d) Standard Purchasing Resolution 2: Low Bidder Meeting Specifications - Fitness Equipment

Resolution #2014-07-096-J-4d

RESOLVED, That Troy City Council hereby **AWARDS** two (2) contracts to the low bidders meeting specifications or approved equivalent to provide fitness equipment for the Troy Community Center to *All Pro Exercise of Plymouth Township, MI* and to *Direct Fitness*

Solutions, LLC of Mundelein, IL as detailed below; at an estimated total cost of \$63,980.00 at the prices contained in the bid tabulation dated June 26, 2014, a copy of which shall be ATTACHED to the original Minutes of this meeting.

TOTAL COST FOR NEW EQUIPMENT	All Pi	ro Exercise	Direct Fitness Solutions, LLC
Deduct Trade-Ins		\$37,145.00	\$34,635.00
Estimated Net Total Continue Live		\$5,700 00	\$3,000.00
approved equivalent Items less All Trade-in Add'l Eqpt. to Purchase	ed or	\$31,445.00	\$31,635.00
Concept 2 Rower Model E (1)	\$900.00	\$900 00	
Estimated Grand Total Cost bid as specified approved equivalent less Trude-in kams and tem #7:	or Sedditional	\$32,345 ng	\$31,635,00

BE IT FURTHER RESOLVED, That the award is **CONTINGENT UPON** the company's submission of properly executed bid and contract documents, including insurance certificates and all other specified requirements.

CITY OF TROY
Purchasing
3179 LIVERNOIS
TROY, MI 48083

PURCHASE ORDER

CITY OF TROY
Purchasing
3179 LIVERNOIS
TROY, MI 48083

No. 2015-00000015 DATE: 07/10/2014 PAGE: 1 of 1 FOB DESTINATION

COUNCIL RESOLUTION 2014-07-096-J-4d

VENDOR NO. 162014

Vendor

DIRECT FITNESS SOLUTIONS 600 TOWER ROAD MUNDELEIN, IL 60060

QUANTITY		DESCRIPTION	UNIT COST	TOTAL COST
	Lot	Furnish and install 6 new pieces of physical fitness equipment less 6 trade-ins. Equipment to be furnished and installed: PreCor AMT835 with open stride (3) and PreCor EFX835 (3). Equipment to be installed in the Troy Community Center Fitness Room. All items to be furnished in accordance with bid specifications and your accepted proposal. Itemized pricing information is attached to this purchase order.	31,635.0000	\$31,635.00
	=		2	
g)				
Special Instruc	tions:	Entered By: Enna Bachelor		\$31,635.00

Deliver as per bid specifications ITB-COT 14-22. Contact Brian Goul, Assistant Recreation Director at 248.524.3529 prior to delivery. City Council approval date: 07/07/2014. Acceptable insurance certificated required to be on file prior to delivery and installation of equipment.

TERMS & CONDITIONS

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.

Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.

3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.

4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.

Quad Back box

DIRECT FITNESS PO ATTACH

PURCHASE ORDER NO. 2014-0000015

ITB-COT 14-22 FITNESS EQUIPMENT

VENDOR NAME: Direct Fitness Solutions LLC Mundelein, IL			VENDOR NAME:	Direct Eitne	an Columbia III O	
COLOREST TO NUMBER AND INSTALL EIGHTEEN (18) NEW PIECES OF COMMERCIAL GRADE PHYSICAL FITNESS				ECO CONTROLS FEC		
Concept 2 Rower Model E	PROPO	DSAL:	FURNISH AND INSTALL EIGHTEEN (18) NEW PIECE	S OF COMMEDOIAL OF		
ITEM QTY Description (No Substitutions) Unit Cost (Each) Estimated Total Cost 4 Alt. 3 PreCor AMT835 with open stride \$5,495.00 \$19,485.00 \$19,485.00 \$19,485.00 \$19,485.00 \$15,150.00			THE THOU COMMISSION TO CENTER FILMESS ROOM	IN ACCORDANCE WIT	MUL PHISICAL FIINESS	
TITEM	E	QUIPM	IENT TO PURCHASE (1 for 1 trade-in exchange)	The state of the s	THE ATTACHED	
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1 3 PreCor AMT835 with open stride			Description (No Substitutions)	Unit Cost (Fach)	Estimated Tatal Cart	
A AR. 3 PreCor EFX835 \$5,050.00 \$15,150.00			PreCor AMT835 with open stride			
TOTAL COST FOR NEW EQUIPMENT \$34,635.00	4 Alt.	3.	PreCor EFX835			
GTY Description Estimated Trade-In Amount (Each) Sq. (100.00 \$2.10			TOTAL COST FOR NEW EQUIPMENT	7-700		
CITY Description Amount (Each) Amount Total	6				Ψ04,033.00	
CITY Description Amount (Each) Amount Total				Estimated Trade-In	Estimated Trade In	
3 PreCor AMT \$700.00 \$2,100.00 3 Cybex Arc Trainer (2006) \$300.00 \$300.00 DEDUCT: \$3,000.00 \$300.00 Estimated Net Total Cost (All Items 1-5 less #6 All Trade-ins) \$31,635.00 T QTY ADDITIONAL EQUIPMENT TO PURCHASE Unit Cost (Each) Estimated Total Cost 1 Concept 2 Rower Model E			Description			
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Estimated Net Total Cost (All Items 1-5 less #6 All Trade-ins) 7 QTY ADDITIONAL EQUIPMENT TO PURCHASE Unit Cost (Each) Estimated Total Cost 1 Concept 2 Rower Model E No Bid Estimated Grand Total Cost (All Items 1-5 less Item #6 All Trade-Estimated Iow bid as specified or approved equivalent less Trade- Estimated Iow bid as specified or approved equivalent less Trade- Estimated Iow bid as specified or approved equivalent less Trade- Estimated Iow bid as specified or approved equivalent less Trade- DESCRIPTIVE LITERATURE: Yes or No DELIVERY by August 29, 2014: Yes or No AUTHORIZED DEALER: Yes or No SERVICE FACILITY LOCATION: Location: Miles from Troy Response Time for Service Calls CONTACT INFORMATION: Name Name Hours of Operation 24 Hr. Phone VARRANTY: (3) Years Minimum All Wear Items All Paris & Labor Coverage Free 2nd Day Parts Shipping Free Service call UBCONTRACTORS: Yes or No EFFRENCES: Yes or No Yes UBCONTRACTORS: Yes or No SURRANCE: Cannot meet Cannot meet AYMENT TERMS: Net 30 Yes CKNOWLEDGEMENT: Signed Yes or No Yes Paris All Years No Yes CKNOWLEDGEMENT: Signed Yes or No Yes				\$300.00		
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CITY OF TROY
Parks and Recreation
3179 LIVERNOIS
TROY, MI 48083

BLANKET ORDER

CITY OF TROY
Parks and Recreation
3179 LIVERNOIS
TROY, MI 48083

No. 2014-00002313 DATE: 07/10/2014 PAGE: 1 of 1 FOB DESTINATION

COUNCIL RESOLUTION 2014-07-096-J-4d

VENDOR NO. 133436

Vendor

ALL-PRO EXERCISE INC 45255 FIVE MILE RD PLYMOUTH, MI 48170

QUANTITIES ARE ESTIMATED AND WILL BE ORDERED AS NEEDED

QUANTITY UNIT	QUANTITIES ARE ESTIMATED AND WILL DESCRIPTION	THE RESERVE THE PARTY OF THE PA	- 2500 MAW 1 1500 MAW
I I	DESCRIPTION	UNIT COST	TOTAL COST
1 Each	Furnish and install 12 new pieces of physical fitness equipment less 11 trade-ins. Equipment to be furnished and installed: Matrix #R5x Recumbent Cycle (5), Octane XR 6000 (1), Octane 4700 (5), Concept Rower Model E (1). Equipment to be installed in the Troy Community Center Fitness Room. All items to be furnished in accordance with bid specifications and your accepted proposal. Award sheet including itemized pricing information is attached to this purchase order.	32,345.0000	\$32,345.00
Special Instructions:	Entered By: Enna Bachelor		\$32,345.00

Deliver as per bid specifications ITB-COT 14-22. Contact Brian Goul, Assistant Recreation Director at 248.524.3529 prior to delivery. City Council approval date: 07/07/2014. Acceptable insurance certificate required to be on file prior to delivery and installation of equipment.

TERMS & CONDITIONS

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.

 Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.

In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.

 Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.

Cinad Back Dow

ITB-COT 14-22 PHYSICAL FITNESS EQUIPMENT

PHISICAL		VENDOR NAME	All Dec Corn	-1 PM 1 4
		VENDOR NAME	All Pro Exerciples Plymouth	
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ACCORDAN	ICE WITH TH	E ATTACHED SPECIFICATIONS A	IIIY CENTER FITNESS AS FOLLOWS:	S ROOM IN
EQUIPME	NT TO PURC	HASE (1 for 1 trade-in exchange)	O I OLLOWS.	T
		Description (No	T	Fating at a d St
ITEM	QTY	Substitutions)	Unit Cost (Each)	Estimated To
2	5	Matrix #R5x Recumbent Cycle	\$2,495,00	\$12,475.00
Alt.	5	Matix R3X	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Ψ12,47 3.00
3	1	Octane XR 6000	\$3,695.00	\$3,695.00
4	5	Octane 4700 Elliptical	\$4,195,00	\$20,975.00
	TOT	AL COST FOR NEW EQUIPMENT		\$37,145.00
6		TRADE-INS		\$61,145.00
			T	
	QTY	Description	Estimated Trade-In Amount (Each)	Estimated Tra
	5	Matrix #R3X Recumbent Cycles	\$400.00	\$2,000.00
	1	Orton W Dill		
	2	Octane X-Ride	\$650.00	\$650.00
	3	Octane 3700 Elliptical	\$550.00	\$1,100.00
	3	Octane 4700 Elliptical DEDUCT:	\$650.00	\$1,950.00
Fetimated N	et Total Cool	(All Items 1-5 less #6 All Trade-		\$5,700.00
Latinated N	et Total Cost			\$31,445.00
7		ADDITIONAL EQUIPMENT TO	Unit Cost (Each)	Estimated To
	QTY	PURCHASE	L	Cost
	1	Concept 2 Rower Model E	\$900.00	
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stimated Gr stimated lov DESCRIPTIVE DELIVERY by UTHORIZED ERVICE FAC	1 and Total Co w bid as spec E LITERATUR August 29, 2 DEALER: Y	Concept 2 Rower Model E est (All Items 1-5 less Item #6 All cified or approved equivalent RE: Yes or No 2014: Yes or No Yes or No TION: Location: Miles from Troy Response Time for Service Calls Name	\$900.00 Yes Yes Yes Plymouth 35	\$900.00 \$32,345.00 \$32,345.00
stimated Gr stimated lov DESCRIPTIVE DELIVERY by UTHORIZED ERVICE FAC	1 and Total Co w bid as spec E LITERATUR August 29, 3 DEALER: Y CILITY LOCA	Concept 2 Rower Model E est (All Items 1-5 less Item #6 All cified or approved equivalent RE: Yes or No 2014: Yes or No Yes or No TION: Location: Miles from Troy Response Time for Service Calls Name Name	\$900.00 Yes Yes Yes Plymouth 35	\$900.00 \$32,345.00 \$32,345.00
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estimated Green Stimated Ion SESCRIPTIVE BELIVERY by UTHORIZED ERVICE FAC	and Total Co w bid as spec E LITERATUR August 29, 2 DEALER: Y CILITY LOCA	Concept 2 Rower Model E set (All Items 1-5 less Item #6 All cified or approved equivalent RE: Yes or No 2014: Yes or No Zes or No TION: Location: Miles from Troy Response Time for Service Calls Name Name Hours of Operation 24 Hr. Phone	\$900.00 Yes Yes Yes Plymouth 35 48 hou	\$900.00 \$32,345.00 \$32,345.00 Twp
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estimated Green Stimated Ion SESCRIPTIVE BELIVERY by UTHORIZED ERVICE FAC	and Total Co w bid as spec E LITERATUR August 29, 2 DEALER: Y CILITY LOCA FORMATION:	Concept 2 Rower Model E set (All Items 1-5 less Item #6 All cified or approved equivalent RE: Yes or No 2014: Yes or No Zes or No TION: Location: Miles from Troy Response Time for Service Calls Name Name Hours of Operation 24 Hr. Phone nimum All Wear Items All Parts & Labor Coverage Free 2nd Day Parts Shipping	\$900.00 Yes Yes Yes Plymouth 35 48 hou Dan Co M-F 9AM- 800-525-2	\$900.00 \$32,345.00 \$32,345.00 Twp
estimated Green Stimated Ion DESCRIPTIVE BELIVERY by UTHORIZED ERVICE FACTORIZED ONTACT INFORMATION ONTACT I	and Total Co w bid as spec E LITERATUR August 29, 2 DEALER: Y CILITY LOCA FORMATION:	Concept 2 Rower Model E set (All Items 1-5 less Item #6 All cified or approved equivalent RE: Yes or No 2014: Yes or No Zes or No Zes or No TION: Location: Miles from Troy Response Time for Service Calls Name Name Hours of Operation 24 Hr. Phone nimum All Wear Items All Parts & Labor Coverage Free 2nd Day Parts Shipping Free Service call	\$900.00 Yes Yes Yes Plymouth 35 48 hou Dan Co M-F 9AM- 800-525-2 Yes Yes	Cost \$900.00 \$32,345.00 \$32,345.00 Twp
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Stimated Great Stimated Ion DESCRIPTIVE BELIVERY by UTHORIZED ERVICE FACTORIST CONTACT INFORMATIVE STERENCES SURANCE:	and Total Cow bid as special E LITERATUR August 29, 20 DEALER: YOUR AUGUST OR AUGUST O	Concept 2 Rower Model E set (All Items 1-5 less Item #6 All cified or approved equivalent RE: Yes or No 2014: Yes or No Zes or No TION: Location: Miles from Troy Response Time for Service Calls Name Name Hours of Operation 24 Hr. Phone nimum All Wear Items All Parts & Labor Coverage Free 2nd Day Parts Shipping Free Service call or No	\$900.00 Yes Yes Yes Yes Plymouth 35 48 hou Dan Co M-F 9AM- 800-525-2 Yes Yes Yes Yes Yes Yes Yes Yes Yes	Cost \$900.00 \$32,345.00 \$32,345.00 Twp ors yer 5PM 2739
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ITB-COT 14-22 Page 1 of 2

PHYSICAL FITNESS EQUIPMENT

VENDOR NAME: All Pro Exercise - Bid B All Pro Exercise - Bid A Direct Fitness Solutions LLC
Plymouth Twp, MI Plymouth Twp, MI Mundelein, IL

PROPOSAL: FURNISH AND INSTALL EIGHTEEN (18) NEW PIECES OF COMMERCIAL GRADE PHYSICAL FITNESS EQUIPMENT IN THE TROY
COMMUNITY CENTER FITNESS ROOM IN ACCORDANCE WITH THE ATTACHED SPECIFICATIONS AS FOLLOWS:

		Description (No	Unit Cost	Estimated Total	Unit Cost	Estimated Total	Unit Cost	Estimated
ITEM	QTY	Substitutions)	(Each)	Cost	(Each)	Cost	(Each)	Total Cos
1	3	PreCor AMT835 with open stride	(====,		(====:,		\$6 495 00	\$19,485.0
Alt.	3	Precor AMT 100i (Reconditioned)	\$3,295.00	\$9,885.00	\$3,295.00	\$9,885.00	450158166	4.00.000
2	5	Matrix #R5x Recumbent Cycle	, , , , , , ,		\$2,495.00	\$12,475.00	\$2,650.00	\$13,250.0
Alt.	5	Matix R3X	\$2,095.00	\$10,475.00			V=,000.00	7.0,200.0
3	1	Octane XR 6000	\$3,695.00	\$3,695.00	\$3,695.00	\$3,695,00	\$4,275.00	\$4,275.00
4	5	Octane 4700 Elliptical	\$4,195.00	\$20,975.00	\$4.195.00	\$20,975 00	\$5,050.00	\$25,250.0
5	3	Cybex 770AT Total Body Arc Trainer			\$5,095.00	\$15,285.00	44,000.00	7
Alt.	3	Matrix A3X	\$4.895.00	\$14,685.00				
Alt.	3	Matrix A5X	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$5,095.00	\$15,285.00	-	
Alt.	3	PreCor EFX835			7-7	7.17,20.00	\$5,050 00	\$15,150 0
7		TOTAL COST FOR NEW EQUIPMENT		\$59,715.00		\$62,315.00	45,550 05	
6		TRADE-INS		\$39,715.00		902,315.00	-	\$77,410.0
	T	TRADE-ING	<u> </u>		Estimated		Estimated	
	1		Estimated	Estimated	Trade-In	Estimated	Trade-In	Estimated
			Trade-In	Trade-In	Amount	Trade-In	Amount	Trade-In
	QTY	Description	Amount (Each)		(Each)	Amount Total	(Each)	Amount Tot
	3	PreCor AMT	\$650.00	\$1,950.00	\$650.00	\$1,950.00	\$700.00	\$2,100,00
	5	Matrix #R3X Recumbent Cycles	\$400.00	\$2,000.00	\$400.00	\$2,000 00	\$100.00	\$500.00
	1	Octane X-Ride	\$650.00	\$650.00	\$650 00	\$650.00	\$300.00	\$300.00
	2	Octane 3700 Elliptical	\$550.00	\$1,100.00	\$550 00	\$1,100 00	\$300.00	\$600.00
	3	Octane 4700 Elliptical	\$650.00	\$1,950.00	\$650.00	\$1,950 00	\$300.00	\$900.00
	3	Cybex Arc Trainer (2006)	\$500.00	\$1,500.00	\$500.00	\$1,500.00	\$300.00	\$900 00
		DEDUCT:		\$9,150.00		\$9,150.00		\$5,300.00
E	stimated N	et Total Cost (All items 1-5 less #6 All 1	Trade-ins)	\$50,565.00		\$53,165.00	-	\$72,110.00
	OTY	ADDITIONAL EQUIPMENT TO	Unit Cost	Estimated Total	Unit Cost	Estimated Total	Unit Cost	Estimated
7	QTY	PURCHASE	(Each)	Cost	(Each)	Cost	(Each)	Total Cost
	1	Concept 2 Rower Model E	\$900.00	\$900.00	\$900.60	\$900.00	No Bid	
stimate	ed Grand T	otal Cost (All Items 1-5 less Item #6 Al	Trade-ins +					
tem #7)								
				\$51,465.00		\$54,065 00		\$72,110 00
		as soccified or approved equivalent le	s Trade-in	\$51,465.00		\$54,065.00		\$72,110 00
stimate		as specified or approved equivalent le	s Trade-In	\$51,465.00 \$0.J0		\$54,065.00 \$22,345,00		
stimate ems:	ed low bid			\$0.00		<u> </u>		531,635.00
stimate ems: ESCRII	ed low bid	ERATURE: Yes or No	Y	30 √0 es		<u> </u>		531,635.00 es
stimate ems: ESCRII ELIVER	ed low bid PTIVE LITE RY by Aug	ERATURE: Yes or No ust 29, 2014: Yes or No	Ye Ye	30 JQ es es		<u> </u>	If order is place	531.635.00 es ced by July 15
etmate ems: ESCRII ELIVEI UTHOF	ed low bid PTIVE LITE RY by Aug RIZED DEA	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No	Ye Ye	30 √0 es		<u> </u>	If order is place	531,635.00 es
etmate ems: ESCRII ELIVEI UTHOF	ed low bid PTIVE LITE RY by Aug RIZED DEA	ERATURE: Yes or No ust 29, 2014: Yes or No ILER: Yes or No / LOCATION:	Yo Yo Yo	⊋0 √0 es es		<u> </u>	If order is place	\$31.635.00 es ced by July 15 es
etmate ems: ESCRII ELIVEI UTHOF	ed low bid PTIVE LITE RY by Aug RIZED DEA	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No / LOCATION: Location:	Yo Yo Yo Plymot	⊋0 √0 es es es		<u>\$32,345,00</u> Yes Yes Yes Outh Twp	If order is place Yes	\$31.635.00 es ced by July 15 es
etmate ems: ESCRII ELIVEI UTHOF	ed low bid PTIVE LITE RY by Aug RIZED DEA	ERATURE: Yes or No ust 29, 2014: Yes or No ILER: Yes or No Y LOCATION: Location: Miles from Troy	Yo Yo Yo Plymou	\$0 J0 es es es th Twp	Plymo	Yes Yes Outh Twp	If order is place You Shelb	\$31.635.00 es ced by July 15 es by Twp
stimate ems: ESCRII ELIVEI UTHOR ERVICI	ed low bid PTIVE LITE RY by Aug RIZED DEA E FACILITY	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No / LOCATION: Location: Miles from Troy Response Time for Service Calls	Yo Yo Yo Plymou	⊋0 √0 es es es	Plymo	<u>\$32,345,00</u> Yes Yes Yes Outh Twp	If order is place Yes	\$31.635.00 es ced by July 15 es by Twp
stimate ems: ESCRII ELIVEI UTHOR ERVICI	ed low bid PTIVE LITE RY by Aug RIZED DEA E FACILITY	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No / LOCATION: Location: Miles from Troy Response Time for Service Calls IATION: Name	Plymot 3 48 h	\$0 J0 es es es th Twp 5 ours	Plymo	Yes Yes Yes Outh Twp 35 hours	If order is place Yes Shelb 1 24-48	\$31,635,00 es ced by July 15 es by Twp 0 hours
stimate ems: ESCRII ELIVEI UTHOR ERVICI	ed low bid PTIVE LITE RY by Aug RIZED DEA E FACILITY	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No / LOCATION: Location: Miles from Troy Response Time for Service Calls IATION: Name Name	Plymot 3 48 h	es es es oth Twp 55 ours	Plymo 48 Dar	Yes Yes Outh Twp 35 hours	Shelb 24-48 Jerry Seputo/J	\$31,635,00 es ced by July 15 es y Twp 0 hours
stimate ems: ESCRII ELIVEI UTHOR ERVICI	ed low bid PTIVE LITE RY by Aug RIZED DEA E FACILITY	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No / LOCATION: Location: Miles from Troy Response Time for Service Calls IATION: Name Name Hours of Operation	Plymou 3 48 h	apo uo es es es es uth Twp 5 nours Coyer M-5PM	Plymo 48 Dar M-F 9	Yes Yes Outh Twp 35 hours Coyer IAM-5PM	Shelb 24-48 Jerry Seputo/J	\$31,635,00 es ced by July 15 es by Twp hours
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ESCRII ESCRII ELIVEI UTHOR ERVICI ONTAC	PTIVE LITE RY by Augi RIZED DEA E FACILITY OTHER NTY: (3) Y ITRACTOR NCES: Yes	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No / LOCATION: Location: Miles from Troy Response Time for Service Calls IATION: Name Name Hours of Operation 24 Hr. Phone ears Minimum All Wear Items All Parts & Labor Coverage Free 2nd Day Parts Shipping Free Service call IS: Yes or No Is or No	You	\$0 J0 es es es es Jth Twp 5 iours Coyer M-5PM 5-2739 es es es es es	Plym 48 Dar M-F 9 800-5	Yes Yes Outh Twp 35 hours AM-5PM 525-2739 Yes Yes Yes Yes Yes Yes Yes	Shelb Shelb 1 24-48 Jerry Seputo/J 7AM- 586-38 Ye Ye Ye Ye	\$31.635.00 es ced by July 15 es ry Twp 0 hours Jack Summers -5PM 2-6562 es es es es
ESCRII ESCRII ELIVEI UTHOR ERVICI ONTAC	PTIVE LITE RY by Augi RIZED DEA E FACILITY OTHER NTY: (3) Y ITRACTOR NCES: Yes	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No / LOCATION: Location: Miles from Troy Response Time for Service Calls IATION: Name Name Hours of Operation 24 Hr. Phone lears Minimum All Wear Items All Parts & Labor Coverage Free 2nd Day Parts Shipping Free Service call IS: Yes or No Is or No Can meet	You	\$0 J0 es es es es uth Twp 5 ours Coyer M-5PM 5-2739 es es es es	Plym 48 Dar M-F 9 800-5	Yes Yes Outh Twp 35 hours AM-5PM 525-2739 Yes Yes Yes Yes Yes Yes	Shelb Shelb 1 24-48 Jerry Seputo/J 7AM- 586-38 Ye Ye Ye Ye	\$31.635.00 es ced by July 15 es ry Twp 0 hours lack Summers -5PM r2-6562 es es es es
ESCRII ESCRII ELIVEI UTHOR ERVICI ONTAC	PTIVE LITE RY by Augi RIZED DEA E FACILITY OTHER OTHER	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No / LOCATION: Location: Miles from Troy Response Time for Service Calls IATION: Name Name Hours of Operation 24 Hr. Phone ears Minimum All Wear Items All Parts & Labor Coverage Free 2nd Day Parts Shipping Free Service call IS: Yes or No Is or No Can meet Cannot meet	You	\$0 J0 es es es es Jth Twp 5 iours Coyer M-5PM 5-2739 es es es es es	Plyme 48 Dar M-F 9 800-5	Yes Yes Yes Outh Twp 35 hours AM-5PM 525-2739 Yes Yes Yes Yes Yes Yes Yes	Shelb Shelb 1 24-48 Jerry Seputo/J 7AM- 586-38 Ye Ye Ye Ye	\$31.635.00 es ced by July 15 es ry Twp 0 hours Jack Summer -5PM 2-6562 es es es es
ESCRII ESCRII ELIVEI UTHOR ERVICI ONTAC VARRAI UBCON EFERE ISURAI	PTIVE LITE RY by Augi RIZED DEA E FACILITY OT INFORM NTY: (3) Y ITRACTOR NCES: Yes	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No / LOCATION: Location: Miles from Troy Response Time for Service Calls IATION: Name Name Hours of Operation 24 Hr. Phone ears Minimum All Wear Items All Parts & Labor Coverage Free 2nd Day Parts Shipping Free Service call IS: Yes or No Is or No Can meet Cannot meet	Yo Y	\$0 J0 es es es es uth Twp 5 ours Coyer M-5PM 5-2739 es es es es es	Plyme 48 Dar M-F 9 800-5	Yes Yes Outh Twp 35 hours AM-5PM 525-2739 Yes	Shelb Shelb 1 24-48 Jerry Seputo/J 7AM- 586-38 Ye Ye Ye Ye Ye Net	\$31.635.00 es ced by July 15 es ry Twp 0 hours lack Summers -5PM -2-6562 es es es es
ESCRII ESCRII ELIVEI UTHOR ERVICI ONTAC ONTAC VARRAI UBCON EFERE ISURAI	PTIVE LITE RY by Augi RIZED DEA E FACILITY OT INFORM NTY: (3) Y ITRACTOR NCES: Yes NCE: IT TERMS:	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No / LOCATION: Location: Miles from Troy Response Time for Service Calls IATION: Name Name Hours of Operation 24 Hr. Phone lears Minimum All Wear Items All Parts & Labor Coverage Free 2nd Day Parts Shipping Free Service call IS: Yes or No Is or No Can meet Cannot meet	You	\$0 \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Plyme 48 Dar M-F 9 800-5	Yes Yes Yes Outh Twp 35 hours AM-5PM 625-2739 Yes	Shelb Shelb 1 24-48 Jerry Seputo/J 7AM- 586-38 Ye Ye Ye Ye Ye Ye Net	\$31.635.00 es ced by July 15 es ry Twp 0 hours Jack Summers -5PM -2-6562 es es es es es
ESCRII ESCRII ELIVEI UTHOR ERVICI CONTAC VARRAI UBCON EFERE ISURAI AYMEN XCEPT CKNOV	PTIVE LITE RY by Augi RIZED DEA E FACILITY OT INFORM NTY: (3) Y ITRACTOR NCES: Yes NCE: IT TERMS:	ERATURE: Yes or No ust 29, 2014: Yes or No LER: Yes or No / LOCATION: Location: Miles from Troy Response Time for Service Calls IATION: Name Name Hours of Operation 24 Hr. Phone fears Minimum All Wear Items All Parts & Labor Coverage Free 2nd Day Parts Shipping Free Service call RS: Yes or No a or No Can meet Cannot meet ENT: Signed Yes or No	Yo Y	\$0 \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Plymodel	Yes Yes Outh Twp 35 hours AM-5PM 525-2739 Yes	Shelb Shelb 1 24-48 Jerry Seputo/J 7AM- 586-38 Ye Ye Ye Ye Ye Net	\$31.635.00 es ced by July 15 es ry Twp 0 hours Jack Summers -5PM 2-6562 es es es es es es es

CITY OF TROY BID TABULATION

PHYSICAL FITNESS EQUIPMENT

VENDOR NAME: Fitness Things Bid A Fitness Things Bid A
Plymouth, MI Plymouth, MI

		12.150((17.11))		Tilliga Did A	Filliess	Triings bia A		
DDC 3.5				outh, MI		nouth, MI	1	
PROPOS	SAL: FUR	RNISH AND INSTALL EIGHTEEN (18) NE	W PIECES OF C	OMMERCIAL GR	ADE PHYSICA	L FITNESS EQUIP	MENT IN THE T	ROY
COMMU	INITY CEN	ITER FITNESS ROOM IN ACCORDANCE	WITH THE ATT	ACHED SPECIFIC	CATIONS AS F	OLLOWS:		
	т-	EQUIPMENT TO PURCHASE (1 for 7 tra	de-in exchange)					
		Description (No	Unit Cost	Estimated Total	Unit Cost	Estimated Total	Unit Cost	Estimated
ITEM	QTY	Substitutions)	(Each)	Cost	(Each)	Cost	(Each)	Total Cos
2	3	PreCor AMT835 with open stride	No Bid			\$0.00		
_	5	Matrix #R5x Recumbent Cycle						
Alt. 3	5	625R Cybex Octane XR 6000	\$2,350.00	\$11,750.00	\$2,350.00	\$11,750.00		
4	5		No Bid			\$0.00		
5	3	Octane 4700 Elliptical	No Bid			\$0.00		
		Cybex 770AT Total Body Arc Trainer	\$5,200.00	\$15,600.00				
5	5	Cybex 770AT Total Body Arc Trainer			\$5,200.00	\$26,000.00		
		TOTAL COST FOR NEW EQUIPMENT		\$27,350.00		\$37,750.00		
6	,	TRADE-INS						
	QTY	Description	Estimated Trade-In Amount (Each)	Estimated Trade-In Amount Total	Estimated Trade-in Amount (Each)	Estimated Trade-In Amount Total	Estimated Trade-In Amount (Each)	Estimated Trade-In
	3	PreCor AMT		\$0.00	(2001)	\$0.00	(Eacil)	Amount Tota
	5	Matrix #R3X Recumbent Cycles	\$250.00	\$1,250.00	\$250.00	\$1,250,00		
	1	Octane X-Ride		\$0.00		\$0.00		
	2	Octane 3700 Elliptical		\$0.00		\$0.00		
	3	Octane 4700 Elliptical		\$0.00		\$0.00		
	3	Cybex Arc Trainer (2006)	\$400.00	\$1,200.00	\$400.00	\$1,200.00		
		DEDUCT:		\$2,450.00		\$2,450.00		
Es	timated N	et Total Cost (All Items 1-5 less #6 All 1	rade-ins)	\$24,900.00		\$35,300.00	_	
7	QTY	ADDITIONAL EQUIPMENT TO	Unit Cost	Estimated Total	Unit Cost	Estimated Total	Unit Cost	Estimated
	QC 1	PURCHASE	(Each)	Cost	(Each)	Cost	(Each)	Total Cost
	1	Concept 2 Rower Model E	\$900.00	\$900.00	\$900.00	\$900.00		
		DELIVERY/INSTALLATION		\$395.00		\$470.00		
stimate	d Grand T	otal Cost (All Items 1-5 less Item #6 All	Trario-ine 4	\$660.00		\$470.00		
tem #7)		The same of the sa	ridub-ijio -	\$26,195 00		\$36,670.00		
FECONIA	TIVE LITE							
		RATURE: Yes or No	Ye					
		ıst 29, 2014: Yes or No	Ye					
		LER: Yes or No	Ye	es				
EKVICE	FACILITY	LOCATION:						
		Location:	Plym					
		Miles from Troy	3					
ONTAC		Response Time for Service Calls	48 h	ours				
ONTAC		ATION: Name Name						
			Erin S					
		Hours of Operation 24 Hr. Phone	M-F 8:30A					
/ARRAN		ears Minimum _	734-SEI	K-VICE				
	٠,	All Wear Items					· · · · · · · · · · · · · · · · · · ·	
		All Parts & Labor Coverage	Ye					
		Free 2nd Day Parts Shipping	Ye					
		Free Service call	Ye					
UBCONI		S: Yes or No	Ye					
	ICES: Yes	_	Ye Ye					
		Can meet	x					
		Cannot meet	^					
AYMENT	TERMS:	_	Net	30				
KCEPTIC			Ye					
		ENT: Signed Yes or No	Blai		-			
) Yes or N		No - 4 s		-			
TTFST:		-	140 - 4 5	ngi ivu				

ATTEST:
Brian Goul
Enna Bachelor
Susan Reisterer

Mary Beth Murz, Purchasing Manager





CITY OF TROY BID PROPOSAL

ITB-COT 14-22 Page 1 of 6

The undersigned proposes to purchase and install NEW PHYSICAL FITNESS EQUIPMENT FOR THE TROY COMMUNITY CENTER LESS TRADE-INS, in accordance with the specifications, which are to be considered an COMPANY NAME:

PROPOSAL: TO PURCHASE AND INSTALL EIGHTEEN (18) PIECES OF PHYSICAL FITNESS EQUIPMENT FOR THE TROY COMMUNITY CENTER LESS TRADE-INS.

The undersigned, as bidder, declares that he/she has examined the specifications, including related documents. Being familiar with the conditions in the City of Troy and the type of work required, the bidder hereby proposes to furnish all labor, materials, equipment and supplies, to provide the services specified in the bid proposal documents, at the prices stated below. These prices are to cover all expenses incurred in performing the work required:

SOMME	iny Center Fitness F	(18) <u>new pieces of commercial gradom in accordance with the attach</u>	ed specifications as follows:	die 110y
		EGOISMENT TO		
		PURCHASE	1	1
		(1 for 1 trade-in exchange)		
ITEM	Quantity	Description	Unit Cost	Estimated
1	There (O)	(No Substitutions)	(Each)	Total Cost
	Three (3) Fully Foundati		\$ 2525 /ea	\$ 9885 2
2	Five (5)	Matrix #R5x Recumbent Cycle MATRIX (3x 1-2000)	\$ /ea /ea	\$ 100
3	One (1)	Octane XR 6000		1U.TO
4	Five (5)	Octane 4700 Elliptical	700	\$ 3,695
5	Three (3)	Cybex 770AT Total Body Arc Trainer (1) ATC 1 (A3)	\$ 4195° /ea	20,9752
6		TRADE-INS	1919	17.000
		1101021110		59.7153
	Quantity	Description	Estimated Trade-In	Estimated
			Amount (Each)	Trade-In
	Three (3)	PreCor AMT	(\$ 65022)	Amount Total
	Five (5)	Matrix #R3X Recumbent	100	(\$ 1950 82)
	0(1)	Cycles	(\$ 400 cc)	(\$ 2000 =)
	One (1)	Octane X-Ride	(\$ 6500)	
	Two (2)	Octane 3700 Elliptical	(\$ 55000)	(\$ 6500)
	Three (3)	Octane 4700 Elliptical	(\$ 65000)	(\$ 110000)
	Three (3)	Cybex Arc Trainer (2006)	(\$ 5000)	(\$ 1950=)
		DEDUCT:	(\$ 500°)	(\$ 15,00 7
·			1	(\$-515000)
			Estimated Net Total Cost (All	
		ADDITIONAL EQUIPMENT	Items 1-5 less #6 All Trade-ins)	\$ 50,565
		TO PURCHASE	Unit Cost	Estimated
7	One (1)	Concept 2 Rower Model E	(Each)	Total Cost
		- Free Lower Model C	\$ /ea	\$ 90000
			Estimated Grand Total Cost	\$
		J	(All Items 1-5 less Item #6	
		<u> </u>	All Trade-ins + Item #7)	

Bid Proposal Fitness Equipment Page 2 of 6

IMPORTANT:

.

In order to be considered for an award and your company is bidding on any items 1 - 5; it is <u>required</u> that items listed <u>under Item #6</u> as a Trade-in have a corresponding purchase price.

The City intends to award this bid on a (1) one for (1) one exchange. For every piece of equipment purchased by the City from a vendor, that vendor <u>will be required</u> to purchase one (1) trade-in from the equipment listed under Item #6 The decision as to which trade-ins will be awarded to what vendor will be made in the City of Troy's best interest and will be final. Item #7 is an additional quantity of one (1) equipment purchase.

NOTE: Include all delivery costs, handling, packaging, and service charges.

unit prices:

Unit prices prevail. The City of Troy Purchasing Department will correct all mathematical errors.

DESCRIPTIVE LITERATURE:

Please attach descriptive or pertinent literature relevant to your company's bid proposal at the time of bid submission. It is attached and marked Alfred for your identification.

ADDITIONAL INFORMATION:

For questions about the specifications, please contact Mr. Brian Goul, Assistant Recreation Director at (248) 524-3484, between the hours of 8:00 AM and 4:30 PM, Monday through Friday.

DELIVERY:

All items are to be F.O.B. delivered, freight paid with inside delivery, to the Troy Community Center, 3179 Livernois Rd, Troy, MI 48083, ATTN: Brian Goul.

DELIVERY SCHEDULE:

It is preferred all equipment be delivered and installed at the Troy Community Center by August 29, 2014. It will be the successful bidder's responsibility to work with the department representative to establish an acceptable delivery and installation schedule. Installation shall be within two (2) business days after receipt of the equipment at the City's location. The equipment should not be delivered to the City's site unless the equipment is to be installed and made ready for use within the above parameters. The City of Troy is the only party to this contract that may authorize amendment to this schedule.

(X	Our Company can meet this delivery and installation schedule	
(Our company cannot meet this delivery and installation schedule but offers:	

DOWN-PAYMENTS OR PREPAYMENTS:

Any bid proposal submitted which requires a down-payment or prepayment prior to delivery and full acceptance of the item(s) as being in conformance with specifications will not be considered for award.

AWARD:

The evaluation and award of this bid shall be a combination of factors, including but not limited to: cost, professional competence, equipment as specified, warranties, and the correlation of the proposal submitted to the needs of the City of Troy.

The City of Troy reserves the right to award this bid to the lowest responsible bidder(s) meeting specifications for the purchase of Physical Fitness Equipment when combined with an equal number of equipment pieces from the trade-in list under Item #6, or to combine the items in whatever manner is deemed to be in the City of Troy's best interest; to reject low bids which have major deviations from the specifications; to accept a higher bid which has only minor deviations; to accept or reject the trade-in offers.

COMPANY NAME: All PRO EXERCISE.

Bid Proposal Fitness Equipment Page 3 of 6

LOCAL PREFERENCE:

The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.

PURCHASE ORNER.

After approval of the successful bidder(s) by the Troy City Council, the parties and commit the successful create a bilateral contract between the parties and commit the successful create a bilateral contract between the parties and commit the successful create a bilateral contract document/ agreement will not be issued.	cessful bidder(s) to perform	the co	ntract in
CONTRACT FORMS: Bidders should complete the Legal Status of Bidder, Non-Collusion Affid Debarment and the Certification regarding "Iran Linked Business" forms	avit, Certification regarding and return with your bid pro	posal.	
AUTHORIZED DEALER:			
Our company is an authorized distributor of the equipmen	t specified		
Our company is not an authorized distributor of the equipr			
SERVICE FACILITY:			
Location: 45255 Five Mile Rd //mouth T	we0 48170		
	100		
Number of miles from City of Troy: 35			
Response Time for Service Calls: Within 48 hours to be onsite aff trained technician. (Number)	er initial request for service	by a fac	otory
CONTACT INFORMATION:			
Name(s): DAN (over 24 Hr. Phone No deoyer @ all project (183-54). Hours of operation: M-F-9-5	<u>800 525-273°</u>	1 50	le B
WARRANTY:			
Please indicate the warranty items included in the bid price for the equi with a Yes or No response.	pment bid. Each item mus	t be co	mpleted
WARRANTY DESCRIPTION	WARRANTY DURATION	INCLU	IDED
	(Minimum)	YES	
All "wear items"	3 Years	×	
All parts and labor coverage	3 Years	×	
Free second day parts shipping	3 Years	×	
Free service call and technician travel at no additional cost to the City		X	
If your company can supply the warranty as described at an additional documentation markedfor identification.	al cost, please indicate this	on su	pporting
SUBCONTRACTORS:			
Service and warranty work cannot be subcontracted. The successful bid the equipment bid with in-house personnel.	ders(s) must be able to serv	rice and	I repair
Our Company complies with this requirement: (Circle one)	(ES) or NO		
COMPANY NAME: ALL PRO EXPRISE			
•			



LED console display is easily navigated by upers at all experience levels



Contralateral action with tapered, dust action handlebars mimics the body's true movement and proper fit.



Our patented suspension design is free of wheels and tracks, eliminating friction and resulting in the smoothest, most efficient motion possible.



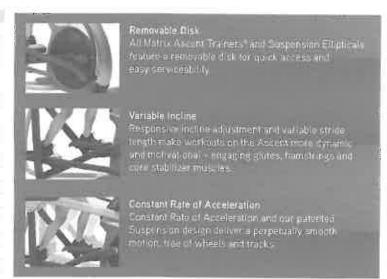
Stride length	20" - 24"
Drinisci & Permeinir PF: sensors	YEAL
Cushioned footpads	Ves
notine rauge	34% - 54% (10" ry 165)
Q-factor	2.5"
endelbar design	Multi-inventor dust spino and ergulitoria grow
humb switch controls	Yes

Technology	Brushless Generator
Power requirements	Sel: Powered Fowered 100 (-240) - 50/6/142 40
Minimum watts	8 Powered / 24 Self-Powered
Meanago ReM	15 Powered / 25 Self-Pow yed

Overall dimensions	70" ii: 27:2" ii 68:5" / 1780 ii: 742 x 1740 mm
Maximum user weigh	70 dus / 182/g
Weight	444lbs / 20zkg
Shipping weight	4,4103 Z1549
Electrical requirements	Self-powered / AC optional

Frame	7 yerrs
IID generator	3 rearc
Parts & labor	3 years CAP

Display type	7" LCD
Display feedback	Time distance curing was or rubort calmites calories per bour speed to this room, treat, rais, mals reads, dynamic grafte display, state, arould display.
User-defined multi-language display	Yes - English, German, French, Italian, Spenish, Dutch, Portuguete, Chinete, Japanese, Korean, Swedish, Finnish, Russian, Arabic
Residence levels	25
Workouts	Manual, rolling, intervals, fat burn, glute training, fit test, target HR, constant watts
t SAFE Fillings' Professional Certified	168
On-the-fly program change	Yes
Fullbuch 'Technology	יאר
Integrated Vista Clear digital ready television	No
FITCONNEXION reads	Ves
Virtual Active compatible	No
WHEN THE STATE OF	:le
iPod® compatible	No
Competible wen Nike Pod for the Grim	No
Personal fan	No
USE Workers Tracking	vet





LED console display is easily navigated by users at all experience levels.



Seat height identification shared among platforms for easy identification of user setting.



Contact & Telemetric HR

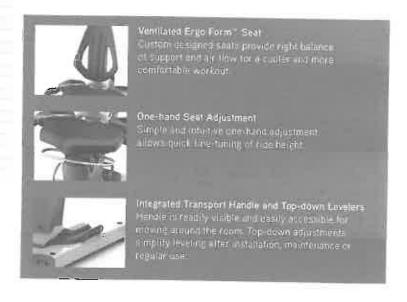
化一角的 化丁酸钾色酸钠酸铁

Step-thru design allows easy access to the workout position.



riandlebs: Resign	Seat side and non-size word
Integrated Arm Rests	Yes
Pamute Burtons	125
Ethernet Port	Yes
Bottle ifeiger	ių,
	1 (12841) (12740)
Display Type	14-36; ment alphanumeric, 8 x 16 LED graphic display
Cospline Feedbact	Time Distance Calorina Calorino per Hour Livel Speed RPM Heart Role METS, Welly, Public
User-defined Multi-language Display	No - Accessible through manager menu: English, German, French, Italian, Spanish, Dutch, Portugueue, Swedish, Finnish
Resistance Purise	1-38
Workquts	Manual, Rolling Hills, Target HR, Internal Training, Constant Watto, Fat Burn, Fitness Test, Random
COAFF Reinly Hounty' Campled	Yes
Netpulse Compatible	Yas
Falloucin lie through	No.
Instant On Technology	tes
One-button Start	feu
On-the-fly Program Change	Yes
integrated Vista Clear Television facilitylogy	Trg
FITCONNEXION* Ready	No
Wif-	ils
Multimedia Playback	No
il or companie	196
Niite + iPou Compatible	No
Personal Fair	de
USB Port	No .
Nith al scare Comparible	No.
Asset Management Compatible	No
Wei Connectivity	Ng
Facility Communication Portal/Calendar	No
Paris Function	(8)
Reading Rack	Yes

Resistance Technology	Brushless generator
Crank Design	Titree piece with forged arms
Роме: Жединыльная	Felt-now aran', norwell trick 24th - Fill With AC
Minimum Watts	2 powered / 10 self-powered
Missinum 25%	16 aproversal 12% roll as oversag
Assembled Dimensions	150.3 x 65.4 x 140 / 59.2" x 25.7" x 55.1"
Mar User Worght	182 400 400
Assemblud Weight	87.5 kg / 192.9
Shipping Weight	977 kg / Tr92 los
Frame	7 years
Generato,	5 rears
Parts & Lebor	3 years CAP
Wear Items (Pod* Cable, USB Pari Heauphone, Jack, Batter (1	70 days



Bid Proposal Fitness Equipment Page 4 of 6

REFERENCES:

Please submit a list of *THREE CUSTOMERS* that currently use the make and model of the equipment bid. Include the name of the company, the address, phone number, contact person and email. The references are as follows:

COMPANY	ADDRESS	CONTACT PERSON	EMAIL	PHONE	YEAR PURCHASED
PleasantRidge	PER 4 North	Rider Rd Scott /	rerzak	248-542-7322	2003/consunt
warren PER	5460 Azden L	JARREN Shelden			
MACOND TWSP!	ER 20699 mx	comb ST GINA	MUSZYNSKI	586-992-2900	2004 to Lureent

MUSZYWSKi@ MACOMb-Mi. GOV Smiller@ cityof warren. ORG Recreation@ cityofpleasant Ridge. ORG

COMPANY NAME: All PRO Exprise

Bid Proposal Fitness Equipment Page 6 of 6

SIGNATURE PAGE

OIGHAI GHE PAGE
PRICES: Prices shall remain firm for 60 days or bid award, whichever comes first, except the successful bidder(s whose prices shall remain firm through equipment delivery, trade-in pick-up, and final acceptance as operational in accordance with specifications.
SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE:
NOTE: The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addenda as issued. TAX ID#:
COMPANY NAME: All PRO Exercise
ADDRESS 4525 FIVE MILERY PLYMOUTH STATE MI ZIP 48170
PHONE NUMBER 248 734-927-6500 FAX NUMBER 234-927-6504
REPRESENTATIVE'S NAME DONAL R KING
SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE
PAYMENT TERMS: NET 30 AFTER DILWESTARRANTY: AS SPECIFIED
E-MAIL: OKING BALL PROEXPRUSE, DELIVERY DATE: AS SPECIFIED
EXCEPTIONS: Any exceptions, substitutions, deviations, etc., from the City specifications and this proposal must be stated below. The reason(s) for the exceptions, substitutions, and/or deviations are an integral part of this bid proposal offer: Note Package A & Package B options
Check this box if your bid is not to be broken up by item and based on an all or none award.
ACKNOWLEDGEMENT: I, Donald Live, , certify that I have read the Instructions to Bidders (2 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department of MITN website, www.mitn.info and is an official copy of the Authorized Versions.

IMPORTANT: All City of Troy purchases require a MATERIAL SAFETY DATA SHEET, where applicable, in compliance with the MIOSHA "Right to Know" Law. <u>Please include a copy of any relevant MSDS at the time of bid submission.</u>

U.S. FUNDS: All prices quoted are to be in U.S. Currency. G:\BidFitnessEquipment ITB-COT 14-22.doc

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE:

Bid Proposal Fitness Equipment Page 5 of 6

INSURANCE:

Insurance requirements shall be in accordance with the attached SAMPLE INSURANCE CERTIFICATE. The required insurance Certificate must be submitted to the Purchasing Department within five (5) business days of a verbal/ electronic request after the bid award. The Insurance Certificate may be faxed to the City Offices at (248) 619-7608, and is the only bid document accepted in this format.

We can meet the specified insurance requirements.
() We cannot meet the specified insurance requirements.
() We do not carry the specified limits but can obtain the additional insurance coverage of \$ at the cost of \$ NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.
Our proposal is reduced by \$ if we lower the requirement to \$ NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.
<u>IMPORTANT</u> : A Certificate of Insurance on an ACORD Form showing present coverage or a letter from you insurance agent or carrier that the insurance to be supplied will meet specifications <u>SHOULD</u> be attached to the proposal document at the time of bid submission to the Office of the City Clerk.
NOTE: Failure on the part of any bidder to contact his/her insurance carrier to verify that the insurance carried by the bidder meets City of Troy specifications may result in this bid proposal being completed incorrectly.
OTHER: Sole proprietors must execute a certificate of exemption from Worker's Compensation requirements or provide proof of Worker's Compensation Insurance. All coverage shall be with insurance carriers licensed and admitted to do business in Michigan and acceptable to the City of Troy.
Final Insurance Certificate Submission: After approval by Troy City Council, the City of Troy will provide verbal / electronic notification to submit within five (5) business days an insurance certificate in accordance with specifications. If not so received, the company will be considered in default of contract and will be barred from doing business with the City of Troy for a minimum of three (3) years for failing to meet insurance requirements. OND Company Name
THE PERSON OF TH

All PRO Exercise



CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

- Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
- 2. Have not, within the three year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
- 3. Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
 - a. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
 - b. For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
 - For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

[] I am able to certify to the above statements.		
All PRO Exercise	45255 Five milerd	A =1 =
Name of Agency/Company/Firm (Please Print)	MI 48170	TITMICE IN LWG
Donald R Kine	18170	
Name and title of authorized representative (Please Print)		
(1/mll/lk		
Signature of authorized representative		
Date		

[] I am unable to certify to the above statements. Attached is my explanation.

G:\Purchasing Forms - Instructions\Certification regarding debarment (2).doc

1/ 1

OP ID: JE

CERTIFICATE OF LIABILITY INSURANCE

DATE (MINUDOYYYY)

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(iss) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

McFarlane-King Agency P.D. Box 399 NAME: PHONE (A/C, No. Ext): E-MAIL 28230 Ford Rd. Garden City, Mi 48136-0399 Jeffrey H. King CUSTOMER ID #: ALLPR-1 (HSURER(S) AFFORDING COVERAGE MSURED All Pro Exercise Inc. NAICH INSURER A: Auto-Owners Insurance ID#342979 18988 45255 Five Mile Rd INSURER & : Plymouth, MI 48170-2556 INSURER C: INSURKE D INSURER E INSURER F : COVERAGES

CERTIFICATE NUMBER: THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD REVISION NUMBER: INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

	SR IR	TYPE OF INSURANCE	ADD	Sioul Wyd	TO STATE OF					
Г		GENERAL LIABILITY	INSP	J WYU	FOLICY NUMBER	THINK DOY TYY	MINUS Y SXP		TŜ	
ĮΑ		X COMMERCIAL GENERAL LIABILITY	x	1	054611-04234197	02/01/2014	D0/04/004	EACH OCCURRENCE	\$	1,000,000
		CLAIMS-MADE X OCCUR	1			V20112014	02/01/2015	PAGEMBES (Es occuminos)	\$	300,000
A	. [X CONTRACTURAL LIAB	1	l		1		MED EXP (Any one person)	\$	10,000
	ſ]		i	PERSONAL & ADV NJURY	\$	1,000,000
	-	GEN'L AGGREGATE LIMIT APPLIES PER:	1					GENERAL AGGREGATE	\$	2,000,000
		X POLICY PRO-	l					PRODUCTS - COMP/OP AGG	8	2,000,000
	Т	AUTOMOBILE LIABILITY		-		 			\$	
A		X ANY AUTO			4623419700	02/04/2014	02/04/2015	COMBINED SINGLE LIMIT (Ea accident)	\$	1,000,000
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		SCHEDULEC AUTOS				ļ		BODILY INJURY (Per accident)	\$	
A A	-	X HIRED AUTOS X NON-OWNED AUTOS		- 1	4623419700	1	02/04/2015	PROPERTY DAMAGE (PER ACCIDENT)	\$	
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A		AND EMPLOYERS' LIABILITY NY PROPRIETORPARTNER/EXECUTIVE // N	- 1		51711-04002440			X WC STATU- OTH-		
	0	FFICERMEMBER EXCLUDED?	N/A	ļ"	1517-13-04002440	02/04/2014	02/04/2015	EL EACH ACCIDENT	\$	1,000,000
		yes, describe under ESCRIPTION OF OPERATIONS bolow	- 1	- 1			ļ	E.L. DISEASE - EA EMPLOYEE	\$	1,000,000
A	Hi	RED & NON OWNED	-	- 4	62341970	Omitte and a c		E.L. DISEASE - POLICY LIMIT	\$	1,000,000
Ą	Pŀ	HYSICAL DAMAGE		- 1	62341970			H&NOA PD		200,000
_	-	PTION OF COURANTS AND A COMPANY AND A			ADA-1310	02/04/2014	02/04/2015			- 1

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required) Additional insured: City of Troy including architects and engineers, all elected and appointed officials, all employees and volunteers, board, commissioners and/or authorities and their board members, eaployees and volunteers. ISO Form B or broader.

CERTIFICATE HOLDER

CANCELLATION

CITYOFT

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN AGGORDANCE WITH THE POLICY PROVISIONS.

CITY OF TROY **500 W BIG BEAVER RD** TROY, MI 48084

AUTHORIZED REPRESENTATIVE Jeffrey H. King

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Legal Status of Bidder:

	The Bidder shall fill out the appropriate form and strike out the other two:	
	All PRO EXPRCISE	
epr	A corporation duly organized and doing business under the laws of the State of, for whom, bearing the office title of, bearing the office title of, whose signature is affixed to this proposal, is duly authorized to executive.	<u>Michigan</u> <u>Sales</u> ecute
,	A partnership , all members of which, with addresses, is:	
-		
_		
_ A	IN INDIVIDUAL WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:	



CITY OF TROY OAKLAND COUNTY, MICHIGAN NON-COLLUSION AFFIDAVIT

TO WHOM IT MAY CONCERN:	
(Print Full Name), being duly sworn deposed, says that he/she	
is <u>Sales Representative</u> . The party making the foregoing proposal or bid, (State Official Capacity in Firm)	
that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.	
SIGNATURE OF PERSON SUBMITTING BID NOTARY'S SIGNATURE	
Subscribed and sworn to before me this	0
My commission expires: BRENDA PARDO NOTARY PUBLIC - STATE OF COUNTY OF MACOM My Commission Expires August Artificia to a County of Macom Artificial to a County of Macom Artif	MICHIGAN

Acting in the County of Macomb



VENDOR CERTIFICATION THAT IT IS NOT AN "IRAN LINKED BUSINESS"

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	
Legal Name	All PRO Exceluse
Street Address	45255 Five mile Rd
City	Plymouth TWSP
State, Zip	Michigan 48170
Corporate I.D. Number/State	DUNG# 36-204-7052
Taxpayer I.D. #	38-2856821

The undersigned, with: 1.)full knowledge of all of Vendors business activities, 2.)full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature-of Vendor's Authorized Agent;	
Warld RKy	
Printed Name of Vendor's Authorized Agent:	
Donald R Kins	
Witness Signature:	
Printed Name of Witness:	
Diane King	

G:\ BidLanguage_IranLinkedBusiness





CITY OF TROY BID PROPOSAL

Page 1 of 6

The undersigned proposes to purchase and install NEW	PHYSICAL FITNESS	EQUIPMEN	NT FOR THE TRO	٦V
COMMUNITY CENTER LESS TRADE-INS, in accordance	with the specifications	which are	to be considered	2 n
integral part of this proposal, at the following prices:	(ir	,		411

COMPANY NAME: AT PRO CYPE COMPANY NAME: AT PROPOSAL: TO PURCHASE AND INSTALL EIGHTEEN (18) PIECES OF PHYSICAL FITNESS EQUIPMENT FOR THE TROY COMMUNITY CENTER LESS TRADE-INS.

The undersigned, as bidder, declares that he/she has examined the specifications, including related documents. Being familiar with the conditions in the City of Troy and the type of work required, the bidder hereby proposes to furnish all labor, materials, equipment and supplies, to provide the services specified in the bid proposal documents, at the prices stated below. These prices are to cover all expenses incurred in performing the work required:

	nd install eighteen (1	8) <u>new</u> pieces of commercial grade		
Communi	ty Center Fitness Ro	om in accordance with the attached	: priysical nutess equipment in th	e Troy
		EQUIPMENT TO	a specifications as follows:	
		PURCHASE		
		(1 for 1 trade-in exchange)		<u> </u>
ITEM	Quantity	Description	Unit Cost	Estimated
		(No Substitutions)	(Each)	Total Cost
1	Three (3)	PreCor AMT835 with open	\$ 379500 lea	\$ 988500
2	Five (5)	Matrix #R5x Recumbent Cycle Control Control	\$ 20250 /ea	\$ 12 47500
3	One (1)	Octane XR 6000	\$ 3695° /ea	\$ 2 6 25 30
4	Five (5)	Octane 4700 Elliptical	\$ 4195° /ea	20 2-5 20
5	Three (3)	Cybex 770AT Total Body Arc Trainer MATERIAL REX	\$ 5.005% /ea	15.28500
6		TRADE-INS		62-31500
	Quantity	Description	Estimated Trade-In Amount (Each)	Estimated Trade-In
	Three (3)	PreCor AMT	(\$ 6500)	Amount Total
	Five (5)	Matrix #R3X Recumbent	/m	(\$ 19509
		Cycles	(\$ 40)2)	(\$ 20002)
	One (1)	Octane X-Ride	(\$ 65022)	(\$ 650=)
	Two (2)	Octane 3700 Elliptical	(\$ 550 22)	(\$ 1000)
	Three (3)	Octane 4700 Elliptical	(\$ 65000)	(\$ 1950°)
	Three (3)	Cybex Arc Trainer (2006)	(\$ 50000)	(\$ 1500°)
<u> </u>		DEDUCT:	(\$)	(\$_2750°)
			Estimated Net Total Cost (All	
			Items 1-5 less #6 All Trade-ins)	\$ 53. 165
		ADDITIONAL EQUIPMENT	Unit Cost	Estimated
7	One (1)	TO PURCHASE Concept 2 Rower Model E	(Each)	Total Cost
	5110 (1)	Concept 2 Rower Model E	\$ 900 /ea	\$ 200
			Estimated Grand Total Cost	\$
] 	(All Items 1-5 less Item #6	
			All Trade-ins + Item #7)	

Bid Proposal Fitness Equipment Page 2 of 6

IMPORTANT:

8, gz ×

In order to be considered for an award and your company is bidding on any items 1 - 5; it is <u>required</u> that items listed <u>under Item #6</u> as a Trade-in have a corresponding purchase price.

The City intends to award this bid on a (1) one for (1) one exchange. For every piece of equipment purchased by the City from a vendor, that vendor <u>will be required</u> to purchase one (1) trade-in from the equipment listed under Item #6 The decision as to which trade-ins will be awarded to what vendor will be made in the City of Troy's best interest and will be final. Item #7 is an additional quantity of one (1) equipment purchase.

NOTE: Include all delivery costs, handling, packaging, and service charges.

UNIT PRICES:

Unit prices prevail. The City of Troy Purchasing Department will correct all mathematical errors.

DESCRIPTIVE LITERATURE:

Please attach descriptive or pertinent literature relevant to your company's bid proposal at the time of bid submission. It is attached and marked for your identification.

ADDITIONAL INFORMATION:

For questions about the specifications, please contact Mr. Brian Goul, Assistant Recreation Director at (248) 524-3484, between the hours of 8:00 AM and 4:30 PM, Monday through Friday.

DELIVERY:

All items are to be F.O.B. delivered, freight paid with inside delivery, to the Troy Community Center, 3179 Livernois Rd, Troy, MI 48083, ATTN: Brian Goul.

DELIVERY SCHEDULE:

It is preferred all equipment be delivered and installed at the Troy Community Center by August 29, 2014. It will be the successful bidder's responsibility to work with the department representative to establish an acceptable delivery and installation schedule. Installation shall be within two (2) business days after receipt of the equipment at the City's location. The equipment should not be delivered to the City's site unless the equipment is to be installed and made ready for use within the above parameters. The City of Troy is the only party to this contract that may authorize amendment to this schedule.

X	Our Company can meet this delivery and installation schedule Our company cannot meet this delivery and installation schedule but offers:	
()	Our company cannot meet this delivery and installation schedule but offers:	

DOWN-PAYMENTS OR PREPAYMENTS:

Any bid proposal submitted which requires a down-payment or prepayment prior to delivery and full acceptance of the item(s) as being in conformance with specifications will not be considered for award.

AWARD:

The evaluation and award of this bid shall be a combination of factors, including but not limited to: cost, professional competence, equipment as specified, warranties, and the correlation of the proposal submitted to the needs of the City of Troy.

The City of Troy reserves the right to award this bid to the lowest responsible bidder(s) meeting specifications for the purchase of Physical Fitness Equipment when combined with an equal number of equipment pieces from the trade-in list under Item #6, or to combine the items in whatever manner is deemed to be in the City of Troy's best interest; to reject low bids which have major deviations from the specifications; to accept a higher bid which has only minor deviations; to accept or reject the trade-in offers.

COMPANY NAME: ALL PRO EXERCISE

Bid Proposal Fitness Equipment Page 3 of 6

LOCAL PREFERENCE:

The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.

PURCHASE ORDER:

After approval of the successful bidder(s) by the Troy City Council, the purchase order issued from the City of Troy will create a bilateral contract between the parties and commit the successful bidder(s) to perform the contract in accordance with specifications. The Purchase orders will be released upon the City's acceptance of the specified insurance. A contract document/ agreement will not be issued.

accordance with specifications. The Purchase orders will be released uninsurance. A contract document/ agreement will not be issued.	pon the City's acceptance	of the specified
CONTRACT FORMS: Bidders should complete the Legal Status of Bidder, Non-Collusion Affida Debarment and the Certification regarding "Iran Linked Business" forms a		oosal.
AUTHORIZED DEALER:		
Our company is an authorized distributor of the equipment Our company is not an authorized distributor of the equipment		
SERVICE FACILITY:		
Location: 45055 Five mile Rd Plymouth	TWSP MI	
Number of miles from City of Troy: \$\square\$ 35 miles		
Response Time for Service Calls: Within 48 hours to be onsite after trained technician. (Number)	er initial request for service	by a factory
CONTACY INFORMATION:		
Name(s): DAN Coyer Lead Tech 24 Hr. Phone No dayer Qalipro exercise (cm	80-525-2139	Friend's
Hours of operation: M-F 9 Am-5 pm		
WARRANTY: Please indicate the warranty items included in the bid price for the equi with a Yes or No response.	pment bid. Each item mus	t be completed
WARRANTY DESCRIPTION	WARRANTY DURATION	INCLUDED
	(Minimum)	YES NO
All "wear items"	3 Years	×
All parts and labor coverage	3 Years	7
Free second day parts shipping	3 Years	×
Free service call and technician travel at no additional cost to the City		*
If your company can supply the warranty as described at an additional documentation markedNo charge_ for identification.	al cost, please indicate this	on supporting
SUBCONTRACTORS:		
Service and warranty work cannot be subcontracted. The successful bid the equipment bid with in-house personnel.	ders(s) must be able to serv	rice and repair
Our Company complies with this requirement: (Circle one)	(YES) or NO	
COMPANY NAME: ALL PRO EXERCISE		

Fully Reconditioned Precor AMT 100i





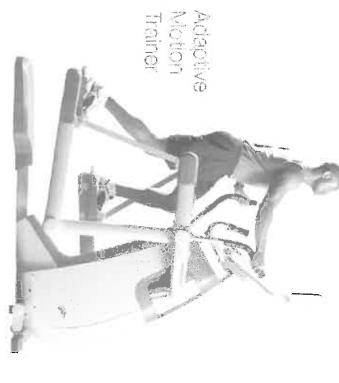
STRIDE DIAL - ZERO TO 27 INCH STRIDE LENGTH

Capacita proposition of actions of the control of t Chart deides Wid-crange strides

Constant of Letters;

1 P 44

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Lone Others



Intuitive console layout minimizes intimidation factor while providing full workout selection,



Personal fan keeps users cool during the most strenuous workouts.



Seat height identification shared among platforms for easy identification of user setting.



	(2) (1) (4) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1
Contact & Telemetric HR	Yes
Handishar Design	Sits sire and there expolered
Integrated Arm Rests	No
Perpare Builtons	198
Ethernet Port	Yea
Partie Holder	Yos
	是是不是由自己的特殊的。 對於中心學學的學學學
Display Type	Dot-matrix LED with profile display
Cupley Fraciseck	Time, Distance (Kilonian a or Miles) Calonias Takinias per Hour Level Roead RPM Houri Rate METF: Water Profile
User-defined Multi-language Display	Ves - English, German, French, Italian, Spanish, Butch, Portuguese, Japanese, Swedish, Finnish
Resistance Renge	1 30
Workouts	Manual, Rolling Hills, Target HR, Interval Training, Constant Watts, Fat Burn, Fitness Test, Random
CS4 FE Ready-Fri Linex * Certified	See
Netpulse Compatible	hes .
Firmsh Technology	de
Instant On Technology	Yira
Time-bultion Start	Ve.
On-the-fly Program Change	\es
integraled Visto Clear" Followskin (echnology	No
FITCONNEXION* Ready	Yes
W/F.	Yes
Multimedia Playback	lis -
(Podª Compatible)	+ 12. gring only
Nike + iPod® Compatible	No
Personal Feb	res
USB Port	Yes
firtual force "Compatible	ido
Asset Management Compatible	Yes
Web Connectivity	13.
Facility Communication Portal/Calendar	No
Parise Function	vins
Reading Rack	Yeu

A grade tradition

Resistance Technology	Bruslitesa generator
Crank Design	Three piece with forged arms
Purvei Require nents	Sell-rownragy prescription (240) - (Calific AC
Minimum Watts	2 powered / 13 self-puwered
Minimum RPM	no programmed, 25 year on a size f
Assembled Dimensions	150.3 x 65.4 x 140 / 59.2" x 25.7" x 55.1"
Max User Weight	182 rg / 406 hs
Assembled Weight	88.6 kg / 195.3 tb=,
Shipoing Weight	100 3 vg /221 tes
Frame	T peors
Generalo:	5 garages
Parts & Labor	3 years CAP
Wear Items (1 ⁵ 0d* Cable 195 Port) Heauphone Jack, Ballery	90 dans paris



Ventilated Ergo Form" Seat Custom cattigned seats provide right balance of support and air flow for a codier and mine comfortable vectors.

One-hand Seat Adjustment Simple and intuitive one hand adjustment allows quick time tuning of ride height

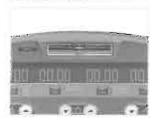
Integrated Transport Handle and Top-down Levelers Handle (Emodily web) and elicity accessible for making around the room. Top-down adjustments simplify fevering after installation, muintenance or register use.



Intuitive console layout minimizes intimidation factor while providing full workout selection.



Ergo Form grips with integrated incline and resistance controls enhance comfort and accessibility to key functions.



Personal fan keeps users cool during the most strenuous workouts.

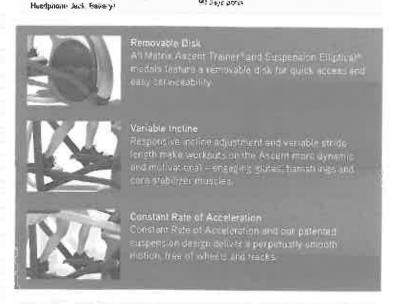


	200 See 61
Stride Length	51 - 61 cm / 20 - 24"
locure Range	24% - 54% (05 tange)
Step-on Height	24 cm / 9.5"
Contact & Telemetric HR	Yes
Footpad Insert Type	Yes - premium
Peder Spaciny	610-125
Handlebar Type	Multi-position dual action / premium ergo- brief stationary
Figure Autions	1,57,
Ethernet Port	Yes

Display Type	Dot-matrix LED with profile display
Display Feedbeck	Spinet Level (PM, Indian Hear) Fare Time Blassed Time Remaining Time of Day, Tolat Program Time Dimance (Miles, Distance Kitemplers), Catorina Walts, Milis, Window Profile
User-defined Multi-language Display	Yes - English, German, Franch, Italian, Spanish, Dutch, Portuguese, Japanese, Swedish, Firmish
Pesision Pane	1 95
Workouts	Manual, Rolling Hills, Target HR, Interval Training, Constant Watta, Fat Burn, Fitness Tent, Glute Training
CSAFE Ready-Frilings** Carbinet	Ves
Netputse Compatible	Yes
FitTouch* Technology	Ne
Instant On Technology	Yes
Che-hilton Start	Ves
On-the-fly Program Change	Yes
integration brists Clear," Telephonon Technology	Ns
FITCCNNEXION™ Ready	Yes
WiFi	rer.
Multimedia Playback	No
iPo if Competible	res - charming only
Nike + iPod® Compatible	No -
Personal Fan	YES
USB Port	Ves
Virtual Acove* Compai ble	Ne
Asset Management Compatible	Yes
Web Connectivity	No
Facility Communication Portal/Calendur	Na
Dause Function	Las

Power Requirements	Self-powered / powered 100v-240v - 50/60Hz AC
Minimum Welts	24 movement is self-movement
Minimum RPM	25 powered & self-powered
Assembler furnersmin	176 204 3074 (17 770" + 29.2" 7 63.5"
Max User Weight	182 kg / 400 lbs.
assembled Weight	201 / 4 / 442 lbt
Shipping Weight	214.6 kg / 472 lbs.
Frame	7 years
Generator	T 12918
Parts & Labor	3 years CAP
Wear items (Pod* Lable, USB Port Headphone Jack, Rave v)	an stre porce

Resistance System





CITY OF TROY BID PROPOSAL

Page 1 of 6

The undersigned proposes to purchase and install **NEW PHYSICAL FITNESS EQUIPMENT FOR THE TROY COMMUNITY CENTER LESS TRADE-INS**, in accordance with the specifications, which are to be considered an integral part of this proposal, at the following prices: , , !

integral part of this proposal, at the following prices:

PROPOSAL: TO PURCHASE AND INSTALL EIGHTEEN (18) PIECES OF PHYSICAL FITNESS EQUIPMENT FOR THE TROY COMMUNITY CENTER LESS TRADE-INS.

The undersigned, as bidder, declares that he/she has examined the specifications, including related documents. Being familiar with the conditions in the City of Troy and the type of work required, the bidder hereby proposes to furnish all labor, materials, equipment and supplies, to provide the services specified in the bid proposal documents, at the prices stated below. These prices are to cover all expenses incurred in performing the work required:

Furnish and install eighteen (18) new pieces of commercial grade physical fitness equipment in the Troy Community Center Fitness Room in accordance with the attached specifications as follows: **EQUIPMENT TO PURCHASE** (1 for 1 trade-in exchange) Description **Unit Cost Estimated** ITEM Quantity (No Substitutions) (Each) **Total Cost** 1 Three (3) PreCor AMT835 with open /ea stride 2 Five (5) Matrix #R5x Recumbent Cycle Prece PECS | 5 /ea 3 One (1) Octane XR 6000 SciFit REX /ea Octane 4700 Elliptical A Coc EN335 4 Five (5) /ea Cybex 770AT Total Body Arc Trainer Police EFX835 5 Three (3) 5050 /ea 6 TRADE-INS **Estimated Estimated Trade-In** Quantity Description Trade-In Amount (Each) **Amount Total** Three (3) PreCor AMT (\$ 700 (\$2/00 Five (5) Matrix #R3X Recumbent 100 (\$500 Cycles Octane X-Ride 200 One (1) (\$ ROO Two (2) Octane 3700 Elliptical 300 (\$ (\$ 600 300 Three (3) Octane 4700 Elliptical (\$ (\$ 900 Three (3) Cybex Arc Trainer (2006) (\$ 300 (\$ 300 **DEDUCT:** (\$ (\$4700 Estimated Net Total Cost (All Items 1-5 less #6 All Trade-ins) 12710 ADDITIONAL EQUIPMENT **Unit Cost Estimated** TO PURCHASE (Each) **Total Cost** One (1) Concept 2 Rower Model E \$ /ea **Estimated Grand Total** Cost 27/0 (All Items 1-5 less item #6 All Trade-ins + Item #7)

Bid Proposal Fitness Equipment Page 2 of 6

IMPORTANT:

In order to be considered for an award and your company is bidding on any items 1 – 5; it is <u>required</u> that items listed <u>under item #6</u> as a Trade-in have a corresponding purchase price.

The City intends to award this bid on a (1) one for (1) one exchange. For every piece of equipment purchased by the City from a vendor, that vendor <u>will be required</u> to purchase one (1) trade-in from the equipment listed under item #6 The decision as to which trade-ins will be awarded to what vendor will be made in the City of Troy's best interest and will be final. Item #7 is an additional quantity of one (1) equipment purchase.

NOTE: Include all delivery costs, handling, packaging, and service charges.

UNIT PRICES:

Unit prices prevail. The City of Troy Purchasing Department will correct all mathematical errors.

		/E LITERA														
Please	attach	descriptive	or	pertinent	literature	relevant	to	your	company's	bid	proposal	at	the	time	of	bid
submis	sion. It	is attached a	and	marked _			_fo	r your	identification	n.						

ADDITIONAL INFORMATION:

For questions about the specifications, please contact Mr. Brian Goul, Assistant Recreation Director at (248) 524-3484, between the hours of 8:00 AM and 4:30 PM, Monday through Friday.

DELIVERY:

All items are to be F.O.B. delivered, freight paid with inside delivery, to the Troy Community Center, 3179 Livernois Rd. Trov. MI 48083, ATTN: Brian Goul.

DELIVERY SCHEDULE:

It is preferred all equipment be delivered and installed at the Troy Community Center by August 29, 2014. It will be the successful bidder's responsibility to work with the department representative to establish an acceptable delivery and installation schedule. Installation shall be within two (2) business days after receipt of the equipment at the City's location. The equipment should not be delivered to the City's site unless the equipment is to be installed and made ready for use within the above parameters. The City of Troy is the only party to this contract that may authorize amendment to this schedule.

re on	pendinent to this solicatio.	1 1	11. 1.	1 19	٠.
	Our Company can meet this delivery and installation schedule If order is	Placed	rox	Υ.	נ
()	Our company cannot meet this delivery and installation schedule but offers:				

DOWN-PAYMENTS OR PREPAYMENTS:

Any bid proposal submitted which requires a down-payment or prepayment prior to delivery and full acceptance of the item(s) as being in conformance with specifications will not be considered for award.

AWARD:

The evaluation and award of this bid shall be a combination of factors, including but not limited to: cost, professional competence, equipment as specified, warranties, and the correlation of the proposal submitted to the needs of the City of Troy.

The City of Troy reserves the right to award this bid to the lowest responsible bidder(s) meeting specifications for the purchase of Physical Fitness Equipment when combined with an equal number of equipment pieces from the trade-in list under Item #6, or to combine the items in whatever manner is deemed to be in the City of Troy's best interest; to reject low bids which have major deviations from the specifications; to accept a higher bid which has only minor deviations; to accept or reject the trade-in offers.

COMPANY NAME: DIFFECT FITNESS SOLUTIONS, LLC

Bid Proposal Fitness Equipment Page 3 of 6

LOCAL PREFERENCE:

The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.

PURCHASE ORDER:

After approval of the successful bidder(s) by the Troy City Council, the purchase order issued from the City of Troy will create a bilateral contract between the parties and commit the successful bidder(s) to perform the contract in accordance with specifications. The Purchase orders will be released upon the City's acceptance of the specified insurance. A contract document/ agreement will not be issued.

insurance. A contract document/ agreement will not be issued.	,		
CONTRACT FORMS: Bidders should complete the Legal Status of Bidder, Non-Collusion Affida Debarment and the Certification regarding "Iran Linked Business" forms a		posal.	
AUTHORIZED DEALER:			
(V) Our company is an authorized distributor of the equipment	specified		
() Our company is not an authorized distributor of the equipn	nent specified		
SERVICE FACILITY:			
Location: Shelby Township, MI			
Number of miles from City of Troy: 10			
Response Time for Service Calls: Within 24-48 hours to be onsite after trained technician. (Number)	er initial request for service	by a fac	tory
CONTACT INFORMATION:	-21 - (-		
Name(s): 10 CY Souto 24 Hr. Phone No	<u>586-383-65</u>	60 23	
Hours of operation: 7cm - Spr			
WARRANTY: Please indicate the warranty items included in the bid price for the equi with a Yes or No response.	pment bid. Each item mus	t be co	mpleted
WARRANTY DESCRIPTION	WARRANTY DURATION	INCLU	JDED
	(Minimum)	YES	NO
All 'wear items'	3 Years		
All parts and labor coverage	3 Years		
Free second day parts shipping	3 Years		
Free service call and technician travel at no additional cost to the City			
If your company can supply the warranty as described at an additional documentation marked for identification.	al cost, please indicate this	on su	pporting
SUBCONTRACTORS: Service and warranty work cannot be subcontracted. The successful bid the equipment bid with in-house personnel.	ders(s) must be able to sen	vice and	l repair
Our Company complies with this requirement: (Circle one)	YES or NO		
COMPANY NAME: DITECT FITNESS Solutions LL	. ,		

Bid Proposal Fitness Equipment Page 4 of 6

REFERENCES:

Please submit a list of *THREE CUSTOMERS* that currently use the make and model of the equipment bid. Include the name of the company, the address, phone number, contact person and email. The references are as follows:

COMPANY	ADDRESS	CONTACT PERSON	EMAIL	PHONE	YEAR PURCHASED
Waynestate Univest	* Destroit	Roblatia	robert. lating	waypiedu	3015
Sagi, aw Valo, State	Saginary	Aaron Nowen	apmoweres!	150,00W	2013
Huron Valley PodsoFite	& Mitard	14 1 10	michelpip		2013

Phone numbers Rob Latia 313-993-4105 Aaron Mowen 989-964-7295 Michael Powers 248-676-8397

COMPANY NAME: DIFECT FITNESS Solutions, LLC

Bid Proposal Fitness Equipment Page 5 of 6

INSURANCE:

Insurance requirements shall be in accordance with the attached **SAMPLE INSURANCE CERTIFICATE.** The required Insurance Certificate must be submitted to the Purchasing Department within five (5) business days of a verbal/ electronic request after the bid award. The Insurance Certificate may be faxed to the City Offices at (248) 619-7608, and is the only bid document accepted in this format.

(1)	We can meet the specified insurance requirements.
()	We cannot meet the specified insurance requirements.
()	We do not carry the specified limits but can obtain the additional insurance coverage of \$
	NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.
()	Our proposal is reduced by \$ if we lower the requirement to
	NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.
insurance ager	A Certificate of Insurance on an ACORD Form showing present coverage or a letter from your at or carrier that the insurance to be supplied will meet specifications SHOULD be attached to the nent at the time of bid submission to the Office of the City Clerk.
NOTE: Failure the bidder mee	on the part of any bidder to contact his/her insurance carrier to verify that the insurance carried by ts City of Troy specifications may result in this bid proposal being completed incorrectly.
provide proof o	proprietors must execute a certificate of exemption from Worker's Compensation requirements or if Worker's Compensation Insurance. All coverage shall be with insurance carriers licensed and business in Michigan and acceptable to the City of Troy.
After appronotification with specific contract and three (3) year (Print Full N	
	nowledges that once accepted by the Purchasing Department, the specified
	ertificate for ITB-COT 14-22 shall remain in full force and effect during the life
of the contra	ect.
SIGNATURE DE AUT	THORIZED COMPANY REPRESENTATIVE: LUNG WITHOUT THE THORIZED COMPANY REPRESENTATIVE:

COMPANY NAME: DIFECT FITNESS Solotions, LLC

Bid Proposal Fitness Equipment Page 6 of 6

SIGNATURE PAGE

PRICES:
Prices shall remain firm for 60 days or bid award, whichever comes first, except the successful bidder(s) whose prices shall remain firm through equipment delivery, trade-in pick-up, and final acceptance as operational in accordance with specifications.
SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE:
NOTE: The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addenda as issued.
TAX ID#: 36-4202633
COMPANY NAME: Direct Fitness Solutions, LLC
ADDRESS 600 Tower Road CITY MUNDOLEIN STATE IL ZIP 6006C
PHONE NUMBER 348-155-3148 FAX NUMBER 348-344-1312
REPRESENTATIVE'S NAME Markhuin Kewski
SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE THAT IS A STATE OF A STATE OF AUTHORIZED COMPANY REPRESENTATIVE THAT IS A STATE OF
PAYMENT TERMS: Net30 WARRANTY: AS SPECIFIED
· la
E-MAIL: Markedirettitassolutions DELIVERY DATE: AS SPECIFIED
E-MAIL: DELIVERY DATE: AS SPECIFIED EXCEPTIONS: Any exceptions, substitutions, deviations, etc., from the City specifications and this proposal must be stated below. The reason(s) for the exceptions, substitutions, and/or deviations are an integral part of this bid proposal offer:
EXCEPTIONS: Any exceptions, substitutions, deviations, etc., from the City specifications and this proposal must be stated below. The reason(s) for the exceptions, substitutions, and/or deviations are an integral part of this bid
EXCEPTIONS: Any exceptions, substitutions, deviations, etc., from the City specifications and this proposal must be stated below. The reason(s) for the exceptions, substitutions, and/or deviations are an integral part of this bid
EXCEPTIONS: Any exceptions, substitutions, deviations, etc., from the City specifications and this proposal must be stated below. The reason(s) for the exceptions, substitutions, and/or deviations are an integral part of this bid proposal offer:
Any exceptions, substitutions, deviations, etc., from the City specifications and this proposal must be stated below. The reason(s) for the exceptions, substitutions, and/or deviations are an integral part of this bid proposal offer: Check this box if your bid is not to be broken up by item and based on an all or none award. ACKNOWLEDGEMENT: I. Land County in the City is Purchasing Department or MITN website, www.mitn.info and is an official copy of the Authorized Version.

U.S. FUNDS: All prices quoted are to be in U.S. Currency. G:\BidFitnessEquipment ITB-COT 14-22.doc



AMT® 835 Adaptive Motion Trainer with Open Stride

Like every piece of equipment in our Experience Series: 830 Line, the AMT -835 with Open Stride, combines essential reliability and ease-of-use with a natural low impact stride to additionable to your facility. The 830 Line console integrates our intuitive motion controls and uses an LEO based display that focuses on the essential litness stats and displays that keep users moving.

At Precor, we recognize that a great workout is the sum of many parts. In your hands, the products, services and technologies we offer can be combined in countless ways to complement the programs, and atmosphere you're creating.





BASIC ESSENTIALS

The 810 Line provides all the essential features with a promium feet.

RBK 815 Recumbent Bike

Like every piece of equipment in our Experience Series 810 Line, the RBK 815 adds value to your facility by combining essential reliability and ease of use with smooth pedaling and biomechanically correct geometry. The 810 Line is our most affordable and whether on its own or alongside the rest of the Experience Series to cardio equipment, the 810 Line offers the essential features with a premium feet.

At Precor, we recognize that a great workout is the sum of many parts. In your hands, the products, services and technologies we offer can be combined in countless ways to complement the programs, and atmosphere you're creating.









PREMIUM DESIGN

The B30 Line features cany-storage motion controls and an LED Level console that focuses on times

EFX 835 Elliptical Fitness Crosstrainer

Like every piece of equipment in our Experience Series 830 Line, the EFX 835 combines essential reliability and ease-of use with a natural, low-impact stride to addivatue to your facility. The 830 Line console integrates our intuitive motion controls and uses an LED-based display that focuses on the essential fitness stats and displays that keep users moving.

At Precor, we recognize that a great workout is the sum of many parts. In your hands, the products, services and technologies we offer can be combined in countless ways to complement the programs, and atmosphere you're creating.





CERTIFICATE OF LIABILITY INSURANCE

DIREC-1

OP ID: CD

DATE (MM/DD/YYYY)

02/13/14

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to

the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). 888-477-7287 CONTACT Denise Hoover PRODUCER GIS Cornerstone, LLC. PHONE (AIC, No, Ext): 815-477-7287 815-477-3608 FAX (A/C, No): 815-477-3608 PO Box 1349 Crystal Lake, IL 60039-1349 dhoover@aiscornerstone.com

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	AUTHORIZED REPRESENTATIVE GOOD MACHINE

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Made in the USA

Direct Fitness Solutions is proud to represent products made in the United States. All Precor products cardio products are manufactured and assembled at their production facility in Woodinville, Washington. The SciFit REX is manufactured in Tulsa, Oklahoma. Buying product made in the USA helps to insure the quality you expect when investing your budget dollars.

Resale Value

In making your final decision, one factor you'll want to keep in mind is the equipment's value down the road in case you want to use it to get credit toward new equipment. Top quality, American made lines such as Precor, will often retain up to 20% of their purchase price after three years. Second tier lines (especially those made overseas), retain little (if any) resale value after that same time period. The level of trade value provided by Precor products will significantly reduce the amount of money you need to spend on your next equipment purchase in a few years. Please take a few moments to research this fact for yourself online before making a final decision on the proposals submitted.



CITY OF TROY OAKLAND COUNTY, MICHIGAN NON-COLLUSION AFFIDAVIT

TO WHOM IT MAY CONCERN: ____, being duly sworn deposed, says that he/she The party making the foregoing proposal or bid. that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true. Subscribed and sworn to before me this day of My commission expires:



VENDOR CERTIFICATION THAT IT IS NOT AN "IRAN LINKED BUSINESS"

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	
Legal Name	Direct Fitness Solutions, LLC
Street Address	600 Tower Rend
City	Mundelein
State, Zip	Illinas, 60060
Corporate I.D. Number/State	
Taxpayer I.D. #	2 6-4203633

The undersigned, with: 1.)full knowledge of all of Vendors business activities, 2.)full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

	Signature of Vendor's Authorized Agent
	Printed Name of Vendor's Authorized Agent:
	Witness Signature: Pullburo
-	Printed Name of Witness:
	G:\ BidLanguage_IranLinkedBusiness



CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

- 1. Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
- 2. Have not, within the three year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
- Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
 - a. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
 - b. For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
 - c. For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

[] I am able to certify to the above statements.

Name of Agency/Company/Firm (Please Print)

Mark Ewia Kowski, - Regional Sales Manager

Name and title of authorized representative (Please Print)

Signature of authorized representative

Date

[] I am unable to certify to the above statements. Attached is my explanation.

G:\Purchasing Forms - Instructions\Certification regarding debarment (2).doc