

**Standard Purchasing Resolution : Award to Low Bidders Meeting Specifications  
– Traffic Control Signs and Posts**

Resolution #2020-06-092-J-4c

RESOLVED, That Troy City Council hereby **AWARDS** a one (1) year contract to provide Traffic Control Signs and Posts with an option to renew for one (1) additional year on a proposal by proposal basis to be ordered on as needed basis not to exceed budgetary limitations; to the low bidders meeting specifications; *Vulcan Inc., dba Vulcan Signs, Vulcan Aluminum of Foley, AL* for an estimated total of \$27,970.25, and *MD Solutions, Inc., of Plain City, OH* for an estimated total of \$46,606.00 at the unit prices contained in the bid tabulation opened May 28, 2020 a copy of which shall be **ATTACHED** to the original Minutes of this meeting, with the contract Expiring June 30, 2022.

Bidder	Proposal	Estimated Total
Vulcan Inc.	A, B, C, E, F, G, I	\$27,970.25
MD Solutions	J, K	\$46,606.00
<b>Estimated Grand Total</b>		<b>\$74,576.25</b>

# BLANKET ORDER

**Ship To**  
CITY OF TROY  
Streets  
4693 ROCHESTER ROAD  
TROY, MI 48085

**Bill To**  
CITY OF TROY  
Streets  
4693 ROCHESTER ROAD  
TROY, MI 48085

No. 2020-00001497  
DATE: 06/30/2020  
PAGE: 1 of 1  
FOB DESTINATION

EXPIRATION DATE  
06/30/2021  
COUNCIL RESOLUTION  
2020-06-092-J-4c

VENDOR NO. 109764

**Vendor**  
VULCAN SIGNS  
P O BOX 1850  
408 E BERRY AVE  
FOLEY, AL 36536-1850

QUANTITIES ARE ESTIMATED AND WILL BE ORDERED AS NEEDED

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
1	Each	1 Year Requirements of Traffic Signs & Posts Traffic Control Signs and Posts to be ordered on an as needed basis and as per ITB-COT 20-22 Bid Specifications and unit pricing for Proposals A,B,C,E,F,G,I. Bid Pricing is attached.	27,970.2500	\$27,970.25

Entered By: Kristine Kallek

\$27,970.25

**Special Instructions:**

CITY COUNCIL APPROVAL DATE: 6/22/2020. This is a ONE (1) Year Contract to be ordered on an as needed basis with the option to renew for ONE (1) additional year; Contract expiring 6/30/2022. This PO is for YEAR ONE of a potential TWO year contract.

**TERMS & CONDITIONS**

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
2. Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.

# BLANKET ORDER

**Ship To**  
CITY OF TROY  
Streets  
4693 ROCHESTER ROAD  
TROY, MI 48085

**Bill To**  
CITY OF TROY  
Streets  
4693 ROCHESTER ROAD  
TROY, MI 48085

No. 2020-00001533  
DATE: 06/30/2020  
PAGE: 1 of 1  
FOB DESTINATION

EXPIRATION DATE  
06/30/2021  
COUNCIL RESOLUTION  
2020-06-092-J-4c

VENDOR NO. 166734

**Vendor**  
MD SOLUTIONS  
8225 ESTATES PKWY  
PLAIN CITY, OH 43064

QUANTITIES ARE ESTIMATED AND WILL BE ORDERED AS NEEDED

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
1	Each	1 Year Requirements of Traffic Signs & Posts Traffic Control Signs and Posts to be ordered on an as needed basis and as per ITB-COT 20-22 Bid Specifications and unit pricing for Proposals J, K. Bid Pricing is attached.	46,606.0000	\$46,606.00

Entered By: Kristine Kallek

\$46,606.00

**Special Instructions:**

CITY COUNCIL APPROVAL DATE: 6/22/2020. This is a ONE (1) Year Contract to be ordered on an as needed basis with the option to renew for ONE (1) additional year; Contract expiring 6/30/2022. This PO is for YEAR ONE of a potential TWO year contract.

**TERMS & CONDITIONS**

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
2. Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.

Opening Date - 05/28/2020  
Date Reviewed - 05/28/2020

CITY OF TROY  
BID TABULATION  
TRAFFIC SIGNS & POSTS

ITB-COT 20-22  
Page 1 of 2

VENDOR NAME:		Vulcan Inc.		Unistrut Midwest		MD Solutions		
CITY:		Foley, AL		Wayne, MI		Plain City, OH		
ONE (1) YEAR REQUIREMENTS OF TRAFFIC CONTROL SIGNS AND POSTS								
ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL A: Complete Signs, Single Face, 3M High Intensity Prismatic on Aluminum								
1.	10	36" Yield (R1-2)	\$18.69	\$186.90	No Bid		No Bid	
2.	30	30" Stop (R1-1)	\$22.66	\$679.80				
3.	10	36" Stop (R1-1)	\$32.90	\$329.00				
4.	10	18" X 6" All Way (R1-4)	\$3.56	\$35.60				
5.	500	12" X 12" No Parking (R8-3A)	\$4.08	\$2,040.00				
PROPOSAL A: EST TOTAL --			\$3,271.30		\$0.00		\$0.00	
PROPOSAL B: 3M Standard Pre-Printed Traffic Sign Faces High Intensity								
1.	500	12" X 12" No Parking Symbol R8-3A Faces	\$1.31	\$655.00	No Bid		No Bid	
PROPOSAL B: EST TOTAL --			\$655.00		\$0.00		\$0.00	
PROPOSAL C: Complete Signs, Single Face, 3M Diamond Grade, VIP Sheeting, Fluorescent Yellow Green on Aluminum								
1.	10	30" School Sign FYG	\$28.93	\$289.30	No Bid		No Bid	
2.	10	36" School Sign FYG	\$41.44	\$414.40				
3.	10	24" X 12" Directional Arrow FYG (W16-7p)	\$10.41	\$104.10				
4.	10	30" X 15" 'AHEAD' Sign FYG (W16-9P)	\$15.28	\$152.80				
PROPOSAL C: EST TOTAL --			\$960.60		\$0.00		\$0.00	
PROPOSAL D: MDO Single Faced, Rectangle Plywood Sign								
1.	3	96" X 48" HIP Orange 5/8"	No Bid		No Bid		No Bid	
2.	3	96" X 48" HIP White 5/8"						
3.	3	30" X 96" HIP White 5/8"						
4.	3	30" X 60" HIP White 5/8"						
PROPOSAL D: EST TOTAL --			\$0.00		\$0.00		\$0.00	
PROPOSAL E: Complete Signs, Standard, Warning Diamond, Rectangular or Square - One Color High Intensity Prismatic on Aluminum, Rounded OR Square Corners								
1.	10	9" X 24 "	\$6.34	\$63.40	No Bid		No Bid	
2.	10	9" X 30"	\$7.82	\$78.20				
3.	10	9" X 36"	\$9.36	\$93.60				
4.	10	9" X 48"	\$11.22	\$112.20				
5.	10	12" X 12"	\$4.08	\$40.80				
6.	100	12" X 18"	\$5.32	\$532.00				
7.	10	12" X 24"	\$8.31	\$83.10				
8.	10	12" X 30"	\$10.02	\$100.20				
9.	150	12" X 36"	\$11.22	\$1,683.00				
10.	25	12" X 42"	\$13.09	\$327.25				
11.	50	12" X 48"	\$14.96	\$748.00				
12.	25	12" X 54"	\$16.83	\$420.75				
13.	25	12" X 60"	\$18.70	\$467.50				
14.	25	12" X 72"	\$22.44	\$561.00				
15.	25	18" X 18"	\$8.99	\$224.75				
16.	20	18" X 24"	\$11.22	\$224.40				
17.	20	18" X 36"	\$16.83	\$336.60				
18.	20	18" X 48"	\$22.44	\$448.80				
19.	20	18" X 60"	\$28.05	\$561.00				
20.	10	24" X 24"	\$14.96	\$149.60				
21.	200	24" X 30"	\$18.70	\$3,740.00				
22.	10	24" X 36"	\$22.44	\$224.40				
23.	10	24" X 48"	\$29.92	\$299.20				
24.	200	30" X 30"	\$23.38	\$4,676.00				
25.	25	30" X 36"	\$28.05	\$701.25				
26.	10	36" X 36"	\$33.66	\$336.60				
27.	10	36" X 48"	\$44.88	\$448.80				
28.	10	48" X 48"	\$59.84	\$598.40				
29.	10	24" X 30" double sided, one color	\$27.90	\$279.00				
PROPOSAL E: EST TOTAL --			\$18,559.80		\$0.00		\$0.00	

Opening Date - 05/28/2020  
Date Reviewed - 05/28/2020

CITY OF TROY  
BID TABULATION  
TRAFFIC SIGNS & POSTS

ITB-COT 20-22  
Page 2 of 2

VENDOR NAME:	Vulcan Inc.	Unistrut Midwest	MD Solutions
CITY:	Foley, AL	Wayne, MI	Plain City, OH

PROPOSAL F: Complete Signs, Standard, Warning Diamond, Rectangular or Square - Two or more colors High Intensity Prismatic on Aluminum									
1.	10	12" X 12" Two Color	\$4.68	\$46.80	No Bid		No Bid		
2.	50	12" X 18" Two Color	\$6.59	\$329.50					
3.	10	24" X 24" Two Color	\$15.69	\$156.90					
4.	10	30" X 30" Three Color	\$24.72	\$247.20					
PROPOSAL F: EST TOTAL --			\$780.40		\$0.00		\$0.00		
PROPOSAL G: Complete Signs, Double Sided Extruded Aluminum									
1.	25	9" X 24" Extruded BLANK (No Film)	\$6.43	\$160.75	No Bid		\$9.23	\$230.75	
2.	25	9" X 30" Extruded BLANK (No Film)	\$8.04	\$201.00			\$11.50	\$287.50	
3.	25	9" X 36" Extruded BLANK (No Film)	\$9.62	\$240.50			\$12.75	\$318.75	
4.	25	9" X 42" Extruded BLANK (No Film)	\$11.32	\$283.00			\$14.25	\$356.25	
5.	25	9" X 48" Extruded BLANK (No Film)	\$12.82	\$320.50			\$15.50	\$387.50	
6.	5	9" X 54" Extruded BLANK (No Film)	\$14.48	\$72.40			\$17.00	\$85.00	
PROPOSAL G: EST TOTAL --			\$1,278.15		\$0.00		\$1,665.75		
PROPOSAL H: Set up fees for any listed size to fabricate a non-standard sign									
			N/A	/Setup	N/A	/Setup	Not specified	/Setup	
PROPOSAL I: Round Galvanized Steel Post, 2" Nominal Size, 2-1/8" ID, 2-3/8" OD, 0.125 Wall Thickness, 3lbs Per Linear Foot									
1.	100	12 FT Galvanized Steel Round Post	\$24.65	\$2,465.00	No Bid		\$37.75	\$3,775.00	
PROPOSAL I: EST TOTAL --			\$2,465.00		\$0.00		\$3,775.00		
PROPOSAL J: U-Channel Sign Posts									
1.	200	10 FT – 2lbs Galvanized Steel	\$19.10	\$3,820.00	No Bid		\$18.50	\$3,700.00	
2.	200	12 FT – 3lbs Galvanized Steel	\$34.38	\$6,876.00			\$32.20	\$6,440.00	
3.	100	15 FT – 3lbs Galvanized Steel	\$42.98	\$4,298.00			\$43.10	\$4,310.00	
PROPOSAL J: EST TOTAL --			\$14,994.00		\$0.00		\$14,450.00		
PROPOSAL K: Square Tubular Sign Posts – Perforated – Galvanized Steel –FHWA Approved									
1.	100	14 FT X 1-3/4" -14 Gauge	\$31.08	\$3,108.00	\$31.00	\$3,100.00	\$28.91	\$2,891.00	
2.	100	12 FT X 1-3/4" – 14 Gauge	\$26.64	\$2,664.00	\$26.50	\$2,650.00	\$24.84	\$2,484.00	
3.	100	9 FT x 1-1/2" – 14 Gauge	\$23.76	\$2,376.00	\$23.00	\$2,300.00	\$20.00	\$2,000.00	
4.	200	12 FT X 2" – 12 Gauge	\$37.80	\$7,560.00	\$35.00	\$7,000.00	\$34.56	\$6,912.00	
5.	200	10 FT X 2" – 12 Gauge	\$31.50	\$6,300.00	\$29.00	\$5,800.00	\$28.80	\$5,760.00	
6.	200	9 FT x 2" – 12 Gauge	\$28.35	\$5,670.00	\$27.00	\$5,400.00	\$25.92	\$5,184.00	
7.	100	3 FT x 1-3/4" Anchor Base -14 Gauge	\$8.51	\$851.00	\$7.00	\$700.00	\$9.75	\$975.00	
8.	100	3 FT x 2" Anchor Base -12 Gauge	\$9.45	\$945.00	\$9.50	\$950.00	\$10.15	\$1,015.00	
9.	300	3 FT x 2-1/4" Anchor Base -12 gauge	\$11.29	\$3,387.00	\$10.50	\$3,150.00	\$10.62	\$3,186.00	
10.	300	1.5 FT x 2-1/2" Anchor Base or Sleeve -12 gauge	\$6.09	\$1,827.00	\$6.50	\$1,950.00	\$5.83	\$1,749.00	
PROPOSAL K: EST TOTAL --			\$34,688.00		\$33,000.00		\$32,156.00		
PROPOSAL L: MDOT Wood Sign Posts (predrilled) and Steel Sleeves									
1.	20	6" X 8" X 16 FT Wood Sign Post	No Bid		No Bid		No Bid		
2.	20	6" X 8" X 54" Steel Sleeve							
3.	20	4" X 6" X 36" Steel Sleeve							
PROPOSAL L: EST TOTAL --			\$0.00		\$0.00		\$0.00		
ESTIMATED TOTAL FOR ALL PROPOSALS:			\$77,652.25		\$33,000.00		\$52,046.75		
DELIVERY: Minimum Shipment: \$500 or less?			\$500.00		\$500.00		\$500.00		
# of Days			30-40		5		30		
CONTACT INFO: Hrs. of Operation:			M-F 7am-4pm		M-F 8am-5pm		8:30am-5pm		
24 Hr. Phone Number:			800-633-6845		None		None		
PAYMENT TERMS:			0%, NET 30		Net 30		Net 30		
WARRANTY:			Std mfg warranty		None on cut materials		Standard		
EXCEPTIONS: Y OR N			Square posts marked must be bought in bundles of 25.		N		N		
ALL OR NONE AWARD: Y OR N			N		N		N		
ACKNOWLEDGEMENT SIGNED: Y OR N			Y		Y		Y		
FORMS: Y OR N			Y		Y		Y		

**ATTEST:**

(\*Bid Opening conducted via a Go-To Meeting)

Kaitlin Sackner  
Beth Zaccardelli  
MaryBeth Murz  
Kristine Kallek  
Jackie Ahlstrom

MaryBeth Murz,  
Purchasing Manager



**CITY OF TROY  
ELECTRONIC BID PROPOSAL**

ITB-COT 20-22  
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The undersigned proposes to furnish **ONE (1) YEAR REQUIREMENTS OF TRAFFIC CONTROL SIGNS AND POSTS**, with an option to renew for one (1) additional year in accordance with the specifications attached hereto and to be considered an integral part hereof, at the following prices: *(It is the City's intent to order the items on an as needed basis depending on minimum shipment requirements.)*

COMPANY NAME: VULCAN INC., dba Vulcan Aluminum; Vulcan Signs  
(Print)

**PROPOSAL A: Complete Signs, Single Face, 3M High Intensity Prismatic on Aluminum**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	36" Yield (R1-2)	\$ 18.69	\$ 186.00
2.	30	30" Stop (R1-1)	\$ 22.66	\$ 679.80
3.	10	36" Stop (R1-1)	\$ 32.90	\$ 329.00
4.	10	18" X 6" All Way (R1-4)	\$ 3.56	\$ 35.60
5.	500	12" X 12" No Parking (R8-3A)	\$ 4.08	\$ 2,040.00
ESTIMATED TOTAL: PROPOSAL A			\$ 3,271.30	

**PROPOSAL B: 3M Standard Pre-Printed Traffic Sign Faces High Intensity**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	500	12" X 12" No Parking Symbol R8-3A Faces	\$ 1.31	\$ 655.00
ESTIMATED TOTAL: PROPOSAL B			\$ 655.00	

**PROPOSAL C: Complete Signs, Single Face, 3M Diamond Grade, VIP Sheeting, Fluorescent Yellow Green on Aluminum**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	30" School Sign FYG	\$28.93	\$ 289.30
2.	10	36" School Sign FYG	\$41.44	\$ 414.40
3.	10	24" X 12" Directional Arrow FYG (W16-7p)	\$10.41	\$ 104.10
4.	10	30" X 15" 'AHEAD' Sign FYG (W16-9P)	\$15.28	\$ 152.80
ESTIMATED TOTAL PROPOSAL C			\$ 960.60	

**PROPOSAL D: MDO Single Faced, Rectangle Plywood Sign**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	3	96" X 48" HIP Orange 5/8"	\$	\$
2.	3	96" X 48" HIP White 5/8"	\$	\$
3.	3	30" X 96" HIP White 5/8"	\$	\$
4.	3	30" X 60" HIP White 5/8"	\$	\$
ESTIMATED TOTAL: PROPOSAL D			\$	

**NO BID  
THIS PAGE**

**PROPOSAL E: Complete Signs, Standard, Warning Diamond, Rectangular or Square - One Color High Intensity Prismatic on Aluminum, Rounded OR Square Corners**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	9" X 24 "	\$ 6.34	\$ 63.40
2.	10	9" X 30"	\$ 7.82	\$ 78.20
3.	10	9" X 36"	\$ 9.36	\$ 93.60
4.	10	9" X 48"	\$ 11.22	\$ 112.20
5.	10	12" X 12"	\$ 4.08	\$ 40.80
6.	100	12" X 18"	\$ 5.32	\$ 532.00
7.	10	12" X 24"	\$ 8.31	\$ 83.10
8.	10	12" X 30"	\$ 10.02	\$ 100.20
9.	150	12" X 36"	\$ 11.22	\$ 1,683.00
10.	25	12" X 42"	\$ 13.09	\$ 327.25
11.	50	12" X 48"	\$ 14.96	\$ 748.00
12.	25	12" X 54"	\$ 16.83	\$ 420.75
13.	25	12" X 60"	\$ 18.70	\$ 467.50
14.	25	12" X 72"	\$ 22.44	\$ 561.00
15.	25	18" X 18"	\$ 8.99	\$ 224.75
16.	20	18" X 24"	\$ 11.22	\$ 224.40
17.	20	18" X 36"	\$ 16.83	\$ 336.60
18.	20	18" X 48"	\$ 22.44	\$ 448.80
19.	20	18" X 60"	\$ 28.05	\$ 561.00
20.	10	24" X 24"	\$ 14.96	\$ 149.60
21.	200	24" X 30"	\$ 18.70	\$ 3,740.00
22.	10	24" X 36"	\$ 22.44	\$ 224.40
23.	10	24" X 48"	\$ 29.92	\$ 299.20
24.	200	30" X 30"	\$ 23.38	\$ 4,676.00
25.	25	30" X 36"	\$ 28.05	\$ 701.25
26.	10	36" X 36"	\$ 33.66	\$ 336.60
27.	10	36" X 48"	\$ 44.88	\$ 448.80
28.	10	48" X 48"	\$ 59.84	\$ 598.40
29.	10	24" X 30" double sided, one color	\$ 27.90	\$ 279.00
ESTIMATED TOTAL: PROPOSAL E			\$ 18,559.80	

**PROPOSAL F: Complete Signs, Standard, Warning Diamond, Rectangular or Square - Two or more colors High Intensity Prismatic on Aluminum**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	12" X 12" Two Color	\$ 4.68	\$ 46.80
2.	50	12" X 18" Two Color	\$ 6.59	\$ 329.50
3.	10	24" X 24" Two Color	\$ 15.69	\$ 156.90
4.	10	30" X 30" Three Color	\$ 24.72	\$ 247.20
ESTIMATED TOTAL: PROPOSAL F			\$ 780.20	

**PROPOSAL G: Complete Signs, Double Sided Extruded Aluminum**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	25	9" X 24" Extruded BLANK (No Film)	\$ 6.43	\$ 160.75
2.	25	9" X 30" Extruded BLANK (No Film)	\$ 8.04	\$ 201.00
3.	25	9" X 36" Extruded BLANK (No Film)	\$ 9.62	\$ 240.50
4.	25	9" X 42" Extruded BLANK (No Film)	\$ 11.32	\$ 283.00
5.	25	9" X 48" Extruded BLANK (No Film)	\$ 12.82	\$ 320.50
6.	5	9" X 54" Extruded BLANK (No Film)	\$ 14.48	\$ 72.40
ESTIMATED TOTAL: PROPOSAL G			\$	1,278.15

COMPANY NAME: VULCAN INC., dba Vulcan Aluminum: Vulcan Signs

**PROPOSAL H: Set up fees for any listed size to fabricate a non-standard sign.-** \$ 25.00 /Setup

**PROPOSAL I: Round Galvanized Steel Post, 2" Nominal Size, 2-1/8" ID, 2-3/8" OD, 0.125 Wall Thickness, 3lbs Per Linear Foot**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	100	12 FT Galvanized Steel Round Post	\$ 24.65	\$ 2,465.00
ESTIMATED TOTAL: PROPOSAL I			\$	\$ 2,465.00

**PROPOSAL J: U-Channel Sign Posts**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	200	10 FT – 2lbs Galvanized Steel	\$ 19.10	\$ 3,820.00
2.	200	12 FT – 3lbs Galvanized Steel	\$ 34.38	\$ 6,876.00
3.	100	15 FT – 3lbs Galvanized Steel	\$ 42.98	\$ 4,298.00
ESTIMATED TOTAL: PROPOSAL J			\$	\$ 14,994.00

**PROPOSAL K: Square Tubular Sign Posts – Perforated – Galvanized Steel –FHWA Approved**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	100	14 FT X 1-3/4" -14 Gauge	\$ 31.08	\$ 3,108.00
2.	100	12 FT X 1-3/4" – 14 Gauge	\$ 26.64	\$ 2,664.00
*3.	100	9 FT x 1-1/2" – 14 Gauge	\$ 23.76	\$ 2,376.00
4.	200	12 FT X 2" – 12 Gauge	\$ 37.80	\$ 7,560.00
5.	200	10 FT X 2" – 12 Gauge	\$ 31.50	\$ 6,300.00
6.	200	9 FT x 2" – 12 Gauge	\$ 28.35	\$ 5,670.00
7.	100	3 FT x 1-3/4" Anchor Base -14 Gauge	\$ 8.51	\$ 851.00
8.	100	3 FT x 2" Anchor Base -12 Gauge	\$ 9.45	\$ 945.00
9.	300	3 FT x 2-1/4" Anchor Base -12 gauge	\$ 11.29	\$ 3,387.00
*10.	300	1.5 FT x 2-1/2" Anchor Base or Sleeve -12 gauge	\$ 6.09	\$ 1,827.00
ESTIMATED TOTAL: PROPOSAL J			\$	\$ 34,688.00

**PROPOSAL L: MDOT Wood Sign Posts (predrilled) and Steel Sleeves**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	20	6" X 8" X 16 FT Wood Sign Post	\$	\$
2.	20	6" X 8" X 54" Steel Sleeve	\$	\$
3.	20	4" X 6" X 36" Steel Sleeve	\$	\$
ESTIMATED TOTAL: PROPOSAL L			\$	

**UNIT PRICES:**

Unit prices prevail; the City of Troy Purchasing Department will correct all mathematical errors.

**ESTIMATED QUANTITIES:**

Quantities stated are estimated and are not guaranteed. Quantities stated are for award purposes only and based upon past usage.

**DELIVERY:**

Minimum shipment: \$500 or less

Your company's minimum shipment: \$500.00 within 30-40 days of a phone request.

All items will be F.O.B. delivered freight paid to the City of Troy Department of Public Works 4693 Rochester Rd., Troy, MI 48085. Items will be ordered as needed via a phone or fax request by the City of Troy Public Works Department. Please call **Kaitlin Sackner** prior to delivery at (248) 524-3376.

COMPANY NAME: VULCAN INC., dba Vulcan Aluminum; Vulcan Signs

\*MUST BE BOUGHT IN BUNDLES OF 25



**PROPOSAL H: Set up fees for any listed size to fabricate a non-standard sign. -** \$ N/A /Setup

**PROPOSAL I: Round Galvanized Steel Post, 2" Nominal Size, 2-1/8" ID, 2-3/8" OD, 0.125 Wall Thickness, 3lbs Per Linear Foot**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	100	12 FT Galvanized Steel Round Post	\$ 24.65	\$ 2,465.00
ESTIMATED TOTAL: PROPOSAL I			\$	\$ 2,465.00

**PROPOSAL J: U-Channel Sign Posts**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	200	10 FT - 2lbs Galvanized Steel	\$ 19.10	\$ 3,820.00
2.	200	12 FT - 3lbs Galvanized Steel	\$ 34.38	\$ 6,876.00
3.	100	15 FT - 3lbs Galvanized Steel	\$ 42.98	\$ 4,298.00
ESTIMATED TOTAL: PROPOSAL J			\$	\$ 14,994.00

**PROPOSAL K: Square Tubular Sign Posts - Perforated - Galvanized Steel -FHWA Approved**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	100	14 FT X 1-3/4" -14 Gauge	\$ 31.08	\$ 3,108.00
2.	100	12 FT X 1-3/4" - 14 Gauge	\$ 26.64	\$ 2,664.00
*3.	100	9 FT x 1-1/2" - 14 Gauge	\$ 23.76	\$ 2,376.00
4.	200	12 FT X 2" - 12 Gauge	\$ 37.80	\$ 7,560.00
5.	200	10 FT X 2" - 12 Gauge	\$ 31.50	\$ 6,300.00
6.	200	9 FT x 2" - 12 Gauge	\$ 28.35	\$ 5,670.00
7.	100	3 FT x 1-3/4" Anchor Base -14 Gauge	\$ 8.51	\$ 851.00
8.	100	3 FT x 2" Anchor Base -12 Gauge	\$ 9.45	\$ 945.00
9.	300	3 FT x 2-1/4" Anchor Base -12 gauge	\$ 11.29	\$ 3,387.00
*10.	300	1.5 FT x 2-1/2" Anchor Base or Sleeve -12 gauge	\$	\$ 3,688.00
ESTIMATED TOTAL: PROPOSAL J			\$	\$ 34,688.00

**PROPOSAL L: MDOT Wood Sign Posts (predrilled) and Steel Sleeves**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	20	6" X 8" X 16 FT Wood Sign Post	\$	\$
2.	20	6" X 8" X 54" Steel Sleeve	\$	\$
3.	20	4" X 6" X 36" Steel Sleeve	\$	\$
ESTIMATED TOTAL: PROPOSAL L			\$	\$

**UNIT PRICES:**

Unit prices prevail; the City of Troy Purchasing Department will correct all mathematical errors.

**ESTIMATED QUANTITIES:**

Quantities stated are estimated and are not guaranteed. Quantities stated are for award purposes only and based upon past usage.

**DELIVERY:**

Minimum shipment: \$500 or less

Your company's minimum shipment: \$500.00 within 30-40 days of a phone request.

All items will be F.O.B. delivered freight paid to the City of Troy Department of Public Works 4693 Rochester Rd., Troy, MI 48085. Items will be ordered as needed via a phone or fax request by the City of Troy Public Works Department. Please call **Kaitlin Sackner** prior to delivery at (248) 524-3376.

COMPANY NAME: VULCAN INC., dba Vulcan Aluminum; Vulcan Signs

\*MUST BE BOUGHT IN BUNDLES OF 25

**CONTACT INFORMATION:**

Hours of operation: M-F 7AM-4PM

24 Hour Phone No. 800-633-6845

**AWARD:**

Each proposal will be considered as a separate bid. The City of Troy reserves the right to combine proposals if deemed in the City's best interest to do so. Also, The City reserves the right to reject low bids which have major deviations from specifications, and to award a higher bid with only minor deviations. If your company's minimum shipment requirement is greater than \$500 for items other than sign posts, your bid will not be considered for an award.

**LOCAL PREFERENCE:**

The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.

**DOWNPAYMENTS AND PREPAYMENTS:**

Any proposal submitted which requires a down payment or prepayment of any kind prior to delivery and acceptance of the items as being in conformance with specifications will not be considered for award.

**APPROVED ALTERNATES:**

The Public Works Director or his designated representative will review material submitted for consideration as an approved alternate. The decision made as to acceptability will be deemed in the City of Troy's best interest and will be final.

**DESCRIPTIVE LITERATURE:**

Please attach descriptive or pertinent literature relevant to your company's bid proposal at the time of bid submission. It is attached and marked \_\_\_\_\_ for identification.

**ADDITIONAL INFORMATION:**

For additional general information or questions about this project, please contact **Kaitlin Sackner** between the hours of 8:00 a.m. and 4:30 p.m.

**CONTRACT FORMS:**

Bidders should complete and sign the Legal Status of Bidder, Non-Collusion Affidavit, Certification regarding Debarment, the Certification regarding "Iran Linked Business" and the Familial Disclosure Forms and return with your bid proposal. Due to COVID-19 restrictions the City is waiving Notary requirements; but note that all forms must be signed and dated.

COMPANY NAME: VULCAN INC., dba Vulcan Aluminum; Vulcan Signs

**SIGNATURE PAGE**

**PRICES:**

All bidders are held to bid prices for sixty (60) days or bid award, whichever comes first, except the successful bidder(s) whose prices shall remain firm for the entire contract period. The contract shall commence on the date of award or July 1, 2020 whichever is later and expire one (1) calendar year later.

The City can accept a change in pricing at the beginning of the first option year and each year thereafter to be the lessor of 2% or the difference in the Consumer Price Index between the current year (as close to 12 months as possible) and previous year as calculated on the CPI Inflation Calculator available on the Bureau of Labor Statistics website [www.bls.gov/cpi/home.htm](http://www.bls.gov/cpi/home.htm). The CPI Inflation Calculator uses the average Consumer Price Index for a given year. This data represents changes in prices of all goods and services purchased for consumption by urban households. For the current year, the latest month index value is used.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: W/B.B.

**NOTE:** The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addenda as issued.

TAX ID: 63-0513868

COMPANY VULCAN INC., dba Vulcan Aluminum; Vulcan Signs

ADDRESS PO Box 1850 CITY Foley STATE AL ZIP 36536-1850

PHONE NUMBER (888) 846-2745 FAX NUMBER (251) 943-7590

COMPANY REPRESENTATIVE'S NAME: David B. Beviacqua

(Print)

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: \_\_\_\_\_

PAYMENT TERMS: 0%, NET 30 WARRANTY: Std mfg warranty

DELIVERY: 30-40 Days ARO E-MAIL: vulcan1@vulcaninc.com

**EXCEPTIONS:**

Any exceptions, substitutions, deviations, etc., from the City specifications and this proposal must be stated below. The reason(s) for the exceptions, substitutions, and/or deviations are an integral part of this bid proposal offer:

Square posts marked must be bought in bundles of 25

☐

Check this box if your bid is not to be broken up

**ACKNOWLEDGEMENT:**

I, David B. Beviacqua, certify that I have read the **Instructions to Bidders** (2 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, [www.mitn.info](http://www.mitn.info) and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: W/B.B.

NOTE: The City of Troy, at their discretion, may require the bidder to supply a Financial Report from an impartial Financial Credit Reporting Service before award of contract at no cost to the City.

IMPORTANT: All City of Troy purchases require a **SAFETY DATA SHEET**, where applicable, in compliance with the **MIOSHA** "Right to Know" Law. Please include a copy of any relevant SDS at the time of bid submission.

U.S. CURRENCY: All figures quoted are to be in U.S. Funds.



## **CITY OF TROY SPECIFICATIONS**

### **TRAFFIC CONTROL SIGNS**

All signs bid under this proposal will be standard signs as specified in the Michigan Manual of Uniform Traffic Devices, latest revision.

Aluminum signs will be .080 inch thickness and shall be anodized.

All signs shall have industry standard corner radii on all panels (radius determined by size) and shall have 3/8 inch diameter mounting holes drilled on 1" centers, except for yield signs which will have 3/8 inch diameter mounting holes drilled 3" from the top and 1" from the bottom.

All signs and materials shall be 3M reflective "Scotchlite" material, high intensity prismatic or diamond grade, or approved alternate material.

The standard pre-printed traffic sign faces are fabricated from 3M brand reflective sheeting, high intensity prismatic, and pressure sensitive, or approved alternate material.

**PROPOSAL B:** All items should be fluorescent yellow green, diamond grade, VIP sheeting, 3-M, or approved alternate material.

**PROPOSAL L: MDOT Wood Sign Posts** shall be 6in x 8in x 16FT in length, made of Softwood, SYP#1 Grade, S4s, Conditioned & Pressure Treated Per ASTM D 1760, Table 1, Incised before treatment, .50 Retention CCA.

Material Meets or exceeds MDOT Specification 912.09, 912-4C

Two Holes Drilled on center of 8" side of post, 3-1/2" Diameter, Located at 55.75" from bottom of post and 69.75" from bottom of post.

**Steel Sleeves** shall be 6in x 8in x 54in Galvanized Steel, 10 Gauge,

To fit on 6"x8" MDOT Specification Wooden Sign Posts, In Accordance with MDOT Specifications



## Legal Status of Bidder:

**The Bidder shall fill out the appropriate form and strike out the other two:**

\_\_\_\_\_

A **corporation** duly organized and doing business under the laws of the State of Alabama  
for whom David B. Beviacqua, bearing the office title of General Manager  
\_\_\_\_\_, whose signature is affixed to this proposal, is duly authorized to execute contracts.

\_\_\_\_\_

A **partnership**, all members of which, with addresses, is:

N/A

\_\_\_\_\_

AN **INDIVIDUAL**, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:

N/A



CITY OF TROY  
OAKLAND COUNTY, MICHIGAN  
NON-COLLUSION AFFIDAVIT

TO WHOM IT MAY CONCERN:

David B. Beviacqua, being duly sworn deposed, says that he/she  
(Print Full Name)

is Vulcan Inc., DBA Vulcan Signs, DBA Vulcan Aluminum. The party making the foregoing proposal or bid,  
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

[Signature]  
SIGNATURE OF PERSON SUBMITTING BID

[Signature]  
NOTARY'S SIGNATURE Wendy M. Jantz

Subscribed and sworn to before me this 27th day of May, 2020  
in and for NOTARY AT LARGE County.  
Baldwin County

My commission expires:

02/25/2023



**CERTIFICATION REGARDING  
DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
2. Have not, within the three year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
3. Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
  - a. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
  - b. For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
  - c. For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

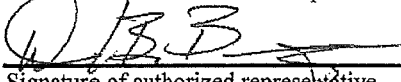
☒ *I am able to certify to the above statements.*

VULCAN INC., dba Vulcan Aluminum; Vulcan Signs

Name of Agency/Company/Firm *(Please Print)*

David B. Beviacqua

Name and title of authorized representative *(Please Print)*

  
Signature of authorized representative

5/27/2020

Date

☐ *I am unable to certify to the above statements. Attached is my explanation.*



**VENDOR CERTIFICATION  
THAT IT IS NOT AN  
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	
Legal Name	Vulcan Inc., DBA Vulcan Signs, DBA Vulcan Aluminum
Street Address	PO Box 1850
City	Foley
State, Zip	AL, 36536-1850
Corporate I.D. Number/State	019-473 AL
Taxpayer I.D. #	63-0513868

The undersigned, with: 1.) full knowledge of all of Vendors business activities, 2.) full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent:

A handwritten signature in black ink, appearing to read 'D. B. Beviacqua', written over a horizontal line.

Printed Name of Vendor's Authorized Agent: David B. Beviacqua

Witness Signature:

A handwritten signature in black ink, appearing to read 'Wendy M. Jantz', written over a horizontal line.

Printed Name of Witness: Wendy M. Jantz

G:\ BidLanguage\_IranLinkedBusiness





**Proposer's Sworn and Notarized Familial Disclosure**  
*(to be provided by the Proposer)*

The undersigned, the owner or authorized officer of Vulcan Inc., DBA Vulcan Signs, DBA Vulcan Aluminum (the "Proposer"), pursuant to the familial disclosure requirement provided in the Request for Proposal, hereby represent and warrant, except as provided below, that no familial relationships exist between the owner(s) or any employees of Vulcan Inc., DBA Vulcan Signs, DBA Vulcan Aluminum and any member of the City of Troy City Council or City of Troy management.

**List any Familial Relationships:**

NONE

**BIDDER:**

Vulcan Inc., DBA Vulcan Signs, DBA Vulcan Aluminum

By: David B. Beviacqua

Its: General Manager

STATE OF ALABAMA )

)ss.

COUNTY OF Baldwin )

This instrument was acknowledged before me on the 27th day of May, 2020, by

Wendy M. Jantz  
Wendy M. Jantz

**My Commission Expires 2/25/2023**



CITY OF TROY  
ELECTRONIC BID PROPOSAL

ITB-COT 20-22  
Page 1 of 5

The undersigned proposes to furnish **ONE (1) YEAR REQUIREMENTS OF TRAFFIC CONTROL SIGNS AND POSTS**, with an option to renew for one (1) additional year in accordance with the specifications attached hereto and to be considered an integral part hereof, at the following prices: *(It is the City's intent to order the items on an as needed basis depending on minimum shipment requirements.)*

COMPANY NAME:

MD SOLUTIONS  
(Print)

**PROPOSAL A: Complete Signs, Single Face, 3M High Intensity Prismatic on Aluminum**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	36" Yield (R1-2)	\$	\$
2.	30	30" Stop (R1-1)	\$	\$
3.	10	36" Stop (R1-1)	\$	\$
4.	10	18" X 6" All Way (R1-4)	\$	\$
5.	500	12" X 12" No Parking (R8-3A)	\$	\$
ESTIMATED TOTAL: PROPOSAL A			\$	

**PROPOSAL B: 3M Standard Pre-Printed Traffic Sign Faces High Intensity**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	500	12" X 12" No Parking Symbol R8-3A Faces	\$	\$
ESTIMATED TOTAL: PROPOSAL B			\$	

**PROPOSAL C: Complete Signs, Single Face, 3M Diamond Grade, VIP Sheeting, Fluorescent Yellow Green on Aluminum**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	30" School Sign FYG	\$	\$
2.	10	36" School Sign FYG	\$	\$
3.	10	24" X 12" Directional Arrow FYG (W16-7p)	\$	\$
4.	10	30" X 15" 'AHEAD' Sign FYG (W16-9P)	\$	\$
ESTIMATED TOTAL PROPOSAL C			\$	

**PROPOSAL D: MDO Single Faced, Rectangle Plywood Sign**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	3	96" X 48" HIP Orange 5/8"	\$	\$
2.	3	96" X 48" HIP White 5/8"	\$	\$
3.	3	30" X 96" HIP White 5/8"	\$	\$
4.	3	30" X 60" HIP White 5/8"	\$	\$
ESTIMATED TOTAL: PROPOSAL D			\$	

**PROPOSAL E: Complete Signs, Standard, Warning Diamond, Rectangular or Square - One Color High Intensity Prismatic on Aluminum, Rounded OR Square Corners**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	9" X 24 "	\$	\$
2.	10	9" X 30"	\$	\$
3.	10	9" X 36"	\$	\$
4.	10	9" X 48"	\$	\$
5.	10	12" X 12"	\$	\$
6.	100	12" X 18"	\$	\$
7.	10	12" X 24"	\$	\$
8.	10	12" X 30"	\$	\$
9.	150	12" X 36"	\$	\$
10.	25	12" X 42"	\$	\$
11.	50	12" X 48"	\$	\$
12.	25	12" X 54"	\$	\$
13.	25	12" X 60"	\$	\$
14.	25	12" X 72"	\$	\$
15.	25	18" X 18"	\$	\$
16.	20	18" X 24"	\$	\$
17.	20	18" X 36"	\$	\$
18.	20	18" X 48"	\$	\$
19.	20	18" X 60"	\$	\$
20.	10	24" X 24"	\$	\$
21.	200	24" X 30"	\$	\$
22.	10	24" X 36"	\$	\$
23.	10	24" X 48"	\$	\$
24.	200	30" X 30"	\$	\$
25.	25	30" X 36"	\$	\$
26.	10	36" X 36"	\$	\$
27.	10	36" X 48"	\$	\$
28.	10	48" X 48"	\$	\$
29.	10	24" X 30" double sided, one color	\$	\$
ESTIMATED TOTAL: PROPOSAL E			\$	

**PROPOSAL F: Complete Signs, Standard, Warning Diamond, Rectangular or Square - Two or more colors High Intensity Prismatic on Aluminum**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	12" X 12" Two Color	\$	\$
2.	50	12" X 18" Two Color	\$	\$
3.	10	24" X 24" Two Color	\$	\$
4.	10	30" X 30" Three Color	\$	\$
ESTIMATED TOTAL: PROPOSAL F			\$	

**PROPOSAL G: Complete Signs, Double Sided Extruded Aluminum**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	25	9" X 24" Extruded BLANK (No Film)	\$ 9.23	\$ 230.75
2.	25	9" X 30" Extruded BLANK (No Film)	\$ 11.50	\$ 287.50
3.	25	9" X 36" Extruded BLANK (No Film)	\$ 12.75	\$ 318.75
4.	25	9" X 42" Extruded BLANK (No Film)	\$ 14.25	\$ 356.25
5.	25	9" X 48" Extruded BLANK (No Film)	\$ 15.50	\$ 387.50
6.	5	9" X 54" Extruded BLANK (No Film)	\$ 17.00	\$ 85.00
ESTIMATED TOTAL: PROPOSAL G			\$	1,580.75

COMPANY NAME: \_\_\_\_\_

**PROPOSAL H: Set up fees for any listed size to fabricate a non-standard sign.** - \$ /Setup

**PROPOSAL I: Round Galvanized Steel Post, 2" Nominal Size, 2-1/8" ID, 2-3/8" OD, 0.125 Wall Thickness, 3lbs Per Linear Foot**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	100	12 FT Galvanized Steel Round Post	\$ 37.75	\$ 3,775.00
ESTIMATED TOTAL: PROPOSAL I			\$	\$ 3,775.00

**PROPOSAL J: U-Channel Sign Posts**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	200	10 FT - 2lbs Galvanized Steel	\$ 18.50	\$ 3,700.00
2.	200	12 FT - 3lbs Galvanized Steel	\$ 32.20	\$ 6,440.00
3.	100	15 FT - 3lbs Galvanized Steel	\$ 43.10	\$ 4,310.00
ESTIMATED TOTAL: PROPOSAL J			\$	\$ 14,450.00

**PROPOSAL K: Square Tubular Sign Posts - Perforated - Galvanized Steel - FHWA Approved**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	100	14 FT X 1-3/4" -14 Gauge	\$ 28.91	\$ 2,891.00
2.	100	12 FT X 1-3/4" - 14 Gauge	\$ 24.84	\$ 2,484.00
3.	100	9 FT x 1-1/2" - 14 Gauge	\$ 20.00	\$ 2,000.00
4.	200	12 FT X 2" - 12 Gauge	\$ 34.56	\$ 6,912.00
5.	200	10 FT X 2" - 12 Gauge	\$ 28.80	\$ 5,760.00
6.	200	9 FT x 2" - 12 Gauge	\$ 25.92	\$ 5,184.00
7.	100	3 FT x 1-3/4" Anchor Base -14 Gauge	\$ 9.75	\$ 975.00
8.	100	3 FT x 2" Anchor Base -12 Gauge	\$ 10.15	\$ 1,015.00
9.	300	3 FT x 2-1/4" Anchor Base -12 gauge	\$ 10.62	\$ 3,186.00
10.	300	1.5 FT x 2-1/2" Anchor Base or Sleeve -12 gauge	\$ 5.63	\$ 1,749.00
ESTIMATED TOTAL: PROPOSAL J			\$	\$ 32,156.00

**PROPOSAL L: MDOT Wood Sign Posts (predrilled) and Steel Sleeves**

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	20	6" X 8" X 16 FT Wood Sign Post	\$	\$
2.	20	6" X 8" X 54" Steel Sleeve	\$	\$
3.	20	4" X 6" X 36" Steel Sleeve	\$	\$
ESTIMATED TOTAL: PROPOSAL L			\$	\$

**UNIT PRICES:**

Unit prices prevail; the City of Troy Purchasing Department will correct all mathematical errors.

**ESTIMATED QUANTITIES:**

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**DELIVERY:**

Minimum shipment: \$500 or less

Your company's minimum shipment: \$500 within 30 days of a phone request.

All items will be F.O.B. delivered freight paid to the City of Troy Department of Public Works 4693 Rochester Rd., Troy, MI 48085. Items will be ordered as needed via a phone or fax request by the City of Troy Public Works Department. Please call Kaitlin Sackner prior to delivery at (248) 524-3376.

COMPANY NAME: MD Solutions

**CONTACT INFORMATION:**

Hours of operation: 8:30 - 5:00 24 Hour Phone No. \_\_\_\_\_

**AWARD:**

Each proposal will be considered as a separate bid. The City of Troy reserves the right to combine proposals if deemed in the City's best interest to do so. Also, The City reserves the right to reject low bids which have major deviations from specifications, and to award a higher bid with only minor deviations. If your company's minimum shipment requirement is greater than \$500 for items other than sign posts, your bid will not be considered for an award.

**LOCAL PREFERENCE:**

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**DOWNPAYMENTS AND PREPAYMENTS:**

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**DESCRIPTIVE LITERATURE:**

Please attach descriptive or pertinent literature relevant to your company's bid proposal at the time of bid submission. It is attached and marked \_\_\_\_\_ for identification.

**ADDITIONAL INFORMATION:**

For additional general information or questions about this project, please contact **Kaitlin Sackner** between the hours of 8:00 a.m. and 4:30 p.m.

**CONTRACT FORMS:**

Bidders should complete and sign the Legal Status of Bidder, Non-Collusion Affidavit, Certification regarding Debarment, the Certification regarding "Iran Linked Business" and the Familial Disclosure Forms and return with your bid proposal. Due to COVID-19 restrictions the City is waiving Notary requirements; but note that all forms must be signed and dated.

COMPANY NAME: MDSolutions

**SIGNATURE PAGE**

**PRICES:**

All bidders are held to bid prices for sixty (60) days or bid award, whichever comes first, except the successful bidder(s) whose prices shall remain firm for the entire contract period. The contract shall commence on the date of award or July 1, 2020 whichever is later and expire one (1) calendar year later.

The City can accept a change in pricing at the beginning of the first option year and each year thereafter to be the lessor of 2% or the difference in the Consumer Price index between the current year (as close to 12 months as possible) and previous year as calculated on the CPI Inflation Calculator available on the Bureau of Labor Statistics website [www.bls.gov/cpi/home.htm](http://www.bls.gov/cpi/home.htm). The CPI Inflation Calculator uses the average Consumer Price Index for a given year. This data represents changes in prices of all goods and services purchased for consumption by urban households. For the current year, the latest month index value is used.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: 

**NOTE:** The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addenda as issued.

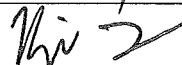
TAX ID: 31-1804276

COMPANY MD Solutions

ADDRESS 8225 Esters <sup>Pleny</sup> CITY Plain City STATE OH ZIP 43064

PHONE NUMBER (614) 873-2222 FAX NUMBER (614) 873-2220

COMPANY REPRESENTATIVE'S NAME: Neil Loy

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE:  (Print)

PAYMENT TERMS: Net 30 WARRANTY: Standard

DELIVERY: 30-60 days E-MAIL: Neil@md-signs.com

**EXCEPTIONS:**

Any exceptions, substitutions, deviations, etc., from the City specifications and this proposal must be stated below. The reason(s) for the exceptions, substitutions, and/or deviations are an integral part of this bid proposal offer:

\_\_\_\_\_  
\_\_\_\_\_

☐

Check this box if your bid is not to be broken up

**ACKNOWLEDGEMENT:**

I, Neil Loy, certify that I have read the **Instructions to Bidders** (2 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, [www.mitn.info](http://www.mitn.info) and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: 

NOTE: The City of Troy, at their discretion, may require the bidder to supply a Financial Report from an impartial Financial Credit Reporting Service before award of contract at no cost to the City.

IMPORTANT: All City of Troy purchases require a **SAFETY DATA SHEET**, where applicable, in compliance with the MIOSHA "Right to Know" Law. Please include a copy of any relevant SDS at the time of bid submission.

U.S. CURRENCY: All figures quoted are to be in U.S. Funds.



## **CITY OF TROY SPECIFICATIONS**

### **TRAFFIC CONTROL SIGNS**

All signs bid under this proposal will be standard signs as specified in the Michigan Manual of Uniform Traffic Devices, latest revision.

Aluminum signs will be .080 inch thickness and shall be anodized.

All signs shall have industry standard corner radii on all panels (radius determined by size) and shall have 3/8 inch diameter mounting holes drilled on 1" centers, except for yield signs which will have 3/8 inch diameter mounting holes drilled 3" from the top and 1" from the bottom.

All signs and materials shall be 3M reflective "Scotchlite" material, high intensity prismatic or diamond grade, or approved alternate material.

The standard pre-printed traffic sign faces are fabricated from 3M brand reflective sheeting, high intensity prismatic, and pressure sensitive, or approved alternate material.

**PROPOSAL B:** All items should be fluorescent yellow green, diamond grade, VIP sheeting, 3-M, or approved alternate material.

**PROPOSAL L: MDOT Wood Sign Posts** shall be 6in x 8in x 16FT in length, made of Softwood, SYP#1 Grade, S4s, Conditioned & Pressure Treated Per ASTM D 1760, Table 1, Incised before treatment, .50 Retention CCA.

Material Meets or exceeds MDOT Specification 912.09, 912-4C

Two Holes Drilled on center of 8" side of post, 3-1/2" Diameter, Located at 55.75" from bottom of post and 69.75" from bottom of post.

**Steel Sleeves** shall be 6in x 8in x 54in Galvanized Steel, 10 Gauge,  
To fit on 6"x8" MDOT Specification Wooden Sign Posts, In Accordance with MDOT Specifications



## Legal Status of Bidder:

The Bidder shall fill out the appropriate form and strike out the other two:

MD Solutions

A **corporation** duly organized and doing business under the laws of the State of OHIO  
for whom Neil Long, bearing the office title of Sales,  
whose signature is affixed to this proposal, is duly authorized to execute contracts.

A **partnership**, all members of which, with addresses, is:

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

AN **INDIVIDUAL**, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:

_____	_____
-------	-------





CITY OF TROY  
OAKLAND COUNTY, MICHIGAN  
NON-COLLUSION AFFIDAVIT

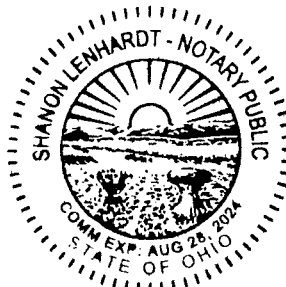
TO WHOM IT MAY CONCERN:

Neil Long, being duly sworn deposed, says that he/she  
(Print Full Name)  
is Sales. The party making the foregoing proposal or bid,  
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

[Signature]  
SIGNATURE OF PERSON SUBMITTING BID

[Signature]  
NOTARY'S SIGNATURE



Subscribed and sworn to before me this 26 day of May, 2020  
in and for Madison County.

My commission expires:

Aug 28, 2024



**CERTIFICATION REGARDING  
DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
2. Have not, within the three year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
3. Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
  - a. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
  - b. For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
  - c. For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

☒ *I am able to certify to the above statements.*

*Resolution*

Name of Agency/Company/Firm *(Please Print)*

*Neil Lay - Sales*

Name and title of authorized representative *(Please Print)*

*Neil Lay*

Signature of authorized representative

*5-26-20*

Date

☐ *I am unable to certify to the above statements. Attached is my explanation.*



**VENDOR CERTIFICATION  
THAT IT IS NOT AN  
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	
Legal Name	MDSolutions
Street Address	8225 Estates pkwy
City	Plain City, OH
State, Zip	OH 43067
Corporate I.D. Number/State	
Taxpayer I.D. #	31-1804276

The undersigned, with: 1.) full knowledge of all of Vendors business activities, 2.) full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent:

Printed Name of Vendor's Authorized Agent:

Neil Long

Witness Signature:

Printed Name of Witness:

Sharon Lenhardt



**Proposer's Sworn and Notarized Familial Disclosure**  
(to be provided by the Proposer)

The undersigned, the owner or authorized officer of MD Solutions (the "Proposer"), pursuant to the familial disclosure requirement provided in the Request for Proposal, hereby represent and warrant, except as provided below, that no familial relationships exist between the owner(s) or any employees of MD Solutions and any member of the City of Troy City Council or City of Troy management.

**List any Familial Relationships:**

None

BIDDER: MD Solutions

By: [Signature]

Its: \_\_\_\_\_

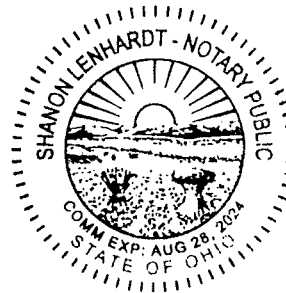
STATE OF ~~MICHIGAN~~ Ohio )

)ss.

COUNTY OF Madison )

This instrument was acknowledged before me on the 26 day of May, 2020, by

[Signature]





500 West Big Beaver  
Troy, MI 48084  
troymi.gov

## CITY COUNCIL AGENDA ITEM

Date: June 8, 2020

To: Mark F. Miller, City Manager

From: Bob Bruner, Assistant City Manager  
Lisa Burnham, Accounting Manager  
Kurt Bovensiepe, Public Works Director  
Scott Carruthers, Streets & Drains Operations Manager  
MaryBeth Murz, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award To Low Bidders Meeting Specifications – Traffic Control Signs and Posts

### History

- The Streets Division is responsible for the maintenance of all city posted traffic control signs and posts.
- These signs and posts require new installations, as well as repairs and replacements to be in compliance with the most current standards as specified in the Michigan Manual on Uniform Traffic Control Devices.
- The current contract expires June 30, 2020.

### Purchasing

- On May 28, 2020, a bid opening was conducted as required by the City Charter and Code for one (1) year requirements of traffic control signs and posts.
- The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; [www.mitn.info](http://www.mitn.info).
- Three (3) Bid responses were received. Below is a detailed summary of potential vendors.

Companies notified via MITN	121
Troy Companies notified via MITN	3
Troy Companies - Active email Notification	3
Troy Companies - Active Free	0
Companies that viewed the bid	121
Troy Companies that viewed the bid	0

**MITN** provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. **Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. **Active MITN non-paying members** are responsible to monitor and check the MITN website for opportunities to do business with the City. **Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

- Quantities are estimated and shall be purchased at quoted unit prices, *on an as needed basis*.
- All items bid were separated into 12 proposal categories, A-L.
- Due to minimum shipment requirements, contracts are to be awarded on a proposal by proposal basis.

### Financial

Funds are available in the General Fund under the Public Works Department operating budgets for the Streets Division for the 2021 and 2022 Fiscal Years. These funds will be drawn primarily from three accounts; Local Signs 101.447.22.475.7774.115, Major Signs 101.447.20.495.7774.115, and County Signs (DDA) 101.447.21.504.7774.115.



500 West Big Beaver  
Troy, MI 48084  
troymi.gov

## CITY COUNCIL AGENDA ITEM

### **Recommendation**

City management recommends awarding a one (1) year contract to provide Traffic Control Signs and Posts with an option to renew for one (1) additional year on a proposal by proposal basis to be ordered on as needed basis not to exceed budgetary limitations; to the bidders meeting specifications; *Vulcan Inc., dba Vulcan Signs, Vulcan Aluminum of Foley, AL* for an estimated total of \$27,970.25, and *MD Solutions, Inc., of Plain City, OH* for an estimated total of \$46,606.00. All awarded contracts will be at the unit prices contained in the bid tabulation opened May 28, 2020. Proposal D and Proposal L received no bids; both of these proposals will be purchased on an as needed basis. Proposal H requested setup fees to fabricate non-standard signs and will not be awarded to anyone since all bidders indicated that there would be no fee.

Bidder	Proposal	Estimated Total
Vulcan Inc.	A, B, C, E, F, G, I	\$27,970.25
MD Solutions	J, K	\$46,606.00
<b>Estimated Grand Total</b>		<b>\$74,576.25</b>

Opening Date - 05/28/2020  
Date Reviewed - 05/28/2020

CITY OF TROY  
BID TABULATION  
TRAFFIC SIGNS & POSTS

ITB-COT 20-22  
Page 1 of 2

		VENDOR NAME:	Vulcan Inc.		Unistrut Midwest		MD Solutions	
		CITY:	Foley, AL		Wayne, MI		Plain City, OH	
ONE (1) YEAR REQUIREMENTS OF TRAFFIC CONTROL SIGNS AND POSTS								
ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL A: Complete Signs, Single Face, 3M High Intensity Prismatic on Aluminum								
1.	10	36" Yield (R1-2)	\$18.69	\$186.90	No Bid		No Bid	
2.	30	30" Stop (R1-1)	\$22.66	\$679.80				
3.	10	36" Stop (R1-1)	\$32.90	\$329.00				
4.	10	18" X 6" All Way (R1-4)	\$3.56	\$35.60				
5.	500	12" X 12" No Parking (R8-3A)	\$4.08	\$2,040.00				
PROPOSAL A: EST TOTAL --			\$3,271.30		\$0.00		\$0.00	
PROPOSAL B: 3M Standard Pre-Printed Traffic Sign Faces High Intensity								
1.	500	12" X 12" No Parking Symbol R8-3A Faces	\$1.31	\$655.00	No Bid		No Bid	
PROPOSAL B: EST TOTAL --			\$655.00		\$0.00		\$0.00	
PROPOSAL C: Complete Signs, Single Face, 3M Diamond Grade, VIP Sheeting, Fluorescent Yellow Green on Aluminum								
1.	10	30" School Sign FYG	\$28.93	\$289.30	No Bid		No Bid	
2.	10	36" School Sign FYG	\$41.44	\$414.40				
3.	10	24" X 12" Directional Arrow FYG (W16-7p)	\$10.41	\$104.10				
4.	10	30" X 15" 'AHEAD' Sign FYG (W16-9P)	\$15.28	\$152.80				
PROPOSAL C: EST TOTAL --			\$960.60		\$0.00		\$0.00	
PROPOSAL D: MDO Single Faced, Rectangle Plywood Sign								
1.	3	96" X 48" HIP Orange 5/8"	No Bid		No Bid		No Bid	
2.	3	96" X 48" HIP White 5/8"						
3.	3	30" X 96" HIP White 5/8"						
4.	3	30" X 60" HIP White 5/8"						
PROPOSAL D: EST TOTAL --			\$0.00		\$0.00		\$0.00	
PROPOSAL E: Complete Signs, Standard, Warning Diamond, Rectangular or Square - One Color High Intensity Prismatic on Aluminum, Rounded OR Square Corners								
1.	10	9" X 24 "	\$6.34	\$63.40	No Bid		No Bid	
2.	10	9" X 30"	\$7.82	\$78.20				
3.	10	9" X 36"	\$9.36	\$93.60				
4.	10	9" X 48"	\$11.22	\$112.20				
5.	10	12" X 12"	\$4.08	\$40.80				
6.	100	12" X 18"	\$5.32	\$532.00				
7.	10	12" X 24"	\$8.31	\$83.10				
8.	10	12" X 30"	\$10.02	\$100.20				
9.	150	12" X 36"	\$11.22	\$1,683.00				
10.	25	12" X 42"	\$13.09	\$327.25				
11.	50	12" X 48"	\$14.96	\$748.00				
12.	25	12" X 54"	\$16.83	\$420.75				
13.	25	12" X 60"	\$18.70	\$467.50				
14.	25	12" X 72"	\$22.44	\$561.00				
15.	25	18" X 18"	\$8.99	\$224.75				
16.	20	18" X 24"	\$11.22	\$224.40				
17.	20	18" X 36"	\$16.83	\$336.60				
18.	20	18" X 48"	\$22.44	\$448.80				
19.	20	18" X 60"	\$28.05	\$561.00				
20.	10	24" X 24"	\$14.96	\$149.60				
21.	200	24" X 30"	\$18.70	\$3,740.00				
22.	10	24" X 36"	\$22.44	\$224.40				
23.	10	24" X 48"	\$29.92	\$299.20				
24.	200	30" X 30"	\$23.38	\$4,676.00				
25.	25	30" X 36"	\$28.05	\$701.25				
26.	10	36" X 36"	\$33.66	\$336.60				
27.	10	36" X 48"	\$44.88	\$448.80				
28.	10	48" X 48"	\$59.84	\$598.40				
29.	10	24" X 30" double sided, one color	\$27.90	\$279.00				
PROPOSAL E: EST TOTAL --			\$18,559.80		\$0.00		\$0.00	

Opening Date - 05/28/2020  
Date Reviewed - 05/28/2020

CITY OF TROY  
BID TABULATION  
TRAFFIC SIGNS & POSTS

ITB-COT 20-22  
Page 2 of 2

VENDOR NAME:			Vulcan Inc.		Unistrut Midwest		MD Solutions	
CITY:			Foley, AL		Wayne, MI		Plain City, OH	
PROPOSAL F: Complete Signs, Standard, Warning Diamond, Rectangular or Square - Two or more colors High Intensity Prismatic on Aluminum								
1.	10	12" X 12" Two Color	\$4.68	\$46.80	No Bid		No Bid	
2.	50	12" X 18" Two Color	\$6.59	\$329.50				
3.	10	24" X 24" Two Color	\$15.69	\$156.90				
4.	10	30" X 30" Three Color	\$24.72	\$247.20				
PROPOSAL F: EST TOTAL --			\$780.40		\$0.00		\$0.00	
PROPOSAL G: Complete Signs, Double Sided Extruded Aluminum								
1.	25	9" X 24" Extruded BLANK (No Film)	\$6.43	\$160.75	No Bid		\$9.23	\$230.75
2.	25	9" X 30" Extruded BLANK (No Film)	\$8.04	\$201.00			\$11.50	\$287.50
3.	25	9" X 36" Extruded BLANK (No Film)	\$9.62	\$240.50			\$12.75	\$318.75
4.	25	9" X 42" Extruded BLANK (No Film)	\$11.32	\$283.00			\$14.25	\$356.25
5.	25	9" X 48" Extruded BLANK (No Film)	\$12.82	\$320.50			\$15.50	\$387.50
6.	5	9" X 54" Extruded BLANK (No Film)	\$14.48	\$72.40			\$17.00	\$85.00
PROPOSAL G: EST TOTAL --			\$1,278.15		\$0.00		\$1,665.75	
PROPOSAL H: Set up fees for any listed size to fabricate a non-standard sign								
			N/A	/Setup	N/A	/Setup	Not specified	/Setup
PROPOSAL I: Round Galvanized Steel Post, 2" Nominal Size, 2-1/8" ID, 2-3/8" OD, 0.125 Wall Thickness, 3lbs Per Linear Foot								
1.	100	12 FT Galvanized Steel Round Post	\$24.65	\$2,465.00	No Bid		\$37.75	\$3,775.00
PROPOSAL I: EST TOTAL --			\$2,465.00		\$0.00		\$3,775.00	
PROPOSAL J: U-Channel Sign Posts								
1.	200	10 FT – 2lbs Galvanized Steel	\$19.10	\$3,820.00	No Bid		\$18.50	\$3,700.00
2.	200	12 FT – 3lbs Galvanized Steel	\$34.38	\$6,876.00			\$32.20	\$6,440.00
3.	100	15 FT – 3lbs Galvanized Steel	\$42.98	\$4,298.00			\$43.10	\$4,310.00
PROPOSAL J: EST TOTAL --			\$14,994.00		\$0.00		\$14,450.00	
PROPOSAL K: Square Tubular Sign Posts – Perforated – Galvanized Steel –FHWA Approved								
1.	100	14 FT X 1-3/4" -14 Gauge	\$31.08	\$3,108.00	\$31.00	\$3,100.00	\$28.91	\$2,891.00
2.	100	12 FT X 1-3/4" – 14 Gauge	\$26.64	\$2,664.00	\$26.50	\$2,650.00	\$24.84	\$2,484.00
3.	100	9 FT x 1-1/2" – 14 Gauge	\$23.76	\$2,376.00	\$23.00	\$2,300.00	\$20.00	\$2,000.00
4.	200	12 FT X 2" – 12 Gauge	\$37.80	\$7,560.00	\$35.00	\$7,000.00	\$34.56	\$6,912.00
5.	200	10 FT X 2" – 12 Gauge	\$31.50	\$6,300.00	\$29.00	\$5,800.00	\$28.80	\$5,760.00
6.	200	9 FT x 2" – 12 Gauge	\$28.35	\$5,670.00	\$27.00	\$5,400.00	\$25.92	\$5,184.00
7.	100	3 FT x 1-3/4" Anchor Base -14 Gauge	\$8.51	\$851.00	\$7.00	\$700.00	\$9.75	\$975.00
8.	100	3 FT x 2" Anchor Base -12 Gauge	\$9.45	\$945.00	\$9.50	\$950.00	\$10.15	\$1,015.00
9.	300	3 FT x 2-1/4" Anchor Base -12 gauge	\$11.29	\$3,387.00	\$10.50	\$3,150.00	\$10.62	\$3,186.00
10.	300	1.5 FT x 2-1/2" Anchor Base or Sleeve -12 gauge	\$6.09	\$1,827.00	\$6.50	\$1,950.00	\$5.83	\$1,749.00
PROPOSAL K: EST TOTAL --			\$34,688.00		\$33,000.00		\$32,156.00	
PROPOSAL L: MDOT Wood Sign Posts (predrilled) and Steel Sleeves								
1.	20	6" X 8" X 16 FT Wood Sign Post	No Bid		No Bid		No Bid	
2.	20	6" X 8" X 54" Steel Sleeve						
3.	20	4" X 6" X 36" Steel Sleeve						
PROPOSAL L: EST TOTAL --			\$0.00		\$0.00		\$0.00	
ESTIMATED TOTAL FOR ALL PROPOSALS:			\$77,652.25		\$33,000.00		\$52,046.75	
DELIVERY: Minimum Shipment: \$500 or less?			\$500.00		\$500.00		\$500.00	
# of Days			30-40		5		30	
CONTACT INFO: Hrs. of Operation:			M-F 7am-4pm		M-F 8am-5pm		8:30am-5pm	
24 Hr. Phone Number:			800-633-6845		None		None	
PAYMENT TERMS:			0%, NET 30		Net 30		Net 30	
WARRANTY:			Std mfg warranty		None on cut materials		Standard	
EXCEPTIONS: Y OR N			Square posts marked must be bought in bundles of 25.		N		N	
ALL OR NONE AWARD: Y OR N			N		N		N	
ACKNOWLEDGEMENT SIGNED: Y OR N			Y		Y		Y	
FORMS: Y OR N			Y		Y		Y	

**ATTEST:**

(\*Bid Opening conducted via a Go-To Meeting)

Kaitlin Sackner  
Beth Zaccardelli  
MaryBeth Murz  
Kristine Kallek  
Jackie Ahlstrom

MaryBeth Murz,  
Purchasing Manager



**STANDARD PURCHASING RESOLUTION 2 – Low Bidders Meeting Specifications – Traffic Control Signs and Posts**

RESOLVED, that Troy City Council hereby **AWARDS** a one (1) year contract to provide Traffic Control Signs and Posts with an option to renew for one (1) additional year on a proposal by proposal basis to be ordered on as needed basis not to exceed budgetary limitations; to the low bidders meeting specifications; *Vulcan Inc., dba Vulcan Signs, Vulcan Aluminum of Foley, AL* for an estimated total of \$27,970.25, and *MD Solutions, Inc., of Plain City, OH* for an estimated total of \$46,606.00 at the unit prices contained in the bid tabulation opened May 28, 2020 a copy of which shall be **ATTACHED** to the original minutes of this meeting, with the contract expiring June 30, 2022.

<b>Bidder</b>	<b>Proposal</b>	<b>Estimated Total</b>
Vulcan Inc.	A, B, C, E, F, G, I	\$27,970.25
MD Solutions	J, K	\$46,606.00
<b>Estimated Grand Total</b>		<b>\$74,576.25</b>