

CITY COUNCIL MINUTES

April 12, 2021

**Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications –
Fire Hose Replacement Program for the Fire Department**

Resolution #2021-04-049-J-4b

RESOLVED, That Troy City Council hereby **AWARDS** a contract to the low bidder meeting specifications, *Apollo Fire Equipment of Romeo, MI*, to purchase replacement fire hose as specified and as needed; for an estimated total cost of \$60,000.00 over the next three (3) fiscal years at the unit prices as contained in the bid tabulation opened April 1, 2021, a copy of which shall be **ATTACHED** to the original Minutes of this meeting, the cost of which shall not exceed annual budgetary limitations; with the contract expiring June 30, 2023.

BE IT FURTHER RESOLVED, That the award is **CONTINGENT** upon the contractor's submission of properly executed bid and proposal documents, including insurance certificates and all other specified requirements.

PURCHASE ORDER

No. 2021-00001278
DATE: 04/27/2021
PAGE: 1 of 1
FOB DESTINATION

Ship To

CITY OF TROY
Fire
4693 ROCHESTER ROAD
TROY, MI 48085

Bill To

CITY OF TROY
Fire
500 W BIG BEAVER RD
TROY, MI 48084

COUNCIL RESOLUTION
2021-04-049-J-4b

VENDOR NO. 103512

Vendor

APOLLO FIRE EQUIPMENT
12584 LAKESHORE DR
ROMEO, MI 48065-4417

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
4	Each	Snap-tite kryptonite 5" x 25" orange	289.0000	\$1,156.00
20	Each	Snap-tite kryptonite 5" x 100" orange	632.0000	\$12,640.00
15	Each	PONN Conquest 1.75" x 100" white	379.0000	\$5,685.00
10	Each	PONN Conquest 1.75" x 50" white	216.0000	\$2,160.00
1	Each	REPLACEMENT FIRE HOSE PROGRAM as specified and as needed in accordance with all the specifications of ITB-COT 21-29 and the attached pricing sheet. ****THREE YEAR CONTRACT*** This PO is for Year One (1) of a Three (3) Year Contract to expire 6/30/2024.	0.0000	\$0.00

Entered By: Emily Frontera

\$21,641.00

Special Instructions:

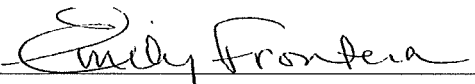
CITY COUNCIL AWARD DATE: 04/12/21 . CERTIFICATE OF INSURANCE and ENDORSEMENT SHALL BE ON FILE FOR THE DURATION OF THE CONTRACT.

TERMS & CONDITIONS

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
2. Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.



Opening Date: 04/01/2021
Reviewed Date: 04/01/2021
ITB-COT 21-29

**City of Troy Bid T() lation
FIRE HOSE REPLACEMENT PROGRAM**

Vendor Name:	Apollo Fire Equipment
City:	Romeo, MI
Check #:	2225504
Amount:	\$2,000.00

PROPOSAL A: 5" LDH Supply Hose - All American Snap Tite Kryptonite in Blaze Orange with aluminum stortz connections. All hoses shall be stamped with "Troy FD" at both ends along with the date of manufacturing.

		2021	2022	2023
Item #	Size	Unit Price	Unit Price	Unit Price
1	5" x 25'	\$289.00	\$303.00	\$318.00
2	5" x 50'	\$386.00	\$405.00	\$425.00
3	5" x 100'	\$632.00	\$663.00	\$697.00

PROPOSAL B: All American Ponn Conquest in both 1 3/4" and 2.5" shall have solid color choices to include red, orange, white, yellow, green and black (white with black stripe acceptable). All hoses shall be stamped with "Troy FD" on both ends along with the date of manufacturing. Couplings shall be aluminum. 1 3/4" couplings shall be national standard 1.5" 3 rocker. All 2.5" couplings shall be aluminum Detroit thread 3

		2021	2022	2023
Item #	Size	Unit Price	Unit Price	Unit Price
4	1 3/4" x 100'	\$379.00	\$398.00	\$417.00
5	1 3/4" x 50'	\$216.00	\$227.00	\$238.00
6	2.5" x 100'	\$455.00	\$478.00	\$502.00
7	2.5" x 50'	\$265.00	\$278.00	\$292.00

**PROPOSAL C: Cost for color coded couplings and/or arrows on couplings.
(If available)**

		2021	2022	2023
	Couplings			
	Arrow Couplings	\$10.00	\$11.00	\$12.00

Product Lead Time:	6 week ARO
Contact Information:	
Hours of Operation:	8-4pm
Contact Person:	David Duddles
24 Hour Phone #:	586-540-7528
Phone #:	800-626-7783
References Provided:	Yes
Insurance Met:	Yes
Payment Terms:	30 Days

Waiver:	Attached
Exceptions:	N/A
Acknowledgement:	Yes
Forms:	Yes
Low bid as specified	

ATTEST:

(*Bid Opening conducted via a Go-To Meeting)

Pete Hullenger

Cheryl Stewart

Kristine Kallek

Jackie Ahlstrom

Emily Frontera
Purchasing Manager

BID TABULATION
CITY OF TROY
FIRE HOSE REPLACEMENT PROGRAM

Vendor Name:	MES/Douglas Safet Systems	Apollo Fire Equipment
City:	Sanford, MI	Romeo, MI
Check #:	6591601477	2225504
Amount:	\$2,000.00	\$2,000.00

PROPOSAL A: 5" LDH Supply Hose - All American Snap Tite Kryptonite in Blaze Orange with aluminum stortz connections. All hoses shall be stamped with "Troy FD" at both ends along with the date of manufacturing.

		2021	2022	2023	2021	2022	2023
Item #	Size	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
1	5" x 25'	\$378.74	max 5% increase from 2021	max 5% increase from 2022	\$289.00	\$303.00	\$318.00
2	5" x 50'	\$528.16	max 5% increase from 2021	max 5% increase from 2022	\$386.00	\$405.00	\$425.00
3	5" x 100'	\$824.71	max 5% increase from 2021	max 5% increase from 2022	\$632.00	\$663.00	\$697.00

PROPOSAL B: All American PONN Conquest in both 1 3/4" and 2.5" shall have solid color choices to include red, orange, white, yellow, green and black (white with black stripe acceptable). All hoses shall be stamped with "Troy FD" on both ends along with the date of manufacturing. Couplings shall be aluminum. 1 3/4" couplings shall be national standard 1.5" 3 rocker. All 2.5" couplings shall be aluminum Detroit thread 3 rocker.

		2021	2022	2023	2021	2022	2023
Item #	Size	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
4	1 3/4" x 100'	\$443.10 w/o stripes \$491.38 w/stripes	max 5% increase from 2021	max 5% increase from 2022	\$379.00	\$398.00	\$417.00
5	1 3/4" x 50'	\$256.90 w/o stripes \$281.03 w/stripes	max 5% increase from 2021	max 5% increase from 2022	\$216.00	\$227.00	\$238.00
6	2.5" x 100'	\$529.89 w/o stripes \$578.16 w/stripes	max 5% increase from 2021	max 5% increase from 2022	\$455.00	\$478.00	\$502.00
7	2.5" x 50'	\$316.09 w/o stripes \$339.08 w/stripes	max 5% increase from 2021	max 5% increase from 2022	\$265.00	\$278.00	\$292.00

PROPOSAL C: Cost for color coded couplings and/or arrows on couplings. (If available)

		2021	2022	2023	2021	2022	2023
	Couplings	Colored Storz ONLY for 5" Add \$30.00	max 5% increase from 2021	max 5% increase from 2022			
	Arrow Couplings	Arrows on Couplings ONLY FOR 1.75" & 2.5" Add \$10.00	max 5% increase from 2021	max 5% increase from 2022	\$10.00	\$11.00	\$12.00

Product Lead Time:	6-8 weeks	6 week ARO
Contact Information:		
Hours of Operation:	8am-5pm	8-4pm
Contact Person:	Mike Berent mberent@mesfire.com	David Duddles
24 Hour Phone #:		586-540-7528
Phone #:	313-205-3194	800-626-7783
References Provided:	Yes	Yes
Insurance Met:	Yes	Yes
Payment Terms:	Net 30	30 Days
Warranty:	See Attached Warranty Sheet	Attached
Exceptions:	Comment: Freight Included on orders over \$8,000.00 Orders under \$8,000.00 will have a maximum freight of \$350.00 **No more than a 5% increase per each of the following years	N/A
Acknowledgement:	Yes	Yes
Forms:	Yes	Yes

ATTEST:
(*Bid Opening conducted via a Go-To Meeting)

Pete Hullenger
Cheryl Stewart
Kristine Kallek
Jackie Ahlstrom
Emily Frontera

Emily Frontera
Purchasing Manager



**CITY OF TROY
BID PROPOSAL**

ITB COT 21-29

Page 1 of 6

The undersigned proposes to **PROVIDE A FIRE HOSE REPLACEMENT PROGRAM FOR THE CITY OF TROY FIRE DEPARTMENT** in accordance with the attached specifications. The specifications are to be considered an integral part of this bid proposal, at the following prices:

COMPANY NAME: Apollo Fire Equipment

PROPOSAL A: 5" LDH Supply Hose - All American Snap Tite Kryptonite in Blaze Orange with aluminum storz connections. All hoses shall be stamped with "Troy FD" at both ends along with the date of manufacturing.			
	2021	2022	2023
Size	Unit Price	Unit Price	Unit Price
5" x 25'	289 ⁰⁰	303 ⁰⁰	318 ⁰⁰
5" x 50'	386 ⁰⁰	405 ⁰⁰	425 ⁰⁰
5" x 100'	632 ⁰⁰	663 ⁰⁰	697 ⁰⁰
PROPOSAL B: All American PONN Conquest in both 1 3/4" and 2.5" shall have solid color choices to include red, orange, white, yellow, green and black (white with black stripe acceptable). All hoses shall be stamped with "Troy FD" on both ends along with the date of manufacturing. Couplings shall be aluminum. 1 3/4" couplings shall be national standard 1.5" 3 rocker. All 2.5" couplings shall be aluminum Detroit thread 3 rocker.			
	2021	2022	2023
Size	Unit Price	Unit Price	Unit Price
1 3/4" x 100'	379 ⁰⁰	398 ⁰⁰	417 ⁰⁰
1 3/4" x 50'	216 ⁰⁰	227 ⁰⁰	238 ⁰⁰
2.5" x 100'	455 ⁰⁰	478 ⁰⁰	502 ⁰⁰
2.5" x 50'	265 ⁰⁰	278 ⁰⁰	292 ⁰⁰
PROPOSAL C: Cost for color coded couplings and/or arrows on couplings. (If available)			
	2021	2022	2023
Action Arrow	10 ⁰⁰ EA	11 ⁰⁰ EA	12 ⁰⁰ EA

PRODUCT LEAD TIME: 6 week ARO

NOTE:

The City of Troy Fire Department maintains approximately 55,000 feet of Fire Hose. It is anticipated that 10,000 – 15,000 feet of Fire Hose will be replaced annually on an as needed basis. Colors, sizes and lengths of Fire Hose shall change as needed and as required by the Fire Department.

INFORMATION:

For additional general information or questions concerning this project please contact **Emily Frontera, Purchasing Manager**, at (248) 680-7291 between the hours of 8:00 a.m. and 4:00 p.m., Monday thru Friday.

DESIGNATED CITY REPRESENTATIVE:

Eric Emmons Fire Lieutenant at (248) 524-3421 (eric.emmons@troymi.gov) is the designated City Representative for this project.

CONTACT INFORMATION:

Hours of operation: 8-4 AM 24 Hour Phone No. 586-540-7527
Contact Person: David Buddies Phone No. 800-626-7783

DOWNPAYMENTS AND PREPAYMENTS:

Any bid submitted which requires a down payment or prepayment for services prior to performance and acceptance, as being in conformance with specifications will not be considered for award. No payments will be made until work/ service is performed to the satisfaction of the authorized City representative.

APPROVED ALTERNATES:

The City of Troy's designated department representative or his/her designee will not accept any alternate substitutes or comparable products. Their decision as acceptability will be deemed in the City of Troy's best interest and will be final.

MATERIAL AVAILABILITY:

Bidders must accept responsibility for verification of material availability, production schedules, and other pertinent data prior to submission of their bid, and confirm delivery times. It is the responsibility of the bidder to notify the City immediately if items specified are discontinued, replaced, or not available for an extended period of time.

DELIVERY:

All shipments will be sent to **Troy Fire Department, 4693 Rochester Rd, Troy, MI 48085 ATTN: LT. Emmons**. All materials are to be F.O.B. delivered, freight paid to the location(s) in the City of Troy in accordance with the attached specifications.

SAMPLES:

Actual samples of quoted material may be requested at the discretion of the City of Troy's designated representative. Samples will be provided at no cost to the City and will become the property of the City of Troy. Submitted samples may be used for testing purposes.

AWARD:

The evaluation and award of this bid shall be a combination of factors, including but not limited to: cost, professional competence, equipment, references, submission of the schedule of values, and the correlation of the proposal submitted to the needs of the City of Troy.

The City of Troy reserves the right to award this bid to the lowest responsible total bidder meeting specifications; to reject low bids which have major deviations from specifications; to accept a higher bid which has only minor deviations; whatever is deemed to be in the City's best interest.

LOCAL PREFERENCE:

The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.

COMPANY NAME: APOLLO FIRE EQUIPMENT

BID DEPOSIT AND FORFEITURE:

The bid deposit of the lowest bidder shall be forfeit if, after bid opening, a change in the bid price or other provision of the bid is required by the bidder that is prejudicial to the interest of the City of Troy or fair competition.

CONTRACT FORMS:

Bidders should complete and sign the Legal Status of Bidder, Non-Collusion Affidavit, Certification regarding Debarment, the Certification regarding "Iran Linked Business" and the Familial Disclosure Forms and return with your bid proposal. Due to COVID-19 restrictions the City is waiving Notary requirements; but note that all forms must be signed and dated.

SUBCONTRACTORS:

The undersigned agrees to submit a list of proposed subcontractors, if applicable, for approval by the designated City representative within 72 hours after notification of being the low qualified bidder. It will be understood that this may occur prior to bid award, but the bidder's status will not be final until approved by the Troy City Council.

It will be the successful bidder's responsibility to ensure that any subcontractor performing work on this project is capable of doing the work as specified. The designated City representative retains the right to evaluate the work performed by or on behalf of the successful bidder and reserves the right to reject any work performed that is not in accordance with the specifications or is considered to be poor workmanship. Payment will not be made until the successful bidder has corrected any deficiencies found to the satisfaction of the designated City representative.

PURCHASE ORDER:

After the Troy City Council has approved the award recommendation and acceptable insurance is received, the successful bidder will receive a purchase order issued from the City of Troy, which will create a bilateral contract between the City of Troy and the successful bidder. The purchase order shall commit the bidder to perform the contract in accordance with specifications. A contract document will not be issued.

REFERENCES:

The City of Troy requires that your company list at least three (3) clients who have recently had similar work and material installed by your company; specifically at Fire Stations, Government entities or similar applications. If your company has done work for the City of Troy in the past, it is required the City be listed as one of your references.

COMPANY: CITY OF TROY
ADDRESS: 500 W. 1st Ave
PHONE: 248-521-3419 CONTACT: PETER HILLINGGER
EMAIL: PETER.HILLINGGER@troy.mi.gov

COMPANY: Burlington FD
ADDRESS: 1320 S. BURLINGTON BLVD, BURLINGTON, MI
PHONE: 810-742-7158 CONTACT: KIRK WILKINSON
EMAIL: K.WILKINSON@BURLINGTONMI.ORG

COMPANY: Grand Blanc F.D.
ADDRESS: 5391 S. SAGINAW, GRAND BLANC, MI
PHONE: 810-684-7211 CONTACT: BOB BURDETTE
EMAIL: burdette@twp.grand-blanc.mi.us

COMPANY NAME: APOLLO FIRE EQUIPMENT

IMPORTANT:

The City shall have the right to require by written order, changes in, additions to, or deductions from the work required by the bid documents provided that if changes, additions, or deductions are made, the general character of the work as a whole is not changed thereby. Adjustments in the Contract price, if any, because of any change, addition, or deduction in the work, shall be determined as hereinafter provided, and any claim for extension of time for completion shall be adjusted at the time of ordering the changes, additions, or deductions.

No claim for change, addition, or deduction, or adjusting of price, or extension of time for completion thereof, shall be made or allowed unless done in pursuance of written order from the City specifically authorizing such change, addition, or deduction. Drawings without a written order shall not be considered such authority. Written notice of such claims shall be made to the designated City representative before the commencement of the work. Where the written order diminishes the quality of work to be done, this shall not constitute a basis for a claim for damages or anticipated profits on the work that may be dispensed with.

Insurance requirements shall be in accordance with the attached **SAMPLE INSURANCE CERTIFICATE** and **ENDORSEMENT**. The required Insurance Certificate and Endorsement must be submitted to the city within 5 days of the verbal/ electronic request after the bid award. The Insurance Certificate and Endorsement may be faxed to the Purchasing Office at (248) 619-7608, and is the only bid document accepted in this format.

The contractor, or any of their subcontractors, shall not commence work under this contract until they have obtained the insurance required, and shall keep such insurance in force during the entire life of this contract. All coverage shall be with insurance companies licensed and admitted to business in the State of Michigan and acceptable to the City of Troy. The requirements below should not be interpreted to limit the liability of the Contractor. All deductibles and self-insured retentions (SIR's) are the responsibility of the Contractor.

(☒) We can meet the specified insurance requirements.

(☐) We cannot meet the specified insurance requirements.

(☐) We do not carry the specified limits but can obtain the additional insurance coverage of \$ _____, at the cost of \$ _____.

NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.

(☐) Our proposal is reduced by \$ _____ if we lower the requirement to \$ _____.

NOTE: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.

IMPORTANT: A Certificate of Insurance on an ACORD Form showing present coverage as well as the required endorsements SHALL be attached to the proposal document at the time of submission of the proposal to the Office of the City Clerk.

NOTE: Failure on the part of any bidder to contact his/her insurance carrier to verify that the insurance carried by the bidder meets City of Troy specifications may result in this proposal being completed incorrectly.

OTHER: Sole proprietors must execute a certificate of exemption from Worker's Compensation requirements or provide proof of Worker's Compensation Insurance. All coverage shall be with insurance carriers licensed and admitted to do business in Michigan in accordance with all applicable statutes of the State of Michigan and acceptable to the City of Troy.

INSURANCE VERIFICATION:

A bidder shall complete the above portion, which details additional costs that may be incurred for specified coverage without purchasing the additional coverage prior to bid submission.

COMPANY NAME: Apollo Fire Equipment

WORKERS' COMPENSATION INSURANCE, including Employers' Liability Coverage, in accordance with all applicable statutes of the State of Michigan.

COMMERCIAL GENERAL LIABILITY INSURANCE on an "Occurrence Basis" with limits of liability not less than \$1,000,000.00 per occurrence and aggregate. Coverage shall include the following extensions: (A) Contractual liability; (B) Products and Completed Operations; (C) Independent Contractors Coverage; (D) Broad Form General Liability Extensions or equivalent, if not already included; (E) Deletion of all Explosion, Collapse, and Underground (XCU) Exclusions, if applicable.

AUTOMOBILE LIABILITY, including Michigan No-Fault Coverages, with limits of liability not less than \$1,000,000.00 per occurrence combined single limit for Bodily Injury, and Property Damage. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.

ADDITIONAL INSURED:

Commercial General Liability and Automobile Liability, as described in the attached SAMPLE shall include an Additional Insured Endorsement stating the following shall be ***Additional Insureds***: The City of Troy including all elected and appointed officials, all employees and volunteers, all boards, commissions, and/or authorities and council members, including employees and volunteers thereof. It is understood and agreed by naming the City of Troy as additional insured, coverage afforded is considered to be primary and any other insurance the City of Troy may have in effect shall be considered secondary and/or excess.

CANCELLATION NOTICE:

All policies, as described above, shall include an endorsement stating that it is understood and agreed that Thirty (30) days, Ten (10) days for non-payment of premium, Advance Written Notice of Cancellation, Non-Renewal, Reduction, and/or Material Change shall be mailed to:

City of Troy
Purchasing Manager
500 West Big Beaver
Troy, MI 48084

PROOF OF INSURANCE COVERAGE:

The Contractor shall provide the City of Troy, at the time that the contracts are returned by him/her for execution, a Certificate of Insurance as well as the required endorsements. In lieu of required endorsements, if applicable, a copy of the policy sections where coverage is provided for additional insured and cancellation notice would be acceptable. Copies or certified copies of all policies mentioned above all shall be furnished, if so requested.

If any of the applicable coverages expire during the term of this contract, the Contractor shall deliver renewal certificates and endorsements to the City of Troy at least ten (10) days prior to the expiration date.

LETTER VERIFICATION:

The recommended bidder will be notified to submit a letter from the *insurance agent or carrier* that the insurance to be supplied will meet specifications. As an alternative, the recommended bidder may submit the certificate of insurance meeting specifications at this time at his/her option. ***The City must receive this letter or certificate within 5 business days after verbal / electronic notification has been delivered to the recommended bidder or the bidder will be considered non-responsive and the bid un-awardable.*** This process will occur before presentation of the award recommendation to the Troy City Council.

FINAL INSURANCE CERTIFICATE SUBMISSION:

After approval by Troy City Council, the City's Purchasing Manager will review the insurance certificates and endorsements to ensure all acceptable documents have been received and allow (5) business additional days after verbal / electronic notification to submit final insurance certificate(s) in accordance with specifications. The City of Troy reserves the right to WITHHOLD AND KEEP any bid surety for failure to comply. The company will be considered in default of contract and will be barred from doing business with the City of Troy for a minimum of three (3) years for failing to meet insurance requirements.

COMPANY NAME: Apollo Fire Equipment

SIGNATURE PAGE

PRICES:

Prices shall remain firm for 60 days or bid award, whichever comes first, except the successful bidder whose prices shall remain firm through Fire Hose Program completion.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: David Duddles

NOTE:

The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addenda as issued.

TAX ID: 38-2415038

COMPANY: Apollo Fire Equipment

ADDRESS: 12584 Lakeshore CITY: Romeo STATE: MI ZIP: 48065

PHONE: 800 666-7783 FAX NUMBER: 586 752-6909

REPRESENTATIVE NAME: David Duddles

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: David Duddles
(Print)

PAYMENT TERMS: 30 days WARRANTY: Attached

CHECK INCLUDED: X ✓ E-MAIL: dduddles@sbglobal.net

EXCEPTIONS:

Any exceptions, substitutions, deviations, etc. from the City of Troy specifications and this proposal must be stated below and reason for, and are an integral part of this bid proposal offer.

N/A

ACKNOWLEDGEMENT:

I, David Duddles, certify that I have read the **Instructions to Bidders** (2 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, www.mitn.info and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: David Duddles

IMPORTANT:

All City of Troy purchases require a MATERIAL SAFETY DATA SHEET, where applicable, in compliance with the MIOSHA "Right to Know" Law. Please include a copy of any relevant SDS at the time of bid submission.

NOTE:

The City of Troy, at their discretion, may require the bidder to supply a Financial Report from an impartial Financial Credit Reporting Service before award of contract.

U.S. FUNDS:

All prices are to be quoted in U. S. Currency.



CERTIFICATION REGARDING

DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
2. Have not, within the three year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
3. Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
 - a. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
 - b. For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
 - c. For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

☒ I am able to certify to the above statements.

Apollo Fire Equipment
Name of Agency/Company/Firm (Please Print)

David Buddler Salesman
Name and title of authorized representative (Please Print)

David Buddler
Signature of authorized representative

3-30-21
Date

☐ I am unable to certify to the above statements. Attached is my explanation.



**VENDOR CERTIFICATION
THAT IT IS NOT AN
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	
Legal Name	<i>Apollo Fire Equipment</i>
Street Address	<i>12584 LAKEHURST DR</i>
City	<i>ROMEO</i>
State, Zip	<i>MICHIGAN 48065</i>
Corporate I.D. Number/State	<i>38-2415038</i>
Taxpayer I.D. #	<i>38-2415038</i>

The undersigned, with: 1.) full knowledge of all of Vendors business activities, 2.) full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent: *David Duddles*

Printed Name of Vendor's Authorized Agent: *David Duddles*

Witness Signature: *Brittany Duddles*

Printed Name of Witness: *Brittany Duddles*



Legal Status of Bidder:

The Bidder shall fill out the appropriate form and strike out the other two:

A **corporation** duly organized and doing business under the laws of the State of Michigan for whom David Duddles, bearing the office title of Salesman, whose signature is affixed to this proposal, is duly authorized to execute contracts.

A handwritten signature in cursive script, appearing to read 'David Duddles'.

A **partnership**, all members of which, with addresses, is:

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

AN **INDIVIDUAL**, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:

_____	_____
-------	-------



Proposer's Sworn and Notarized Familial Disclosure

(to be provided by the Proposer)

The undersigned, the owner or authorized officer of Apollo Fire Equipment (the "Proposer"), pursuant to the familial disclosure requirement provided in the Request for Proposal, hereby represent and warrant, except as provided below, that no familial relationships exist between the owner(s) or any employees of Apollo Fire and any member of the City of Troy City Council or City of Troy management.

List any Familial Relationships:

BIDDER:

David B. Duddles

By: _____

Its: _____

STATE OF MICHIGAN)

)ss.

COUNTY OF Genesee)

This instrument was acknowledged before me on the 31 day of March, 2021, by

David B. Duddles

JAZMYN NORMAN
NOTARY PUBLIC, STATE OF MI
COUNTY OF GENESEE
MY COMMISSION EXPIRES Apr 17, 2026
ACTING IN COUNTY OF Genesee



**CITY OF TROY
OAKLAND COUNTY, MICHIGAN
NON-COLLUSION AFFIDAVIT**

TO WHOM IT MAY CONCERN:

David Duddles, being duly sworn deposed, says that he
(Print Full Name)

is SALESMAN. The party making the foregoing proposal or bid,
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

SIGNATURE OF PERSON SUBMITTING BID

NOTARY'S SIGNATURE

Subscribed and sworn to before me this 31
day of March, 2021
in and for Genesee County.

My commission expires:

04/17/2024

JAZMYN NORMAN
NOTARY PUBLIC, STATE OF MI
COUNTY OF GENESEE
MY COMMISSION EXPIRES Apr. 17, 2026
ACTING IN COUNTY OF Genesee



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: April 7, 2021

To: Mark F. Miller, City Manager

From: Robert Bruner, Assistant City Manager
Lisa Burnham, Controller
Richard C. Riesterer, Fire Chief
Peter Hullinger, Assistant Fire Chief
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2 - Award to Low Bidder meeting Specifications - Fire Hose Replacement Program for the Fire Department

History

- The Fire Department utilizes fire hoses of several different types, sizes, and colors for firefighting.
- National standards require all of the city's fire hose be performance tested on an annual basis.
- Due to fire hose failures during annual testing, and the national standard for fire hose service life requiring any hose manufactured prior to 1987 be removed from service, the Fire Department sought bids to replace damaged and outdated fire hose.
- The Fire Department has begun to replace over 55,000 feet of hose that does not meet the national standards.
- The Fire Department is also in the process of standardizing replacement options as well.

Purchasing

On April 1st, 2021, a bid opening was conducted as required by City Charter and Code for the purchase of fire hose. The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website at www.MITN.info. Two (2) bids were received. Below is a detailed summary of potential vendors:

Companies notified via MITN	152
Troy Companies notified via MITN	6
Troy Companies - Active email Notification	5
Troy Companies - Active Free	1
Companies that viewed the bid	10
Troy Companies that viewed the bid	0

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City. Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Financial

The unit costs were quoted by hose diameter and length. This bid was for 3-year guaranteed pricing. The Fire Department estimates spending \$20,000 per year for the next 3 years replacing fire hose. Funds for this equipment purchase are available in the Fire Operating budget, account # 101.336.338.7740.115.

Recommendation

City management recommends awarding a contract to the low bidder meeting specifications - *Apollo Fire Equipment of Romeo, Mi* - to purchase replacement fire hose as specified and as needed; total estimated cost of \$60,000 over the next three (3) fiscal years not to exceed budgetary limitations at the unit prices as contained in the attached bid tabulation, which was opened April 1st, 2021.

BID TABULATION
CITY OF TROY
FIRE HOSE REPLACEMENT PROGRAM

Vendor Name:	MES/Douglas Safet Systems	Apollo Fire Equipment
City:	Sanford, MI	Romeo, MI
Check #:	6591601477	2225504
Amount:	\$2,000.00	\$2,000.00

PROPOSAL A: 5" LDH Supply Hose - All American Snap Tite Kryptonite in Blaze Orange with aluminum storz connections. All hoses shall be stamped with "Troy FD" at both ends along with the date of manufacturing.

		2021	2022	2023	2021	2022	2023
Item #	Size	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
1	5" x 25'	\$378.74	max 5% increase from 2021	max 5% increase from 2022	\$289.00	\$303.00	\$318.00
2	5" x 50'	\$528.16	max 5% increase from 2021	max 5% increase from 2022	\$386.00	\$405.00	\$425.00
3	5" x 100'	\$824.71	max 5% increase from 2021	max 5% increase from 2022	\$632.00	\$663.00	\$697.00

PROPOSAL B: All American PONN Conquest in both 1 1/4" and 2.5" shall have solid color choices to include red, orange, white, yellow, green and black (white with black stripe acceptable). All hoses shall be stamped with "Troy FD" on both ends along with the date of manufacturing. Couplings shall be aluminum. 1 1/4" couplings shall be national standard 1.5" 3 rocker. All 2.5" couplings shall be aluminum Detroit thread 3 rocker.

		2021	2022	2023	2021	2022	2023
Item #	Size	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
4	1 1/4" x 100'	\$443.10 w/o stripes \$491.38 w/stripes	max 5% increase from 2021	max 5% increase from 2022	\$379.00	\$398.00	\$417.00
5	1 1/4" x 50'	\$256.90 w/o stripes \$281.03 w/stripes	max 5% increase from 2021	max 5% increase from 2022	\$216.00	\$227.00	\$238.00
6	2.5" x 100'	\$529.89 w/o stripes \$578.16 w/stripes	max 5% increase from 2021	max 5% increase from 2022	\$455.00	\$478.00	\$502.00
7	2.5" x 50'	\$316.09 w/o stripes \$339.08 w/stripes	max 5% increase from 2021	max 5% increase from 2022	\$265.00	\$278.00	\$292.00

PROPOSAL C: Cost for color coded couplings and/or arrows on couplings. (If available)

		2021	2022	2023	2021	2022	2023
	Couplings	Colored Storz ONLY for 5" Add \$30.00	max 5% increase from 2021	max 5% increase from 2022			
	Arrow Couplings	Arrows on Couplings ONLY FOR 1.75" & 2.5" Add \$10.00	max 5% increase from 2021	max 5% increase from 2022	\$10.00	\$11.00	\$12.00

Product Lead Time: 6-8 weeks

6 week ARO

Contact Information:

Hours of Operation: 8am-5pm

8-4pm

Contact Person: Mike Berent mberent@mesfire.com

David Duddles

24 Hour Phone #: Not Specified

586-540-7528

Phone #: 313-205-3194

800-626-7783

References Provided: Yes

Yes

Insurance Met: Yes

Yes

Payment Terms: Net 30

30 Days

Warranty: See Attached Warranty Sheet

Attached

Comment: Freight Included on orders over \$8,000.00
Orders under \$8,000.00 will have a maximum freight of \$350.00
**No more than a 5% increase per each of the following years

N/A

Exceptions:

Acknowledgement: Yes

Yes

Forms: Yes

Yes

Low bid as specified

ATTEST:

(*Bid Opening conducted via a Go-To Meeting)

Pete Hullenger

Cheryl Stewart

Kristine Kallek

Jackie Ahlstrom

Emily Frontera

Purchasing Manager