer	\$39,733.75
1 TrafficJet Laminator	<u>\$15,347.25</u>
<b>Total</b>	<b>\$55,081.00</b>



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### **Recommendation**

City Management recommends awarding a contract for the purchase of one (1) TrafficJet Xpert TJ 1638 Printer and one (1) TrafficJet 64" Media Width Laminator to *Traffic and Parking Control CO., Inc (TAPCO) of Brown Deer, WI* for an estimated total cost of \$55,081 for the Department of Public Works Sign Shop as per the OMNIA Partners Cooperative Contract #2020-200 and as detailed in the attached quote; not to exceed budgetary limitations for 2024 fiscal year.



Safe travels:

Traffic and Parking Control Co., Inc.  
5100 West Brown Deer Rd  
Brown Deer, WI 53223  
Phone No.:800-236-0112  
E-Mail: customerservice@tapconet.com

# SALES QUOTE

**SALES QUOTE DATE**

5/8/2023

**SALES QUOTE NUMBER**

Q23007459

**CUSTOMER NO.**

C11338

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**BILL TO**

City of Troy  
Department of Public Works  
4693 Rochester Road  
Troy, MI 48085  
United States of America

**SHIP TO**

City of Troy  
Department of Public Works  
4693 Rochester Road  
Troy, MI 48085  
United States of America

Ext. Document No.	SHIP VIA	TERMS	SALESPERSON	VALID UNTIL
	BEST RATE Prepaid & Add	Net 30 DAYS	Aaron Guilbault	3/24/2024

Item/Description	U/M	Quantity	Unit Price	Total Price
146083 Printer, TrafficJet Xpert, TJ 1638 Eco-Sol Printer External Dryer, Start Up Kit (install 4-6 weeks)	Each	1	39,733.75	39,733.75
138325 Laminator, TrafficJet, 64"Media Width,Intuitive Control Panel,LED Lighting,height adjustment	Each	1	15,347.25	15,347.25

Plus Shipping and Handling

TAPCO OMNIA Partners Contract # 2020-200

Thank you- Aaron Guilbault  
#920-728-1792  
aaron@tapconet.com  
#888-806-8885

<b>Subtotal:</b>	<b>55081.00</b>
Invoice Discount:	0.00
Total Sales Tax:	0.00
<b>Total:</b>	<b>55,081.00</b>

All prices are listed in US Dollar (USD)  
For terms and conditions, please visit <https://tapconet.com/terms-conditions>