



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: April 1, 2024

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Deputy City Manager
Megan E. Schubert, Assistant City Manager
Rob Maleszyk, Chief Financial Officer
Dee Ann Irby, Controller
Kurt Bovensiep, Public Works Director
Brian D Varney, Fleet Operations Manager
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 4: Sourcewell Purchasing Cooperative – Haulmark Cargo Trailer

History

- On September 11, 2023 City Council approved the purchase of a replacement stump cutter machine for the Department of Public Works (Resolution #2023-09-129-J-4b)
- The trailer being purchased will be used to transport the current tree stump cutter machine to job sites as well as shelter the machine from the weather.
- The trailer will also be used to store tools and equipment related to stump cutting and cleanup procedures.
- This purchase is for an additional trailer and will increase the size of the existing Department of Public Works motor pool fleet.

Purchasing

- Pricing to purchase one (1) Haulmark Cargo Trailer has been secured by American Cargo Group Trailers of Elkhart, IN as detailed in the attached quote number HM009305.
- *American Cargo Group Trailers* is the awarded bidder of the Sourcewell Cooperative Purchasing Program, contract #092922-AGO. Pricing is valid thru December 20, 2026 on the selected Haulmark Cargo Trailer.
- *Trailer Capital USA LLC of Middlebury, IN* is the Authorized Selling Dealer for American Cargo Group in the State of Indiana and is a participant in the Sourcewell Contract 092922-AGO.
- City Council authorized participation in the Cooperative Purchasing Programs on February 5, 2024 (Resolution number 2024-02-031-J-5)

Financial

- Funds are budgeted and available in the Public Works Fleet Division Capital Fund under Project Number 2024C0103 for the 2024 fiscal year. Expenditures of \$14,053.00 will be charged to account number 661.571.565.981.

Recommendation

City Management requests authorization to purchase one (1) Haulmark GRHD716T4 Cargo Trailer from *Trailer Capital USA LLC of Middlebury, IN*, the American Cargo Group authorized dealer; as priced per Sourcewell Cooperative Contract 092922-AGO, for an estimated total cost of \$14,053.00; not to exceed budgetary limitations.



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Not actual trailer – Example only



QUOTE

Quote #: HM009305

Quote Title: GRHD716T4

Quote Date: 03/19/2024

Modified Date: 03/20/2024

DEALER

AMERICAN CARGO GROUP TRAILERS 092922-AGO (HM)

1503 McNAUGHTON AVE

ELKHART, IN 46514

SALESPERSON: Valerie Burleigh

PHONE: 254-386-6702

EMAIL: valerie.burleigh@americancargogroup.com

WEB: WWW.HAULMARK.COM

CUSTOMER

NAME: BRIAN VARNEY

COMPANY: CITY OF TROY

ADDRESS: 4693 ROCHESTER RD

CITY/ST/ZIP: TROY, MI 48085

PHONE:

EMAIL:



STANDARD EQUIPMENT:

- ✓ Grizzly HD
- ✓ Steel Frame
- ✓ Flat Front
- ✓ Tag
- ✓ 16ft Long
- ✓ Flat Roof
- ✓ 7ft Wide
- ✓ Dust-Resistant Frame Design
- ✓ 2-5/16" 20,000lb Adjustable Coupler - 3 Position
- ✓ 2in x 8in Tube Main Rails
- ✓ Tube Roof Bows 16in On Center
- ✓ 5/16" x 30" G7 Safety Chains w/ Clevis Safety Hook
- ✓ Vertical Posts 16in On Center
- ✓ 8,000lb Side Wind Drop Leg Jack
- ✓ 48in A-Frame with Center Drawbar
- ✓ ArmorTech on A-Frame
- ✓ Breakaway Kit Assembly w/Charger
- ✓ 6K Torflex Ele Brake Axle, 10Up,8b,EZ Lube
- ✓ Tandem Axle
- ✓ ST235/80R16E Radial 8B Silver Mod Wheel
- ✓ Chrome Center Caps on Wheels
- ✓ 3/8in PlexCore Sidewall Liner
- ✓ 5,000lb Square D-Ring with Welded Plate

TRAILER

BRAND: Haulmark

MODEL: GRHD716T4

COLOR: Polar White

REAR DOOR: Heavy Duty Rear Ramp Door (8'H Max) w/Ramp Extn.

INTERIOR HEIGHT: 7' 0"

OF AXLES: 2

GVWR: 12,000

OPTIONAL EQUIPMENT: QTY UOM MSRP

OPTIONAL EQUIPMENT:	QTY	UOM	MSRP
✓ UPG - Full Height C Crossmembers 12in OC	16	FT	\$208.00
✓ UPG - 7'0" Approximate Inside Height	16	FT	\$352.00
✓ UPG - 86-3/4in Tube Posts	16	FT	\$0.00
✓ UPG - Heavy Duty Rear Ramp Door (8'H Max) w/Ramp Extn.	1	EA	\$184.00
✓ UPG - 36 x 78 Side Premium Heavy Duty Door - RH Hinge	1	EA	\$0.00
✓ UPG - Double 3/4in PlexCore Decking	16	FT	\$464.00
✓ Heavy Duty Steel Ramp Door Transition	1	EA	\$288.00
✓ PT Door Bar Lock Assembly	1	EA	\$55.00
✓ Recessed Horizontal E-Track	32	FT	\$576.00
✓ 2-1/2" Pintle Eye ONLY, (DO NOT ADD AS UPGRADE)	1	EA	\$90.00

WWW.HAULMARK.COM

Quote good for 30 days.



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STANDARD EQUIPMENT:

- ✓ 12 Volt LED Dome Light (Requires 12v Wall Switch)
- ✓ License Plate Holder w/ Separate Light
- ✓ LED Fender Mount Clearance Lights
- ✓ LED Rear ID/Loading Light Bar Combo
- ✓ LED Slim Line Smoked Lens Tail Lights
- ✓ LED Smoked Lens Amber Clearance Lights
- ✓ LED Smoked Lens Red Clearance Lights
- ✓ 12v Surface-Mount Switch
- ✓ Polished Aluminum Cap
- ✓ Polished Aluminum Front Corners
- ✓ Truck Body Style Top Front Corner Castings
- ✓ Top Rear Corner Castings
- ✓ DOT Tape
- ✓ 1-Piece Aluminum Roof
- ✓ Bonded Exterior Sidewalls
- ✓ Smooth Aluminum Fenders
- ✓ 24in ATP Stoneguard
- ✓ Sidewall Flow-Thru Vents
- ✓ Polar White .030 Aluminum Exterior
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YOUR TRAILER

MODEL BASE PRICE	\$12,900.00
TOTAL PACKAGES	\$0.00
TOTAL OPTIONS	\$2,217.00
TRAILER TOTAL	\$15,117.00

DEALER CHARGES

DESTINATION CHARGES	\$600.00
DEALER SUPPLIED OPTIONS	\$0.00
MISC (DOC FEE)	\$150.00
MSRP SAVINGS	\$0.00
SOURCEWELL DISCOUNT 12%	\$1,814.00
TAX	\$0.00
GRAND TOTAL	\$14,053.00
DEPOSIT	\$0.00
BALANCE DUE	\$14,053.00

PO NUMBER:

Trailer Capital USA LLC, the authorized selling dealer, must follow Indiana cargo trailer sales guidelines.

• Sales tax must be collected from residents of Arizona, California, Florida, Hawaii, Indiana, Massachusetts, Michigan, North Carolina, and South Carolina (unless the entity is tax-exempt*). All other states will have sales tax deferred to their home state for collection upon registration.

*If the customer is tax-exempt, all legal documentation (proof) must be provided to Trailer Capital USA LLC before the completion of the sale.

• Doc fee includes the completion of the Manufacturer's Certificate of Origin, tax documentation, temporary license plate, and shipment of paperwork to the customer.

• Preferred payment methods are ACH or check. Cards are accepted and carry a 3% processing fee.

PONUM: N/A

WWW.HAULMARK.COM

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