

Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications - Pest Control Services

Resolution #2025-06-093-J-4b

RESOLVED, That Troy City Council hereby **AWARDS** a two-year contract with an option to renew for two additional years for Pest Control Services on an as needed basis to the low bidder meeting all requirements, *American Pest Control, Inc. of Troy, MI*, for an estimated total annual cost of \$8,287.00, at unit prices contained in the bid tabulation opened June 5, 2025, a copy of which shall be **ATTACHED** to the original Minutes of this meeting, the cost of which shall not exceed annual budgetary limitations; with the contract expiring June 30, 2029.

BE IT FURTHER RESOLVED, That the award is **CONTINGENT** upon the contractor's submission of properly executed bid and proposal documents, including insurance certificates and all other specified requirements.

PURCHASE ORDER

No. 2026-00000028

DATE: 07/09/2025

PAGE: 1 of 1

FOB DESTINATION

Ship To

CITY OF TROY
Building Operations
500 W BIG BEAVER RD
TROY, MI 48084

Bill To

CITY OF TROY
Building Operations
4693 ROCHESTER ROAD
TROY, MI 48085

VENDOR NO. 176082

Vendor

AMERICAN PEST CONTROL, INC
1012 ELMSFORD
TROY, MI 48083

COUNCIL RESOLUTION

2025-06-093-J-4b

INSTRUCTIONS

Return to Department

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
12	Each	City Hall - Monthly Pest Control Services	28.0000	\$336.00
12	Each	Police - Monthly Pest Control Services	28.0000	\$336.00
12	Each	District Court - Monthly Pest Control Services	28.0000	\$336.00
12	Each	Library - Monthly Pest Control Services	28.0000	\$336.00
12	Each	Library - Monthly Bed Bug Visual Inspection	28.0000	\$336.00
12	Months	Transit Center - Monthly Pest Control Services	18.0000	\$216.00
12	Months	Community Ctr - Monthly Pest Control Services	28.0000	\$336.00
12	Each	Nature Center - Pest Control Services	28.0000	\$336.00
12	Each	DPW Monthly Pest Control Services	28.0000	\$336.00
6	Each	Aquatic Center - 6 Monthly Pest Control Services	28.0000	\$168.00
6	Each	Fire Stations (6) One time service internal/external	77.0000	\$462.00
1	Each	Fire/Police Training Center - One time service internal/external	77.0000	\$77.00
2	Each	Library - Spring/Fall Exterior Treatments	125.0000	\$250.00
1	Each	City Hall - Exterior Treatment (Aug-Sep) for Overwintering Pests	125.0000	\$125.00
1	Each	DPW - Exterior Treatment - (Aug-Sep) Overwintering pests	125.0000	\$125.00
12	Each	Parks Garage - Monthly Pest Control Services	28.0000	\$336.00
12	Each	Fire/Police Training Center - Monthly Pest Control Services	28.0000	\$336.00
12	Each	Fire Station 1 - Monthly Pest Control Services	12.0000	\$144.00
12	Each	Fire Station 2 - Monthly Pest Control Services	12.0000	\$144.00
12	Each	Fire Station 3 - Monthly Pest Control Services	12.0000	\$144.00
12	Each	Fire Station 4 - Monthly Pest Control Services	12.0000	\$144.00
12	Each	Fire Station 5 - Monthly Pest Control Services	12.0000	\$144.00
12	Each	Fire Station 6 - Monthly Pest Control Services	12.0000	\$144.00
12	Months	Pavilion - Monthly Pest Control Services	10.0000	\$120.00
12	Months	Historic Village - Monthly Pest Control Services	60.0000	\$720.00
		Main Museum, Barnard, Poppleton, Church and Town Hall		

Entered By: Nellie Bert

\$6,487.00

Special Instructions:

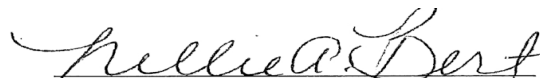
CITY COUNCIL AWARD DATE: 06-30-2025. Contract for Pest Control Services in accordance with the specifications and completion date of ITB-COT 25-18. CERTIFICATE OF INSURANCE and ENDORSEMENTS shall be on file through contract completion.

TERMS & CONDITIONS

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
2. Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

I HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.



CITY OF TROY
BID TABULATION
PEST CONTROL SERVICES

Vendor Name:	Bio-Serv dba Rose Pest Solutions	Pest Killers LLC/ DBA Pest Authority	Abell Pest Control	American Pest Control
City:	Madison Hgts., MI	Troy, MI	Waterford, MI	Troy, MI
Check Number:	001873745	No Check Provided	Certified Check/Money Order not provided	001157564
Check Amount:	\$1,500.00			\$1,500.00

PROPOSAL: TO FURNISH FULL TREATMENT PEST CONTROL SERVICES FOR TWO-YEARS with One (1) Two-Year Renewal Option

Item #	Description	Troy, MI Location	Frequency	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost
1	City Hall - Pest Control Services	500 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$125.00	\$1,500.00	\$28.00	\$336.00
2	City Hall - Exterior Treatment for overwintering pests (Aug/Sep)	500 W Big Beaver Road	Annual	\$180.00	\$180.00	\$151.00	\$151.00	\$250.00	\$250.00	\$125.00	\$125.00
3	Police - Pest Control Services	500 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$28.00	\$336.00
4	Library - Pest Control Services	510 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$700.00	\$8,400.00	\$28.00	\$336.00
5	Library -Canine Bedbug Services	510 W Big Beaver Road	Monthly	\$310.00	\$3,720.00	\$175.00	\$2,100.00	\$200.00	\$2,400.00	\$28.00	\$336.00
6	Library- Spring and Fall Exterior Treatment	510 W Big Beaver Road	Semi-Annual	\$338.00	\$676.00	\$224.00	\$448.00	\$62.50	\$125.00	\$125.00	\$250.00
7	District Court - Pest Control Services	520 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$28.00	\$336.00
8	Transit Center - Pest Control Services	1201 Doyle Drive	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$100.00	\$1,200.00	\$18.00	\$216.00
9	Fire Station #1 - Pest Control Services - Exterior	1019 E Big Beaver	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
10	Fire Station #2 - Pest Control Services - Exterior	5600 Livernois	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
11	Fire Station #3 - Pest Control Services - Exterior	2400 W Big Beaver	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
12	Fire Station #4 - Pest Control Services - Exterior	2117 E Maple	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
13	Fire Station #5 - Pest Control Services - Exterior	6399 John R	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
14	Fire Station #6 - Pest Control Services - Exterior	5901 Coolidge	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
15	Fire/Police Training Center - Exterior	4850 John R Road	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$250.00	\$250.00	\$77.00	\$77.00
16	Fire/Police Training Center - Pest Control Services	4850 John R Road	Monthly	\$65.00	\$780.00	\$40.00	\$480.00	\$62.50	\$750.00	\$28.00	\$336.00
17	Community Ctr - Pest Control Services	3179 Livernois Road	Monthly	\$65.00	\$780.00	\$40.00	\$480.00	\$62.50	\$750.00	\$28.00	\$336.00
18	Aquatic Center - Pest Control Services - April-Sept	3425 Civic Center Drive	(6) Monthly	\$65.00	\$390.00	\$35.00	\$210.00	\$62.50	\$375.00	\$28.00	\$168.00
19	Nature Center - Pest Control Services	6685 Coolidge Highway	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$28.00	\$336.00
20	Department of Public Works - Pest Control Services	4693 Rochester Road	Monthly	\$65.00	\$780.00	\$40.00	\$480.00	\$100.00	\$1,200.00	\$28.00	\$336.00
21	Department of Public Works - Exterior Treatment for overwintering pests (Aug/Sep)	4693 Rochester Road	Annual	\$180.00	\$180.00	\$160.00	\$160.00	\$300.00	\$300.00	\$125.00	\$125.00
22	Parks Garage - Pest Control Services	4693 Rochester Road	Monthly	\$65.00	\$780.00	\$30.00	\$360.00	\$62.50	\$750.00	\$28.00	\$336.00
23	Fire Station #1 - Pest Control Services	1019 E Big Beaver	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
24	Fire Station #2 - Pest Control Services	5600 Livernois	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
25	Fire Station #3 - Pest Control Services	2400 W Big Beaver	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
26	Fire Station #4 - Pest Control Services	2117 E Maple	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
27	Fire Station #5 - Pest Control Services	6399 John R	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
28	Fire Station #6 - Pest Control Services	5901 Coolidge	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
29	Pavilion/Rink	241 Town Center	Monthly	\$65.00	\$780.00	\$30.00	\$360.00	\$62.50	\$750.00	\$10.00	\$120.00
30	Historic Village (5 buildings) - Main Building, Barnard, Poppleton, Church, Town Hall	60 W Wattles	Monthly	\$77.00	\$924.00	\$65.00	\$780.00	\$125.00	\$1,500.00	\$60.00	\$720.00
31	SUBTOTAL OF ITEMS 1 - 30			\$20,520.00		\$11,791.00		\$27,850.00		\$6,487.00	

CITY OF TROY
BID TABULATION
PEST CONTROL SERVICES

ITB-COT 25-18
Page 2 of 2

Vendor Name:

Bio-Serv dba Rose Pest Solutions

Pest Killers LLC/ DBA Pest Authority

Abell Pest Control

American Pest Control

Item #	Description	Troy, MI Location	Frequency	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost
OPTIONAL SERVICES											
32	Bee/Wasp/Hornet removal as needed	City of Troy Locations as	20 Estimated	\$80.00	\$960.00	\$70.00	\$840.00	\$150.00	\$1,800.00	\$75.00	\$900.00
33	Additional Pest Control Services as needed	City of Troy Locations as	Price Per Hour	\$156.00	\$1,872.00	\$120.00	\$1,440.00	\$150.00	\$1,800.00	\$75.00	\$900.00
34	SUBTOTAL OF ITEMS 32 AND 33			\$2,832.00		\$2,280.00		\$3,600.00		\$1,800.00	
35	TOTAL OF ALL ITEMS (SUM OF 31 and 34)			\$23,352.00		\$14,071.00		\$31,450.00		\$8,287.00	

Site Inspection Done:	Y or N	N - Previously serviced City of Troy	Y	Y	Y
Provided Contact Information:	Y or N	Y	Y	Y	Y
References:	Y or N	Y	Y	Y	Y
Completed Vendor Questionnaire:	Y or N	Y	Y	Y	Y
Can meet Insurance Requirements:	Y or N	Y	Y	Y	Y
Payments Terms:		30 Days	Net 30	Net 30	NET 30
Warranty:		Not Specified	Not Specified	Dependent on service rendered	Not Specified
Exceptions:		Pg 2 #8 which arises out of or is in any way connected or associated with this contract. Our legal would like this line changed to "which are caused by negligence of contractor"	Monthly service for library would include a visual inspection in common areas for bed bug activity. Canine would be utilized if signs of infestation or reports from staff indicate a bed bug presence.	None	None
Acknowledgement:	Y or N	Y	Y	Y	Y
Forms:	Y or N	Y	Y	Y	Y

Low Bidder Meeting Specifications

Attest:
(*Bid Opening conducted via a Zoom Meeting)

Laura Campbell

Nellie Bert

Andrew Chambliss

Dina Gates

Emily Frontera
Purchasing Manager



**CITY OF TROY
BID PROPOSAL**

ITB-COT 25-18
Page 1 of 7

The undersigned proposes to furnish **FULL TREATMENT PEST CONTROL SERVICES FOR TWO-YEARS** with One (1) **Two-Year Renewal Option** in accordance with the specifications attached hereto and to be considered an integral part hereof, at the following prices:

COMPANY NAME: American Pest Control

PROPOSAL:

Item #	Description	Troy, MI Location	Frequency	Fixed Cost per visit
1	City Hall - Pest Control Services	500 W Big Beaver Road	Monthly	\$ 28.00
2	City Hall - Exterior Treatment for overwintering pests (Aug-Sep)	500 W Big Beaver Road	Annual	\$125.00
3	Police - Pest Control Services	500 W Big Beaver Road	Monthly	\$ 28.00
4	Library - Pest Control Services	510 W Big Beaver Road	Monthly	\$ 28.00
5	Library -Canine Bedbug Services	510 W Big Beaver Road	Monthly	\$28.00
6	Library - Spring and Fall Exterior Treatment	510 W Big Beaver Road	Semi-Annual	\$125.00
7	District Court - Pest Control Services	520 W Big Beaver Road	Monthly	\$ 28.00
8	Transit Center - Pest Control Services	1201 Doyle Drive	Monthly	\$ 18.00
9	Fire Station #1 - Pest Control Services - Exterior	1019 E Big Beaver	Spring Annual	\$ 77.00
10	Fire Station #2 - Pest Control Services - Exterior	5600 Livernois	Spring Annual	\$ 77.00
11	Fire Station #3 - Pest Control Services - Exterior	2400 W Big Beaver	Spring Annual	\$77.00
12	Fire Station #4 - Pest Control Services - Exterior	2117 E Maple	Spring Annual	\$77.00
13	Fire Station #5 - Pest Control Services - Exterior	6399 John R	Spring Annual	\$ 77.00

Item #	Description	Troy, MI Location	Frequency	Fixed Cost per visit
14	Fire Station #6 - Pest Control Services - Exterior	5901 Coolidge	Spring Annual	\$77.00
15	Fire/Police Training Center - Exterior	4850 John R Road	Spring Annual	\$77.00
16	Fire/Police Training Center - Pest Control Services	4850 John R Road	Monthly	\$28.00
17	Community Ctr - Pest Control Services	3179 Livernois Road	Monthly	\$28.00
18	Aquatic Center - Pest Control Services - April-September	3425 Civic Center Drive	(6) Monthly	\$28.00
19	Nature Center - Pest Control Services	6685 Coolidge Highway	Monthly	\$28.00
20	Department of Public Works - Pest Control Services	4693 Rochester Road	Monthly	\$28.00
21	Department of Public Works - Exterior Treatment for overwintering pests (Aug/Sep)	4693 Rochester Road	Annual	\$125.00
22	Parks Garage - Pest Control Services	4695 Rochester Road	Monthly	\$28.00
23	Fire Station #1 - Pest Control Services	1019 E Big Beaver	Monthly	\$12.00
24	Fire Station #2 - Pest Control Services	5600 Livernois	Monthly	\$12.00
25	Fire Station #3 - Pest Control Services	2400 W Big Beaver	Monthly	\$12.00
26	Fire Station #4 - Pest Control Services	2117 E Maple	Monthly	\$12.00
27	Fire Station #5 - Pest Control Services	6399 John R	Monthly	\$12.00
28	Fire Station #6 - Pest Control Services	5901 Coolidge	Monthly	\$12.00
29	Pavilion/Rink	241 Town Center	Monthly	\$10.00
30	Historic Village (5 buildings) - Main Building, Barnard, Poppleton, Church, Town Hall	60 W Wattles	Monthly	\$60.00
31	TOTAL OF LINES 1 THROUGH 30		\$	
	ADDITIONAL PRICING for OPTIONAL SERVICES			
32	Bee/Wasp/Hornet removal as needed	City of Troy Locations as requested	20 estimated	\$75.00
33	Additional Pest Control Services as needed	City of Troy locations as requested	Price per hour	\$75.00
34	TOTAL OF LINES 32 AND 33		\$	
35	TOTAL OF ALL ITEMS (SUM OF 31 and 34)		\$	

Note: The City of Troy reserves the right to add or delete any items or location deemed necessary at the City's option.

COMPANY NAME: American Pest Control

Bid Proposal
Pest Service Control
Page 3 of 7

UNIT PRICES: Unit prices prevail. The City of Troy will correct all mathematical errors.

INFORMATION:

Additional general information or questions about this project, please contact **Laura Campbell**, Facilities and Grounds at 248-524-3368 or at L.Campbell@troymt.gov.

SITE INSPECTION:

Bidders are invited to examine the proposed work sites to determine the amount of work to be done in accordance with the specifications. If a bidder does not make a site inspection, that bidder accepts full responsibility and risk for any errors or omissions in his/her bid proposal. Contact **Laura Campbell**, Facilities and Grounds at 248-524-3368 between the hours of 8:00 a.m. to 4:00 p.m., Monday through Friday.

(☒) Our company visited the locations on 6-04-2025

() Our company did not visit the sites.

SIGNATURE:

Each authorized representative of the company must sign the proposal with their usual signature and shall give their full business address. Proposals submitted by partnerships shall be signed with the partnership name by one of the members or by an authorized representative. Proposals by corporations shall be signed with the name of the corporation followed by the signature and designation of the President, Secretary, or other person authorized to bind it in the matter.

DOWNPAYMENTS AND PREPAYMENTS:

Any bid submitted which requires a down payment or prepayment for services prior to performance and acceptance, as being in conformance with specifications will not be considered for award. No payments will be made until work/ service is performed to the satisfaction of the authorized City representative.

CONTACT INFORMATION:

Contact Name: Robin Bachman Email Address: info@organicpestcontrolinmichigan.com
Hours of Operation: 8:00AM - 4:30PM 24 Hr. Phone No. 248-585-2600

AWARD:

The evaluation and award of this bid shall be a combination of factors, including but not limited to cost, professional competence, proper licensing, references, and the correlation of the proposal submitted to the needs of the City of Troy. The City of Troy reserves the right to award this bid to the lowest responsible bidder meeting specifications; to reject low bids which have major deviations from specifications; to accept a higher bid which has only minor deviations whatever is in the City's best interest.

LOCAL PREFERENCE:

The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.

LAWS:

All applicable State of Michigan and Federal laws, City and County ordinances, licenses and regulations of all agencies having jurisdiction shall apply to the award throughout and incorporated herein by reference.

COMPANY NAME: American Pest Control

BID DEPOSIT AND FORFEITURE:

The bid deposit of the lowest bidder shall be forfeit if, after bid opening, a change in the bid price or other provision of the bid is required by the bidder that is prejudicial to the interest of the City of Troy or fair competition. Failure to include a pdf copy of the bid deposit check may result in rejection of the submitted proposal as non-responsive or incomplete.

CONTRACT FORMS:

Bidders should complete the Legal Status of Bidder, Non-Collusion Affidavit, Certification Regarding Debarment, the Certification regarding "Iran-Linked Business" and the Familial Disclosure forms and return with your bid proposal. Sole Proprietors must include the Worker's compensation Release Form as well.

SUBCONTRACTORS:

The undersigned shall submit a list of proposed subcontractors, if applicable, for approval by the designated City representative. It will be understood that this may occur prior to bid award, but the bidder's status will not be final until approved by the Troy City Council.

PURCHASE ORDER(S):

After the Troy City Council has approved the award recommendation and acceptable insurance is on file; the successful bidder will receive a purchase order issued from the City of Troy, which will create a bilateral contract between the City of Troy and the successful bidder. The purchase order shall commit the bidder to perform the contract in accordance with specifications. A contract document will not be issued.

INVOICES AND PAYMENTS:

The contractor shall submit to the designated City representative detailed invoices that include minimally the purchase order number, type and cost of product applied and location(s) of the application. The Designated City representative reserves the right to review a prototype of the invoice for completeness prior to award. Invoices that are incomplete will not be paid until all requested/required information is submitted. Payments will be made monthly on the basis of the value of the work completed to date that is within the parameters of the specifications.

REFERENCES:

The City of Troy requires that your company list at least three (3) clients who have recently had similar work performed by your company during the past three years. Please include the City of Troy as a reference, if the work was similar in nature to this project:

COMPANY: City of Warren
ADDRESS: 1 City Square, Warren, MI 48093
PHONE: 586-574-1450 CONTACT: Scott Reed
EMAIL: sreed@cityofwarren.org

COMPANY: Hamtramck Public Schools
ADDRESS: 11645 Elinger Ave, Hamtramck, MI 48212
PHONE: 313-591-7452 CONTACT: Kathy Hyde
EMAIL: KHyde@hamtramckschools.org

COMPANY: City of Troy
ADDRESS: 469B Rochester Rd, Troy, MI 48066
PHONE: 248-524-3368 CONTACT: Laura Campbell
EMAIL: L.Campbell@troy.mi.gov

COMPANY NAME: American Pest Control

CONTRACT TERMINATION:

The City of Troy shall reserve the right to terminate the contract upon 30 days written notice due to poor performance. The City of Troy designated representative will be solely responsible for determining acceptable performance levels. His/her decision will be deemed in the City of Troy's best interest and will be final. The City of Troy reserves the right to re-award the contract to the next low bidder or re-bid the contract.

TERMINATION FOR CONVENIENCE:

The City may cancel the contract for its convenience, in whole or in part, by giving the contractor written notice 30 days prior to the date of cancellation. If the City chooses to cancel this contract in part, the charges payable under this contract shall be equitably adjusted to reflect those services that are cancelled.

NOTE: Failure on the part of any bidder to contact his/her insurance carrier to verify that the insurance carried by the bidder meets City of Troy specifications may result in this proposal being completed incorrectly.

OTHER: Sole proprietors must execute a certificate of exemption from Worker's Compensation requirements or provide proof of Worker's Compensation Insurance. All coverage shall be with insurance carriers licensed and admitted to do business in Michigan in accordance with all applicable statutes of the State of Michigan and acceptable to the City of Troy.

INSURANCE VERIFICATION:

A bidder shall complete the above portion, which details additional costs that may be incurred for specified coverage without purchasing the additional coverage prior to bid submission.

WORKERS' COMPENSATION INSURANCE: including Employers' Liability Coverage, in accordance with all applicable statutes of the State of Michigan.

COMMERCIAL GENERAL LIABILITY INSURANCE: on an "Occurrence Basis" with limits of liability not less than \$1,000,000.00 per occurrence and aggregate. Coverage shall include the following extensions: (A) Contractual liability; (B) Products and Completed Operations; (C) Independent Contractors Coverage; (D) Broad Form General Liability Extensions or equivalent, if not already included; (E) Deletion of all Explosion, Collapse, and Underground (XCU) Exclusions, if applicable.

AUTOMOBILE LIABILITY: including Michigan No-Fault Coverages, with limits of liability not less than \$1,000,000.00 per occurrence combined single limit for Bodily Injury, and Property Damage. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.

ADDITIONAL INSURED:

Commercial General Liability and Automobile Liability, as described in the attached SAMPLE shall include an Additional Insured Endorsement stating the following shall be **Additional Insured:** The City of Troy including all elected and appointed officials; all employees and volunteers, all boards, commissions, and/or authorities and council members, including employees and volunteers thereof. It is understood and agreed by naming the City of Troy as additional insured, coverage afforded is considered to be primary and any other insurance the City of Troy may have in effect shall be considered secondary and/or excess.

COMPANY NAME: American Pest Control Inc.

CANCELLATION NOTICE:

All policies, as described above, shall include an endorsement stating that it is understood and agreed that Thirty (30) days, Ten (10) days for non-payment of premium, Advance Written Notice of Cancellation, Non-Renewal, Reduction, and/or Material Change shall be mailed to:

City of Troy Purchasing Manager
500 West Big Beaver
Troy, MI 48084

PROOF OF INSURANCE COVERAGE:

The Contractor shall provide the City of Troy, at the time that the contracts are returned by him/her for execution, a Certificate of Insurance as well as the required endorsements. In lieu of required endorsements, if applicable, a copy of the policy sections where coverage is provided for additional insured and cancellation notice would be acceptable. Copies or certified copies of all policies mentioned above all shall be furnished, if so requested. If any of the applicable coverages expire during the term of this contract, the Contractor shall deliver renewal certificates and endorsements to the City of Troy at least ten (10) days prior to the expiration date.

LETTER VERIFICATION:

The recommended bidder will be notified to submit a letter from the *insurance agent or carrier* that the insurance to be supplied will meet specifications. As an alternative, the recommended bidder may submit the certificate of insurance meeting specifications at this time at his/her option. *The City must receive this letter or certificate within 5 business days after verbal / electronic notification has been delivered to the recommended bidder or the bidder will be considered non-responsive and the bid un-awardable.* This process will occur before presentation of the award recommendation to the Troy City Council.

FINAL INSURANCE CERTIFICATE SUBMISSION:

After approval by Troy City Council, the City's Purchasing Manager will review the insurance certificates and endorsements to ensure all acceptable documents have been received and allow (5) business additional days after verbal / electronic notification to submit final insurance certificate(s) in accordance with specifications. The City of Troy reserves the right to WITHHOLD AND KEEP any bid surety for failure to comply. The company will be considered in default of contract and will be barred from doing business with the City of Troy for a minimum of three (3) years for failing to meet insurance requirements.

COMPANY NAME: American Pest Control Inc.



SIGNATURE PAGE

PRICES: Prices shall remain firm for 60 days or bid award, whichever comes first except the successful bidder(s) whose prices shall remain firm for the entire contract period. The contract shall commence on the date of award or July 01, 2025 whichever is later and continue for two years expiring June 30, 2027. The contract may be renewed for an additional two (2) year period based upon mutual consent of both parties within 90 days of contract termination based upon the same terms and conditions.

The City can accept an increase at the beginning of the renewal option year, please indicate below your percentage of increase over the prices listed in the bid proposal page 1 for the two (2) extension of this contract.

Prices listed herein will increase 0 % (not to exceed 3%) at the beginning of the option year and held firm for the entire renewal contract period.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: Robinlee A. Bachmann

NOTE: The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addenda as issued.

TAX ID: 38-1625752

COMPANY American Pest Control Inc.

ADDRESS 1012 Elmford Dr. CITY Troy STATE MI ZIP 48083

TELEPHONE NUMBER (248) 585-2600 FAX NUMBER ()

REPRESENTATIVE NAME: Robinlee A. Bachmann

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: Robinlee A. Bachmann

PAYMENT TERMS: net 30 EMAIL: info@organicpestcontrolinmichigan.com

DELIVERY: AS SPECIFIED WARRANTY: _____

EXCEPTIONS: Any exceptions, substitutions, deviations, etc. from the City specifications and this proposal must be stated below. The reasons for the exception, deviation, etc. are an integral part of this bid offer.

ACKNOWLEDGEMENT: I, Robinlee Bachmann, certify that I have read the Instructions to Bidders (3 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, www.mtin.info and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE Robinlee A. Bachmann

IMPORTANT: All City of Troy purchases require a MATERIAL SAFETY DATA SHEETS, where applicable, in compliance with the MIOSHA "Right to Know" Law. Please include a copy of relevant SDS at the time of bid submission.

NOTE: The City of Troy, at their discretion, may require the bidder(s) to supply a Financial Report from an impartial Financial Credit Reporting Service before award of contract.

U.S. FUNDS: All prices quoted are to be in U.S. currency.



VENDOR QUESTIONNAIRE

Please give the following information regarding your proposal:

Date: 6-03-2025

Company Name: American Pest Control Inc.

Company Established: 1960 State: Michigan Years in Business: 65

Type of Organization: (Circle One)

- a. Individual
- b. Partnership
- ☒ c. Corporation
- d. Joint Venture
- e. Other _____

If applicable:

FORMER COMPANY NAME(S)

NOTE: If additional space is needed throughout the questionnaire, please attach additional sheets numbered appropriately for identification.

How many years has your firm been providing pest control services: 65

Full-Time Employees: 6

Part-Time Employees: 1

Provide information relative to the experience and financial capability of your company to carry out the terms of this contract.

\$ 600,000.00

How many clients does your company currently service with the type of services described? Provide a list.

Commercial / Residential approximately 850

Provide a list of client references (minimum of 5). Include business name, contact person, address, and phone number (include municipal related clients).

See attached professional references sheet



Vendor Questionnaire (continued)
Pest Control Services
Page 2 of 3

Provide a list of client references (minimum of 5). Include business name, contact person, address, and phone number (include municipal related clients).

See attached

Based on your current resources, are you available to begin work July 01, 2025?

Yes ☒ or No ☐

Contractor/Vendor must be currently registered with the State of Michigan, Department of Agriculture as a Pesticide Application Business licensed to do business in Michigan.

License number 630000 Issue date 3-25-2025 Expiration 12-31-2025

Have you provided the required copy of the above licensure?

Yes ☒ or No ☐

The Contractor must have attended a Michigan Department of Agriculture approved IPM Training Program which is required before making a pesticide application in public buildings.

Yes ☒ or No ☐

Provide emergency procedures for accidental discharge of chemicals.

See attached

Describe in detail your approach to servicing all City of Troy locations.

Full inspection of each location before application to determine the best solution to each problem. Treat issues in accordance with EPA and M-DARD requirements

Provide business emergency contact information:

Name: Robinlee Bachmann

Phone Number: 248-585-2600

COMPANY NAME: American Pest Control Linc.



Vendor Questionnaire (continued)
Pest Control Services
Page 3 of 3

Acknowledge that full treatment pest control services will be provided.

Yes ☒ or No ☐

State any exceptions, substitutions or deviations from the City specifications along with reason for same below: Will you be utilizing any subcontractors?

Yes ☐ No ☒

If yes, list subcontractors and service provided, define rates and additional costs:

Have you included a signed Hold Harmless Agreement?

Yes ☐ No ☒ *not included in bid work. Will sign if necessary*

Can you meet the attached City's Insurance requirements?

Yes ☒ No ☐

Define services that are outside of the scope of the full treatment pest control services and any such services would require separate quotations for other City owned buildings. List your hourly rates, define hours of the day and days of the week, trip charges, etc.

Bed bugs fleas
24/7 availability
\$75/hour
no trip charge

THE FOREGOING QUESTIONNAIRE IS A TRUE STATEMENT OF FACTS:

Signature of Authorized Company Representative: _____

Title of Authorized Company Representative: *Director of Operations*

Representative's Name: *Rick Bachmann*

Company Name: *American Pest Control Inc.*

Address: *1012 Elmford Troy, MI 48083*

Phone Number: *248-585-2600*

E-mail: *info@organicpestcontrolinmichigan.com*

Date: *6-4-2025*



Legal Status of Bidder:

The Bidder shall fill out the appropriate form and strike out the other two:

A corporation duly organized and doing business under the laws of the State of Michigan for whom Rick Bachman, bearing the office title of Director of Operations whose signature is affixed to this proposal, is duly authorized to execute contracts.

A partnership, all members of which, with addresses, is:

AN INDIVIDUAL, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:

--	--



CITY OF TROY
OAKLAND COUNTY, MICHIGAN
NON-COLLUSION AFFIDAVIT

TO WHOM IT MAY CONCERN:

Rick Bachmann, being duly sworn deposed, says that he/she
(Print Full Name)

is Director of Operations. The party making the foregoing proposal or bid,
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

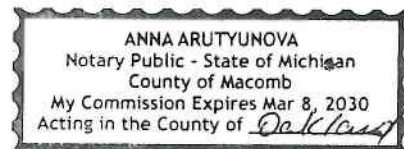
[Signature]
SIGNATURE OF PERSON SUBMITTING BID

[Signature]
NOTARY'S SIGNATURE

Subscribed and sworn to before me this 4 day of June, 2025 in and for
Oakland County.

My commission expires:

March 08, 2030





**CERTIFICATION REGARDING
DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

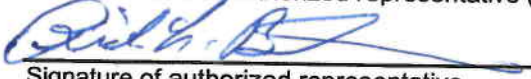
1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.
2. Have not, within the three-year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and
3. Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three-year period preceding the proposal, been convicted of or had a civil judgment rendered against it:
 - a. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;
 - b. For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
 - c. For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts

☒ I am able to certify to the above statements.

American Pest Control Inc.
Name of Agency/Company/Firm (Please Print)

Rick Bachmann Director of Operations
Name and title of authorized representative (Please Print)

 V. Pres. Gen. Manager
Signature of authorized representative
Date

☐ I am unable to certify to the above statements. Attached is my explanation.



**VENDOR CERTIFICATION
THAT IT IS NOT AN
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	
Legal Name	American Pest Control Inc.
Street Address	1012 Elmsford Dr.
City	Troy
State, Zip	Michigan 48083
Corporate I.D. Number/State	148354
Taxpayer I.D. #	38-1625752

The undersigned, with: 1.) full knowledge of all of Vendors business activities, 2.) full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent:

Rick A. Bachmann V. Pres. Genl. Mgr.

Printed Name of Vendor's Authorized Agent:

Rick Bachmann

Witness Signature:

Dee Clark

Printed Name of Witness:

Dee's Clark



Proposer's Sworn and Notarized Familial Disclosure
(to be provided by the Proposer)

The undersigned, the owner or authorized officer of American Pest Control Inc. (the "Proposer"), pursuant to the familial disclosure requirement provided in the Request for Proposal, hereby represent and warrant, except as provided below, that no familial relationships exist between the owner(s) or any employees of American Pest Control Inc.

_____ and any member of the City of Troy City Council or City of Troy management.

List any Familial Relationships: None

Rick H. Bachmann V.P.
Gen. Manager

BIDDER:
American Pest Control

By: Rick Bachmann

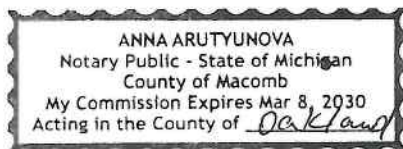
Its: Director of Operations

STATE OF MICHIGAN

_____)ss.
COUNTY OF Oakland

This instrument was acknowledged before me on the 4 day of June, 2025, by

[Signature]





Environmental Solutions Since 1900
Extermination, fumigation, Wetlands and Horticultural Consultants

1012 ELMSFORD • TROY, MI 48083
1-800-404-3033
PHONE: 248-585-2600
FAX: 248-583-0548

3395 DUNCAN RD • PUNTA GORDA, FL 33950
1-800-404-3033
PHONE: 941-613-9196
FAX: 941-575-8114

www.americanlawnandtreearborist.com



PROFESSIONAL REFERENCES

Self-Help Addiction Rehabilitation (SHAR)
Renard Fischer – 313-926-1208
1852 West Grand Blvd.
Detroit, MI 48208

Hamtramck Schools
Kathy Hyde - 313-591-7452
11645 Klinger Ave.
Hamtramck, MI 48212

Cranbrook Educational Community
Mike Leneway - 248-320-0747
1000 Vaughan Road
Bloomfield Hills, MI 48304

City of Warren
Scott Raedel – 586-574-4500
1 City Square
Warren, MI 48093

River Rouge Housing Commission
Jessica Williams – 313-382-1414
180 Visger Rd.
River Rouge, MI 48218

"THE ORGANIC PEOPLE"
Our biggest job is protecting the environment

PI-079 (07/03)

Michigan Department of Agriculture & Rural Development
Bureau of Environment and Sustainability
Pesticide Application Business License

License No: 630000

Issue Date: 03/25/2025

Expiration: 12/31/2025

Issued To:

AMERICAN PEST CONTROL, INC.

1012 ELMSFORD

TROY, MI 48083-

Category(ies): 3B, 7A, 7B

Mailing Address:

AMERICAN PEST CONTROL, INC.

1012 ELMSFORD

TROY, MI 48083-

PAB

DR. TIM BORING

Director of Agriculture
& Rural Development

This license is issued in accordance with the provisions of Act 451, Part 83, PA of 1994, as amended & is only valid for the establishment, address, and categories listed above. Categories with an (*) are RESTRICTED (see back). This license is not transferable.

If a spill occurs:

- Clean up spills immediately to protect yourself and others in the area.
- **Do not put yourself at unnecessary risk;** wear the appropriate personal protective equipment (PPE) whenever handling pesticides.
- Some product labels provide specific guidelines on how to handle a spill, so prepare yourself to handle a spill before it takes place.

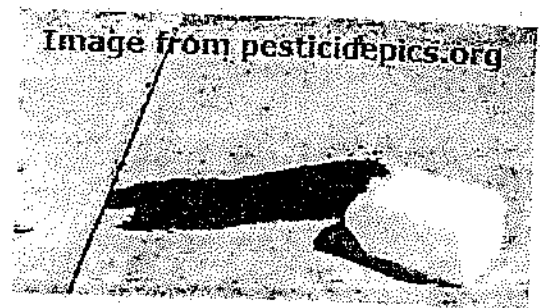
The following items should be on location and easily accessible in the event of a spill: protective eyewear; rubber gloves; rubber or plastic foot coverings; dry absorbent material, such as cat litter, soil, newspapers, or paper towels.

Always keep the product emergency phone numbers and local emergency phone numbers programmed into your cell phone or written down near the phone and large enough to read in the event of impaired vision.

If a pesticide spill occurs, remember the three C's: **Control, Contain, and Clean Up.**

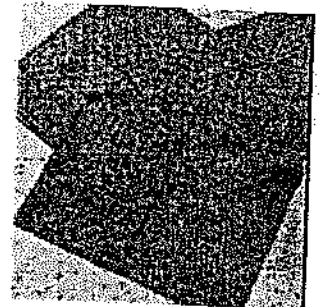
Control the Spill

- Always put on protective equipment before handling a pesticide spill.
- Stop the spill or leak immediately. If a container, bag, sprayer, or spreader turns over, return it to an upright position. If a small container is leaking, place the container directly into a larger chemical resistant container to stop further release.
- Isolate the spill and prevent unprotected people, children, and animals from entering the area. If you or someone else is in danger, call 911.



Contain the Spill

- Do everything possible to prevent the spill from spreading and to contain the material in as small an area as possible.
- For liquid spills you may be able to create a dike of soil, sod, or an absorbent material to contain liquid spills. Quickly cover liquid spills with an absorbent material, such as cat litter, newspaper, or paper towels. Keep adding the absorbent until all the liquid is soaked up.
- Contain dry pesticides, such as dusts, powders, or granules, by lightly misting with water or covering with a sheet of plastic. Be careful not to over moisten and cause clumping or release of the pesticide action.



Clean Up the Spill Immediately

Never wash spilled pesticides away with a hose, and never wash pesticides down storm or sewer drains. Always prevent pesticides from entering any body of water or pathway that may lead to a body of water.

- Once liquid spills have been absorbed, sweep up or collect the contaminated absorbent materials, and seal them in a heavy-duty plastic bag for disposal.
- Sweep up dry pesticide spills for reuse. It may be applied to a labeled-use site, or stored for future use if the pesticide has not become wet or contaminated with soil or other debris. Otherwise, collect the dry spill in a heavy-duty plastic bag for disposal.
- Dispose of pesticide contaminated materials in the garbage outdoors, not in the home.
- Use diluted bleach or detergent to clean the contaminated area.
- Read the pesticide label and see "Pesticide and Container Disposal" for information on disposing of any excess pesticides.
- Clean all equipment thoroughly.
- Wash your hands, forearms, face, neck and any other parts that may have been exposed, with soap and water. Shower if necessary.



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1012 ELMSFORD • TROY, MI 48063 3395 DUNCAN RD • PUNTA GORDA, FL 33950
1-800-404-3033 1-800-404-3033
PHONE: 248-585-2800 PHONE: 941-613-9196
FAX: 248-583-0548 FAX: 941-575-8114

www.americanlawndtreearborist.com



Established in 1897, Incorporated in 1960, American Pest Control has been serving the Metro Detroit area for over 100 years. We're family-owned and operated and have established ourselves as the premier provider of pest control services in Michigan. "Honor the earth and its inhabitants" is our motto that we take to our heart. All our employees have to accept and sign our motto and mission statement prior to employment. We mean every word of it.

The President and Technical Director of American Pest Control, William Pickhardt (also known as "Doc"), is a recognized expert in pest control. Other than the pest control services, American Pest Control also owns American Lawn and Tree Arborist, which provides natural and organic lawn and tree care to residential as well as commercial properties.

Membership & Affiliations

- National Forensic Association
- National Pest Control Association
- Tree Care Industry
- American College of Forensic Examiners
- Michigan Pest Control Association
- Michigan Lawn Care Association
- Michigan Nursery and Landscape Association
- Michigan Department of Agriculture Certification #C 007770057
- Turfgrass Pest Management Certification
- Ornamental Pest Management Certification
- Right of Way Pest Management Certification
- General Pest Management Certification

Honors and Organic Lawn & Tree Care Consulting

- Member of Michigan Department of Agriculture Wood Destroying Organism Committee
- National Arborists Educational Committee
- Consultant for Illinois Dept. of Conservation
- Consultant for City of Centerline, Michigan
- Consultant for the City of St. Clair Shores, Michigan
- Consultant for the City of Bellville, Michigan

Lawn & Tree Care License

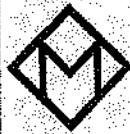
- State of Michigan License #159029, 159208

Organic and Environmental Research

"THE ORGANIC PEOPLE"
Our biggest job is protecting the environment

- Experimental studies with 3 new chemistries (1427, 1428 and 1429) for the control of emerald ash borer (*Agilus planipennis*) in Troy, Michigan in conjunction with Maujet Corporation, Dr. David Roberts, Michigan State University and Dr. Terry Tatter of University of Massachusetts. Present
- Experiments studying the efficacy of using food energy inhibitors as a substitute for conventional rodenticides to control commensal rodents. Delmar Products, 1997 – Present
- Efficacy studies for Emerald Ash Borer, Bayer Corporation, Michigan State University, Dr. David L. Roberts, Canton, Michigan, Warren, Michigan, Troy, Michigan and the Cranbrook Institute in conjunction with Arborjet Corporation, Boston Mass. 2002 – Present
- Efficacy comparison test using Mauget Injection systems Arbor Systems injection (Wedgle) Kline soil injection and H.D. Hudson injection system with Imidacloprid to control royal palm bug (*Xylastodora luteolus*) in royal palms (*Roystonea elata*). Coral Gables, Florida 1997
- Efficacy tests with BAY NTN 33893 (experimental label) using Wedgle Injection System to control Zimmerman pine moth (*Doryctria Zimmermani*). Bayer Corporation, ArborSystems, Inc. 1997
- Efficacy test using Wedgle System with Tetraconazole 125SL (experimental label) and Lynx 250EW to control Dutch elm disease (*Ceratocystis ulmi*) Omaha, Nebraska ArborSystems, LLC 1997
- Efficacy test with Imidacloprid to control honey locust plant bug (*Diaphnocoris chlorionis*) and leafhopper (*Marcropsis fumipennis*) on honey locust (*Gleditsia triacanthos*) 1996
- Equipment modifications for Phyton Injection System to reduce tree damage. Source Technology Biologicals, Inc. 1992-1995 Pressure, gravity feed and syringe injections with Phyton-27 to control Phytophthora in citrus. Source Technology, 1993-1994
- Ultra Low Volume application, nozzles and dosage. 1963-1964, Michigan State University, Professor Angus Howitt

THIS CHECK IS VOID WITHOUT A COLORED BACKGROUND ON THE FRONT AND A WATERMARK. HOLD UP TO THE LIGHT TO VERIFY



MICHIGAN

Schools & Government
CREDIT UNION

40400 GARFIELD ROAD, CLINTON TWP, MI 48038
(586)263-8800

CORPORATE DRAFT

74-8017/2724
VOID AFTER 180 DAYS

00 0011507564

DATE

06/04/25

\$1,500.00

** ONE THOUSAND FIVE HUNDRED DOLLARS AND 00 CENTS **

PAY
TO THE
ORDER
OF

CITY OF TROY

MICHIGAN SCHOOLS & GOVERNMENT CREDIT UNION

Authorized Signature

RE: DORIS R CLARK

⑈0011507564⑈ ⑆272480173⑆ 1750000730100⑈



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM



Date: June 25, 2025

To: Frank A. Nastasi, City Manager

From: Robert J. Bruner, Deputy City Manager
Chris Wilson, Assistant City Manager
Kyle Vieth, Controller
Kurt Bovensiep, Public Works Director
Dennis Trantham, Deputy Public Works Director
Emily Frontera, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Award to Low Bidder Meeting Specifications - Pest Control Services

History

- The Building Operations Department is responsible for overseeing Pest Control Services for City facilities.
- Currently, Pest Control Services including monthly inspections and service visits are provided at City Hall, Police Department, Library, District Court, Transit Center, Community Center and Stage Nature Center. Seasonal Pest Control Services are provided at the Aquatic Center and annual services at the Fire Stations and Fire/Police Training Center.
- Additional Pest Control Services including right-of-way nest removals and services at other City facilities are utilized on an as-needed basis.
- American Pest Control of Troy Michigan has successfully been provided these services for the City with the current contract expiring June 30, 2025.

Purchasing

On June 5, 2025, a bid opening was conducted as required by the City Charter and Code for Pest Control Services for two (2) years with an option to renew for two (2) additional years. The bid was posted on the MITN Purchasing Group website; www.bidnetdirect.com/city-of-troy-mi. Three hundred sixty-five (365) vendors were notified via the MITN system. Four (4) bid proposals were received. Below is a detailed summary of potential vendors for the bid opportunity:

Companies notified via MITN	365	MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy. Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City. Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City. Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.
Troy Companies notified via MITN	7	
Troy Companies notified - Active email Notification	7	
Troy Companies - Active Free	0	
Companies that viewed the bid	15	
Troy Companies that viewed the bid	2	



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Purchasing (continued)

After reviewing the bid proposals, *American Pest Control Inc. of Troy, MI*, was the low bidder meeting all specifications and is being recommended for award to provide Pest Control Services at unit pricing as detailed in the attached bid tabulation.

Financial

Funds are available and budgeted annually in the various department's contractual services operating budgets.

Recommendation

City Management recommends awarding a contract to provide Pest Control Services on an as needed basis, for two (2) years with a two-year renewal option, to the low bidder meeting specifications; *American Pest Control Inc. of Troy MI*, for an estimated total cost of \$8,287.00 per year.

CITY OF TROY
BID TABULATION
PEST CONTROL SERVICES

Vendor Name:	Bio-Serv dba Rose Pest Solutions	Pest Killers LLC/ DBA Pest Authority	Abell Pest Control	American Pest Control
City:	Madison Hgts., MI	Troy, MI	Waterford, MI	Troy, MI
Check Number:	001873745	No Check Provided	Certified Check/Money Order not provided	001157564
Check Amount:	\$1,500.00			\$1,500.00

PROPOSAL: TO FURNISH FULL TREATMENT PEST CONTROL SERVICES FOR TWO-YEARS with One (1) Two-Year Renewal Option

Item #	Description	Troy, MI Location	Frequency	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost
1	City Hall - Pest Control Services	500 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$125.00	\$1,500.00	\$28.00	\$336.00
2	City Hall - Exterior Treatment for overwintering pests (Aug/Sep)	500 W Big Beaver Road	Annual	\$180.00	\$180.00	\$151.00	\$151.00	\$250.00	\$250.00	\$125.00	\$125.00
3	Police - Pest Control Services	500 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$28.00	\$336.00
4	Library - Pest Control Services	510 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$700.00	\$8,400.00	\$28.00	\$336.00
5	Library - Canine Bedbug Services	510 W Big Beaver Road	Monthly	\$310.00	\$3,720.00	\$175.00	\$2,100.00	\$200.00	\$2,400.00	\$28.00	\$336.00
6	Library - Spring and Fall Exterior Treatment	510 W Big Beaver Road	Semi-Annual	\$338.00	\$676.00	\$224.00	\$448.00	\$62.50	\$125.00	\$125.00	\$250.00
7	District Court - Pest Control Services	520 W Big Beaver Road	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$28.00	\$336.00
8	Transit Center - Pest Control Services	1201 Doyle Drive	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$100.00	\$1,200.00	\$18.00	\$216.00
9	Fire Station #1 - Pest Control Services - Exterior	1019 E Big Beaver	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
10	Fire Station #2 - Pest Control Services - Exterior	5600 Livernois	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
11	Fire Station #3 - Pest Control Services - Exterior	2400 W Big Beaver	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
12	Fire Station #4 - Pest Control Services - Exterior	2117 E Maple	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
13	Fire Station #5 - Pest Control Services - Exterior	6399 John R	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
14	Fire Station #6 - Pest Control Services - Exterior	5901 Coolidge	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$100.00	\$100.00	\$77.00	\$77.00
15	Fire/Police Training Center - Exterior	4850 John R Road	Spring Annual	\$170.00	\$170.00	\$106.00	\$106.00	\$250.00	\$250.00	\$77.00	\$77.00
16	Fire/Police Training Center - Pest Control Services	4850 John R Road	Monthly	\$65.00	\$780.00	\$40.00	\$480.00	\$62.50	\$750.00	\$28.00	\$336.00
17	Community Ctr - Pest Control Services	3179 Livernois Road	Monthly	\$65.00	\$780.00	\$40.00	\$480.00	\$62.50	\$750.00	\$28.00	\$336.00
18	Aquatic Center - Pest Control Services - April-Sept	3425 Civic Center Drive	(6) Monthly	\$65.00	\$390.00	\$35.00	\$210.00	\$62.50	\$375.00	\$28.00	\$168.00
19	Nature Center - Pest Control Services	6685 Coolidge Highway	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$28.00	\$336.00
20	Department of Public Works - Pest Control Services	4693 Rochester Road	Monthly	\$65.00	\$780.00	\$40.00	\$480.00	\$100.00	\$1,200.00	\$28.00	\$336.00
21	Department of Public Works - Exterior Treatment for overwintering pests (Aug/Sep)	4693 Rochester Road	Annual	\$180.00	\$180.00	\$160.00	\$160.00	\$300.00	\$300.00	\$125.00	\$125.00
22	Parks Garage - Pest Control Services	4693 Rochester Road	Monthly	\$65.00	\$780.00	\$30.00	\$360.00	\$62.50	\$750.00	\$28.00	\$336.00
23	Fire Station #1 - Pest Control Services	1019 E Big Beaver	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
24	Fire Station #2 - Pest Control Services	5600 Livernois	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
25	Fire Station #3 - Pest Control Services	2400 W Big Beaver	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
26	Fire Station #4 - Pest Control Services	2117 E Maple	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
27	Fire Station #5 - Pest Control Services	6399 John R	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
28	Fire Station #6 - Pest Control Services	5901 Coolidge	Monthly	\$65.00	\$780.00	\$35.00	\$420.00	\$62.50	\$750.00	\$12.00	\$144.00
29	Pavilion/Rink	241 Town Center	Monthly	\$65.00	\$780.00	\$30.00	\$360.00	\$62.50	\$750.00	\$10.00	\$120.00
30	Historic Village (5 buildings) - Main Building, Barnard, Poppleton, Church, Town Hall	60 W Wattles	Monthly	\$77.00	\$924.00	\$65.00	\$780.00	\$125.00	\$1,500.00	\$60.00	\$720.00
31	SUBTOTAL OF ITEMS 1 - 30			\$20,520.00		\$11,791.00		\$27,850.00		\$6,487.00	

CITY OF TROY
BID TABULATION
PEST CONTROL SERVICES

ITB-COT 25-18
Page 2 of 2

Vendor Name:				Bio-Serv dba Rose Pest Solutions		Pest Killers LLC/ DBA Pest Authority		Abell Pest Control		American Pest Control	
Item #	Description	Troy, MI Location	Frequency	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost	Fixed Cost per visit	Annual Cost
OPTIONAL SERVICES											
32	Bee/Wasp/Hornet removal as needed	City of Troy Locations as	20 Estimated	\$80.00	\$960.00	\$70.00	\$840.00	\$150.00	\$1,800.00	\$75.00	\$900.00
33	Additional Pest Control Services as needed	City of Troy Locations as	Price Per Hour	\$156.00	\$1,872.00	\$120.00	\$1,440.00	\$150.00	\$1,800.00	\$75.00	\$900.00
34	SUBTOTAL OF ITEMS 32 AND 33			\$2,832.00		\$2,280.00		\$3,600.00		\$1,800.00	
35	TOTAL OF ALL ITEMS (SUM OF 31 and 34)			\$23,352.00		\$14,071.00		\$31,450.00		\$8,287.00	
Site Inspection Done: Provided Contact Information: References: Completed Vendor Questionnaire: Can meet Insurance Requirements: Payments Terms: Warranty: Exceptions: Acknowledgement: Forms:				N - Previously serviced City of Troy		Y		Y		Y	
				Y		Y		Y		Y	
				Y		Y		Y		Y	
				Y		Y		Y		Y	
				Y		Y		Y		Y	
				30 Days		Net 30		Net 30		NET 30	
				Not Specified		Not Specified		Dependent on service rendered		Not Specified	
				Pg 2 #8 which arises out of or is in any way connected or associated with this contract. Our legal would like this line changed to "which are caused by negligence of contractor"		Monthly service for library would include a visual inspection in common areas for bed bug activity. Canine would be utilized if signs of infestation or reports from staff indicate a bed bug presence.		None		None	
				Y		Y		Y		Y	
				Y		Y		Y		Y	
Low Bidder Meeting Specifications											

Attest:
(*Bid Opening conducted via a Zoom Meeting)

Laura Campbell

Nellie Bert

Andrew Chambliss

Dina Gates

Emily Frontera
Purchasing Manager



AMERPES-01

MKOHLER

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
6/16/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER David Chapman Agency, Inc. P.O. Box 30109 Lansing, MI 48909	CONTACT NAME: Marci Kohler	
	PHONE (A/C, No, Ext): (517) 319-8239 FAX (A/C, No): (517) 321-9443	
	E-MAIL ADDRESS: mkohler@davidchapmanagency.com	
	INSURER(S) AFFORDING COVERAGE	NAIC #
	INSURER A : Cincinnati Specialty Underwriters	13037
	INSURER B : Cincinnati Insurance Company	10677
	INSURER C : Accident Fund Insurance Company of America	10166
	INSURER D :	
	INSURER E :	
	INSURER F :	

INSURED
American Pest Control Inc
American Tree Arborist
1012 Elmsford Drive
Troy, MI 48083

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:	X		CSU0124003	11/14/2024	11/14/2025	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
B	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			ENP 0513287	11/14/2024	11/14/2025	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> RETENTION \$ OCCUR <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/>						EACH OCCURRENCE \$ AGGREGATE \$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	100072043	11/16/2024	11/16/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
The City of Troy including all elected and appointed officials, all employees and volunteers, all boards, commissions, and/or authorities and council members, included employees and volunteers thereof are listed as additional insured per form CG2010. Coverage is primary and non-contributory. 30 day notice of cancellation applies.

CERTIFICATE HOLDER

CANCELLATION

City of Troy
500 W. Big Beaver Road
Troy, MI 48084

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED - OWNERS, LESSEES OR CONTRACTORS - SCHEDULED PERSON OR ORGANIZATION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s)	Location(s) Of Covered Operations
City of Troy 500 W Big Beaver Rd Troy, MI 48084	Any location in the coverage territory
Information required to complete this Schedule, if not shown above, will be shown in the Declarations.	

A. Section II - Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:

1. Your acts or omissions; or
2. The acts or omissions of those acting on your behalf;

in the performance of your ongoing operations for the additional insured(s) at the location(s) designated above.

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

B. With respect to the insurance afforded to these additional insureds, the following additional exclusions apply:

This insurance does not apply to "bodily injury" or "property damage" occurring after:

1. All work, including materials, parts or equipment furnished in connection with such work, on the project (other than service, maintenance or repairs) to be performed by or on behalf of the additional insured(s) at the location of the covered operations has been completed; or
2. That portion of "your work" out of which the injury or damage arises has been put to its intended use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project.

C. With respect to the insurance afforded to these additional insureds, the following is added to **Section III - Limits Of Insurance**:

If coverage provided to the additional insured is required by a contract or agreement, the most

we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or
2. Available under the applicable Limits of Insurance shown in the Declarations;

whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

EARLIER NOTICE OF CANCELLATION OR NONRENEWAL BY US TO A DESIGNATED ENTITY

This endorsement modifies insurance provided under the following:

COMMERICAL GENERAL LIABILITY COVERAGE PART
LIQUOR LIABILITY COVERAGE PART
POLLUTION LIABILITY COVERAGE PART
PRODUCTS/COMPLETED OPERATIONS COVERAGE PART

SCHEDULE

Designated Entity:
City of Troy

Mailing Address:
500 W Big Beaver Rd
Troy
MI
48084

Cancellation Notification - Number of Days: 30

The following notice of cancellation condition is added only for the person or organization designated in the Schedule above.

If we cancel or nonrenew this policy for any statutorily permitted reason other than nonpayment of premium we will mail notice to the person or organization shown in the Schedule above. We will mail such notice at least the number of days shown in the Schedule before the effective date of the cancellation or nonrenewal.

If we cancel this policy for nonpayment of premium, we will mail notice to the person or organization shown in the schedule above. We will mail such notice for nonpayment of premium at least 10 days before the effective date of cancellation.

When notice is mailed, proof of mailing to the mailing address shown in the Schedule will be sufficient proof of notice.

In no event will coverage extend beyond the actual expiration, termination or cancellation of the policy.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

PRIMARY AND NONCONTRIBUTORY - OTHER INSURANCE CONDITION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART
LIQUOR LIABILITY COVERAGE PART
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

The following is added to the **Other Insurance** Condition and supersedes any provision to the contrary:

Primary And Noncontributory Insurance

This insurance is primary to and will not seek contribution from any other insurance available to an additional insured under your policy provided that:

- (1) The additional insured is a Named Insured under such other insurance; and

- (2) You have agreed in writing in a contract or agreement that this insurance would be primary and would not seek contribution from any other insurance available to the additional insured.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**ADDITIONAL INSURED - DESIGNATED
PERSON OR ORGANIZATION**

This endorsement modifies insurance provided under the following:

BUSINESS AUTO COVERAGE FORM

This endorsement changes the policy effective on the inception date of the policy unless another date is indicated below.

Endorsement Effective: 07-23-2021	Policy Number: EBA 051 32 87
Named Insured: AMERICAN PEST CONTROL INC	
Countersigned by:	

(Authorized Representative)

The person or organization named in the following schedule is an "insured" to the extent of their liability for the conduct of another "insured" as provided in **SECTION II - LIABILITY COVERAGE, A. Coverage, 1. Who is an Insured, Paragraph c.**

Schedule

Additional Insured

CITY OF TROY

Address:

500 W BIG BEAVER RD
TROY, MI 48084-5254