

- c) **Standard Purchasing Resolution 1: Award to Low Bidder – Camera Upgrades for the City of Troy Council Chambers and Council Boardroom**

Resolution #2015-10-139-J-4c

RESOLVED, That Troy City Council hereby **AWARDS** a contract to furnish all equipment, material and labor to install new cameras, cables, TV's and articulating mounts in the Council Chambers and Council Boardroom to the low bidder meeting specifications, *Advanced Lighting and Sound of Troy, MI*, for an estimated total cost of \$32,451.00, as contained in the bid tabulation opened October 15, 2015, a copy of which shall be **ATTACHED** to the original Minutes of this meeting.

BE IT FURTHER RESOLVED, That the contract is **CONTINGENT** upon contractor's submission of properly executed bid and contract documents, including insurance certificates, and all other specified requirements.

PO# 2016-672

Project 20160001

PURCHASE ORDER

No. 2016-00000672
 DATE: 01/22/2016
 PAGE: 1 of 1
 FOB DESTINATION

Ship To

CITY OF TROY
 Community Affairs
 500 W BIG BEAVER RD
 TROY, MI 48084

Bill To

CITY OF TROY
 Community Affairs
 500 W BIG BEAVER RD
 TROY, MI 48084

COUNCIL RESOLUTION
 2015-10-139-J-4c

VENDOR NO. 117773

Vendor

ADVANCED LIGHTING & SOUND
 1026 MAPLELAWN DR
 TROY, MI 48084

COPY

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
1	Each	Camera Equipment for Council Chambers & Board Room Provide all equipment, material and labor to install new cameras, cables, TVs and articulating mounts in the City Council Chambers and Council Boardroom as per all bid specifications in accordance with Bid ITB-COT 15-30 and as per attached detailed pricing. Install shall coordinate with PO #2016-00001180. Contact Cindy Stewart, Community Affairs Director to schedule project start date. 248 524 1147.	31,029.0000	\$31,029.00

Entered By: MaryBeth Murz

\$31,029.00

Special Instructions:

CITY COUNCIL APPROVAL DATE: 10/26/2015. Certificate of Insurance shall be on file at all times for the duration of the project. Performance, Labor and Materials Payment Bonds and an executed one (1) year Maintenance Bond shall be provided and remain on file for the duration of the project.

TERMS & CONDITIONS

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
2. Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.

MaryBeth Murz

CITY OF TROY
PURCHASE ORDER
COUNCIL CHAMBERS CAMERA UPGRADES

VENDOR NAME:	Advanced Lighting & Sound
CITY, STATE	Troy, MI
Check amount	\$2,500.00
Check number	1203350

PROPOSAL: FURNISH ALL EQUIPMENT, MATERIAL AND LABOR TO INSTALL NEW CAMERAS, CABLES, AND ARTICULATING MOUNTS FOR THE TROY COUNCIL CHAMBERS AND COUNCIL BOARD ROOM.

ITEM	DESCRIPTION	EST QTY	UNIT PRICE	EXTENSION PRICE
1	Panasonic AW-HE40SKPJ Features 30x optical zoom lens and support for PoE+, SDI out - black	7	\$ 3,276.00	\$ 22,932.00
2	Panasonic AW-RP50NJ Sub-compact remote camera controller	1	\$ 1,786.00	\$ 1,786.00
3	Cisco SG300-28 Cisco 28 port managed gigabit switch	1	\$ 517.00	\$ 517.00
4	Black BMD-CONVMSDIDA Mini Converter – SDI Distribution	1	\$ 279.00	\$ 279.00
5	LG 49LX341C 49" LED 1080 HDTV	2	No Award	
6	Black BMD-CONVMBSH4K Mini Converter – SDI to HDMI 4K	2	\$ 279.00	\$ 558.00
7	Hosa HDMA-401.5 High Speed HDMI Cable with Ethernet, HDMI to HDMI, 1.5 ft.	2	\$ 6.00	\$ 12.00
8	Hosa YAC-406 Power Extension Y Cable, Dual NEMA 5-15R to NEMA 5-15P, 1.5 ft.	2	\$ 8.00	\$ 16.00
9	Chief TS318TU Medium swing arms, dual stud	2	\$ 297.00	\$ 594.00
10	Down converter – standard definition composite video feed; AJA Video Black Magic or equivalent.	1	\$ 345.00	\$ 345.00
11	CAD Drawings to reflect new updated equipment changes	1	-	-
TOTAL MATERIALS COST:			\$	27,039.00
INSTALLATION MATERIALS COST:			\$	1,650.00
LABOR COST			\$	2,340.00
GRAND TOTAL COST			\$	31,029.00

How many years of experience do you have with audio visual projects dealing with cameras, cabling and TV installations?	25 years
How many audio visual projects has your company completed in the last year?	40+

CONTACT INFORMATION:

Hours of Operation

Office Phone #

Contact Name

Y or N

Y or N

SITE INSPECTION

REFERENCES

PROPOSED PAYMENT SCHEDULE

COMPLETION DATE

INSURANCE

PAYMENT TERMS:

WARRANTY:

EXCEPTIONS:

FORMS COMPLETED:

ACKNOWLEDGEMENT: Signed

8am-6pm M-F

Blank

Robert B. Sullivan

Y

Y

Net 30

X

Cannot Meet

Can Meet

X

Cannot Meet

N-30

Manufacturer

"Cisco SG300-28 is replaced with FG-2410 to add POE power feature for cameras."

Y or N

Y

Y or N

Y

CITY OF TROY
PURCHASE ORDER
COUNCIL CHAMBERS CAMERA UPGRADES

VENDOR NAME:	Advanced Lighting & Sound
CITY, STATE	Troy, MI
Check amount	\$2,500.00
Check number	1203350

PROPOSAL: FURNISH ALL EQUIPMENT, MATERIAL AND LABOR TO INSTALL NEW CAMERAS, CABLES, AND ARTICULATING MOUNTS FOR THE TROY COUNCIL CHAMBERS AND COUNCIL BOARD ROOM.

ITEM	DESCRIPTION	EST QTY	UNIT PRICE	EXTENSION PRICE
1	Panasonic AW-HE40SKPJ Features 30x optical zoom lens and support for PoE+, SDI out - black	7	\$ 3,276.00	\$ 22,932.00
2	Panasonic AW-RP50NJ Sub-compact remote camera controller	1	\$ 1,786.00	\$ 1,786.00
3	Cisco SG300-28 Cisco 28 port managed gigabit switch	1	\$ 517.00	\$ 517.00
4	Black BMD-CONVMSDIDA Mini Converter – SDI Distribution	1	\$ 279.00	\$ 279.00
5	LG 49LX341C 49" LED 1080 HDTV	2	No Award	
6	Black BMD-CONVMBSH4K Mini Converter – SDI to HDMI 4K	2	\$ 279.00	\$ 558.00
7	Hosa HDMA-401.5 High Speed HDMI Cable with Ethernet, HDMI to HDMI, 1.5 ft.	2	\$ 6.00	\$ 12.00
8	Hosa YAC-406 Power Extension Y Cable, Dual NEMA 5-15R to NEMA 5-15P, 1.5 ft.	2	\$ 8.00	\$ 16.00
9	Chief TS318TU Medium swing arms, dual stud	2	\$ 297.00	\$ 594.00
10	Down converter – standard definition composite video feed; AJA Video Black Magic or equivalent.	1	\$ 345.00	\$ 345.00
11	CAD Drawings to reflect new updated equipment changes	1	\$ -	\$ -
12	Sharp LED HD TV 80" (quote 6806)	2	\$ 3,310.00	\$ 6,620.00
13	Chief PDRUB Large Dual Arm w/ Universal (quote 6806)	2	\$ 663.00	\$ 1,326.00
TOTAL MATERIALS COST:			\$	34,985.00
INSTALLATION MATERIALS COST:			\$	1,650.00
LABOR COST			\$	2,340.00
GRAND TOTAL COST			\$	38,975.00

How many years of experience do you have with audio visual projects dealing with cameras, cabling and TV installations?	25 years
How many audio visual projects has your company completed in the last year?	40+

CONTACT INFORMATION:

Hours of Operation

8am-6pm M-F

Office Phone #

Blank

Contact Name

Robert B. Sullivan

SITE INSPECTION

Y or N

Y

REFERENCES

Y or N

Y

PROPOSED PAYMENT SCHEDULE

Net 30

COMPLETION DATE

Can Meet

X

Cannot Meet

INSURANCE

Can Meet

X

Cannot Meet

PAYMENT TERMS:

N-30

WARRANTY:

Manufacturer

EXCEPTIONS:

"Cisco SG300-28 is replaced with FG-2410 to add POE power feature for cameras."

FORMS COMPLETED:

Y or N

Y

ACKNOWLEDGEMENT: Signed

Y or N

Y

CITY OF TROY
PURCHASE ORDER
COUNCIL CHAMBERS CAMERA UPGRADES

VENDOR NAME:	Advanced Lighting & Sound
CITY, STATE	Troy, MI
Check amount	\$2,500.00
Check number	1203350

PROPOSAL: FURNISH ALL EQUIPMENT, MATERIAL AND LABOR TO INSTALL NEW CAMERAS, CABLES, AND ARTICULATING MOUNTS FOR THE TROY COUNCIL CHAMBERS AND COUNCIL BOARD ROOM.

ITEM	DESCRIPTION	EST QTY	UNIT PRICE	EXTENSION PRICE
1	Panasonic AW-HE40SKPJ Features 30x optical zoom lens and support for PoE+, SDI out - black	7	\$ 3,276.00	\$ 22,932.00
2	Panasonic AW-RP50NJ Sub-compact remote camera controller	1	\$ 1,786.00	\$ 1,786.00
3	Cisco SG300-28 Cisco 28 port managed gigabit switch	1	\$ 517.00	\$ 517.00
4	Black BMD-CONVMSDIDA Mini Converter – SDI Distribution	1	\$ 279.00	\$ 279.00
5	LG 49LX341C 49" LED 1080 HDTV	2	\$ 711.00	\$ 1,422.00
6	Black BMD-CONVMSH4K Mini Converter – SDI to HDMI 4K	2	\$ 279.00	\$ 558.00
7	Hosa HDMA-401.5 High Speed HDMI Cable with Ethernet, HDMI to HDMI, 1.5 ft.	2	\$ 6.00	\$ 12.00
8	Hosa YAC-406 Power Extension Y Cable, Dual NEMA 5-15R to NEMA 5-15P, 1.5 ft.	2	\$ 8.00	\$ 16.00
9	Chief TS318TU Medium swing arms, dual stud	2	\$ 297.00	\$ 594.00
10	Down converter – standard definition composite video feed; AJA Video Black Magic or equivalent.	1	\$ 345.00	\$ 345.00
11	CAD Drawings to reflect new updated equipment changes	1	-	-
TOTAL MATERIALS COST:			\$	28,461.00
INSTALLATION MATERIALS COST:			\$	1,650.00
LABOR COST			\$	2,340.00
GRAND TOTAL COST			\$	32,451.00

How many years of experience do you have with audio visual projects dealing with cameras, cabling and TV installations?	25 years
How many audio visual projects has your company completed in the last year?	40+

CONTACT INFORMATION:	Hours of Operation	8am-6pm M-F
	Office Phone #	Blank
	Contact Name	Robert B. Sullivan
SITE INSPECTION REFERENCES	Y or N	Y
	Y or N	Y
PROPOSED PAYMENT SCHEDULE COMPLETION DATE		Net 30
	Can Meet	X
	Cannot Meet	
INSURANCE	Can Meet	X
	Cannot Meet	
PAYMENT TERMS:		N-30
WARRANTY:		Manufacturer
EXCEPTIONS:		"Cisco SG300-28 is replacd with FG-2410 to add POE power feature for cameras."
FORMS COMPLETED:	Y or N	Y
ACKNOWLEDGEMENT: Signed	Y or N	Y

CITY OF TROY
BID TABULATION
COUNCIL CHAMBERS CAMERA UPGRADES

VENDOR NAME:	Advanced Lighting & Sound	Johnson Controls, Inc.
CITY, STATE	Troy, MI	Auburn Hills, MI
Check amount	\$2,500.00	\$2,500.00
Check number	1203350	324099

PROPOSAL: FURNISH ALL EQUIPMENT, MATERIAL AND LABOR TO INSTALL NEW CAMERAS, CABLES, AND ARTICULATING MOUNTS FOR THE TROY COUNCIL CHAMBERS AND COUNCIL BOARD ROOM.

ITEM	DESCRIPTION	EST QTY	UNIT PRICE	EXTENSION PRICE	UNIT PRICE	EXTENSION PRICE
1	Panasonic AW-HE40SKPJ Features 30x optical zoom lens and support for PoE+, SDI out - black	7	\$ 3,276.00	\$ 22,932.00	\$ 3,325.75	\$ 23,280.25
2	Panasonic AW-RP50NJ Sub-compact remote camera controller	1	\$ 1,786.00	\$ 1,786.00	\$ 4,984.31	\$ 4,984.31
3	Cisco SG300-28 Cisco 28 port managed gigabit switch	1	\$ 517.00	\$ 517.00	\$ 606.77	\$ 606.77
4	Black BMD-CONVMSDIDA Mini Converter – SDI Distribution	1	\$ 279.00	\$ 279.00	\$ 267.65	\$ 267.65
5	LG 49LX341C 49" LED 1080 HDTV	2	\$ 711.00	\$ 1,422.00	\$ 982.42	\$ 1,964.84
6	Black BMD-CONVMBSH4K Mini Converter – SDI to HDMI 4K	2	\$ 279.00	\$ 558.00	\$ 404.89	\$ 809.78
7	Hosa HDMA-401.5 High Speed HDMI Cable with Ethernet, HDMI to HDMI, 1.5 ft.	2	\$ 6.00	\$ 12.00	\$ 14.45	\$ 28.90
8	Hosa YAC-406 Power Extension Y Cable, Dual NEMA 5-15R to NEMA 5-15P, 1.5 ft.	2	\$ 8.00	\$ 16.00	\$ 14.45	\$ 28.90
9	Chief TS318TU Medium swing arms, dual stud	2	\$ 297.00	\$ 594.00	\$ 504.21	\$ 1,008.42
10	Down converter – standard definition composite video feed; AJA Video Black Magic or equivalent.	1	\$ 345.00	\$ 345.00		\$ -
11	CAD Drawings to reflect new updated equipment changes	1	\$ -	\$ -		\$ -
TOTAL MATERIALS COST:			\$ 28,461.00		\$ 32,979.82	
INSTALLATION MATERIALS COST:			\$ 1,650.00		\$ 2,047.66	
LABOR COST			\$ 2,340.00		\$ 4,682.58	
GRAND TOTAL COST			\$ 32,451.00		\$ 39,710.06	

*does not include pricing for line items #10 & 11.

How many years of experience do you have with audio visual projects dealing with cameras, cabling and TV installations?	25 years	Blank
How many audio visual projects has your company completed in the last year?	40+	"many"

CONTACT INFORMATION:

Hours of Operation

Office Phone #

Contact Name

Y or N

Y or N

SITE INSPECTION

REFERENCES

PROPOSED PAYMENT SCHEDULE

COMPLETION DATE

INSURANCE

PAYMENT TERMS:

WARRANTY:

EXCEPTIONS:

FORMS COMPLETED:

ACKNOWLEDGEMENT: Signed

8am-6pm M-F	7am-8pm
Blank	248-770-8164
Robert B. Sullivan	Michael Smith
Y	Y
Y	Y
Net 30	20% upfront/20% after first week/60% after completion
X	X
X	X
N-30	Blank
Manufacturer	1 Year
"Cisco SG300-28 is replaced with FG-2410 to add POE power feature for cameras."	None
Y or N	Y
Y or N	Y

CITY OF TROY
BID TABULATION
COUNCIL CHAMBERS CAMERA UPGRADES

VENDOR NAME:	JMC Technology Group	Videotape Products, Inc. dba VTP
CITY, STATE	Clinton Twp, MI	Novi, MI
Check amount	\$2,500.00	\$2,500.00
Check number	9439414031	103913

PROPOSAL: FURNISH ALL EQUIPMENT, MATERIAL AND LABOR TO INSTALL NEW CAMERAS, CABLES, AND ARTICULATING MOUNTS FOR THE TROY COUNCIL CHAMBERS AND COUNCIL BOARD ROOM

ITEM	DESCRIPTION	EST QTY	UNIT PRICE	EXTENSION PRICE	UNIT PRICE	EXTENSION PRICE
1	Panasonic AW-HE40SKPJ Features 30x optical zoom lens and support for PoE+, SDI out - black	7	\$ 3,795.00	\$ 26,565.00	\$ 3,275.00	\$ 22,925.00
2	Panasonic AW-RP50NJ Sub-compact remote camera controller	1	\$ 2,084.50	\$ 2,084.50	\$ 1,775.00	\$ 1,775.00
3	Cisco SG300-28 Cisco 28 port managed gigabit switch	1	\$ 445.54	\$ 445.54	\$ 699.00	\$ 699.00
4	Black BMD-CONVMSDIDA Mini Converter – SDI Distribution	1	\$ 203.78	\$ 203.78	\$ 165.00	\$ 165.00
5	LG 49LX341G 49" LED 1080 HDTV	2	\$ 742.50	\$ 1,485.00	\$ 665.00	\$ 1,330.00
6	Black BMD-CONVMBSH4K Mini Converter – SDI to HDMI 4K	2	\$ 308.28	\$ 616.56	\$ 255.00	\$ 510.00
7	Hosa HDMA-401.5 High Speed HDMI Cable with Ethernet, HDMI to HDMI, 1.5 ft.	2	\$ 5.83	\$ 11.66	\$ 5.00	\$ 10.00
8	Hosa YAC-406 Power Extension Y Cable, Dual NEMA 5-15R to NEMA 5-15P, 1.5 ft.	2	\$ 15.16	\$ 30.32	\$ 10.00	\$ 20.00
9	Chief TS318TU Medium swing arms, dual stud	2	\$ 229.90	\$ 459.80	\$ 240.00	\$ 480.00
10	Down converter – standard definition composite video feed; AJA Video Black Magic or equivalent.	1	\$ 225.00	\$ 225.00	\$ 425.00	\$ 425.00
11	CAD Drawings to reflect new updated equipment changes	1	\$ 150.00	\$ 150.00	Included	
TOTAL MATERIALS COST:			\$	32,277.16	\$	28,339.00
INSTALLATION MATERIALS COST:			\$	2,256.86	\$	5,500.00
LABOR COST			\$	5,490.08	\$	7,200.00
GRAND TOTAL COST			\$	40,024.10	\$	41,039.00

How many years of experience do you have with audio visual projects dealing with cameras, cabling and TV installations?
How many audio visual projects has your company completed in the last year?

5 years	10 years
2	7

CONTACT INFORMATION:

Hours of Operation

8am-6pm	
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Office Phone #

586-563-5824	
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Contact Name

Richard	
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Y or N

Y	
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Y or N

Y	Y
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SITE INSPECTION

REFERENCES

PROPOSED PAYMENT SCHEDULE

COMPLETION DATE

Can Meet

Net 30	Net 30
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Cannot Meet

X	X
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INSURANCE

Can Meet

X	X
---	---

Cannot Meet

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PAYMENT TERMS:

Net 30	Net 30
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WARRANTY:

EXCEPTIONS:

FORMS COMPLETED:

ACKNOWLEDGEMENT: Signed

Y or N

1 Year	1 year workmanship. All other standard manufacturer warranties apply
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Y or N

Blank	Blank
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Y or N

Y	Y
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Y or N

Y	Y
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CITY OF TROY
 BID TABULATION
 COUNCIL CHAMBERS CAMERA UPGRADES

VENDOR NAME:	Mechanical Controls Maintenance, Inc. dba MCMI
CITY, STATE	Sterling Heights, MI
Check amount	\$2,500.00
Check number	9225709896

PROPOSAL: FURNISH ALL EQUIPMENT, MATERIAL AND LABOR TO INSTALL NEW CAMERAS, CABLES, AND ARTICULATING MOUNTS FOR THE TROY COUNCIL CHAMBERS AND COUNCIL BOARD ROOM

ITEM	DESCRIPTION	EST QTY	UNIT PRICE	EXTENSION PRICE	UNIT PRICE	EXTENSION PRICE
1	Panasonic AW-HE40SKPJ Features 30x optical zoom lens and support for PoE+, SDI out - black	7	\$ 3,936.46	\$ 27,555.22		\$ -
2	Panasonic AW-RP50NJ Sub-compact remote camera controller	1	\$ 2,194.43	\$ 2,194.43		\$ -
3	Cisco SG300-28 Cisco 28 port managed gigabit switch	1	\$ 963.69	\$ 963.69		\$ -
4	Black BMD-CONVMSDIDA Mini Converter – SDI Distribution	1	\$ 231.56	\$ 231.56		\$ -
5	LG 49LX341C 49" LED 1080 HDTV	2	\$ 837.50	\$ 1,675.00		\$ -
6	Black BMD-CONVMBSH4K Mini Converter – SDI to HDMI 4K	2	\$ 231.56	\$ 463.12		\$ -
7	Hosa HDMA-401.5 High Speed HDMI Cable with Ethernet, HDMI to HDMI, 1.5 ft.	2	\$ 6.63	\$ 13.26		\$ -
8	Hosa YAC-406 Power Extension Y Cable, Dual NEMA 5-15R to NEMA 5-15P, 1.5 ft.	2	\$ 16.13	\$ 32.26		\$ -
9	Chief TS318TU Medium swing arms, dual stud	2	\$ 275.00	\$ 550.00		\$ -
10	Down converter – standard definition composite video feed; AJA Video Black Magic or equivalent.	1	\$ 231.56	\$ 231.56		\$ -
11	CAD Drawings to reflect new updated equipment changes	1	\$ 500.00	\$ 500.00		\$ -
TOTAL MATERIALS COST:				\$ 34,410.10	\$	-
INSTALLATION MATERIALS COST:				\$ 1,446.98		
LABOR COST				\$ 9,228.34		
GRAND TOTAL COST				\$ 45,085.42	\$	-

How many years of experience do you have with audio visual projects dealing with cameras, cabling and TV installations?
 How many audio visual projects has your company completed in the last year?

21 years
5

CONTACT INFORMATION:

Hours of Operation

8am-5pm M-F

Office Phone #

586-726-7500

Contact Name

Joe Tocco

Y or N

Y

Y or N

Y

SITE INSPECTION

REFERENCES

PROPOSED PAYMENT SCHEDULE

COMPLETION DATE

Monthly Progress Billing

Can Meet

X

Cannot Meet

Can Meet

X

Cannot Meet

INSURANCE

PAYMENT TERMS:

WARRANTY:

EXCEPTIONS:

FORMS COMPLETED:

ACKNOWLEDGEMENT: Signed

Net 30

1 Year

Blank

Y or N

Y

Y or N

Y


ATTEST:

Enna Bachelor

Susan Reisterer

Cindy Stewart

Sara Teets



MaryBeth Murz,

Purchasing Manager



ADVANCED Lighting & Sound

Consultation - Design - Sales - Rental - Service - Satisfaction

Shawn Watts - System Integrator
shawnw@go-als.com

1026 Maplelawn
Troy, MI 48084

Ext. 220
248 817-2092
Fax 248 817-2093

ITB-COT 15-30
PAGE 1 OF 8

The undersigned proposes to **FURNISH ALL EQUIPMENT, MATERIAL AND LABOR TO INSTALL NEW CAMERAS, CABLES, AND ARTICULATING MOUNTS FOR THE TROY COUNCIL CHAMBERS AND COUNCIL BOARD ROOM** in accordance with the attached specifications, which are to be considered an integral part of this proposal, at the following prices:

COMPANY NAME: Advanced Lighting & Sound (See Addendum #3)

The document contains the following sections:

Instructions to bidders (3 pages)	Contractor's Affidavit (1 page)
Bid Proposal (8 pages)	Contractor's Declaration (1 page)
Schedule of Values (1 page)	Final Waiver of Lein (1 page)
Bidder Questionnaire (1 page)	General Specifications (2 pages)
Legal Status of Bidder (1 page)	Public Act 57 (2 pages)
Non-Collusion Affidavit (1 page)	Consent of Surety (1 page)
Debarment Certification (1 page)	Sample Insurance Certificate (1 page)
Iran-Linked Business Certification (1 page)	Statement of No Bid (1 page)
Contract Form (1 page)	

PROPOSAL: Council Chambers and Council Board Room Upgrades at Troy City Hall.

Item#	Qty.	Mfgr.	Model#	Description	Unit Price	Total Price
1	7	Panasonic	AW-HE40SKPJ	Features 30x optical zoom lens and support for PoE+, SDI out - black		
2	1	Panasonic	AW-RP50NJ	Sub-compact remote camera controller		
3	1	Cisco	SG300-28	Cisco 28 port managed gigabit switch		
4	1	Black	BMD-CONVMSDIDA	Mini Converter – SDI Distribution		
5	2	LG	49LX341C	49" LED 1080 HDTV		
6	2	Black	BMD-CONVMBSH4K	Mini Converter – SDI to HDMI 4K		
7	2	Hosa	HDMA-401.5	High Speed HDMI Cable with Ethernet, HDMI to HDMI, 1.5 ft.		
8	2	Hosa	YAC-406	Power Extension Y Cable, Dual NEMA 5-15R to NEMA 5-15P, 1.5 ft.		
9	2	Chief	TS318TU	Medium swing arms, dual stud		
TOTAL MATERIALS COST:						

INSTALLATION MATERIALS COST:		
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Installation materials shall be Plenum rated HD-SDI (1500') and connectors, Plenum rated CAT5e for camera control and shall include removal of existing TV's that will be replaced with 49" LED TV's, cabling and articulating mounts. Installation shall also include replacement of PTZ cameras with plenum rated cabling and installation of TV's with signal from Tricaster.

LABOR COST:		
GRAND TOTAL COST:		

SCHEDULE OF VALUES: The City of Troy may be required to add or delete work due to unforeseen circumstances. Therefore, a unit price schedule shall be attached to your bid document at the time of submission which indicates unit prices for all items to be used during the course of the project.

A SCHEDULE OF VALUES FORM IS ATTACHED AND MUST BE COMPLETED AND RETURNED WITH THE BID AT THE TIME OF SUBMISSION.

NOTE: All items of work noted in the specifications that are not specifically noted in the proposal shall be considered as included in the contract and shall be constructed at no extra cost to the City of Troy.

ADDITIONAL INFORMATION: For additional information or questions concerning this project please contact: **Cindy Stewart, Community Affairs Director at (248) 524-1147.**

CONTACT INFORMATION: Hours of Operation: 8 am to 6pm Monday-Friday

24 Hr Phone Number: _____ Contact Person Robert B Sullivan

SITE INSPECTION:

All bidders should examine the site to determine the amount of work to be done in accordance with the specifications. If a bidder does not make a site inspection, that bidder, accepts full responsibility and risk for any errors or omissions in his/her bid proposal. Contact **Cindy Stewart at (248) 524-1147** to schedule an appointment between the hours of 8:00 am - 4:00 pm, Monday through Friday.

() Our company visited the site on 9-30-15

() Our company did not visit the site.

COMPANY NAME: Advanced Lighting & Sound

REFERENCES:

Please submit a list of FIVE CUSTOMERS who have had similar work performed by your company in the last five (5) years in the State of Michigan. Include the name of the company, the address, phone number, contact person, and email:

COMPANY: Village of Beverly Hills
ADDRESS: 18500 W 13 Mile Rd. Beverly Hills MI. 48025
PHONE: 248-433-7790 **CONTACT:** Steve Rota
EMAIL: srota@bloomfieldtep.org

COMPANY: Charter Township of Waterford
ADDRESS: 5200 Civic Center Dr. Waterford, MI. 48239
PHONE: 248-674-6242 **CONTACT:** Gary Allison
EMAIL: gallison@waterfordmi.gov

COMPANY: City of Madison Heights
ADDRESS: 300 West 13 Mile Rd. Madison Heights, MI 48071
PHONE: 248-589-2294 **CONTACT:** Joe Vitali Jr.
EMAIL: joevitalijr@madison-heights.org

COMPANY: Birmingham Public Schools
ADDRESS: 31301 Evergreen Rd. Beverly Hills, MI. 48025
PHONE: 248-203-4618 **CONTACT:** Dan Parente
EMAIL: dp01bps@birmingham.k12.mi.us

PERMITS: The City of Troy does not require permits or inspections for this work.

PROGRESS PAYMENTS: The successful bidder shall establish with the City of Troy, the procedure for payment and retainages prior to commencement of work on this project. Each bidder should attach a progress payment schedule to the bid document at the time of bid submission.

Progress payments will be approved by the designated City representative in accordance with the schedule of payments the successful bidder submits with their proposal. The City of Troy reserves the right to withhold payments for work which is incomplete, shoddy, or not as specified, or until full acceptance for the portion of work completed which is being invoiced. The decision made by the City's representative concerning acceptable workmanship will be deemed in the City's best interest. Prior to release of the final payment, consent of surety document (AIA Document G707) will be required and signed by the surety Company.

Proposed Payment Schedule: Net 30

MICHIGAN CONSTRUCTION LIEN ACT: The bidder agrees that, if awarded the Contract(s) he/she will abide by all requirements of the Michigan Construction Lien Act (P.A. 1980, No. 497) as amended and effective March 1, 1982, and to provide full and complete Sworn Statements on Owner-approved forms.

PUBLIC ACT 57: The contractor shall abide by all requirements provided in Public Act 57 (Copy attached).

COMPANY NAME: Advanced Lighting & Sound

COMPLETION DATE: Once the Contractor moves supplies and materials to the work site, work shall commence and be completed as scheduled with the Department.

- (X) Our Company can meet this delivery/ installation schedule Schedule TBD by City of Troy
() Our company cannot meet this delivery / installation schedule but offers: _____

AWARD: The evaluation and award of this bid shall be a combination of factors, including but not limited to: cost, professional competence, references, and the correlation of the proposal submitted to the needs of the City of Troy.

LOCAL PREFERENCE: The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.

The City of Troy reserves the right to award this bid to the lowest responsible bidder meeting specifications; to reject low bids which have major deviations from specifications; to accept a higher bid which has only minor deviations.

CONTRACT FORMS: Bidders should complete the Legal Status of Bidder, Non-Collusion Affidavit, Certification regarding Debarment and the Certification regarding "Iran Linked Business" forms and return with your bid proposal.

DELIVERY: All materials are to be F.O.B. delivered freight paid, to City of Troy- City Hall, 500 W. Big Beaver, Troy, MI 48084 - **Please call Cindy Stewart, Community Affairs Director at (248) 524-1147** prior to delivery of any materials to the installation site.

CONTRACT DOCUMENT: After the Troy City Council has approved the award; the successful bidder will be required to sign the Contract Form (provided in the Contract Documents Section) prior to commencing with the project. The purchase order issued in conjunction with the Contract Form from the City of Troy will create a bilateral contract between the parties and commit the successful bidder to perform the contract in accordance with specifications.

DESIGNATED CITY REPRESENTATIVE: **Cindy Stewart, Community Affairs Director** is the designated City Representative for this project.

BOND SUBMITTAL: Subsequently, upon notice of award to the successful bidder, the Contractor shall qualify for, sign, and deliver to the City of Troy an executed Performance Bond, an executed Labor and Materials Payment Bond, and an executed one (1) year Maintenance Bond secured by a surety company, acceptable to the City of Troy by being licensed to do business in Michigan, and be included on the U. S. Treasury Department Surety List and/or have a rating of A (-) or better by A. M. Best, and/or Standard and Poors, on standard AIA forms, **each in the amount of one hundred percent (100%) of the contract sum.** Attorneys-in-fact, who sign Performance and Payment Bonds must file a certified copy of their power of attorney to sign such bonds. **The Contractor shall pay the cost of all bond premiums.**

COMPANY NAME: Advanced Lighting & Sound

BID DEPOSIT AND FORFEITURE: The bid deposit of the lowest bidder shall be forfeited if, after bid opening, a change in bid price or other provision of the bid is required by the bidder that is prejudicial to the interest of the City of Troy or fair competition.

DOWNPAYMENTS AND PREPAYMENTS: Any proposal submitted which requires a down payment or prepayment for equipment and material prior to delivery and acceptance, as being in conformance with specifications will not be considered for award.

SUBCONTRACTORS: The undersigned agrees to submit a list of proposed subcontractors, if applicable, for approval by the designated City representative within 72 hours after notification of being the low qualified bidder. It will be understood that this may occur prior to bid award, but the bidder's status will not be final until approved by the Troy City Council.

It will be the successful bidder's responsibility to ensure that any subcontractor performing work on this project is capable of doing the work as specified. The designated City representative retains the right to evaluate the work performed by or on behalf of the successful bidder and reserves the right to reject any work performed that is not in accordance with the specifications or is considered to be poor workmanship. Payment will not be made until the successful bidder has corrected any deficiencies found to the satisfaction of the designated City representative.

IMPORTANT: The City shall have the right to require by written order, changes in, additions to, or deductions from the work required by the bid documents provided that if changes, additions, or deductions are made, the general character of the work as a whole is not changed thereby. Adjustments in the Contract price, if any, because of any change, addition, or deduction in the work, shall be determined as hereinafter provided, and any claim for extension of time for completion shall be adjusted at the time of ordering the changes, addition, or deduction. No claim for change, addition, or deduction, or adjusting of price, or extension of time for completion thereof, shall be made or allowed unless done in pursuance of written order from the City specifically authorizing such change, addition, or deduction. Drawings without a written order shall not be considered such authority. Written notice of such claims shall be made to the designated City representative before the commencement of the work. Where the written order diminishes the quality of work to be done, this shall not constitute a basis for a claim for damages or anticipated profits on the work that may be dispensed with.

COMPANY NAME: Advanced Lighting & Sound

Insurance requirements shall be in accordance with the attached **SAMPLE INSURANCE CERTIFICATE and ENDORSEMENT**. The required Insurance Certificate and Endorsement must be submitted to the city within 5 days of the verbal/ electronic request after the bid award. The Insurance Certificate and Endorsement may be faxed to the Purchasing Office at (248) 619-7608, and is the only bid document accepted in this format. The contractor, or any of their subcontractors, shall not commence work under this contract until they have obtained the insurance required, and shall keep such insurance in force during the entire life of this contract. All coverage shall be with insurance companies licensed and admitted to business in the State of Michigan and acceptable to the City of Troy. The requirements below should not be interpreted to limit the liability of the Contractor. All deductibles and self-insured retentions (SIR's) are the responsibility of the Contractor.

- (X) We can meet the specified insurance requirements.
- () We cannot meet the specified insurance requirements.
- () We do not carry the specified limits but can obtain the additional insurance coverage of \$ _____, at the cost of \$ _____.
NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.
- () Our proposal is reduced by \$ _____ if we lower the requirement to \$ _____.
NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.

IMPORTANT: A Certificate of Insurance on an ACORD Form showing present coverage as well as the required endorsements SHALL be attached to the proposal document at the time of submission of the proposal to the Office of the City Clerk.

NOTE: Failure on the part of any bidder to contact his/her insurance carrier to verify that the insurance carried by the bidder meets City of Troy specifications may result in this proposal being completed incorrectly.

OTHER: Sole proprietors must execute a certificate of exemption from Worker's Compensation requirements or provide proof of Worker's Compensation Insurance. All coverage shall be with insurance carriers licensed and admitted to do business in Michigan in accordance with all applicable statutes of the State of Michigan and acceptable to the City of Troy.

INSURANCE VERIFICATION:

A bidder shall complete the above portion, which details additional costs that may be incurred for specified coverage without purchasing the additional coverage prior to bid submission.

WORKERS' COMPENSATION INSURANCE, including Employers' Liability Coverage, in accordance with all applicable statutes of the State of Michigan.

COMMERCIAL GENERAL LIABILITY INSURANCE on an "Occurrence Basis" with limits of liability not less than \$1,000,000.00 per occurrence and aggregate. Coverage shall include the following extensions: (A) Contractual liability; (B) Products and Completed Operations; (C) Independent Contractors Coverage; (D) Broad Form General Liability Extensions or equivalent, if not already included; (E) Deletion of all Explosion, Collapse, and Underground (XCU) Exclusions, if applicable.

COMPANY NAME: Advanced Lighting & Sound

AUTOMOBILE LIABILITY, including Michigan No-Fault Coverages, with limits of liability not less than \$1,000,000.00 per occurrence combined single limit for Bodily Injury, and Property Damage. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.

ADDITIONAL INSURED:

Commercial General Liability and Automobile Liability, as described in the attached SAMPLE shall include an Additional Insured Endorsement stating the following shall be *Additional Insureds*: The City of Troy including all elected and appointed officials, all employees and volunteers, all boards, commissions, and/or authorities and council members, including employees and volunteers thereof. It is understood and agreed by naming the City of Troy as additional insured, coverage afforded is considered to be primary and any other insurance the City of Troy may have in effect shall be considered secondary and/or excess.

CANCELLATION NOTICE:

All policies, as described above, shall include an endorsement stating that it is understood and agreed that Thirty (30) days, Ten (10) days for non-payment of premium, Advance Written Notice of Cancellation, Non-Renewal, Reduction, and/or Material Change shall be mailed to:

City of Troy
Purchasing Manager
500 West Big Beaver
Troy, MI 48084

PROOF OF INSURANCE COVERAGE:

The Contractor shall provide the City of Troy, at the time that the contracts are returned by him/her for execution, a Certificate of Insurance as well as the required endorsements. In lieu of required endorsements, if applicable, a copy of the policy sections where coverage is provided for additional insured and cancellation notice would be acceptable. Copies or certified copies of all policies mentioned above all shall be furnished, if so requested.

If any of the applicable coverages expire during the term of this contract, the Contractor shall deliver renewal certificates and endorsements to the City of Troy at least ten (10) days prior to the expiration date.

LETTER VERIFICATION:

The recommended bidder will be notified to submit a letter from the *insurance agent or carrier* that the insurance to be supplied will meet specifications. As an alternative, the recommended bidder may submit the certificate of insurance meeting specifications at this time at his/her option. ***The City must receive this letter or certificate within 5 business days after verbal / electronic notification has been delivered to the recommended bidder or the bidder will be considered non-responsive and the bid un-awardable.*** This process will occur before presentation of the award recommendation to the Troy City Council.

FINAL INSURANCE CERTIFICATE SUBMISSION:

After approval by Troy City Council, the City's Purchasing Manager will review the insurance certificates and endorsements to ensure all acceptable documents have been received and allow (5) business additional days after verbal / electronic notification to submit final insurance certificate(s) in accordance with specifications. The City of Troy reserves the right to WITHHOLD AND KEEP any bid surety for failure to comply. The company will be considered in default of contract and will be barred from doing business with the City of Troy for a minimum of three (3) years for failing to meet insurance requirements.

COMPANY NAME: Advanced Lighting & Sound

SIGNATURE PAGE

PRICES: Prices quoted shall remain firm for 60 days or bid award, whichever comes first, except the successful bidder (s) whose prices are to remain firm for the enter contract period.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: 


NOTE: The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addendum as issued.

COMPANY Advanced Lighting & Sound

ADDRESS 1026 Maplelawn CITY Troy STATE MI ZIP 48084

PHONE NUMBER (248) 817-2092 FAX NUMBER (248) 817-2093

COMPANY REPRESENTATIVE'S NAME: Robert B. Sullivan X: 210
(Print)

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: 

TERMS: N-30

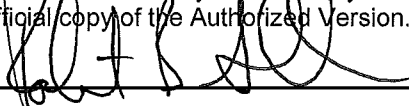
WARRANTY: Manufacturer

DELIVERY: TBD by City of Troy E-MAIL: bobs@go-als.com

EXCEPTIONS: Any exceptions, substitutions, deviations, etc. from the City specifications and this proposal must be stated below. The reason(s) for the exception, substitution, or deviation are an integral part of this bid offer:

Cisco SG300-28 is replaced with FG-2410 to add POE power feature for cameras

ACKNOWLEDGEMENT: I, Robert B. Sullivan, certify that I have read the **Instructions to Bidders** (2 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, www.mitn.info and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: 

NOTE: The City of Troy, at their discretion, may require the bidder(s) to supply a Financial Report from an impartial Financial Credit Reporting Service before award of contract.

IMPORTANT: All City of Troy purchases require a MATERIAL SAFETY DATA SHEET, where applicable, in compliance with the MIOSHA "Right to Know" Law. Please include a copy of any relevant MSDS at the time of bid submission.

U.S. FUNDS: All prices are to be quoted in U. S. Currency.



SCHEDULE OF VALUES

Your company **MUST** complete this form.

Supply List	Unit Cost
Item details per attached quote	\$
	\$
	\$
	\$

Note: Individual equipment prices and labor costs to install those items are requested if the quantity changes during project implementation.

ADDITIONAL MATERIALS:	UNIT PRICE
	\$
	\$
	\$
LABOR:	
Installation of cameras, replacing TV's and integrating cameras	\$ 1860.00
	\$
	\$
EQUIPMENT:	
Item details per attached quote	\$ 28461.00
	\$

Note: If more space is required, attach additional sheets if needed but use the format established above.

Please include prices for additional services necessary, if additional work results from a change to the Scope of Work.

COMPANY NAME: Advanced Lighting & Sound



Advanced Lighting & Sound

Phone: 248-817-2092
 Fax: 248-817-2093
 1026 Maplelawn Drive
 Troy, MI 48084

Quote

No.: **6628**
 Date: 9/28/2015

Prepared for:
 Cindy Stewart (248) 524-1147
 City of Troy
 500 West Big Beaver Rd.
 Troy, MI 48084 USA

Prepared by: Shawn Watts
 Account No.: 654
 Phone: (248) 524-3300
 Fax: (248) 524-3499

Qty	Manuf	Item ID	Description	Sell	Total
Council Chamber and Meeting Room Upgrade					
7	Panas	AW-HE40SKPJ	Features 30x optical zoom lens and support for PoE+, SDI out - Black	\$3,655.00	\$25,585.00
7		Sales Discount	Sales Discount- discount on PTZ cameras	(\$379.00)	(\$2,653.00)
1	Panas	AW-RP50NJ	Sub-compact remote camera controller	\$2,037.00	\$2,037.00
1		Sales Discount	Sales Discount- discount on camera controller	(\$251.00)	(\$251.00)
1		FGP-2410	Levelone 24 Port Unmanaged switch, FE POE Plus	\$517.00	\$517.00
1	Black	BMD-CONVMSDIDA4K	Mini Converter - SDI Distribution 4K	\$279.00	\$279.00
2	LG	49LX341C-EGH	49" LED 1080 HDTV	\$711.00	\$1,422.00
2	Black	BMD-CONVMBSH4K	Mini Converter - SDI to HDMI 4K	\$279.00	\$558.00
2	Hosa	HDMA-401.5	High Speed HDMI Cable with Ethernet, HDMI to HDMI, 1.5 ft	\$6.00	\$12.00
2	Hosa	YAC-406	Power Extension Y Cable, Dual NEMA 5-15R to NEMA 5-15P, 1.5 ft	\$8.00	\$16.00
2	Chief	TS318TU	MEDIUM SWING ARMS, DUAL STUD	\$297.00	\$594.00
1		Decimator 2	3G/HD/SD-SDI to HDMI Converter w/ built-in NTSC/PAL Downscaler	\$345.00	\$345.00
1		Labor	CAD drawing revisions to reflect updated equipment	\$0.00	\$0.00
1		Install	Install Materials- Plenum HD cabling, power control, connectors, fasteners	\$1,650.00	\$1,650.00
Installation materials - Plenum rated HD-SDI (1500')cable and connectors, Plenum rated CAT5e for camera control. Remove existing TV's and replace with 49" LEDs, cabling and articulating mounts					
1		Documenation	System Documentation and warranty	\$480.00	\$480.00
1		Labor	Replacement of PTZ cameras with plenum rated cabling for Council and meeting rooms. Installation of two 49" TV's with signal from Tricaster	\$2,860.00	\$2,860.00
1		Sales Discount	Local City discount	(\$1,000.00)	(\$1,000.00)
				Your Price:	\$32,451.00
				Total:	\$32,451.00

Prices are firm until 10/28/2015 Terms: COD

Prepared by: Shawn Watts, shawnw@go-als.com

Date: 9/28/2015

Accepted by: _____

Date: _____

Quote

No.: **6628**

Date: 9/28/2015

Disclaimer

All prices quoted are valid for 30 business days. Please fax signed quote to 248-817-2093 or email to sales@go-als.com so that your order can be placed. Thank you for your business.



September 24, 2015

**Amendment / Addendum 1
IBT-COT 15-30
Council Chambers Council Board Room Upgrades
Page 1 of 2**

To All Bidders:

Please be advised that the City of Troy Purchasing Department has authorized the following responses to questions for **ITB-COT 15-30, Council Chambers Council Board Room Upgrades**. The INFORMATION contained herein will be considered an integral part of the original proposal documents.

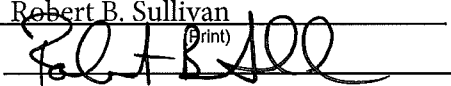
QUESTION: Referring to the Bidder Questionnaire; what is meant by "re-marciting" in question #3 and question #4?

ANSWER: See the **ATTACHED REVISED Bidder Questionnaire**. Use the **ATTACHED REVISED Bidder Questionnaire** when submitting your bid response.

I, the undersigned Bidder, have read this addendum and have integrated the additional information into the Request for Proposal documents for **ITB-COT 15-30, Council Chambers Council Board Room Upgrades**. All other items in the original proposal document remain the same. This addendum should be attached to the top of the proposal packet at the time of submission on or before **Thursday, October 15, 2015 at 10:00 A.M., EST** in the Office of the City Clerk.

COMPANY: Advanced Lighting & Sound

NAME OF REPRESENTATIVE: Robert B. Sullivan

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 

ADDRESS: 1026 Maplelawn
Troy, MI. 48084

DATE: 10-14-15

REVISED BIDDER QUESTIONNAIRE

Please provide the following information and submit with your bid proposal:

1. Your company has been in business since 1982 (33 Years) (years)
2. Has your company been in Chapter 7 during the last ten (10) years?
 Yes When: _____ No
3. How many years of experience do you have with audio visual projects dealing with cameras, cabling and TV installations? 25 Years
4. Our Company has completed 40+ audio visual projects in the last year.
5. Only if applicable, list all proposed subcontractors to be used in the performance of this contract and the work to be performed by each. Include a complete list and references of all subcontractors and sub-subcontracts.
N/A

6. **List Tradesmen who would be assigned to this project:**
Please provide years of experience, areas of expertise, and/or list any additional training classes taken to increase expertise in this field for the people listed in this section who will be assigned to project.

<u>TITLE</u>	<u>NAME</u>	<u>TRADE</u>	<u>EXPERIENCE / YEARS</u>
<u>Installer</u>	<u>Bob Sheridan</u>	<u>Electrical, Audio, Video</u>	<u>20 years</u>
<u>Installer</u>	<u>Brian Williamson</u>	<u>Electrical, Audio, Video</u>	<u>15 years</u>
<u>Technical Specialist</u>	<u>Nic Auger</u>	<u>Audio, Video, Network</u>	<u>18 years</u>

THE FOREGOING QUESTIONNAIRE IS A TRUE STATEMENT OF FACTS:

Signature of Authorized Company Representative:
Company: Advanced Lighting & Sound
Address: 1026 Maplelawn
Troy, MI. 48084
Phone Number: 248-817-2092



BIDDER QUESTIONNAIRE SEE REVISED per addendum #1

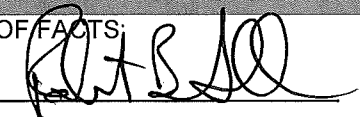
Please provide the following information and submit with your bid proposal:

- 1. Your company has been in business since 1982 33Years (years)
- 2. Has your company been in Chapter 7 during the last ten (10) years?
() Yes When: _____ (X) No
- 3. How many years of experience do you have in doing re-marcing work? _____ Years
- 1. Our Company has completed _____ re-marcing projects in the last year.
- 5. If applicable, list all proposed subcontractors to be used in the performance of this contract and the work to be performed by each. Include a complete list and references of all subcontractors and sub-subcontracts.
No subcontractors will be used

6. **List Tradesmen who would be assigned to this project:**
Please provide years of experience, areas of expertise, and/or list any additional training classes taken to increase expertise in this field for the people listed in this section who will be assigned to project.

TITLE	NAME	TRADE	EXPERIENCE / YEARS

THE FOREGOING QUESTIONNAIRE IS A TRUE STATEMENT OF FACTS:

Signature of Authorized Company Representative: 
Company: Advanced Lighting & Sound
Address: 1026 Maplelawn
Troy, MI. 48084
Phone Number: 248-817-2092



September 30, 2015

Amendment / Addendum 2
IBT-COT 15-30
Council Chambers Council Board Room Upgrades
Page 1 of 2

To All Bidders:

Please be advised that the City of Troy Purchasing Department has authorized the following responses to questions for **ITB-COT 15-30, Council Chambers Council Board Room Upgrades**. The INFORMATION contained herein will be considered an integral part of the original proposal documents.

QUESTION: Regarding the Bid Security, the bid documents state the three lowest unsuccessful bidders will have the surety returned.

ANSWER: The *successful* bidder's bid deposit check will be held until City Council approval and successful submittal of required Insurance and bonds. All other bid security checks will be returned.

QUESTION: Is the Maintenance Bond a guarantee of a 1-year warranty period?

ANSWER: Yes

QUESTION: Of the forms that are included, which specifically need to be submitted with the bid?

ANSWER: The forms that are required with bid submission are:

- Bid Proposal form – 8 pages
- Schedule of Values – 1 page
- Bidder Questionnaire – 1 page
- Legal Status of Bidder – 1 page
- Non-Collusion Affidavit – 1 page
- Certification Regarding Debarment – 1 page
- Iran-Linked Business – 1 page

QUESTION: The Contract Form; is this just a sample form?

ANSWER: Yes this is a sample form. Upon City Council award a Contract Book which includes a Purchase Order will be executed, signed and issued.

QUESTION: The Contractor Declaration Form; is this just a sample form?

ANSWER: Yes this is a sample form. Upon City Council award a Contract Book which includes a Purchase Order will be executed, signed and issued.

QUESTION: Under the General Specifications, Section VII, you request Maintenance Data. Is this manufacturer suggested practices that you're looking for?

ANSWER: Yes

QUESTION: During a site inspection it was noted that the existing cable was routed exposed. As cabling is replaced, is it acceptable to simply follow the current pathway?

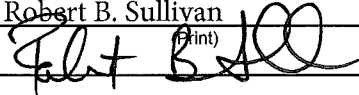
ANSWER: Yes.

Addendum 2
IBT-COT 15-30
Council Chambers Council Board Room Upgrades
Page 2 of 2

I, the undersigned Bidder, have read this addendum and have integrated the additional information into the Request for Proposal documents for **ITB-COT 15-30, Council Chambers Council Board Room Upgrades**. All other items in the original proposal document remain the same. This addendum should be attached to the top of the proposal packet at the time of submission on or before **Thursday, October 15, 2015 at 10:00 A.M., EST** in the Office of the City Clerk.

COMPANY: Advanced Lighting & Sound

NAME OF REPRESENTATIVE: Robert B. Sullivan

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 
(Print)

ADDRESS: 1026 Maplelawn
Troy, MI. 48084

DATE: 10-14-15



October 1, 2015

Addendum 3
IBT-COT 15-30
Council Chambers Council Board Room Upgrades
Page 1 of 2

To All Bidders:

Please be advised that the City of Troy Purchasing Department has authorized the following responses to questions for **ITB-COT 15-30, Council Chambers Council Board Room Upgrades**. The INFORMATION contained herein will be considered an integral part of the original proposal documents.

PROPOSAL: Council Chambers and Council Board Room Upgrades at Troy City Hall; **REVISED:**

The Proposal is hereby **REVISED** to include:

1. One (1) Down-Converter providing a standard definition composite video feed. SD output shall be user selectable to Letterbox, Anamorphic or Centercut. This is to provide a standard definition compatible video signal from the Tricaster to the Leightronix playback system.
2. Updated CAD drawings to reflect new updated equipment changes.

Use the **REVISED** Proposal Form *below* when submitting bid with all other bid documents.

Item#	Qty.	Mfgr.	Model#	Description	Unit Price	Total Price
1	7	Panasonic	AW-HE40SKPJ	Features 30x optical zoom lens and support for PoE+, SDI out - black	3,276.00	22,932.00
2	1	Panasonic	AW-RP50NJ	Sub-compact remote camera controller		1,786.00
3	1	Cisco	SG300-28	Cisco 28 port managed gigabit switch		517.00
4	1	Black	BMD-CONVMSDIDA	Mini Converter – SDI Distribution		279.00
5	2	LG	49LX341C	49" LED 1080 HDTV	711.00	1,422.00
6	2	Black	BMD-CONVMBSH4K	Mini Converter – SDI to HDMI 4K	279.00	558.00
7	2	Hosa	HDMA-401.5	High Speed HDMI Cable with Ethernet, HDMI to HDMI, 1.5 ft.	6.00	12.00
8	2	Hosa	YAC-406	Power Extension Y Cable, Dual NEMA 5-15R to NEMA 5-15P, 1.5 ft.	8.00	16.00
9	2	Chief	TS318TU	Medium swing arms, dual stud	297.00	594.00
10	1	Decimator	Decimator 2	Down converter – standard definition composite video feed; AJA Video Black Magic or equivalent.		345.00
11	1			CAD Drawings to reflect new updated equipment changes.	0.00	0.00
TOTAL MATERIALS COST:						\$28,461.00

Addendum 3
IBT-COT 15-30
Council Chambers Council Board Room Upgrades
Page 2 of 2

INSTALLATION MATERIALS COST:		\$1,650.00
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Installation materials shall be Plenum rated HD-SDI (1500') and connectors, Plenum rated CAT5e for camera control and shall include removal of existing TV's that will be replaced with 49" LED TV's, cabling and articulating mounts. Installation shall also include replacement of PTZ cameras with plenum rated cabling and installation of TV's with signal from Tricaster.

Documentation & Warranty \$480.00

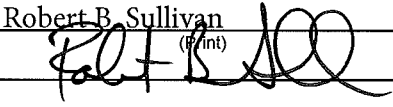
LABOR COST:	Labor includes \$1000 Local City discount	\$1,860.00
GRAND TOTAL COST:		\$32,451.00



I, the undersigned Bidder, have read this addendum and have integrated the additional information into the Request for Proposal documents for **ITB-COT 15-30, Council Chambers Council Board Room Upgrades**. All other items in the original proposal document remain the same. This addendum should be attached to the top of the proposal packet at the time of submission on or before **Thursday, October 15, 2015 at 10:00 A.M., EST** in the Office of the City Clerk.

COMPANY: Advanced Lighting & Sound

NAME OF REPRESENTATIVE: Robert B. Sullivan

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 

ADDRESS: 1026 Maplelawn
Troy, MI. 48084

DATE: 10-14-15

Added the
 \$480.00
 to
 \$1,860.00
 total = \$2340



Legal Status of Bidder:

The Bidder shall fill out the appropriate form and strike out the other two:

A corporation duly organized and doing business under the laws of the State of Michigan for whom Robert B. Sullivan, bearing the office title of President, whose signature is affixed to this proposal, is duly authorized to execute contracts.

~~A partnership, all members of which, with addresses, is:~~

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

~~AN INDIVIDUAL, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:-~~



CITY OF TROY
OAKLAND COUNTY, MICHIGAN
NON-COLLUSION AFFIDAVIT

TO WHOM IT MAY CONCERN:

Robert B. Sullivan, being duly sworn deposed, says that he/she
(Print Full Name)

is President. The party making the foregoing proposal or bid,
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

SIGNATURE OF PERSON SUBMITTING BID

NOTARY'S SIGNATURE

Subscribed and sworn to before me this 14th day of October, 2015 in and for Oakland County.

My commission expires:

10/23/18



**CERTIFICATION REGARDING
DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.

Have not, within the three year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and

Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the proposal, been convicted of or had a civil judgment rendered against it:

For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;

For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or

For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

I am able to certify to the above statements.

Name of Agency/Company/Firm (Please Print)

Advanced Lighting & Sound

Name and title of authorized representative (Please Print)

Robert B. Sullivan, President

Signature of authorized representative

Date

10/14/15

I am unable to certify to the above statements. Attached is my explanation.

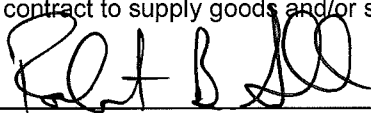


**VENDOR CERTIFICATION
THAT IT IS NOT AN
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	Advanced Lighting & Sound
Legal Name	Advanced Lighting & Sound
Street Address	1026 Maplelawn
City	Troy
State, Zip	MI. 48084
Corporate I.D. Number/State	
Taxpayer I.D. #	38-3295987 Michigan

The undersigned, with: 1.)full knowledge of all of Vendors business activities, 2.)full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent: 

Printed Name of Vendor's Authorized Agent: Robert B. Sullivan President

Witness Signature: 

Printed Name of Witness: SHAWN WATTS