

CITY COUNCIL MINUTES

December 14, 2020

Standard Purchasing Resolution 2: Award to Low Bidder - Street Light Maintenance

Resolution #2020-12-174-J-4a

RESOLVED, That Troy City Council hereby AWARDS a contract to provide three (3) year requirements of street, parking lot, and athletic field light maintenance, with an option to renew for one (1) additional year to the low bidder meeting specifications; Harlan Electric Company, of Rochester Hills, MI for an estimated total cost of \$144,784.50, at unit prices contained in the bid tabulation opened November 19, 2020, a copy of which shall be ATTACHED to the original Minutes of this meeting with all work not to exceed budgetary limitations; contract to expire November 30, 2024.

BE IT FURTHER RESOLVED, That the award is CONTINGENT upon contractor's submission of properly executed bid and contract documents, including bonds, insurance certificates and all other specified requirements.

PURCHASE/SERVICE CONTRACT

Ship To
 City of Troy
 Streets
 4693 ROCHESTER ROAD
 TROY, MI 48085

Bill To
 City of Troy
 Streets
 4693 ROCHESTER ROAD
 TROY, MI 48085

No: 2021-90000021
Date: 12/21/2020

FOB DESTINATION

Entered By: MaryBeth Murz

Vendor
VENDOR NO. 103064
 HARLAN ELECTRIC CO
 2695 CROOKS ROAD
 ROCHESTER HILLS, MI 48309-3658

CONTRACT DESCRIPTION

Commence Date	Expiration Date	Renewal	Resolution #	Contract #	Amount
12/07/2020	11/30/2023	1 Times Annually	2020-12-174-J-4a	2021-90000021	0.00

OUTDOOR LIGHT MAINTENANCE & REPAIR

Outdoor Light Maintenance & Repair

Furnish all labor, tools, equipment, transportation services, and traffic controls to provide three-year requirements of STREET, PARKING LOT, & ATHLETIC FIELD MAINTENANCE with an option to renew for ONE Additional Year with mutual consent of both parties within 90 days of contract termination.

UNIT PRICES are attached.

As SPECIFIED in accordance with your Bid Proposal.

The option to renew for 1-additional year with mutual consent of both parties at the same terms, conditions and prices in accordance with ITB-COT 21-14; contract expiring November 30, 2024.

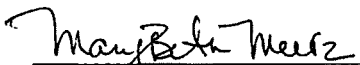
Troy City Council Award Date: 12/7/2020.

Resolution #2020-174-J-4a.

TERMS & CONDITIONS

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
 2. Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
 3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
 4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.
- NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.



 MaryBeth Murz
 Purchasing Manager

VENDOR NAME:	Harlan Electric	J. Ranck Electric, Inc.
CITY:	Rochester Hills, MI	Mt. Pleasant, MI
CHECK NUMBER:	3036	2001453
CHECK AMOUNT:	\$2,500.00	\$2,500.00

PROPOSAL: FURNISH ALL LABOR, TOOLS, EQUIPMENT, TRANSPORTATION SERVICES, AND TRAFFIC CONTROLS TO PROVIDE THREE-YEAR REQUIREMENTS OF STREET, PARKING LOT, AND ATHLETIC FIELD LIGHT MAINTENANCE, WITH AN OPTION TO RENEW FOR ONE ADDITIONAL YEAR

PROPOSAL A: MAINTENANCE

ITEM	ESTIMATED QUANTITY/YEAR	DESCRIPTION	UNIT PRICE (LABOR ONLY)	TOTAL	UNIT PRICE (LABOR ONLY)	TOTAL		
1	500 Each	Replace Lamp	\$23.89	\$11,945.00	\$300.00	\$150,000.00		
2	75 Each	Replace Ballast	\$35.83	\$2,687.25	\$300.00	\$22,500.00		
3	10 Each	Replace Starter	\$35.83	\$358.30	\$300.00	\$3,000.00		
4	200 Each	Replace Fuse (Per pole/per electric box)	\$59.72	\$11,944.00	\$75.00	\$15,000.00		
5	100 Each	Replace Driver for LED Lights	\$53.13	\$5,313.00	\$300.00	\$30,000.00		
6	10 Each	Replace Lens	\$23.89	\$238.90	\$300.00	\$3,000.00		
7	50 Each	Replace Photo Cell	\$23.89	\$1,194.50	\$150.00	\$7,500.00		
8	10 Each	Replace Breakers	\$59.72	\$597.20	\$150.00	\$1,500.00		
9	50 Each	Tighten & Lubricate anchor bolts Horizontal Refractors, Glass washing, lamp replacement (Per pole double or single lamp)	\$35.83	\$1,791.50	\$300.00	\$15,000.00		
10	150 Each	Remove & Replace Fixture	\$119.45	\$17,917.50	\$300.00	\$45,000.00		
ESTIMATED TOTAL PROPOSAL A-LABOR:				\$53,987.15		\$292,500.00		
11	A-350 Each	400 WATT Lamp I	\$12.83	\$4,490.50	\$15.00	\$5,250.00		
	B-150 Each	250 WATT Lamp I	\$12.83	\$1,924.50	\$13.50	\$2,025.00		
12	A- 60 Each	400 WATT Ballast	\$99.11	\$5,946.60	\$125.00	\$7,500.00		
	B- 15 Each	250 WATT Ballast	\$99.11	\$1,486.65	\$80.00	\$1,200.00		
13	10 Each	Starter	\$104.94	\$1,049.40	N/Q	\$0.00		
14	A-100 Each	5,10,15 AMP fuse	\$8.61	\$861.00	\$6.50	\$650.00		
	B-50 Each	30 AMP fuse	\$7.21	\$360.50	\$15.00	\$750.00		
	C-50 Each	100 AMP fuse	\$52.30	\$2,615.00	\$30.00	\$1,500.00		
15	50 Each	Photo Cell	\$6.41	\$320.50	\$125.00	\$6,250.00		
16	120 L.F	1 1/2" Rigid Plastic Conduit Schedule 40	\$1.17	\$140.40	\$5.00	\$600.00		
17	160 L.F	No. 8 AWG Cable Red	\$0.31	\$49.60	\$0.75	\$120.00		
18	160 L.F	No. 8 AWG Cable Black	\$0.31	\$49.60	\$0.75	\$120.00		
19	40L.F	No. 10 AWG Cable Bare	\$0.30	\$12.00	\$0.75	\$30.00		
20	1 Each	40' Wood Light Pole	\$466.40	\$466.40	\$650.00	\$650.00		
21	10 Each	40' self-weathering steel Light Pole	\$3,847.80	\$38,478.00	Provided by Owner	\$0.00		
22	10 Each	8 'Mastarm	\$961.95	\$9,619.50	Provided by Owner	\$0.00		
23	10 Each	15 'Mastarm	\$1,399.20	\$13,992.00	Provided by Owner	\$0.00		
24	10 Each	250 Watt HPS Fixture	\$446.76	\$4,467.60	N/Q	\$0.00		
25	10 Each	400 Watt HPS Fixture	\$446.76	\$4,467.60	N/Q	\$0.00		
ESTIMATED TOTAL PROPOSAL A- MATERIALS:				\$90,797.35		\$26,645.00		
ESTIMATED GRAND TOTAL PROPOSAL A- LABOR AND MATERIALS:				\$144,784.50		\$319,145.00		
Additional Items, IF required:			Regular Time	Overtime	Holiday Time	Regular Time	Overtime	Holiday Time
Hourly Labor Rate per crew (crew includes 1 Journeyman Electrician, 1 Instrument Technician and Service Truck) (Estimated number of hours 100)	PRICE/HOUR/CREW		\$193.02	\$270.23	\$347.44	\$255.00	\$375.00	\$525.00
Journeyman Electrician	PRICE/HOUR/ELECTRICIAN		\$100.55	\$140.77	\$180.98	\$135.00	\$200.00	\$275.00
Hourly Rate for Backhoe	PRICE/HOUR/INCLUDING OPERATOR		\$74.68	\$74.68	\$74.68	\$145.00	\$195.00	\$250.00
Hourly Rate for Service Truck with Crane	PRICE/HOUR/INCLUDING OPERATOR		\$136.05	\$176.27	\$216.48	\$185.00	\$250.00	\$325.00
NON-CONTRACT REPLACEMENT PARTS:								
Discount (markup or mark down) on parts not listed above + or -				+5%		+15%		
Parts List & Dated to be used (A published company-pricing sheet will be accepted.)				Not Specified		Not Specified		
OR Invoiced Price: Invoices will be supplied - Y or N								
Parts quoted are manufactured by:								

VENDOR NAME:	Harlan Electric	J. Ranck Electric, Inc.
CITY:	Rochester Hills, MI	Mt. Pleasant, MI

PROPOSAL B: INSTALLATION AND REPLACEMENT

ITEM	ESTIMATED QUANTITY/YEAR	DESCRIPTION	Lump Sum	Total Price for One (1)	Lump Sum	Total Price for One (1)
1	1 Each	Remove existing self-weathering steel Light Pole	\$465.85		\$1,500.00	
2	1 Each	Remove existing wood Light Pole	\$465.85		\$1,500.00	
3	1 Each	Remove Concrete Foundations	\$955.58		\$1,500.00	
4	1 Each	Installation of Concrete foundations	\$895.86		\$4,650.00	
5	1 Each	Install 40' Light Ornamental Pole with mast arms - With One Luminaire	\$955.58		\$3,500.00	
6	1 Each	Install 40' Light Ornamental Pole with mast arms - With Two Luminaries	\$1,254.20		\$3,500.00	
7	1 Each	Install 40' Light wood Pole with mast arms - With One Luminaire	\$824.19		\$4,500.00	
8	1 Each	Install 40' Light wood Pole with mast arms - With Two Luminaries	\$1,051.14		\$4,500.00	
9	1 Each	New installation of 40' Street Light Pole with concrete foundation	\$1,851.44		\$8,500.00	
10	1 Each	Cut & weld Street Light Base H Base for EH-409	\$330.00		\$4,000.00	

ESTIMATED TOTAL PROPOSAL B: \$9,049.69 \$37,650.00

Additional Items, IF required:		Regular Time	Overtime	Holiday Time	Regular Time	Overtime	Holiday Time
Hourly Labor Rate per crew (crew includes 1 Journeyman Electrician, 1 Instrument Technician and Service Truck) (Estimated number of hours 100)	PRICE/HOUR/CREW	\$193.02	\$270.23	\$347.44	\$255.00	\$375.00	\$525.00
Journeyman Electrician	PRICE/HOUR/ELECTRICIAN	\$100.55	\$140.77	\$180.98	\$135.00	\$200.00	\$275.00
Hourly Rate for Backhoe	PRICE/HOUR/INCLUDING OPERATOR	\$74.68	\$74.68	\$74.68	\$145.00	\$195.00	\$250.00
Hourly Rate for Service Truck with Crane	PRICE/HOUR/INCLUDING OPERATOR	\$136.05	\$176.27	\$216.48	\$185.00	\$250.00	\$325.00

NON-CONTRACT REPLACEMENT PARTS:		
Discount (markup or mark down) on parts not listed above + or -	+5%	+15%
Parts List & Dated to be used (A published company-pricing sheet will be accepted.)	Not Specified	Not Specified
OR Invoiced Price: Invoices will be supplied - Y or N		
Parts quoted are manufactured by:		

Hours of Operation:		7:30 - 5:30	7:00 AM - 3:30 PM
24 Hr. Phone Number:		248-670-1964	800-792-3822
References:	Y or N	Y	Y
Percentage of Contract certify to be completed within the time allowable:	Proposal A:	100%	100%
	Proposal B:	100%	100%
Proposed Payment Schedule:		Net 30	Net 30 Days
Can meet insurance:	Y or N	Y	Y
Response Time:		1 Hour	Not Specified
Exceptions:	Y or N	N	There will be a minimum charge of \$2,800 per call out in addition to whatever units are installed. Self weathering Poles, mast arms and fixtures to be provided by Owner.
Acknowledgement:	Y or N	Y	Y
Forms:	Y or N	Y	Y

Attest:

(*Bid Opening conducted via a Go-To Meeting)

Kristine Kallek Heather Chomiak
 Kaitlin Sackner Jackie Ahlstrom

MaryBeth Murz,
 Purchasing Manager



**CITY OF TROY
BID PROPOSAL**

ITB-COT 21-14
Page 1 of 10

The undersigned proposes to **FURNISH ALL LABOR, TOOLS, EQUIPMENT, TRANSPORTATION SERVICES, AND TRAFFIC CONTROLS TO PROVIDE THREE-YEAR REQUIREMENTS OF STREET, PARKING LOT, AND ATHLETIC FIELD LIGHT MAINTENANCE WITH AN OPTION TO RENEW FOR ONE ADDITIONAL YEAR** in accordance with the attached specifications and diagrams to be considered an integral part of this proposal, at the following prices:

COMPANY NAME: Harlan Electric

SECTION LIST

Instruction to Bidders (3 pages)	Electrical Basic Materials (2 pages)
Bid Proposal (10 pages)	Contract Documents/ Forms (9 pages)
Proposal A Specifications (2 pages)	Public Act 57 (2 pages)
Proposal B Specifications (2 pages)	Certification Statement (1 page)
General Conditions (2 pages)	Sample Insurance Certificate (4 pages)
Electrical General Provisions (3 pages)	Statement of No Bid (1 page)

PROPOSAL A: MAINTENANCE

<u>ITEM</u>	<u>ESTIMATED QTY/YEAR</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE (LABOR ONLY)</u>	<u>TOTAL</u>
1	500 Each	Replace Lamp	\$23.89	\$11,945.00
2	75 Each	Replace Ballast	\$35.83	\$2,687.25
3	10 Each	Replace Starter	\$35.83	\$358.30
4	200 Each	Replace Fuse (Per pole/per electric box)	\$59.72	\$11,944.00
5	100 Each	Replace Driver for LED Lights	\$53.13	\$5,312.73
6	10 Each	Replace Lens	\$23.89	\$238.90
7	50 Each	Replace Photo Cell	\$23.89	\$1,194.50
8	10 Each	Replace Breakers	\$59.72	\$597.20
9	50 Each	Tighten & Lubricate anchor bolts Horizontal Refractors, Glass washing, lamp replacement (Per pole double or single lamp)	\$35.83	\$1,791.50
10	150 Each	Remove & Replace Fixture	\$119.45	\$17,917.50
ESTIMATED TOTAL PROPOSAL A-LABOR:				\$53,986.88

NOTE: * Travel time and determination of cause of outage To Be Included in Unit Price bid
 **Traffic control To Be Included in Unit Price bid
 *** See specifications, Page 1, "WORK TO BE DONE UNDER THIS CONTACT: Item 4. Fuse

<u>ITEM</u>	<u>ESTIMATED QTY/YEAR</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE (LABOR ONLY)</u>	<u>TOTAL</u>
11	A-350 Each	400 WATT Lamp I	\$12.83	\$4,490.50
	B-150 Each	250 WATT Lamp I	\$12.83	\$3,207.50
12	A- 60 Each	400 WATT Ballast	\$99.11	\$5,946.60
	B- 15 Each	250 WATT Ballast	\$99.11	\$1,486.65
13	10 Each	Starter	\$104.94	\$1,049.40
14	A-100 Each	5,10,15 AMP fuse	\$8.61	\$861.00
	B-50 Each	30 AMP fuse	\$7.21	\$360.50
	C-50 Each	100 AMP fuse	\$52.30	\$2,615.00
15	50 Each	Photo Cell	\$6.41	\$320.50
16	120 L.F	1 1/2" Rigid Plastic Conduit Schedule 40	\$1.17	\$140.40
17	160 L.F	No. 8 AWG Cable Red	\$0.31	\$49.60
18	160 L.F	No. 8 AWG Cable Black	\$0.31	\$49.60
19	40L.F	No. 10 AWG Cable Bare	\$0.30	\$12.13
20	1 Each	40' Wood Light Pole	\$466.40	\$466.40
21	10 Each	40' self-weathering steel Light Pole	\$3,847.80	\$38,478.00
22	10 Each	8 'Mastarm	\$961.95	\$9,619.50
23	10 Each	15 'Mastarm	\$1,399.20	\$13,992.00
24	10 Each	250 Watt HPS Fixture	\$446.76	\$4,467.65
25	10 Each	400 Watt HPS Fixture	\$446.76	\$4,467.65
<u>ESTIMATED TOTAL PROPOSAL A- MATERIALS:</u>				\$92,080.57
<u>ESTIMATED GRAND TOTAL PROPOSAL A- LABOR AND MATERIALS:</u>				\$146,067.45

IMPORTANT: For award purposes, all quantities listed under Proposals A & B will be multiplied by the price quoted for each item. The lowest bid will be determined by summing these amounts and adding the hourly labor rate per crew – regular time multiplied by forty (40) hours for both Proposals A & B.

U.S. FUNDS: All prices quoted are to be in U. S. currency.

IMPORTANT: All City of Troy purchases require a SAFETY DATA SHEET, where applicable, in compliance with the MIOSHA "Right to Know" Law.

COMPANY NAME: Harlan Electric

Additional Items, IF required:	Regular Time	Overtime	Holiday Time
Hourly Labor Rate per crew (crew includes 1 journeyman Electrician, 1 instrument Technician and service truck) (Estimated number of hours 100)	\$ 193.02 <u>PRICE/ HOUR /</u> <u>CREW</u>	\$ 270.23 <u>PRICE/ HOUR /</u> <u>CREW</u>	\$ 347.44 <u>PRICE/ HOUR /</u> <u>CREW</u>
Journeyman Electrician	\$ 100.55 <u>PRICE/ HOUR /</u> <u>ELECTRICIAN</u>	\$ 140.77 <u>PRICE/ HOUR /</u> <u>ELECTRICIAN</u>	\$ 180.98 <u>PRICE/ HOUR /</u> <u>ELECTRICIAN</u>
Hourly rate for backhoe	\$ 74.68 <u>PRICE/ HOUR /</u> <u>INCLUDING</u> <u>OPERATOR</u>	\$ 74.68 <u>PRICE/ HOUR /</u> <u>INCLUDING</u> <u>OPERATOR</u>	\$ 74.68 <u>PRICE/ HOUR /</u> <u>INCLUDING</u> <u>OPERATOR</u>
Hourly rate for Service Truck with crane	\$ 136.05 <u>PRICE/ HOUR /</u> <u>INCLUDING</u> <u>OPERATOR</u>	\$ 176.27 <u>PRICE/ HOUR /</u> <u>INCLUDING</u> <u>OPERATOR</u>	\$ 216.48 <u>PRICE/ HOUR /</u> <u>INCLUDING</u> <u>OPERATOR</u>

NON-CONTRACT REPLACEMENT PARTS:

Discount (markup or mark down) on parts not listed above + 5 % or - _____ %

Parts list: _____ Dated: _____ will be used. A published company-
pricing sheet will be accepted.

OR Invoiced Price: (X) Yes, Invoices will be supplied

Parts quoted are manufactured by: _____

COMPANY NAME: Harlan Electric

PROPOSAL B: INSTALLATION AND REPLACEMENT

Item	Estimated Annual Qty	Description	Lump Sum Total Price for One(1)
1	1 Each	Remove existing self-weathering steel Light Pole	\$ 465.85
2	1 Each	Remove existing wood Light Pole	\$ 465.85
3	1 Each	Remove Concrete Foundations	\$ 955.58
4	1 Each	Installation of Concrete foundations	\$ 895..86
5	1 Each	Install 40' Light Ornamental Pole with mast arms - With One Luminaire	\$ 955.58
6	1 Each	Install 40' Light Ornamental Pole with mast arms - With Two Luminaries	\$ 1,254.20
7	1 Each	Install 40' Light wood Pole with mast arms - With One Luminaire	\$ 824.19
8	1 Each	Install 40' Light wood Pole with mast arms - With Two Luminaries	\$ 1,051.14
9	1 Each	New installation of 40' Street Light Pole with concrete foundation	\$ 1,851.44
10	1 Each	Cut & weld Street Light Base H Base for EH-409	\$ 330.00
ESTIMATED TOTAL PROPOSAL B			\$ 9,049.69

Additional Items, IF required:	Regular Time	Overtime	Holiday Time
Hourly Labor Rate per crew (crew includes 1 Journeyman Electrician, Technician and service truck) (Estimated number of hours 100)	\$ 193.02 PRICE/ HOUR / CREW	\$ 270.23 PRICE/ HOUR / CREW	\$ 347.44 PRICE/ HOUR / CREW
Journeyman Electrician	\$ 100.55 PRICE/ HOUR / ELECTRICIAN	\$ 140.77 PRICE/ HOUR / ELECTRICIAN	\$ 180.98 PRICE/ HOUR / ELECTRICIAN
Hourly rate for backhoe	\$ 74.68 PRICE/ HOUR / INCLUDING OPERATOR	\$ 74.68 PRICE/ HOUR / INCLUDING OPERATOR	\$ 74.68 PRICE/ HOUR / INCLUDING OPERATOR
Hourly rate for Service Truck with crane	\$ 136.05 PRICE/ HOUR / INCLUDING OPERATOR	\$ 176.27 PRICE/ HOUR / INCLUDING OPERATOR	\$ 216.48 PRICE/ HOUR / INCLUDING OPERATOR

NON-CONTRACT REPLACEMENT PARTS:

Discount (markup or mark down) on parts not listed above + 5% or - _____ %
 Parts list: _____ Dated: _____ will be used. A published company-pricing sheet will be accepted.

OR Invoiced Price: () Yes, Invoices will be supplied

Parts quoted are manufactured by: _____

COMPANY NAME: Harlan Electric

UNIT PRICES: Unit prices prevail. The City of Troy Purchasing Department will correct all extension errors

All items of work noted in the Specifications that are not specifically noted in the proposals shall be considered as included in any maintenance and installation project contained herein, and provided at no extra cost to the City.

IMPORTANT: Employees performing various specified work must be licensed to perform that work in conformance with applicable laws governing such work.

APPROVED ALTERNATES: The City of Troy's designated department representatives or his/her designee will review all items submitted for consideration as approved alternates. Their decision as to acceptability will be deemed in the City of Troy's best interest and will be final.

INFORMATION: For additional general information or questions about the specifications, please contact Scott Carruthers, Streets and Drains Operations Manager at **(248) 524-3501** between the hours of 8:00 am to 4:00 pm, Monday through Friday or email at Scott.Carruthers@troymi.gov.

CONTACT INFORMATION: Hours of operation: 7:30 - 5:30 24 Hr. Contact Phone No. 248-670-1964

ESTIMATED QUANTITIES:

The quantities as shown on the proposal are based on annual usage from prior years and will be used for award purposes only. The actual work may vary from the proposal. The contractor will be paid only for the work he/she does, which may be more or less than the quantities shown on the proposal.

DEFINITION OF HOURLY TIME CHARGES: Regular time charges are defined as any time between the hours of 8:00 AM and 5:00 PM, Monday through Friday with the exception of the following Holidays: New Years, Memorial Day, Independence Day, Labor Day, Thanksgiving, Christmas Eve, and Christmas Day. Overtime will be defined as any other time not specified above.

DOWNPAYMENTS AND PREPAYMENTS: Any proposal submitted which requires a down payment or prepayment for services prior to performance and acceptance, as being in conformance with specifications will not be considered for award.

REFERENCES:

The City of Troy requires that your company list at least three (3) clients who have recently had similar work performed by your company. Please, print.

COMPANY: City of Troy
ADDRESS: _____ CITY: Troy, MI ZIP: _____
TELEPHONE: 248-524-3401 CONTACT: Mike Sackner
EMAIL: M.Sackner@troymi.gov

COMPANY: DTE
ADDRESS: One Energy Plaza CITY: Detroit, MI ZIP: _____
TELEPHONE: 734-397-4316 CONTACT: Chris Hartley
EMAIL: christopher.hartley@dteenergy.com

COMPANY: City of Pontiac
ADDRESS: 47450 Woodward Avenue CITY: Pontiac, MI ZIP: _____
TELEPHONE: 248.758.3617 CONTACT: Al Cooley
EMAIL: acooley@pontiac.mi.us

COMPANY NAME: Harlan Electric

AWARD: The evaluation and award of this bid shall be a combination of factors, including but not limited to cost, professional competence, references, and the correlation of the proposal submitted to the needs of the City of Troy. The City of Troy reserves the right to award this bid to the lowest total responsible bidder(s) for each proposal or to combine proposals, whatever is deemed to be in the City of Troy's best interest; to reject low bids which have major deviations from specifications; to accept a higher bid which has only minor deviations.

Please state the amount of work that your company can certify to be completed within the time allowable:

- 100% of the contract**
 Partial Contract:
 PROPOSAL (A)
 PROPOSAL (B)

IMPORTANT: The proposal submitted must contain a unit price for each pay item listed. Also, the proposal may be rejected if the bidder adds any provision. Vendor further declares that he/she has familiarized him/herself with the locations of the existing street, parking lot, and athletic field lighting systems in the City of Troy, and the conditions under which it must be serviced. By submitting a proposal, bidder acknowledges that he has carefully examined the specifications and he understands and accepts as sufficient for the purpose of maintaining the Troy Street, Parking Lot, and Athletic Field Lighting Systems.

SUBCONTRACTORS: The undersigned agrees to submit a list of proposed subcontractors, if applicable, for approval by the designated City representative within 72 hours after notification of being the low qualified bidder. It will be understood that this may occur prior to bid award, but the bidder's status will not be final until approved by the Troy City Council.

INVOICES: The contractor shall submit to the designated City representative detailed invoices that include minimally the blanket order number, service performed, and location(s) of the repair/maintenance work. The Designated City representative reserves the right to review a prototype of the invoice for completeness prior to award. Invoices that are incomplete will not be paid until all requested/required information is submitted. Payments will be made monthly on the basis of the value of the work completed to date that is within the parameters of the specifications.

WARRANTY:

The successful bidder(s) shall provide a copy of their warranty agreement, which must include the following provisions:

- 1. That all parts, workmanship and labor shall be fully guaranteed against defects in performance or construction as specified.**
- 2. That any materials, parts, workmanship, labor or equipment which is found to be defective within the specified warranty period shall be repaired or removed at the contractor's expense and replaced with products as specified at no cost to the City regardless of any previous inspection or final acceptance by the City.**
- 3. That any Warranty Work must be initiated by the Supplier within 48 hours following the Supplier's notification of the warranty claim or repair request.**

COMPANY NAME: Harlan Electric

MICHIGAN CONSTRUCTION LIEN ACT: The bidder agrees that, if awarded the Contract(s) and if required, he/she will abide by all requirements of the Michigan Construction Lien Act (P.A. 1980, No. 497) as amended and effective March 1, 1982, and to provide full and complete Sworn Statements on Owner-approved forms.

PUBLIC ACT 57: Public Act 57 requires contractors to provide certain notices to governmental entities concerning improvements on real property; to allow for modifications of contracts for improvement of real property; to provide for remedies; and to repeal acts and parts of acts. This contract shall comply with all applicable provisions of Public Act 57 [a copy of the act is attached for reference (2 pages)].

BID DEPOSIT AND FORFEITURE: The bid deposit of the lowest bidder(s) shall be forfeit if, after bid opening, a change in the bid price or other provision of the bid is required by the bidder that is prejudicial to the interest of the City of Troy or fair competition.

BOND SUBMITTAL: Subsequently, upon notice of award to the successful bidder(s), if required the Contractor shall qualify for, sign, and deliver to the City of Troy an executed Performance Bond, an executed Labor and Materials Payment Bond, and an executed three-year Maintenance Bond secured by a surety company, acceptable to the City of Troy by being licensed to do business in Michigan, and be included on the U. S. Treasury Department Surety List and/or have a rating of A (-) or better by A. M. Best, and/or Standard and Poors, on standard AIA forms, each in the amount of one hundred percent (100%) of the contract sum. Attorneys-in-fact who sign such bonds must attach a certified copy of their Power of Attorney when the bonds are submitted. The Contractor shall pay the cost of all bond premiums.

PROGRESS PAYMENTS: The City of Troy will consider a progress payment schedule for work as completed in accordance with specifications. The Streets Superintendent or Project Construction Manager will have final approval of the schedule as presented. No payments for work will be made until the designated City representative approves the work as complete in accordance with specifications. If required and prior to release of the final payment, the consent of surety document (A1A Document G707) will be signed by the surety Company. The City of Troy reserves the right to reject the payment schedule if deemed necessary, and determine the final schedule.

Proposed Payment Schedule: Net 30

(Please submit an attachment identified as _____ if more space is necessary.)

CONTRACT FORMS:

Bidders should complete and sign the Legal Status of Bidder, Non-Collusion Affidavit, Certification regarding Debarment, the Certification regarding "Iran Linked Business" and the Familial Disclosure Forms and return with your bid proposal. Due to COVID-19 restrictions the City is waiving Notary requirements; but note that all forms must be signed and dated.

PURCHASE ORDER: After the Troy City Council has approved the award, the City of Troy Purchasing Department will send an award letter to the successful bidder(s). The successful bidder(s) once notified, shall submit any required bonds as specified. A purchase order will be issued in approximately one-week and released, once acceptable bonds and insurance are received. The purchase order issued in conjunction with the Contract Form (provided in the Contract Documents Section) from the City of Troy will create a bilateral contract between the parties, and the successful bidder(s) shall commit to perform the contract in accordance with specifications.

DELIVERY: All materials are to be F.O.B. delivered, freight paid, to the various work sites within the City of Troy.

COMPANY NAME: Harlan Electric

Insurance requirements shall be in accordance with the attached **SAMPLE INSURANCE CERTIFICATE and ENDORSEMENT**. The required Insurance Certificate and Endorsement must be submitted to the city within 5 days of the verbal/ electronic request after the bid award. The Insurance Certificate and Endorsement may be faxed to the Purchasing Office at (248) 619-7608, and is the only bid document accepted in this format.

The contractor, or any of their subcontractors, shall not commence work under this contract until they have obtained the insurance required, and shall keep such insurance in force during the entire life of this contract. All coverage shall be with insurance companies licensed and admitted to business in the State of Michigan and acceptable to the City of Troy. The requirements below should not be interpreted to limit the liability of the Contractor. All deductibles and self-insured retentions (SIR's) are the responsibility of the Contractor.

- We can meet the specified insurance requirements.
- We cannot meet the specified insurance requirements.
- We do not carry the specified limits but can obtain the additional insurance coverage of \$ _____, at the cost of \$ _____.
NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.
- Our proposal is reduced by \$ _____ if we lower the requirement to \$ _____.
NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.

IMPORTANT: A Certificate of Insurance on an ACORD Form showing present coverage as well as the required endorsements SHALL be attached to the proposal document at the time of submission of the proposal to the Office of the City Clerk.

NOTE: Failure on the part of any bidder to contact his/her insurance carrier to verify that the insurance carried by the bidder meets City of Troy specifications may result in this proposal being completed incorrectly.

OTHER: Sole proprietors must execute a certificate of exemption from Worker's Compensation requirements or provide proof of Worker's Compensation Insurance. All coverage shall be with insurance carriers licensed and admitted to do business in Michigan in accordance with all applicable statutes of the State of Michigan and acceptable to the City of Troy.

INSURANCE VERIFICATION:

A bidder shall complete the above portion, which details additional costs that may be incurred for specified coverage without purchasing the additional coverage prior to bid submission.

WORKERS' COMPENSATION INSURANCE, including Employers' Liability Coverage, in accordance with all applicable statutes of the State of Michigan.

COMMERCIAL GENERAL LIABILITY INSURANCE on an "Occurrence Basis" with limits of liability not less than \$1,000,000.00 per occurrence and aggregate. Coverage shall include the following extensions: (A) Contractual liability; (B) Products and Completed Operations; (C) Independent Contractors Coverage; (D) Broad Form General Liability Extensions or equivalent, if not already included; (E) Deletion of all Explosion, Collapse, and Underground (XCU) Exclusions, if applicable.

AUTOMOBILE LIABILITY, including Michigan No-Fault Coverages, with limits of liability not less than \$1,000,000.00 per occurrence combined single limit for Bodily Injury, and Property Damage. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.

COMPANY NAME: _____

ADDITIONAL INSURED:

Commercial General Liability and Automobile Liability, as described in the attached SAMPLE shall include an Additional Insured Endorsement stating the following shall be *Additional Insureds*: The City of Troy including all elected and appointed officials, all employees and volunteers, all boards, commissions, and/or authorities and council members, including employees and volunteers thereof. It is understood and agreed by naming the City of Troy as additional insured, coverage afforded is considered to be primary and any other insurance the City of Troy may have in effect shall be considered secondary and/or excess.

CANCELLATION NOTICE:

All policies, as described above, shall include an endorsement stating that it is understood and agreed that Thirty (30) days, Ten (10) days for non-payment of premium, Advance Written Notice of Cancellation, Non-Renewal, Reduction, and/or Material Change shall be mailed to:

City of Troy
Purchasing Manager
500 West Big Beaver
Troy, MI 48084

PROOF OF INSURANCE COVERAGE:

The Contractor shall provide the City of Troy, at the time that the contracts are returned by him/her for execution, a Certificate of Insurance as well as the required endorsements. In lieu of required endorsements, if applicable, a copy of the policy sections where coverage is provided for additional insured and cancellation notice would be acceptable. Copies or certified copies of all policies mentioned above all shall be furnished, if so requested.

If any of the applicable coverages expire during the term of this contract, the Contractor shall deliver renewal certificates and endorsements to the City of Troy at least ten (10) days prior to the expiration date.

LETTER VERIFICATION:

The recommended bidder will be notified to submit a letter from the *insurance agent or carrier* that the insurance to be supplied will meet specifications. As an alternative, the recommended bidder may submit the certificate of insurance meeting specifications at this time at his/her option. *The City must receive this letter or certificate within 5 business days after verbal / electronic notification has been delivered to the recommended bidder* or the bidder will be considered non-responsive and the bid un-awardable. This process will occur before presentation of the award recommendation to the Troy City Council.

FINAL INSURANCE CERTIFICATE SUBMISSION:

After approval by Troy City Council, the City's Purchasing Manager will review the insurance certificates and endorsements to ensure all acceptable documents have been received and allow (5) business additional days after verbal / electronic notification to submit final insurance certificate(s) in accordance with specifications. The City of Troy reserves the right to WITHHOLD AND KEEP any bid surety for failure to comply. The company will be considered in default of contract and will be barred from doing business with the City of Troy for a minimum of three (3) years for failing to meet insurance requirements.

COMPANY NAME: Harlan Electric

SIGNATURE PAGE

PRICES: Prices shall remain firm for 60 days or bid award, whichever comes first; except for the successful bidder(s) whose prices shall remain firm for the entire contract period, which shall commence December 1, 2020, or the bid award date whichever is later and expire November 30, 2023. The contract may be renewed for one (1) additional year based upon mutual consent of both parties within 90 days of contract termination based upon the same prices, terms, and conditions. The renewal is subject to a favorable market survey and City Council approval. A request by City staff to determine a successful bidder's interest in renewing a contract in no way obligates the City. The option cannot be exercised without Troy City Council approval and a blanket purchase order issued.

The only exception to firm prices shall be for parts needed which are not listed individually in the bid documents, but supported by the manufacturer's **current published** price list and firm discount or markup quoted. Or, if a company's computer generated price list is used, the price list submitted with the bid document will be firm for the entire year of the contract. In each contract year, a company's computer generated price list may be updated on or after the anniversary date (one time per contract year). Parts lists will be required to be on file in the offices of the City of Troy. If a parts list is not available, the manufacturer's invoiced price with a markup or markdown will be used. Verification of the invoiced price may be required by the City of Troy at the City of Troy's discretion

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: Adam Segers

NOTE: The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addenda as issued.

TAX ID: 38-0627506

COMPANY: Harlan Electric

ADDRESS: 2695 Crooks Rd CITY: Rochester Hills STATE: MI ZIP: 48309

TELEPHONE: (248) 853-4601 FAX NUMBER: (248) 853-4603

REPRESENTATIVE'S NAME: Adam Segers

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: ^(PRINT) Adam Segers

CHECK INCLUDED: Yes WARRANTY: AS SPECIFIED

RESPONSE TIME: 1 Hour EMAIL: ASegers@MYRGroup.com

EXCEPTIONS: Any exceptions, substitutions, deviations, etc., from the City specifications and this proposal must be stated below. The reason(s) for the exceptions, substitutions, or deviations are an integral part of this bid offer:

ACKNOWLEDGEMENT:

I, Adam Segers, certify that I have read the **Instructions to Bidders** (2 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, www.mitn.info and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: Adam Segers



**VENDOR CERTIFICATION
THAT IT IS NOT AN
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, (the Iran Economic Sanctions Act, PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	
Legal Name	Harlan Electric
Street Address	2695 Crooks Rd
City	Rochester Hills
State, Zip	Michigan, 48309
Corporate I.D. Number/State	38-0627506
Taxpayer I.D. #	

The undersigned, with: 1.)full knowledge of all of Vendors business activities, 2.)full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent: Adam Segers

Printed Name of Vendor's Authorized Agent: Adam Segers

Witness Signature: Chad Pioletti

Printed Name of Witness: Chad Pioletti



Proposer's Sworn and Notarized Familial Disclosure
(to be provided by the Proposer)

The undersigned, the owner or authorized officer of Adam Segers (the "Proposer"), pursuant to the familial disclosure requirement provided in the Request for Proposal, hereby represent and warrant, except as provided below, that no familial relationships exist between the owner(s) or any employees of Harlan Electric and any member of the City of Troy City Council or City of Troy management.

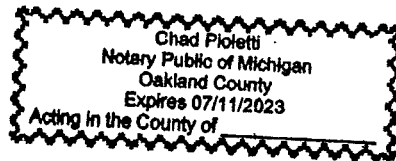
List any Familial Relationships:

BIDDER:
Adam Segers

By: Adam Segers

Its: District Manager

STATE OF MICHIGAN)
)ss.
COUNTY OF OAKLAND)



This instrument was acknowledged before me on the 18 day of November, 2020, by

Chad Pioletti Chad Pioletti



Legal Status of Bidder:

The Bidder shall fill out the appropriate form and strike out the other two:

A **corporation** duly organized and doing business under the laws of the State of Michigan for whom Adam Segers, bearing the office title of District Manager, whose signature is affixed to this proposal, is duly authorized to execute contracts.

A **partnership**, all members of which, with addresses, is:

~~AN INDIVIDUAL, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:~~



CITY OF TROY
OAKLAND COUNTY, MICHIGAN
NON-COLLUSION AFFIDAVIT

TO WHOM IT MAY CONCERN:

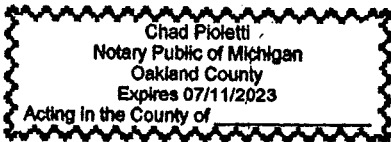
Adam Segers, being duly sworn deposed,
says that he
(Print Full Name)

is District Manager. The party making the foregoing
proposal or bid,
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

Adam Segers
SIGNATURE OF PERSON SUBMITTING BID

Chad Pioletti
NOTARY'S SIGNATURE



Subscribed and sworn to before me this 18th
day of November
2020 in and for _____
Oakland County.

My commission expires:
July 11, 2023



**CERTIFICATION REGARDING
DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

- (1) Are not presently debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
- (2) Have not, within the three year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
- (3) Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
 - (a) For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
 - (b) For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
 - (c) For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

I am able to certify to the above statements.

Harlan Electric

Name of Agency/Company/Firm *(Please Print)*

Adam Segers - District Manager

Name and title of authorized representative *(Please Print)*

Adam Segers

11/18/20

Signature of authorized representative

Date

I am unable to certify to the above statements. Attached is my explanation.



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: December 1, 2020

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Lisa Burnham, Controller
Kurt Bovensiepe, Public Works Director
Scott Carruthers, Streets & Drains Operations Manager
MaryBeth Murz, Purchasing Manager

Subject: Standard Purchasing Resolution 2 - Award to Low Bidder - Street Light Maintenance

History

- The City of Troy operates and maintains 1,100 street light poles, which could have one or two light fixtures.
- The street lights illuminate major roads and many subdivision entrance roads, which require maintenance and repair to ensure the roads are properly illuminated.
- Street light poles can be damaged by accidents requiring a complete replacement.
- Historically, the City expenses 70% of the street light maintenance budget on labor and 30% on materials.
- The City also operates and maintains street lights in municipal parking lots and athletic fields in City parks.
- The current contract expires November 30, 2020.

Purchasing

- On November 19, 2020 a bid opening was conducted as required by the City Charter/Code for three (3) year requirements of Street Light Maintenance with an option to renew for one additional year.
- The bid was posted on the Michigan Intergovernmental Trade Network (MITN); www.mitn.info. Two (2) bids were received. Below is a detailed summary of the vendor responses.

Companies notified via MITN	290
Troy Companies notified via MITN	13
Troy Companies - Active email Notification	13
Troy Companies - Active Free	0
Companies that viewed the bid	18
Troy Companies that viewed the bid	0

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.

Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Purchasing (continued)

- After reviewing the bid responses; *Harlan Electric Company of Rochester Hills, MI* was the low bidder meeting specifications.
- Note that *Harlan Electric Company* has successfully provided street light maintenance as per all bid specifications for the past nine (9) years for the City of Troy.
- Additionally, the geographical proximity of *Harlan Electric Company*, which is 1 ½ miles from Troy, has proven to be a value in responding to time sensitive incident(s).
- Over the duration of the existing 3-year contract the City has spent an average of \$69,200.00 annually for street light maintenance.

Financial

Funds for street light maintenance are budgeted and available in the Streets and Drains Department, Street Light Repair Material/Supplies account 101.447.25.448.7774.115 and the Contractual Services account 101.447.25.448.7802.150.

Recommendation

City management recommends awarding a contract to provide three (3) year requirements of street, parking lot, and athletic field light maintenance, with an option to renew for one (1) additional year to *Harlan Electric Company, of Rochester Hills, MI* for an estimated total cost of \$144,784.50, at unit prices contained in the bid tabulation with all work not to exceed budgetary limitations.

VENDOR NAME:	Harlan Electric	J. Ranck Electric, Inc.
CITY:	Rochester Hills, MI	Mt. Pleasant, MI
CHECK NUMBER:	3036	2001453
CHECK AMOUNT:	\$2,500.00	\$2,500.00

PROPOSAL: FURNISH ALL LABOR, TOOLS, EQUIPMENT, TRANSPORTATION SERVICES, AND TRAFFIC CONTROLS TO PROVIDE THREE-YEAR REQUIREMENTS OF STREET, PARKING LOT, AND ATHLETIC FIELD LIGHT MAINTENANCE, WITH AN OPTION TO RENEW FOR ONE ADDITIONAL YEAR

PROPOSAL A: MAINTENANCE

ITEM	ESTIMATED QUANTITY/YEAR	DESCRIPTION	UNIT PRICE (LABOR ONLY)	TOTAL	UNIT PRICE (LABOR ONLY)	TOTAL		
1	500 Each	Replace Lamp	\$23.89	\$11,945.00	\$300.00	\$150,000.00		
2	75 Each	Replace Ballast	\$35.83	\$2,687.25	\$300.00	\$22,500.00		
3	10 Each	Replace Starter	\$35.83	\$358.30	\$300.00	\$3,000.00		
4	200 Each	Replace Fuse (Per pole/per electric box)	\$59.72	\$11,944.00	\$75.00	\$15,000.00		
5	100 Each	Replace Driver for LED Lights	\$53.13	\$5,313.00	\$300.00	\$30,000.00		
6	10 Each	Replace Lens	\$23.89	\$238.90	\$300.00	\$3,000.00		
7	50 Each	Replace Photo Cell	\$23.89	\$1,194.50	\$150.00	\$7,500.00		
8	10 Each	Replace Breakers	\$59.72	\$597.20	\$150.00	\$1,500.00		
9	50 Each	Tighten & Lubricate anchor bolts Horizontal Refractors, Glass washing, lamp replacement (Per pole double or single lamp)	\$35.83	\$1,791.50	\$300.00	\$15,000.00		
10	150 Each	Remove & Replace Fixture	\$119.45	\$17,917.50	\$300.00	\$45,000.00		
ESTIMATED TOTAL PROPOSAL A-LABOR:				\$53,987.15		\$292,500.00		
11	A-350 Each	400 WATT Lamp I	\$12.83	\$4,490.50	\$15.00	\$5,250.00		
	B-150 Each	250 WATT Lamp I	\$12.83	\$1,924.50	\$13.50	\$2,025.00		
12	A- 60 Each	400 WATT Ballast	\$99.11	\$5,946.60	\$125.00	\$7,500.00		
	B- 15 Each	250 WATT Ballast	\$99.11	\$1,486.65	\$80.00	\$1,200.00		
13	10 Each	Starter	\$104.94	\$1,049.40	N/Q	\$0.00		
14	A-100 Each	5,10,15 AMP fuse	\$8.61	\$861.00	\$6.50	\$650.00		
	B-50 Each	30 AMP fuse	\$7.21	\$360.50	\$15.00	\$750.00		
	C-50 Each	100 AMP fuse	\$52.30	\$2,615.00	\$30.00	\$1,500.00		
15	50 Each	Photo Cell	\$6.41	\$320.50	\$125.00	\$6,250.00		
16	120 L.F	1 1/2" Rigid Plastic Conduit Schedule 40	\$1.17	\$140.40	\$5.00	\$600.00		
17	160 L.F	No. 8 AWG Cable Red	\$0.31	\$49.60	\$0.75	\$120.00		
18	160 L.F	No. 8 AWG Cable Black	\$0.31	\$49.60	\$0.75	\$120.00		
19	40L.F	No. 10 AWG Cable Bare	\$0.30	\$12.00	\$0.75	\$30.00		
20	1 Each	40' Wood Light Pole	\$466.40	\$466.40	\$650.00	\$650.00		
21	10 Each	40' self-weathering steel Light Pole	\$3,847.80	\$38,478.00	Provided by Owner	\$0.00		
22	10 Each	8 'Mastarm	\$961.95	\$9,619.50	Provided by Owner	\$0.00		
23	10 Each	15 'Mastarm	\$1,399.20	\$13,992.00	Provided by Owner	\$0.00		
24	10 Each	250 Watt HPS Fixture	\$446.76	\$4,467.60	N/Q	\$0.00		
25	10 Each	400 Watt HPS Fixture	\$446.76	\$4,467.60	N/Q	\$0.00		
ESTIMATED TOTAL PROPOSAL A- MATERIALS:				\$90,797.35		\$26,645.00		
ESTIMATED GRAND TOTAL PROPOSAL A- LABOR AND MATERIALS:				\$144,784.50		\$319,145.00		
Additional Items, IF required:			Regular Time	Overtime	Holiday Time	Regular Time	Overtime	Holiday Time
Hourly Labor Rate per crew (crew includes 1 Journeyman Electrician, 1 Instrument Technician and Service Truck) (Estimated number of hours 100)	PRICE/HOUR/CREW		\$193.02	\$270.23	\$347.44	\$255.00	\$375.00	\$525.00
Journeyman Electrician	PRICE/HOUR/ELECTRICIAN		\$100.55	\$140.77	\$180.98	\$135.00	\$200.00	\$275.00
Hourly Rate for Backhoe	PRICE/HOUR/INCLUDING OPERATOR		\$74.68	\$74.68	\$74.68	\$145.00	\$195.00	\$250.00
Hourly Rate for Service Truck with Crane	PRICE/HOUR/INCLUDING OPERATOR		\$136.05	\$176.27	\$216.48	\$185.00	\$250.00	\$325.00
NON-CONTRACT REPLACEMENT PARTS:								
Discount (markup or mark down) on parts not listed above + or -				+5%		+15%		
Parts List & Dated to be used (A published company-pricing sheet will be accepted.)				Not Specified		Not Specified		
OR Invoiced Price: Invoices will be supplied - Y or N								
Parts quoted are manufactured by:								

VENDOR NAME:	Harlan Electric	J. Ranck Electric, Inc.
CITY:	Rochester Hills, MI	Mt. Pleasant, MI

PROPOSAL B: INSTALLATION AND REPLACEMENT

ITEM	ESTIMATED QUANTITY/YEAR	DESCRIPTION	Lump Sum	Total Price for One (1)	Lump Sum	Total Price for One (1)
1	1 Each	Remove existing self-weathering steel Light Pole	\$465.85		\$1,500.00	
2	1 Each	Remove existing wood Light Pole	\$465.85		\$1,500.00	
3	1 Each	Remove Concrete Foundations	\$955.58		\$1,500.00	
4	1 Each	Installation of Concrete foundations	\$895.86		\$4,650.00	
5	1 Each	Install 40' Light Ornamental Pole with mast arms - With One Luminaire	\$955.58		\$3,500.00	
6	1 Each	Install 40' Light Ornamental Pole with mast arms - With Two Luminaries	\$1,254.20		\$3,500.00	
7	1 Each	Install 40' Light wood Pole with mast arms - With One Luminaire	\$824.19		\$4,500.00	
8	1 Each	Install 40' Light wood Pole with mast arms - With Two Luminaries	\$1,051.14		\$4,500.00	
9	1 Each	New installation of 40' Street Light Pole with concrete foundation	\$1,851.44		\$8,500.00	
10	1 Each	Cut & weld Street Light Base H Base for EH-409	\$330.00		\$4,000.00	

ESTIMATED TOTAL PROPOSAL B: \$9,049.69 \$37,650.00

Additional Items, IF required:		Regular Time	Overtime	Holiday Time	Regular Time	Overtime	Holiday Time
Hourly Labor Rate per crew (crew includes 1 Journeyman Electrician, 1 Instrument Technician and Service Truck) (Estimated number of hours 100)	PRICE/HOUR/CREW	\$193.02	\$270.23	\$347.44	\$255.00	\$375.00	\$525.00
Journeyman Electrician	PRICE/HOUR/ELECTRICIAN	\$100.55	\$140.77	\$180.98	\$135.00	\$200.00	\$275.00
Hourly Rate for Backhoe	PRICE/HOUR/INCLUDING OPERATOR	\$74.68	\$74.68	\$74.68	\$145.00	\$195.00	\$250.00
Hourly Rate for Service Truck with Crane	PRICE/HOUR/INCLUDING OPERATOR	\$136.05	\$176.27	\$216.48	\$185.00	\$250.00	\$325.00

NON-CONTRACT REPLACEMENT PARTS:		
Discount (markup or mark down) on parts not listed above + or -	+5%	+15%
Parts List & Dated to be used (A published company-pricing sheet will be accepted.)	Not Specified	Not Specified
OR Invoiced Price: Invoices will be supplied - Y or N		
Parts quoted are manufactured by:		

Hours of Operation:		7:30 - 5:30	7:00 AM - 3:30 PM
24 Hr. Phone Number:		248-670-1964	800-792-3822
References:	Y or N	Y	Y
Percentage of Contract certify to be completed within the time allowable:	Proposal A:	100%	100%
	Proposal B:	100%	100%
Proposed Payment Schedule:		Net 30	Net 30 Days
Can meet Insurance:	Y or N	Y	Y
Response Time:		1 Hour	Not Specified
Exceptions:	Y or N	N	There will be a minimum charge of \$2,800 per call out in addition to whatever units are installed. Self weathering Poles, mast arms and fixtures to be provided by Owner.
Acknowledgement:	Y or N	Y	Y
Forms:	Y or N	Y	Y

Attest:

(*Bid Opening conducted via a Go-To Meeting)

Kristine Kallek Heather Chomiak
 Kaitlin Sackner Jackie Ahlstrom

MaryBeth Murz,
 Purchasing Manager

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS – SCHEDULED PERSON OR ORGANIZATION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s)	Location(s) Of Covered Operations
City of Troy	
Information required to complete this Schedule, if not shown above, will be shown in the Declarations.	

A. Section II – Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:

1. Your acts or omissions; or
2. The acts or omissions of those acting on your behalf;

in the performance of your ongoing operations for the additional insured(s) at the location(s) designated above.

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

B. With respect to the insurance afforded to these additional insureds, the following additional exclusions apply:

This insurance does not apply to "bodily injury" or "property damage" occurring after:

1. All work, including materials, parts or equipment furnished in connection with such work, on the project (other than service, maintenance or repairs) to be performed by or on behalf of the additional insured(s) at the location of the covered operations has been completed; or
2. That portion of "your work" out of which the injury or damage arises has been put to its intended use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project.

C. With respect to the insurance afforded to these additional insureds, the following is added to **Section III – Limits Of Insurance:**

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or

2. Available under the applicable Limits of Insurance shown in the Declarations;

whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS – COMPLETED OPERATIONS

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s)	Location And Description Of Completed Operations
City of Troy	

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

A. Section II – Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury" or "property damage" caused, in whole or in part, by "your work" at the location designated and described in the Schedule of this endorsement performed for that additional insured and included in the "products-completed operations hazard".

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

B. With respect to the insurance afforded to these additional insureds, the following is added to **Section III – Limits Of Insurance:**

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or
2. Available under the applicable Limits of Insurance shown in the Declarations;

whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

DESIGNATED INSURED FOR COVERED AUTOS LIABILITY COVERAGE

This endorsement modifies insurance provided under the following:

AUTO DEALERS COVERAGE FORM
BUSINESS AUTO COVERAGE FORM
MOTOR CARRIER COVERAGE FORM

With respect to coverage provided by this endorsement, the provisions of the Coverage Form apply unless modified by this endorsement.

This endorsement identifies person(s) or organization(s) who are "insureds" for Covered Autos Liability Coverage under the Who Is An Insured provision of the Coverage Form. This endorsement does not alter coverage provided in the Coverage Form.

This endorsement changes the policy effective on the inception date of the policy unless another date is indicated below.

Named Insured: Harlan Electric Company

Endorsement Effective Date:

SCHEDULE

Name Of Person(s) Or Organization(s): City of Troy

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

Each person or organization shown in the Schedule is an "insured" for Covered Autos Liability Coverage, but only to the extent that person or organization qualifies as an "insured" under the Who Is An Insured provision contained in Paragraph **A.1.** of Section **II** - Covered Autos Liability Coverage in the Business Auto and Motor Carrier Coverage Forms and Paragraph **D.2.** of Section **I** - Covered Autos Coverages of the Auto Dealers Coverage Form.