

# PURCHASE ORDER

No. 2014-00001582

DATE: 03/26/2014

PAGE: 1 of 1

FOB DESTINATION

Ship To

CITY OF TROY  
Parks and Recreation  
3179 LIVERNOIS  
TROY, MI 48083

Bill To

CITY OF TROY  
Parks and Recreation  
3179 LIVERNOIS  
TROY, MI 48083

**COUNCIL RESOLUTION**  
2014-03-035-J-4d

VENDOR NO. 110995

Vendor

START-ALL ENTERPRISES  
24731 W 8 MILE RD  
DETROIT, MI 48219

| QUANTITY | UNIT | DESCRIPTION  | UNIT COST   | TOTAL COST  |
|----------|------|--|-------------|-------------|
| 1        | Each | Batteries for emergency backup system at Community Center<br>Furnish replacement batteries for Emergency Back-Up System for the Community Center in accordance with your accepted bid and the specifications of ITB-COT 14-05. Deliver as per attached Bid Summary. Twenty (20) CSB-HRL-12200 batteries, Twenty-four (24) CSB-TPL 12-1000 batteries, and Fifty (50) CSB-HRL 12-280 batteries. Vendor shall credit the City of Troy for \$708.00 for the trade-in value of old batteries. Delivery 14 days ARO. All items shall be delivered, freight paid, to the City of Troy Com | 13,950.0000 | \$13,950.00 |
| 1        | Each | Less Trade-in Value<br>As detailed in attached Bid Summary.  | (708.0000)  | (\$708.00)  |

Entered By: Enna Bachelor

\$13,242.00

**Special Instructions:**

Approved by Troy City Council on March 17, 2014.

**TERMS & CONDITIONS**

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
2. Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986; No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq, including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.

*MaryBeth Meitz*



# CITY COUNCIL AGENDA ITEM

Date: March 13, 2014

To: Brian Kischnick, City Manager

From: Mark F. Miller, Director of Economic and Community Development  
 MaryBeth Murz, Purchasing Manager  
 Elaine Bo, Recreation Director  
 Brian Goul, Assistant Recreation Director

Subject: Standard Purchasing Resolution 2: Lowest Acceptable Bidder – Replacement Batteries for Emergency Back-Up System for the Community Center

### History

The emergency back-up system for the Community Center's indoor pool is operated by 94 batteries. The life expectancy of the batteries is 10 years. The batteries currently in service are the original batteries installed when the building opened 11 years ago. The batteries in service have exceeded the manufacturer's stated life expectancy and must be replaced. The purchase of replacement batteries will ensure the safety and reliability of the emergency back-up system for the next 10 years. Installation of the batteries will be done by The Building Operations Department.

### Purchasing

On March 6, 2014, a bid opening was conducted as required by City Charter and Code for ninety-four (94) replacement batteries. The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; [www.mitn.info](http://www.mitn.info). Four (4) bid responses were received. The low bid alternate response was reviewed and approved by the Recreation Department and the Building Operations Department for use in the Community Center's emergency back-up system. Below is a detailed summary of potential vendors:

|   |     |
|---|-----|
| Companies notified via MITN                       | 214 |
| Troy Companies notified via MITN                  | 2   |
| Troy Companies notified Active email Notification | 2   |
| Troy Companies notified Active Free               | 0   |
| Companies that viewed the bid                     | 51  |
| Troy Companies that viewed the bid                | 2   |

*MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.*

*Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.*

*Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.*

*Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.*

After reviewing the bid proposals, Complete Battery Source of Detroit, MI was the lowest acceptable bidder and is being recommended for the purchase of ninety-four (94) replacement batteries.

### Financial

The funds for these purchases are available in the 2013-14 Capital Improvement Program fund.

### Recommendation

City management recommends awarding a contract to purchase twenty (20) CSB-HRL-12200 batteries, twenty-four (24) CSB-TPL 12-1000 batteries, and fifty (50) CSB-HRL 12-280 batteries to the lowest acceptable bidder, Complete Battery Source of Detroit, MI for an estimated total cost of \$13,950.00 less trade-in value of \$708.00, for a final cost of \$13,242.00, all at prices contained in the bid tabulation dated March 6, 2014.

CITY OF TROY  
 PURCHASE ORDER  
 REPLACEMENT BATTERIES FOR EMERGENCY BACK-UP SYSTEM  
 FOR THE COMMUNITY CENTER

VENDOR NAME:

**Complete Battery Source**  
 Detroit, MI

**PROPOSAL:** *Furnish new replacement batteries for the emergency backup system at the Community Center in accordance with the bid specifications.*

| QTY                          | DESCRIPTION  | UNIT PRICE  | TOTAL COST         |
|------------------------------|--|---|--------------------|
| 20                           | Fiamm 12FLX200 battery, 12VDC 204 wpc to 1.67 volts per cell (design life up to 10 years)  | \$116.00<br>CSB HRL-12200                           | \$2,320.00         |
| 24                           | GNB Marathon Battery, 12VDC, 104AH at 8 hour rate, front access terminals, includes battery to battery bus bars (design life up to 10 years) | \$195.00<br>CSB-TPL 12-1000                         | \$4,680.00         |
| 50                           | GNB Sprinter battery, 12vdc 306wpc to 1.67 volts per cell (design life up to 10 years)   | \$139.00<br>CSB-HRL 12-280                          | \$6,950.00         |
| <b>TOTAL COST ALL ITEMS:</b> |  |   | <b>\$13,950.00</b> |
| QTY                          | TRADE-IN VALUE   | UNIT PRICE  | TOTAL COST         |
| 20                           | Fiamm 12FLX200 battery, 12VDC 204 wpc to 1.67 volts per cell (design life up to 10 years)  | \$6.00  | \$120.00           |
| 24                           | GNB Marathon Battery, 12VDC, 104AH at 8 hour rate, front access terminals, includes battery to battery bus bars (design life up to 10 years) | \$12.00   | \$288.00           |
| 50                           | GNB Sprinter battery, 12vdc 306wpc to 1.67 volts per cell (design life up to 10 years)   | \$6.00  | \$300.00           |
| <b>TOTAL TRADE-IN VALUE:</b> |  |   | <b>\$708.00</b>    |
| <b>GRAND TOTAL COST:</b>     |  |   | <b>\$13,242.00</b> |
| MANUFACTURER:                |  | CSB   |                    |
| DELIVERY GUARANTEE:          |  | 21 calendar days                                    |                    |
| WARRANTY:                    |  | Yes, as specified                                   |                    |
| AUTHORIZED DEALER:           |  | Yes   |                    |
| CONTACT INFORMATION:         |  | Thomas Delatorre<br>8:00am - 7:00pm<br>734 323 2377 |                    |
| REFERENCES:                  | Yes/No   | Yes   |                    |
| PAYMENT TERMS:               |  | Net 30  |                    |
| EXCEPTIONS:                  |  | Yes, bid an alternate brand                         |                    |
| MSDS SHEETS Y OR N           | Yes/No   | No  |                    |
| ACKNOWLEDGEMENT              | Yes/No   | Yes   |                    |
| FORMS (5)                    | Yes/No   | Yes   |                    |

**Standard Purchasing Resolution 2: Lowest Acceptable Bidder– Replacement Batteries for the Community Center Emergency Back-up System**

RESOLVED, That Troy City Council hereby awards a contract to purchase twenty (20) CSB-HRL-12200 batteries, twenty-four (24) CSB-TPL 12-1000 batteries, and fifty (50) CSB-HRL 12-280 batteries to the lowest acceptable bidder; *Complete Battery Source of Detroit, MI* for an estimated total cost of \$13,950.00 less trade-in value of \$708.00, for a final cost of \$13,242.00, all at prices contained in the bid tabulation dated March 6, 2014, a copy of which shall be ATTACHED to the original minutes of this meeting.

BE IT FURTHER RESOLVED, That the awards are CONTINGENT upon the company's submission of properly executed bid and contract documents, including insurance certificates and all other specified requirements.

VENDOR NAME:

Complete Battery Source  
 Detroit, MI

Action Battery Wholesalers, Inc.  
 Somerset, WI

**PROPOSAL: Furnish new replacement batteries for the emergency backup system at the Community Center in accordance with the bid specifications.**

| QTY                          | DESCRIPTION  | UNIT PRICE                  | TOTAL COST         | UNIT PRICE | TOTAL COST         |
|------------------------------|--|-----------------------------|--------------------|------------|--------------------|
| 20                           | Fiamm 12FLX200 battery, 12VDC 204 wpc to 1.67 volts per cell (design life up to 10 years)  | \$116.00<br>CSB HRL-12200   | \$2,320.00         | \$110.00   | \$2,200.00         |
| 24                           | GNB Marathon Battery, 12VDC, 104AH at 8 hour rate, front access terminals, includes battery to battery bus bars (design life up to 10 years) | \$195.00<br>CSB-TPL 12-1000 | \$4,680.00         | \$288.00   | \$6,912.00         |
| 50                           | GNB Sprinter battery, 12vdc 306wpc to 1.67 volts per cell (design life up to 10 years)   | \$139.00<br>CSB-HRL 12-280  | \$6,950.00         | \$145.00   | \$7,250.00         |
| <b>TOTAL COST ALL ITEMS:</b> |  |                             | <b>\$13,950.00</b> |            | <b>\$16,362.00</b> |
| QTY                          | TRADE-IN VALUE   | UNIT PRICE                  | TOTAL COST         | UNIT PRICE | TOTAL COST         |
| 20                           | Fiamm 12FLX200 battery, 12VDC 204 wpc to 1.67 volts per cell (design life up to 10 years)  | \$6.00                      | \$120.00           | \$ 7.00    | \$ 140.000         |
| 24                           | GNB Marathon Battery, 12VDC, 104AH at 8 hour rate, front access terminals, includes battery to battery bus bars (design life up to 10 years) | \$12.00                     | \$288.00           | \$15.00    | \$360.00           |
| 50                           | GNB Sprinter battery, 12vdc 306wpc to 1.67 volts per cell (design life up to 10 years)   | \$6.00                      | \$300.00           | \$12.00    | \$600.00           |
| <b>TOTAL TRADE-IN VALUE:</b> |  |                             | <b>\$708.00</b>    |            | <b>\$1,100.00</b>  |
| <b>GRAND TOTAL COST:</b>     |  |                             | <b>\$13,242.00</b> |            | <b>\$15,262.00</b> |

|                      |        |   |   |
|----------------------|--------|---|---|
| MANUFACTURER:        |        | CSB   | Georgia                                       |
| DELIVERY GUARANTEE:  |        | 21 calendar days                                    | 14 calendar days                              |
| WARRANTY:            |        | Yes, as specified                                   | No  |
| AUTHORIZED DEALER:   |        | Yes   | Yes   |
| CONTACT INFORMATION: |        | Thomas Delatorre<br>8:00am - 7:00pm<br>734 323 2377 | Doug Crain<br>8:00am - 4:30pm<br>800 261 6660 |
| REFERENCES:          | Yes/No | Yes   | Yes   |
| PAYMENT TERMS:       |        | Net 30  | Net 30  |
| EXCEPTIONS:          |        | Yes, bid an alternate brand                         | Yes, warranty exceptions                      |
| MSDS SHEETS Y OR N   | Yes/No | No  | Yes   |
| ACKNOWLEDGEMENT      | Yes/No | Yes   | Yes   |
| FORMS (5)            | Yes/No | Yes   | Yes   |

Sue Rlesterer  
 Brian Goul  
 Enna Bachelor

  
 MaryBeth Murz,  
 Purchasing Manager