

CITY COUNCIL MINUTES

June 28, 2021

Standard Purchasing Resolution 2: Low Bidder Meeting Specifications - Traffic Control Signs and Posts

Resolution #2021-06-105-J-4c

RESOLVED, That Troy City Council hereby **AWARDS** a one (1) year contract to provide Traffic Control Signs and Posts with an option to renew for one (1) additional year on a proposal by proposal basis to be ordered on as needed basis to the low bidder meeting specifications; *Lightle Enterprises of Ohio, LLC, of Frankfort, OH*, for an estimated total of \$130,881.05 at the unit prices contained in the bid tabulation opened June 17, 2021; a copy of which shall be **ATTACHED** to the original minutes of this meeting; with the contract expiring June 30, 2023.

Bidder	Proposal	Estimated Total
Lightle Enterprises of Ohio	A, B, C, D, E, F, G, H, I, J, K	\$130,881.05
Estimated Grand Total		\$130,881.05

BLANKET ORDER

Ship To
CITY OF TROY
Streets
4693 ROCHESTER ROAD
TROY, MI 48085

Bill To
CITY OF TROY
Streets
4693 ROCHESTER ROAD
TROY, MI 48085

No. 2022-00000034
DATE: 07/22/2021
PAGE: 1 of 1
FOB DESTINATION

EXPIRATION DATE
06/30/2022
COUNCIL RESOLUTION
2021-06-105-J-4c

VENDOR NO. 166735

Vendor
LIGHTLE ENTERPRISES OF OHIO LLC
PO BOX 329
FRANKFORT, OH 45628

QUANTITIES ARE ESTIMATED AND WILL BE ORDERED AS NEEDED

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
1	Lump Sum	1 Year Requirement of Traffic Signs & Posts Traffic Signs and Posts to be ordered on an as needed basis and as per ITB-COT 21-39 Bid Specifications and unit pricing for Proposals A, B, C, D, E, F, G, H, I, J, and K. Bid Pricing is attached.	130,881.0500	\$130,881.05

Entered By: Kristine Kallek

\$130,881.05

Special Instructions:

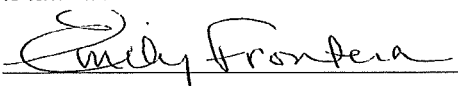
CITY COUNCIL AWARD DATE: 6/28/2021. This is a ONE (1) Year Contract to be ordered on an as needed basis with the option to renew for ONE (1) additional year; contract expiring 6/30/2022. This PO is for Year ONE of a potential TWO Year Contract.

TERMS & CONDITIONS

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
2. Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.



Opening Date: 06/17/2021
Reviewed Date: 06/17/2021

CITY OF TROY
BID TABULATION
TRAFFIC CONTROL SIGNS & POSTS

ITB-COT 21-39
Pg. 1 of 3

VENDOR NAME: Lightle Enterprises of Ohio, LLC
CITY: Frankfort, OH

PROPOSAL: ONE (1) YEAR REQUIREMENTS OF TRAFFIC CONTROL SIGNS AND POSTS, WITH AN OPTION TO RENEW FOR ONE (1) ADDITIONAL YEAR

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL A: COMPLETE SIGNS, SINGLE FACE, 3M HIGH INTENSITY PRISMATIC ON ALUMINUM								
1.	10	36" YIELD (R1-2)	\$26.80	\$268.00				
2.	30	30" STOP (R1-1)	\$36.60	\$1,098.00				
3.	10	36" STOP (R1-1)	\$52.90	\$529.00				
4.	20	18" X 6" All Way (R1-4)	\$4.50	\$90.00				
5.	500	12" X 12" No Parking (R8-3A)	\$6.00	\$3,000.00				
ESTIMATED TOTAL: PROPOSAL A			\$4,985.00					
PROPOSAL B: 3M STANDARD PRE-PRINTED TRAFFIC SIGN FACES HIGH INTENSITY								
1.	500	12" X 12" No Parking Symbol (R8-3A Faces)	\$2.00	\$1,000.00				
ESTIMATED TOTAL: PROPOSAL B			\$1,000.00					
PROPOSAL C: COMPLETE SIGNS, SINGLE FACE, 3M DIAMOND GRADE, VIP SHEETING, FLUORESCENT YELLOW GREEN ON ALUMINUM								
1.	10	30" School Sign FYG	\$43.20	\$432.00				
2.	10	36" School Sign FYG	\$62.10	\$621.00				
3.	10	24" X 12" Directional Arrow FYG (W16-7P)	\$13.90	\$139.00				
5.	10	30" X 15" 'AHEAD' Sign FYG (W16-9P)	\$21.90	\$219.00				
ESTIMATED TOTAL: PROPOSAL C			\$1,411.00					
PROPOSAL D: MDO SINGLE FACED, RECTANGLE PLYWOOD SIGN								
1.	3	96" X 48" HIP Orange 5/8"	\$208.00	\$624.00				
2.	3	96" X 48" HIP White 5/8"	\$208.00	\$624.00				
3.	3	30" X 96" HIP White 5/8"	\$140.00	\$420.00				
4.	3	30" X 60" White 5/8"	\$90.00	\$270.00				
ESTIMATED TOTAL: PROPOSAL D			\$1,938.00					
PROPOSAL E: COMPLETE SIGNS, STANDARD, WARNING DIAMOND, RECTANGULAR OR SQUARE - ONE COLOR HIGH INTENSITY PRISMATIC ON ALUMINUM, ROUNDED OR SQUARE CORNERS								
1.	10	9" X 24"	\$8.93	\$89.30				
2.	10	9" X 30'	\$11.16	\$111.60				
3.	10	9" X 36"	\$13.39	\$133.90				
4.	10	9" X 48"	\$17.85	\$178.50				
5.	10	12" X 12"	\$6.00	\$60.00				
6.	100	12" X 18"	\$8.93	\$893.00				
7.	10	12" X 24"	\$11.90	\$119.00				
8.	10	12" X 30"	\$14.88	\$148.80				
9.	150	12" X 36"	\$17.85	\$2,677.50				
10.	25	12" X 42"	\$20.83	\$520.75				
11.	50	12" X 48"	\$23.80	\$1,190.00				
12.	25	12" X 54"	\$26.78	\$669.50				

CITY OF TROY
PURCHASE ORDER
TRAFFIC CONTROL SIGNS & POSTS

ITB-COT 21-39
Pg. 2 of 3

VENDOR NAME:			Lightle Enterprises of Ohio, LLC					
CITY:			Frankfort, OH					
ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
13.	25	12" X 60"	\$29.75	\$743.75				
14.	25	12" X 72"	\$35.70	\$892.50				
15.	25	18" X 18"	\$13.39	\$334.75				
16.	20	18" X 24"	\$17.85	\$357.00				
17.	20	18" X 36"	\$26.78	\$535.60				
18.	20	18" X 48"	\$35.70	\$714.00				
19.	20	18" X 60"	\$44.63	\$892.60				
20.	10	24" X 24"	\$23.80	\$238.00				
21.	200	24" X 30"	\$29.75	\$5,950.00				
22.	10	24" X 36"	\$35.70	\$357.00				
23.	10	24" X 48"	\$47.60	\$476.00				
24.	200	30" X 30"	\$37.19	\$7,438.00				
25.	25	30" X 36"	\$44.63	\$1,115.75				
26.	10	36" X 36"	\$53.55	\$535.50				
27.	10	36" X 48"	\$71.40	\$714.00				
28.	10	48" X 48"	\$95.20	\$952.00				
29.	10	24" X 30" double sided, one color	\$37.50	\$375.00				
ESTIMATED TOTAL: PROPOSAL E			\$29,413.30					
PROPOSAL F: COMPLETE SIGNS, STANDARD, WARNING DIAMOND, RECTANGULAR OR SQUARE - TWO OR MORE COLORS HIGH INTENSITY PRISMATIC ON ALUMINUM								
1.	10	12" X 12" Two Color	\$6.20	\$62.00				
2.	50	12" X 18" Two Color	\$9.30	\$465.00				
3.	10	24" X 24" Two Color	\$24.40	\$244.00				
4.	10	30" X 30" Three Color	\$43.75	\$437.50				
ESTIMATED TOTAL: PROPOSAL F			\$1,208.50					
PROPOSAL G: COMPLETE SIGNS, DOUBLE SIDED EXTRUDED ALUMINUM								
1.	25	9" X 24" Extruded BLANK (No Film)	\$7.80	\$195.00				
2.	25	9" X 30" Extruded BLANK (No Film)	\$9.75	\$243.75				
3.	25	9" X 36" Extruded BLANK (No Film)	\$11.70	\$292.50				
4.	25	9" X 42" Extruded BLANK (No Film)	\$13.65	\$341.25				
5.	25	9" X 48" Extruded BLANK (No Film)	\$15.60	\$390.00				
6.	25	9" X 54" Extruded BLANK (No Film)	\$17.55	\$438.75				
ESTIMATED TOTAL: PROPOSAL G			\$1,901.25					
PROPOSAL H: SET UP FEES FOR ANY LISTED SIZE TO FABRICATE A NON-STANDARD SIGN								
		Set up fee for any listed size to fabricate a non-standard sign	\$45.00/Setup					
PROPOSAL I: ROUND GALVANIZED STEEL POST, 2" NOMINAL SIZE, 2-1/8" ID, 2-3/8" OD, 0.125 WALL THICKNESS, 3 LBS PER LINEAL FOOT								
1.	100	12 Ft. Galvanized Steel Round Post	\$59.00	\$5,900.00				
ESTIMATED TOTAL: PROPOSAL I			\$5,900.00					

CITY OF TROY
 BID TABULATION
 TRAFFIC CONTROL SIGNS & POSTS

ITB-COT 21-39
 Pg. 3 of 9

VENDOR NAME: Lightle Enterprises of Ohio, LLC
 CITY: Frankfort, OH

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL J: U-CHANNEL SIGN POSTS								
1.	200	10 FT - 2lbs Galvanized Steel	\$23.40	\$4,680.00				
2.	200	12 FT - 3lbs Galvanized Steel	\$40.80	\$8,160.00				
3.	100	15 FT - 3lbs Galvanized Steel	\$51.00	\$5,100.00				
ESTIMATED TOTAL: PROPOSAL J			\$17,940.00					

PROPOSAL K: SQUARE TUBULAR SIGN POSTS -- PERFORATED-- GALVANIZED STEEL-- FHWA APPROVED								
1.	100	14 FT X 1-3/4"-14 Gauge	\$57.68	\$5,768.00				
2.	100	12 FT X 1-3/4" - 14 Gauge	\$49.44	\$4,944.00				
3.	100	9 FT X 1-1/2" - 14 Gauge	\$37.08	\$3,708.00				
4.	200	12 FT X 2"- 12 Gauge	\$73.20	\$14,640.00				
5.	200	10 FT X 2" - 12 Gauge	\$61.00	\$12,200.00				
6.	200	9 FT X 2" - 12 Gauge	\$54.90	\$10,980.00				
7.	100	3 FT X 1-3/4" Anchor Base - 14 Gauge	\$12.36	\$1,236.00				
8.	100	3 FT X 2" Anchor Base - 12 Gauge	\$18.80	\$1,880.00				
9.	300	3 FT X 2-1/4" Anchor Base - 12 Gauge	\$20.96	\$6,288.00				
10.	300	1.5 FT X 2-1/2" Anchor Base or Sleeve-12 Gauge	\$11.80	\$3,540.00				
ESTIMATED TOTAL: PROPOSAL K			\$65,184.00					

PROPOSAL L: MDOT WOOD SIGN POSTS (PREDRILLED) AND STEEL SLEEVES								
1.	20	6" X 8" X 16 FT Wood Sign Post	NO BID					
2.	20	6" X 8" X 54" Steel Sleeve						
3.	20	4" X 6" X 36" Steel Sleeve						
PROPOSAL L: EST TOTAL--								

ESTIMATED TOTAL FOR ALL PROPOSALS:	\$130,881.05							
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DELIVERY:	Minimum Shipment	\$1,500.00		
	# of Days within Request	60 - 90 Days		
CONTACT INFO:	Hrs. of Operation:	8:00AM - 4:30PM		
	24 Hr. Phone Number:	740-703-6740		
	Contact Person:	Joan Kellenberger		
DESCRIPTIVE LITERATURE PROVIDED:	Y OR N	N		
PAYMENT TERMS:		Net 30 Days		
WARRANTY:	Y OR N	Per 3M Co. Standard		
DELIVERY:		60 - 90 Days		
EXCEPTIONS:	Y OR N	N		
ALL OR NONE AWARD:	Y OR N	N		
ACKNOWLEDGEMENT SIGNED:	Y OR N	Y		
FORMS:	Y OR N	Y		

Low Bidder Meeting Specifications

Attest:

(*Bid Opening conducted via a Go-To Meeting)

Kaitlin Sackner

Kristine Kallek

Jackie Ahlstrom

Emily Frontera

Purchasing Manager

Opening Date: 06/17/2021
Reviewed Date: 06/17/202

CITY OF TROY
BID TABULATION
TRAFFIC CONTROL SIGNS & POSTS

ITB-COT 21-39
Pg. 1 of 3

VENDOR NAME:	Lightle Enterprises of Ohio, LLC	Unistrut Midwest	MD Solutions
CITY:	Frankfort, OH	Cincinnati, OH	Plain City, OH

PROPOSAL: ONE (1) YEAR REQUIREMENTS OF TRAFFIC CONTROL SIGNS AND POSTS, WITH AN OPTION TO RENEW FOR ONE (1) ADDITIONAL YEAR

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PROPOSAL B: 3M STANDARD PRE-PRINTED TRAFFIC SIGN FACES HIGH INTENSITY								
1.	500	12" X 12" No Parking Symbol (R8-3A Faces)	\$2.00	\$1,000.00	NO BID	NO BID		
ESTIMATED TOTAL: PROPOSAL B			\$1,000.00					
PROPOSAL C: COMPLETE SIGNS, SINGLE FACE, 3M DIAMOND GRADE, VIP SHEETING, FLUORESCENT YELLOW GREEN ON ALUMINUM								
1.	10	30" School Sign FYG	\$43.20	\$432.00	NO BID	NO BID		
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5.	10	30" X 15" 'AHEAD' Sign FYG (W16-9P)	\$21.90	\$219.00				
ESTIMATED TOTAL: PROPOSAL C			\$1,411.00					
PROPOSAL D: MDO SINGLE FACED, RECTANGLE PLYWOOD SIGN								
1.	3	96" X 48" HIP Orange 5/8"	\$208.00	\$624.00	NO BID	NO BID		
2.	3	96" X 48" HIP White 5/8"	\$208.00	\$624.00				
3.	3	30" X 96" HIP White 5/8"	\$140.00	\$420.00				
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1.	10	9" X 24"	\$8.93	\$89.30	NO BID	NO BID		
2.	10	9" X 30'	\$11.16	\$111.60				
3.	10	9" X 36"	\$13.39	\$133.90				
4.	10	9" X 48"	\$17.85	\$178.50				
5.	10	12" X 12"	\$6.00	\$60.00				
6.	100	12" X 18"	\$8.93	\$893.00				
7.	10	12" X 24"	\$11.90	\$119.00				
8.	10	12" X 30"	\$14.88	\$148.80				
9.	150	12" X 36"	\$17.85	\$2,677.50				
10.	25	12" X 42"	\$20.83	\$520.75				
11.	50	12" X 48"	\$23.80	\$1,190.00				
12.	25	12" X 54"	\$26.78	\$669.50				

CITY OF TROY
PURCHASE ORDER
TRAFFIC CONTROL SIGNS & POSTS

ITB-COT 21-39
Pg. 2 of 3

VENDOR NAME:			Lightle Enterprises of Ohio, LLC		Unistrut Midwest		MD Solutions	
CITY:			Frankfort, OH		Cincinnati, OH		Plain City, OH	
ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
13.	25	12" X 60"	\$29.75	\$743.75	NO BID			
14.	25	12" X 72"	\$35.70	\$892.50				
15.	25	18" X 18"	\$13.39	\$334.75				
16.	20	18" X 24"	\$17.85	\$357.00				
17.	20	18" X 36"	\$26.78	\$535.60				
18.	20	18" X 48"	\$35.70	\$714.00				
19.	20	18" X 60"	\$44.63	\$892.60				
20.	10	24" X 24"	\$23.80	\$238.00				
21.	200	24" X 30"	\$29.75	\$5,950.00				
22.	10	24" X 36"	\$35.70	\$357.00				
23.	10	24" X 48	\$47.60	\$476.00				
24.	200	30" X 30"	\$37.19	\$7,438.00				
25.	25	30" X 36"	\$44.63	\$1,115.75				
26.	10	36" X 36"	\$53.55	\$535.50				
27.	10	36" X 48"	\$71.40	\$714.00				
28.	10	48" X 48"	\$95.20	\$952.00				
29.	10	24" X 30" double sided, one color	\$37.50	\$375.00				
ESTIMATED TOTAL: PROPOSAL E			\$29,413.30					
PROPOSAL F: COMPLETE SIGNS, STANDARD, WARNING DIAMOND, RECTANGULAR OR SQUARE - TWO OR MORE COLORS HIGH INTENSITY PRISMATIC ON ALUMINUM								
1.	10	12" X 12" Two Color	\$6.20	\$62.00	NO BID		NO BID	
2.	50	12" X 18" Two Color	\$9.30	\$465.00				
3.	10	24" X 24" Two Color	\$24.40	\$244.00				
4.	10	30" X 30" Three Color	\$43.75	\$437.50				
ESTIMATED TOTAL: PROPOSAL F			\$1,208.50					
PROPOSAL G: COMPLETE SIGNS, DOUBLE SIDED EXTRUDED ALUMINUM								
1.	25	9" X 24" Extruded BLANK (No Film)	\$7.80	\$195.00	NO BID		\$ 9.00	\$ 225.00
2.	25	9" X 30" Extruded BLANK (No Film)	\$9.75	\$243.75			\$ 11.25	\$ 281.25
3.	25	9" X 36" Extruded BLANK (No Film)	\$11.70	\$292.50			\$ 13.50	\$ 337.50
4.	25	9" X 42" Extruded BLANK (No Film)	\$13.65	\$341.25			\$ 15.75	\$ 393.75
5.	25	9" X 48" Extruded BLANK (No Film)	\$15.60	\$390.00			\$ 18.00	\$ 450.00
6.	25	9" X 54" Extruded BLANK (No Film)	\$17.55	\$438.75			\$ 20.25	\$ 506.25
ESTIMATED TOTAL: PROPOSAL G			\$1,901.25				\$2,193.75	
PROPOSAL H: SET UP FEES FOR ANY LISTED SIZE TO FABRICATE A NON-STANDARD SIGN								
		Set up fee for any listed size to fabricate a non-standard sign	\$45.00/Setup		NO BID		NO BID	
PROPOSAL I: ROUND GALVANIZED STEEL POST, 2" NOMINAL SIZE, 2-1/8" ID, 2-3/8" OD, 0.125 WALL THICKNESS, 3 LBS PER LINEAL FOOT								
1.	100	12 Ft. Galvanized Steel Round Post	\$59.00	\$5,900.00	NO BID		\$ 88.65	\$8,865.00
ESTIMATED TOTAL: PROPOSAL I			\$5,900.00				\$8,865.00	

CITY OF TROY
 BID TABULATION
 TRAFFIC CONTROL SIGNS & POSTS

ITB-COT 21-39
 Pg. 3 of 9

VENDOR NAME:			Lightle Enterprises of Ohio, LLC		Unistrut Midwest		MD Solutions	
CITY:			Frankfort, OH		Cincinnati, OH		Plain City, OH	
ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL J: U-CHANNEL SIGN POSTS								
1.	200	10 FT - 2lbs Galvanized Steel	\$23.40	\$4,680.00	NO BID		\$ 24.20	\$ 4,840.00
2.	200	12 FT - 3lbs Galvanized Steel	\$40.80	\$8,160.00			\$ 41.58	\$ 8,316.00
3.	100	15 FT - 3lbs Galvanized Steel	\$51.00	\$5,100.00			\$ 51.98	\$ 5,198.00
ESTIMATED TOTAL: PROPOSAL J			\$17,940.00				\$18,354.00	
PROPOSAL K: SQUARE TUBULAR SIGN POSTS -- PERFORATED-- GALVANIZED STEEL-- FHWA APPROVED								
1.	100	14 FT X 1-3/4"-14 Gauge	\$57.68	\$5,768.00	\$ 78.40	\$7,840.00	\$ 92.40	\$ 9,240.00
2.	100	12 FT X 1-3/4" - 14 Gauge	\$49.44	\$4,944.00	\$ 67.20	\$6,720.00	\$ 79.20	\$ 7,920.00
3.	100	9 FT X 1-1/2" - 14 Gauge	\$37.08	\$3,708.00	NO BID		\$ 60.75	\$ 6,075.00
4.	200	12 FT X 2"- 12 Gauge	\$73.20	\$14,640.00	\$ 83.40	\$16,680.00	\$ 103.50	\$20,700.00
5.	200	10 FT X 2" - 12 Gauge	\$61.00	\$12,200.00	\$ 69.50	\$13,900.00	\$ 86.25	\$17,250.00
6.	200	9 FT X 2" - 12 Gauge	\$54.90	\$10,980.00	\$ 69.50	\$13,900.00	\$ 77.63	\$15,526.00
7.	100	3 FT X 1-3/4" Anchor Base - 14 Gauge	\$12.36	\$1,236.00	\$ 16.80	\$1,680.00	\$ 21.12	\$ 2,112.00
8.	100	3 FT X 2" Anchor Base - 12 Gauge	\$18.80	\$1,880.00	\$ 20.85	\$2,085.00	\$ 25.88	\$ 2,588.00
9.	300	3 FT X 2-1/4" Anchor Base - 12 Gauge	\$20.96	\$6,288.00	\$ 25.26	\$7,578.00	\$ 29.25	\$ 8,775.00
10.	300	1.5 FT X 2-1/2" Anchor Base or Sleeve-12 Gauge	\$11.80	\$3,540.00	\$ 14.25	\$4,275.00	\$ 16.00	\$ 4,800.00
ESTIMATED TOTAL: PROPOSAL K			\$65,184.00		\$74,658.00		\$94,986.00	
PROPOSAL L: MDOT WOOD SIGN POSTS (PREDRILLED) AND STEEL SLEEVES								
1.	20	6" X 8" X 16 FT Wood Sign Post	NO BID		NO BID		NO BID	
2.	20	6" X 8" X 54" Steel Sleeve						
3.	20	4" X 6" X 36" Steel Sleeve						
PROPOSAL L: EST TOTAL--								
ESTIMATED TOTAL FOR ALL PROPOSALS:			\$130,881.05		\$74,658.00		\$124,398.75	
DELIVERY:		Minimum Shipment	\$1,500.00		\$500.00		Not Specified	
		# of Days within Request	60 - 90 Days		7 Days		Not Specified	
CONTACT INFO:		Hrs. of Operation:	8:00AM - 4:30PM		8:00AM - 4:30PM M-F		8:30 - 5:00	
		24 Hr. Phone Number:	740-703-6740		Not Specified		Not Specified	
		Contact Person:	Joan Kellenberger		Brian Blust		Neil Louy	
DESCRIPTIVE LITERATURE PROVIDED:		Y OR N	N		Y		N	
PAYMENT TERMS:			Net 30 Days		Net 30		Net 30	
WARRANTY:		Y OR N	Per 3M Co. Standard		1 Year		Standard	
DELIVERY:			60 - 90 Days		60 Days		30 - 90 Days	
EXCEPTIONS:		Y OR N	N		N		N	
ALL OR NONE AWARD:		Y OR N	N		N		N	
ACKNOWLEDGEMENT SIGNED:		Y OR N	Y		Y		Y	
FORMS:		Y OR N	Y		Y		Y	

Attest:

(*Bid Opening conducted via a Go-To Meeting)

Kaitlin Sackner

Kristine Kallek

Jackie Ahlstrom

Beth Zaccardelli

Emily Frontera
 Purchasing Manager



CITY OF TROY
BID PROPOSAL

ITB-COT 21-39
Page 1 of 5

The undersigned proposes to furnish **ONE (1) YEAR REQUIREMENTS OF TRAFFIC CONTROL SIGNS AND POSTS**, with an option to renew for one (1) additional year in accordance with the specifications attached hereto and to be considered an integral part hereof, at the following prices: (It is the City's intent to order the items on an as needed basis depending on minimum shipment requirements.)

COMPANY NAME: LightHe Enterprises of Ohio, LLC

PROPOSAL A: Complete Signs, Single Face, 3M High Intensity Prismatic on Aluminum

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	36" Yield (R1-2)	\$ 26.80	\$ 268.00
2.	30	30" Stop (R1-1)	\$ 36.60	\$ 1098.00
3.	10	36" Stop (R1-1)	\$ 52.90	\$ 529.00
4.	20	18" X 6" All Way (R1-4)	\$ 4.50	\$ 90.00
5.	500	12" X 12" No Parking (R8-3A)	\$ 6.00	\$ 3000.00
ESTIMATED TOTAL: PROPOSAL A			\$	4,985.00

PROPOSAL B: 3M Standard Pre-Printed Traffic Sign Faces High Intensity

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	500	12" X 12" No Parking Symbol R8-3A Faces	\$ 2.00	\$ 1000.00
ESTIMATED TOTAL: PROPOSAL B			\$	1000.00

PROPOSAL C: Complete Signs, Single Face, 3M Diamond Grade, VIP Sheeting, Fluorescent Yellow Green on Aluminum

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	30" School Sign FYG	\$ 43.20	\$ 432.00
2.	10	36" School Sign FYG	\$ 62.10	\$ 621.00
3.	10	24" X 12" Directional Arrow FYG (W16-7p)	\$ 13.90	\$ 139.00
4.	10	30" X 15" 'AHEAD' Sign FYG (W16-9P)	\$ 21.90	\$ 219.00
ESTIMATED TOTAL: PROPOSAL C			\$	1411.00

PROPOSAL D: MDO Single Faced, Rectangle Plywood Sign

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	3	96" X 48" HIP Orange 5/8"	\$ 208.00	\$ 624.00
2.	3	96" X 48" HIP White 5/8"	\$ 208.00	\$ 624.00
3.	3	30" X 96" HIP White 5/8"	\$ 140.00	\$ 420.00
4.	3	30" X 60" HIP White 5/8"	\$ 90.00	\$ 270.00
ESTIMATED TOTAL: PROPOSAL D			\$	1938.00

PROPOSAL E: Complete Signs, Standard, Warning Diamond, Rectangular or Square - One Color High Intensity Prismatic on Aluminum, Rounded OR Square Corners

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	9" X 24 "	\$ 89.3	\$ 893.0
2.	10	9" X 30"	\$ 11.6	\$ 116.0
3.	10	9" X 36"	\$ 13.39	\$ 133.90
4.	10	9" X 48"	\$ 17.85	\$ 178.50
5.	10	12" X 12"	\$ 6.00	\$ 60.00
6.	100	12" X 18"	\$ 8.93	\$ 893.00
7.	10	12" X 24"	\$ 11.90	\$ 119.00
8.	10	12" X 30"	\$ 14.88	\$ 148.80
9.	150	12" X 36"	\$ 17.85	\$ 2677.50
10.	25	12" X 42"	\$ 20.83	\$ 520.75
11.	50	12" X 48"	\$ 23.80	\$ 1190.00
12.	25	12" X 54"	\$ 26.78	\$ 669.50
13.	25	12" X 60"	\$ 29.75	\$ 743.75
14.	25	12" X 72"	\$ 35.70	\$ 892.50
15.	25	18" X 18"	\$ 13.39	\$ 334.75
16.	20	18" X 24"	\$ 17.85	\$ 357.00
17.	20	18" X 36"	\$ 26.78	\$ 535.60
18.	20	18" X 48"	\$ 35.70	\$ 714.00
19.	20	18" X 60"	\$ 44.63	\$ 892.60
20.	10	24" X 24"	\$ 23.80	\$ 238.00
21.	200	24" X 30"	\$ 29.75	\$ 5950.00
22.	10	24" X 36"	\$ 35.70	\$ 357.00
23.	10	24" X 48"	\$ 47.60	\$ 476.00
24.	200	30" X 30"	\$ 37.19	\$ 7438.00
25.	25	30" X 36"	\$ 44.63	\$ 1115.75
26.	10	36" X 36"	\$ 53.55	\$ 535.50
27.	10	36" X 48"	\$ 71.40	\$ 714.00
28.	10	48" X 48"	\$ 95.20	\$ 952.00
29.	10	24" X 30" double sided, one color	\$ 37.50	\$ 375.00
ESTIMATED TOTAL: PROPOSAL E			\$	29,418.30

PROPOSAL F: Complete Signs, Standard, Warning Diamond, Rectangular or Square - Two or more colors High Intensity Prismatic on Aluminum

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	10	12" X 12" Two Color	\$ 6.20	\$ 62.00
2.	50	12" X 18" Two Color	\$ 9.30	\$ 465.00
3.	10	24" X 24" Two Color	\$ 24.40	\$ 244.00
4.	10	30" X 30" Three Color	\$ 43.75	\$ 437.50
ESTIMATED TOTAL: PROPOSAL F			\$	1208.50

COMPANY NAME: Light Enterprises of Ohio, LLC

PROPOSAL G: Complete Signs, Double Sided Extruded Aluminum

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	25	9" X 24" Extruded BLANK (No Film)	\$ 7.80	\$ 195.00
2.	25	9" X 30" Extruded BLANK (No Film)	\$ 9.75	\$ 243.75
3.	25	9" X 36" Extruded BLANK (No Film)	\$ 11.70	\$ 292.50
4.	25	9" X 42" Extruded BLANK (No Film)	\$ 13.65	\$ 341.25
5.	25	9" X 48" Extruded BLANK (No Film)	\$ 15.60	\$ 390.00
6.	25	9" X 54" Extruded BLANK (No Film)	\$ 17.55	\$ 438.75
ESTIMATED TOTAL: PROPOSAL G			\$ 1901.25	

PROPOSAL H: Set up fees for any listed size to fabricate a non-standard sign.- \$45.00 /Setup

PROPOSAL I: Round Galvanized Steel Post, 2" Nominal Size, 2-1/8" ID, 2-3/8" OD, 0.125 Wall Thickness, 3lbs Per Linear Foot

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	100	12 FT Galvanized Steel Round Post	\$ 59.00	\$ 5900.00
ESTIMATED TOTAL: PROPOSAL I			\$ 5900.00	

PROPOSAL J: U-Channel Sign Posts

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	200	10 FT -- 2lbs Galvanized Steel	\$ 23.40	\$ 4680.00
2.	200	12 FT -- 3lbs Galvanized Steel	\$ 40.80	\$ 8160.00
3.	100	15 FT -- 3lbs Galvanized Steel	\$ 51.00	\$ 5100.00
ESTIMATED TOTAL: PROPOSAL J			\$ 17,940.00	

PROPOSAL K: Square Tubular Sign Posts -- Perforated -- Galvanized Steel --FHWA Approved

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	100	14 FT X 1-3/4" -- 14 Gauge	\$ 57.68	\$ 5768.00
2.	100	12 FT X 1-3/4" -- 14 Gauge	\$ 49.44	\$ 4944.00
3.	100	9 FT x 1-1/2" -- 14 Gauge	\$ 37.08	\$ 3708.00
4.	200	12 FT X 2" -- 12 Gauge	\$ 73.20	\$ 14,640.00
5.	200	10 FT X 2" -- 12 Gauge	\$ 61.00	\$ 12,200.00
6.	200	9 FT x 2" -- 12 Gauge	\$ 54.90	\$ 10,980.00
7.	100	3 FT x 1-3/4" Anchor Base -14 Gauge	\$ 12.36	\$ 1236.00
8.	100	3 FT x 2" Anchor Base -12 Gauge	\$ 18.80	\$ 1880.00
9.	300	3 FT x 2-1/4" Anchor Base -12 gauge	\$ 20.96	\$ 6288.00
10.	300	1.5 FT x 2-1/2" Anchor Base or Sleeve -- 12 gauge	\$ 11.80	\$ 3540.00
ESTIMATED TOTAL: PROPOSAL J			\$ 65,184.00	

PROPOSAL L: MDOT Wood Sign Posts (predrilled) and Steel Sleeves

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1.	20	6" X 8" X 16 FT Wood Sign Post	\$ No	\$ Bid
2.	20	6" X 8" X 54" Steel Sleeve	\$ No	\$ Bid
3.	20	4" X 6" X 36" Steel Sleeve	\$ No	\$ Bid
ESTIMATED TOTAL: PROPOSAL L			\$ No Bid	

UNIT PRICES:

Unit prices prevail; the City of Troy Purchasing Department will correct all mathematical errors.

COMPANY NAME: Lightle Enterprises of Ohio, LLC

ESTIMATED QUANTITIES:

Quantities stated are estimated and are not guaranteed. Quantities stated are for award purposes only and based upon past usage.

DELIVERY:

Minimum shipment: \$500 or less

Your company's minimum shipment: \$1500.00 within 60-90 days of a phone request.

All items will be F.O.B. delivered freight paid to the City of Troy Department of Public Works 4693 Rochester Rd., Troy, MI 48085. Items will be ordered as needed via a phone or fax request by the City of Troy Public Works Department. Please call Kaitlin Sackner prior to delivery at (248) 524-3376.

CONTACT INFORMATION:

Hours of operation: 8:00 AM - 4:30 PM 24 Hour Phone No. 740-703-6740

Contact Person: Joan Kellenberger Title Customer Service

AWARD:

Each proposal will be considered as a separate bid. The City of Troy reserves the right to combine proposals if deemed in the City's best interest to do so. Also, The City reserves the right to reject low bids which have major deviations from specifications, and to award a higher bid with only minor deviations. If your company's minimum shipment requirement is greater than \$500 for items other than sign posts, your bid will not be considered for an award.

LOCAL PREFERENCE:

The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.

DOWNPAYMENTS AND PREPAYMENTS:

Any proposal submitted which requires a down payment or prepayment of any kind prior to delivery and acceptance of the items as being in conformance with specifications will not be considered for award.

APPROVED ALTERNATES:

The Public Works Director or his designated representative will review material submitted for consideration as an approved alternate. The decision made as to acceptability will be deemed in the City of Troy's best interest and will be final.

DESCRIPTIVE LITERATURE:

Please attach descriptive or pertinent literature relevant to your company's bid proposal at the time of bid submission. It is attached and marked _____ for identification.

ADDITIONAL INFORMATION:

For additional general information or questions about this project, please contact Kaitlin Sackner at (248) 524-3376 between the hours of 8:00 a.m. and 4:30 p.m.

CONTRACT FORMS:

Bidders should complete the Legal Status of Bidder, Non-Collusion Affidavit, Certification regarding Debarment, the Certification regarding "Iran Linked Business" and the Familial Disclosure Forms and return with your bid proposal. Due to COVID-19 restrictions the City is waiving Notary requirements but note that all forms must be signed and dated.

COMPANY NAME: Light Enterprises of Ohio LLC

SIGNATURE PAGE

PRICES:

All bidders are held to bid prices for sixty (60) days or bid award, whichever comes first, except the successful bidder(s) whose prices shall remain firm for the entire contract period. The contract shall commence on the date of award or July 1, 2021 whichever is later and expire one (1) calendar year later.

The City can accept a change in pricing at the beginning of the first option year and each year thereafter to be the lesser of 2% or the difference in the Consumer Price index between the current year (as close to 12 months as possible) and previous year as calculated on the CPI Inflation Calculator available on the Bureau of Labor Statistics website www.bls.gov/cpi/home.htm. The CPI Inflation Calculator uses the average Consumer Price Index for a given year. This data represents changes in prices of all goods and services purchased for consumption by urban households. For the current year, the latest month index value is used.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: David R. Lightle

NOTE: The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addenda as issued.

TAX ID: 20-8135704

COMPANY Lightle Enterprises of Ohio LLC

ADDRESS P.O. Box 329 CITY Frankfort STATE OH ZIP 45628

PHONE NUMBER (740) 998-5363 FAX NUMBER (740) 998-5364

COMPANY REPRESENTATIVE'S NAME: David R. Lightle

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: David R. Lightle (Print)

PAYMENT TERMS: Net 30 Days WARRANTY: Per 3M Co. Standard

DELIVERY: 60-90 Days E-MAIL: dlightle@lightleenterprises.com

EXCEPTIONS:

Any exceptions, substitutions, deviations, etc., from the City specifications and this proposal must be stated below. The reason(s) for the exceptions, substitutions, and/or deviations are an integral part of this bid proposal offer:

☐ Check this box if your bid is not to be broken up

ACKNOWLEDGEMENT:

I, David R. Lightle, certify that I have read the **Instructions to Bidders** (2 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, www.mitn.info and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: David R. Lightle

NOTE: The City of Troy, at their discretion, may require the bidder to supply a Financial Report from an impartial Financial Credit Reporting Service before award of contract at no cost to the City.

IMPORTANT: All City of Troy purchases require a **SAFETY DATA SHEET**, where applicable, in compliance with the MIOSHA "Right to Know" Law. Please include a copy of any relevant SDS at the time of bid submission. U.S. CURRENCY: All figures quoted are to be in U.S. Funds.



Legal Status of Bidder:

The Bidder shall fill out the appropriate form and strike out the other two:

~~A corporation duly organized and doing business under the laws of the State of _____
for whom _____, bearing the office title of _____
_____, whose signature is affixed to this proposal, is duly authorized to execute contracts.~~

A partnership, all members of which, with addresses, is:

<u>Dixie L. Light</u>	<u>163 N. Second St. Frankfort, OH 45628</u>
<u>David R. Light</u>	<u>163 N. Second St. Frankfort, OH 45628</u>
_____	_____
_____	_____
_____	_____
_____	_____

~~AN INDIVIDUAL, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:~~



CITY OF TROY
OAKLAND COUNTY, MICHIGAN
NON-COLLUSION AFFIDAVIT

TO WHOM IT MAY CONCERN:

David R. Lightle, being duly sworn deposed, says that he/she
(Print Full Name)

is Member. The party making the foregoing proposal or bid,
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

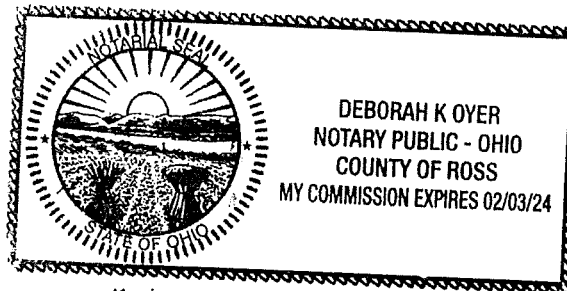
David R. Lightle
SIGNATURE OF PERSON SUBMITTING BID

Deborah K Oyer
NOTARY'S SIGNATURE

Subscribed and sworn to before me this 4th day of JUNE, 2021
in and for ROSS County.

My commission expires:

2-3-24





**CERTIFICATION REGARDING
DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
2. Have not, within the three year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
3. Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
 - a. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
 - b. For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
 - c. For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

☒ *I am able to certify to the above statements.*

LightHe Enterprises of Ohio, LLC
Name of Agency/Company/Firm (Please Print)

David R. LightHe
Name and title of authorized representative (Please Print)

David R. LightHe
Signature of authorized representative

06/04/2021
Date

☐ *I am unable to certify to the above statements. Attached is my explanation.*



**VENDOR CERTIFICATION
THAT IT IS NOT AN
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	
Legal Name	Wightle Enterprises of Ohio, LLC
Street Address	22 E. Springfield St.
City	Frankfort
State, Zip	OH 45628
Corporate I.D. Number/State	
Taxpayer I.D. #	20-8135704

The undersigned, with: 1.) full knowledge of all of Vendors business activities, 2.) full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent: David R. Wightle

Printed Name of Vendor's Authorized Agent: David R. Wightle

Witness Signature: Joan Kellenberger

Printed Name of Witness: Joan Kellenberger

G:\BidLanguage_IranLinkedBusiness



Proposer's Sworn and Notarized Familial Disclosure
(to be provided by the Proposer)

The undersigned, the owner or authorized officer of Lightle Enterprises of Ohio LLC (the "Proposer"), pursuant to the familial disclosure requirement provided in the Request for Proposal, hereby represent and warrant, except as provided below, that no familial relationships exist between the owner(s) or any employees of Lightle Enterprises of Ohio LLC

_____ and any member of the City of Troy City Council or City of Troy management.

List any Familial Relationships:

BIDDER:

Lightle Enterprises of Ohio LLC

By: Donald L. Lightle

Its: Member

OHIO

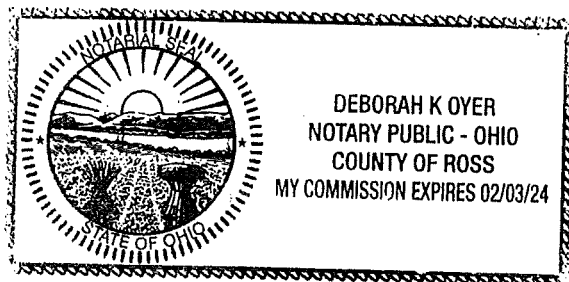
STATE OF ~~MICHIGAN~~)

)ss.

COUNTY OF ROSS)

This instrument was acknowledged before me on the 4th day of JUNE, 2021, by

Deborah K Oyer





500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: June 21, 2021

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
Lisa Burnham, Controller
Kurt Bovensiepe, Public Works Director
Scott Carruthers, Streets & Drains Operations Manager
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Low Bidder Meeting Specifications – Traffic Control Signs and Posts

History

- The Streets Division is responsible for the maintenance of all city posted traffic control signs and posts.
- These signs and posts require new installations, as well as repairs and replacements to be in compliance with the most current standards as specified in the Michigan Manual on Uniform Traffic Control Devices.

Purchasing

- On June 17, 2021, a bid opening was conducted as required by the City Charter and Code for one (1) year requirements of traffic control signs and posts.
- The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; www.mitn.info.
- Three (3) Bid responses were received. Below is a detailed summary of potential vendors.

Companies notified via MITN	143
Troy Companies notified via MITN	2
Troy Companies - Active email Notification	2
Troy Companies - Active Free	0
Companies that viewed the bid	17
Troy Companies that viewed the bid	0

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. **Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. **Active MITN non-paying members** are responsible to monitor and check the MITN website for opportunities to do business with the City. **Inactive MITN member** status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

- Quantities are estimated and shall be purchased at quoted unit prices, *on an as needed basis*.
- All items bid were separated into 12 proposal categories, A-L.
- Due to minimum shipment requirements, contracts are to be awarded on a proposal by proposal basis.



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Financial

Funds are budgeted and available in the Major and Local Street Funds for the 2022 and 2023 fiscal years. The expenditures will be charged primarily to three accounts: Local Signs 203.447.22.475.7774.115, Major Signs 202.447.20.495.7774.115, and County Signs (DDA) 202.447.21.504.7774.115.

Recommendation

City management recommends awarding a one (1) year contract to provide Traffic Control Signs and Posts with an option to renew for one (1) additional year on a proposal by proposal basis to be ordered on as needed basis to the low bidder meeting specifications; *Lightle Enterprises of Ohio, LLC*, of *Frankfort, OH* for an estimated total of \$130,881.05. The awarded contract will be at the unit prices contained in the bid tabulation opened June 17, 2021. Proposal L received no bids and will be purchased on an as needed basis.

Bidder	Proposal	Estimated Total
Lightle Enterprises of Ohio	A, B, C, D, E, F, G, H, I, J, K	\$130,881.05
Estimated Grand Total		\$130,881.05

Opening Date: 06/17/2021
Reviewed Date: 06/17/2022

CITY OF TROY
BID TABULATION
TRAFFIC CONTROL SIGNS & POSTS

ITB-COT 21-39
Pg. 1 of 3

VENDOR NAME:	Lightle Enterprises of Ohio, LLC	Unistrut Midwest	MD Solutions
CITY:	Frankfort, OH	Cincinnati, OH	Plain City, OH

PROPOSAL: ONE (1) YEAR REQUIREMENTS OF TRAFFIC CONTROL SIGNS AND POSTS, WITH AN OPTION TO RENEW FOR ONE (1) ADDITIONAL YEAR

ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL A: COMPLETE SIGNS, SINGLE FACE, 3M HIGH INTENSITY PRISMATIC ON ALUMINUM								
1.	10	36" YIELD (R1-2)	\$26.80	\$268.00	NO BID	NO BID		
2.	30	30" STOP (R1-1)	\$36.60	\$1,098.00				
3.	10	36" STOP (R1-1)	\$52.90	\$529.00				
4.	20	18" X 6" All Way (R1-4)	\$4.50	\$90.00				
5.	500	12" X 12" No Parking (R8-3A)	\$6.00	\$3,000.00				
ESTIMATED TOTAL: PROPOSAL A			\$4,985.00					
PROPOSAL B: 3M STANDARD PRE-PRINTED TRAFFIC SIGN FACES HIGH INTENSITY								
1.	500	12" X 12" No Parking Symbol (R8-3A Faces)	\$2.00	\$1,000.00	NO BID	NO BID		
ESTIMATED TOTAL: PROPOSAL B			\$1,000.00					
PROPOSAL C: COMPLETE SIGNS, SINGLE FACE, 3M DIAMOND GRADE, VIP SHEETING, FLUORESCENT YELLOW GREEN ON ALUMINUM								
1.	10	30" School Sign FYG	\$43.20	\$432.00	NO BID	NO BID		
2.	10	36" School Sign FYG	\$62.10	\$621.00				
3.	10	24" X 12" Directional Arrow FYG (W16-7P)	\$13.90	\$139.00				
5.	10	30" X 15" 'AHEAD' Sign FYG (W16-9P)	\$21.90	\$219.00				
ESTIMATED TOTAL: PROPOSAL C			\$1,411.00					
PROPOSAL D: MDO SINGLE FACED, RECTANGLE PLYWOOD SIGN								
1.	3	96" X 48" HIP Orange 5/8"	\$208.00	\$624.00	NO BID	NO BID		
2.	3	96" X 48" HIP White 5/8"	\$208.00	\$624.00				
3.	3	30" X 96" HIP White 5/8"	\$140.00	\$420.00				
4.	3	30" X 60" White 5/8"	\$90.00	\$270.00				
ESTIMATED TOTAL: PROPOSAL D			\$1,938.00					
PROPOSAL E: COMPLETE SIGNS, STANDARD, WARNING DIAMOND, RECTANGULAR OR SQUARE - ONE COLOR HIGH INTENSITY PRISMATIC ON ALUMINUM, ROUNDED OR SQUARE CORNERS								
1.	10	9" X 24"	\$8.93	\$89.30	NO BID	NO BID		
2.	10	9" X 30'	\$11.16	\$111.60				
3.	10	9" X 36"	\$13.39	\$133.90				
4.	10	9" X 48"	\$17.85	\$178.50				
5.	10	12" X 12"	\$6.00	\$60.00				
6.	100	12" X 18"	\$8.93	\$893.00				
7.	10	12" X 24"	\$11.90	\$119.00				
8.	10	12" X 30"	\$14.88	\$148.80				
9.	150	12" X 36"	\$17.85	\$2,677.50				
10.	25	12" X 42"	\$20.83	\$520.75				
11.	50	12" X 48"	\$23.80	\$1,190.00				
12.	25	12" X 54"	\$26.78	\$669.50				

CITY OF TROY
PURCHASE ORDER
TRAFFIC CONTROL SIGNS & POSTS

ITB-COT 21-39

Pg. 2 of 3

VENDOR NAME:			Lightle Enterprises of Ohio, LLC		Unistrut Midwest		MD Solutions	
CITY:			Frankfort, OH		Cincinnati, OH		Plain City, OH	
ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
13.	25	12" X 60"	\$29.75	\$743.75	NO BID		NO BID	
14.	25	12" X 72"	\$35.70	\$892.50				
15.	25	18" X 18"	\$13.39	\$334.75				
16.	20	18" X 24"	\$17.85	\$357.00				
17.	20	18" X 36"	\$26.78	\$535.60				
18.	20	18" X 48"	\$35.70	\$714.00				
19.	20	18" X 60"	\$44.63	\$892.60				
20.	10	24" X 24"	\$23.80	\$238.00				
21.	200	24" X 30"	\$29.75	\$5,950.00				
22.	10	24" X 36"	\$35.70	\$357.00				
23.	10	24" X 48	\$47.60	\$476.00				
24.	200	30" X 30"	\$37.19	\$7,438.00				
25.	25	30" X 36"	\$44.63	\$1,115.75				
26.	10	36" X 36"	\$53.55	\$535.50				
27.	10	36" X 48"	\$71.40	\$714.00				
28.	10	48" X 48"	\$95.20	\$952.00				
29.	10	24" X 30" double sided, one color	\$37.50	\$375.00				
ESTIMATED TOTAL: PROPOSAL E			\$29,413.30					
PROPOSAL F: COMPLETE SIGNS, STANDARD, WARNING DIAMOND, RECTANGULAR OR SQUARE - TWO OR MORE COLORS HIGH INTENSITY PRISMATIC ON ALUMINUM								
1.	10	12" X 12" Two Color	\$6.20	\$62.00	NO BID		NO BID	
2.	50	12" X 18" Two Color	\$9.30	\$465.00				
3.	10	24" X 24" Two Color	\$24.40	\$244.00				
4.	10	30" X 30" Three Color	\$43.75	\$437.50				
ESTIMATED TOTAL: PROPOSAL F			\$1,208.50					
PROPOSAL G: COMPLETE SIGNS, DOUBLE SIDED EXTRUDED ALUMINUM								
1.	25	9" X 24" Extruded BLANK (No Film)	\$7.80	\$195.00	NO BID		\$ 9.00	\$ 225.00
2.	25	9" X 30" Extruded BLANK (No Film)	\$9.75	\$243.75			\$ 11.25	\$ 281.25
3.	25	9" X 36" Extruded BLANK (No Film)	\$11.70	\$292.50			\$ 13.50	\$ 337.50
4.	25	9" X 42" Extruded BLANK (No Film)	\$13.65	\$341.25			\$ 15.75	\$ 393.75
5.	25	9" X 48" Extruded BLANK (No Film)	\$15.60	\$390.00			\$ 18.00	\$ 450.00
6.	25	9" X 54" Extruded BLANK (No Film)	\$17.55	\$438.75			\$ 20.25	\$ 506.25
ESTIMATED TOTAL: PROPOSAL G			\$1,901.25		\$2,193.75			
PROPOSAL H: SET UP FEES FOR ANY LISTED SIZE TO FABRICATE A NON-STANDARD SIGN								
		Set up fee for any listed size to fabricate a non-standard sign	\$45.00/Setup		NO BID		NO BID	
PROPOSAL I: ROUND GALVANIZED STEEL POST, 2" NOMINAL SIZE, 2-1/8" ID, 2-3/8" OD, 0.125 WALL THICKNESS, 3 LBS PER LINEAL FOOT								
1.	100	12 Ft. Galvanized Steel Round Post	\$59.00	\$5,900.00	NO BID		\$ 88.65	\$8,865.00
ESTIMATED TOTAL: PROPOSAL I			\$5,900.00				\$8,865.00	

CITY OF TROY
BID TABULATION
TRAFFIC CONTROL SIGNS & POSTS

ITB-COT 21-39
Pg. 3 of 9

VENDOR NAME:			Lightle Enterprises of Ohio, LLC		Unistrut Midwest		MD Solutions	
CITY:			Frankfort, OH		Cincinnati, OH		Plain City, OH	
ITEM	EST QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PROPOSAL J: U-CHANNEL SIGN POSTS								
1.	200	10 FT - 2lbs Galvanized Steel	\$23.40	\$4,680.00	NO BID		\$ 24.20	\$ 4,840.00
2.	200	12 FT - 3lbs Galvanized Steel	\$40.80	\$8,160.00			\$ 41.58	\$ 8,316.00
3.	100	15 FT - 3lbs Galvanized Steel	\$51.00	\$5,100.00			\$ 51.98	\$ 5,198.00
ESTIMATED TOTAL: PROPOSAL J			\$17,940.00				\$18,354.00	
PROPOSAL K: SQUARE TUBULAR SIGN POSTS -- PERFORATED-- GALVANIZED STEEL-- FHWA APPROVED								
1.	100	14 FT X 1-3/4"-14 Gauge	\$57.68	\$5,768.00	\$ 78.40	\$7,840.00	\$ 92.40	\$ 9,240.00
2.	100	12 FT X 1-3/4" - 14 Gauge	\$49.44	\$4,944.00	\$ 67.20	\$6,720.00	\$ 79.20	\$ 7,920.00
3.	100	9 FT X 1-1/2" - 14 Gauge	\$37.08	\$3,708.00	NO BID		\$ 60.75	\$ 6,075.00
4.	200	12 FT X 2"- 12 Gauge	\$73.20	\$14,640.00	\$ 83.40	\$16,680.00	\$ 103.50	\$20,700.00
5.	200	10 FT X 2" - 12 Gauge	\$61.00	\$12,200.00	\$ 69.50	\$13,900.00	\$ 86.25	\$17,250.00
6.	200	9 FT X 2" - 12 Gauge	\$54.90	\$10,980.00	\$ 69.50	\$13,900.00	\$ 77.63	\$15,526.00
7.	100	3 FT X 1-3/4" Anchor Base - 14 Gauge	\$12.36	\$1,236.00	\$ 16.80	\$1,680.00	\$ 21.12	\$ 2,112.00
8.	100	3 FT X 2" Anchor Base - 12 Gauge	\$18.80	\$1,880.00	\$ 20.85	\$2,085.00	\$ 25.88	\$ 2,588.00
9.	300	3 FT X 2-1/4" Anchor Base - 12 Gauge	\$20.96	\$6,288.00	\$ 25.26	\$7,578.00	\$ 29.25	\$ 8,775.00
10.	300	1.5 FT X 2-1/2" Anchor Base or Sleeve-12 Gauge	\$11.80	\$3,540.00	\$ 14.25	\$4,275.00	\$ 16.00	\$ 4,800.00
ESTIMATED TOTAL: PROPOSAL K			\$65,184.00		\$74,658.00		\$94,986.00	
PROPOSAL L: MDOT WOOD SIGN POSTS (PREDRILLED) AND STEEL SLEEVES								
1.	20	6" X 8" X 16 FT Wood Sign Post	NO BID		NO BID		NO BID	
2.	20	6" X 8" X 54" Steel Sleeve						
3.	20	4" X 6" X 36" Steel Sleeve						
PROPOSAL L: EST TOTAL--								
ESTIMATED TOTAL FOR ALL PROPOSALS:			\$130,881.05		\$74,658.00		\$124,398.75	
DELIVERY: Minimum Shipment			\$1,500.00		\$500.00		Not Specified	
# of Days within Request			60 - 90 Days		7 Days		Not Specified	
CONTACT INFO: Hrs. of Operation:			8:00AM - 4:30PM		8:00AM - 4:30PM M-F		8:30 - 5:00	
24 Hr. Phone Number:			740-703-6740		Not Specified		Not Specified	
Contact Person:			Joan Kellenberger		Brian Blust		Neil Louy	
DESCRIPTIVE LITERATURE PROVIDED: Y OR N			N		Y		N	
PAYMENT TERMS:			Net 30 Days		Net 30		Net 30	
WARRANTY: Y OR N			Per 3M Co. Standard		1 Year		Standard	
DELIVERY:			60 - 90 Days		60 Days		30 - 90 Days	
EXCEPTIONS: Y OR N			N		N		N	
ALL OR NONE AWARD: Y OR N			N		N		N	
ACKNOWLEDGEMENT SIGNED: Y OR N			Y		Y		Y	
FORMS: Y OR N			Y		Y		Y	
Low Bidder Meeting Specifications								

Attest:

(*Bid Opening conducted via a Go-To Meeting)

Kaitlin Sackner

Kristine Kallek

Jackie Ahlstrom

Beth Zaccardelli

Emily Frontera

Purchasing Manager